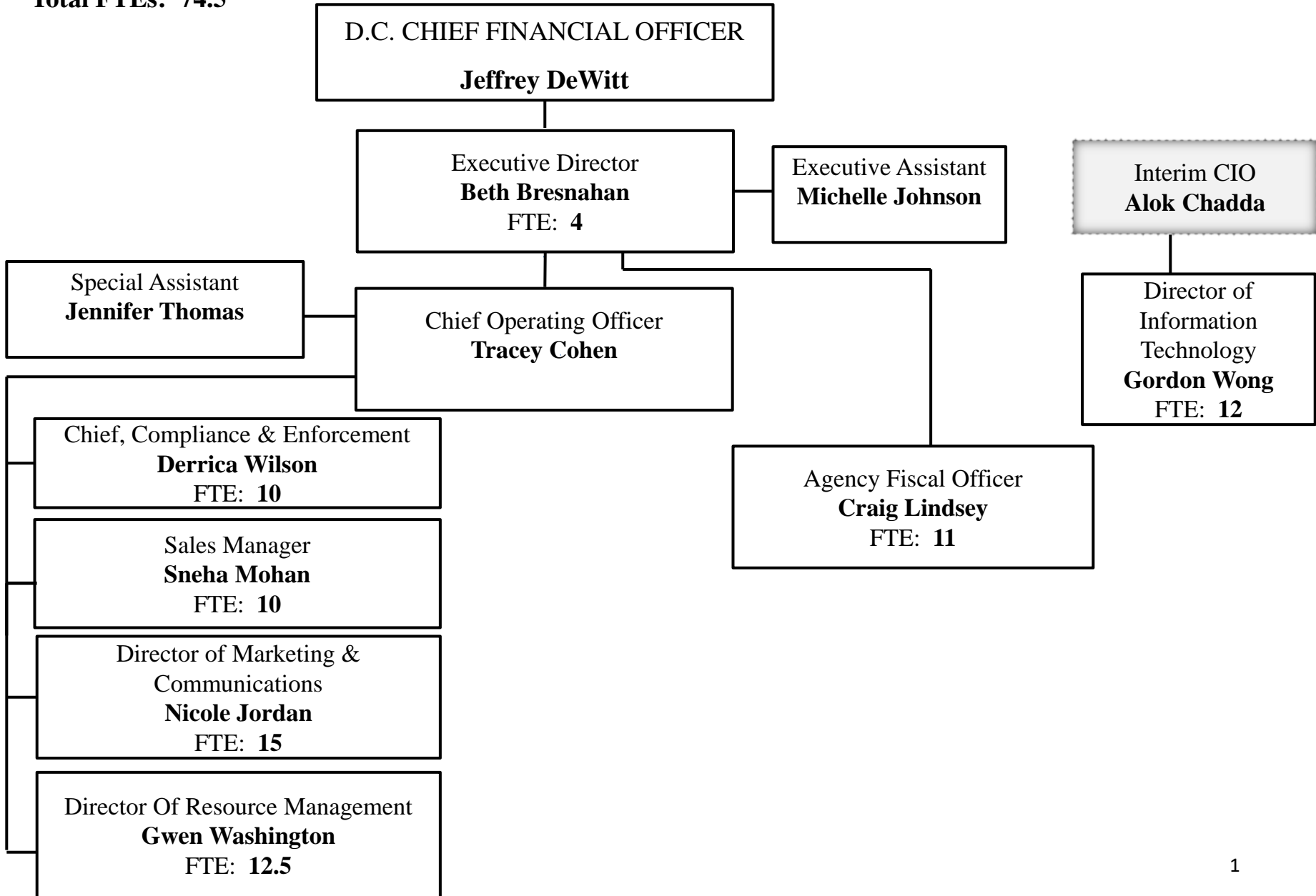


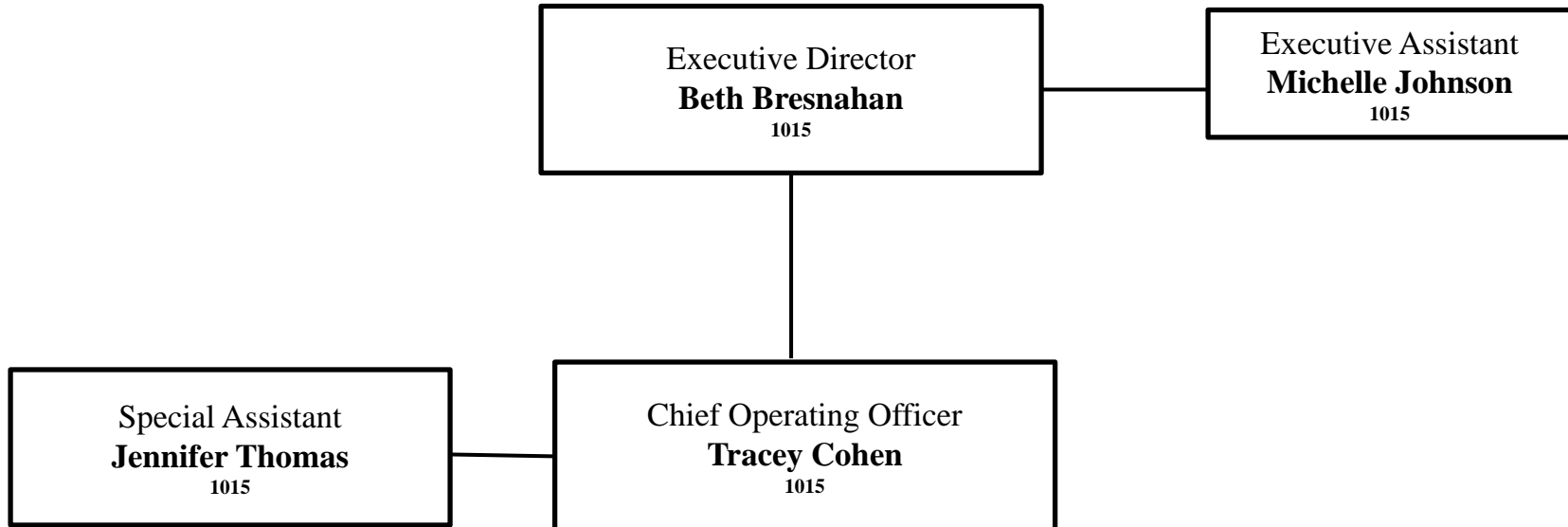
FY 2018
Budgeted Positions
Total FTEs: 74.5



