

FY 2012/2013 DCLB Oversight Questions

1. How are our lottery sales and transfer to the General Fund performing as compared to our anticipated projections for FY13? How was performance for FY12?

Performance during FY12: DCLB concluded FY12 with an improved performance both in terms of sales and transfer. Total sales during FY12 were \$249.6 million compared with \$231.4 million in the preceding year showing an increase of \$18.2 million or 8%. Transfer has also increased to \$66.4 million in FY12 from \$62.3 million in FY11 which is nearly an increase of \$4.2 million or 6.7%.

FY13 performance year-to-date: Through January 2013 lottery sales are trending slightly below the same period in FY12. Conversely, through January 2013, the transfer to the General Fund is trending over \$2 million ahead compared to FY12.

Through the introduction of new games and promotions DC Lottery expects to reverse the sales trend in the second half of FY13.

2. What new games were introduced in FY12? Any new games for FY13? What games were retired, if any in FY12 and FY13 to date?

Although, there haven't been any new terminal generated products in FY12, we introduced three important scratcher products namely ***Cadillac Riches***, ***Washington Capitals***, and ***30th Anniversary***, that were highly successful and increased scratcher sales to nearly \$60 million from \$56 million in the preceding year.

On the online terminal side, the agency launched ***DC Jackpot*** Fast Play which substantially increased sales in the Fast Play category. In FY12, the agency collected \$5.4 million in Fast Play sales compared with \$4 million during the prior year. For FY13 a matrix change to the Hot Lotto game will be introduced. The new changes are expected to produce higher jackpots and more prizes to players. In addition, players should be on the look-out for new instant-win games called Tap-n-Play. The new games will be featured on MP's, the new self service equipment accessible in about 65 locations across the city.

No games were retired in FY12 or FY13.

3. You have often cited the need for the DC Lottery to become more competitive with Maryland and Virginia. What are some of the actions you've taken to address this? You previously mentioned the idea of working with WMATA in metro stations. Is there an update on that effort?

The DC Lottery focused its efforts on its new official lottery store at Union Station which is fully dedicated to selling lottery tickets. This location is aimed at attracting commuters and other visitors at one of the city's busiest venues.

The new location has been extremely successful more than doubling sales at Union station to over \$50,000 per week from an average of \$24,000 prior to the program. A consumer survey we recently conducted at Union Station indicated that we are attracting more new players with 60% of the players residing in neighboring jurisdictions. Players are highly satisfied with the convenience while (30%) indicated that their spending on DC Lottery games has increased. Based on the outcome of this survey, the agency is planning to do more player outreach and education by strategically planning promotions to increase our public exposure.

The lottery has procured its "Lucky Lottery Mobile," which we continue to deploy at key locations throughout the city, including, metro stations. We believe this is a more lucrative way to develop sales in the larger community, as well as at specific metro locations since our negotiations with WMATA have failed to yield fruit.

4. How many establishments in Washington, DC sell lottery tickets? Do you feel this is a sufficient amount and sufficient locations?

There are currently 513 licensed D.C. Lottery retailers. In Fiscal Year 2013 we will continue to actively recruit new retailers by expanding the deployment of self-service machines at traditional and non-traditional locations. Another new and innovative program DC Lottery is pursuing involves allowing the sale of lottery tickets at ATM locations. We will report back to you as this program nears implementation.

We offer agents a product that virtually sells itself and is easy to operate. With player self-service equipment, 24/7 technical assistance, direct access to sales coordinators, and a myriad of other services, the D.C. Lottery aids the growth of their D.C. Lottery business partners. As evidence of our successful partnership with agents, D.C. Lottery retailers earned over \$16 million in commissions in FY'12, an increase of \$1.8 million or 12% over last year's figures.

5. How has Mega Millions performed since being added to our game portfolio? Has it shown to increase sales and transfer to our General Fund? How is Powerball performing?

Sales of Powerball and Mega Millions in general heavily rely on the level of jackpots and show substantial fluctuations. In FY12 for example, we had the highest ever Mega Millions jackpot of \$656 million. Consequently, sales and transfer due to the game have increased.

Mega Millions		
	Sales	Transfer
FY10	4,312,758	1,200,000
FY11	8,684,310	2,585,000
FY12	10,627,907	3,595,000

Powerball sales, however, declined from their levels prior to the launch of Mega Millions and Powerball cross-sell. After changes in the price of the game and prize structure, in FY12 the game produced relatively higher jackpots and sales and transfer increased compared with the preceding year (FY11).

Powerball		
	Sales	Transfer
FY10	20,174,990	7,025,000
FY11	13,922,527	5,085,000
FY12	17,136,330	6,576,000

Despite recent improvements in sales of the two games, the combined sales of the two games remain far lower than Powerball sales only before the implementation of cross-selling. The recent inability to develop super-sized jackpots in both games have resulted in sales declines that could negatively impact DC Lottery's overall sales and transfer.

6. Please provide an updated organizational chart and Schedule A.

Please See Attachment A

7. Please provide the following:

Please See Attachment B

- a) A list of all employees who receive cell phones, personal digital assistants, of similar communications devices at agency expense;
- b) A list of all vehicles (year, make, model) owned, leased, or otherwise used by the agency and to whom the vehicle is assigned. Please include lease amount (if applicable) and date the lease expires;

- c) A list of employee bonuses or special award pay granted in FY12 and FY13, to date;
 - d) A list of travel expenses, arranged by employee; and
 - e) A list of the total overtime and workman's compensation payments paid in FY12 and FY13, to date.
8. Please provide a status update on all recommendations made to the DCLB in the DC Auditor's September 12, 2011 report on FY 2006 to FY2009. Additionally, are there any additional costs the lottery will incur by conducting background checks for Lottery employees every four years?

The D.C. Lottery has completed/implemented 19 out of 20 of the DC Auditor's recommendations, and is currently working to comply with the District of Columbia Municipal Regulations, Title 30, Chapter 1 to reflect the Lottery's current organizational structure by June 1, 2013.

There are additional costs to perform background checks every 4 years on Lottery employees. The cost is \$47.00/per employee.

9. Please list each contract, procurement, lease, and grant ("contract") awarded, entered into, extended and option years exercised, by your agency during FY11, FY12, and FY13 to date. For each contract, please provide the following information, where applicable:

Please See Attachment C

- a) The name of the contracting party;
 - b) The nature of the contract, including the end product or service;
 - c) The dollar amount of the contract, including budgeted and actually spent amounts;
 - d) The term of the contract;
 - e) Whether the contract was competitively bid or not;
 - f) The name of the agency's contract monitor and the results of any monitoring activity; and
 - g) Funding source
10. Has the I-gaming repeal process caused any disruption with regard to the other online games currently offered through the contract with Intralot? If so, please explain.
- No, the I-gaming repeal process hasn't caused any disruption to other online games currently being offered through the Intralot contract.
11. What is the status of Title VII, Subtitle D. "Lottery Winning Redemption Amendment" of the Fiscal Year 2012 Budget Support Act of 2011? How much revenue has been collected,

and has any money been transferred to the Deputy Mayor for Planning and Economic Development to date? If so, how much?

The required amount of \$765,000 was collected and has been transferred.

12. Please identify all electronic databases maintained by your agency, including the following:

Please See Attachment D

- a) A detailed description of the information traced within each system;
- b) The age of the system and any discussion of substantial upgrades that have been made or are planned to the system: and
- c) Whether the public can be granted access to all or part of each system.

13. What has the agency done in the past year to make the activities of the agency more transparent to the public? In addition, please identify ways in which the activities of the agency and information retained by the agency could be made more transparent.

Transparency remains a priority for the D.C. Lottery (DCLB). It is standard practice to monitor, evaluate, and adjust accordingly how we share information with the public. Our most frequented mechanism for information sharing is our website – www.dclottery.com. Consumers have daily, 24-hour access to our website where they can obtain winning numbers results, video recordings of daily drawings, an electronic version of the annual report, a retailer database that includes ADA status, remaining prizes in the instant ticket products, a page dedicated to winners, retailer licensing information, charitable gaming licensing information, licensed charitable gaming events, and detailed instructions on how and where to claim prizes. The website is also ADA compliant, many pages are mobile-optimized, and some content is available in Spanish. In Fiscal Year 2012, we added a feature allowing players/visitors to the website to ask questions directly to the Executive Director. The agency has also created a robust social media platform that allows for two-way communication and increased engagement with the public through Facebook, Twitter, YouTube, FourSquare and a dedicated blog – DCs Best Bet.

