



Performance Oversight Questions 2017
Deputy Mayor for Planning and Economic Development
Before the Committee on Business Development and Economic Development

- 1. Please provide, as an attachment to your answers, a current organizational chart for your agency with the number of vacant and filled FTEs marked in each box. Include the names of all senior personnel, if applicable. Also include the effective date on the chart.**

See attachment Q1.

- 2. Please provide, as an attachment, a Schedule A for your agency which identifies all employees by title/position, current salary, fringe benefits, and program office as of January 10, 2017. The Schedule A also should indicate any vacant positions in the agency. Please do not include Social Security numbers.**

See attachment Q2.

- 3. Please list all employees detailed to or from your agency, if any. For each employee identified, please provide the name of the agency the employee is detailed to or from, the reason for the detail, the date of the detail, and the employee's projected date of return.**

The following employees are detailed from the agency:

- Yonghong Luo has been detailed to the Department of Housing and Community Development since April 25, 2016. Ms. Luo serves as a Resource Specialist for the agency. Ms. Luo assists the agency with creating and tracking performance metrics as well as creating and maintaining key databases and systems.
- Chanda Washington has been detailed to the Department of Insurance, Securities and Banking since October 17, 2016. Ms. Washington serves as acting Public Information Officer within DISB's Communication unit. Ms. Washington supports the agency's efforts to educate and inform District stakeholders about programs and products provided. She responds to media inquiries and provides information to residents and business owners.

The following employees are detailed to the agency:

- Kate Hartig is detailed from the Department of Insurance, Securities and Banking since October 17, 2016. Ms. Hartig serves in the role of Deputy Director of Communications at DMPED. She is responsible for providing communications and event management support for DMPED and its related initiatives and departments. She drafts press releases, talking points, memos and social media contact on behalf of the agency.

Brian T. Kenner
Deputy Mayor



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4. (a) For fiscal year 2016, please list each employee whose salary was \$110,000 or more. For each employee listed provide the name, position title, salary, and amount of any overtime and/or bonus pay.

Name	Title	Salary	Overtime/Bonus Pay
Kenner, Brian T.	Deputy Mayor	\$ 195,700.00	N/A
Longstreet, Susan C.	General Counsel	\$ 180,250.00	N/A
Akyereko, Beth-Sherri T	ATTORNEY ADVISOR	\$ 163,502.00	\$ 3,174.80 (bonus pay)
Lewis, Curtis Jerome	Agency Fiscal Officer	\$ 154,592.00	N/A
Castor, Jennifer M.	Deputy General Counsel	\$ 149,350.00	N/A
Trueblood, Andrew T	CHIEF OF STAFF	\$ 144,200.00	N/A
McDonald, Jacqueline	Contract Compliance Officer	\$ 142,797.14	N/A
Olpadwala, Sarosh	Director, Real Estate	\$ 139,050.00	N/A
Alberta, Mark E	Attorney Advisor	\$ 139,013.00	\$ 2,699.26 (bonus pay)
Reyes, Ana	FINANCIAL MGR	\$ 137,006.00	N/A
Buell, Catherine V.	Supervisory Project Manager	\$ 131,127.24	N/A
Gada, Ketan	Supervisory Project Manager	\$ 131,092.27	N/A
Donald, Odie	Workforce Investment Manager	\$ 128,879.00	N/A
Combal, Martine	Supervisory Project Manager	\$ 128,750.00	N/A
Woods, Karima M.	Director of Business Development	\$ 127,000.00	N/A
Rodgers, Anginetta	Supervisory Project Manager	\$ 126,690.00	N/A
Beltran, Xavier	Attorney Advisor	\$ 124,749.00	\$ 2,422.30 (bonus pay)
Stucker Jr., Gilles A.E.	Project Manager	\$ 123,130.18	N/A
Sharif Shaarawy	Project Manager	\$ 122,563.00	N/A
Clarke, Randall	Special Assistant	\$ 121,540.00	N/A
Surabian, Jay A	Attorney Advisor	\$ 121,183.00	\$ 2,353.06 (bonus pay)
Johnson, Gregory A	PROJECT MANAGER	\$ 119,811.00	N/A
Lapan, Joseph P.	Project Manager	\$ 119,341.70	N/A
Liggins, William	Dir. Revenue Bond-Enterprise	\$ 119,175.00	N/A
Carney, Sharon	Supervisory Project Manager	\$ 118,450.00	N/A
McHale, Aimee	Project Manager	\$ 116,320.00	N/A

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Howard, David	Project Manager	\$ 115,391.97	N/A
Washington, Chanda J.	Public Information Officer	\$ 114,736.34	N/A
Bleyer, Marc E	Project Manager	\$ 110,874.00	N/A
Abbasi, Ayesha	Attorney Advisor	\$ 110,485.00	N/A

(b) For fiscal year 2017, please list each employee whose salary is or was \$110,000 or more. For each employee listed provide the name, position title, salary, and amount of any overtime and/or bonus pay as of the date of your response.

Name	Title	Position	Overtime/ Bonus Pay
Kenner, Brian	Deputy Mayor	\$ 201,571.00	N/A
Longstreet, Susan	General Counsel	\$ 192,867.50	N/A
Akyereko, Beth-Sherri	ATTORNEY ADVISOR	\$ 168,403.00	N/A
Lewis, Curtis Jerome	Agency Fiscal Officer	\$ 163,878.00	N/A
Castor, Jennifer	Deputy General Counsel	\$ 159,804.50	N/A
Trueblood, Andrew	CHIEF OF STAFF	\$ 154,500.00	N/A
Olpadwala, Sarosh	Director, Real Estate	\$ 151,815.00	N/A
McDonald, Jacqueline	Contract Compliance Officer	\$ 147,081.05	N/A
Alberta, Mark	Attorney Advisor	\$ 145,755.00	N/A
Reyes, Ana	FINANCIAL MGR	\$ 145,007.00	N/A
Gada, Ketan	Supervisory Project Manager	\$ 135,025.04	N/A
Fisher, Edward	Special Assistant	\$ 131,325.00	N/A
Beltran, Xavier	Attorney Advisor	\$ 130,855.00	N/A
Woods, Karima	Director of Business Development	\$ 130,810.00	N/A
Stucker Jr., Gilles	Project Manager	\$ 130,681.25	N/A
Rodgers, Anginetta	Supervisory Project Manager	\$ 130,490.70	N/A
Surabian, Jay	Attorney Advisor	\$ 127,115.00	N/A
Bleyer, Marc	Supervisory Project Manager	\$ 125,620.24	N/A
Clarke, Randall	Special Assistant	\$ 125,186.20	N/A

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Johnson, Gregory	PROJECT MANAGER	\$ 123,403.00	N/A
McHale, Aimee	Project Manager	\$ 123,403.00	N/A
Lapan, Joseph	Project Manager	\$ 122,921.95	N/A
Liggins, William	Dir. Revenue Bond-Enterprise	\$ 122,750.25	N/A
Corneal, Mark	Project Manager	\$ 120,335.00	N/A
Abbasi, Ayesha	Attorney Advisor	\$ 119,635.00	N/A
Combal, Martine	Supervisory Project Manager	\$ 119,591.00	N/A
Howard, David	Project Manager	\$ 118,853.73	N/A
Carney, Sharon	Supervisory Project Manager	\$ 118,450.00	N/A
Washington, Chanda	Public Information Officer	\$ 118,178.43	N/A
White, Timothy	Deputy Chief of Staff	\$ 116,699.00	N/A
Abernathy, Malaika	Project Manager	\$ 114,199.00	N/A
Wilson, Ingrid Penelope	Executive Assistant	\$ 114,199.00	N/A
McPeek, Joaquin	Communications Director	\$ 111,394.50	N/A
Cook, Sybongile	Project Manager	\$ 111,131.00	N/A

- 5. Please list, in descending order, the top 25 overtime earners in your agency for fiscal year 2016. For each, state the employee's name, position or title, salary, and aggregate overtime pay.**

Name	Title	Salary	Overtime
Bekele, Tsegazeab	Special Assistant	\$ 87,550.00	\$ 1,852.02
Yoshino, Keiko	Legislative Specialist	\$ 81,209.00	\$ 273.30
Whittaker, Marie	Program Analyst	\$ 88,814.00	\$ 40.26

- 6. For fiscal years 2016 and 2017 (to date), please provide a list of employee bonuses or special award pay granted that identifies the employee receiving the bonus or special pay, the amount received, and the reason for the bonus or special pay.**

None

7. For fiscal year 2017 (to date), please list each employee separated from the agency with separation pay. State the amount and number of weeks of pay. Also, for each, state the reason for the separation.

None

8. For fiscal years 2016 and 2017 (to date), please state the total number of employees receiving worker's compensation payments.

None

9. For fiscal years 2016 and 2017 (to date), please list, in chronological order, all intra-District transfers to or from the agency.

Code	Agency	FROM	TO	Description of Services
FY16				
EN0	Dept. of Small & Local Business Development		35,000	Kennedy Street Feasibility Study
TO0	Office of the Chief Technology Officer		43,585	RTS Telecommunications Allocation
BE0	Dept. Of Human Resources		56,349	Capital City Fellows
AM0	Dept. of General Services		126,104	Grimke School Remediation and Stabilization
EN0	Dept. of Small & Local Business Development		44,000	CUBA/DC Diplomacy (Travel Costs)
AM0	Dept. of General Services		39,358	Ft Washington (McMillan Sand Filtration) Grounds Maintenance
KT0	Dept. of Public Works		9,615	Fleet Maintenance
PO0	Office of Contracting & Procurement		157,509	Purchase Card Advance
JR0	Office of Disability Rights		3,800	Sign Language Interpretation Services
AA0	Office of the Mayor		6,000	Collaboration Support Services (EOM)
CF0	Dept. of Employment Services		29,873	Purchase Card Advance/Workforce Investment Council (WIC)
PO0	Office of Contracting & Procurement		7,110	Purchase Card Advance/ Walter Reed Medical Center
CF0	Dept. of Employment Services	420,295		Workforce Investment Council (WIC)

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CF0	Dept. of Employment Services	500,000		Workforce Intermediary
FA0	Metropolitan Police Department	19,526		China Travel (2) officers from Mayor's Detail
	FY16 TOTAL	\$ 939,821	\$558,302	
FY17				
PO0	Office of Contracting & Procurement		8,191	RTS Telecommunications Allocation
PO0	Office of Contracting & Procurement		40,000	Purchase Card Advance
KT0	Dept. of Public Works		13,089	Fleet Maintenance
EM0	Deputy Mayor for Greater Economic Opportunity	1,186,095		Workforce Investment Council Grants Assistance MOU
	FY17 TOTAL	\$1,186,095	\$ 61,280	

10. Please list, in chronological order, every reprogramming of funds into and out of the agency for fiscal years 2016 and 2017 (to date). Include a “bottom line” that explains the revised final budget for your agency. For each reprogramming, list the reprogramming number, the date, the amount, and the rationale.

Date	Fund Number	Amount	Description
1/18/17	8200	1,423,100.00	Modification for grant Market Pier Docks at the Wharf
1/18/17	8200	1,167,586.00	Modification for grant Yards Marina Development
1/18/17	8200	100,000.00	Modification for grant Washington Channel Mooring Field
1/24/17	8200	55,135.00	Modification for grant Walter Reed AMC
11/15/16	0632	1,700,000.00	Baneker Steps Paygo reverse reprogramming
11/8/16	1000	94,502.00	Reprogramming from NPS to PS to fund Budget Analyst position
11/8/16	1000	19,562.00	Reprogramming from NPS to PS to fund Budget Analyst position
11/8/16	1000	(36,064)	Reprogramming from NPS to PS to fund Budget Analyst position
11/8/16	1000	(78,000)	Reprogramming from NPS to PS to fund Budget Analyst position
10/5/16	1000	300,000.00	Operating cost of capital for the Crummell School
1/26/17	0609	737,570.00	Industrial Revenue Bonds for Cardozo and Powell school

11. For fiscal years 2016 and 2017 (to date), please identify any special purpose revenue funds maintained by, used by, or available for use by your agency. For each fund identified, provide: (1) the revenue source name and code; (2) the source of funding; (3) a description of the program that generates the funds; (4) the amount of funds generated annually by each source or program; and (5) expenditures of funds, including the purpose of each expenditure.