Attachment A

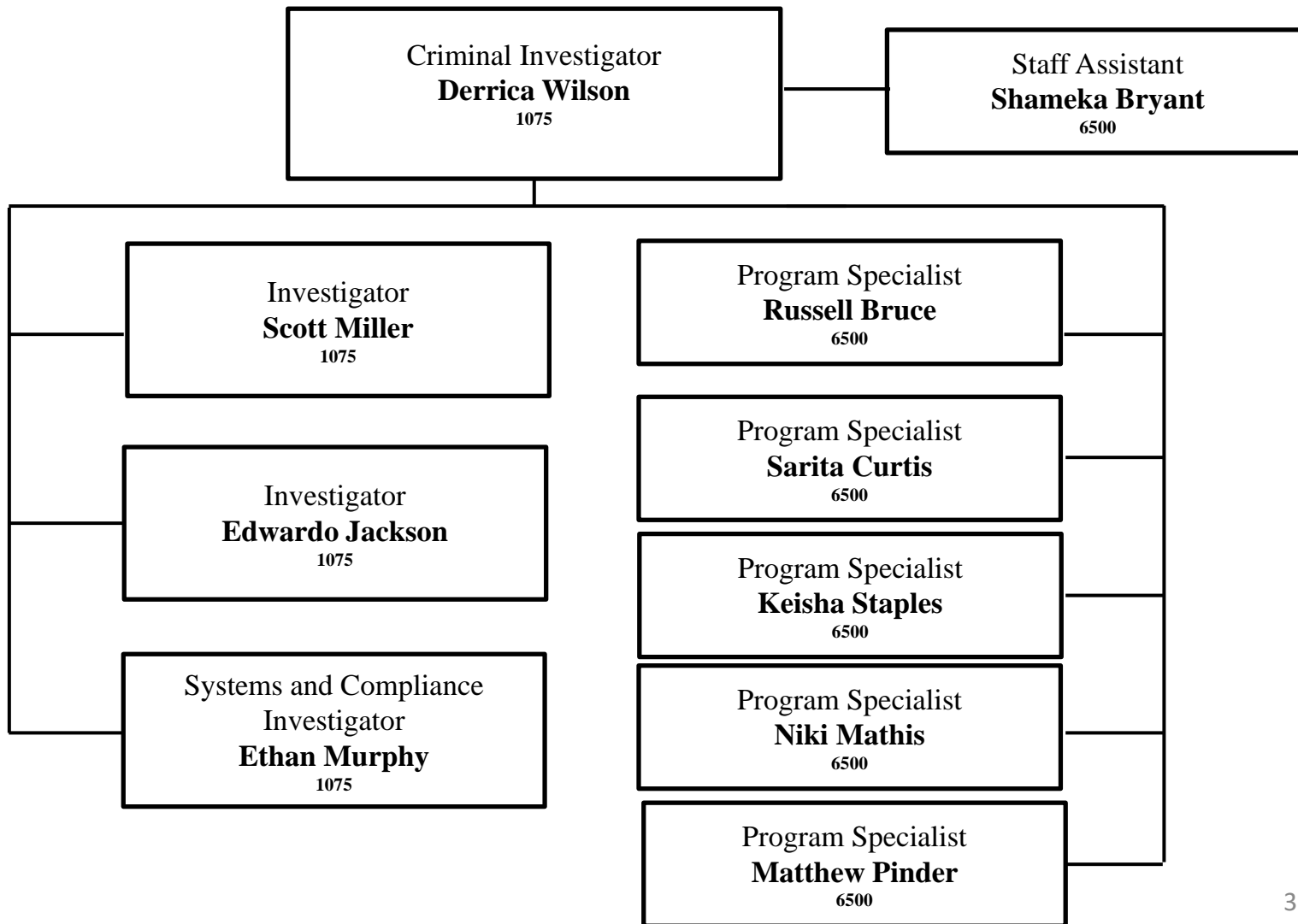


Executive Direction and Support



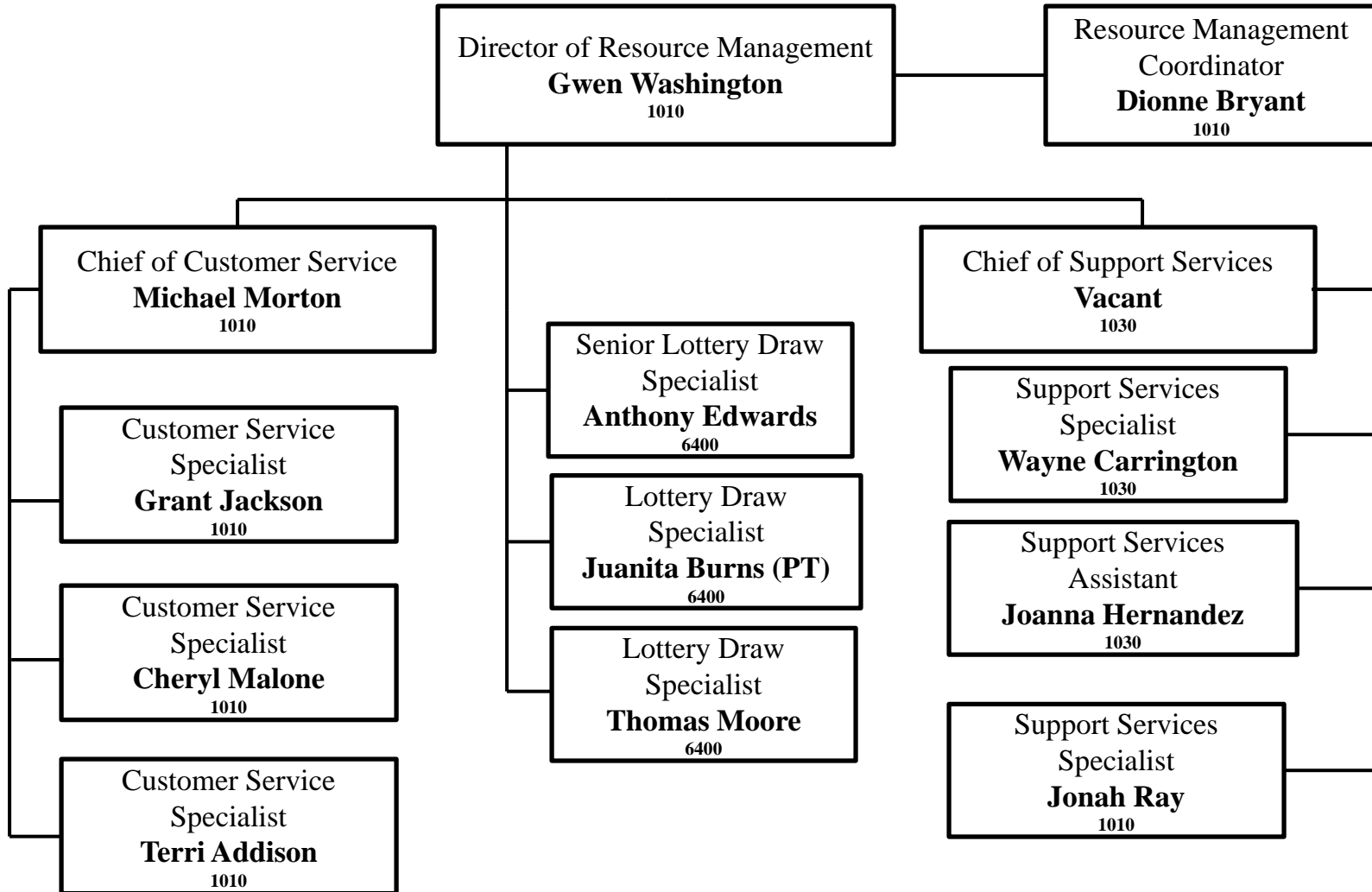
FTE: 4

Security and Compliance Department
Security and Licensing & Charitable Games

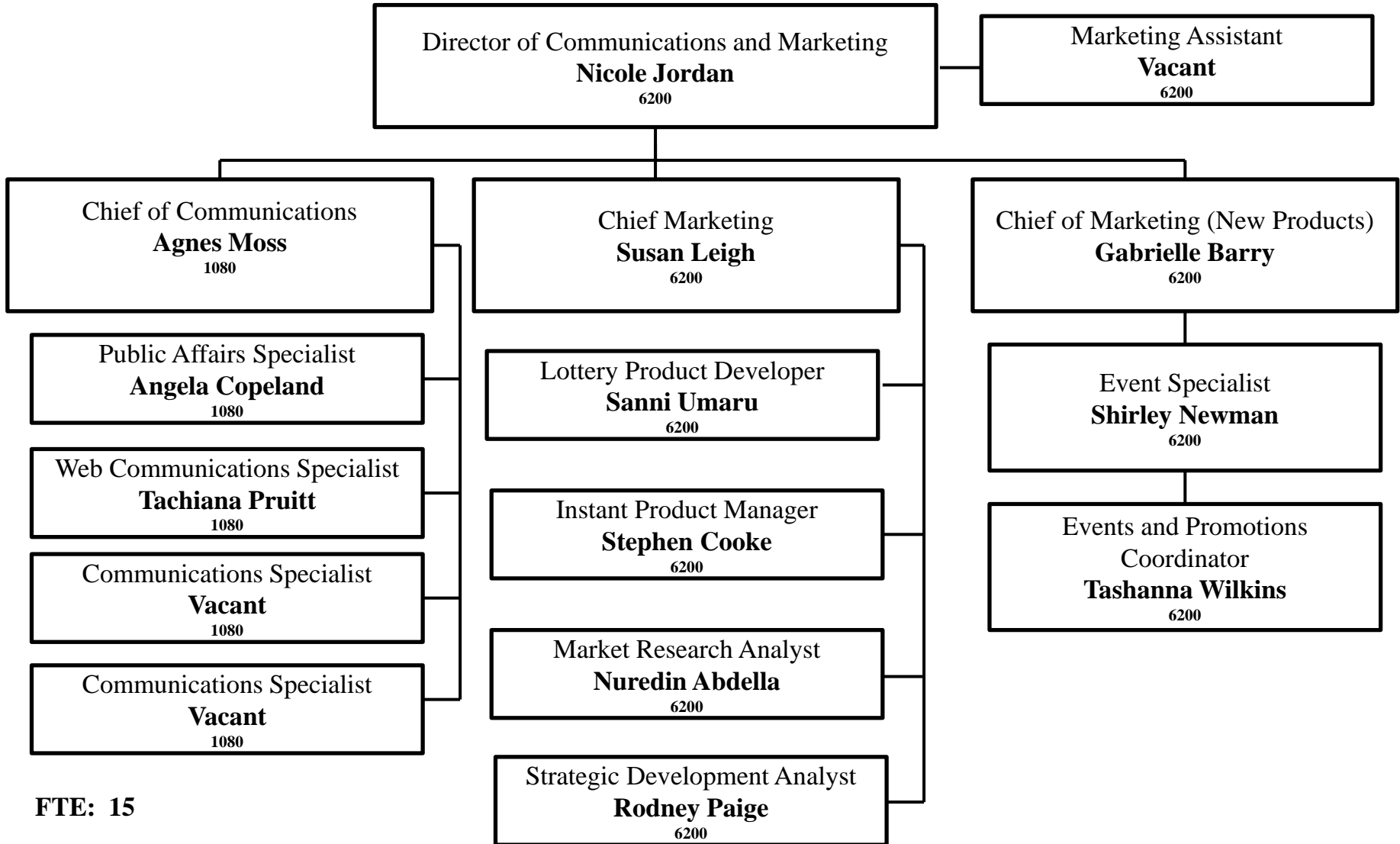


FTE: 10

Office of Resources Management
Human Resources, Property & Fleet, Draw Division

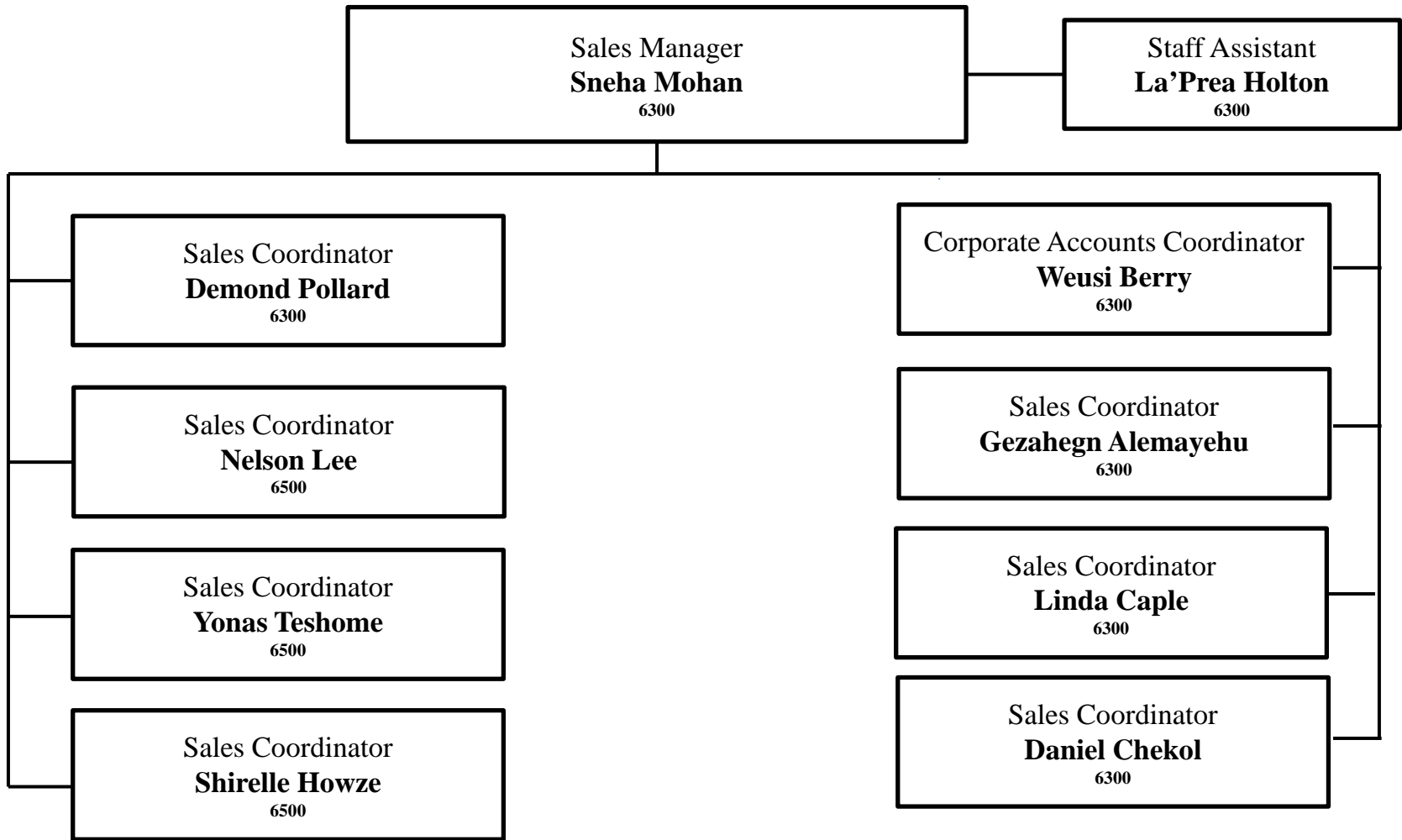


Marketing and Communications



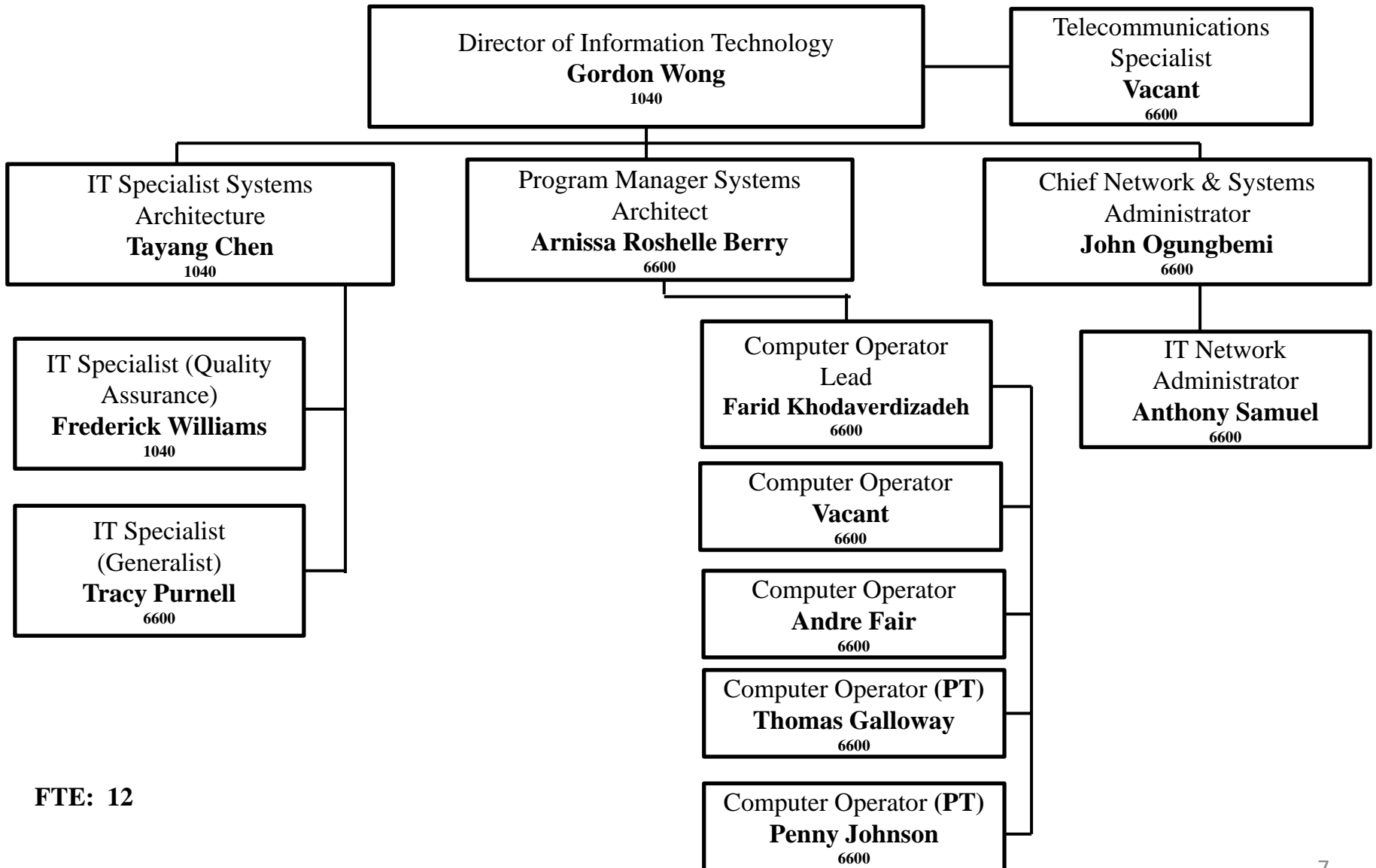
FTE: 15

Trade Development



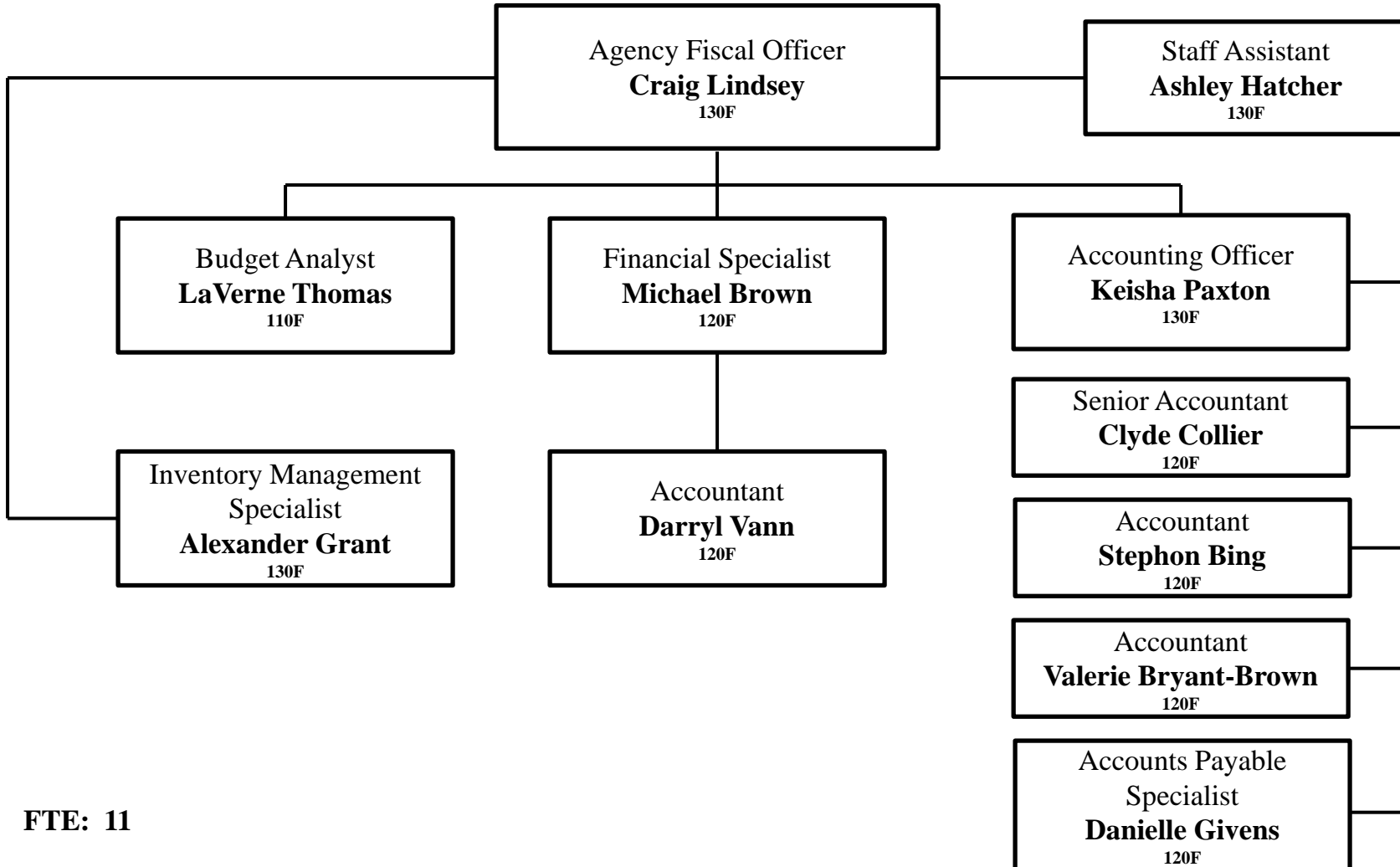
FTE: 10

Information Technology



FTE: 12

Agency Financial Operations



FTE: 11

ATTACHMENT A

**Office of Lottery and Charitable Games
Schedule A
FY 2018**

Posn Nbr	Title	Name	Emplid	Vac Stat	Grade	Step	Salary	Appr Year	Agency	Fund Code	Index	PCA	Prgm Code	Activity	F/P Time	Head Count	FTE
00000176	CHIEF OF COMMUNICATIONS	Moss,Agnes	00054913	F	14	5	116,881	18	DC0	6206	91080	10180	1080	1080	F	1	1
00001521	Director, Communications & Mar	Jordan, Nicole	100272	F	15	9	152,789	18	DC0	6206	96200	10620	6200	6200	F	1	1
00002108	Market Research Analyst	Abdella,Nuredin	00039072	F	12	6	87,891	18	DC0	6206	96200	10620	6200	6200	F	1	1
00002973	CHIEF OPERATING OFFICER	Cohen,Tracey Hope	00060531	F	16	6	168,524	18	DC0	6206	91015	10115	1015	1015	F	1	1
00003330	FINANCIAL SPECIALIST	Brown,Michael A	00017194	F	13	10	112,953	18	DC0	6206	9120F	1120F	120F	120F	F	1	1
00005466	IT Specialist ? Systems Archit	Chen,Tayang	00058761	F	14	10	133,480	18	DC0	6206	91040	10140	1040	1040	F	1	1
00007286	CHIEF OF SUPPORT SERVICES	VACANT		V	12	7	90,253	18	DC0	6206	91030	10130	1030	1030	F	0	1
000035054	Support Services Specialist	Hernandez, Joanna		F	7	1	42,251	18	DC0	6206	91030	10130	1030	1030	F	1	1
00008419	AGENCY FISCAL OFFICER	Lindsey,Craig	00071554	F	15	9	152,789	18	DC0	6206	9130F	1130F	130F	130F	F	1	1
00013399	COMPUTER OPERATOR	Galloway,Thomas W	00016488	F	8	7	55,267	18	DC0	6206	96600	10660	6600	6600	P	1	0.5
00014216	CHIEF NETWORK & SYSTEMS ADMIN	Ogungbemi,Jubril John	00014331	F	14	10	133,480	18	DC0	6206	96600	10660	6600	6600	F	1	1
00016813	ACCOUNTANT	Vann,Darryl	00063671	F	12	5	85,530	18	DC0	6206	9120F	1120F	120F	120F	F	1	1
00018583	LOTTERY DRAW SPEC	Moore,Thomas D.	00030627	F	11	1	61,489	18	DC0	6206	96400	10640	6400	6400	F	1	1
00018642	ACCOUNTANT	Bryant Brown,Valerie C	00018784	F	12	9	94,975	18	DC0	6206	9120F	1120F	120F	120F	F	1	1
00021655	Computer Operator	Fair,Andre L.	00043766	F	8	6	53,789	18	DC0	6206	96600	10660	6600	6600	F	1	1
00024911	DIR RESOURCES MGMT	Washington,Gwendolyn	00017416	F	15	6	141,117	18	DC0	6206	91010	10110	1010	1010	F	1	1
00026689	CUSTOMER SERVICE SPEC	Malone,Cheryl S	00026866	F	11	6	71,373	18	DC0	6206	91010	10110	1010	1010	F	1	1
00028511	LOTTERY DRAW SPEC	Burns,Juanita L	00027180	F	9	10	32,856	18	DC0	6206	96400	10640	6400	6400	P	1	0.5
00028513	COMPUTER OPERATOR	VACANT		V	8	10	59,701	18	DC0	6206	96600	10660	6600	6600	F	0	1
00032496	Chief of Customer Service	Morton,Michael	00033519	F	13	8	107,332	18	DC0	6206	91010	10110	1010	1010	F	1	1
00032709	Communications Specialist	VACANT		V	12	1	76,084	18	DC0	6206	91080	10180	1080	1080	F	0	1
00077556	Communications Specialist	VACANT		V	12	1	76,084	18	DC0	6206	91080	10180	1080	1080	F	0	1

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Office of Lottery and Charitable Games
Schedule A
FY 2018

Posn Nbr	Title	Name	Emplid	Vac Stat	Grade	Step	Salary	Appr Year	Agency	Fund Code	Index	PCA	Prgm Code	Activity	F/P Time	Head Count	FTE
00032785	INFO TECH NETWORK ADMIN	Samuel,Anthony	00005635	F	14	9	130,157	18	DC0	6206	96600	10660	6600	6600	F	1	1
00033387	EXECUTIVE ASSISTANT	Johnson,Michelle R	00071354	F	12	2	78,446	18	DC0	6206	91015	10115	1015	1015	F	1	1
00034077	DIRECTOR INFORMATION TECHNOLOG	Wong,Gordon	00056142	F	15	6	141,117	18	DC0	6206	91040	10140	1040	1040	F	1	1
00034092	BUDGET ANALYST	Thomas,Laverne H	00016679	F	12	10	97,337	18	DC0	6206	9110F	1110F	110F	110F	F	1	1
00035047	Lead Computer Operator	Ghahremani,Farid K	00090854	F	9	1	51,039	18	DC0	6206	96600	10660	6600	6600	F	1	1
00007959	Telecommunications Specialist	VACANT		V	14	1	103,603	18	DC0	6206	96600	10660	6600	6600	F	0	1
00035056	SUPPORT SERVICES SPECIALIST	Carrington,George W	00007387	F	11	10	79,280	18	DC0	6206	91030	10130	1030	1030	F	1	1
00035223	SENIOR ACCOUNTANT	Collier,Clyde	00073096	F	13	5	98,900	18	DC0	6206	9120F	1120F	120F	120F	F	1	1
00035225	STAFF ASSISTANT	Hatcher,Ashley S	00080470	F	9	2	52,668	18	DC0	6206	9130F	1130F	130F	130F	F	1	1
00035379	Accounting Officer	Paxton,Keisha	00008955	F	14	6	120,201	18	DC0	6206	9130F	1130F	130F	130F	F	1	1
00035382	Senior Draw Specialist	Edwards,Anthony L	00031968	F	12	5	85,530	18	DC0	6206	96400	10640	6400	6400	F	1	1
00035424	LOTTERY PRODUCT DEVELOPER	Umaru,Sanni A	00081178	F	12	6	87,891	18	DC0	6206	96200	10620	6200	6200	F	1	1
00035524	ACCOUNTS PAYABLE TECH	Givens,Danielle Arneather	00062409	F	9	7	60,820	18	DC0	6206	9120F	1120F	120F	120F	F	1	1
00035525	ACCOUNTANT	Bing,Stephon	00003038	F	12	9	94,975	18	DC0	6206	9120F	1120F	120F	120F	F	1	1
