

**DEPARTMENT OF SMALL & LOCAL BUSINESS DEVELOPMENT
FY 2018 BUDGETED POSITIONS**

Fund Detail Title	Position No	Position Title	Grade	Step	Vacancy Status	Position	Values		Sum of Total Salary & Fringe	
							Sum of Cur Year Budget	Sum of Fringe (New)		
1000 - LOCAL FUNDS	00005610	BUSINESS CERT SPEC		12	8	F	Regular - Full Time	85,626.00	18,752.09	104,378.09
	00026040	Business Development Specialis		12	9	F	Regular - Full Time	87,809.00	19,230.17	107,039.17
	00028562	Compliance Specialist		12	6	F	Regular - Full Time	81,260.00	17,795.94	99,055.94
	00028565	Business Certification spec		12	5	F	Regular - Full Time	79,417.98	17,392.54	96,810.52
	00033010	PROJECT MANAGER		14	7	F	Regular - Full Time	117,149.19	25,655.67	142,804.86
	00033825	Program Analyst		12	1	F	Regular - Full Time	81,600.98	17,870.62	99,471.60
	00033888	PROJECT MGR		13	9	F	Regular - Full Time	99,129.28	21,709.31	120,838.59
	00035041	Public Affairs Specialist		11	1	F	Regular - Full Time	79,585.42	17,429.21	97,014.63
	00035076	PROJECT MGR		13	8	F	Regular - Full Time	99,229.00	21,731.15	120,960.15
	00039801	Business Certification spec		12	4	F	Regular - Full Time	79,077.00	17,317.86	96,394.86
	00039802	Compliance Specialist		12	1	F	Regular - Full Time	79,077.00	17,317.86	96,394.86
	00040123	Data Analyst		13	4	F	Regular - Full Time	91,438.00	20,024.92	111,462.92
	00042487	Administrative Officer		12	1	V	Regular - Full Time	78,742.13	17,244.53	95,986.66
	00042889	Staff Assistant		9	6	F	Regular - Full Time	54,844.89	12,011.03	66,855.92
	00042974	Manager, Compliance & Enforcem		14	0	F	Regular - Full Time	101,295.79	22,183.78	123,479.57
	00043139	SUPERVISOR ATTORNEY ADVISOR		2	0	F	Regular - Full Time	131,904.89	28,887.17	160,792.06
	00043621	Chief of Staff		14	0	F	Regular - Full Time	133,101.80	29,149.29	162,251.09
	00043680	Program Analyst		13	8	F	Regular - Full Time	100,033.03	21,907.23	121,940.26
	00043898	Staff Assistant		9	6	F	Regular - Full Time	55,018.31	12,049.01	67,067.32
	00043982	Dir. Small and Local Busines		E2	0	F	Regular - Full Time	148,526.00	32,527.19	181,053.19
	00045980	Management Liaison Specialist		13	5	F	Regular - Full Time	92,242.03	20,201.00	112,443.03
	00051176	Public Affairs Specialist		11	1	F	Regular - Full Time	59,314.61	12,989.90	72,304.51
	00051178	IT Spec (Application Software)		12	9	F	Term	88,149.98	19,304.85	107,454.83
	00051179	Business Development Specialis		13	7	F	Regular - Full Time	96,632.00	21,162.41	117,794.41
	00051180	Business Development Specialis		12	9	F	Regular - Full Time	88,736.12	19,433.21	108,169.33
	00077346	Procurement Tech. Assist. Spec		12	2	F	Term	18,510.32	4,053.76	22,564.08
	00077347	Manager, Small Business Techno		14	0	F	Regular - Full Time	100,940.00	22,105.86	123,045.86
	00077348	Procure. Tech. Asstnce. Spec.		13	3	F	Regular - Full Time	22,110.66	4,842.23	26,952.89
	00077349	Procure. Tech. Asstnce. Spec.		13	4	F	Regular - Full Time	22,859.50	5,006.23	27,865.73
	00077350	Procure. Tech. Asstnce. Mgr.		14	0	F	Regular - Full Time	24,914.55	5,456.29	30,370.84
	00077534	Compliance Specialist		13	3	F	Regular - Full Time	81,050.00	17,749.95	98,799.95
	00077535	Dep Dir for Business Opportuni		9	0	F	Regular - Full Time	138,776.33	30,392.02	169,168.35
	00077537	Manager, Small Business Develo		14	0	V	Regular - Full Time	119,591.00	26,190.43	145,781.43
00077538	Compliance Specialist		13	6	F	Regular - Full Time	91,438.00	20,024.92	111,462.92	
00077658	Associate Director		1	0	F	Regular - Full Time	72,454.00	15,867.43	88,321.43	
00077838	Manager, Retail Business Devel		14	0	F	Regular - Full Time	101,295.79	22,183.78	123,479.57	

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							Sum of Cur Year Budget	Sum of Fringe (New)	Sum of Total Salary & Fringe
	00078176	Compliance Specialist	12	1	F	Term	73,161.94	16,022.47	89,184.41
	00078177	Compliance Specialist	12	4	F	Regular - Full Time	79,077.00	17,317.86	96,394.86
	00078273	Business Certification spec	12	2	F	Regular - Full Time	74,968.16	16,418.03	91,386.19
	00085842	Business Development Specialis	11	0	V	Regular - Full Time	56,852.00	12,450.59	69,302.59
	00086137	Compliance Specialist	12	2	F	Term	73,706.17	16,141.65	89,847.82
	00088567	Compliance Specialist	12	2	F	Term	73,622.56	16,123.34	89,745.90
	00088568	Senior Compliance Specialist	13	2	F	Regular - Full Time	87,147.50	19,085.30	106,232.80
	00089119	Business Certification Analyst	12	0	V	Regular - Full Time	70,345.00	15,405.56	85,750.56
	00089120	Business Certification Analyst	13	5	F	Regular - Full Time	91,438.00	20,024.92	111,462.92
	00090792	Business Certification Analyst	13	6	F	Regular - Full Time	81,050.00	17,749.95	98,799.95
	00090793	Business Certification Analyst	0	0	F	Regular - Full Time	70,345.00	15,405.56	85,750.56
	10007456	Compliance Specialist	12	1	V	Regular - Full Time	70,345.00	15,405.56	85,750.56
	10007457	PROJECT MANAGER	13	1	V	Regular - Full Time	81,050.00	17,749.95	98,799.95
	10007459	Business Development Specialist	11	0	V	Regular - Full Time	70,345.00	15,405.56	85,750.56
1000 - LOCAL FUNDS Total							4,136,333.91	905,857.14	5,042,191.05
8200 - FEDERAL GRANTS	00077346	Procurement Tech. Assist. Spec	12	2	F	Term	55,530.94	12,161.27	67,692.21
	00077348	Procure. Tech. Asstnce. Spec.	13	3	F	Regular - Full Time	66,331.96	14,526.70	80,858.66
	00077349	Procure. Tech. Asstnce. Spec.	13	4	F	Regular - Full Time	68,578.50	15,018.69	83,597.19
	00077350	Procure. Tech. Asstnce. Mgr.	14	0	F	Regular - Full Time	74,743.63	16,368.86	91,112.49
8200 - FEDERAL GRANTS Total							265,185.03	58,075.52	323,260.55
Grand Total							4,401,518.94	963,932.65	5,365,451.59

Budgeted PS	4,340,593.20	949,983.41	5,290,576.61
Variance	60,925.74	13,949.24	74,874.98

Note: Not included in the above numbers	
Vacancy Savings	50,422.00
Policy Decision	24,453.00
	74,875.00