Fund No.	Name of Fund	Authority to Charge Fee	Authority to Dedicate	Source of Funding	Program Description Generating Funds	Generated Annually	Expenditures
632	Economic Development Special Account	§ 2-1225.21	§ 2-1225.21	(1) all operating funds transferred from the AWC and NCRC, (2) all fees, revenues, and other income arising from real property or other assets formerly under the authority of the AWC and NCRC, or any of their subsidiaries, (3) funds authorized by an act of Congress, reprogramming, or intra-district transfer to be deposited into the account, (4) any other monies designated by law to be deposited into the account, and (5) interest earned on money deposited into the account.	This fund is used to finance the costs of operating and administering properties and programs under the authority of the Deputy Mayor for Planning and Economic Development, including (1) properties and programs formerly administered by the Anacostia Waterfront Corporation (AWC) and the National Capital Revitalization Corporation (NCRC), and (2) economic development assistance programs, including the provision of grants, loans, and credit support or enhancement.	<p>FY 2016: \$21,190,46</p> <p>FY 2017 (YTD): \$ 1,915,486</p>	<p>FY 2016 : Professional Services = \$673058</p> <p>Grants = \$8,157,967</p> <p>Total \$8,831,025</p> <p>FY 2017: Grants = \$ 1,216,265,</p> <p>Total \$ 1,216,265</p>

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419	H Street Retail Priority Area Grant Fund	§ 1-325.172	§ 1-325.172	The Fund will receive incremental real property tax revenue of as much as \$5 million annually and \$25 million in the aggregate. The incremental real property tax revenue is the amount by which the annual real property tax generated by the H Street, N.E., Retail Priority Area exceeds the real property tax revenue collected in that area during fiscal year 2007.	This fund is intended to (1) reimburse the District’s general fund for tax abatements provided to Stueart Investment Companies, the development sponsor of the “Third & H Streets, N.E. project,” and (2) finance grants to retail developers in the “H Street, N.E., Retail Priority Area.”	<p>FY 2016: \$ 10,183,302</p> <p>FY 2017 (YTD): \$0</p>	<p>FY 2016: Grants \$ 4,804,820,</p> <p>FY 2017: Grants \$ 29,776</p>
609	Industrial Revenue Bond Special Account	§ 47-340.20	§ 47-131 and §§ 47-340.21 - 47-340.23	The revenue comes from fees assessed by the Mayor for the provision to any private entity of loans, grants, credit support, revenue bonds, notes or other obligations pursuant to federal law or regulations, or any act or resolution of the D.C. Council.	This fund is intended to “pay the costs of operating and administering economic development programs, including the provision of credit support or enhancement, loans, grants, contracts, and the implementation of other initiatives” providing financial assistance to support economic development. ⁵⁰ Money deposited in the fund is allocated annually to the Office of the Deputy Mayor for Planning and Economic Development in an amount equal to the total deposits and earnings that accrued in the prior fiscal year.	<p>FY 2016: \$ 1,479,620</p> <p>FY 2017 (YTD): \$ 494,477</p>	<p>FY 2016 - Personnel Services = \$ 789,810</p> <p>Professional Services = \$ 562,473</p> <p>Equipment = \$5,000</p> <p>Total \$ 1,357,283,</p> <p>FY 2017 – Personnel Services - \$ 257,732</p> <p>Professional Services - \$40,000</p> <p>Total \$ 297,732</p>

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616	Walter Reed Redevelopment Fund	§47-1005.01	§47-1005.01	TPWR Developer LLC and any successor or assign of the same, who is the master tenant responsible for possessory interest taxes as assessed by the District under , approved by the Mayor	Walter Reed Reinvestment Fund - A non-lapsing fund to collect possessory interest tax for the Walter Reed site. Funds will be used to provide grant assistance to the Master Developer for pre-development activities	FY 2016: \$0 FY 2017 (YTD): \$0	FY 2016: \$0 FY 2017 (YTD): \$0
617	Walter Reed Reinvestment Fund	NA	NA	The Reinvestment Fund will hold the one percent administration fee and any other payments that may come to the District from the sale or lease of the property. The District will lease the property to TPWR Developer, LLC (“Developer”) for \$25 million. The Developer is obligated to pay this amount over eight years beginning FY17	This account will be available to use at the site for construction and demolition, landscaping, and planning and marketing of the redevelopment. After seven years, the District must remit any unspent money, in the Reinvestment Fund to the Army. Payments in the Reinvestment Fund that come after the seven-year reinvestment period will remain with the District.	FY 2016: \$0 FY 2017 (YTD): \$5M	FY 2016: \$0 FY 2017 (YTD): \$0

12. Please list all memoranda of understanding (MOU) either entered into by your agency or in effect during fiscal years 2016 and 2017 (to date). For each, describe its purpose, indicate the date entered, and provide the actual or anticipated termination date.

Date of MOU	Seller Agency	Buyer Agency	Amount of MOU	Purpose	Termination Date (actual or anticipated)
12/1/2015	DCHR	DMPED	\$ 56,348.50	Recruitment services for a DMPED Fellow	9/30/2016
10/1/2015	MPD	DMPED	\$ 20,625.20	Travel arrangements for Executive Protection Unit Officers	9/30/2016
12/21/2015	WMATA and DGS	DMPED	\$ 361,956.00	Closeout costs for Minnesota-Benning Station parking garage	9/30/2016
7/25/2016	Wash. Convention and Sports Authority	DMPED	\$ 50,000.00	Reimbursement for the St. Elizabeths Entertainment Sports Arena (ESA) project	11/30/2016
9/29/2015	Wash. Convention and Sports Authority-EventsDC	DMPED	\$ 343,000.00	Operation of Gateway DC as a special events venue	9/29/2016
10/28/2016	DCHA	DMPED	\$6,263,853.00	Predevelopment funding in support of Barry Farms and New Communities Initiative	9/30/2017
12/14/2016	DDOT	DMPED	\$5,932,394.00	Hill East project services	9/30/2017
10/1/2016	DCHR	DMPED	\$ 12,000.00	Instructor led training related to the Executive Leadership program for Senior Executives	9/30/2017
1/27/2017	Deputy Mayor for Greater Economic Opportunities – Workforce Investment Council	DMPED	\$1,186,095.00	Provide contracts, procurement and grant assistance to the Workforce Investment Council (WIC)	1/26/2018

13. D.C. Law requires the Mayor and the Chief Financial Officer to submit to the Council, simultaneously with a proposed budget submission, actual copies of all agency budget enhancements requests, including the “Form B” for all District agencies (See D.C. Code § 47-318.05a). In order to help the Committee understand agency needs, and the cost of those needs for your agency, please provide, as an attachment to your answers, all budget enhancement requests submitted by your agency to the Mayor or Chief Financial Officer as part of the budget process for fiscal years 2016 and 2017.

DMPED is working with the Mayor’s Budget Office on developing our budget. Budget enhancement requests for recent past fiscal years are being reviewed as part of this process. We will be happy to share the Mayor’s FY18 budget, including our agency’s budget enhancements, once it has been submitted to the Council.

14. Please list each grant or sub-grant received by your agency in fiscal years 2016 and 2017 (to date). List the date, amount, purpose of the grant or sub-grant received, and explain how the grant is allocated if it is a multi-year grant.

Grant Name/ Purpose of Grant	Grant Period	SOAR Grant Number	FY16 Amount	FY 17 Amount	Type of Grant Allocation
Walter Reed planning assistance to reuse site	December 1, 2016 to November 30, 2017	CL0682	508,212.31	707,165.17	Walter Reed legal fees, surveying and site work
The Yards Marina Development at the Wharf	May 1, 2015 to December 31, 2017	MARINA	-	1,167,586	Sub grant to Developer
Boating Infrastructure, Market Pier Docks at the Wharf	October 1, 2014 to September 30, 2017	00BOAT	-	1,423,110	Sub grant to Developer
Washington Channel Mooring Field - Phase I, at the Wharf	April 1, 2015 to March 31, 2018	00WCMF	-	100,000	Sub grant to Developer
COMMUNITY DEVELOPMENT BLOCK GRANT	October 1, 2016 to September 30, 2017	11CDBG	-	1,104,460.06	DCHC uses the funds for CDBG eligible expenditures
Total Amount			508,212.31	4,502,321.23	

15. Please list all currently open capital projects for your agency as of the date of your response, including those projects that are managed or overseen by another agency or entity. Include a brief description of each, the total estimated cost, expenditures to date, the start and completion dates, and the current status of the project. Also, indicate which projects are experiencing delays and which require additional funding.

Project Title	Description	Current Status	Budget	Expenditures to Date	Start Date	Completion Date	Add. Funding Needed
McMillian Site Redevelopment	McMillan is divided into seven distinct Parcels. Parcel 1 is located at the north portion of the property and will be improved with a healthcare facility with ground-floor retail and a park above a preserved water filtration cell. A mixed-use, multi-unit residential building will be on Parcel 2 with ground-floor retail. A mixed-use commercial building will be developed on Parcel 3 with healthcare	In Negotiation/ Preservation work underway	\$63,192,364	\$11,242,481.33	Q1 2017	Q4 2033	Working with Mayor's office of Budget and Finance to determine appropriate level of resources.

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	<p>uses and ground-floor retail. Parcel 4, fronting on North Capitol Street at the center of the property will be developed with a mixed-use, multi-family residential building with a ground floor grocery store. Approximately 146 individual row dwellings are proposed for Parcel 5. The south one-third of the property, known as Parcel 6, will be developed as an eight acre park including a 6.2 acre green space, a community center building, and the South Service Court comprised of historic structures to be retained and restored. Lastly, the North Service Court, also known as Parcel 7 and located immediately south of Parcel 1, will be comprised of retained and restored historic resources.</p>						
Skyland Shopping Center	<p>The Skyland project is geared to promote neighborhood revitalization and economic growth on an 18-acre site located in Ward 7 at the intersections of Good Hope Road, Naylor Road, and Alabama Ave SE. The potential of this site is significant, due to its prominent location, the considerable land area available for redevelopment, and the resources and public benefits the project would provide to the neighborhood. Plans for Skyland call for a combination of high-quality, large format national-brand retailers and neighborhood serving shops and restaurants. The project will also include 468 units of housing.</p>	Under Construction	\$3,750,000	-	Q4 2016	Q4 2026	No
St. Elizabeths East Campus Infra-structure	<p>St. Elizabeths East Campus has an approved master plan and zoning for over 5 Million square feet of development consisting of proposed new buildings and the adaptive reuse of</p>	Under Construction	\$254,150,000	\$38,234,368.36	Q4 2017	Q4 2018	Working with Mayor's Office of Budget and Finance to determine

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	<p>historic buildings. To assist in achieving the redevelopment of the East Campus, the Deputy Mayor for Planning & Economic Development (DMPED) prepared a master development plan, concept infrastructure plan, and subsequently procured engineering services from CH2M to develop preliminary (30%) plans to District Department of Transportation (DDOT) standards, completed in November 2013 for stage 1 of the infrastructure improvements. DGS has since had CH2M develop intermediate (65%) plans for the Stage 1 Phase 1 infrastructure improvements.</p>						appropriate level of resources
Walter Reed Develop-ment	<p>The site formerly known as the Walter Reed Army Medical Center, a Base Realignment and Closure Act (BRAC) property was declared surplus in 2009 by the U.S. Army. The District negotiated the boundaries with the Army and the Department of State in 2011, which allowed the District's Local Redevelopment Authority (LRA) to complete a Reuse Plan and a concurrent Small Area Plan. The District released a solicitation for a Master Developer in January 2013 yielding nine responses. In November 2013 the project was awarded to the Hines-Urban Atlantic-Triden joint venture. The District is currently negotiating with the Master Development team. Project Redevelopment Plans: The redevelopment plan was developed over a multi-year, community planning process that informed the federally mandated Base Reuse Plan as well as the local requirements necessary to rezone the site through a Small Area Plan (SAP).</p>	Under Construction	\$41,138,335	\$12,435,932.56	Q1 2017	Q4 2036	Working with Mayor's Office of Budget and Finance to determine appropriate level of resources

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	Both planning initiatives support a redevelopment plan includes 66.57 acre, 3.1M SF of mixed-use redevelopment including approximately 2,100 residential units (432 affordable), 2 charter schools, a town center with a large-format grocer and neighborhood serving retail, accommodations for homeless veterans and seniors, a non-emergency ambulatory care clinic, preservation of many historic buildings and 14 acres of open space. Conveyance Details: Through an Economic Development Conveyance, the District has acquired title to the land from the US Army and also effectuated a 29-year ground lease with the developer at closing. Fee transfers to component developers will take place in phases over the lease term.						
New Communities	The New Communities Initiative (NCI) is a District government program designed to revitalize severely distressed subsidized housing and redevelop neighborhoods into vibrant mixed-income communities. The Initiative includes four neighborhoods in the District of Columbia: Barry Farm in Ward 8, Lincoln Heights - Richardson Dwelling in Ward 7, Northwest One in Ward 6, and Park Morton in Ward 1. The New Communities Initiative is funded through public bond financing that allows the District to leverage funding for development projects.	-	294,350,009.78	\$45,176,266.98	Q4 2009	Q4 2026	Yes
Lincoln Heights/ Richardson Dwellings		Various	-	2,199,689.96			
Temple Courts/ NWI Redevelopment			-	50,967,005.12			
Hayes Street NE			-	1,587,125.90			
Barry Farms, Park Chester Wade Road			-	31,485,418.79			
Park Morton Redevelopment			-	796,910.76			
Strand Theater			-	-			
Fort Lincoln New Town Development	Storm water pond at Fort Lincoln	Complete	\$154,571.32	-	Q3 2011	Q4 2016	No

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DC Water New Facility	The Project consists of the disposition of four parcels at The Yards to Forest City Washington for high-rise, mixed-use development. The disposition requires the relocation of DC Water facilities that currently occupy the waterfront site.	Pre-development	\$39,800,000	\$1,583,784.07	Q3 2017	Q4 2020	No
Hill East	Development Program: - 344 apartment units (104 affordable) - 33,517 sq. ft. retail - 165 parking spots for retail and apartments - Green space: Community Village Square	Pre-development	\$22,132,393.73	-	Q1 2018	Q4 2019	Working with Mayor's Office of Budget and Finance to determine appropriate level of resources
Poplar Point	Poplar Point is 130 acres, mostly under National Park Service jurisdiction, containing NPS and US Park Police facilities and 60-acres of managed meadows, scrub-shrub vegetation and wetlands. DMPED is supporting environment review processes currently.	Planning	26,574,489	212,124.85	TBD	TBD	Working with Mayor's Office of Budget and Finance to determine appropriate level of resources
Construction Redevelopment	These line items are for historic preservation and asset stabilization for District assets in DMPED's portfolio.	Planning	\$22,100,000	-	TBD	TBD	Working with Mayor's Office of Budget and Finance to determine appropriate level of resources
Howard Theatre			\$5,856,020	5,730,000			
Economic Development Pool			\$14,177,473.77	\$13,692,473.48			

16. Please list all pending lawsuits that name your agency as a party. Please identify which cases on the list are lawsuits that potentially expose the city to significant liability in terms of money and/or change in practices. The Committee is not asking for your judgment as to the city's liability; rather, we are asking about the extent of the claim. For those claims identified, please include an explanation about the issues for each case.

DMPED is not named as a party in any pending lawsuits, but has litigation involving projects in our portfolio. We are working closely with OAG who is leading the District's representation.

Eastern Market Metro Community Association, et Al v. District of Columbia, Docket No. 2014 CA 005768 (Pending before the Superior Court for the District of Columbia Civil Division) This case presents no significant liability or exposure to the District. The plaintiffs seek a declaratory judgment, injunction and attorneys' fees. The central issue in this case is whether DMPED is legally required to post copies of LDAs and other executed documents on its website. The District's response is being handled by the Office of the Attorney General.

