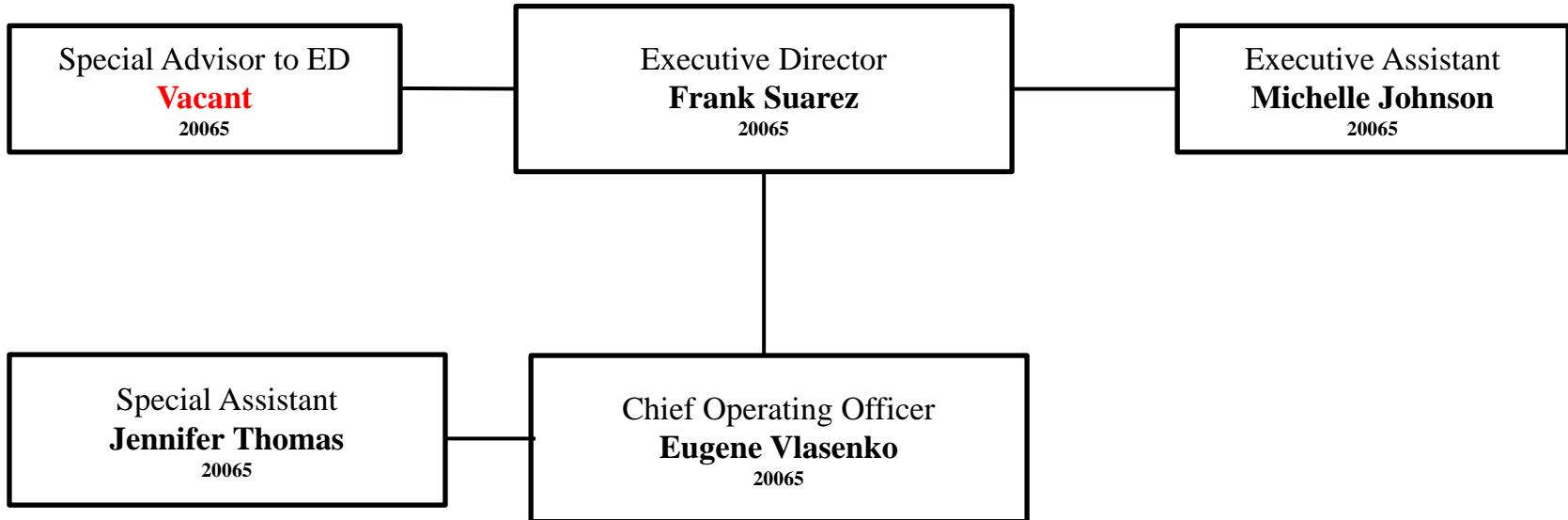


**D.C. CHIEF FINANCIAL OFFICER****Glen Lee****Executive Assistant**  
**Michelle Johnson****Executive Director**  
**Frank Suarez**  
TE: 5**Special Assistant**  
**Jennifer Thomas****Chief Operating Officer**  
**Eugene Vlasenko****CIO**  
**Alok Chadda****Director of Information**  
**Technology**  
**Ronnie King**  
FTE: 15**Director of Resources**  
**Management**  
**Gwen Washington**  
FTE: 13.5**Director of Sales**  
**Arthur Page**  
FTE: 10.5**Director of**  
**Communications and**  
**Marketing**  
**Jayre Reaves**  
FTE: 17**Director, Oversight &**  
**Regulations**  
**Peter Alvarado**  
FTE: 21**Agency Fiscal Officer**  
**Craig Lindsey**  
FTE: 11**FY 2023 Approved**  
**Budgeted Positions**  
**Total FTEs: 93**