00035618	STAFF ASSISTANT	Holton,La'Prea R.	00035139	F	11	6	71,373	18	DC0	6206	96300	10630	6300	6300	F	1	1
00035621	Special Assistant	Thomas,Jennifer B	00057626	F	13	8	107,332	18	DC0	6206	91015	10115	1015	1015	F	1	1
00036069	Chief of Marketing	Leigh,Susan M	00028458	F	14	4	113,562	18	DC0	6206	96200	10620	6200	6200	F	1	1
00036296	IT Specialist (Generalist)	Purnell,Tracy D	00022571	F	12	5	85,530	18	DC0	6206	96600	10660	6600	6600	F	1	1
00036625	Computer Operator	Johnson,Penny	00072521	F	8	10	59,701	18	DC0	6206	96600	10660	6600	6600	P	1	0.5
00035047	Computer Operator	VACANT		V	9	10	65,709	18	DC0	6206	96600	10660	6600	6600	P	0	1
00051129	INVESTIGATOR	Jackson,Edwardo	00069489	F	12	3	80,807	18	DC0	6206	91075	10175	1075	1075	F	1	1
00051132	INVESTIGATOR	Miller,Scott A	00056305	F	12	8	92,614	18	DC0	6206	91075	10175	1075	1075	F	1	1

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**Office of Lottery and Charitable Games
Schedule A
FY 2018**

Posn Nbr	Title	Name	Emplid	Vac Stat	Grade	Step	Salary	Appr Year	Agency	Fund Code	Index	PCA	Prgm Code	Activity	F/P Time	Head Count	FTE
00051133	PROGRAM SPECIALIST	Curtis,Sarita Julia	00021163	F	12	7	90,253	18	DC0	6206	96500	10650	6500	6500	F	1	1
00051134	PROGRAM SPECIALIST	Bruce,Russell	00035702	F	12	10	97,337	18	DC0	6206	96500	10650	6500	6500	F	1	1
00051134	STAFF ASSISTANT	Bryant, Shameka	00035702	F	9	8	62,450	18	DC0	6206	96500	10650	6500	6500	F	1	1
00051135	Sales Coordinator	Nelson, Lee S	00099254	F	11	9	77,303	18	DC0	6206	96300	10630	6300	6300	F	1	1
00051136	PROGRAM SPECIALIST	Staples,Keisha Nichelle	00056673	F	12	2	78,446	18	DC0	6206	96500	10650	6500	6500	F	1	1
00051216	Sales Coordinator	Howze,Shirelle	00038767	F	12	6	87,891	18	DC0	6206	96300	10630	6300	6300	F	1	1
00051218	Sales Coordinator	Alemayehu,Gezahegn Hailu	00079410	F	12	3	80,807	18	DC0	6206	96300	10630	6300	6300	F	1	1
00051220	Sales Coordinator	Chekol,Daniel Melaku	00079409	F	12	3	80,807	18	DC0	6206	96300	10630	6300	6300	F	1	1
00051221	IT Specialist (quality Assuran	Williams,Frederick E	00089275	F	11	5	69,395	18	DC0	6206	91040	10140	1040	1040	F	1	1
00051421	CUSTOMER SERVICE SPEC	Addison,Terri D	00006715	F	11	7	73,349	18	DC0	6206	91010	10110	1010	1010	F	1	1
00065336	CUSTOMER SERVICE SPEC	Jackson,Grant M	00098020	F	9	4	55,929	18	DC0	6206	91010	10110	1010	1010	F	1	1
00068380	Web Communications Specialist	Pruitt, Tachiana	00091811	F	12	1	76,084	18	DC0	6206	91080	10180	1080	1080	F	1	1
00070909	Executive Director	Bresnahan,Beth A	00101417	F	17	0	197,819	18	DC0	6206	91015	10115	1015	1015	F	1	1
00071885	PROGRAM SPECIALIST	Mathis,Nikki	00061624	F	12	5	85,530	18	DC0	6206	96500	10650	6500	6500	F	1	1
00073579	Sales Coordinator	Caple,Linda M	00064759	F	12	5	85,530	18	DC0	6206	96300	10630	6300	6300	F	1	1
00073651	Chief of Marketing (New Produc	Barry,Gabrielle Dominique	00065353	F	14	10	133,480	18	DC0	6206	96200	10620	6200	6200	F	1	1
00074849	Corporate Accounts Coordinator	Berry, Weusi K.	00066397	F	12	10	97,337	18	DC0	6206	96300	10630	6300	6300	F	1	1
00074966	Criminal Investigator	Wilson,Derrica N	00060818	F	13	7	104,521	18	DC0	6206	91075	10175	1075	1075	F	1	1
00075154	Events Specialist	Newman,Shirley	00028164	F	13	6	101,711	18	DC0	6206	96200	10620	6200	6200	F	1	1
00092333	Marketing Assistant	VACANT		V	13	2	90,469	18	DC0	6206	96200	10620	6200	6200	F	0	1
00077963	SUPPORT SERVICES SPECIALIST	Ray,Jonah	00078120	F	11	4	67,419	18	DC0	6206	91010	10110	1010	1010	F	1	1
00078181	Resource Management Coordinato	Bryant,Dionne	00037786	F	12	5	85,530	18	DC0	6206	91010	10110	1010	1010	F	1	1

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**Office of Lottery and Charitable Games
Schedule A
FY 2018**

Posn Nbr	Title	Name	Emplid	Vac Stat	Grade	Step	Salary	Appr Year	Agency	Fund Code	Index	PCA	Prgm Code	Activity	F/P Time	Head Count	FTE
00078336	PUBLIC AFFAIRS SPEC	Copeland,Angela M.	00038912	F	13	8	107,332	18	DC0	6206	91080	10180	1080	1080	F	1	1
00083565	Systems and Compliance Investi	Murphy,Ethan M	00081216	F	12	3	80,807	18	DC0	6206	91075	10175	1075	1075	F	1	1
00085516	Events and Promotions Coordina	Wilkins,Tashanna	00095566	F	9	1	51,038	18	DC0	6206	96200	10620	6200	6200	F	1	1
00085826	Inventory Management Specialis	Alexander,Grant	00066012	F	12	3	80,807	18	DC0	6206	9130F	1130F	130F	130F	F	1	1
00087191	Strategic Development Analyst	Paige,Rodney J	00086898	F	12	5	85,530	18	DC0	6206	96200	10620	6200	6200	F	1	1
00088357	Sales Coordinator	Pollard,Demond	00089998	F	12	2	78,446	18	DC0	6206	96300	10630	6300	6300	F	1	1
00088372	PROGRAM SPECIALIST	Pinder,Matthew Caroll	00085848	F	12	1	76,084	18	DC0	6206	96500	10650	6500	6500	F	1	1
00009258	SALES MANAGER	Mohan,Sneha	00096864	F	13	4	96,090	18	DC0	6206	96300	10630	6300	6300	F	1	1
00092304	Sales Coordinator	Teshome,Yonas	00098736	F	9	1	51,038	18	DC0	6206	96300	10630	6300	6300	F	1	1
00092024	Instant Product Manager	Cooke II,Stephen A	00067162	F	12	4	83,169	18	DC0	6206	96200	10620	6200	6200	F	1	1
							6,835,218									69	74.5