Friends of McMillan Park Inc., v. District of Columbia, Docket No. 2016 CA 002373 B (Pending before the Superior Court for the District of Columbia Civil Division). The case presents no significant liability or exposure to the District. The plaintiff is seeking declaratory judgment, injunction, and attorney’s fees. The central issue in this case is whether DMPED must release withheld documents under the Freedom of Information Act, D.C. Official Code §§ 2-531-539, which DMPED has asserted exempt under D.C. Official Code § 2-534. The District’s response is being handled by the Office of the Attorney General.

17. (a) Please list and describe any investigations, studies, audits, or reports on your agency or any employee of your agency that were completed at any time in fiscal years 2016 or 2017 (to date).

DC Auditor’s review of documents evidencing the expenditure of District funds on pre-development costs and the designation of Vision McMillan Partners as the exclusive developer for the McMillan site. ODCA letter with finding issued to Council on October 19, 2015.

August 1, 2016 the District of Columbia Auditor released an audit examining whether District Agencies provide sufficient oversight of private development projects and whether they have collected potentially significant fines.

(b) Please list and describe any ongoing investigations, audits, or reports of your agency or any employee of your agency.

None.

18. Please list, in chronological order, all employee grievances filed against your agency in fiscal years 2016 and 2017 (to date). Also, list any earlier grievance that is still pending in any judicial forum. For each, give a brief description of the matter as well as the current status.

None.

19. In table format, please list the following for fiscal years 2016 and 2017 (to date) regarding the agency’s use of SmartPay (credit) cards for agency purchases: (1) individuals (by name and title/position) authorized to use the cards; (2) purchase limits (per person, per day, etc.); and (3) total spent (by person and for the agency).

Agency Purchase Card Holder Information			
Fiscal Year	Card Holder	Purchase Card Limit	Total Expenditure
FY16	David Howard	\$20,000 per month, \$5,000 per transaction	\$77,272.96
FY16	Stanley Jackson	\$20,000 per month, \$5,000 per transaction	\$6,512.90
FY16	James Parks	\$20,000 per month, \$5,000 per transaction	\$15,718.12
FY16	Tracey Trabue	\$20,000 per month, \$5,000 per transaction	\$93,342.96
		<u>Total FY16</u>	<u>\$192,846.94</u>
FY17	David Howard	\$20,000 per month, \$5,000 per transaction	\$10,670.01

FY17	Stanley Jackson	\$20,000 per month, \$5,000 per transaction	\$4,007.53
FY17	James Parks	\$20,000 per month, \$5,000 per transaction	\$1,904.99
FY17	Tracey Trabue	\$20,000 per month, \$5,000 per transaction	\$18,398.71
		<u>To Date FY17</u>	<u>\$34,981.24</u>

20. In table format, please provide the following information for fiscal years 2016 and 2017 (to date), regarding your agency’s use of cellular phones and mobile devices: (1) individuals (by name and title/position) authorized to carry and use such devices; (2) total annual expense (FY) for each individual’s use; and (3) justification for such use (per person). If the list is more than one page in length, you may provide it as an attachment.

See attachment Q20.

21. (a) Does your agency have or use one or more government vehicle? If so, for fiscal years 2015 and 2016 (to date), please list any vehicle the agency owns. You may group the vehicles by category (e.g., 15 sedans, 33 pick-up trucks, three transport buses, etc.).

Vehicle #1: Minivan

Year, Make & Model: 2013 Dodge Caravan SE

Leased/Owned: Leased

Tag Number: DC 9457

Vehicle #2: Sedan

Year, Make & Model: 2013 Toyota Corolla

Leased/Owned: Leased

Tag Number: DC 9805

Vehicle #3: Minivan

Year, Make & Model: 2015 Dodge Caravan SE

Leased/Owned: Leased

Tag Number: DC 11178

(b) Please list all vehicle accidents involving your agency’s vehicles for fiscal years 2015, 2016, and 2017 (to date). Provide: (1) a brief description of each accident; (2) the type of vehicle involved; (3) the justification for using such vehicle; (4) the name and title/position of the driver involved; and (5) whether there was a finding of fault and, if so, who was determined to be at fault.

There has been one (1) vehicle accident associated with DMPED fleet vehicles during FY 2016. David Howard, Office Manager, was driving fleet vehicle number DC 9457 on June 30, 2015 at the time of the accident. While driving the fleet vehicle, Mr. Howard switched lanes from the right lane to the center lane to pass a vehicle that was stopped in the right lane and blocking forward progress. Upon doing so, Mr. Howard, came into contact with another vehicle, already in the center lane, causing damage to that vehicle as well as the fleet vehicle. The other vehicle was in the blind spot of the fleet vehicle and Mr. Howard did not notice that vehicle when switching lanes. There were no injuries reported. However, the District was found at fault for the accident. Mr. Howard is an

authorized driver of the agency fleet vehicle having provided the agency with a valid driver’s license and completed a Vehicle Operator’s Acknowledgment Form. Further, Mr. Howard was using the vehicle in accordance with the agency’s and the District’s usage terms.

22. D.C. Law requires the Mayor to pay certain settlements from agency operating budgets if the settlement is less than \$10,000 or less than two years old (see D.C. Code § 2-402(a)(3)). Please itemize each charge-back to your agency for a settlement or judgment pursuant to D.C. Code § 2-402.

DMPED is not involved in any settlements to be paid that are less than \$10,000 or less than two years old.

23. (a) D.C. Law prohibits chauffeurs, take-home vehicles, and the use of SUVs (see D.C. Code §§ 50-203 and 50-204). Is your agency in compliance with this law? Please explain any exceptions.

Yes.

(b) If there are exceptions, please provide the following: (1) type of vehicle (make, model, year); (2) individuals (name/position) authorized to have the vehicle; (3) jurisdictional residence of the individual (e.g., Bowie, MD); and (4) justification for the chauffeur or take-home status.

No exceptions.

24. In table format, please provide the following information for fiscal years 2016 and 2017 (to date) regarding your agency’s authorization of employee travel: (1) individuals (by name and title/position) authorized to travel outside the District; (2) total expense for each trip (per person, per trip, etc.); and (3) justification for the travel (per person and trip).

Title	FY16	FY17	Dates	Description
Project Manager	1,273.00		3/15-3/18/16; 10/17-10/19/16	New Communities, HOPE Conference, San Francisco, CA. Purpose Built Conference, Birmingham, AL.
WIC Research Associate	841.00		6/26-6/29/16	WIC, International Assoc. of Workforce Professionals, Conference, Buffalo NY.
WIC Director	1,716.00		10/7-10/9/15; 11/9-11/11/15	National Assoc. of State Workforce Agencies 79th Annual Conference, Indianapolis, IN. National Association of Workforce Development Professionals, Youth Symposium, Chicago, IL.
Chief of Staff	1,236.00	176.00	9/25-9/28/16; 11/15/16	International Economic Development Council, Cleveland, OH; Uber Advanced Technology Center Tour, Pittsburgh, PA.
New Communities Director	873.00		3/15-3/18/16	New Communities, HOPE Conference, San Francisco, CA
IRB Project Manager		288.00	10/31-11/4/16	National Development Finance Summit, New Orleans, LA.
Staff Assistant	199.00		9/28/16	Administrative Professionals Conference, Washington, DC.

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Project Manager	414.00	114.00	3/15-3/18/16; 10/17-10/19/16	New Communities, HOPE Conference, San Francisco, CA. Purpose Built Conference, Birmingham, AL.
Special Assistant	546.00		3/15-3/18/16	New Communities, HOPE Conference, San Francisco, CA.
Tech Sector Manager	554.00		3/11-3/16/16	SXSW Conference, Austin, TX.
WIC Project Manager	695.00		6/20-6/23/16	Geographic Solutions Workforce Technology Conference, Orlando, FL.
DMPED Real Estate Team	9,888.00			Five DMPED Real Estate Team Members attending George Mason Real Estate Seminar Series in October 2015
Project Manager	763.00		6/8-6/10/16	Placemaking Summer Conference, New York, NY.
Director, Contracts, Grants, Procurements	1,276.00		7/25-7/27/16	NIGP Strategic Procurement Planning Training, Tampa, FL.
IRB Program Analyst	1,025.00		5/4-5/6/16	Municipal Bond Law Seminar, Chicago, IL.
WIC Coordinator	2,891.00		11/9-11/11/15; 6/15-6/17/16	National Association of Workforce Development Professionals, Youth Symposium, Chicago, IL. Career Pathways Conference, Dallas, TX.
Director, Business Development	1,867.00	310.00	6/15-6/17/16; 9/25-9/27/16; 12/6/16.	International Conference Small Business, New York, NY. International Economic Development Conference, Cleveland, OH. Council of Governments meetings, Philadelphia, PA.
DC Housing Authority Employee	1,364.00		3/15-3/18/16	New Communities, HOPE Conference, San Francisco, CA.
Grants Management Specialist	1,722.00		5/21-5/26/16	Government Finance Officers Assoc. Conference, Toronto, Canada.
WIC Associate	542.00		6/15-6/17/16	Career Pathways Conference, Dallas, TX.
Project Manager	1,165.00		3/15-3/18/16; 10/17-10/19/16	New Communities, HOPE Conference, San Francisco, CA. Purpose Built Conference, Birmingham, AL.
MPD Officer	20,625.20			China Trade Missions; paid via Intra-District from MPD for 2 officers
WIC Director	2,040.00		4/19-4/20/16; 5/24-5/25/16; 6/15-6/17/16; 7/31-8/3/16	Dept. of Labor Rapid Response Summit, Harrisburg, PA. Dept. of Labor ETA State Leaders Meeting, Philadelphia, PA, Career Pathways Conference, Dallas, TX. National Assoc. of State Workforce Conference, Chicago, IL.
Hospitality Sector Manager	2,227.00		6/18-6/23/16	US Travel Assoc. IPW Expo, New Orleans, LA.
Project Manager	259.00		3/15-3/18/16; 10/17-10/19/16	New Communities, HOPE Conference, San Francisco, CA. Purpose Built Conference, Birmingham, AL.

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Executive Assistant	199.00		9/28/16	Administrative Professionals Conference, Washington, DC.
Director, Real Estate Development	346.00		6/22-6/24/16	International Shopping Center Convention/RECON, Las Vegas, NV.
IRB Project Manager	527.00		4/20-4/22/16	National Bond Summit, New Orleans, LA.
Project Manager	466.00		3/15-3/18/16; 10/17-10/19/16	New Communities, HOPE Conference, San Francisco, CA. Purpose Built Conference, Birmingham, AL.
Deputy Chief of Staff	151.00		3/15-3/18/16	Community Progress Leadership Institute, Cambridge, MA.

25. Please provide and itemize, as of January 10, 2017, the current number of When Actually Employed (WAE), term, and contract personnel within your agency. If your agency employs WAE or term personnel, please provide, in table format, the name of each employee, position title, the length of his or her term, the date on which he or she first started with your agency, and the date on which his or her current term expires.

See attachment Q25 for term and contract personnel. DMPED does not have any WAE employees.

26. Please provide, as an attachment, a copy of your agency’s current annual performance plan as submitted to the Office of the City Administrator.

See attachment Q26.

27. What are your top five priorities for the agency? Please provide a detailed explanation for how the agency expects to achieve or work toward these priorities in fiscal years 2017 and 2018.

The priorities for the Deputy Mayor derive from our broad goals of increasing affordable housing, increasing jobs and increasing District revenues. Together, they support the Mayor’s vision of Pathways to the Middle Class. Underlying all of our work is a commitment to good government and transparency that mirrors the Mayor’s.

Our top priorities for this year include:

(1) Increasing affordable housing. Through partnerships with the housing production agencies (DHCD, DCHA, and DCHFA), DMPED will look to continue to produce, preserve and protect affordable housing. Key initiatives include the implementing Mayor’s Preservation Strike Force, including supporting DHCD in the creation of a preservation office and fund, Inclusionary Zoning reform implementation, and continued investment in affordable housing leveraging all available sources including HPTF, federal funding, and land dispositions.

(2) Launching DC’s Economic Strategy. DC’s forthcoming economic strategy will serve as a framework for action for the next several years- it will outline how we will continue to grow our economy and how we will make sure that growth benefits all Washingtonians. The strategy is focused on increasing the District’s tax base, creating jobs, fostering entrepreneurship and innovation, and advancing economic growth and opportunities in DC. Since August 2016, DMPED has held more than 25 discussions with

400+ District stakeholders to inform the direction of our economic strategy. The Strategy will be released in March and will include key priorities and initiatives that will be implemented over the coming years.

(3) Moving forward large-scale and neighborhood real estate development projects, with a focus on making unprecedented progress on all of the New Communities neighborhoods. This year DMPED will continue to make unprecedented process moving its portfolio forward. Key large projects include The Parks at Walter Reed, St. Elizabeths East (infrastructure, Entertainment and Sports Arena, and Phase 1), DC United Stadium, New Communities, and McMillan Sand Filtration redevelopment.

DMPED is poised to make record development progress on in every NCI neighborhood, thanks in part to major milestones reached recently including:

- Barry Farm – Demolition/Disposition approval from HUD, as well as a development plan expanding Phase 1 to bring back 170 replacement units in the first phase, with the first units set to come online in 2020;
- Park Morton – Identification of and Council approval for a “build first” offsite parcel (Bruce Monroe) that will make Park Morton the first full scale public housing redevelopment in the country done without temporarily displacing residents from the neighborhood; PUD approval also achieved for both Bruce Monroe and Park Morton, with construction start expected early 2018;
- Northwest One – Completion of an OurRFP process for the old Temple Courts and adjacent sites, and subsequent release of the RFP with a spring 2017 developer selection expected; and
- Lincoln Heights – Construction start on Deanwood Hills as well as Council approval of financing for the Strand development, both of which will be “build first” offsites; RFP for master developer of the onsite parcel anticipated Spring 2017, as well as financing request for an additional build first site.

Through our annual March Madness event, DMPED works to connect CBEs and developers. The city-wide economic development showcase and pre-solicitation event announces upcoming solicitation opportunities to the development community and attracts more than 500 attendees from all areas of the District’s development community. It connects small businesses, CBEs, capital sources, contractors and more with the goal of expanding access to economic opportunity through the District’s real estate development projects.

