

Exhibit 165

Message

From: Donald MacCord [dmaccord@digiooutdoor.com]
Sent: 8/22/2016 11:46:50 PM
To: [REDACTED]; [REDACTED]; [REDACTED]; [REDACTED]; [REDACTED]; [REDACTED]; [REDACTED]; David Wilmot [REDACTED]; Shannon Doyle [sdoyle@digiooutdoor.com]; Greg Miller [gmiller@digiooutdoor.com]; [REDACTED]; [REDACTED]; Mark Scott [msscott@digiooutdoor.com]; Tim Kennedy [tkennedy@digiooutdoor.com]
BCC: Jack Evans [REDACTED]
Subject: Everyone needs to stay calm and take a breath

Everyone, I know it feels like we are on our heels and I want to reassure everyone that is not the case at all. The following has occurred and is in place:

David and I have had extensive strategy and discussions preparing for Wednesday and our meeting with CA and David and I have spoken with numerous people that have given very strong orders to DCRA to stand down. This rogue Deputy AG is making a little mess of things but nothing we have not discussed or been prepared for. We all know that we have to plow forward and get our signs built.

Greg is setting up LL calls as I type and we will be speaking with everyone and meeting with them face to face to settle them down. Greg has sent out letters to all LL letting them know the situation and reassuring them that we have everything under control. Greg please make sure that everyone in the team has the letter for LL and Advertisers.

We need to be very prepared to layout our case on Wednesday to the City Administrator. David has everything in place to make this go well and rhetoric key here is to be over prepared. Greg has done a sensational job gathering data and Greg please share everything with the entire team. Also please share any texts or emails, and or journal any discussions from LL detailing the Threats that have been levied at our LL partners and our businesses. When we complete this meeting on Wednesday we want to walk out of that meeting with our advisories knowing they are beaten and not just count on our allies. We all know that we have done this legally and now we just have to work through. They have already changed their tactics and are admitting that our brackets are legal and are now questioning the construction of the displays. We need the industrial engineering for these displays asap.

Tim has had extensive discussions with [REDACTED] on the PR side of the equation and this is all in place and ready to go. This small silly Newspaper will spew nonsense and this is nothing we have not discussed. Everyone please understand [REDACTED] and Tim have a great plan in place and we are prepared.

We also had a very strong showing at DCRA'S administrative court today and what I have been told it went well. [REDACTED] can you please send out a summary of the hearing and what are the possible outcomes and next steps if things do not go our way. Please secure another litigator and be prepared to pull out all stops as we have discussed if things go awry.

Again I want to reassure everyone that everything is in place for us to prevail and the bottom line is we have done this correctly and within the law and we all need to stay the course and get our work done.

I look forward to our calls tomorrow and everyone I will be tied up from 10:00 to 6:00 pst with my son. So let's get everything done before 10:00 pst. I land in DC at 6 am Wednesday morning and will do a run through with everyone at 11:30/12:30 before the meeting or we can just meet at the Willard at 2:00 and do a dry run and fine tune.

I look forward to everyone's thoughts and comments and excuse me for any typos or fragments.

Best Regards,

Donald MacCord
Founder and Principal
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