ATTACHMENT B
Office of Lottery and Charitable Games
Contracts (FY 2016)

	Contract#	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	Contract Spend	FY'16 Budget	Major Agy	Contract Specialist	Award	COTR
1	CFOPD-10-C-038	Intralot	Lottery Gaming System	03/30/10	base + 5	03/29/20	NTE \$38,000,000	7,225,967.71	\$7,225,967.71	DCLB	Dorothy Whisler	Competitive	Gwen Washington
2	CFOPD-16-C-020	MDB Communcations	Advertising Services For DCLB	03/02/16	Base +4 years	03/01/17	6,514,000.00	\$6,181,503.30	\$6,181,503.30	DCLB	Anthony Stover	Competitive	Shirley Newman
3	CFOPD-11-C-020	MS Technologies	Lot-line (dissemination of winning numbers)	02/10/11	Base +4 years	09/30/16	207,988.00	\$74,300.00	\$74,300.00	DCLB	Carla Roane	Competitive	John Ogungbemi
4	CFOPD-11-C-054	Watkins Security	Security Services	09/30/16	Base +4 years	09/29/17	\$312,393.64	\$410,662.26	\$410,662.26	DCLB	Anthony Stover	Competitive	Scott Miller
5	CFOPD-12-C-015	Scientific Games International, Inc	Computerized Draw of numbers	02/02/12	Base+4	07/31/16	NTE \$244,776.00	\$76,500.00	\$76,500.00	DCLB	Anthony Stover	Competitive	Anthony Edwards
6	CFOPD-14-C-027	Charles Ryan Associates	Web Design and Development	09/30/14	Base + 4 Years	09/29/16	\$246,875.00	\$244,849.53	\$244,849.53	DCLB	Anthony Stover	Competitive	Alesha Jones
7	CFOPD-15-C-006	F.S. Taylor & Associates	Auditing Daily Lottery Services	03/17/15	Base + 4 Years	03/16/16	\$207,150.00	\$166,851.00	\$166,851.00	DCLB	Anthony Stover	Competitive	Anthony Edwards
8	CFOPD-16-C-004	Veterans Services Corporation	Lottery Retail Enhancement (store makeover)	10/21/15	Base + 4 years	10/20/17	\$740,000.00	\$271,913.52	\$271,913.52	DCLB	Anthony Stover	Set Aside	Gwen Washington
9	CFOPD-15-C-022	Metropolitan Service	DCLB Warehouse Services for instant tickets	03/24/15	Base + 4 years	03/23/17	\$259,072.00	\$240,579.17	\$240,579.27	DCLB	Anthony Stover	Set Aside	Gwen Washington
10	CFOPD-15-C-017	Delehanty Consulting LLC	DCLB Best Practices	08/07/15	Base + 4 years	08/06/17	\$180,000.00	\$171,790.00	\$171,790.00	DCLB	Crystal Farmer	Competitive	Angell Jacobs
11	CFOPD-15-C-024	M. Jones Companies	Mobile Vendor	09/01/15	Base 1yr + 4, 1 yr.	08/31/17	\$127,695.00	\$123,696.50	\$123,696.50	DCLB	Yemarshet Kebede	Competitive	Gwen Washington
12	CFOPD-15-C-014	GTECH	Instant Ticket Manufacturing Services	12/02/14	Base 1yr + 2, 2 yr.	12/01/17	NTE \$980,000.00	\$218,061.50	\$218,061.50	DCLB	Anthony Stover	Exempt	John Gorman
13	CFOPD-15-C-014A	Pollard Banknote	Instant Ticket Manufacturing Services	04/09/15	Base 1yr + 4, 1 yr.	04/08/16	NTE \$980,000.00	\$211,807.26	\$211,807.26	DCLB	Anthony Stover	Exempt	John Gorman
14	CFOPD-15-C-014B	Scientific Games International, Inc	Instant Ticket Manufacturing Services	12/23/14	Base 1yr + 4, 1 yr.	12/22/16	NTE \$980,000.00	\$587,859.49	\$608,276.10	DCLB	Anthony Stover	Exempt	John Gorman
15	CFOPD-15-C-025	Strong Production LLC	Retail Recruitment	09/11/15	Base 1yr + 4, 1 yr.	09/10/16	\$250,000.00	\$250,000.00	\$0.00	DCLB	Yemarshet Kebede	Competitive	Gwen Washington
16	CFOPD-15-C-066	Alchemy LLC	Collect N Win Mobile Application	09/25/15	Base 1yr + 4, 1 yr.	09/24/18	NTE \$250,000.00	\$0.00	\$0.00	OLCG	Yemarshet Kebede	Exempt	Rodney Paige

ATTACHMENT B
Office of Lottery and Charitable Games
Contracts (FY 2017)

	Contract#	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	Contract Spend	FY'16 Budget	Major Agy	Contract Specialist	Award	COTR
1	CFOPD-10-C-038	Intralot	Lottery Gaming System	03/30/10	base + 5	03/29/20	NTE \$38,000,000	6,943,072.79	\$7,200,000.00	OLCG	Dorothy Whisler	Competitive	Gwen Washington
2	CFOPD-16-C-020	MDB Communciations	Advertising Services For DCL	03/02/16	Base +4 years	03/01/17	6,514,000.00	\$6,812,232.97	\$6,181,503.30	OLCG	Anthony Stover	Competitive	Shirley Newman
3	CFOPD-17-C-005	MS Technologies	Lot-line (dissemination of winning numbers)	11/01/16	Base +4 years	10/31/16	265,144.00	\$293,824.00	\$265,144.00	OLCG	Carla Roane	Competitive	John Ogungbemi
4	CFOPD-16-C-056	Watkins Security	Security Services	09/30/16	Base +4 years	09/29/17	\$312,393.64	\$366,220.79	\$312,393.64	OLCG	Anthony Stover	Competitive	Scott Miller
5	CFOPD-12-C-015	Scientific Games International, Inc	Computerized Draw of daily numbers	02/02/12	Base+4	09/30/17	NTE \$244,776.00	\$102,000.00	\$71,918.00	OLCG	Anthony Stover	Competitive	Anthony Edwards
6	CFOPD-14-C-027	Charles Ryan Associates	Web Design and Development	09/30/14	Base + 4 Years	09/30/17	\$246,875.00	\$242,825.63	\$244,849.53	OLCG	Anthony Stover	Competitive	Agnes Moss
7	CFOPD-15-C-006	F.S. Taylor & Associates	Auditing Daily Lottery Services	03/17/15	Base + 4 Years	03/16/17	\$207,150.00	\$191,144.00	\$166,851.00	OLCG	Anthony Stover	Competitive	Anthony Edwards
8	CFOPD-16-C-004	Veterans Services Corporation	Lottery Retail Enhancement (store makeover)	10/21/15	Base + 4 years	10/20/17	\$740,000.00	\$194,594.94	\$271,913.52	OLCG	Anthony Stover	Set Aside	Gwen Washington
9	CFOPD-15-C-022	Metropolitan Service	DCLB Warehouse Services of instant tickets	03/24/15	Base + 4 years	03/23/17	\$259,072.00	\$255,424.17	\$240,579.27	OLCG	Anthony Stover	Set Aside	Gwen Washington
10	CFOPD-15-C-017	Delehanty Consulting LLC	DCLB Best Practices	08/07/15	Base + 4 years	08/06/17	\$180,000.00	\$198,333.00	\$171,790.00	OLCG	Crystal Farmer	Competitive	Angell Jacobs
11	CFOPD-15-C-024	M. Jones Companies	Mobile Vendor	09/01/15	Base 1yr + 4, 1 yr.	08/31/17	\$127,695.00	\$159,954.56	\$123,696.50	OLCG	Yemarshet Kebede	Competitive	Gabrielle Barry
12	CFOPD-15-C-014	IGT Global	Instant Ticket Manufacturing Services	12/02/14	Base 1yr + 2, 2 yr.	12/01/17	NTE \$980,000.00	\$218,764.64	\$500,000.00	OLCG	Anthony Stover	Exempt	John Gorman
13	CFOPD-15-C-014A	Pollard Banknote	Instant Ticket Manufacturing Services	04/09/15	Base 1yr + 4, 1 yr.	04/08/16	NTE \$980,000.00	\$285,345.44	\$500,000.00	OLCG	Anthony Stover	Exempt	John Gorman
14	CFOPD-15-C-014B	Scientific Games International, Inc	Instant Ticket Manufacturing Services	12/23/14	Base 1yr + 4, 1 yr.	12/22/17	NTE \$980,000.00	\$770,298.38	\$980,000.00	OLCG	Anthony Stover	Exempt	John Gorman
15	CFOPD-15-C-025	Strong Production LLC	Retail Recruitment	09/11/15	Base 1yr + 4, 1 yr.	09/10/17	\$250,000.00	\$1,815.00	\$8,000.00	OLCG	Yemarshet Kebede	Competitive	Gwen Washington
16	CFOPD-15-C-066	Alchemy LLC	Collect N Win Mobile Application	09/25/15	Base 1yr + 4, 1 yr.	09/24/18	NTE \$250,000.00	\$0.00	\$0.00	OLCG	Yemarshet Kebede	Exempt	Rodney Paige

ATTACHMENT B
Office of Lottery and Charitable Games
Contracts (FY 2018)

	Contract#	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	Contract Spend	FY'16 Budget	Major Agy	Contract Specialist	Award	COTR
1	CFOPD-10-C-038	Intralot	Lottery Gaming System	03/30/10	base + 5	03/29/20	NTE \$38,000,000	\$2,773,058.87	\$7,200,000.00	OLCG	Dorothy Whisler	Competitive	Gwen Washington
2	CFOPD-16-C-020	MDB Communcations	Advertising Services For DCL	03/02/16	Base +4 years	03/01/18	6,514,000.00	\$1,555,825	\$6,565,660.00	OLCG	Anthony Stover	Competitive	Shirley Newman
3	CFOPD-17-C-005	MS Technologies	Lot-line (dissemination of winning numbers)	11/01/16	Base +4 years	10/31/18	265,144.00	\$20,439.00	\$81,756.00	OLCG	Carla Roane	Competitive	John Ogungbemi
4	CFOPD-16-C-056	Watkins Security	Security Services for the DC Lottery	09/30/16	Base +4 years	09/29/18	\$312,393.64	\$131,379.36	\$312,393.64	OLCG	Anthony Stover	Competitive	Scott Miller
5	CFOPD-12-C-015	Scientific Games International, Inc	Computerized Draw of numbers	02/02/12	Base+4	03/31/18	\$244,776.00	\$0.00	\$122,388.00	OLCG	Anthony Stover	Competitive	Anthony Edwards
6	CFOPD-14-C-027	Charles Ryan Associates	Web Design and Development	09/30/14	Base + 4 Years	09/30/18	\$246,875.00	\$42,546.52	\$244,375.00	OLCG	Anthony Stover	Competitive	Agnes Moss
7	CFOPD-15-C-006	F.S. Taylor & Associates	Auditing Daily Lottery Services	03/17/15	Base + 4 Years	03/16/18	\$207,150.00	\$15,898.00	\$224,087.00	OLCG	Anthony Stover	Competitive	Anthony Edwards
8	CFOPD-16-C-004	Veterans Services Corporation	Lottery Retail Enhancement (storemakeovers)	10/21/15	Base + 4 years	10/20/18	\$740,000.00	\$58,800.00	\$750,000.00	OLCG	Anthony Stover	Set Aside	Gwen Washington
9	CFOPD-15-C-022	Metropolitan Service	DCLB Warehouse Services (warehousing of instant tickets)	03/24/15	Base + 4 years	03/23/18	\$259,072.00	\$88,518.78	\$283,845.76	OLCG	Anthony Stover	Set Aside	Gwen Washington
10	CFOPD-18-C-012	Delehanty Consulting LLC	General Lottery Consulting Services	01/25/18	Base + 4 years	01/24/19	\$138,000.00	\$0.00	\$138,000.00	OLCG	Samira Davis	Competitive	Gwen Washington
11	CFOPD-15-C-024	M. Jones Companies	Mobile Vendor	09/30/15	Base 1yr + 4, 1 yr.	08/31/18	\$127,695.00	\$17,147.50	\$148,487.25	OLCG	Yemarshet Kebede	Competitive	Gabrielle Barry
12	CFOPD-15-C-014	IGT Global	Instant Ticket Manufacturing Services	12/02/14	Base 1yr + 2, 2 yr.	12/01/18	NTE \$980,000.00	\$84,451.68	\$500,000.00	OLCG	Anthony Stover	Exempt	Stephen Cooke
13	CFOPD-15-C-014A	Pollard Banknote	Instant Ticket Manufacturing Services	04/09/15	Base 1yr + 4, 1 yr.	04/08/18	NTE \$980,000.00	\$39,559.90	\$500,000.00	OLCG	Anthony Stover	Exempt	John Gorman
14	CFOPD-15-C-014B	Scientific Games International, Inc	Instant Ticket Manufacturing Services	12/23/14	Base 1yr + 4, 1 yr.	12/22/18	NTE \$980,000.00	\$209,022.45	\$980,000.00	OLCG	Anthony Stover	Exempt	John Gorman
15	CFOPD-15-C-025	Strong Production LLC	Retail Recruitment	09/11/15	Base 1yr + 4, 1 yr.	09/10/18	\$250,000.00	\$0.00	\$25,000.00	OLCG	Yemarshet Kebede	Competitive	Gwen Washington
16	CFOPD-15-C-066	Alchemy LLC	Collect N Win Mobile Application	09/25/15	Base 1yr + 4, 1 yr.	09/24/18	NTE \$250,000.00	\$0.00	\$0.00	OLCG	Yemarshet Kebede	Exempt	Rodney Paige

ATTACHMENT B
Office of Lottery and Charitable Games
Purchase Orders (FY 2016)