Among the many audiences of DCLB is our retailer base. To ensure that they are informed and engaged, the agency produces a bi-monthly newsletter (in English and Korean) that includes system updates, winning tickets sold arranged by retailer, new game and promotional launches, and advice on business improvements. In addition to the bi-monthly newsletter, retailers also receive critical messaging via the gaming system terminals, as well as bulletins for the Sales Department with details on new games and promotions.

Recognizing that DCLB offers a gambling product, the agency offers to the public access to a problem gambling hotline. Information is available on our website, our tickets, in electronic signage at retailer locations, and in a printed brochure distributed across the city. This is a toll-free hotline provided free-of-charge to the public.

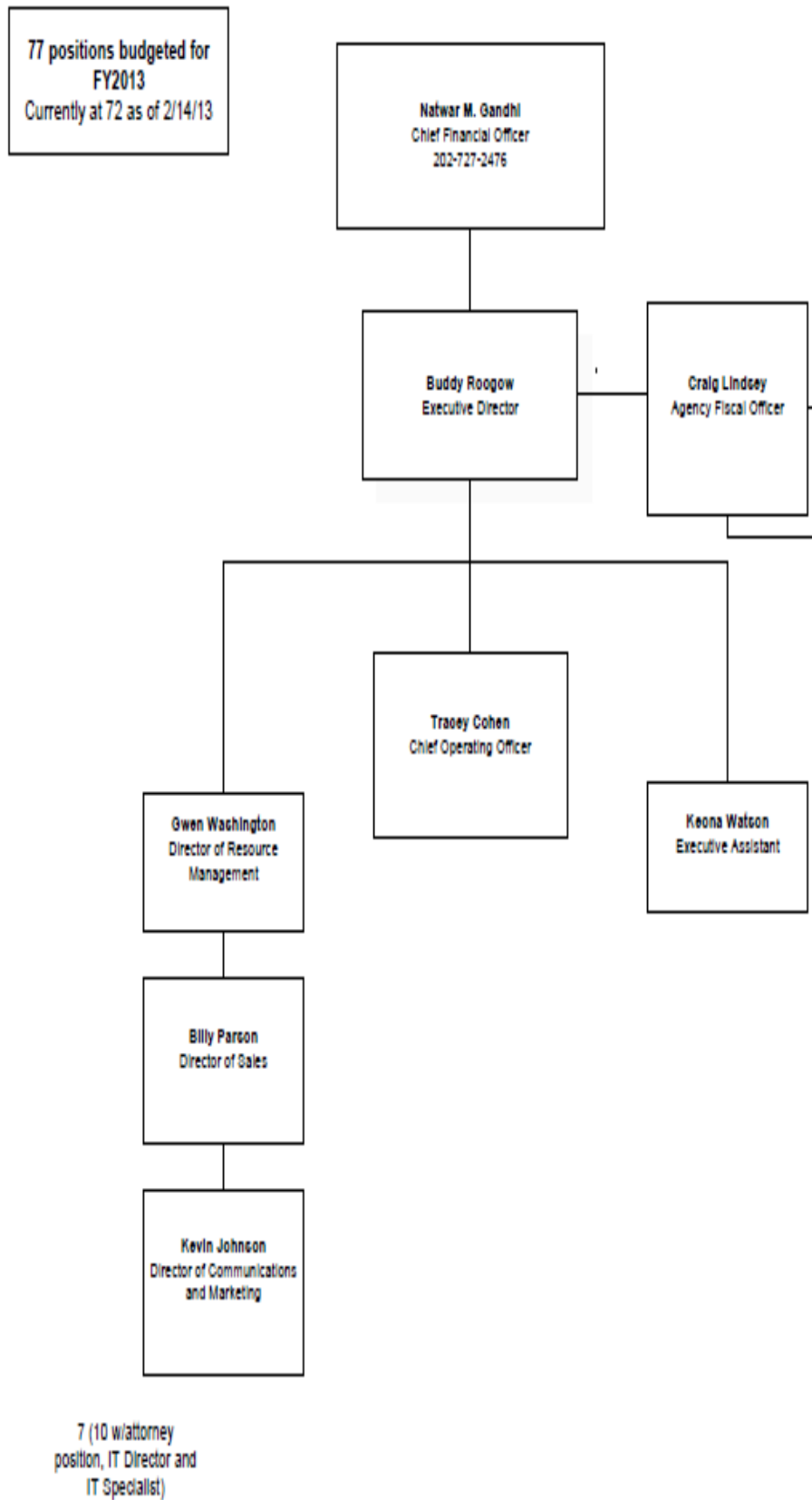
Additionally, the agency is actively involved in the Mayor's Language Access program to ensure that consumers can receive communications absent any language barriers.

Transparency remains a priority for the agency and we will continue to seek out additional avenues to ensure accessibility to information. Our website has proved a critical component in our efforts to be more transparent. We will continue with an annual review of the website to analyze usage and feedback, and incorporate information where deemed necessary.

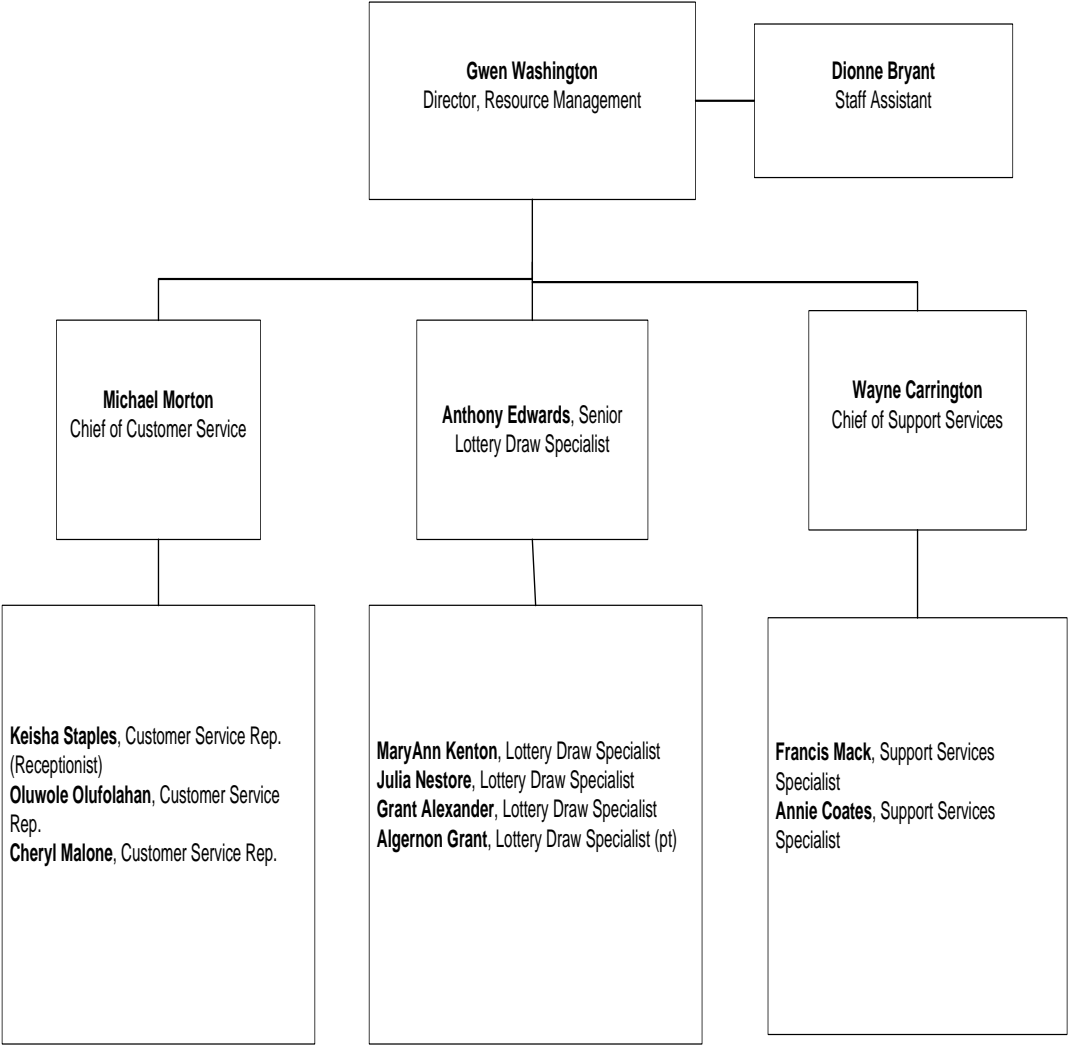
14. Please provide an update regarding the concerns raised about '2nd chance drawings' assistance for the visually impaired. What changes (procedural and otherwise) have been made? How have these changes been communicated to the public? To the visually impaired community? What are the ways players can find out if they've won?