## Office of Executive Direction

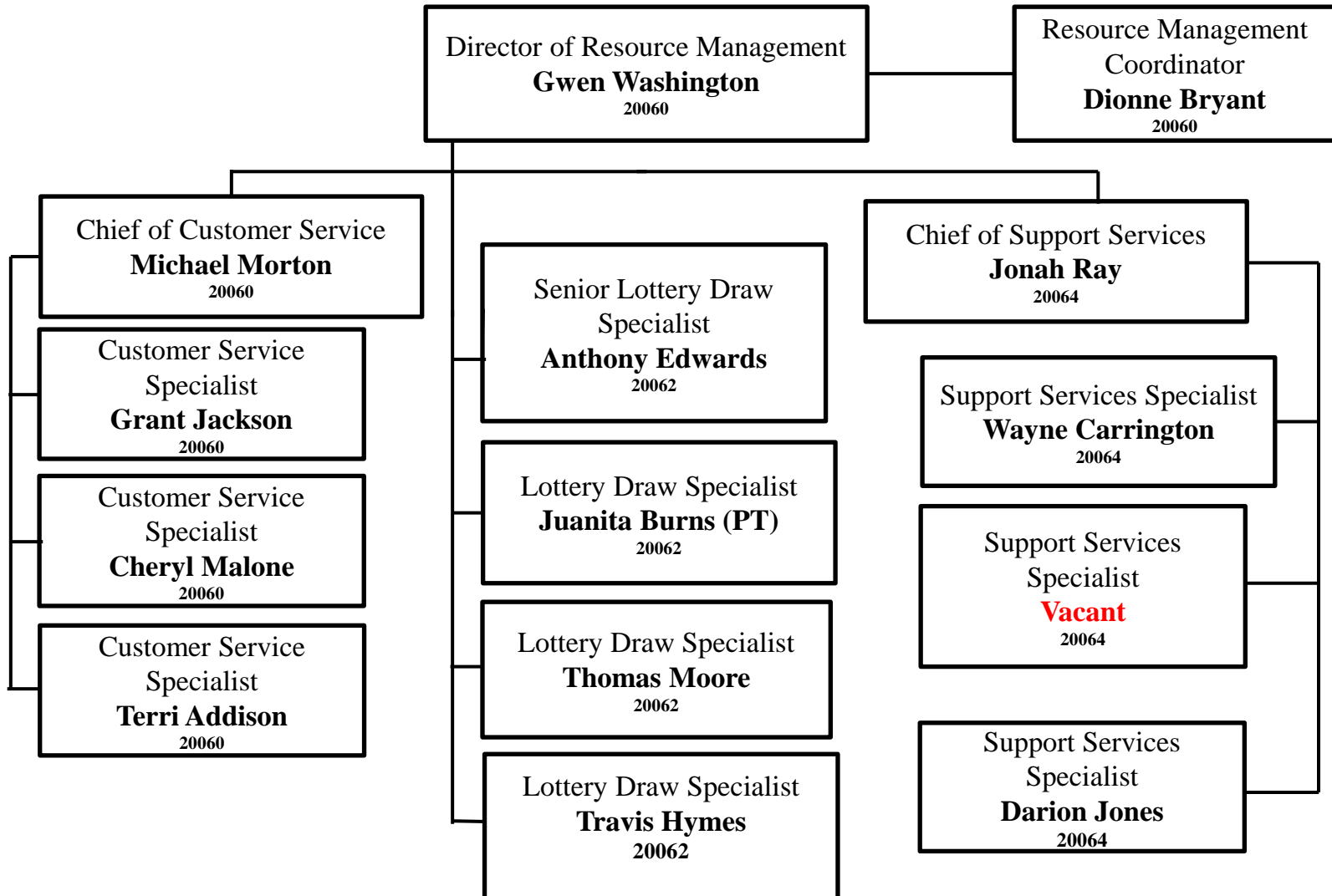
FTE: 5





## Office of Resources Management

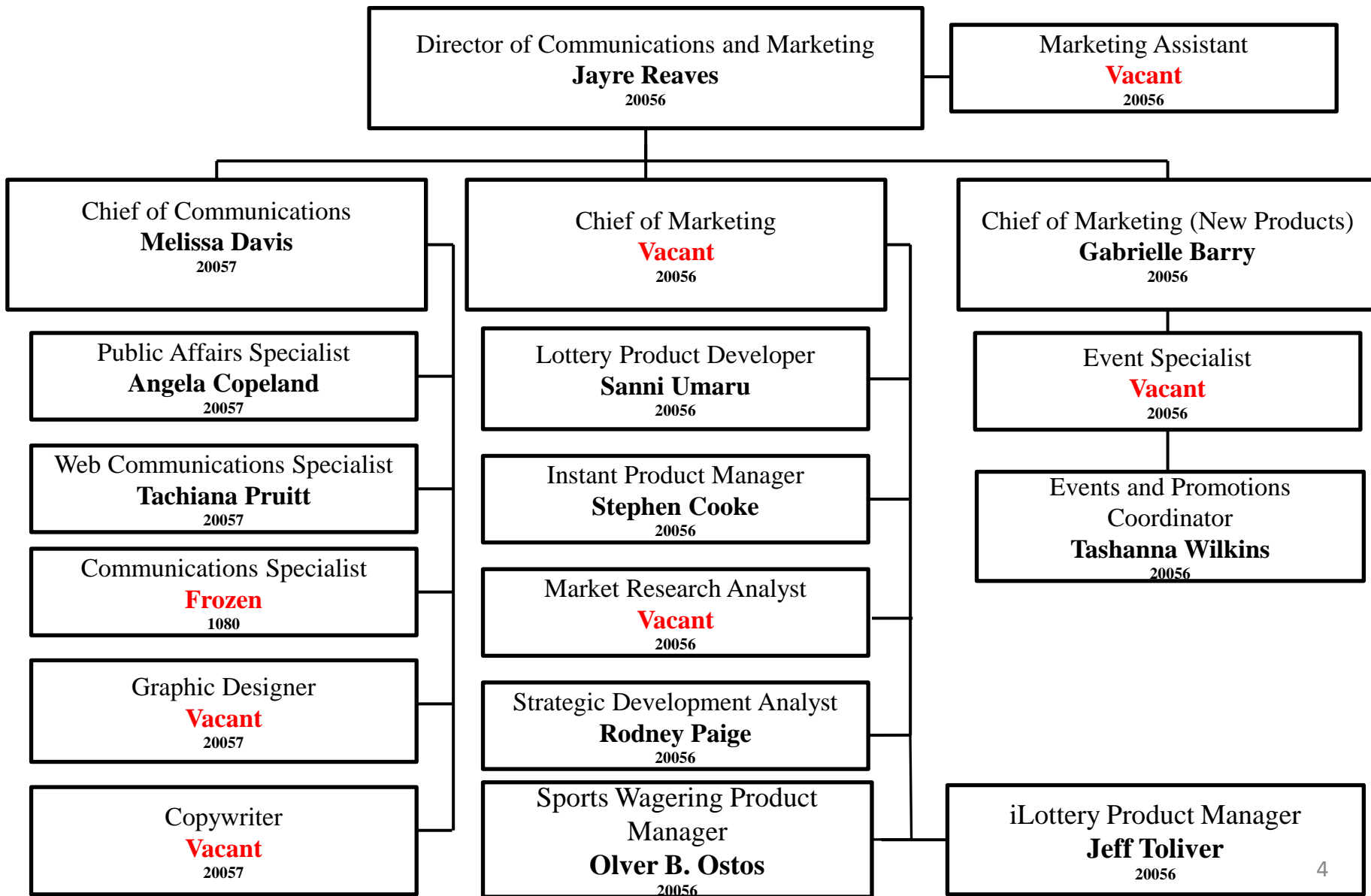
FTE: 13.5





## Communications and Marketing

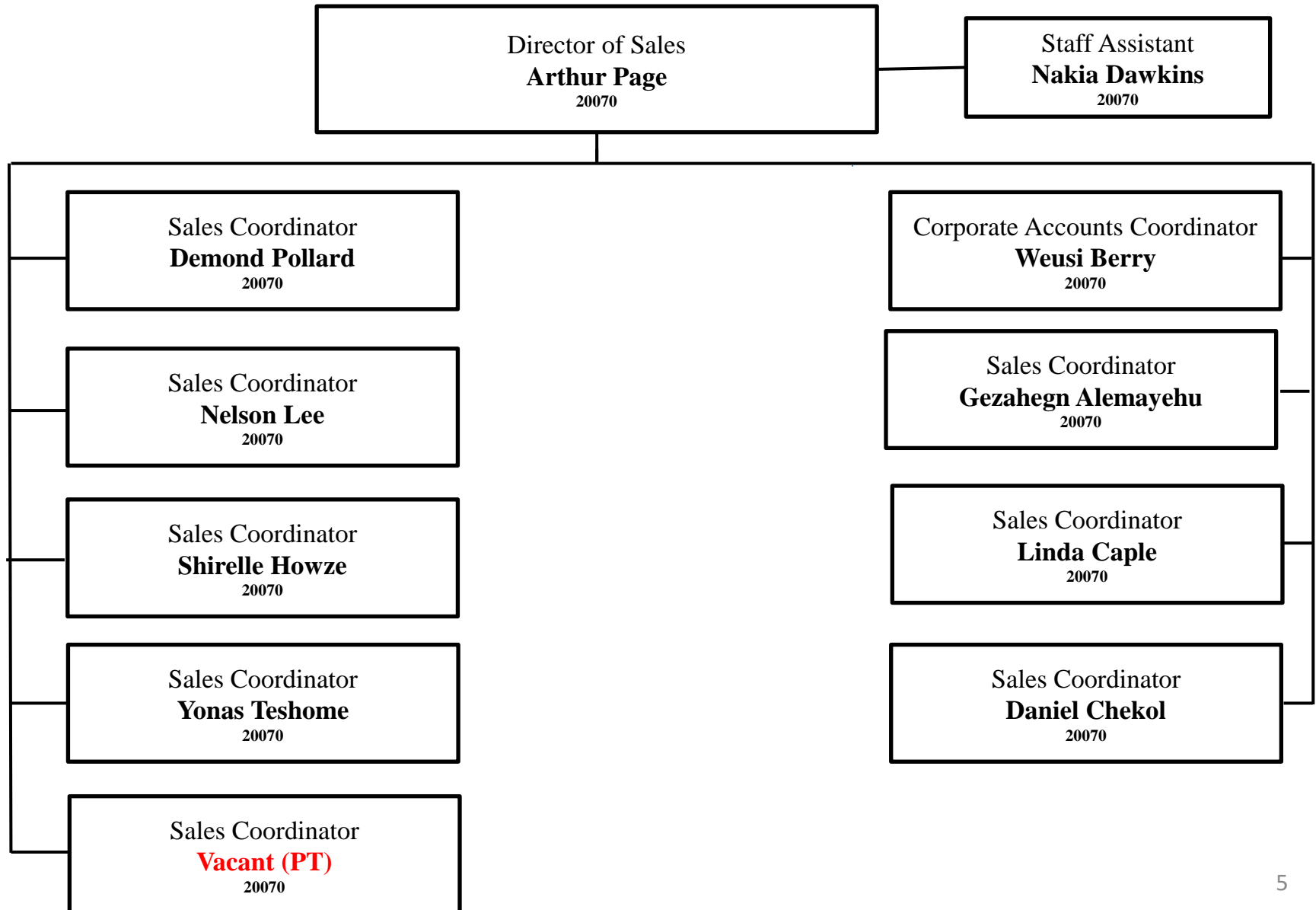
FTE: 17





## Trade Development

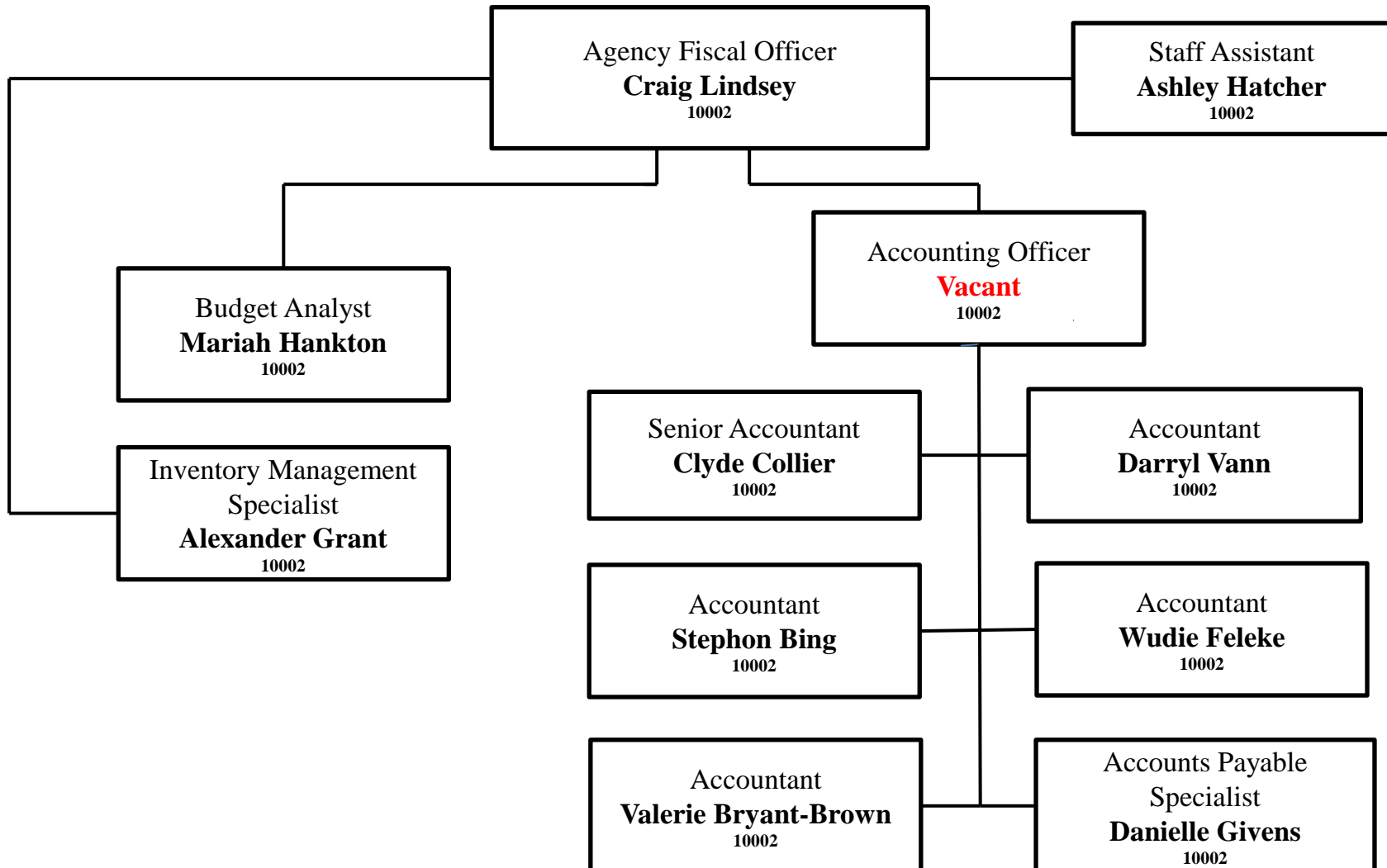
FTE: 10.5





## Agency Financial Operations

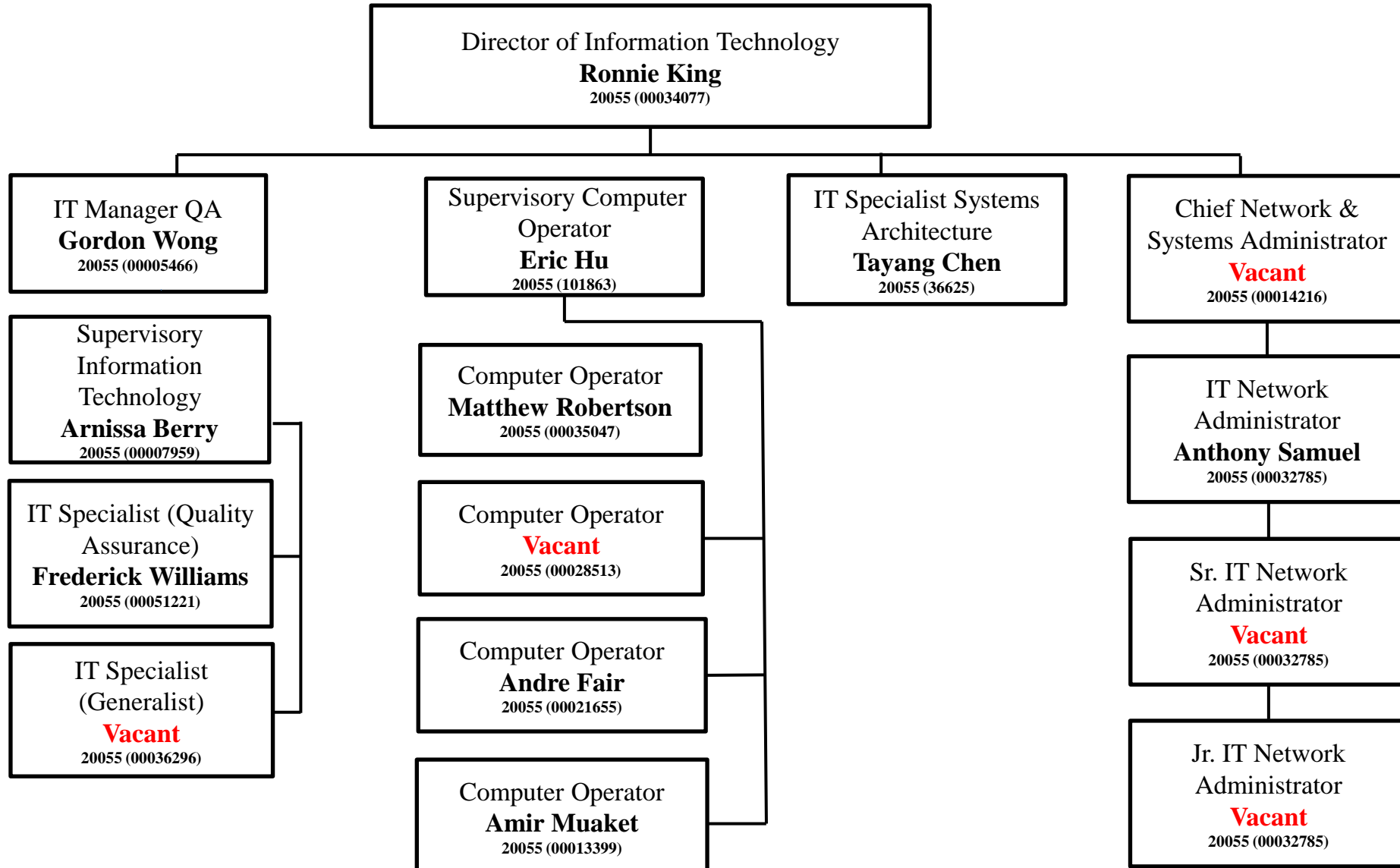