Agency	Supplier	Order ID	LSDBE	Total Price
DC0	Assured Telematics, Inc.	PO532404	No	7,440.00
DC0	LASER ART INC	PO541119	Yes	2,479.00
DC0	UNITED STATES POSTAL SERVICE	PO541276	No	10,000.00
DC0	Capital Services and Supplies	PO532400-V2	Yes	5,988.61
DC0	MDM Office Systems DBA Standard Office Supply	PO533177-V2	Yes	5,965.70
DC0	METROPOLITAN OFFICE PRODUCTS	PO538718	Yes	10,000.00
DC0	XEROX CORPORATION	PO532920-V2	No	1,500.00
DC0	XEROX CORPORATION	PO532920-V2	No	1,246.80
DC0	XEROX CORPORATION	PO532920-V2	No	44,988.50
DC0	XEROX CORPORATION	PO532920-V2	No	945
DC0	THOMSON & REGULATORY, INC	PO534696-V2	No	1,015.56
DC0	THOMSON & REGULATORY, INC	PO534696-V2	No	96.67
DC0	LEXI NEXIS MATHEW BENDER	PO544348	No	1,227.00
DC0	Korean American Grocers Associ	PO537705	No	1,000.00
DC0	Mid Atlantic Petroleum Distributors	PO514572-V2	No	1
DC0	NATIONAL COUNCIL FOR PROBLEM	PO535964	No	9,500.00
DC0	NORTH AMERICAN ASSOCIATION OF	PO531744	No	16,000.00
DC0	TLF PUBLICATIONS INC.	PO540227	No	9,500.00
DC0	Pollard Banknote Limited	PO543681	No	250,000.00
DC0	The Hamilton Group	PO530752-V3	No	1,690.00
DC0	The Hamilton Group	PO530752-V3	No	3,366.75
DC0	The Hamilton Group	PO530752-V3	No	4,158.50
DC0	Charles Ryan Associates, LLC	PO532472	No	244,375.00
DC0	GBL Sales Inc.	PO541495	No	2,800.00
DC0	Korean American Grocers Associ	PO548652	No	1,000.00
DC0	MDB COMMUNICATIONS	PO517294-V2	No	49,317.16
DC0	ROC Nation, LLC	PO542340	No	10,000.00
DC0	STEP AFRIKA] USA INC	PO548177	No	5,000.00
DC0	THE ASSN. FOR THE STUDY OF AFR	PO535955	No	2,500.00
DC0	Twelve Days of Christmas, Inc.	PO534136	No	2,000.00
DC0	VinoFestDC LLC	PO542067	No	5,000.00
DC0	MVS, Inc.	PO547520	Yes	83,519.94
DC0	COMCAST CABLE COMMUNICATIONS	PO533178	No	6,419.40
DC0	Delehanty Consulting LLC	PO533060-V3	No	31,790.00
DC0	COMMUNICATIONS EXPRESS, INC.	PO538970	No	5,408.50
DC0	Veritas Consulting Group, LLC	PO533707-V3	Yes	523
DC0	Veritas Consulting Group, LLC	PO533707-V3	Yes	800
DC0	Veritas Consulting Group, LLC	PO533707-V3	Yes	29,832.00
DC0	Capital Services and Supplies	PO531354-V2	Yes	1,500.00
DC0	Capital Services and Supplies	PO531354-V2	Yes	7,000.00
DC0	HELP UNLIMITED TEMPS, INC	PO532402-V3	No	3,672.00
DC0	HELP UNLIMITED TEMPS, INC	PO532402-V3	No	2,295.00
DC0	MB STAFFING SERVICES LLC	PO529947-V2	Yes	8,721.57
DC0	Prehire Screening Services LLC	PO533513-V2	No	25,000.00
DC0	ALCHEMY3	PO549344	No	500
DC0	Delehanty Consulting LLC	PO533060-V3	No	140,000.00
DC0	HELP UNLIMITED TEMPS, INC	PO532402-V3	No	2,295.00
DC0	METROPOLITAN SERVICE & MAINTEN	PO522658-V2	No	116,419.21
DC0	Ost, Inc.	PO534699	Yes	9,345.34
DC0	Strong Production	PO546761	No	8,000.00
DC0	TRUE COLORS INTL	PO546026	No	4,370.00

ATTACHMENT B
Office of Lottery and Charitable Games
Purchase Orders (FY 2016)

Agency	Supplier	Order ID	LSDBE	Total Price
DC0	Veterans Services Corporation	PO542425-V2	No	280,000.00
DC0	Veterans Services Corporation	PO542425-V2	No	50,000.00
DC0	WATKINS SECURITY AGENCY OF DC	PO530457-V2	Yes	0.01
DC0	Veritas Consulting Group, LLC	PO549376	Yes	25,354.00
DC0	Veritas Consulting Group, LLC	PO549376	Yes	25,245.00
DC0	Veritas Consulting Group, LLC	PO549376	Yes	2,216.00
DC0	OST, Inc.	PO544104-V3	Yes	65,679.60
DC0	MS TECHNOLOGIES CORP.	PO531305	No	30,958.00
DC0	MS TECHNOLOGIES CORP.	PO539324-V2	No	35,000.00
DC0	MS TECHNOLOGIES CORP.	PO539324-V2	No	24,766.00
DC0	SYMANTEC CORPORATION	PO536504	No	13,800.60
DC0	GENERAL SERVICE ADMINISTRATION	PO536745-V2	No	0
DC0	Veritas Consulting Group, LLC	PO542622	Yes	3,359.00
Grand total				1,753,890.42

1,753,890.42

ATTACHMENT B
Office of Lottery and Charitable Games
Purchase Orders (FY 2017)

Agency	Supplier	Order ID	LSDBE	Total Price
DC0	LASER ART INC	PO564506	Yes	2,000.00
DC0	Assured Telematics, Inc.	PO552923	No	8,372.00
DC0	Dupont Computers	PO558129	Yes	18,000.00
DC0	LASER ART INC	PO531613-V2	Yes	33.36
DC0	LASER ART INC	PO531613-V2	Yes	17,500.00
DC0	XEROX CORPORATION	PO551728	No	3,000.00
DC0	UNITED STATES POSTAL SERVICE	PO554484	No	8,000.00
DC0	Capital Services and Supplies	PO552921	Yes	6,000.00
DC0	MDM Office Systems DBA Standard Office Supply	PO549766	Yes	6,000.00
DC0	METROPOLITAN OFFICE PRODUCTS	PO551641	Yes	9,999.67
DC0	Networking For Future, Inc.	PO557543	Yes	4,767.72
DC0	Capital Pride Alliance, Inc.	PO563218	No	5,000.00
DC0	Five-Star Foundation	PO560424	No	10,000.00
DC0	H STREET MAIN STREET INC.	PO567888	No	5,000.00
DC0	MP SERVICES, INC	PO562187	No	10,000.00
DC0	Ocase Foundation Inc	PO558965	No	2,500.00
DC0	Quick Staff and Marketing Stra	PO569014	Yes	5,000.00
DC0	STEP AFRIKA] USA INC	PO564511	No	5,000.00
DC0	THE ASSN. FOR THE STUDY OF AFR	PO558332	No	2,500.00
DC0	Washington DC Fashion Fdn	PO566140	No	8,000.00
DC0	Washingtonian Media	PO568605	No	5,000.00
DC0	GTECH CORPORATION	PO560980	No	500,000.00
DC0	F. S. TAYLOR & ASSOCIATES, PC	PO556135-V2	Yes	185,973.00
DC0	F. S. TAYLOR & ASSOCIATES, PC	PO556135-V2	Yes	49,027.00
DC0	PITNEY BOWES	PO553265	No	6,371.12
DC0	XEROX CORPORATION	PO551728	No	49,068.64
DC0	XEROX CORPORATION	PO551728	No	372.72
DC0	Capital Services and Supplies	PO553444	Yes	8,000.00
DC0	MDB COMMUNICATIONS	PO559933	No	4,100,000.00
DC0	NORTH AMERICAN ASSOCIATION OF DOCUMENT SYSTEMS INC	PO557718	No	16,000.00
DC0	Delehanty Consulting LLC	PO568566	Yes	23,764.00
DC0	Delehanty Consulting LLC	PO557530-V3	No	170,000.00
DC0	Delehanty Consulting LLC	PO557530-V3	No	28,333.00
DC0	Delehanty Consulting LLC	PO557867	No	4,000.00
DC0	LexisNexis Risk Solutions FL Inc	PO565821-V2	No	0.01
DC0	MULTICULTURAL COMMUNITY SERVIC	PO568571	No	4,500.00
DC0	MVS, Inc.	PO560293	Yes	4,699.80
DC0	NATIONAL COUNCIL FOR PROBLEM	PO552418	No	9,500.00
DC0	Strong Production	PO554028	No	8,000.00
DC0	TLF PUBLICATIONS INC.	PO563379	No	9,500.00
DC0	GTECH CORPORATION	PO539323-V2	No	218,061.50
DC0	Pollard Banknote Limited	PO555416-V2	No	250,000.00
DC0	Pollard Banknote Limited	PO555416-V2	No	250,000.00
DC0	SCIENTIFIC GAMES INTL.	PO537167-V2	No	608,276.10
DC0	SCIENTIFIC GAMES INTL.	PO557716	No	165,367.95
DC0	SCIENTIFIC GAMES INTL.	PO557969	No	814,632.05
DC0	THE HAMILTON GROUP	PO552368	Yes	3,548.75
DC0	PITNEY BOWES	PO531313-V3	No	454.95
DC0	PITNEY BOWES	PO531313-V3	No	5,871.12
DC0	WATKINS SECURITY AGENCY OF DC	PO552415-V2	Yes	312,393.64
DC0	WATKINS SECURITY AGENCY OF DC	PO552415-V2	Yes	89,977.72

ATTACHMENT B
Office of Lottery and Charitable Games
Purchase Orders (FY 2017)

Agency	Supplier	Order ID	LSDBE	Total Price
DC0	Charles Ryan Associates, LLC	PO550055	No	244,375.00
DC0	Korean American Grocers Associ	PO558291	No	1,000.00
DC0	Korean American Grocers Associ	PO567273	No	1,000.00
DC0	COMCAST CABLE COMMUNICATIONS	PO552411	No	6,419.40
DC0	F.S. TAYLOR & ASSOCIATES, PC	PO535378-V2	Yes	166,851.00
DC0	UNITED PARCEL SERVICE	PO535842-V2	No	45,000.00
DC0	UNITED PARCEL SERVICE	PO535842-V2	No	181.33
DC0	ALL SHRED INC	PO534675-V2	No	2,998.00
DC0	CURTIS PROPERTY MGMT CORP	PO554799	No	15,000.00
DC0	Prehire Screening Services LLC	PO552370	No	25,000.00
DC0	M JONES COMPANIES, LLC	PO531312-V2	Yes	127,695.00
DC0	M JONES COMPANIES, LLC	PO531312-V2	Yes	25,072.50
DC0	M JONES COMPANIES, LLC	PO550111-V2	Yes	29,078.70
DC0	M JONES COMPANIES, LLC	PO550111-V2	Yes	134,678.10
DC0	MDB COMMUNICATIONS	PO530987-V4	No	42,000.00
DC0	MDB COMMUNICATIONS	PO530987-V4	No	949,111.25
DC0	MDB COMMUNICATIONS	PO530987-V4	No	1,100,127.42
DC0	MDB COMMUNICATIONS	PO540058-V2	No	4,090,416.28
DC0	MDB COMMUNICATIONS	PO549753-V2	No	2,360,000.00
DC0	FEDERAL EXPRESS	PO531311-V2	No	49.85
DC0	LexisNexis Risk Solutions FL Inc	PO532914-V2	No	2,880.00
DC0	LexisNexis Risk Solutions FL Inc	PO532914-V2	No	120.00
DC0	METROPOLITAN SERVICE & MAINTEN	PO531361-V2	No	240,579.17
DC0	METROPOLITAN SERVICE & MAINTEN	PO552409-V2	No	267,087.04
DC0	METROPOLITAN SERVICE & MAINTEN	PO552409-V2	No	8,257.92
DC0	MULTI-STATE LOTTERY ASSOC.	PO537938-V2	No	288.00
DC0	Veterans Services Corporation	PO552212	No	740,000.00
DC0	WATKINS SECURITY AGENCY OF DC	PO531336-V3	Yes	7,183.30
DC0	WATKINS SECURITY AGENCY OF DC	PO531336-V3	Yes	403,478.96
DC0	OST, Inc.	PO530021-V4	Yes	64,663.13
DC0	SCIENTIFIC GAMES INTL.	PO531319-V2	No	76,500.00
DC0	SCIENTIFIC GAMES INTL.	PO556328-V2	No	30,823.00
DC0	SCIENTIFIC GAMES INTL.	PO556328-V2	No	71,918.00
DC0	FIRST FEDERAL CORPORATION	PO531608-V2	No	3,545.53
DC0	FIRST FEDERAL CORPORATION	PO553508	No	3,743.76
DC0	Intralot Inc.	PO533568-V4	No	8,480.00
DC0	Intralot Inc.	PO533568-V4	No	7,000,000.00
DC0	Intralot Inc.	PO533568-V4	No	217,487.71
DC0	Intralot Inc.	PO555507	No	7,300,000.00
DC0	LexisNexis Risk Solutions FL Inc	PO552421-V2	No	240.00
DC0	LexisNexis Risk Solutions FL Inc	PO552421-V2	No	2,880.00
DC0	LexisNexis Risk Solutions FL Inc	PO552422-V2	No	684.00
DC0	LexisNexis Risk Solutions FL Inc	PO552422-V2	No	624.00
DC0	MS TECHNOLOGIES CORP.	PO556048-V2	No	265,144.00
DC0	MS TECHNOLOGIES CORP.	PO556048-V2	No	12,256.00
DC0	MS TECHNOLOGIES CORP.	PO569836	No	16,424.00
DC0	MVS, Inc.	PO554023	Yes	6,538.50
DC0	MVS, Inc.	PO554025-V2	Yes	2,719.80
DC0	MVS, Inc.	PO554025-V2	Yes	4,079.70
DC0	MVS, Inc.	PO568777	Yes	99,697.00
DC0	WEST PUBLISHING CORP	PO552424-V2	No	1,063.92
DC0	WEST PUBLISHING CORP	PO552424-V2	No	20.20

ATTACHMENT B
Office of Lottery and Charitable Games
Purchase Orders (FY 2017)

Agency	Supplier	Order ID	LSDBE	Total Price
DC0	GENERAL SERVICE ADMINISTRATION	PO558562	No	114,746.10
DC0	MVS. Inc.	PO561519	Yes	7,000.00
DC0	Veritas Consulting Group, LLC	PO562631	Yes	29,832.00
DC0	Veritas Consulting Group, LLC	PO569716	Yes	5,100.00
Grand total				34,419,504.39

ATTACHMENT B
Office of Lottery and Charitable Games
Purchase Orders (FY 2018)