The DC Lottery has updated its website to alert the public that we have installed laptops at both the Claim Center and Union Station, for visually impaired individuals to enter into our 2nd chance drawings. If a player has won, he/she will be notified directly through the contact information they provided upon entering the drawing.

Attachment A

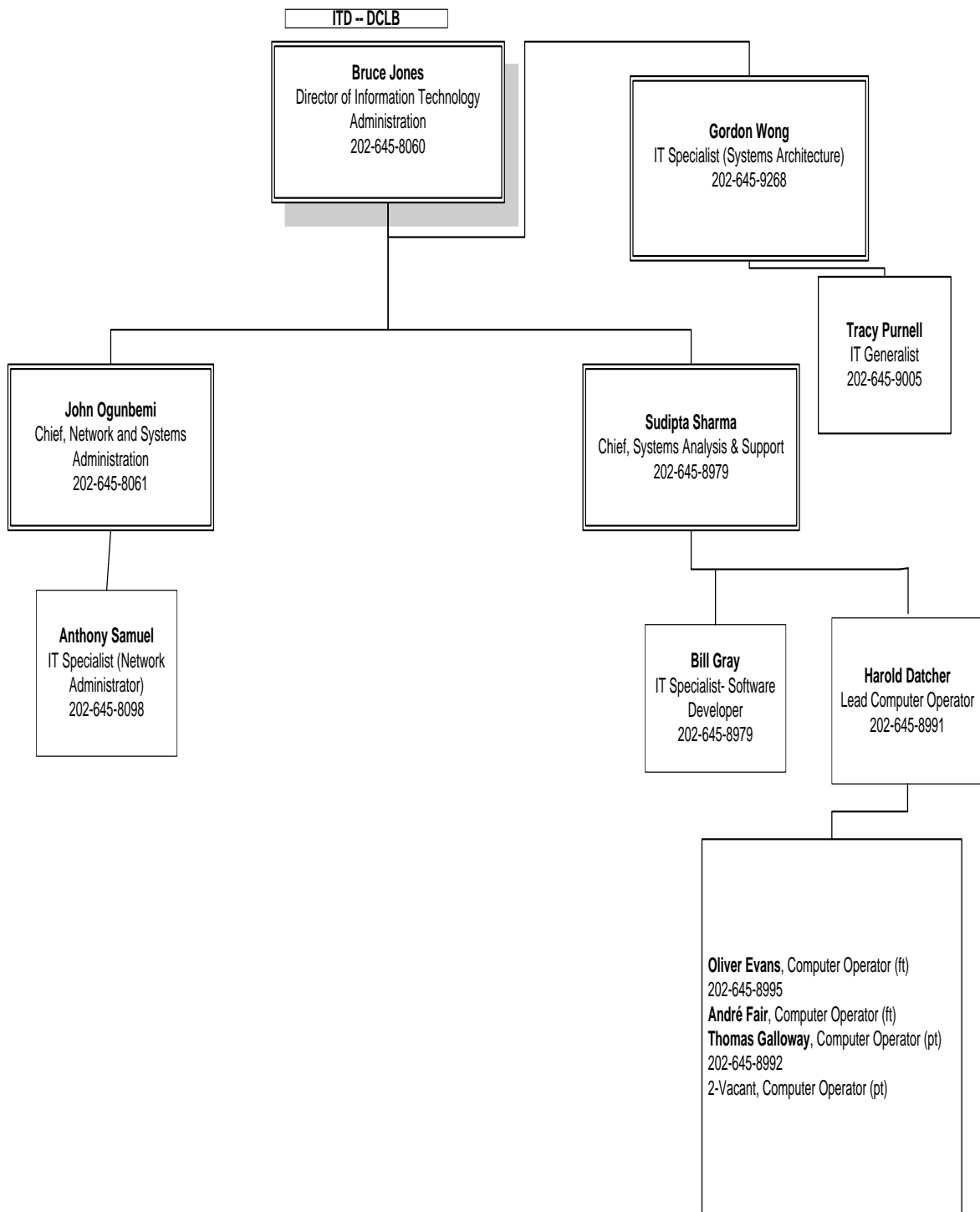


Office of Resources Management
DCLB

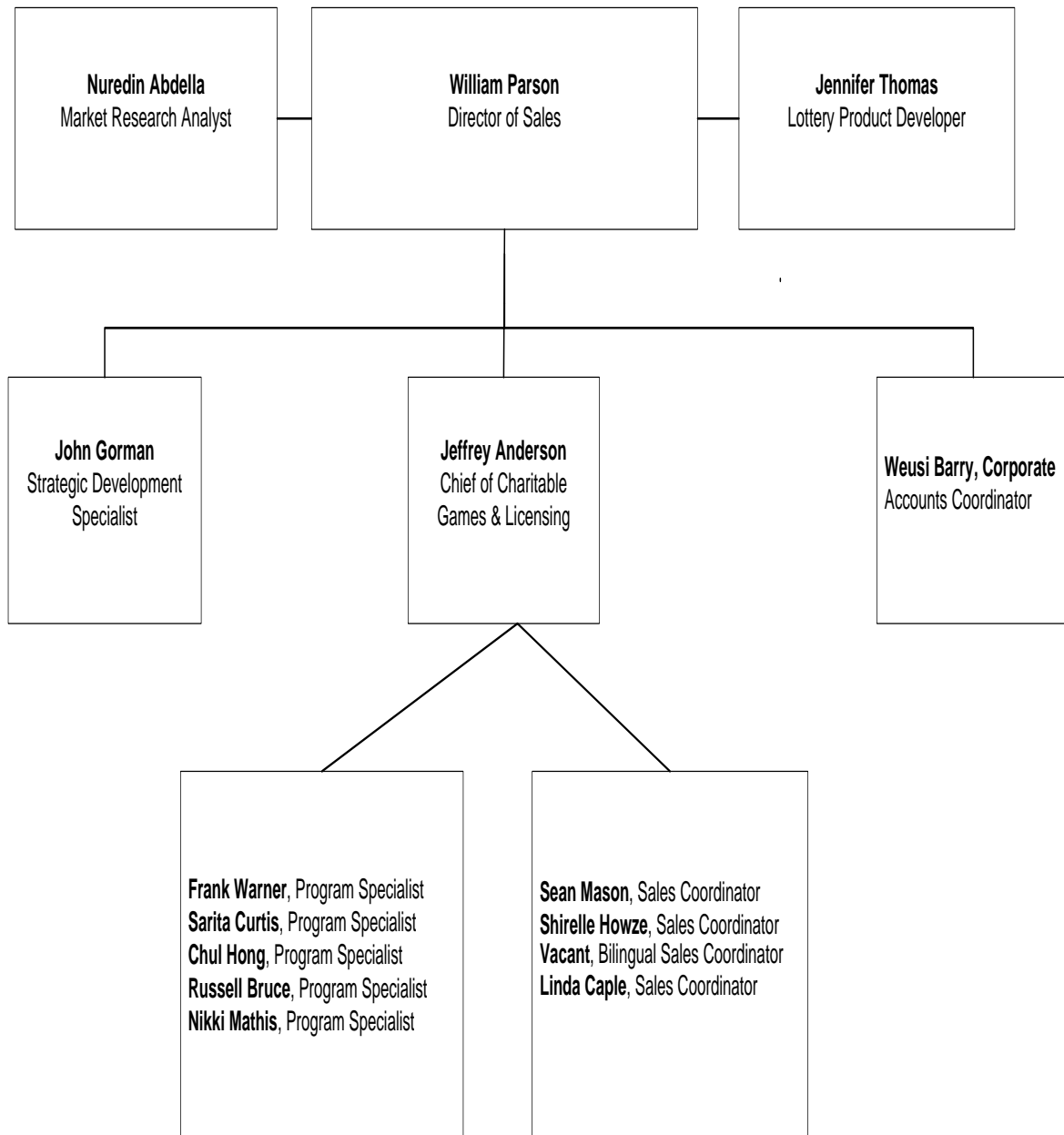


**Finance Division
DCLB**

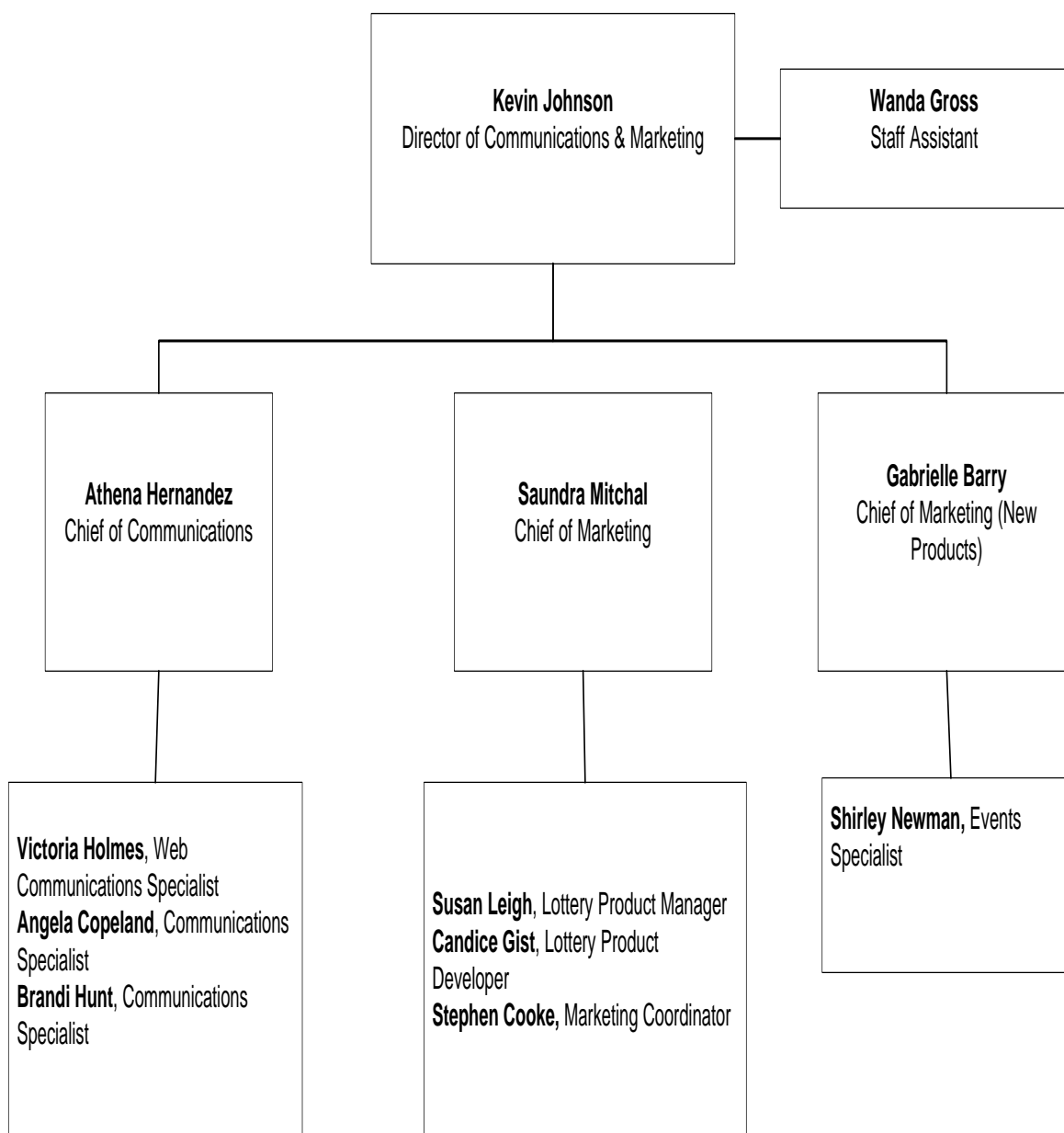




**Sales Division/Licensing & Charitable
Games
DCLB**



Communications & Marketing DCLB



**Security
Department**

Tracey Cohen
Chief Operating Officer
202-645-8010

Derrica Wilson, Senior Investigator
Scott Miller, Investigator
Edwardo Jackson, Investigator

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Active Positions 79

Formulation Year: 2013

Grade \ Step	Position No	Position Title	Employee Name	FY Salary Budget	Fringe Benefits	Added Fringe Benefits	Total Salary + Fringe	Cur Year FTE	Filled or Vacant
1000 - AGENCY MANAGEMENT PROGRAM									
1010 - HUMAN RESOURCES									
09 \ 3	00065336	Customer Service Specialist	Staples, Keisha Nichelle	46,635.27	9,798.07	171.47	56,604.81	1.000	Filled
09 \ 8	00051421	Customer Service Specialist	Oluwole, Olufolahan Lubomir	53,356.00	11,210.10	196.18	64,762.28	1.000	Filled
11 \ 3	00035226	STAFF ASSISTANT	Bryant, Dionne	56,792.38	11,932.08	208.81	68,933.27	1.000	Filled
13 \ 5	00032496	Chief of Customer Service	Morton, Michael	84,492.00	17,751.77	310.66	102,554.43	1.000	Filled
15 \ 10	00024911	DIR RESOURCES MGMT	Washington, Gwendolyn	133,855.00	28,122.94	492.15	162,470.09	1.000	Filled