FTE: 11





## Information Technology

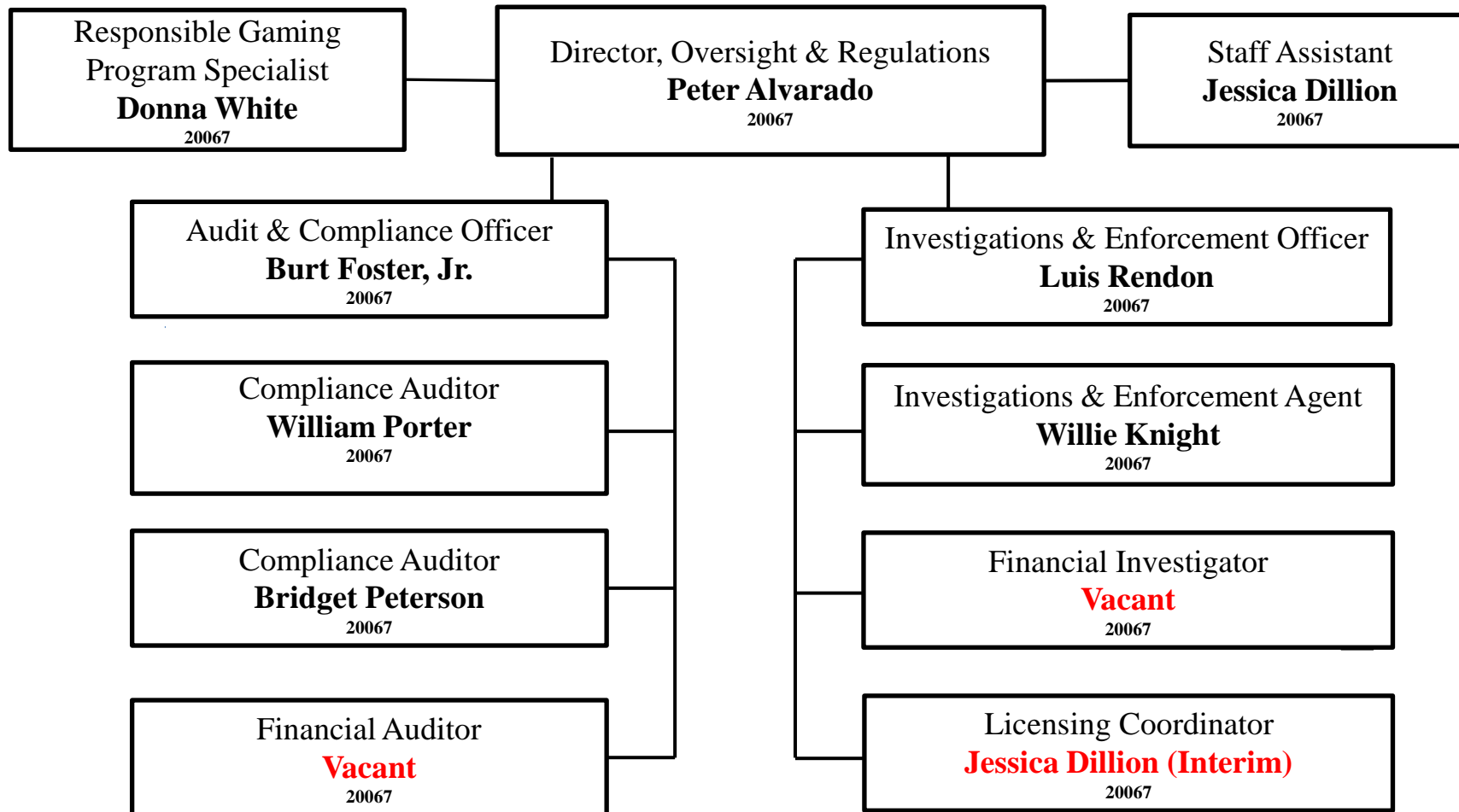
FTE: 15



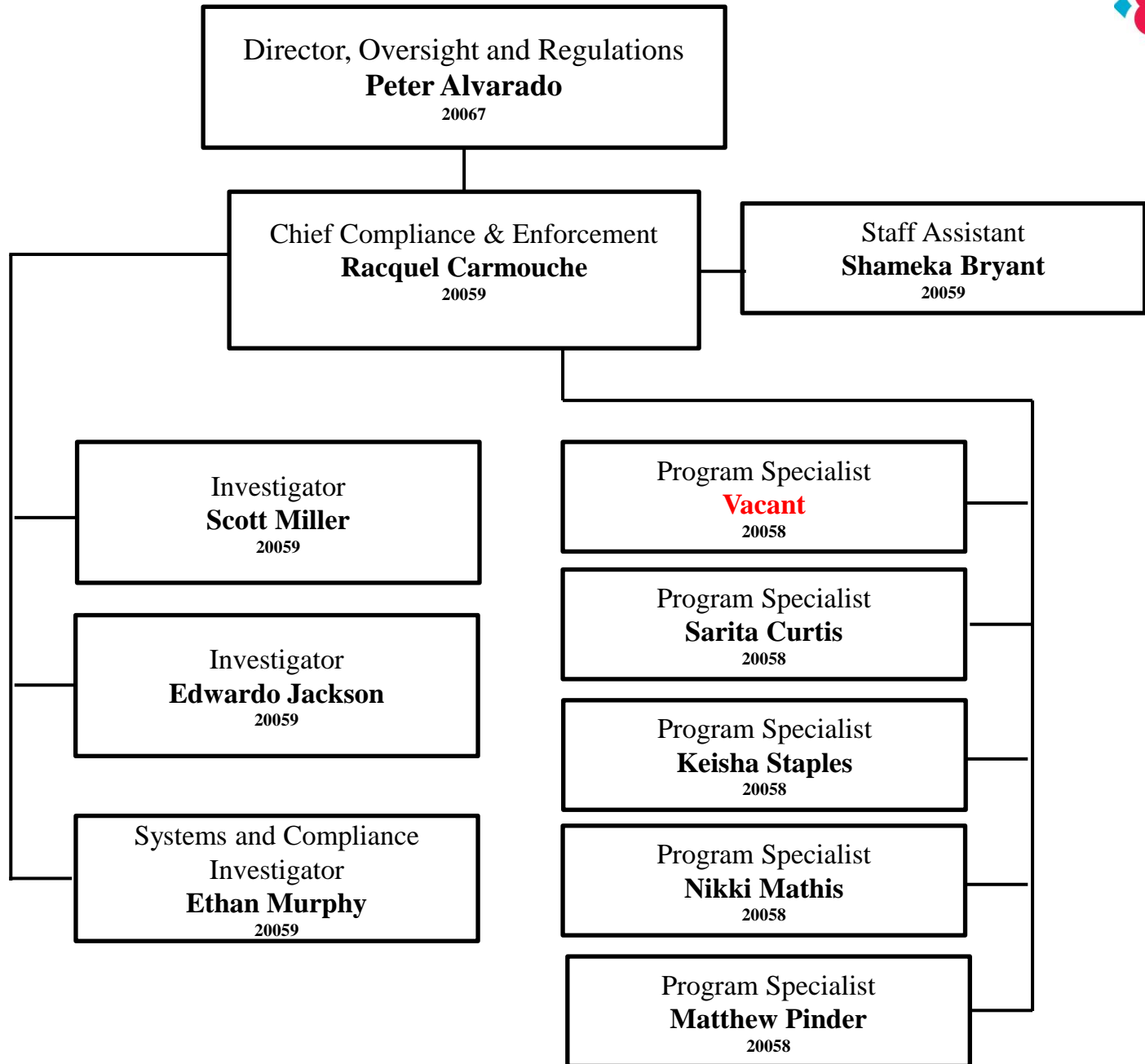


## Oversight & Regulations

FTE: 21







## Program Description

The Office of Lottery and Gaming (OLG) operates through the following 3 programs:

**Gaming Operations Program** – provides support services to lottery and sports wagering retailers, and the gaming public so that they can benefit from the portfolio of gaming offered by OLG. Gaming Operations oversees three types of games:

- **Instant Games** – provides a portfolio of instant lottery games to the gaming public so that they can experience the entertainment value and potential reward of playing and winning with scratch-off style lottery tickets;
- **Online Games** - provides terminal lottery-type games that are lottery game tickets sold to the gaming public by lottery retailers and video gaming machines and are played by the public at social settings targeted to the gaming public. Online games are comprised of the following 12 games: The Lucky One, DC2, DC3, DC4, DC5, Powerball, Mega Millions, Keno, Race 2 Riches, Lucky for Life, Tap-N-Play and Fast Play; and provides a kiosk-based, mobile or computer desktop play lottery gaming experience for the gaming public so that they can experience the entertainment value of OLG's portfolio of games and the potential rewards of playing and winning.
- **Sports Wagering** – provides the ability for individuals to place mobile, computer desktop or at retail, wagers on select sporting events so that the District can experience a steady source of revenue through the transfer of net proceeds from sales.

