

# **Exhibit 241**

**To:** Lipinsky, Thomas[tLipinsky@DCCOUNCIL.US]  
**From:** Evans, Jack (COUNCIL)  
**Sent:** Tue 8/23/2016 2:57:48 PM (UTC)  
**Subject:** FW: mobile apps for WMATA

Not sure if this was shared with you. I'm sure CE didn't do anything with it. please handle....

Thanks

---

**From:** Anthony Lanier [mailto:alanier@eastbanc.com]  
**Sent:** Friday, August 12, 2016 5:12 PM  
**To:** Evans, Jack (COUNCIL)  
**Subject:** FW: mobile apps for WMATA

Dear Jack, apparently WMATA is looking for a software solution that our affiliate, EastBancTech (who is a current WMATA contractor and doing ongoing work for them since years) has already provided in different jurisdictions; moreover, we have provided for a partial implementation of the ultimate requirement in an application currently being used by the circulator buses.

We would appreciate if the GM could direct us to the appropriate person to review the existing solution allowing them to comply with his wishes cost-effectively.

Really appreciate the help.

Thanks

Anthony

---

**From:** Peter Shashkin <[shashkin@eastbanctech.com](mailto:shashkin@eastbanctech.com)>  
**Date:** Wednesday, August 3, 2016 at 16:57  
**To:** Anthony Lanier <[alanier@eastbanc.com](mailto:alanier@eastbanc.com)>  
**Cc:** Slava Koltovich <[skoltovich@eastbanctech.com](mailto:skoltovich@eastbanctech.com)>, Slava Arseniev <[arseniev@eastbanctech.com](mailto:arseniev@eastbanctech.com)>  
**Subject:** mobile apps for WMATA

Hi Anthony,

As you know, we're working on multiple initiatives with WMATA (SmartTrip, GOTRS, CATS, etc) and recently, we came across General Manager's initiative called "CARE" ([http://wmata.com/about\\_metro/general\\_manager/performance/CARe.pdf](http://wmata.com/about_metro/general_manager/performance/CARe.pdf)) and noticed mobile app development as one of the priorities to be implemented this fall, specifically (quote)

**"#10 – Develop mobile app for easier access to bus and rail departures and trip planning"**

As part of our TransitIQ solution we already have white-label mobile apps, which do exactly what described above and already work in production in Houston and Montgomery County.

In fact, This July, we released a brand new version for DDOT in Washington DC, which is providing information on Circulator buses, and having similar WMATA app would be a natural next step for users.

Can you help us identify contacts in WMATA who would be interested to look into our apps? I think these apps would be a perfect fit and we can make WMATA's branded version operational for WMATA pretty quickly.

Here are some links to the existing apps

Android:

<https://play.google.com/store/apps/details?id=com.eastbanctech.circulator&hl=en>

iOS:

<https://itunes.apple.com/us/app/ridedc-trip-planner/id975585048?mt=8>

Thank you,

**Peter Shashkin**

Head of Microsoft Dept | EastBanc Technologies

202-295-3017 | [shashkin@eastbanctech.com](mailto:shashkin@eastbanctech.com)