Agency	Supplier	Order ID	LSDBE	Total Price
DC0	Assured Telematics, Inc.	PO572797	No	7,440.00
DC0	Capital Services and Supplies	PO576763	Yes	18,000.00
DC0	XEROX CORPORATION	PO570974	No	3,500.00
DC0	UNITED STATES POSTAL SERVICE	PO572625	No	6,000.00
DC0	MDM Office Systems DBA Standard Office Supply	PO573139	Yes	22,000.00
DC0	Next Level Entertainment Group	PO573613	No	5,000.00
DC0	GTECH CORPORATION	PO575170	No	500,000.00
DC0	F.S. TAYLOR & ASSOCIATES, PC	PO574507	Yes	66,160.00
DC0	MVS, Inc.	PO574632	Yes	6,500.00
DC0	PITNEY BOWES	PO571938	No	6,371.12
DC0	XEROX CORPORATION	PO570974	No	49,464.96
DC0	XEROX CORPORATION	PO570974	No	396.72
DC0	Capital Services and Supplies	PO573146	Yes	6,000.00
DC0	Shred-It	PO572798	No	3,985.00
DC0	Charles Ryan Associates, LLC	PO570278	No	244,375.00
DC0	MDB COMMUNICATIONS	PO571966	No	2,439,200.00
DC0	UNITED PARCEL SERVICE	PO553451-V2	No	1,800.00
DC0	UNITED PARCEL SERVICE	PO553451-V2	No	45,232.14
DC0	UNITED PARCEL SERVICE	PO572637	No	45,000.00
DC0	Gaming Laboratories	PO577396	No	14,995.00
DC0	M JONES COMPANIES, LLC	PO574129	Yes	6,739.15
DC0	M JONES COMPANIES, LLC	PO574129	Yes	134,678.00
DC0	METROPOLITAN SERVICE & MAINTEN	PO574489	No	275,344.96
DC0	MULTICULTURAL COMMUNITY SERVIC	PO573046	No	2,500.00
DC0	NATIONAL COUNCIL FOR PROBLEM	PO578474	No	9,500.00
DC0	Pollard Banknote Limited	PO573269	No	214,654.56
DC0	SCIENTIFIC GAMES INTL.	PO573263	No	209,701.62
DC0	SCIENTIFIC GAMES INTL.	PO577246	No	770,298.38
DC0	THE HAMILTON GROUP	PO571140	Yes	3,733.75
DC0	WATKINS SECURITY AGENCY OF DC	PO575670	Yes	312,000.00
DC0	Korean American Grocers Associ	PO578475	No	1,000.00
DC0	Veterans Services Corporation	PO573271	No	740,000.00
DC0	COMCAST CABLE COMMUNICATIONS	PO576064	No	6,416.82
DC0	Prehire Screening Services LLC	PO576111	No	18,000.00
DC0	SCIENTIFIC GAMES INTL.	PO573255	No	122,388.00
DC0	FIRST FEDERAL CORPORATION	PO572799	No	3,743.76
DC0	Intralot Inc.	PO571915	No	7,000,000.00
DC0	LexisNexis Risk Solutions FL Inc	PO576066	No	624.00
DC0	LexisNexis Risk Solutions FL Inc	PO576678	No	2,880.00
DC0	METROPOLITAN OFFICE PRODUCTS	PO575441	Yes	56,947.96
DC0	MS TECHNOLOGIES CORP.	PO573724	No	756.00
DC0	MS TECHNOLOGIES CORP.	PO573724	No	81,000.00
DC0	MVS, Inc.	PO573142	Yes	30,880.80
DC0	MVS, Inc.	PO574693	Yes	86,415.10
DC0	WEST PUBLISHING CORP	PO572610	No	1,132.50

Grand total

13,582,755.30

ATTACHMENT C
Office of Lottery and Charitable Games
RFPs

RFP#	Description	Agency	Contract Specialist	Bid Type
CFOPD-18-R-009	Consulting Services for gaming system procurement	OLCG	Drakus Wiggins	Competitive
CFOPD-18-R-002	Lottery draw system	OLCG	Carla Roane	Competitive

ATTACHMENT D
Office of Lottery and Charitable Games
Electronic Databases
FY 2018

Name	Description	Age in Years	Upgrades?	Public Access?
Computerized Gaming System	Contains lottery's players wagers and validations	8 years	5 year contract	Partial public access through self-service terminals
Back Office System (BOS)	Contains the data reporting portion of the computerized Gaming System	8 years	5 year contract	Not available to public
Back Office System partial backups	Contains partial backup to BOS for data inquiries from outside parties	6 years	No plans to replace	Partial public access through FOIA
Internal Control System	Contains sales, payments and agent commissions for verification and validation	8 years	No plans to replace	Not available to public
Interactive Voice Response	Contains winning numbers and jackpot information to public via telephone, website, and SMS texts	1 year	5 year contract	Public Access
Agent Management	Contains lottery retailer data	8 years	No plans to replace	Partial public access provided through website
Sales Rollup - Retailer Sales Analysis	Contains lottery retailer sales and commissions, and lottery sales liability data	10 years	Plan to replace with Cognos and Sales Force Automation	Not available to public
Investigations	Contains security incident analysis and investigations data	10 years	No plans to replace	Not available to public
Customer Complaints	Customer Service data	9 years	Plan to replace in 2018	Not available to public
Automated Claims Processing	Contains winning ticket claims data	10 years	No plans to replace	Not available to public
Agent License	Contains retailer licensing information	10 years	No plans to replace	Not available to public
Charitable Game Event data	Contains licensing data for charitable game events	10 years	No plans to replace	Not available to public

**THE DISTRICT OF COLUMBIA
OFFICE OF LOTTERY AND CHARITABLE GAMES
NOTICE OF FINAL RULEMAKING**

The Interim Executive Director of the Office of Lottery and Charitable Games, pursuant to the authority set forth in Section 424a of the District of Columbia Home Rule Act, approved December 24, 1973 (87 Stat. 790, Pub. L. 93-198; D.C. Official Code § 1-204.24(a) (2014 Repl.)), as amended by the 2005 District of Columbia Omnibus Authorization Act, approved October 16, 2006 (Pub. L. No. 109-356, § 201, 120 Stat. 2019; D.C. Official Code §§ 1-204.24a(c)(6) (2014 Repl.)); section 4 of the Law to Legalize Lotteries, Daily Numbers Games, and Bingo and Raffles for Charitable Purposes in the District of Columbia, effective March 10, 1981 (D.C. Law 3-172; D.C. Official Code §§ 3-1306(a) and 3-1321 (2012 Repl.)) and Office of the Chief Financial Officer Financial Management Control Order No. 15-11, issued April 14, 2015 (appointing Tracey Cohen Interim Executive Director), hereby gives notice of the adoption to amend Chapters 6, 9 and 99 of Title 30, “Lottery and Charitable Games” (DCMR).

The rulemaking makes amendments to implement the changes to the MEGA MILLIONS® game pursuant to the Multi-State Lottery Association (“MUSL”) MEGA MILLIONS® Game Group Agreement and to make administrative edits to Title 30. The MEGA MILLIONS® game start on October 28, 2017.

A Notice of Proposed Rulemaking was published on September 8, 2017 at 64 DCR 8932. No comments were received, and no changes have been made from the proposed rulemaking.

This rulemaking was adopted as final on October 11, 2017, and will become effective on October 28, 2017.

AMEND CHAPTER 6. “CLAIMS AND PRIZE PAYMENTS”

Amend subsections 606. “ANNUITIZED PRIZES” to read as follows:

- 606.1 Unless annuitized payments are authorized by this title, prizes shall be paid in a single cash payment.
- 606.2 The Agency may elect to fund annuitized prize payments directly, through purchase of annuities or by other means.
- 606.3 Except as otherwise provide in chapters 6 or 9 of this title, annuitized prizes shall be paid annually in thirty (30) payments with the initial payment being made in cash or check, to be followed by twenty-nine (29) payments funded by the annuity. All annuitized prizes shall be paid annually in thirty (30) graduated payments (increasing each year) by a rate as determined by the Executive Director. Prize payments may be rounded down to the nearest one thousand dollars (\$ 1,000).
- 606.4 In the event of a MEGA MILLIONS® prize winner selects the cash value option, the prize winner’s share shall be paid in a single payment upon completion of internal validation procedures. The cash value option shall be determined by the Mega Millions Lotteries.

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- 606.5 The MEGA MILLIONS® annuitized prize shall be paid in thirty (30) graduated annual installments upon completion of internal validation procedures. The initial payment shall be paid upon completion of internal validation procedures. The subsequent twenty-nine (29) payments shall be paid graduated annually to coincide with the month of the Federal auction date at which the bonds were purchased to fund the annuity with graduated annual installments defined in the Mega Millions Lotteries’ Finance and Operations Procedures. Payments shall escalate by a factor of five percent (5%) annually, and annual payments shall be rounded down to the nearest even one thousand dollar (\$1,000.00) increment. All such payments shall be made within seven (7) days of the anniversary of the annual auction date.
- 606.6 If individual shares of the cash held to fund an annuity is less than two hundred fifty-thousand dollars (\$250,000.00) the Mega Millions Product Group, in its sole discretion, may elect to pay the winners their share of the cash held in the Grand Prize Pool.
- 606.7 Through 606.10 “RESERVED”

AMEND CHAPTER 9. “DESCRIPTION OF ON-LINE GAMES”

Amend Chapter 9 by amending sections 917 and 918 as follows:

917. DESCRIPTION OF THE MEGA MILLIONS® GAME

- 917.1 MEGA MILLIONS® is a five (5) out of seventy (70) plus one (1) out of twenty – five (25) online lottery game, drawn on the day(s) time(s) and location(s) as determined by the MEGA MILLIONS® Lotteries, and which pays the Grand Prize, at the election of the player made in accordance with these rules or by a default election made in accordance with these rules, either on a graduated annuitized annual pari-mutuel basis or as a cash value option using a rate determined by the Mega Millions Finance Committee on a pari-mutuel basis. Except as provided in these rules, all other prizes are paid on a single payment basis.
- 917.2 To play MEGA MILLIONS®, a player shall select or Quick Pick five (5) different numbers, between one (1) and seventy (70) and one additional number between one (1) out of twenty – five (25) for input into a terminal. The additional number may be the same as one of the first five numbers selected by the player or terminal.
- 917.3 The price of each MEGA MILLIONS® game ticket shall be one (1) play for \$2.00. A player may purchase up to five (5) plays on one (1) ticket. Multiple draws are available for up to ten (10) consecutive draws beginning with the current draw. From time to time, the Executive Director may authorize the sale of MEGA MILLIONS® tickets at a discount for promotional purposes. Additionally, MEGA MILLIONS® Promotions MEGAPLIER® and Just the Jackpot™ are offered as follows:
- (a) MEGAPLIER® ticket, a multiplier feature, is available for an additional \$1.00 per play.

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- (b) Just the Jackpot™ ticket, a Just the Jackpot™ play only allow player chances to win the Grand Prize but none of the other set prizes, is available for \$3.00 for two (2) Just the Jackpot™ plays.
- (c) Each play and the respective prize payouts are listed in Section 918 and 919 of this chapter.
- 917.4 MEGA MILLIONS® tickets may be purchased in the District of Columbia only at a licensed location from the D.C. Lottery Agent. No MEGA MILLIONS® ticket purchased outside of the District of Columbia may be presented to a D.C. Lottery Agent for payment within the District of Columbia.
- 917.5 MEGA MILLIONS® drawings shall be held at the time(s) and location set out in the MUSL MEGA MILLIONS Game Group Agreement. During the drawing event, five (5) numbers shall be drawn from the first set of seventy (70) numbers, and one (1) number shall be drawn from the second set of twenty-five (25) numbers, which shall constitute the winning numbers.
- 917.6 In a single drawing, a player may win in only one (1) prize category per single MEGA MILLIONS® play in connection with MEGA MILLIONS® winning numbers, and shall be entitled only to the highest prize.
- 917.7 For purpose of prize calculation with respect to any MEGA MILLIONS® pari-mutuel prize, the calculation shall be rounded down so that prizes shall be paid in multiples of one dollar.
- 917.8 With respect to the MEGA MILLIONS® Grand Prize, the prize amount paid shall be the advertised Grand Prize amount. However, the advertised Grand Prize amount is subject to change based on sales forecasts and / or actual sales. Additionally, this prize amount may be rounded up to the next highest affordable multiple of one million dollars, at the discretion of the party lotteries.
- 917.9 If, in any MEGA MILLIONS® drawing there are no MEGA MILLIONS® or Just the Jackpot™ plays that qualify for the Grand Prize category, the portion of the prize fund allocated to such Grand Prize category shall remain in the Grand Prize category and be added to the amount allocated for the Grand Prize category in the next consecutive MEGA MILLIONS® drawing.
- 917.10 Subject to the laws and rules governing each party lottery, the number of prize categories and the allocation of the prize fund among the prize categories may be changed at the discretion of the directors, for promotional purposes. Such change shall be announced by public notice.
- 917.11 A subscription sales program may be offered, at the discretion of the Executive Director.
- 917.12 MEGA MILLIONS® tickets shall show the player's selection of numbers or Quick Pick numbers, election of the multiplier feature, MEGAPLIER®, or Just the Jackpot™, boards played, drawing date, jackpot payment option, and validation and reference numbers.