Total for 1010 - HUMAN RESOURCES				375,130.65	78,814.96	1,379.26	455,324.87	5.00	
1015 - EXECUTIVE DIRECTION AND SUPPORT									
13 \ 4	00033387	EXECUTIVE ASSISTANT	Ellerbe, Keona	83,255.24	17,491.93	306.11	101,053.28	1.000	Filled
14 \ 4	00050787	OPERATIONS MGR	Vacant	99,698.59	20,946.67	366.57	121,011.83	1.000	Vacant
16 \ 2	00002973	CHIEF OPERATING OFFICER	Cohen, Tracey Hope	126,524.97	26,582.90	465.20	153,573.07	1.000	Filled
17 \ 1	00070909	EXECUTIVE DIR	Roogow, Buddy W	158,330.00	33,265.13	582.14	192,177.27	1.000	Filled
Total for 1015 - EXECUTIVE DIRECTION AND SUPPORT				467,808.80	98,286.63	1,720.01	567,815.44	4.00	
1030 - PROPERTY AND FLEET MANAGEMENT									
11 \ 10	00026968	SUPPORT SERVICES SPECIALIST	Kingsberry, Frances A	67,732.00	14,230.49	249.03	82,211.52	1.000	Filled
11 \ 5	00035056	SUPPORT SERVICES SPECIALIST	Coates, Annie	59,287.00	12,456.20	217.98	71,961.18	1.000	Filled
12 \ 10	00007286	CHIEF OF SUPPORT SERVICES	Carrington, George W	83,152.00	17,470.24	305.73	100,927.97	1.000	Filled
Total for 1030 - PROPERTY AND FLEET MANAGEMENT				210,171.00	44,156.93	772.74	255,100.67	3.00	
1040 - INFORMATION TECHNOLOGY									
12 \ 3	00051221	IT Specialist (Generalist)	Scott, Debra C	70,477.64	14,807.35	259.13	85,544.12	1.000	Filled
14 \ 10	00005466	IT Specialist Systems Archit	Wong, Gordon	114,033.00	23,958.33	419.27	138,410.60	1.000	Filled
15 \ 5	00034077	DIRECTOR INFORMATION TECHNOLOG	Jones, Bruce L	119,356.40	25,076.78	438.84	144,872.02	1.000	Filled
Total for 1040 - INFORMATION TECHNOLOGY				303,867.04	63,842.46	1,117.24	368,826.74	3.00	
1075 - SECURITY									