(4) Creating Pathways to Inclusion and supporting the growing technology and innovation sector. DMPED will continue to support the diversification of DC’s economy through strategic partnerships and high-return investments in technology and innovation. We will continue to implement recommendations for our Pathways to Inclusion Report. This report is the first of its kind for the District was developed along with the Innovation and Technology Inclusion Council. It sets a vision of fostering the most inclusive culture of inclusion in innovation. The report provides a roadmap and recommendations to create an inclusive ecosystem where the District’s tech and innovation economy can grow to expand opportunity for underrepresented workers and entrepreneurs, and ultimately serve as a national model for inclusion and diversity.

DMPED sees inclusive and diverse innovation as a comparative advantage of the District and will seek to leverage this advantage for the future. Key initiatives include South by Southwest (SXSW), the Howard Hub, the Innovation & Technology Inclusion Council, innoMAYtion, 1776’s Challenge Festival, pitch competitions, and continued use of QHTC for key employers.

(5) Continuing to create the most open and transparent DMPED. This year DMPED will continue its efforts to better engage residents, businesses, advocates, and other stakeholders through as many vehicles as possible. From community meetings to social media to open data, DMPED will seek not only to continue to provide more information than ever, it will also seek to ensure it receives feedback. Key initiatives include DMPED’s Open House and other public engagement opportunities, a public milestones tracker, a new business incentive tool, an interactive Economic Strategy website, as well as continued improvement on the Economic Intelligence Dashboard, Ward Indicators tool, Affordable Housing Tracker, and the public Real Estate Pipeline. In addition, DMPED will continue to work to release additional data online and support cluster agencies in adding more open data.

28. Please describe every grant DMPED is, or is considering, applying for this fiscal year.

In support of the Walter Reed Army Medical Center (WRAMC) BRAC, DMPED submits an annual application to the Office of Economic Adjustment within the Department of Defense in support of the WRAMC Redevelopment project. The grant typically is effective December 1 through November 30 of each year.

29. Please provide the name of each employee who was or is on administrative leave in FY 2016 and FY 2017 (to date). In addition, for each employee identified, please provide: (1) their position; (2) a brief description of the reason they were placed on leave; (3) the dates they were on administrative leave; (4) whether the leave is paid or unpaid; and (5) their current status. (as of February 1, 2017)

See attachment Q29.

30. Please provide a list of all procurements for goods or services for use by DMPED over \$10,000 for FY 2016 and FY 2017 (to date). Give a brief explanation of each, including the name of the contractor, purpose of the contract, and the total dollar amount of the contract. Exclude from this answer purchase card purchases.

Contractor Name	Description of Services	Contract Award
FY16		
1776 Global, Inc. PBC	Business development - promote national and international marketing	\$ 200,000.00
Ad Box Promo Agency Group LLC	Promotional material/novelties for St Elizabeths East	\$ 100,000.00
AECOM, Inc.	Poplar Point Development Management Services	\$ 414,375.00
Alvarez & Marsal	Research and analysis, and economic modeling focused on technology inclusion.	\$ 49,989.00
American Business Supplies, LLC	Office Supplies -Operations	\$ 5,000.00
American Business Supplies, LLC	BPA for Office Supplies	NTE: \$100,000.00

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Ballard Spahr, LLP	Bond Counsel Services	\$ 420,500.00
Banner Staffing LLC	Grants Assistance services	\$ 61,300.00
Blackbaud, Inc.	Grants Management Software and Licenses (GIFTS)	\$ 30,500.00
Bocalje Services, Inc.	Industrial supplies for St. Elizabeths East	NTE: \$100,000.00
BOWMAN Consulting Group DC PC	Civil engineering and planning support for the Walter Reed Army Medical Center (WRAMC) project	\$ 56,500.00
Bryant Olive Miller, Attorney at Law	Bond Counsel Services	\$ 309,500.00
Business Strategy Consultants	Senior Level Acquisition Services	\$ 188,480.00
Canon Financial Services	Leasing services for agency copy equipment	\$ 24,381.00
Capital Area Asset Building Corporation	Outreach, education and free tax preparation services to citizens of the District of Columbia for the DC Earned Income Tax Credit program	\$ 248,000.00
CH2M Hill, D.C. , P.C.	St Elizabeths East Campus Parking Master Plan Survey	\$ 278,265.00
CHW Solutions, Inc.	Davis-Bacon Monitoring and related services for DMPED related construction projects.	\$ 357,823.00
Coalition for Nonprofit Housing & Economic Development	Great Streets Program Review	\$ 74,999.28
Coastal Properties Management, Inc.	Manage and operate the Diamond Teague piers and park	\$ 49,200.00
DC Chamber of Commerce	Business Development and economic intelligence data strategy and engagement support	\$ 413,000.00
Destination DC (Washington DC Convention & Tourism Corp.)	Business development, marketing and promotional support services in support of the District's new Air China route.	\$ 300,000.00
District Supply, Inc.	Industrial Supplies for St. Elizabeths E	NTE: \$100,000.00
Echelon Economic Development LLC	Corporate attraction and retention services to ensure the District's continued economy and job market growth and diversity.	\$ 193,400.00
Gorove/Slade Associates, Inc.	Provide ongoing transportation engineering and implementation services in an effort to execute traffic plans and implementations in support of the Walter Reed Local Redevelopment Authority.	\$ 15,000.00
Graves, Horton, Askew & Johns, LLC	Bond Counsel Services	\$ 451,700.00
Kutak Rock LLP	Legal services in support of the Walter Reed Army Medical Center (WRAMC) project.	\$ 249,000.00

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MBC Shanghai Company, Ltd.	DC Economic Development Center in China	\$ 350,000.00
MCF Technology Solutions, Inc.	Gantt chart enhancement to DMPED's Quickbase application for tracking real estate development projects	\$ 9,750.00
McKissack & McKissack	Construction and development management services during the design, procurement and construction of the McMillan Sand Filtration (Site Owner Representative)	\$ 938,295.00
MDM Office Systems	Copier Paper	\$ 16,600.00
Metropolitan Office Products LLC	Agency office supplies	NTE: \$100,000.00
OmniDigital Studio, Inc.	Website technical support and upgrades for the District's New Communities Initiative (NCI) website	\$ 2,040.00
Orrick, Herrington and Sutcliffe, LLP	Bond Counsel Services	\$ 605,250.00
Public Performance Management LLC	Provide financial management to identify all sources of revenue within the agency, develop an accounts receivable process to account for, track and collect outstanding and current revenues due to the agency.	\$ 33,232.00
RKG Associates, Inc.	Provide data analysis for an Economic Development Conveyance (EDC) project to the US Army on behalf of WRAMC	\$ 47,659.23
Social Solutions Global	New Communities - software developed to provide supportive services to residents in the District's distressed communities to achieve self-sufficiency.	\$ 57,600.00
Squire Patton Boggs (US) LLP	Bond Counsel Services	\$ 613,000.00
Strategic Impact Advisors LLC	Provide economic performance metrics for DMPED in order to obtain an enhanced comprehension of the real estate market in Washington, DC and surrounding jurisdictions to make data-driven decisions relative to future development	\$ 93,318.00
United Business Technologies	Maintenance of agency copying equipment	\$ 27,762.00
Venable, LLP	Bond Counsel Services	\$ 446,500.00
Vision McMillan Partners, LLC	Development management services in support of the development the McMillan Sand Filtration Site	\$ 966,815.00
Washington DC Economic Partnership	Marketing and materials to attract and grow businesses in the District	\$ 558,000.00
FY17 to date		
Ballard Spahr, LLP	Bond Counsel services	\$ 438,000.00
Bryant Olive Miller, Attorney at Law	Bond Counsel services	\$ 317,000.00
Capital Area Asset	Outreach, education and free tax preparation services to citizens of the District	\$ 248,000.00

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Building Corporation	of Columbia for the DC Earned Income Tax Credit program	
Business Strategy Consultants	Senior Acquisition services	\$ 122,882.00
Case Western University	Building Community Relations	\$ 500,000.00
CHW Solutions	Davis Bacon monitoring	
Echelon Economic Development LLC	Corporate attraction and retention services to ensure the District's continued economy and job market growth and diversity.	\$ 59,880.00
Ghost Note Media LLC	Social media services	\$ 41,700.00
Graves, Horton, Askew & Johns, LLC	Bond Counsel services	\$ 466,700.00
Kutak Rock LLP	WRAMC Legal Services	\$ 185,000.00
MB Staffing Services	Grants Management Assistant Services	\$ 176,240.00
MBC Shanghai Co. Ltd.	DC Economic China Center	\$ 150,000.00
McKissack & McKissack	Construction and development management services during the design, procurement and construction of the McMillan Sand Filtration Site Owner Representative	\$ 210,826.00
Metropolitan Office Products LLC	BPA for Office Supplies	NTE: \$100,000.00
Mindfinders	Grants Management Assistant Services	\$ 44,121.60
OmniDigital Studio Inc.	New Communities Initiative website maintenance	\$ 2,040.00
Orrick, Herrington and Sutcliffe, LLP	Bond Counsel services	\$ 635,625.00
RKG Associates, Inc.	WRAMC EDC Project	\$ 23,093.27
Social Solutions Global	New Communities - software developed to provide supportive services to residents in the district's distressed communities to achieve self-sufficiency.	\$ 57,600.00
Squire Patton Boggs (US) LLP	Bond Counsel services	\$ 624,250.00
Stover & Associates LLC	Develop and produce report on opportunities for establishing a District sponsored Innovation Space and Marketplace Report	\$ 34,975.00
Strategic Impact Advisors LLC	Provide economic impact metrics for DMPED's real estate and business development projects in order to make data-driven decisions.	\$ 124,446.00

31. Please provide a table showing DMPED's approved original budget, revised budget (after reprogrammings, etc.), and actual spending, by program, for FY 2016 and FY 2017 (to date, i.e. February 1, 2017). In addition, please explain any variance between fiscal year appropriations and actual expenditures for FY 2016 and FY 2017 (to date).

See attachment Q31.

- 32. Please list each policy initiative of your agency during FY 2016 and FY 2017. For each initiative, please provide:**
- a) A detailed description of the initiative;**
 - b) the total number of personnel (FTEs and contract) assigned to the initiative; and**
 - c) The amount of funding budgeted to the initiative.**

Please note that this list includes all FY2017 initiatives and notes which initiatives were also active in FY2017.

Walter Reed Army Medical Center Redevelopment (FY16 and FY17) – For over five years, the District has been working on redevelopment efforts for the former Walter Reed Army Medical Center site. In FY16 the Mayor signed the Walter Reed Development Omnibus Act of 2016, which authorized the District to acquire 66 acres of the former Walter Reed Campus, and to begin development of a vibrant new mixed used community. In FY17, there was a ceremony recognizing the acquisition of the Walter Reed Campus. In FY 17, DMPED will create a financially feasible implementation strategy that meets community needs and complies with all Base Realignment and Closure (BRAC) laws and regulations. This will be accomplished through: (1) completion of a series of public community meetings, and (2) regular communication with partners such as US Army BRAC Staff, U.S. Department of Defense, the U.S. Department of State, the selected Public Health User and other stakeholders.

FTEs: 4

Estimated Budget (non-capital): \$1,019,000 (FY16), \$358,000 (FY15)

St. Elizabeths East Campus (FY16 and FY17) – The District has crafted a redevelopment plan and complementary economic development strategy to guide the revitalization of St Elizabeths East. Redevelopment offers the opportunity to provide amenities for local residents, while creating a new center for innovation that will further diversify the District’s economy. In FY16 the pedestrian walkway for Metro access was completed, several successful events were held at the Gateway Pavilion, and the contractor for the infrastructure was selected. In FY17, DMPED will negotiate and complete all Infrastructure Stage 1 Phase 2 and Entertainment & Sports Arena interagency MOUs. These agreements will facilitate the construction of transportation and utility improvements.

FTEs: 5

Estimated Budget (non-capital): \$1,800,000 (including operations of Gateway and RISE) (FY15 and FY16)

OUR RFP process (FY16 and FY17) - In FY15, DMPED, in coordination with the Executive office of the Mayor, developed a new process of obtaining community input on prospective solicitations prior to issuing them to the development community -- the OUR RFP pilot process. Since starting the OurRFP initiative, DMPED applied this process to 5 projects, holding over 8 community meetings and received over 800 community comments. This process includes conducting a series of community engagement meetings by which DMPED collects the local, neighborhood and area resident feedback and priorities for the particular project site. In addition to those meetings, DMPED also conducts online surveys to ensure that residents who are not able to attend the meetings also have input. This feedback and community prioritization is then translated into preferences and requirements in the solicitation. By doing this, the interests of the residents are prioritized and the project is more accountable to those preferences. In FY17, DMPED will apply aspects of this new process, as appropriate, to RFPs issued during this fiscal year.

FTE: 0 (no dedicated resources, but part-time work from many DMPED and OP staff)

Compliance Monitoring (FY17) - DMPED implemented a new compliance monitoring system that allows the office to track compliance across all real estate projects within the existing project database. This new system includes tracking the affordable housing, CBE, First Source, and environmental requirements of DMPED projects. DMPED plans to work with DSLBD to ensure that its new database talks to DMPED's database.

FTE: 1

New Communities Initiative (FY16 and FY17) - The goal of the New Communities Initiative (NCI) is to redevelop targeted neighborhoods (Barry Farm, Lincoln Heights/Richardson Dwellings, Northwest One, and Park Morton) that have a history of concentrated crime, poverty and distressed housing into healthy, vibrant communities for current and future residents. Progress is measured through: (1) identification of offsite housing, (2) site redevelopment, and (3) human capital outreach resulting in gains in health, education, jobs and public safety.

FTEs: 3

Estimated Budget (non-capital): \$3,454,000 – primarily for human capital support of existing and previous residents.

McMillan Sand Filtration site (FY16 and FY17) - The McMillan Sand Filtration Site is a former federal government industrial site that is no longer in operation. Since 2007, DMPED has been working with its development partner on pre-development activities at the site. This has culminated recently with approvals from the Historic Preservation Review Board, National Capital Planning Commission, D.C. Zoning Commission, Mayor's Agent for Historic Preservation and D.C. Council.