This program contains the following 7 activities:

- **Marketing** –provides advertising and promotional information to eligible players. The goal is to attract eligible players to purchase lottery products so that they may enjoy the entertainment value offered by OLG's portfolio of gaming;
- **Trade Development (Sales Department)** – provides sales goals and retail development services to lottery retail agents. The goals are to assist lottery and sports wagering retailers in reaching established minimum sales volume levels and to achieve sustained growth;
- **Draw Division** – provides draw-related services to the gaming public. The goal is to maintain the public's trust through ensuring unbiased and random draws;
- **Licensing and Charitable Games** – provides licensing and regulatory compliance services to existing and prospective lottery retailers and non-profit charitable organizations. The goal is to ensure that lottery retailers and non-profit charitable organizations receive appropriate licenses to sell lottery products and conduct charitable gaming activities in accordance with the laws and regulations set forth by the District;
- **Information Technology (Games)** –provides technical coordination and oversight services to lottery and sports wagering retailers, customers, and internal OLG operations. The goals are for retailers, customers, and internal operations to deliver, play, and provide an uncompromised portfolio of lottery gaming products; and
- **Claim Center** – provides claims processing and gaming information services to the gaming public. The goals are for the public to redeem prizes and enjoy a positive gaming experience.

ATTACHMENT B  
Office of Lottery and Gaming  
Program Description

- **Sports Wagering Regulation and Oversight** – provides licensing and regulatory compliance to existing or prospective lottery operated, and non-lottery operated sports wagering licensees. The goal is to ensure that sports wagering organizations receive appropriate licenses to sell sport wagering products and conduct gaming activities in accordance with the laws and regulations set forth by the District;

**Agency Management Program** – provides for administrative support and the required tools to achieve operational and programmatic results. This program is standard for all agencies using performance-based budgeting.

This program consists of the following 8 activities:

- **Executive Direction** – provides executive leadership to the by developing and disseminating the goals and vision for the organization. The division oversees the day-to-day operations of all OLG divisions;
- **Human Resources** – provides personnel and training support to employees and acts as a liaison to the OCFO Human Resources;
- **Property & Fleet Management** – provides office support to the team by ensuring building services are supplied by the landlord, workspace is equipped as needed or required, and providing transportation services to the team for events, promotions, off-site training, etc.;
- **Information Technology** – provides technical coordination and oversight services to the team for technology;
- **Financial Services** – provides the budget for intra-district transfers and central office costs;
- **Legal Services** – provides the team with legal guidance and opinions relating to operations;
- **Security** – provides physical and integrity protection related services to employees, customers, contractors, products and promotions;
- **Communications** – provides the public facing messaging to stakeholders and customers relating to lottery operations.

**Agency Financial Operations** – provides for comprehensive and efficient financial management services to, and on behalf of, District agencies so that the financial integrity of the District of Columbia is maintained. This program is standard for all agencies using performance-based budgeting.

This program consists of the following 3 activities:

- **Budget Operations** – provides budget formulation, budget execution and budget monitoring services;
- **Accounting Operations** – provides oversight of the proper recording of financial transactions in the lottery's general ledger;
- **Agency Fiscal Officer** – provides oversight of the lottery's financial resources and other assets.