Grade \ Step	Position No	Position Title	Employee Name	FY Salary Budget	Fringe Benefits	Added Fringe Benefits	Total Salary + Fringe	Cur Year FTE	Filled or Vacant
12 \ 1	00051129	INVESTIGATOR	Jackson,Edwardo	65,002.00	13,656.92	239.00	78,897.92	1.000	Vacant
12 \ 3	00051131	INVESTIGATOR	Vacant	69,781.72	14,661.14	256.57	84,699.43	1.000	Vacant
12 \ 6	00051132	INVESTIGATOR	Miller,Scott A	75,085.00	15,775.36	276.07	91,136.43	1.000	Filled
13 \ 2	00074966	Senior Investigator	Wilson,Derrica N	77,348.30	16,250.88	284.39	93,883.57	1.000	Filled
Total for 1075 - SECURITY				287,217.02	60,344.30	1,056.02	348,617.34	4.00	

1080 - COMMUNICATIONS

12 \ 8	00077556	Communications Specialist	Brandi Hunt	79,119.00	16,622.90	290.90	96,032.80	1.000	Vacant
	00032709	Communications Specialist	Copeland,Angela M.	79,941.93	16,795.80	293.93	97,031.66	1.000	Filled
13 \ 10	00068380	Web Communications Specialist	Holmes,Victoria	96,497.00	20,274.02	354.79	117,125.81	1.000	Filled
14 \ 8	00000176	CHIEF OF COMMUNICATIONS	Hernandez,Athena	108,361.00	22,766.65	398.42	131,526.07	1.000	Filled
Total for 1080 - COMMUNICATIONS				363,918.93	76,459.37	1,338.04	441,716.34	4.00	

Total for 1000 - AGENCY MANAGEMENT PROGRAM	2,008,113.44	421,904.65	7,383.31	2,437,401.40	23.00
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100F - AGENCY FINANCIAL OPERATIONS

110F - BUDGET OPERATIONS

11 \ 6	00018511	BUDGET ANALYST	Simms,Paul L	60,976.00	12,811.06	224.19	74,011.25	1.000	Filled
Total for 110F - BUDGET OPERATIONS				60,976.00	12,811.06	224.19	74,011.25	1.00	

120F - ACCOUNTING OPERATIONS

08 \ 6	00035524	ACCOUNTS PAYABLE TECH	Givens,Danielle Arneather	45,951.00	9,654.31	168.95	55,774.26	1.000	Filled
12 \ 3	00035223	SENIOR ACCOUNTANT	Hmaey,Mohamed M	69,936.35	14,693.63	257.14	84,887.12	1.000	Filled
12 \ 6	00018642	ACCOUNTANT	Bryant Brown,Valerie C	76,914.02	16,159.63	282.79	93,356.44	1.000	Filled
	00035525	ACCOUNTANT	Bing,Stephon	75,085.00	15,775.36	276.07	91,136.43	1.000	Filled
12 \ 9	00003007	Operations Accountant	Vacant	81,135.00	17,046.46	298.31	98,479.77	1.000	Vacant
13 \ 10	00003330	FINANCIAL SPECIALIST	Brown,Michael A	96,497.00	20,274.02	354.79	117,125.81	1.000	Filled
Total for 120F - ACCOUNTING OPERATIONS				445,518.37	93,603.41	1,638.06	540,759.84	6.00	

130F - FISCAL OFFICER

11 \ 7	00035225	STAFF ASSISTANT	Coward,Terry J	64,196.59	13,487.70	236.03	77,920.32	1.000	Filled
14 \ 3	00035379	Accounting Officer	Paxton,Keisha	96,753.68	20,327.95	355.74	117,437.37	1.000	Filled
15 \ 10	00008419	AGENCY FISCAL OFFICER	Craig Lindsey	133,855.00	28,122.94	492.15	162,470.09	1.000	Filled
Total for 130F - FISCAL OFFICER				294,805.27	61,938.59	1,083.92	357,827.78	3.00	

Total for 100F - AGENCY FINANCIAL OPERATIONS	801,299.64	168,353.06	2,946.17	972,598.87	10.00
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Grade \ Step	Position No	Position Title	Employee Name	FY Salary Budget	Fringe Benefits	Added Fringe Benefits	Total Salary + Fringe	Cur Year FTE	Filled or Vacant
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6000 - GAMING OPERATIONS PROGRAM

6200 - MARKETING

11 \ 5	00034080	STAFF ASSISTANT	Gross,Wanda R	60,235.54	12,655.49	221.47	73,112.50	1.000	Filled
12 \ 10	00077447	Marketing Coordinator	Cook,Stephen	83,152.00	17,470.24	305.73	100,927.97	1.000	Vacant
12 \ 9	00035424	LOTTERY PRODUCT DEVELOPER	Gist,Candice	81,135.00	17,046.46	298.31	98,479.77	1.000	Filled
13 \ 5	00035692	Lottery Product Manager	Leigh,Susan M	85,748.44	18,015.75	315.27	104,079.46	1.000	Filled
14 \ 10	00036069	Chief of Marketing	Mitchal,Sandra	114,033.00	23,958.33	419.27	138,410.60	1.000	Filled
	00073651	Chief of Marketing (New Produc	Barry,Gabrielle Dominique	114,033.00	23,958.33	419.27	138,410.60	1.000	Filled
15 \ 10	00001521	Director, Communications & Mar	Johnson,Kevin C.	133,855.00	28,122.94	492.15	162,470.09	1.000	Filled
Total for 6200 - MARKETING				672,191.98	141,227.54	2,471.48	815,891.00	7.00	

6300 - TRADE DEVELOPMENT

09 \ 2	00073579	Sales Coordinator	Caple,Linda M	45,772.11	9,616.72	168.29	55,557.12	1.000	Filled
11 \ 1	00035618	STAFF ASSISTANT	Vacant	52,530.00	11,036.55	193.14	63,759.69	1.000	Vacant
12 \ 10	00065481	LOTTERY PRODUCT DEVELOPER	Thomas,Jennifer B	83,152.00	17,470.24	305.73	100,927.97	1.000	Filled
	00074849	Corporate Accounts Coordinator	Berry,Weusi K.	83,152.00	17,470.24	305.73	100,927.97	1.000	Filled
12 \ 2	00002108	Market Research Analyst	Abdella,Nuredin	67,455.48	14,172.40	248.02	81,875.90	1.000	Filled
	00051216	Sales Coordinator	Howze,Shirelle	67,223.52	14,123.66	247.16	81,594.34	1.000	Filled
12 \ 3	00051218	Sales Coordinator	Vacant	70,709.48	14,856.06	259.98	85,825.52	1.000	Vacant
12 \ 4	00051217	Sales Coordinator	Vacant	71,052.00	14,928.03	261.24	86,241.27	1.000	Vacant
	00051220	Sales Coordinator	Mason,Sean	71,256.52	14,971.00	261.99	86,489.51	1.000	Filled
13 \ 10	00071867	Strategic Development Speciali	Vacant	96,497.00	20,274.02	354.79	117,125.81	1.000	Vacant
13 \ 8	00036437	Strategic Development Speciali	Gorman,John B	92,583.13	19,451.72	340.40	112,375.25	1.000	Filled
14 \ 7	00073584	Game Development Specialist	Vacant	106,792.11	22,437.02	392.65	129,621.78	1.000	Vacant
15 \ 9	00004615	DIR OF SALES	Parson Jr.,William	133,545.11	28,057.83	491.01	162,093.95	1.000	Filled
Total for 6300 - TRADE DEVELOPMENT				1,041,720.46	218,865.49	3,830.14	1,264,416.09	13.00	