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- 917.13 It shall be the exclusive responsibility of the player to verify the accuracy of the player's selection(s) and other data printed on the ticket. A ticket is a bearer instrument until signed. Neither a party lottery nor its sales agents shall be responsible for lost or stolen tickets.
- 917.14 In purchasing a ticket issued for MEGA MILLIONS®, the player agrees to comply with and be bound by all applicable statutes, administrative rules and regulations, and procedures of the party lottery of the Jurisdiction in which the MEGA MILLIONS® ticket is issued, and by directives and determinations of the Executive Director of that party lottery. Additionally, the player shall be bound to all applicable provisions in the MEGA MILLIONS Finance and Operations Procedures. The player agrees, as its sole and exclusive remedy that claims arising out of a MEGA MILLIONS® ticket can only be pursued against the party lottery of ticket purchase. Litigation, if any, shall only be maintained within the state in which the MEGA MILLIONS® ticket was purchased and only against the party lottery that issued the ticket. Nothing in this rule shall be construed as a waiver of any defense or claim the D.C. Lottery may have in the event a player pursues litigation against the D.C. Lottery, its officers, or employees.
- 917.15 A ticket subject to the validations requirements of this title shall be the only proof of a wager.
- 917.16 Each drawing shall determine, at random, the six (6) winning numbers in accordance with the MEGA MILLIONS® drawing procedures. Any numbers drawn are not declared winning numbers until the drawing is certified by the commission in accordance with the drawing procedures. The winning numbers shall be used in determining all MEGA MILLIONS® winners for that drawing.
- 917.17 For winning MEGA MILLIONS® tickets for which no claim or redemption is made within the specified claim period for each respective party lottery, the corresponding prize monies shall be returned to the other party lotteries in accordance with procedures for the reconciliation of prize liability pursuant to the MUSL MEGA MILLIONS Game Group Agreement and as may be agreed to from time to time by the directors of the party lotteries.
- 917.18 The Executive Director shall announce each incentive or bonus program prior to its commencement. The announcement shall specify the beginning and ending time, if applicable, of the incentive or bonus program and the value for the award(s).
- 917.19 The Prize Pool shall consist of up to fifty-five percent (55%) of each drawing period's sales, inclusive of any specific statutorily –mandated tax of a Party Lottery to be included in the price of a lottery MEGA MILLIONS® play and inclusive of contributions to the prize pool accounts and prize reserve accounts, but may be higher or lower based upon the number of winners at each prize level , as well as the funding required to meet a guaranteed Annuity Grand Prize as may be required by 917.20.
- 917.20 The prize money allocated from the current MEGA MILLIONS® prize pool for the Grand Prize, plus any pervious portions of prize money allocated to the Grand Prize category in which no matching MEGA MILLIONS® plays or Just the Jackpot™ plays were sold will be divided equally among all Grand Prize winning MEGA MILLIONS® plays and Just the Jackpot™ plays in all participating Lotteries.

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917.21 The annuity Grand Prize amount will be paid in thirty (30) graduated annual installments. Grand Prizes won shall be funded by the Selling Lotteries in accordance with the formula set by the MEGA MILLIONS® lotteries. MEGA MILLIONS® lotteries may set a minimum guaranteed annuity Grand Prize amount that shall be advertised by the selling lotteries as the starting guaranteed annuity Grand Prize amount.

917.22 The MEGA MILLIONS® Product Group shall set the contribution rates to the prize pool and prize reserve accounts for the MEGA MILLIONS® Prize Reserve Account, the Grand Prize Pool, and the Set-Aside Pool.

918 MEGA MILLIONS® FIXED PRIZE STRUCTURE AND PROBABILITY DISTRIBUTION

918.1 Except as otherwise provided in these rules, all other prizes awarded shall be paid as single payment prizes.

918.2 The Grand Prize payout shall be determined on a pari-mutuel basis. Provided the prize pools are fully funded, the fixed prize payments for MEGA MILLIONS® based on a two dollar (\$2.00) play are as follows:

<u>Number of Matches Per MEGA MILLIONS® Play</u>	<u>Prize</u>
All five (5) of the first set and Mega Ball	Grand Prize
All five (5) of the first set and no Mega Ball	\$ 1,000,000.00
Any four (4) of the first set plus the Mega Ball	\$ 10,000.00
Any four (4) of the first set and no Mega Ball	\$ 500.00
Any three (3) of the first set plus the Mega Ball	\$ 200.00
Any three (3) of the first set and no Mega ball	\$10.00
Any two (2) of the first set plus the Mega Ball	\$ 10.00
Any one (1) of the first set plus the Mega Ball	\$ 4.00
None of the first set plus the Mega Ball	\$ 2.00

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918.3 The Grand Prize amount shall be divided equally by the number of MEGA MILLION® and Just the Jackpot™ plays winning the Grand Prize.

918.4 The following table sets forth the probability of winning and the probable distribution of winners in and among each prize category, based upon the total number of possible combinations in MEGA MILLIONS®

Mega Millions® Probability Distribution

PROBABILITY DISTRIBUTION

<u>Number of Matches Per Mega Millions Play</u>	<u>Winners</u>	<u>Probability</u>	<u>Probable Set Prize Amount</u>
All five (5) of first set plus the Mega Ball	1	1: 302,575,350	GRAND PRIZE*
All five (5) of the first set and no Mega Ball	24	1:12,607,306	\$1,000,000.00*
Any four (4) of the first set plus the Mega Ball	325	1: 931,001	\$10,000.00
Any four (4) of the first set and no Mega Ball	7,800	1:38,792	\$500.00
Any three (3) of the first set plus the Mega Ball	20,800	1:14,547	\$200.00*
Any two (2) of the first set plus the Mega Ball	499,200	1: 606	\$10.00
Any three (3) of the first set plus no Mega Ball	436,800	1: 693	\$10.00
Any one (1) of the first set plus the Mega Ball	3,385,200	1: 89	\$4.00
None of the first set plus the Mega Ball	8,259,888	1: 37	\$2.00
Overall Odds	12,610,038	1:24.0	

Amend subsections 919 “RESERVED” to read as follows:

919 PROMOTIONS : THE MEGA MILLIONS® MEGAPLIER® AND JUST THE JACKPOT™

919.1 The Executive Director may offer the MEGA MILLIONS® MEGAPLIER® Promotion. The MEGAPLIER® is a limited extension of the MEGA MILLIONS® game and is conducted in accordance with the MEGA MILLIONS® game rules and other lottery rules applicable to the MEGA MILLIONS® game except as may be amended herein. The promotion will begin at a time announced by the lottery and will continue until

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discontinued by the lottery. The Promotion will offer to the owners of a qualifying MEGAPLIER® play a chance to multiply or increase the amount of any of the set prizes (the prizes normally paying two dollars (\$2.00) to one million dollars (\$1,000,000.00)) won in a drawing held during the Promotion. The Grand Prize is not a set prize and will not be multiplied or increased by means of the MEGAPLIER® Promotion or the Just the Jackpot promotion.

- 919.2 A qualifying MEGAPLIER® play is any single MEGA MILLIONS® play for which the player pays an extra one dollar (\$1.00) for the MEGAPLIER® option and that is recorded on the Party Lottery’s computer gaming system as a qualifying MEGAPLIER® play. The purchase of Just the Jackpot™ plays do not qualify to purchase a MEGAPLIER® play.
- 919.3 Except as provided in these rules, a qualifying MEGAPLIER® play that wins one of the set prizes will be multiplied by the number drawn, either two, three, four, or five (2, 3, 4, or 5), in a separate random MEGAPLIER® drawing announced in a manner approved by the Product Group.
- 919.4 Except as provided in these rules, all prizes awarded shall be paid as lump sum set prizes. Instead of the MEGA MILLIONS® set prize amounts, qualifying MEGAPLIER® plays will pay the amounts shown below when matched with the MEGAPLIER® number drawn:

Prize Levels	Standard		With MEGAPLIER® Purchase		
Prize Levels with MEGAPLIER® Purchase & Multiplier.					
	Standard	2x	3X	4X	5X
Match 5+0	\$1,000,000.00	\$2,000,000.00	\$3,000,000.00	\$4,000,000.00	\$5,000,000.00
Match 4+1	\$10,000.00	\$20,000.00	\$30,000.00	\$40,000.00	\$50,000.00
Match 4+0	\$500.00	\$1,000.00	\$1,500.00	\$2,000.00	\$2,500.00
Match 3+1	\$200.00	\$400.00	\$600.00	\$800.00	\$1,000.00
Match 3+0	\$10.00	\$20.00	\$30.00	\$40.00	\$50.00
Match 2+1	\$10.00	\$20.00	\$30.00	\$40.00	\$50.00
Match 1+1	\$4.00	\$8.00	\$12.00	\$16.00	\$20.00
Match 0+1	\$2.00	\$4.00	\$6.00	\$8.00	\$10.00

The MEGAPLIER® Promotion and multiplier numbers do not apply to the Mega Millions Grand Prize.

- 919.5 In certain rare instances, the MEGA MILLIONS® set prize amount may be less than the amount shown. In such case, the MEGAPLIER® prizes will be a multiple of the changed MEGA MILLIONS® prize amount announced after the draw. For example, if the Match 4+1 Mega Millions set prize amount of ten thousand dollars (\$10,000.00) becomes two thousand dollars (\$2,000.00) under the rules of the MEGA MILLIONS® game, then a MEGAPLIER® player winning that prize amount with a 4X multiplier would win eight thousand dollars (\$8,000): two thousand dollars multiplied by four (\$2,000.00 x 4).
- 919.6 The following table sets forth the probability of the various MEGAPLIER® numbers being drawn during a single MEGA MILLIONS® drawing. The MEGA MILLIONS® Products Group may elect to run limited promotions that may increase the multiplier numbers features.

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<u>MEGAPLIER®</u>		<u>Probability of Prize Increase</u>
5X -	Prize Won Times 5	1 in 15
4X -	Prize Won Times 4	3 in 15
3X -	Prize Won Times 3	6 in 15
2X -	Prize Won Times 2	5 in 15

MEGAPLIER® Promotion and Multiplier numbers do not apply to the MEGA MILLIONS® Grand Prize.

- 919.7 The Executive Director may offer the MEGA MILLIONS® Just the Jackpot™ Promotion which is a limited extension of the MEGA MILLIONS® game and is conducted in accordance with the MEGA MILLIONS® game rules and other lottery rules applicable to the MEGA MILLIONS® game except as may be amended herein, and any other lottery rules applicable to this Promotion. All rules applicable to the MEGA MILLIONS® Game are applicable to the Just the Jackpot™ Promotion (“JJ”) unless otherwise indicated.
- 919.8 The Promotion will begin at a time announced by the party lottery and will continue until discontinued by the lottery.
- (a) The Promotion will offer to players a chance to purchase two (2) Just the Jackpot™ plays (“JJ play(s)”) for three dollars (\$3.00); Each JJ play purchased will qualify the player for a chance to win the Grand Prize, and no other prize levels.
- (b) A JJ play must match exactly all of the MEGA MILLIONS® Grand Prize winning numbers in order to win the MEGA MILLIONS® Grand Prize. A JJ Play is not eligible to win non-Grand Prizes / non-Jackpot prizes in the Just the Jackpot™ Promotion.
- 919.9 Just the Jackpot™ winning tickets will be paid the MEGA MILLIONS® Grand Prize, at the election of the player made in accordance with these rules or by a default election made in accordance with these rules, either on a graduated annuitized annual pari-mutuel basis or as a cash value option using a rate determined by the Mega Millions Finance Committee on a pari-mutuel basis. All provisions of these rules regarding payment of the MEGA MILLIONS® Grand Prize are applicable to Just the Jackpot™ winning ticket(s). The Grand Prize amount shall be divided equally by the number of MM tickets / plays and JJ tickets / plays winning the Grand Prize.
- 919.10 The winning numbers for Just the Jackpot™ Promotion shall be the winning numbers for the Grand Prize drawn in the MEGA MILLIONS® drawing.
- 919.11 To play Just the Jackpot™, a player shall select (or Quick Pick) two (2) sets of five (5) different numbers, from one (1) through seventy (70) and one (1) additional number from one (1) through twenty-five (25). The additional number may be the same as one of the first five numbers selected by the player. Each set of numbers shall constitute a single lettered selection, or single “Play” as that term is defined by the MUSL Board. The two (2) sets of numbers selected or Plays cost three dollar (\$3.00) JJ Plays purchase may be the same between the Plays. The two (2) Plays for each three dollar (\$3.00) JJ Plays purchase shall be for the same drawing, although a lottery may sell multi-draw JJ Plays as well.

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919.12 The purchase price of JJ Plays shall be three dollars (\$3.00) for two (2) single lettered selection of JJ Plays, including any specific statutorily-mandated tax of a party lottery to be included in the price of lottery JJ Plays. JJ Plays must be printed on separate tickets from MEGA MILLIONS® plays and must clearly indicate the plays are for the Just the Jackpot™ Promotion. Each JJ Play is played separately in determining matches to winning numbers and prize amounts.

919.13 The Grand Prize will not be multiplied or increased by means of the MEGAPLIER® Promotion.

919.14 The prize pool for JJ Plays shall consist of up to fifty-five percent (55%) of each drawing period's sales, inclusive of any specific statutorily-mandated tax of a Party Lottery to be included in the price of a lottery's JJ Play, and inclusive of contributions to the prize pool accounts and prize reserve accounts, but may be higher or lower based on the funding required to meet a guaranteed annuity Grand Prize as may be required by the subsection 917.20 of this chapter.

919.15 The Mega Millions Grand Prize payout shall be determined on a pari-mutuel basis. All prize payouts are made with the following expected prize payout percentages, which does not include any additional amount contributed to or held in prize reserves:

Number of Matches Per JJ Play	Prize Payment	JJ Prize Pool Percentage Allocated to Prize	JJ Sales Percentage Allocated to Prize
All five (5) of first set plus one (1) of second set.	Grand Prize	100%*	50.2012%
All other matching combinations	No Prize	0%	0%

* JJ Prize Pool percentage allocated to the Grand Prize shall be combined with MEGA MILLIONS® Prize Pool percentage allocated to the Grand Prize.

(a) The Grand Prize amount shall be divided equally by the number of MEGA MILLIONS® tickets / plays and JJ tickets /plays winning MEGA MILLIONS® Grand Prize.

AMEND CHAPTER 99 “DEFINITIONS”

Amend by adding the following:

Just The Jackpot - A Mega Millions Promotion game feature by which a player, for a wager of three dollars (\$3.00) for two plays , will qualify the player for two (2) chances to win the MEGA MILLIONS® Grand Prize if that Just the Jackpot™ (“JJ”) ticket matches exactly all of the MEGA MILLIONS® Grand Prize winning numbers for that drawing. Just The Jackpot does not qualify for any other prize levels.

Just the Jackpot™ Plays - “JJ Plays” shall refer to a \$3.00 wager which includes two (2) JJ Plays as part of the Just the Jackpot™ promotion game feature.

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MEGAPLIER - A MEGA MILLIONS® Promotion game feature by which a player, for an additional wager of \$1 per play, can increase the guaranteed prize amount or pari-mutuel prize amount, as applicable, excluding the Grand / Jackpot Prize by a factor of two, three, four and five times depending upon the multiplier number that is drawn prior to the MEGA MILLIONS® drawing.

FY 2017& FY 2018 Oversight Questions **Office of Lottery & Charitable Games**

1. Please provide an updated organization chart and current Schedule A.

Please see Attachment A.