FTE: 1

DC United Soccer Stadium (FY16 and FY17) - On December 30, 2014, the DC Council formally approved the District of Columbia Soccer Stadium Development Act of 2014, which paved the way for a new state-of-the-art soccer stadium in the Buzzard Point area of Ward 6. In FY16 DMPED completed all of the required items and handed the site over to DC United. The groundbreaking will be February 27, 2017.

FTE: 1

Industrial Revenue Bond program (FY16 and FY17) - The District of Columbia Industrial Revenue Bond (IRB) Program provides below market interest rate loans to qualified private enterprises located in an Enterprise Zone, as well as non-profit and manufacturing organizations throughout the District of Columbia. In FY17, DMPED will seek to develop a Small Loan IRB Program. This initiative should allow organizations with smaller loan amount for qualified projects would be able to take advantage of Tax Exempt bond rates and terms for projects under a \$500,000 threshold. As part of the initiative, the team will develop templates of the needed documents for an IRB Transaction and look to minimize and cap all the issuance fees and costs.

FTEs: 6

Estimated Budget (non-capital): \$1,244,000 (FY16), \$681,000 (FY15)

Expand the local inclusive technology and innovation sector (FY16 and FY17) - DMPED's efforts to cultivate the District's growing technology and innovation sector are critical to positioning the District as an inclusive hub of innovative activity that will continue to open new pathways to the middle class. In FY16, DMPED released the Pathways to Inclusion report. The report is the first of its kind for the District and was developed along with the Innovation and Technology Inclusion Council. It sets a vision of fostering

the most inclusive culture of inclusion in innovation. The report provides a roadmap and recommendations to create an inclusive ecosystem where the District's tech and innovation economy can grow to expand opportunity for underrepresented workers and entrepreneurs, and ultimately serve as a national model for inclusion and diversity. DMPED also successfully supported events and organizations with a focus on tech venture investment and entrepreneurship, such as the launch of innoMAYtion, 1776's Challenge Cup, DC Innovates' Digital DC Tech Fund, and Foster.ly's Collaborate. In addition, the District expanded its presence at the SXSW 2016 Conference in Austin, TX, by partnering with other District agencies to promote the District technology and creative sectors. In FY17, DMPED will continue to implement strategic initiatives from the District's Technology Inclusion report, highlight and promote the Qualified High Tech Company (QHTC) incentives to attract, retain and expand technology companies in the District, and strengthen, showcase and support the District's innovation ecosystem.

FTEs: 2

Estimated Budget (non-capital): \$750,000 (FY15 and FY16)

Economic Development Strategy (FY17)- DC's forthcoming economic strategy will serve as a framework for action for the next several years- it will outline not only how we will continue to grow our economy but and how we will make sure that growth benefits all Washingtonians. The strategy is focused on increasing the commercial District's tax base, creating jobs, fostering entrepreneurship and innovation, and advancing economic growth and opportunities in DC. Since August 2016, DMPED has held more than 25 discussions with 400+ District stakeholders to inform the direction of our economic strategy. The Strategy will be released in March and will include key priorities and initiatives that will be implemented over the coming years.

Leverage incentive tools to expand corporate assistance efforts (FY16) - Large employers are critical to diversifying the city's economy and creating job opportunities for District residents. In FY 17, DMPED will continue to leverage its incentive tools, such as the Creative and Open Space Modernization Grant, QHTC incentives, and other performance-driven incentives to attract and/or retain employers in the District. The community benefits agreements that will be incorporated into these incentive structures will be focused on training and hiring DC residents, hosting Summer Youth Employment Program participants, providing training, internships, and mentorship for District residents, and providing reduced price or free space, products, and services to underserved and/or overlooked communities.

FTEs: 1

Estimated Budget (non-capital): \$3,000,000 (FY16)

Great Streets Initiative (FY 16 and FY17) - The Great Streets Initiative is the District's multi-year, multi-agency commercial revitalization initiative to transform emerging corridors into thriving and inviting neighborhood centers by using public actions and tools to leverage private investment. In FY17, the Great Streets Team will create public facing dashboard illustrating Great Streets impact by corridor, ward, and industry; perform an independent Great Streets Assessment; procure new grant management tool to enhance applicant experience and ease; and implement new disbursement process which included quarterly advances to grantees.

FTEs: 2

Estimated Budget (non-capital): \$8,000,000 (FY15 and FY16)

International tourism marketing strategy (FY16) - DMPED continues to collaborate with Destination DC, the District's official convention and tourism Corporation to promote the city as a world class destination to increase visitation by domestic and international business and leisure travelers. FY 16 marks Year 3 of the

region's agreement with Air China to support direct air service between China and the District. Since the inception of this partnership, the District has seen a 26% increase in visitors from China since 2014; its #1 inbound market. The FY 16 Air China marketing strategy includes familiarization tours and two sales missions in partnership with Air China that will include training for reservations agents, and educating Chinese tour operators, media writers, meeting and convention organizers and education planners about the District and all that it has to offer. In FY 17, DMPED will focus on opening up new channels for foreign direct investments in DC businesses to markets such as India and the United Arab Emirates.

FTE: 1

Estimated Budget (non-capital): \$300,000 (FY16), \$450,000 (FY15)

Expand technology investment in the District via the DC China Center (FY16 and FY17) - The DC China Center provides assistance to District businesses interested in exporting goods and services to China, and encourages Chinese businesses and investors to play an active role in the District's economy. The Center represents the District's first attempt to catalyze economic growth through access to international markets. In FY 15, DMPED attracted Chinese investors and tech companies to the District, with a particular focus on supporting an incubator program that will assist Chinese companies in opening their operations in the District. This culminated in the inaugural 1776 Challenge Cup in Beijing where Chinese startups were exposed to the incubator opportunities in Washington, DC. In FY17, DMPED will work more closely with the DC business community to promote the DC China Center and its services to DC businesses. In addition, DMPED and the China Center will encourage Chinese businesses and investors to locate in the District.

FTEs: 1

Estimated Budget (non-capital): \$350,000 (FY15 and FY16)

33. What efforts has DMPED made in the past year to increase transparency? Explain.

Given the Mayor's commitment to openness and transparency, DMPED has worked to become more open and transparent in the last year. Notable recent efforts include:

- DMPED's Affordable Housing Tracker. For the first time, DMPED has released unified affordable housing production and preservation from the four primary housing agencies (DHCD, DCHFA, DCHA, and DMPED). The tracker can be found online as well as displayed on a sign in DMPED's office.
- DMPED's Real Estate Project Pipeline publicly available online.
- DMPED's Economic Intelligence Dashboard at <https://dmped.dc.gov/dashboard>, which leverages both open data and open source code to share information with public stakeholders and gather their feedback.
- A revamp DMPED's website to include more information about DMPED's work and make it more intuitive to access. This also includes proactively posting real estate documents, including LDAs, term sheets, and agreements for projects. Highlights include efforts around St. Elizabeths and DC United Stadium
- Our RFP, which allowed the public to weigh in on their priorities prior to DMPED's issuance of the RFP. Public comments were then summarized and made available to RFP respondents to incorporate into their proposals.
- We launched the Ward Indicators Tool as part of DMPED's public Economic Intelligence Dashboard, which is updated weekly with data on ward by ward population, unemployment, housing, home ownership rates, and more.
- On Jan. 12, 2017, Deputy Mayor Kenner hosted the first-ever Economic Development Cluster Open House featuring 20 agencies and their leadership and staff to greet residents, answer questions and share

information about District services. More than 500 residents, business owners, ANCs, stakeholders and others attended the event. The event was highly rated in a post-event survey with nearly 80 percent saying it was “Excellent or Very Good” and 81 percent said they would attend again. Survey respondents remarked most frequently how valuable it was to speak directly with leadership and staff, receive services and information in real-time and network with DC government agencies.

- DMPED has increased our social media presence by creating and actively maintaining Twitter and Facebook Accounts.

34. What efforts will DMPED be making to increase transparency? Explain.

As mentioned above one of DMPED’s five goals in the next year will be to ensure that it is the most open and transparent. This year DMPED will continue its efforts to better engage residents, businesses, advocates, and other stakeholders through as many vehicles as possible. From community meetings to social media to open data, DMPED will seek not only to continue to provide more information than ever, it will also seek to ensure it receives feedback. Key initiatives include DMPED’s Open House and other public engagement opportunities, a public milestones tracker, a new business incentive tool, an interactive Economic Strategy website, as well as continued improvement on the Economic Intelligence Dashboard, Ward Indicators tool, Affordable Housing Tracker, and the public Real Estate Pipeline. In addition, DMPED will continue to work to release additional data online and support cluster agencies in adding more open data.

35. Please identify any legislative requirements that the agency lacks sufficient resources to properly implement. Explain.

DMPED is working within the Executive Office of the Mayor and with the Committee to ensure that it has proper authorities to administer its planned economic development and real estate programs, especially as it relates to grants.

36. Please identify any statutory or regulatory impediments to DMPED’s operations.

DMPED is working within the Executive Office of the Mayor and with the Committee to ensure that any statutory or regulatory impediments to DMPED’s administration of its planned economic development and real estate programs are addressed.

DMPED is aware of and working to correct a regulatory impediment which arose with the passage of B21-325 the “Land Disposition Transparency and Clarification Amendment Act of 2016.” This law amends parts of the District’s law surrounding the surplus and disposition of District Land. One of these amendments restructured the surplus process to require both a public surplus hearing and public disposition hearing well before the Mayor releases a request for proposals or otherwise begins negotiations for the disposition of real property. Another technical amendment was made to require that any “substantive” (as opposed to “major”) changes subsequent to Council approval of a Land Disposition Agreement be submitted anew for Council approval.

While DMPED has already begun to conform to the new surplus and disposition processes and is adopting the new requirements for all future projects, there exist some projects already in the development pipeline that cannot meet the new requirements prior to submission for Council approval. As RFPs have already been issued for these projects or negotiations for disposition have already commenced, it would be impossible to comply with the amended law. Without a legislative fix, these projects could only comply with the amended law by being re-solicited. This would cause great delay in repurposing these District assets as affordable homes, job creators, tax

producers, and economic drivers for the city while also frustrating residents and private partners who have been working and waiting for these redevelopments for years.

The Mayor will introduce emergency and temporary legislation that accounts for these projects that were already in the pipeline when B21-325 was passed such that they can move forward without any delay. Additionally, the legislation will provide a technical clarification to ensure the amended law is clear when referring to “substantive” changes made to Land Disposition Agreements.

37. Are DMPED salaries, especially for those handling real estate matters, competitive with private sector and public sector jurisdictions in the Washington area? How does this affect staff turnover? Explain. Include recommendations, if any, for improving salaries and reducing turnover.

Based upon our research, the salary of DMPED’s real estate team members is lower than that of similar private sector positions in the Washington area while the nature of the real estate work makes it hard to compare to that of other local public sector jurisdictions. DMPED has a fast-paced working environment, provides flexibility and training, and offers the opportunity for staff to make a positive impact in the District. Our staff consists of those who are just starting out in the workforce as well as subject matter experts with decades of experience. DMPED finds turnover to be healthy with an average tenure on the Real Estate team of over 4 years. We recognize that many DMPED staff have varied career goals. Just as we recruit from both the public and private sector, we recognize that a number of our staffers do not intend to have careers solely at DMPED or in the public sector. As such, we work to assist staff in pursuing their career goals, which often include both internal and external growth opportunities.

38. Did DMPED receive any FOIA requests in FY 2016? If yes, did the agency file a report of FOIA disclosure activities with the Secretary of the District of Columbia? If available, please provide a copy of the report as an attachment.

DMPED received 37 FOIA requests in FY2016. A report of FOIA disclosure activities was filed with the Secretary of the District of Columbia. Please see the report in attachment Q38.

39. (a) Please attach copies of the required small business enterprise (SBE) expenditure reports for DMPED for FY 2015 and FY 2016.

See attachment Q39.

(b) D.C. Official Code § 2-218.53(b) requires each District agency to submit supplemental information with their annual SBE expenditure report, including: a description of the activities the agency engaged in to achieve their fiscal year SBE expenditure goal; and a description of any changes the agency intends to make during the next fiscal year to achieve their SBE expenditure goal. Has DMPED submitted the required information for fiscal year 2016? Please provide a copy as an attachment.

DMPED’s procurement team heavily relied upon the DC Supply Schedule and the DSLBD CBE database in order to select the most appropriate Certified Business Enterprises to engage for the required goods and services. We also worked closely with our DSLBD representative to identify qualified CBE suppliers. This agency will continue to prioritize usage of CSBE vendors and working closely with the Department of Small and Local

Business Development. We will also continue to encourage suppliers to seek the Certified Business Enterprise certification through the DSLBD.

40. Please provide as an attachment the total number of dollars contracted or procured through DMPED on behalf of other agencies for FY 2016 and FY 2017 (to date, i.e., as of February 1st). Categorize these funds by D.C. Supply Schedule, GSA Federal Supply Schedule, and non-supply schedule procurements.

See attachment Q40.