6400 - DRAW DIVISION

09 \ 2	00023808	LOTTERY DRAW SPEC	Alexander,Grant	45,218.27	9,500.36	166.26	54,884.89	1.000	Filled
	00028511	LOTTERY DRAW SPEC	Algernon, Grant	22,781.02	4,786.29	83.76	27,651.07	0.500	Filled
11 \ 10	00018583	LOTTERY DRAW SPEC	Nestore,Julia L	67,732.00	14,230.49	249.03	82,211.52	1.000	Filled
11 \ 5	00035382	Lottery Draw Specialist	Edwards,Anthony L	60,170.85	12,641.90	221.23	73,033.98	1.000	Filled
11 \ 7	00019757	LOTTERY DRAW SPEC	Kenton,Mary Ann	64,196.59	13,487.70	236.03	77,920.32	1.000	Filled
13 \ 8	00011665	CHIEF OF LOTTERY DRAW	Vacant	93,872.23	19,722.55	345.14	113,939.92	1.000	Vacant
Total for 6400 - DRAW DIVISION				353,970.96	74,369.29	1,301.46	429,641.71	5.50	

Grade \ Step	Position No	Position Title	Employee Name	FY Salary Budget	Fringe Benefits	Added Fringe Benefits	Total Salary + Fringe	Cur Year FTE	Filled or Vacant
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6500 - LICENSING AND CHARITABLE GAMES

11 \ 2	00071885	Program Specialist	Mathis,Nikki	54,584.50	11,468.20	200.69	66,253.39	1.000	Filled
12 \ 10	00051134	PROGRAM SPECIALIST	Bruce,Russell	83,152.00	17,470.24	305.73	100,927.97	1.000	Filled
12 \ 3	00051133	PROGRAM SPECIALIST	Curtis,Sarita Julia	70,941.52	14,904.81	260.83	86,107.16	1.000	Filled
12 \ 6	00051135	PROGRAM SPECIALIST	Warner, Frank L	75,085.00	15,775.36	276.07	91,136.43	1.000	Filled
	00051136	PROGRAM SPECIALIST	Hong,Chul	75,085.00	15,775.36	276.07	91,136.43	1.000	Filled
14 \ 8	00017085	CHIEF CHARITABLE GAMES & LIC	Anderson,Jeffrey R	110,932.68	23,306.96	407.87	134,647.51	1.000	Filled
Total for 6500 - LICENSING AND CHARITABLE GAMES				469,780.70	98,700.93	1,727.26	570,208.89	6.00	

6600 - INFORMATION TECHNOLOGY (GAMES)

07 \ 6	00021655	COMPUTER OPERATOR	Fair,Andre L.	43,166.55	9,069.29	158.71	52,394.55	1.000	Filled
08 \ 1	00036625	Computer Operator	Vacant	19,821.50	4,164.50	72.88	24,058.87	0.500	Vacant
08 \ 1	00034084	Computer Operator	Vacant	19,821.50	4,164.50	72.88	24,058.87	0.500	Vacant
08 \ 10	00028513	COMPUTER OPERATOR	Evans, Oliver	50,998.00	10,714.68	187.51	61,900.19	1.000	Filled
08 \ 3	00013399	COMPUTER OPERATOR	Galloway, Thomas W	21,606.79	4,539.59	79.44	26,225.82	0.500	Filled
09 \ 6	00035047	COMPUTER OPERATOR LEAD	Datcher, Harold C	50,602.43	10,631.57	186.05	61,420.05	1.000	Filled
11 \ 6	00036296	Information Technology General	Purnell, Tracy D	60,976.00	12,811.06	224.19	74,011.25	1.000	Filled
12 \ 10	00032798	INFORMATION TECHNOLOGY SOFTWARE	Gray, William Allen	83,152.00	17,470.24	305.73	100,927.97	1.000	Filled
14 \ 10	00014216	CHIEF NETWORK & SYSTEMS ADMIN	Ogungbemi, Jubril John	114,033.00	23,958.33	419.27	138,410.60	1.000	Filled
14 \ 6	00032785	INFO TECH NETWORK ADMIN	Samuel, Anthony	102,760.05	21,589.89	377.82	124,727.76	1.000	Filled
14 \ 8	00007959	Telecommunications Specialist	Cunningham, Keith	111,150.49	23,352.72	408.67	134,911.88	1.000	Filled
14 \ 9	00035423	Chief, Systems Analysis and Su	Sharma, Sudipta	111,197.00	23,362.49	408.84	134,968.33	1.000	Filled
Total for 6600 - INFORMATION TECHNOLOGY (GAMES)				789,285.31	165,828.85	2,902.00	958,016.15	10.50	

6700 - CLAIM CENTER

09 \ 6	00026689	CUSTOMER SERVICE REPRESENTATIV	Malone, Cheryl S	51,832.08	10,889.92	190.57	62,912.57	1.000	Filled
11 \ 8	00024418	CUSTOMER SERVICE REP	Vacant	64,354.00	13,520.78	236.61	78,111.39	1.000	Vacant
Total for 6700 - CLAIM CENTER				116,186.08	24,410.70	427.19	141,023.97	2.00	

Total for 6000 - GAMING OPERATIONS PROGRAM

3,443,135.49 723,402.80 12,659.52 4,179,197.80 44.00

Total for DC0 - D.C. Lottery and Charitable Games Control

6,252,548.57 1,313,660.51 22,989.00 7,589,198.08 77.00

Attachment A

Fiscal Year	Employee Name	Employee Title	Travel Destination		Travel Begin Date	Travel End Date	Amount
12	Nuredin Abdella	Director of Sales	World Lottery Summit	Montreal, Canada	9/9/2012	9/13/2012	\$2,093.37
12	Jeffrey Anderson	Chief Licensing Sales	NASPL Conference	Indianapolis, IN	10/25/2011	10/27/2011	\$984.60
12	Grant Alexander	Draw Specialist	World Lottery Summit	Montreal, Canada	9/7/2012	9/13/2012	\$1,202.20
12	Gabrielle Barry	Chief of Marketing	World Lottery Summit	Montreal, Canada	9/9/2012	9/13/2012	\$2,499.24
12	Ridgely Bennett	Chief Counsel	World Lottery Summit	Montreal, Canada	9/9/2012	9/13/2012	\$2,038.80
12	Ridgely Bennett	Chief Counsel	NASPL Conference	Indianapolis, IN	10/25/2011	10/27/2011	\$744.49
12	Stephon Bing	Operating Accountant	NASPL Conference	Indianapolis, IN	10/24/2011	10/28/2011	\$1,125.67
13	Tracey Cohen	Chief Operating Officer	NY Wish on a Star TV Prod.	New York City	1/23/2013	1/25/2013	\$595.36
13	Tracey Cohen	Chief Operating Officer	LaFleur's Lottery Conclave	Orlando, FL	11/27/2012	11/30/2012	\$444.52
12	Tracey Cohen	Chief Operating Officer	World Lottery Summit	Montreal, Canada	9/9/2012	9/13/2012	\$1,976.97
12	Tracey Cohen	Chief Operating Officer	Scientific Games Symposium	Atlanta, GA	6/13/2012	6/15/2012	\$374.08
12	Tracey Cohen	Chief Operating Officer	Smart Tech Conference	New York City	3/19/2012	3/21/2012	\$770.62
12	Tracey Cohen	Chief Operating Officer	Pollard Banknote Conference	Las Vegas, NV	2/27/2012	2/29/2012	\$570.12
12	Tracey Cohen	Chief Operating Officer	NASPL Conference	Indianapolis, IN	10/25/2011	10/27/2011	\$812.49
13	Danielle Givens	Accounts Payable Technician	LaFleur's Lottery Conclave	Orlando, FL	11/27/2012	11/30/2012	\$1,007.48