2. How are our lottery sales and transfer to the General Fund performing as compared to our anticipated projections for FY 2018? How was performance for FY 2017? How does this compare with FY 2017 performance? Please also comment on the instant tickets portion of the portfolio?

The Office of Lottery and Charitable Games' FY 2018 year-to-date transfer (as of January 31, 2018) is \$18.4 million, which is \$1.6 million or 9.5% more than FY 2017's transfer of \$16.8 million through the same period in FY 2017.

Lottery sales for FY 2018 (as of January 31, 2018) total \$69 million, compared to \$70.6 million through the same period last year. This represents a \$1.6 million or 2.3% decrease. The Lottery's terminal games and instant ticket sales are down from last year by \$600 thousand or 1.1%, and \$1 million or 6.1%, respectively. FY 2018 year-to-date terminal game sales are \$53.4 million, compared to \$54 million through the same period last year. FY 2018 year-to-date instant ticket sales are \$15.5 million, compared to \$16.5 million through the same period last year.

The Office of Lottery and Charitable Games continues to work diligently at recapturing lost market share with the introduction of creative and innovative instant scratch ticket products back into our portfolio and back into the marketplace.

3. What new games were introduced in FY 2017? How are any new games performing? Please discuss and comment on the performance of the game "MissMatch". Are any new games planned for FY 2018? What games were retired, if any, in FY 2017 and FY 2018, to date?

There were no new terminal games introduced in FY 2017. Deployment of the Miss-Match game was put on-hold by Intralot for further development.

The following new terminal games have launched or are scheduled to be launched in FY 2018:

- Mega Millions game relaunch including the "Just the Jackpot" add-on - launched October 2017
- DC-2 - scheduled for launch in March 2018
- The Lucky One - scheduled for launch in April 2018
- Powerball "Winner Take All" add-on - scheduled for launch in September 2018

The Hot Lotto terminal game was retired in FY 2017.

4. How are instant tickets and associated contracts doing? Please also comment on efforts you have undertaken to recapture lost market share, and performance compared to 2012 peak performance of about \$60 million annually.

The Lottery's instant ticket product portfolio for FY 2018 is fresh and innovative, as the Lottery strives to increase sales year-over-year. Year-to-date, instant tickets have yielded \$15.5 million in sales, compared to \$16.5 million this time last year. That represents a decrease of \$1 million or 6.1%.

The DC Lottery Instant Ticket product and associated vendor contracts are performing well. The Lottery continues to maintain contracts with three print vendors to produce our instant tickets and anticipates sales will trend positively. The DC Lottery closed FY 2017 with \$50.3 million in instant sales, slightly down 2.9% from \$51.8 million in FY 2016.

The Lottery remains positive and diligent in FY 2018 with its effort to recapture lost business with an aggressive and innovative product line. The Lottery launched *Neighborhoods 2.0* in December 2017, which showcases six (6) additional District neighborhoods voted on by our players. A follow up from *Neighborhoods 1.0*, *Neighborhoods 2.0* offers players the continued chance to win \$500 thousand in a second chance contest that may be used to purchase a home in the District. The Lottery also launched a "money" themed ticket, New Year New Money in January 2018, at the \$20 price point, with top prizes of \$250 thousand. The ticket has been very successful thus far. Lastly, the Lottery launched a five scene, *DC Love* ticket that commenced in early February. The ticket art features five colorful scenes that embrace aspects of the District's rich culture and character. A new scene will be released monthly from February through June and include: A Valentine's ode to Go-Go; lots of luck for St. Patrick's Day; blooming cherry blossoms; the state flower, the American Beauty rose; and Capitol Pride.

The Lottery is also working with our retail partners to increase the number of Instant Tickets, or "facings," in their respective stores to help increase awareness of new games and generate additional excitement amongst their lottery-playing customers.

5. How is the lottery store at Union Station performing? What were projected sales goals and revenue for FY 2017 compared to actuals? How do these compare to FY 2016 projected and actual numbers? What are the sales goals and revenue for FY 2018 and actuals to date?

The Official DC Lottery Store at Union Station is performing very well compared to other lottery retailers. The store is performing at a comparable level of the preceding year despite a general slowdown in lottery sales in FY 2018. Sales during the first four months of FY 2018 reached \$1 million which is comparable to the first four months of FY 2017. The FY 2018 sales goal for The Official DC Lottery Store at Union Station is on pace to meet the projected goal of \$3.2 million.

The Union Station store exceeded its \$3 million sales goal in FY 2017. Sales were higher by \$110 thousand or 3.5%. The store has continued to grow since its opening in 2012 and is currently the 5th largest lottery sales generator in the District.

6. What are any other actions the Lottery has taken or is pursuing to become more competitive with Maryland and Virginia? What are any effects from the opening of the MGM casino at National Harbor?

The Office of Lottery and Charitable Games continues to closely monitor what is happening within the regional gaming market that includes Maryland’s six casinos, as well as two large and successful neighboring lotteries (Maryland and Virginia). MGM National Harbor continues to be the leading casino within Maryland’s casino market. While MGM’s revenues are up 2.9% from its first full month a year ago, DC Lottery sales are down 10% year over year. The Office of Lottery and Charitable Games has developed and is executing a strategic product and promotions plan that will include two new lottery games exclusive to the DC Lottery and the region; DC-2 and The Lucky One. The Lottery continues to put forth innovative and exciting game offerings with the goal of making the DC Lottery the preferred lottery (and entertainment choice) in the region. Our fun and unique instant ticket product portfolio (featuring *Neighborhoods* and *DC Love*), a strong second chance contest platform, promotion of our many winners and our strategy to continue to capitalize on when the city population swells during the workday, are forward-thinking initiatives put in place to help the DC Lottery stand out from the rapidly expanding regional gaming competition.

7. How many establishments in the District of Columbia sell lottery tickets? Please provide a comparison to the number of establishments over the past five years. How many outlets are planned or anticipated for FY 2018 and the next five years?

FY 2018 as of 2/7/18	409 Licensed Agents
FY 2017 as of 2/1/17	423 Licensed Agents
FY 2016	431 Licensed Agents
FY 2015	472 Licensed Agents
FY 2014	497 Licensed Agents
FY 2013	502 Licensed Agents

Note: The total number of DC Lottery agents total can fluctuate daily due to attrition, internal retailer ID reconciliations and enforcement of retailer regulations that range in consequence from temporary suspension to revocation. The DC Lottery continues efforts to strategically recruit new types of lottery retailers, such as business that provide social settings and gathering spots, grocery stores, hospitals, and restaurants.

8. How is Mega Millions performing? How is Powerball performing? How have these products impacted the transfer to the general fund? Have they impacted the lottery in other ways? Please explain.

FY 2018 year-to-date (as of January 31, 2018) *Mega Millions* multi-state lottery game sales are \$2.2 million, \$700 thousand or 46.7% more than the \$1.5 million through the same period last year. The increase can be attributed to the approximate \$450 million jackpot that occurred during this

reporting period, as well as the game moving from a \$1 to a \$2 ticket price with the game's relaunch in October 2017. Sales for multi-state games are jackpot driven. When jackpot amounts soar to astronomical amounts, they grab the attention of non-traditional lottery players and drive sales.

Sales for the *Mega Millions* multi-state lottery game saw a decrease in FY 2017 compared to FY 2016. Sales in FY 2017 totaled \$5.1 million, compared to \$6.3 million in FY 2016. The decrease can be attributed to lower jackpots, as *Mega Millions* is a jackpot driven game. This trend was not unique to the District, and lotteries nationally felt the impact of lower jackpots on *Mega Millions* sales.

FY 2018 year-to-date (as of January 31, 2018) *Powerball* multi-state lottery game sales are \$3.5 million, \$500 thousand or 16.7% more than FY 2017 sales at this point last year. The increase can be attributed to the approximate \$570 million jackpot that occurred during the reporting period. *Powerball* is also a jackpot driven game.

Powerball sales in FY 2017 totaled \$11.5 million, a decrease of \$4.9 million or 29.9% from FY 2016 sales of \$16.4 million. The decrease can be attributed to the lower jackpots. FY 2016 sales included the world record \$1.6 billion jackpot and illustrated the correlation between jackpots and sales.

9. Please list each contract, procurement, lease, and grant (“contract”) the agency has; also including those awarded, entered into, extended and option years exercised, by your agency during FY 2016, FY 2017, and FY 2018, to date. For each contract, please provide the following information, where applicable:

- The name of the contracting party;
- The nature of the contract, including the end product or service;
- The dollar amount of the contract, including budgeted and actually spent amounts;
- The term of the contract;
- Whether the contract was competitively bid or not;
- The name of the agency's contract monitor and the results of any monitoring activity; and
- Funding source.

Please see Attachment B.

10. Please list all RFPs that are out for solicitation, along with a brief description. What RFPs are being planned for solicitation (topic and description)? Please include an update on the procurement of a new Draw System that was anticipated in FY 2017, and the following FY 2018 anticipated procurements: Oracle FMS, website vendor, gaming system and related services.

The DC Lottery anticipates a draw system contract will be awarded in FY 2018; the website vendor contract will be awarded in FY 2019; the gaming system and related services contract will be awarded FY 2019.

Please see Attachment C.

11. Please identify all electronic databases maintained by your agency, including the following:
- A detailed description of the information tracked within each system;
 - The age of the system and any discussion of substantial upgrades that have been made or are planned to the system; and
 - Whether the public can be granted access to all or part of each system.

Please see Attachment D.

12. Please provide a copy of any updates to DC Lottery rules and regulations. Additionally, please provide a brief description of the nature of each update.

During FY 2017, the Office of Lottery and Charitable Games amended its administrative rules to make changes to the *Mega Millions* game rules, including implementing the *Mega Millions* “Just the Jackpot” add-on. *Attachment E* contains a copy of the Notice of Final Rule Making.

13. What has the agency done in the past year to make the activities of the agency more transparent to the public? In addition, please identify ways in which the activities of the agency and information retained by the agency could be made more transparent.

Transparency is very important to the Office of Lottery and Charitable Games. Not only is transparency reflected in the OCFO Strategic Plan, but it also serves as an important pillar to our success. Office of Lottery and Charitable Games staff members regularly interact with retailers during bi-weekly visits, daily with players and often with community stakeholders. As an example, the Lottery hosted money machine nights at the Capital One Arena and Union Station, as well as many live events and second chance contests. Players and spectators alike are invited to attend and watch how names and numbers are drawn in a very open and understandable manner. Independent auditors oversee and verify the entire draw process. In addition, the Lottery has an open invitation to the public to view daily and nightly drawings at lottery headquarters and drawing videos are uploaded to the Lottery’s website. The Lottery’s website contains a listing of winning numbers, contest winners’ names, a list all instant ticket prizes by game (and in real time show all remaining prizes), and pertinent financial information. The Office of Lottery and Charitable Games is confident that the measures it takes illustrate that the DC Lottery operates with integrity and is winnable.

14. What steps do you take to monitor fraud, theft, and abuse of the instant ticket and scratchers?

The OCFO and Office of Lottery and Charitable Games’ management team take fraud, theft and abuse very seriously. Numerous measures are in place to monitor instant ticket inventory. The processes and procedures were developed in conjunction with the OCFO’s Chief Risk Officer. Office of Lottery and Charitable Games’ monitoring activities include, but are not limited to, the following:

- The Office of Lottery and Charitable Games Security Division receives all instant ticket inventories via secured truck delivery and the tickets are placed in a secured vault.
 - Multiple layers of access control are in place for the instant ticket inventory vault (i.e., badge swipe, pin code and an alarm system).
 - The Office of Lottery and Charitable Games Security Division monitors the instant ticket inventory via closed circuit television.
 - Any authorization for access must be granted by the Office of Lottery and Charitable Games Security Division
- The Office of Lottery and Charitable Games Inventory Manager monitors through the Back Office System (BOS) active retailer's instant ticket inventory reports. Discrepancies are escalated to the Security Division for further review.
- Retailers can only order tickets via the Office of Lottery and Charitable Games telephone sales (tel-sel) operation.
- Two regulations require system receipt of the instant ticket inventory within 24 hours, and activation within 30 days.
 - "In Transit" and "Issue Status" reports are generated and monitored daily for regulation compliance by the retailers.
 - Retailers not in compliance with the 24-hour system receipt regulation are contacted daily until compliance is met or their instant ticket inventory is confiscated by security.
 - Retailers not in compliance with the 30-day activation regulation have their instant ticket inventory force activated (changing tickets to a selling status) by the Office of Lottery and Charitable Games to bring them into compliance.
- The Office of Lottery and Charitable Games billing terms were reduced to allow for quicker cash collections.
- Routine exterior rounds are conducted by Office of Lottery and Charitable Games' contract security officers, to ensure doors are secured.
- The Office of Lottery and Charitable Games Security Division conducts background checks on all employees and contractors.

Office of Lottery and Charitable Games security, finance and sales personnel are very active in the monitoring activities. In FY 2015, the Office of Lottery and Charitable Games' processes and procedures were audited by the Office of Integrity and Oversight (OIO) and the Office of the Inspector General (OIG). No weaknesses were cited by either OIO or OIG in their respective reports.

15. Please provide an update on implementation of recommendations made in the 2016 Best Practices Study.

The Lottery fully implemented 17 of 21 accepted recommendations from the February 2016 Best Practices Study. Four remaining recommendations are currently planned for implementation in FY 2018. Continuous process improvements have been and will continue to be of great importance to the Lottery.

16. You previously mentioned the updating of the Licensing and Charitable applications to fillable forms, and establishing a portal to electronically file, through at least two phases. Please provide an update on these efforts including milestones achieved in FY 2017 and what is planned for FY 2018.

The DC Lottery Retailer Portal project was completed in September 2017. Internal staff is testing the functionality and have scheduled a soft launch of the system Spring 2018. This portal will allow existing DC Lottery licensed retailers to renew and potential DC Lottery retailers to apply online.

17. What awards, recognition, or accolades has your agency won or been nominated for in the past year?

- 2017 American Advertising Award – Silver Award for Television for the *Unless I Win the Lottery* campaign
- 2017 Fleurry Award for *Neighborhoods* campaign
- 2017 Telly Award for Entertainment Local TV for the *Unless I Win the Lottery* campaign
- 2017 North American Association of State and Provincial Lotteries (NASPL) Award – Buddy Roogow Innovation Award for Best New Instant Game for *DC-7s*