41. From among DMPED's active projects, please list the 10 largest (only include projects for which disposition legislation has not yet gone to the Council) and provide:

- a) **A description of the project.**
- b) **The current project timeline, including steps for your office as well as through project completion.**
- c) **What will be required of the Council and the Executive from now until the end of fiscal year 2017 to move the project forward.**

1. Poplar Point - Poplar Point is approximately 130 acres, mostly under NPS jurisdiction, containing National Park Service ("NPS") and United States Park Police ("USPP") facilities and 60-acres of managed meadows, scrub-shrub vegetation and wetlands. Pursuant to the D.C. Lands Act of 2006 ("Act"), upon satisfaction of the pre-conditions contained in the Act, the Site will be transferred to the District and the redevelopment of the Site will include at least 70 acres of parkland. Pursuant to the National Environmental Policy Act of 1969 ("NEPA"), 42 U.S.C. 4321 et seq., the District and NPS, acting as joint lead agencies, are preparing an Environmental Impact Statement ("EIS") and Small Area Plan ("SAP") to aid their decision-making pursuant to the Act. In addition, in 2008, NPS and the District entered into a Consent Order under the Comprehensive Environmental Response, Compensation, and Liability Act ("CERCLA"), by which the District agreed to conduct a CERCLA Remedial Investigation ("RI") and Feasibility Study ("FS") of the entire Poplar Point Site under the oversight of NPS. DMPED is working with DDOE, DOEE's environmental consultant and NPS to finalize the Work Plan document and start the Remediation Investigation in 2017. DMPED will also be re-initiating the Small Area Plan (SAP), Environmental Impact Statement (EIS), and Section 106 processes in 2017 in coordination with NPS and the Office of Planning. No direct action is required from Council in FY 2017.
2. Northwest One - Northwest One is a combined 3.5 acre site slated for mixed-income, mixed-use development per the New Communities Initiative. The development program is expected to yield over 600 residential units and will include a minimum of 211 replacement units prioritized for former residents of the Temple Courts Apartments. The Northwest One parcels (1010 North Capitol and 33 K Street) were solicited for redevelopment through an RFP issued in September 2016. In the summer of 2016, DMPED held two public meetings through the Mayor's OurRFP initiative to discuss and receive public input on community priorities for the redevelopment of the parcels. The RFP closed December 15, 2016. DMPED anticipates selecting a development team in the spring of 2017.
3. Waterfront Station II - This is a mixed-use development project on 4th Street SW, formerly part of the Waterside Mall. DMPED issued an RFP for this site as part of our 2015 March Madness

event. DMPED awarded the negotiation rights to PN Hoffman in March 2016 and plans to submit a negotiated disposition agreement to Council in fall of 2017.

4. 1125 Spring Rd - The project will see the redevelopment of the approximately 3.3 acre, District-owned parcel located at 1125 Spring Road NW in the Petworth neighborhood of Ward 4. The site includes the historically-designated Hebrew Home for the Aged and the neighboring Paul Robeson School. The 1125 Spring Road NW project is a product of Mayor Bowser's OurRFP process that solicits community input early in the RFP process. DMPED saw over 125 participants in the first OurRFP community meeting held on April 9, 2016, and over 225 unique responses to an online engagement forum. Over 100 people attended the follow-up meeting on June 2, 2016, where participants were asked to further refine their preferences for the development of the site. The RFP for the site was released in June 2016 and nine development teams submitted proposals. These proposals are currently under review and DMPED plans to select a development partner in spring 2017.
5. Franklin School - This is an adaptive redevelopment of an historic school at the corner of K and 13th Streets NW. DMPED issued an RFP for this site in 2015 and awarded the negotiation rights in early 2017 to Franklin Development LLC to build Planet Word, which will be the District's first-ever interactive museum of words and language. DMPED plans to submit a negotiated disposition agreement to Council in mid-2017.
6. MLK Gateway - DMPED and DHCD are partnering on this unique commercial and mixed use development located at the intersection of Good Hope Road and Martin Luther King Jr. Avenue SE, the original gateway to historic Anacostia. DMPED issued a Request for Expressions of Interest in 2015 to identify potential partners with the vision and capacity needed to jumpstart the revitalization of this retail corridor. DMPED awarded the negotiation rights in fall 2016 and is currently negotiating the land disposition agreement. DMPED plans to submit the disposition resolution and agreement to Council in fall of 2017.
7. Parcel 42 - This parcel at 7th and Rhode Island NW served as a pilot for OurRFP, a community engagement effort to solicit input from the surrounding community for the RFP. The RFP was released in the fall of 2015 and DMPED selected the team of Ditto Residential, Group 360 and Irving Development in November 2016. DMPED is currently negotiating the Statement of Minimum Terms with the Development Team. The Proposed program includes a mixed-use project with ground floor retail and approximately 118 units, 30% of which will be reserved as affordable housing, half for low (30% AMI) and half for very low income (50% AMI) households. The neighboring lot will be an activated public space.

After negotiation of the Statement of Minimum Terms, DMPED and the Development Team will negotiate the Land Disposition Agreement and supporting documents with the Development team with the goal of submitting the project for Council approval in fall 2017.

8. Crummell - The two and half acre site is located in the heart of Ivy City neighborhood at the northwest corner of Kendall St and Gallaudet St NE. DMPED issued a RFP on April 25, 2016 which was developed from the community engagement rich OurRFP process. The RFP submission deadline was closed on June 8, 2016 and received three proposals. DMPED selected the team of Ivy City Partners, LLC who also received support from ANC 5D. DMPED is

currently negotiating the LDA and expects to submit the surplus and disposition resolutions to Council for approval in fall 2017.

9. 200 K Street NW - The two acre site lies directly above a one-level parking garage over the I-395 freeway, bounded by 2nd Street NW to the east and H Street NW to the south. The RFP solicitation closed on September 30, 2016 and review of the three submitted proposals is ongoing. Developer presentations to the community occurred on February 15 and DMPED anticipates awarding the project in the spring of this year. DMPED expects to submit the surplus and disposition resolutions to Council for approval in fall 2017.

10. Grimke – The Grimke School Redevelopment includes the 130-year old Grimke School building, a stand-alone building behind the school occupied by the African American Civil War Museum (AACWM), and the parking lot at 912 U Street NW. The main Grimke Elementary School building will be completely renovated and ground-leased for 99 years with at least 10,000 sf of space reserved for the AACWM. The remainder of Lot 827 and the full Lot 833 will be transferred fee-simple.

DMPED initially selected Roadside Development for the right to negotiate a Land Disposition Agreement and redevelop the property. Roadside and DMPED were unable to come to terms on the LDA and elected to terminate negotiations. In December 2016, DMPED initiated negotiations with the Community 3 Development (C3D), which was the other shortlisted respondent to the RFP. DMPED is currently negotiating a new LDA with C3D and plans to submit a new disposition resolution to Council in spring 2017.

42. From among DMPED’s active projects, please list the 10 oldest and provide:

- a) **The date DMPED first became involved with the project;**
- b) **An explanation for why the project is not yet complete;**
- c) **A description of the project; and**
- d) **A project timeline.**

DMPED manages a broad portfolio of projects and land across the District. Projects come into DMPED’s portfolio from a variety of sources including the Federal Government, former revitalization agencies, and others. (Please see the attachment Q44 for reference to the many sources of DMPED projects.) Because most of DMPED’s current portfolio is the result of the incorporation of NCRC, RLA, and AWC in 2008, there is no uniform way of measuring the age of projects. As in the case of Fort Lincoln, these projects may be decades old. DMPED is actively managing its portfolio to bring new residential, retail, and other development to the District. We also work closely with our partners at DGS to ensure that our properties are maintained and disposed of expeditiously.

43. What are the next five projects in the pipeline for disposition? For each, please provide:

- a) **A description of the project;**
- b) **What will be required of the Council and the Executive this year to move the project forward; and**
- c) **A timeline for these steps.**

DMPED plans to complete disposition negotiations for each of the projects listed below and submit the required legislation to Council for approval. Council will be asked to act on the surplus and disposition resolutions for each of these projects.

1. Grimke – The Grimke School Redevelopment includes the 130-year old Grimke School building, a stand-alone building behind the school occupied by the African American Civil War Museum (AACWM), and the parking lot at 912 U Street NW. The main Grimke Elementary School building will be completely renovated and ground-leased for 99 years with at least 10,000 sf of space reserved for the AACWM. The remainder of Lot 827 and the full Lot 833 will be transferred fee-simple.

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2. Franklin School – This is an adaptive redevelopment of an historic school at the corner of K and 13th Streets NW. DMPED issued an RFP for this site in 2015 and awarded the negotiation rights in early 2017 to Franklin Development LLC to build Planet Word, which will be the District’s first-ever interactive museum of words and language. DMPED plans to submit a negotiated disposition agreement to Council in mid-2017.

3. Crummell - The two and half acre site is located in the heart of Ivy City neighborhood at the northwest corner of Kendall St and Gallaudet St NE. DMPED issued a RFP on April 25, 2016 which was developed from the community engagement rich OurRFP process. The RFP submission deadline was closed on June 8, 2016 and received three proposals. DMPED selected the team of Ivy City Partners, LLC who also received support from ANC 5D. DMPED is currently negotiating the LDA and expects to submit the surplus and disposition resolutions to Council for approval in fall 2017.

4. Waterfront Station II - This is a mixed-use development project on 4th Street SW, formerly part of the Waterside Mall. DMPED issued an RFP for this site as part of our 2015 March Madness event. DMPED awarded the negotiation rights to PN Hoffman in March 2016 and plans to submit a negotiated disposition agreement to Council in fall of 2017.

5. MLK Gateway – Consisting of four, vacant, one-story historic structures at 1201 Good Hope Road SE and a vacant lot across the street at 1909 MLK Jr. Avenue. The four structures at 1201 Good Hope will be renovated for retail use and a three-story office addition will be added for a District-based technology company. A two-story office building will be constructed on 1909 MLK. The District awarded this in December 2016, and plans to submit the disposition of the properties to Council in the fall of 2017

44. As an attachment, please provide a list of all properties in DMPED’s portfolio. For each property, identify how DMPED came to acquire the property (e.g., purchase, transfer from NCRC, RLA or AWC) and indicate the current or intended disposition (e.g. retain in portfolio; surplus for development, etc.).

See attachment Q44.

45. (a) Please provide a list of property declared surplus by the Council but still under the purview of DMPED. Include date of surplus determination and the agency that made the determination. Give a brief explanation.

See attachment Q45.

(b) Please provide a list of all property declared surplus by another agency (e.g. a school) that is currently under the purview of DMPED. Indicate the agency and date of agency action.

DMPED handles the surplus process for properties in its portfolio, so the answer to Question 45(a) provides all of the information that DMPED has. DMPED cannot speak to the process or portfolio of other agencies.

46. Please provide a list of all property under the purview of DMPED that still require surplus determinations.

DMPED and DGS are in the process of reconciling the list of properties that will need surplus determinations. DMPED will provide the completed list along with the other outstanding lists requested.

47. Please describe, in detail, the process by which DMPED determines whether a District-owned property is surplus. If different processes are used for different properties based on the acquisition history, please describe the different processes in detail. Include within your answers:

- a) **Does DMPED solicit feedback from sister agencies? How? Please describe.**
- b) **What is the nature of comments received from sister agencies? Are they written? Please describe.**
- c) **How has DMPED changed its surplus process in the past year?**

Most of the properties that DMPED is responsible for were transferred from the National Capital Revitalization Corporation (NCRC), RLA Revitalization Corporation, Anacostia Waterfront Corporation (AWC), Southwest Waterfront Development Corporation, and Economic Development Finance Corporation when these organizations were dissolved. These properties were acquired or held by the aforementioned agencies for the express purpose of economic development and many predate the surplus requirement and legislation. (Please see the attachment Q44 for reference to the many sources of DMPED properties.) Nonetheless, DMPED always consults with our partner agencies prior to creating solicitations.

Further, DMPED has been working closely with DGS to improve the handling of the surplus process going forward for any District-owned properties that may have a public use. As we move forward, DMPED will dutifully follow the new surplus guidance of 10-801.

48. As an attachment, please provide a list of all DMPED properties subject to defeasance fees. Include the expected cost for each property.

DMPED is working closely with OCFO and the City Administrator's office on this ongoing issue. DMPED will be providing information on real estate projects to the Office of Budget and Planning (OBP), in the manner prescribed in Mayor's Order 2015-224, to assist OBP with determining which properties will be subject to defeasance fees.

OBP has so far informed DMPED that two projects will require bond defeasance: Grimke School and St. Elizabeths East Campus. The cost for defeasance for Grimke is estimated at \$3.4 million. The St. Elizabeths cost for defeasance is estimated at \$1.7 million.

49. As an attachment, please provide a list (in alphabetical order by grantee) of all grants DMPED awarded in fiscal years 2014, 2015, and 2016 to date, including the recipient, purpose, amount, and DMPED initiative the grant is associated with.

See attachment Q49.

50. Please describe the organization within DMPED devoted to the recruitment and retention of businesses in the District. Include in your detailed answer how this structure has changed (if it has) over the past two years. Also detail resources (e.g., budget, FTEs, programs).

DMPED's Business Development team is responsible for implementing the Mayor's vision for business attraction, retention and expansion in the District. Over the last year, DMPED has hired a new Economic Strategy Director and a Program Analyst to support the stakeholder engagement, analysis and implementation for the economic strategy. The new economic strategy will be released in early March. The business development team includes 11 FTEs and contract, grant, and legal support from other business units of DMPED. In addition, it receives support from WDCEP and the DC Chamber of Commerce. While not all of the staff work daily on business attraction and retention, the overall goals and mission of the team is to promote business attraction to and growth within the District. Key segments and initiatives include technology and innovation, international business, hospitality and tourism, and higher education and healthcare.

51. What data does DMPED collect regarding businesses based in DC?

DMPED's Business Development unit is implementing a database (Zoho) that collects various data types for businesses in DC and those that have expanded/relocated in DC. Over the past year, the Business Development Unit has retooled Zoho to help track our engagements with the business community, segment marketing and target communication with the business community. See question 10 for data extracts from Zoho.

DMPED also partners with the WDCEP to collect and track business data. The WDCEP collects various data types for businesses in DC and those that have expanded/relocated in DC.

52. Please provide statistics for fiscal years 2015, 2016, and 2017 (to date) on:

a) The total number of businesses in DC;

DMPED's data is focused on business actively looking to locate in DC or find a new location in DC. According to the Bureau of Labor Statistics (BLS), in Q2 2016, DC has almost 38,000 total establishments. It's important to note that the BLS datasets differs on their counts of businesses in DC; currently there's no precise way to measure using existing data. DMPED's Economic Intelligence team is supporting DCRA with its business data initiative, which will improve our ability to broadly track businesses at a more useful interval.

b) The number of new businesses that opened in DC; and

DMPED does not collect this data, but is working with DCRA to improve the District's ability to gather and analyze such data.

c) The number of businesses that relocated out of DC.

DMPED does not collect this data and is not aware of a method for accurately doing so, but would be interested in discussing whether there are cost-effective opportunities to collect such information.