13	John Gorman	Strategic Development Specialist	LaFleur's Lottery Conclave	Orlando, FL	11/27/2012	11/30/2012	\$941.56
12	John Gorman	Strategic Development Specialist	Pollard Banknote Conference	Las Vegas, NV	2/26/2012	2/29/2012	\$659.58
12	John Gorman	Strategic Development Specialist	NASPL Conference	Indianapolis, IN	10/24/2011	10/28/2011	\$1,533.16
12	Mohamed Hmaey	Senior Accountant	NASPL Conference	Orlando, FL	7/16/2012	7/20/2012	\$1,423.38
12	Victoria Holmes	Web Communication Specialist	NASPL Conference	Orlando, FL	7/16/2012	7/19/2012	\$1,349.80
12	Chul Hong	Sales Coordinator	Scientific Games Symposium	Atlanta, GA	6/12/2012	6/15/2012	\$293.50
12	Antar Johnson	Assistant General Counsel	Global Igaming Summit	San Francisco, CA	4/23/2012	4/26/2012	\$1,576.13
12	Antar Johnson	Assistant General Counsel	NASPL Conference	Orlando, FL	7/16/2012	7/20/2012	\$1,756.34
13	Kevin Johnson	Director, Comm. & Marketing	NY Wish on a Star TV Prod.	New York City	1/23/2013	1/25/2013	\$570.10
13	Kevin Johnson	Director, Comm. & Marketing	Holiday Bingo Radio Prod.	Richmond, VA	11/14/2012	11/15/2012	\$304.07
12	Kevin Johnson	Director, Comm. & Marketing	World Lottery Summit	Montreal, Canada	9/9/2012	9/13/2012	\$1,739.62
12	Kevin Johnson	Director, Comm. & Marketing	NYC Production Shoot	New York City	1/5/2012	1/6/2012	\$493.60
12	Kevin Johnson	Director, Comm. & Marketing	NYC Production Shoot	New York City	11/21/2011	11/21/2011	\$293.45
12	Kevin Johnson	Director, Comm. & Marketing	NASPL Conference	Indianapolis, IN	10/26/2011	10/28/2011	\$812.32
13	Bruce Jones	Director, Information Technology	Training Seminar	Cleveland, OH	1/26/2013	1/27/2013	\$406.88
12	Bruce Jones	Director of IT	World Lottery Summit	Montreal, Canada	9/9/2012	9/13/2012	\$1,921.02
12	Mary Ann Kenton	Draw Specialist	World Lottery Summit	Montreal, Canada	9/7/2012	9/14/2012	1202.20
12	John Ogungbemi	Chief Network Systm Admin	NASPL Conference	Orlando, FL	7/16/2012	7/20/2012	\$1,072.66

12	William Parson	Director of Sales	World Lottery Summit	Montreal, Canada	9/9/2012	9/13/2012	\$1,901.45
13	Keisha Paxton	Accounting Officer	LaFleur's Lottery Conclave	Orlando, FL	11/27/2012	11/30/2012	\$1,645.28
12	Paula Kreuzberg	Strategic Development Specialist	NASPL Conference	Indianapolis, IN	10/25/2012	10/27/2011	\$784.13
12	Buddy Roogow	Executive Director	NASPL Conference	Indianapolis, IN	10/25/2012	10/27/2012	\$221.13
12	Gwen Washington	Operations Manager	World Lottery Summit	Montreal, Canada	9/10/2012	9/13/2012	\$2,287.58
12	Derrica Wilson	Senior Investigator	Scientific Games Symposium	Alpharetta, GA	6/13/2012	6/15/2012	\$370.00
12	Gordon Wong	IT Architect & Program Manager	NASPL Conference	Indianapolis, IN	10/24/2011	10/28/2011	\$932.03

Attachment B

Number	Last Name	First Name	Vendor	Device Description
2023206519	Anderson	Jeffrey	AT&T Mobility - GSM	Blackberry Torch 9810
2022627929	Barry	Gabrielle	AT&T Mobility - GSM	BLACKBERRY GLOBAL 8700C
n/a	Barry	Gabrielle	Verizon	Apple iPad 2
2022628171	Bennett	Ridgely	AT&T Mobility - GSM	Apple iPhone 4
n/a	Bennett	Ridgely	Verizon	Apple iPad 2
2022622744	Berry	Weusi	AT&T Mobility - GSM	Blackberry Torch 9810
2022576109	Bing	Stephon	AT&T Mobility - GSM	Blackberry Curve 3G 9300
2023206522	Brown	Michael	AT&T Mobility - GSM	Blackberry Curve 3G 9300
2022589061	Bruce	Russell	AT&T Mobility - GSM	Blackberry Torch 9810
2022865988	Bryant	Dionne	AT&T Mobility - GSM	Blackberry Torch 9810
2023456763	Caple	Linda	AT&T Mobility - GSM	Blackberry Torch 9810
2022512759	Carrington	Wayne	AT&T Mobility - GSM	Blackberry Curve 3G 9300
2024129610	Cohen	Tracey	AT&T Mobility - GSM	Apple iPhone 5
n/a	Cohen	Tracey	Verizon	Apple iPad 2
2022976120	Cooke	Stephen	AT&T Mobility - GSM	Blackberry Torch 9810
2026790751	Copeland	Angela	AT&T Mobility - GSM	Motorola - Karma QA1 Black
2023302258	Datcher	Harold	AT&T Mobility - GSM	BLACKBERRY GLOBAL CURVE 8300
2022623419	Ellerbe	Keona	AT&T Mobility - GSM	Blackberry Torch 9810
2026158736	Gist	Candice	AT&T Mobility - GSM	Blackberry Curve 8900
2026158715	Hernandez	Athena	AT&T Mobility - GSM	Apple iPhone 5
n/a	Hernandez	Athena	Verizon	Apple iPad 2
2023596078	Hmaey	Mohamed	AT&T Mobility - GSM	BLACKBERRY CURVE 8310
2022309527	Holmes	Victoria	AT&T Mobility - GSM	Apple iPhone 5
2023206527	Hong	Chul	AT&T Mobility - GSM	Blackberry Torch 9810
2022150973	Howze	Shirelle	AT&T Mobility - GSM	Blackberry Torch 9810
2027468496	Hunt	Brandi	AT&T Mobility - GSM	Blackberry Torch 9810
2022970237	Jackson	Edwardo	AT&T Mobility - GSM	Blackberry Curve 3G 9300
2022576102	Johnson	Kevin	AT&T Mobility - GSM	Apple iPhone 4
2023158738	Johnson	Antar	AT&T Mobility - GSM	BLACKBERRY CURVE 8310
2026747994	Jones	Bruce	AT&T Mobility - GSM	iPhone 4G - Apple
n/a	Jones	Bruce	Verizon	Apple iPad 2
2022975641	Kenton	MaryAnn	AT&T Mobility - GSM	Motorola - Karma QA1 Black
2023511132	Leigh	Susan	AT&T Mobility - GSM	Motorola - Karma QA1 Black
2023456764	Lindsey	Craig	AT&T Mobility - GSM	Blackberry Torch 9810
2022512193	Malone	Cheryl	AT&T Mobility - GSM	Blackberry Curve 3G 9300
2022860604	Mason	Sean	AT&T Mobility - GSM	Blackberry Torch 9810
2023456893	Mathis	Nikki	AT&T Mobility - GSM	Blackberry Torch 9810
2028121912	Miller	Scott	AT&T Mobility - GSM	Apple iPhone 4
2024126671	Newman	Shirley	AT&T Mobility - GSM	BLACKBERRY CURVE 8310
2022576207	Ogungbemi	John	AT&T Mobility - GSM	Apple iPhone 5
2022858211	Parsons	Billy	AT&T Mobility - GSM	Blackberry Torch 9810
2026158750	Paxton	Keisha	AT&T Mobility - GSM	Blackberry Torch 9810
2028122024	Purnell	Tracy	AT&T Mobility - GSM	Motorola - Karma QA1 Black
2024129721	Roogow	Buddy	AT&T Mobility - GSM	Apple iPhone 5
2022580799	Samuel	Anthony	AT&T Mobility - GSM	Blackberry Torch 9810
2024312113	Sharma	Sudipta	AT&T Mobility - GSM	Blackberry Curve 8900
2023206524	Warner	Frank	AT&T Mobility - GSM	Blackberry Torch 9810
2023759943	Washington	Gwen	AT&T Mobility - GSM	iPhone 4G - Apple
2022860605	Wilson	Derrica	AT&T Mobility - GSM	Blackberry Torch 9810
2022623824	Wong	Gordon	AT&T Mobility - GSM	Blackberry Curve 8900

