

# **Exhibit 214**

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## FINANCIAL INCENTIVES

### Summary of Financial Incentive Programs, DC Enterprise Zone Program, DC Technology Incentives

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The Government of the District of Columbia offers a variety of incentives for entrepreneurs who are looking to locate or expand their business in DC. This section of the DC Doing Business Guide gives you an array of programs set up to help businesses succeed in DC such as the Enterprise Zone program and the DC Tech Incentive program.

#### THE DC ENTERPRISE ZONE PROGRAM<sup>1</sup>

The District of Columbia's Enterprise Zone (EZ) Program was established in 1997 by the federal government to stimulate economic growth and job development in the nation's capital. Businesses who qualify for the EZ incentives are eligible up to \$1.2 billion of federal tax credits, deductions, exemptions and exclusions.

**Primary Enterprise Zones** are defined as a geographical area with 20% or higher poverty rates based on 1990 Census tract data and are eligible for all EZ incentives.

#### WDCEP ON YouTube

Search **Financial Incentives** at  
[www.youtube.com/wdcep1495](http://www.youtube.com/wdcep1495)



<sup>1</sup> At the time of publication, the Enterprise Zone Credit expired and had not yet been renewed; please consult your accountant for its current status.

**WDCEP TIP**

DC Enterprise Zones are divided into primary and secondary zones. **Locate your business in a primary zone for maximum benefits.**

**Secondary Enterprise Zones** are defined as a specific geographical area with between 10–20% poverty based on 1990 Census tract data. Secondary EZs are only eligible for federal capital gains tax exemption and personal property tax exemption.

**Eligibility for EZ Incentives**

To determine if your business is located within an Enterprise Zone, visit the Office of the Deputy Mayor for Planning and Economic Development (DMPED) online at [www.dcbiz.dc.gov](http://www.dcbiz.dc.gov) and click on "DC Business Incentives Map." You may also visit the Department of Housing and Urban Development's Address Locator online at [www.hud.gov](http://www.hud.gov). If you have questions about a specific address, please contact the DC Revenue Bond-Enterprise Zone Program Office at the DMPED at 202.727.6365.

To be a qualified Enterprise Zone business, your business will need to meet the following criteria:

**WDCEP TIP**

The DMPED's online **DC Business Incentives Map** can determine if your business is located in an Enterprise Zone, Hub Zone, High Technology Development Zone, Supermarket Tax Credit Zone and other incentive areas.

- It must operate as a corporation, nonprofit, partnership, LLC or sole proprietorship
- It must be a business that does not primarily develop or hold intangibles for sale or license. The only trade or business is the active conduct of a "qualified business" as defined by the IRS (IRS Publication 954).
- At least 50% of the business income is from the active conduct of a trade or business within the EZ
- A substantial portion of the tangible property and non-tangible property is used in the active conduct of a qualified business
- A substantial portion of the services performed for the business by its employees is performed in the EZ



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