53. What programs does DMPED administer that target small businesses in the District? Please explain:

- a) What the program does;**
- b) The number of businesses that benefitted from the program in fiscal year 2015 and 2016 (to date); and**
- c) The total funds expended on the program in each fiscal year.**

Great Streets Initiative is the District’s multi-year, multi-agency commercial revitalization initiative. The purpose of Great Streets is to transform emerging corridors into thriving neighborhood communities by utilizing public action and resources to leverage private investment in retail, office space and cultural facilities.

	FY15	FY16	Total
Businesses receiving grants	32*	77	109
Investment	\$2.5M	\$4.2M	\$6.7M

**13 applicants’ rollovers for FY16*

54. Please provide a copy of the District’s current Five-Year Economic Development Strategy, as required by D.C. Official Code § 2-1208.03.

In August 2016, DMPED began the process of creating a new economic strategy, which will replace the District’s last strategy, created in 2012. The new economic strategy is expected to be released in early March.

The economic strategy will serve as a framework for action for the next several years- it will outline not only how we will continue to grow our economy but also how we will make sure that growth benefits all Washingtonians. The strategy is focused on increasing the commercial District’s tax base, creating jobs, fostering entrepreneurship and innovation, and advancing economic growth and opportunities in DC. Through economic analysis and stakeholder engagement, the strategy team identified opportunity areas for business growth and core sectors to sustain. The plan includes priority initiatives aimed at achieving these objectives.

The economic strategy was shaped by input from residents, the local business community, and regional partners, as well as insights from data analysis and research. During fall 2016, DMPED held 25 discussions with over 500 stakeholders and also solicited input via www.DCEconomicStrategy.com and social media.

55. Does DMPED continue to use a reimbursement system to distribute funds through the Great Streets program? Explain.

This fiscal year is the inaugural roll-out for advance disbursements. DMPED is no longer doing cost-reimbursement. Disbursements are made in tranches of thirds, provided all appropriate supporting documentation is approved.

a) For FY2016, and FY2017 to date, what is the average number of days between a grantee's submission of receipts and reimbursement?

If a grant recipient submits a successful reimbursement package, the average number of days after an approved submission of receipts is 30 days. Disbursements are processed within the Quick Payment Act of 30 days.

b) Please submit as an attachment, a list of all Great Streets grants recipients since its inception, with amounts granted individually and by Ward.

See attachment Q55.

56. Please describe DMPED's oversight of the Workforce Investment Council (WIC).

(a) Please provide a list of projects WIC was involved with during fiscal years 2016 and 2017 to date, including a brief description of the nature of WIC's involvement.

With the creation of the Deputy Mayor for Greater Economic Opportunity two years ago, the responsibility for workforce development shifted, as DOES and WIC are now under DMGEO. DMPED recognizes that there are key interactions between its work and the work of DMGEO, DOES, and WIC, so works closely with those agencies to make sure its projects and programs are strategically aligned. Where DMPED can provide guidance and assistance to improve workforce development in the District, we will continue to work with DMGEO, DOES and WIC to do so.

(b) Please attach copies of all official correspondence with the U.S. Government since January 1, 2016 regarding the operation of the WIC in the District. Summarize that correspondence here.

With the creation of the Deputy Mayor for Greater Economic Opportunity two years ago, the responsibility for workforce development shifted, as DOES and WIC are now under DMGEO. DMPED recognizes that there are key interactions between its work and the work of DMGEO, DOES, and WIC, so works closely with those agencies to make sure its projects and programs are strategically aligned. Where DMPED can provide guidance and assistance to improve workforce development in the District, we will continue to work with DMGEO, DOES and WIC to do so.

57. Please provide a list of projects in fiscal years 2015, 2016, and 2017 to date, that will have Certificates of Inclusionary Zoning (IZ) Compliance. The list should be broken down by: delivered, under construction, planned, or conceptual. The list should include:

- a) Project name and address;**
- b) Name of the developer/owner;**
- c) Status of project (e.g., leased, sold, delivered for occupancy but in selection process, under**

construction, approved, planned, conceptual);

d) Tenure (rent or for sale);

e) Total number of residential units;

f) Number of IZ units; and

g) Totals for each category of income targeting (e.g. 50 percent AMI and 80 percent AMI).

DCRA issues Certificates of Inclusionary Zoning Compliance (“CIZC”) and DHCD tracks Inclusionary Zoning unit compliance per the delegation of Mayoral authority to the agencies. DMPED can assist the appropriate agencies with gathering this information if requested.

58. Please list all development projects exempted from IZ requirements in fiscal year 2015, 2016 and 2017 to date. Include:

a) Project name and address;

b) Name of developer/owner;

c) Total number of units of project that are exempted from IZ, and indicate the number and income levels of covenanted affordable units that will be produced in these projects; and

d) The reason why the project was exempted from IZ in each case, or indicate the category of exempted projects (e.g., grandfathered, project exceeds affordability of IZ using federal or District subsidies, project is 9 units or less, project is located in the Downtown Development District or a zone where IZ does not apply).

DHCD and the Office of Zoning track certain Inclusionary Zoning (IZ) waivers, where appropriate. DMPED can assist the agency with gathering this if requested.

59. Please provide a list of projects delivered in fiscal years 2015, 2016, and 2017 to date, under construction, planned or conceptual that will provide Affordable Dwelling Units (ADU) under Land Disposition Agreements, an action of the Zoning Commission, and other District government action such as an alley closing. The list should include:

a) Project name and address;

b) Name of the developer/owner;

c) status of project (leased, sold, delivered for occupancy but in selection process, under construction, approved, planned, conceptual);

d) Tenure (rent or for sale);

e) Total number of residential units;

f) Number of ADU units; and

g) Totals for each category of income targeting (e.g. 30 percent AMI, 50 percent AMI, 60 percent AMI, and 80 percent AMI).

See attachment Q59.

- 60. Our understanding is that DMPED administers a real property tax abatement program, which we believe is for new residential developments. Please provide the following information:**
- a) What properties were issued abatements last calendar year and what was the amount of the abatement provided for each property?**
 - b) Indicate under what legal authority the abatement was issued.**
 - c) What, if any, are the affordability requirements?**
 - d) Did any of those properties receive other affordable housing subsidies?**
 - e) Were any of the properties subject to inclusionary zoning provisions?**
 - f) How many affordable units will be provided because of the abatements? What is the average annual abatement per unit? What is the average abatement per unit over the abatement period?**
 - g) What is being done to ensure that the affordable units are occupied by eligible households?**

DMPED does not currently administer a real property tax abatement program. In the past the agency administered two such programs: 1) tax abatements for new residential developments under D.C. Official Code §§ 47-857.01-.10 and (2) tax abatements for new residential developments in NoMa under D.C. Official Code §§ 47-859.01-.05, for which the final application deadline was 12/31/12

61. What is DMPED doing to ensure that affordable units are occupied by eligible households?

Per Mayor's Order 2009-112, DHCD has the authority to monitor and enforce Affordable Dwelling Unit requirements, including those created by 10-801. DMPED negotiates and executes Affordable Housing Covenants to capture the ADU requirements and brings DHCD in prior to marketing, tenant/buyer selection, and income verification. DMPED has implemented a compliance tool to help its staff better coordinate with DHCD and other partner agencies on various aspects of project compliance. Specifically, DMPED now has a compliance officer who coordinates with DHCD's Inclusionary Zoning Program Manager on a quarterly basis.

62. During 2016, the subject of the affordability covenants in public land dispositions has come up again and again. The Committee has urged DMPED to require affordability periods in perpetuity.

- a) Please list all development projects that DMPED has renegotiated to include permanent affordability covenants.**

During 2016, DMPED has dutifully implemented Council's Disposition of District Land for Affordable Housing Amendment Act of 2014. That law states that "The units dedicated to affordable housing pursuant [to this act] shall remain affordable housing units for the life of the building..." This requirement informs our Affordability Covenant, which is recorded in the land records, and therefore runs with the land.

Notwithstanding the above, DMPED has negotiated permanent affordability into its affordability covenants on all projects submitted to Council in 2016.

- b) Will future dispositions that come before the Committee contained permanent affordability covenants? If not, why not?**

In the past, each DMPED development project had affordability terms based on the solicitation requirements or on the terms negotiated with the development team. Under the Disposition of District Land for Affordable Housing Amendment Act of 2014, the units created are required to remain affordable for the "life of the

building.” DMPED is implementing the law as written and in line with standard affordable housing practices and programs, including federal LIHTC and local HPTF. Going forward, DMPED will continue to negotiate affordability terms consistent with the terms of a ground lease or in perpetuity, depending on the type of disposition.

63. As an attachment, please provide a chart showing all expenditures, with brief explanations as necessary, out of the Economic Development Special Account in fiscal year 2016.

See attachment Q63.

64. As an attachment, please provide a chart detailing all expenditures related to the RISE Center in fiscal year 2016 and 2017 to date.

See attachment Q64.

65. What are DMPED’s fiscal year 2017 plans for RISE Center and Gateway Pavilion programming?

The plan for FY17 programming at R.I.S.E. Demonstration Center and Gateway DC is to transfer the operations of the buildings to Events DC. There are already: Special Events/Festivals, Interagency Meetings, Business and Entrepreneurship workshops, CBE, Small, & Local Business Construction Project Job Meetings, Homebuyer’s Club Meetings, and Community Meetings planned for the space this year.

66. What partnerships are being created and what investments are being made in career-training and business-development to demonstrate the innovation hub?

In FY16, DMPED provided a grant to Luma Lab in the sum of \$49K to support operations for the Inclusive Innovation Incubator (In3) located on the campus of Howard University. In3 is a partnership between Howard University, Luma Lab, and the Government of the District of Columbia that will support the District’s growing technology and innovation startup ecosystem, and create a destination for underrepresented entrepreneurs seeking to transform ideas into viable products and scalable companies. Howard University is leading the construction efforts and the space is scheduled to open in March 2017. Luma Lab has identified a number of potential partners who are willing to provide career training and business development assistance when the space opens.

67. (a) How much money was invested in District businesses in fiscal years 2015, 2016, and 2017 to date as a result of efforts by the District China Center in Shanghai? Please detail.

Tourism is a major component of the District’s economy, bringing in an estimated \$7.1 billion in revenue and \$757 million in taxes in 2015, and Chinese tourists are among the fastest growing tourist segments. In 2015, 300,000 Chinese tourists visited DC – a 36% increase from 2014. These visitors spent \$159.3 million in DC in 2015 – a 48% increase from 2014. The DC China Center directly contributed to this growth. In 2014 and 2015, the Center worked with Destination DC on various initiatives promoting DC as a place for Chinese travel and meetings, incentives, conferences and exhibitions. This support included coordinating meetings with tour operators, convention planners, corporations and associations. Over 20 tourism media and 40 clients from tourism industry attended the events. And this momentum is expected to continue. As of 2016, Chinese visitors are forecasted to increase 96% over the next four years.

Between FY15 to FY17, the District has been successful in attracting \$191.5 million in EB-5 financing from China to support District real estate projects, including the following:

Year	Project	Amount
FY15	Wharf/Southwest Waterfront Project	\$100 M
FY15	Skyland Project	\$55 M
FY16	Canal Park Residences	\$14 M
F17	Capital Park Tower II	\$ 22.5 M

Finally, the DC China Center provided 420 hours of free support to DC businesses - five in FY15, five in FY16, and four in FY17, respectively. This support includes market research, advice on navigating the Chinese regulatory environment, and other guidance as needed by the company or organization. This support contributed to new growth for several organizations. For example, with the China Center’s help, the American Institute of Architects (AIA) opened an office in Shanghai in FY16, Howard University launched a tri-lateral MBA program in partnership with the Central University for Finance & Economics University and South Africa-based University of Pretoria, and the American Chemical Society identified opportunities for expansion. Finally, in FY17, Alibaba opened an office in DC. The Deputy Mayor’s Office met with Alibaba on multiple occasions, including during the FY15 trade mission, to encourage such investment. A list of those companies and organizations is below:

FY2015

- China Garden (meeting arrangement)
- 1776 (Challenge Cup assistance)
- Relerience (meeting arrangement and interpretation)
- My Healthy DC (market research)
- Howard University (meeting arrangement)

FY2016

- LADO Institute (meeting arrangement/interpretation)
- Children’s National Health Systems (meeting arrangement)
- DC Water and Sewer Authority (market research)
- 888 Lucky Beer (market research and meeting arrangement)
- ASurface LLC (meeting arrangement)

FY2017

- George Washington University (market research)
- Washington Auto Show (market research and meeting arrangement)
- American Chemical Society (legal research)
- 1776DC (market research and meeting arrangement)

(b) How much money did the District government invest in the China Center during that time?

Year	Shanghai	Beijing
FY15	\$200,000	\$150,000
FY16	\$200,000	\$150,000
FY17	\$100,000	\$50,000

(c) What was the District government’s expenditures related to the recent delegation visit to China, and what were the funding sources?

The total cost to the District for the November 2015 mission was \$100,790. The majority of that cost (\$80,165) was paid via the existing contract between DMPED and the DC China Center. The difference (\$20,625.20) was paid via an MOU with the Metropolitan Police Department for two MPD police officers.

68. Please list the length of employment with DMPED of each project manager currently employed.

Name	Length of Service
Abernathy, Malaika	<1 yr
Andargeh, Gizachew	2 yrs
Brown, Pia M.	3 yrs
Cook, Sybongile	3 yrs
Corneal, Mark	<1 yr
Gilbert, Tia	4 yrs
Goldstein, Lee	5 yrs
Headen, Anthony	4 yrs
Howard, David	9 yrs
Johnson, Gregory	33 yrs
Lapan, Joseph	9 yrs
Lewis, Coyan	6 yrs
McHale, Aimee	1 yr
Shapiro, Anna	7 yrs
Smith, Gina	<1 yr

Smith, Patrick	<1 yr
Stucker Jr., Gilles	8 yrs
Williams, Roderick	<1 yr
Gada, Ketan	9 yrs
Bleyer, Marc	7 yrs
Carney, Sharon	<1 yr
Rodgers, Anginetta	1 yrs

69. For each project manager who has left the agency since January 1, 2016, please list the length of his or her employment with DMPED.