FLEET CHARGES FY2013										
INSPECTION										
EXPIRATION		Make	Model							
TAG #	DATE	TYPE		YEAR	DIVISION	DRIVER(s)		TAG #		
DC-0795	JULY 2014	DODGE	Venture	2010	SALES		MASON		DC-0795	
DC-0796	JULY 2014	DODGE	Venture	2010	SALES		MATHIS		DC-0796	
DC-7915	OCT. 2014	DODGE	Venture	2010	SALES		HOWZE		DC-7915	
DC-7916	OCT. 2014	DODGE	Venture	2010	SALES		CAPLE		DC-7916	
DC-8151	FEB. 2016	DODGE	Venture	2012	SALES		BERRY		DC-8151	
DC-8436	NOV. 2015	DODGE	Venture	2012	SECURITY		MULTI		DC-8436	
DC-8437	NOV. 2015	DODGE	Venture	2012	SUPPORT SERVICES		MULTI		DC-8437	
DC-8529	FEB. 2016	DODGE	Venture	2012	SALES		HONG		DC-8529	
DC-8530	FEB. 2016	DODGE	Venture	2012	CHAR./LIC.		WARNER		DC-8530	
DC-9437	DEC. 2017	DODGE	Venture	2013	SUPPORT SERVICES		MULTI		DC-9437	
DC-9438	DEC. 2017	DODGE	Venture	2013	SALES		PARSON		DC-9438	
DC-9439	DEC. 2017	DODGE	Venture	2013	SUPPORT SERVICES		SUPPORT SERVICES		DC-9439	
DC-9440	DEC. 2017	DODGE	Venture	2013	CUSTOMER SERVICES		MULTI		DC-9440	
DC-9445	DEC. 2017	DODGE	Venture	2013	SALES		BRUCE		DC-9445	
DC-9521	OCT. 2016	UTILIMASTER		2012	SALES		MULTI		DC-9521	DIESEL FUEL
All vehicles are owned										

D.C Lottery and Charitable Games Control Board
Contract Schedule Budgets Vs. Actuals
From YTD FY 2011 to YTD FY 2013

	Budget	Actual	Budget	Actual	Budget	Actual
Vendor Name	2011	2011	2012	2012	2013	2013
F.S. TAYLOR & ASSOCIATES, PC	191,000.00	147,360.50	180,000.00	132,454.00	165,045.00	48,715.00
CHARLES RYAN ASSOCIATES, LLC	969,085.50	757,445.73	250,000.00	238,578.65	250,000.00	85,400.24
INTRALOT INC.	6,485,000.00	6,055,887.87	7,445,000.00	7,834,200.74	7,875,000.00	2,035,362.71
MDB COMMUNICATIONS	5,955,540.00	5,343,795.82	6,177,150.00	5,872,685.50	6,037,600.00	1,492,941.39
MS TECHNOLOGIES CORP.	198,455.00	189,417.89	103,100.00	103,100.00	100,000.00	14,400.00
POLLARD BANKNOTE LIMITED	40,000.00	36,555.00	167,220.17	140,119.83		
RADIO ONE, INC.	300,000.00	294,878.00	311,600.00	305,176.10	306,600.00	73,635.10
SCIENTIFIC GAMES INTL.	2,800,000.00	2,542,667.95	2,775,000.00	2,757,074.05	2,900,000.00	724,997.77
WATKINS SECURITY AGENCY OF DC	540,000.00	475,303.46	500,000.00	468,256.06	493,159.68	157,944.24
Grand Total	17,479,080.50	15,843,312.22	17,909,070.17	17,851,644.93	18,127,404.68	4,633,396.45

Contract#	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	Current Value	Cumulative Value	Major Agy	Contract Specialist	Sole Source (Y/N)	COTR
CFOPD-05-C-904	Scientific Games International, Inc	Instant Tickets and Products	08/17/05	4+2	03/20/13	3.8335% of sales	NTE \$6,000,000.00	NTE \$13,000,000.00	DCLB	Dorothy Whisler	N	Billy Parson
CFOPD-09-C-008	Technical Systems Testing of North America	Testing & Certification of General Draw	01/27/09	Base + 4 Years	01/26/14	51,760.00	32,350.00	168,930.00	DCLB	Anthony Stover	N	Anthony Edwards
CFOPD-09-C-018	Charles Ryan Associates	Web Design and Development	10/01/08	4 Years	10/14/13	202,750.00	731,750.00	900,250.00	DCLB	Vanessa Bennett	N	Victoria Holmes
CFOPD-09-C-025	Radio One, Inc.	Advertising the Mid-Day and Evening Lottery Drawings	10/06/08	4 Years	10/06/13	246,610.00	1,126,530.00	1,433,130	DCLB	Anthony Stover	N	Anthony Edwards
CFOPD-09-C-034	F.S. Taylor & Associates	Auditing Daily Lottery Services	11/17/09	Base+4	11/16/13	\$672,000.00	\$165,045.00	\$1,323,150.00	DCLB	Anthony Stover	N	Anthony Edwards
CFOPD-10-C-038	Intralot	Lottery Gaming System	03/30/10	base + 5	03/29/15	NTE \$38,000,000	38,000,000.00	38,000,000.00	DCLB	Dorothy Whisler	N	Gwen Washington
CFOPD-11-C-019	MDB Communications	Advertising Services For DCLB	01/04/11	Base +4 years	12/03/13	6,000,000.00	6,214,850.00	18,131,850.00	DCLB	Anthony Stover	N	Sandra Mitchal
CFOPD-11-C-020	MS Technologies	DC Lottery (lot -line)	02/10/11	Base +4 years	02/09/14	207,988.00	311,088.00	399,780.00	DCLB	Vanessa Bennett	N	John Ogungbemi
CFOPD-11-C-036	Pollard Banknote limited Partnership	Licensed Product Distribution	03/09/11	Base + 2 (1) yr options	03/08/13	\$134,220.17	\$203,220.17	\$203,220.17	DCLB	Anthony Stover	Y	Billy Parson
CFOPD-11-C-054	Watkins Security	Security Services	09/30/11	4 Years	09/29/13	\$481,189.44	\$974,349.12	\$974,349.12	DCLB	Anthony Stover	N	Scott Miller
CFOPD-12-C-015	Scientific Games International, Inc	Computerized Draw	02/02/12	Base+4	02/01/14	NTE \$244,776.00	\$235,000.00	\$479,776.00	DCLB	Anthony Stover	N	Anthony Edwards

DCLB Electronic Databases

Database	Description	Age	Access
Claims	Claimant information: name, SSN, address, and claims amount	3 years old/upgrade TBD	No public access
Winning Numbers	Winning numbers results for past draws for all games	36 months old	Available to public via website and phone systems (Lotline)
Retailers	Location, ownership information, and license status of all lottery retailers	36 months old	Partially available to public via website (locations, ADA, and games offered of active retailers)
Sales	Sales and liability information for all games by retailer, game type, sales date, and draw date	36 months old	No public access
Winning Tickets	Winning ticket information by game for each draw for the previous six month draw date, the winning ticket information is purged)	36 months old	Limited public access through Lottery retailer terminal reports and self-service ticket checker
Customer complaints	Information for tracking DCLB customer complaints: date, customer, complaints, responsible party, and resolution	3 years old/upgrade TBD	No public Access
Security Investigations	Information for tracking DCLB security investigations: date, issue, retailer, and resolution	3 years old/upgrade TBD	No public Access