Name	Length of Service
Buell, Catherine	3 yrs
Youmans, Lavar	2 yrs
Posey, Janice.	2 yrs
Bakhteiarov, Polina	4 yrs
Shaarwy, Sharif	<1 yr
Lee, William	2 yrs
Combal, Martine	8 yrs
George, Rodney	7 yrs

70. How many DMPED staff members work full time on real estate and land development?

26 staff

71. How many DMPED staff members work full time on business development or assistance?

11 staff

72. What achievements have come out of the Economic Intelligence initiative? What is planned for the remainder of fiscal year 2017?

The Economic Intelligence (EI) initiative has been incredibly successful in not only assisting DMPED with policymaking and operations, but also providing valuable service to cluster agencies, other government agencies,

and the public. In addition, its efforts have been key to DMPED's open and transparency goals, as it has helped engage various residents and stakeholders.

EI launched a public version of the DMPED Economic Intelligence Dashboard online at <http://open.dc.gov/economic-intelligence/>. It contains interactive economic data visualizations and is updated on a weekly basis. The Economic Intelligence Dashboard is one of the first projects launched in partnership with OCTO's open source initiative. Through the Open Source tool GitHub, the team has been able to gather feedback on the dashboard and underlying code from interested stakeholders.

EI added two additional sections to the dashboard, including a Ward Indicators Tool and a Chart of the Week. The Ward Indicators Tool, available at <http://open.dc.gov/econintel-wardtool/>, tracks key projects and investments by each Ward. It also provides high-level data, including population and employment metrics, as well as interactive maps. The Chart of the Week tool, available at <http://open.dc.gov/econintel-cotw/>, provides additional insight and visualizations of interesting data we come across.

The Economic Intelligence team has also been working to improve policymakers' and public understanding of affordable housing by creating an Affordable Housing Tracker, available here <http://open.dc.gov/economic-intelligence/affordable-production-preservation.html>. The data can currently be found in on the online dashboard, which has, for the first time, made project-level information on DC's affordable housing production and preservation efforts available to the public. It includes data on production and preservation from DHCD, DMPED, DCHFA, and DCHA.

DMPED launched the Economic Intelligence Roundtable series in 2015, in partnership with the DC Chamber of Commerce. The Economic Intelligence Roundtables convene the DC government with the DC business community, community and advocacy groups, academics, and data-savvy citizens to discuss issues and opportunities in the economic data space. To date, there have been 5 roundtables, engaging over 250 stakeholders. In February, the Roundtable was about international investment and data and in September 2016, the topic was inclusive economic development metrics for the Economic Strategy and was co-hosted by the Urban Institute.

In the remainder of FY 2017, Economic Intelligence will work to publish a new Business Incentive Tool and a public milestones tracker. EI will host two more Roundtables, in May and September, and will support DMPED's innoMAYtion efforts, including hosting a hackathon. Finally, the team will continue to work to release additional data online and support cluster agencies in adding more open data.

73. In 2015, the Committee held an oversight roundtable on the economic strategy along the Anacostia waterfront. At that hearing, Deputy Mayor Kenner committed to look into creating a position within DMPED that would act like a "tsar" coordinating economic activity in this area of the city. What is the status of this objective? Are there plans to hire someone, and if so, when?

Tracy Gabriel, Associate Director at the DC Office of Planning, was selected to serve as the District's primary planning and development liaison for the Anacostia Waterfront. Ms. Gabriel performs this role from the Office of Planning and provides updates to the Deputy Mayor on key Anacostia Waterfront issues and opportunities. She has formed an Anacostia Waterfront Interagency Working Group comprised of 13 agencies which meets on a bi-monthly basis, has a direct role in Buzzard Point and Poplar Point planning, and is developing an Anacostia Waterfront Initiative Progress Report.

74. What steps are being taken to keep Skyland on track and what, if any, are the milestones for this?

Immediately after Walmart reneged on their agreement to build a store at the Skyland Town Center project DMPED convened the developer and CFO’s office to determine how to keep the project moving forward. In order to do so, DMPED worked with the OCFO to change the underwriting for the Tax Increment Funding (TIF) to enable the developer to access gap funding but with reduced Residential and inline retail tax receipts. DMPED renegotiated the Development Finance Agreement (DFA) that accompanied the TIF and submitted both to Council in fall 2016. The new deal structure salvaged the Skyland project and pushing the new TIF through by fall 2016 saved the \$55MM in EB-5 funds, which the developer closed on in February 2017. With EB-5 now in hand, the development team is posed to complete a funding round with HUD in summer 2017, followed shortly thereafter by the issuance and closing of the TIF bonds, and concurrently groundbreaking on the Vertical components. These milestones will occur in 2017.

75. Please provide the balance on October 1, 2016 and as of February 1, 2017 for each of DMPED’s “O”-type revenue funds.

Other Special Purposes:			FY16 Beg Bal 10/1/2016	FY 217 YTD 2/1/2017
EB0	0602	Soccer Stadium Financing Fund	15,022,169	15,022,169
EB0	0609	Industrial Revenue Bond Program	2,683,783	2,683,783
EB0	0626	AWC Integration	0	0
EB0	0632	AWC & NCRC Development (Ed Special Acct)	24,493,812	24,493,812
EB0	1011	Neighborhood Investment Fund	0	0
EB0	0419	H St Retail Priority Area Grant Fund	2,195,181	2,195,181
		TOTAL	44,394,944	44,394,944

76. What data is tracked by the Project Pipeline Database?

DMPED uses the Project Pipeline Database as a repository for basic project management information about properties within DMPED’s portfolio. It includes data fields on each project’s program (if known), like affordable units by AMI level, and square footage by use type. It also includes fields for major milestone dates like projected construction end and land disposition agreement execution date. Many fields within the PPD are made public via our website to enable public viewers to track key dates and project details. PPD also includes information about Industrial Revenue Bond (IRB) projects that have closed. IRB projects and DMPED projects are available (updated weekly) via the DC Open Data Portal.

77. What data is tracked by the Business Development and Strategy Database?

DMPED’s Business Development unit maintains a database (Zoho) of businesses looking to relocate or expand their existing business in the District. Currently the scope of the database is in transition and shifting to a more

relational/contract management approach. We track our engagement with these businesses through emails, calls and meetings.

Information includes:

- # of jobs attracted and/or retained
- # of initiatives launched and/or executed
- # of business meetings held
- Number of international visitors from targeted markets
- Amount of FDI invested into the District
- # of meetings held with top 5-10 employers in each sector
- Number of visits to the BD website
- # of speaking engagements/panel discussions participated in and/or conferences attended by BD staff
- # of businesses that visit the incentive database site
- Number of businesses that use the DC China Center

78. (a) One of DMPED’s Agency Workload Measures is “Active business relocation/expansion leads.” Please explain what information is included in this measure. Provide examples.

DMPED tracks leads of business interested in locating or expanding in DC, including the name, business type (including whether it is a QHTC or grocery store, both of which have statutory incentives), contact, broker, timeline, amount of space needed, and locations analyzing. In addition, when a potential prospect moves through underwriting, we model and track expected tax revenue and District resident jobs. We receive leads through various channels, including referrals from outside organizations, ongoing broker contacts, and proactively mining Costar’s Lease Expiration data.

(b) How does DMPED track the effectiveness of these leads? Provide examples.

Given locational decisions hinge on numerous factors beyond DMPED’s control (such as cost, implications on existing and future workforce, proximity to executives’ residence, etc.), DMPED considers effectiveness of this program based on the degree to which it is able to engage priority employers and provide a competitive case for locating in the District. Over time, we have seen more brokers consider the District and proactively reach out to our team to understand opportunities. We consider this a measure of the success of our efforts and a testament to the marketplace’s growing understanding that DC is now open for business.

79. Please explain the impact on your office by any legislation passed at the local or Federal level during fiscal years 2015 and 2016 to date.

We are unaware of federal legislation that would impact DMPED’s daily operations. At the District level, DMPED is aware of and working to correct a regulatory impediment which arose with the passage of B21-325 the “Land Disposition Transparency and Clarification Amendment Act of 2016.” Please see question 36 for a detailed explanation of the impact of the legislation.

80. Please provide a status update on the following projects and include a timeline of future steps until completion:

a. The soccer stadium project

DC United secured final Zoning Commission approval on the PUD on February 16, 2017 with a groundbreaking on February 27, 2017. We expect to have the tax abatement approved by CFO by March 2017 and the stadium is expected to be complete by summer 2018.

b. The WASA facility relocation related to the Forrest City project

The Project consists of the disposition of four parcels at The Yards to Forest City Washington for high-rise, mixed-use development. The disposition requires the relocation of DC Water facilities that currently occupy the waterfront site. The District is currently negotiating a funding agreement, expects to close on the second and final relocation site this spring to allow DC Water to commence construction of its new facilities and relocate off the parcels to be conveyed to Forest City Washington.

c. St. Elizabeths East Entertainment and Sports Arena

Construction of the Entertainment and Sports Arena (ESA) is scheduled to begin in early spring 2017 with anticipated completion in fall 2018. Infrastructure improvements to support the ESA and other portions of the campus began in November 2016 and are on track.

d. 965 Florida Avenue

The 965 Florida Avenue, NW, project received approval of its PUD in June 2016. The project is in predevelopment and is expected to proceed to closing in late 2017 with construction commencing soon after.

e. Stevens School

Disposition Authority for Stevens School was extended in December 2016 through June 10, 2017. DMPED plans to close on the School and Commercial Parcels prior to that date. Construction on the rehabilitation of the historic school building will start within 60 days of Closing. The School is expected to open for the 2018-2019 school year.

f. McMillan

FY17 Q1 Progress: The District (through DGS) selected Gilbane to fulfill the District's development obligations related to McMillan. Groundbreaking on the stabilization and restoration work of the historic resources occurred in December. The D.C. Court of Appeals vacated and remanded the entitlements and the cases will be reheard by the Zoning Commission and the Mayor's Agent for Historic Preservation.

FY17 Q2 Planned Progress: The remanded cases will be heard before the Zoning Commission and the Mayor's Agent for Historic Preservation in March. Stabilization work continues on the site. Following the receipt of final orders related to the entitlements, we will commence land development and vertical development.

g. Sixth and E St., SW

Developer is currently in pre-development on the site, conducting due diligence activities and well as design and financing activities. DMPED is currently in LDA amendment negotiations with Developer including details of development program and financial arrangements. Closing expected in CY2017 Q4 with construction to commence following the disposition.

h. The Strand Theater

In fall 2016, Council approved an extension for the disposition of the site along with a Development Finance Agreement (DFA). The project is currently going through the PUD process with the Zoning Commission. The project will include the acquisition of two adjacent private parcels that will be combined into a mixed-use development. The project is anticipated to include 86 units of affordable housing at 60% AMI and below with 28 of the units serving as public housing replacement units for families in Lincoln Heights/Richardson Dwellings. The project is also expected to include approximately 9,000 square feet of retail space, a small business incubator, and community space.

81. Please provide a status update on the WASA facility relocation.

The WASA facility relocation related to the Forest City project - The Project consists of the disposition of four parcels at The Yards to Forest City Washington for high-rise, mixed-use development. The disposition requires the relocation of DC Water facilities that currently occupy the waterfront site. District is currently negotiating a funding agreement, expects to close on the second and final relocation site this spring to allow DC Water to commence construction of its new facilities and relocate off the parcels to be conveyed to Forest City Washington.

82. What is DMPED doing to promote workforce development? This question pertains to what DMPED specifically is doing and not what is being done by agencies under the DMPED cluster, such as the Department of Employment Services. However, your answer should include what DMPED is doing to ensure that such agencies are achieving results.

One of DMPED's priorities is jobs for District residents and a strong workforce is recognized as a key element in our upcoming Economic Strategy. While DMPED does not administer any workforce development programs, it recognizes the critical intersections between workforce development to economic development. For example, many major redevelopment projects, such as The Wharf, Skyland and DC United's Audi Field, fund workforce intermediary programs to offer targeted training. DMPED also works to ensure all of its corporate attraction and retention work includes training, apprentice, and/or hiring opportunities for DC residents. In addition, DMPED works closely with DMGEO, DOES, and WIC to make sure its projects and programs are strategically aligned. Where DMPED can provide guidance and assistance to improve workforce development in the District, we will continue to work with DMGEO, DOES and WIC to do so.

Finally, DMPED will continue to support workforce development programs within its cluster agencies such as OCTFME's innovative partnership with DOES on the The Creative Economy Career Access Program (CECAP).

83. The Committee has received complaints about government properties not being maintained, some of which are falling into ruin. Please elaborate in detail what DMPED is doing to ensure a state of good repair and rapid turnover of its properties.

DGS is responsible for the day to day management and repairs for all the properties in the DMPED portfolio. DMPED properties with physical improvements, which could or should be preserved, are already prioritized for disposition. We invest in stabilization of vulnerable properties and include specific requirements in our dispositions to ensure private parties take on necessary responsibilities to keep properties in good repair.

For example, DMPED has worked closely with DGS over the past year to stabilize the Grimke School. Some of the measures we've taken include shutting off the water, securing windows, rat abatement and fencing the parking

area. DMPED has also invested funds to stabilize the Franklin School and coordinated with DGS to secure and maintain the Eastern Branch Boys and Girls Club.

(a) What is DMPED doing to improve the Certified Business Enterprise (CBE) program?

With the creation of the Deputy Mayor for Greater Economic Opportunity two years ago, the responsibility for the CBE program shifted, as DSLBD now under DMGEO. DMPED recognizes that there are key interactions between its work and the work of DSLBD, so works closely with those agencies to make sure its projects and programs are strategically aligned. Where DMPED can provide guidance and assistance to improve the program, we will continue to work with DSLBD to find ways to improve it.

(b) What should the CBE program look like?

With the creation of the Deputy Mayor for Greater Economic Opportunity two years ago, the responsibility for the CBE program shifted, as DSLBD now under DMGEO. DMPED recognizes that there are key interactions between its work and the work of DSLBD, so works closely with those agencies to make sure its projects and programs are strategically aligned. Where DMPED can provide guidance and assistance to improve the program, we will continue to work with DSLBD to find ways to improve it.