ATTACHMENT C

**OFFICE OF LOTTERY GAMING (DC0)**  
**FY 2023 SCHEDULE A - JANUARY 31, 2023**

Program	Program Description	Cost Center	Cost Center Description	Title	Salary	Fringe	Reg/Temp/ Term	FTE	Hire Date
100058	Human Resources Services	20060	Human Resources Division	Director, Resources Management	170,935	39,144	Reg	1	11/1/2014
100058	Human Resources Services	20060	Human Resources Division	Customer Services Specialist	86,474	19,803	Reg	1	6/23/1982
100058	Human Resources Services	20060	Human Resources Division	Chief of Customer Service	129,669	29,694	Reg	1	9/18/2016
100058	Human Resources Services	20060	Human Resources Division	Customer Services Specialist	88,743	20,322	Reg	1	12/16/2013
100058	Human Resources Services	20060	Human Resources Division	Customer Services Specialist	79,666	18,244	Reg	1	6/26/2017
100058	Human Resources Services	20060	Human Resources Division	Resource Management Coordinator	103,609	23,727	Reg	1	1/22/2008
100043	Transportation Services	20064	Property & Fleet Management	Support Services Specialist	77,397	17,724	Reg	1	7/23/2018
100043	Transportation Services	20064	Property & Fleet Management	Chief of Support Services	98,188	22,485	Reg	1	9/9/2013
100043	Transportation Services	20064	Property & Fleet Management	Support Services Specialist	91,012	20,842	Reg	1	9/8/2014
100043	Transportation Services	20064	Property & Fleet Management	Support Services Specialist	71,081	16,278	Reg	1	vacant
200111	Draw Equipment Services	20062	Draw Division	Lottery Draw Specialist	79,666	18,244	Reg	1	2/22/2016
200111	Draw Equipment Services	20062	Draw Division	Lottery Draw Specialist	40,968	9,382	PT	0.5	6/6/2017
200111	Draw Equipment Services	20062	Draw Division	Senior Draw Specialist	103,609	23,727	Reg	1	3/20/2006
200111	Draw Equipment Services	20062	Draw Division	Lottery Draw Specialist	29,296	6,709	Reg	1	9/14/2020
					<b>1,250,312</b>	<b>286,324</b>		<b>13.5</b>	
100151	Executive Administration	20065	Office of the Executive Director	Chief Operating Officer	172,124	39,417	Reg	1	11/21/2022
100151	Executive Administration	20065	Office of the Executive Director	Executive Assistant	98,188	22,485	Reg	1	1/14/2013
100151	Executive Administration	20065	Office of the Executive Director	Special Assistant	129,669	29,694	Reg	1	8/17/2009
100151	Executive Administration	20065	Office of the Executive Director	Executive Director- Office of	227,095	52,005	Reg	1	1/8/2018
100151	Executive Administration	20065	Office of the Executive Director	Executive Advisor- Office of	-	-	Temp	1	vacant
					<b>627,076</b>	<b>143,602</b>		<b>5</b>	
100070	Hardware/Software Support	20055	Information Technology	IT Specialist (Systems Architect)	153,233	35,091	Reg	1	9/28/2009
100070	Hardware/Software Support	20055	Information Technology	Director, Information Technology	170,935	39,144	Reg	1	7/5/2022
100070	Hardware/Software Support	20055	Information Technology	IT Manager QA	158,050	36,194	Reg	1	6/13/2009
100070	Hardware/Software Support	20055	Information Technology	IT Specialist (Quality Assurance)	98,188	22,485	Reg	1	11/2/2015
200115	Lottery Gaming - IT	20055	Information Technology	Supervisory Information Technology	129,669	29,694	Reg	1	9/9/2013
200115	Lottery Gaming - IT	20055	Information Technology	Manager Network & System Administrator	149,496	34,235	Reg	1	vacant
200115	Lottery Gaming - IT	20055	Information Technology	Supervisory Computer Operator	70,589	16,165	Reg	1	3/18/2019
200115	Lottery Gaming - IT	20055	Information Technology	Computer Operator	55,542	12,719	Reg	1	vacant
200115	Lottery Gaming - IT	20055	Information Technology	Computer Operator	66,842	15,307	Reg	1	4/23/2012
200115	Lottery Gaming - IT	20055	Information Technology	Computer Operator	60,303	13,810	Reg	1	7/18/2022
200115	Lottery Gaming - IT	20055	Information Technology	Computer Operator	55,244	11,925	Reg	1	7/18/2022
200115	Lottery Gaming - IT	20055	Information Technology	IT Network Administration	149,496	34,235	Reg	1	7/20/1998
200115	Lottery Gaming - IT	20055	Information Technology	IT Specialist (Generalist)	101,085	23,149	Reg	1	vacant
200115	Lottery Gaming - IT	20055	Information Technology	Senior IT Network Administrator	126,506	28,970	Reg	1	vacant
200115	Lottery Gaming - IT	20055	Information Technology	Junior IT Network Administrator	109,016	24,965	Reg	1	vacant
					<b>1,654,194</b>	<b>378,088</b>		<b>15</b>	
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Licensing Coordinator	68,740	15,742	Reg	1	vacant
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Investigations & Enforcement Agent	87,344	20,002	Reg	1	11/21/2022
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Investigation & Enforcement Officer	129,669	29,694	Reg	1	10/28/2019

ATTACHMENT C

Program	Program Description	Cost Center	Cost Center Description	Title	Salary	Fringe	Reg/Temp/ Term	FTE	Hire Date
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Audit & Compliance Officer	129,669	29,694	Reg	1	1/6/2020
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Director, Sports Wagering Regulation	179,869	41,190	Reg	1	1/21/2020
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Responsible Gaming Program Specialist	75,127	17,204	Reg	1	5/11/2020
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Staff Assistant	67,949	15,560	Reg	1	3/29/2021
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Compliance Auditor	111,741	25,589	Reg	1	2/16/2021
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Compliance Auditor	70,589	16,165	Reg	1	7/18/2022
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Financial Auditor	90,503	20,725	Reg	1	vacant
200132	Sports Wagering Compliance	20067	Sports Wagering Regulation	Financial Investigator	95,793	21,937	Reg	1	vacant
200127	Investigations	20059	Security Division	Staff Assistant	75,436	17,275	Reg	1	1/22/2018
200127	Investigations	20059	Security Division	Investigator	100,899	23,106	Reg	1	8/13/2002
200127	Investigations	20059	Security Division	Investigator	111,741	25,589	Reg	1	6/22/2009
200127	Investigations	20059	Security Division	Chief, Compliance & Enforcement	129,669	29,694	Reg	1	9/12/2022
200127	Investigations	20059	Security Division	Systems and Compliance Investigator	100,899	23,106	Reg	1	6/16/2014
200165	Retailer Licensing	20058	Licensing Division	Program Specialist	109,031	24,968	Reg	1	7/5/1988
200165	Retailer Licensing	20058	Licensing Division	Program Specialist	109,016	24,965	Reg	1	vacant
200165	Retailer Licensing	20058	Licensing Division	Program Specialist	96,500	22,099	Reg	1	7/20/2009
200165	Retailer Licensing	20058	Licensing Division	Program Specialist	96,500	22,099	Reg	1	6/21/2010
200165	Retailer Licensing	20058	Licensing Division	Licensing Program Specialist	96,500	22,099	Reg	1	5/4/2015
					<b>2,133,184</b>	<b>488,503</b>		<b>21</b>	
100011	Website Development	20057	Communications Division	Chief of Communications	153,233	35,091	Reg	1	3/14/2022
100011	Website Development	20057	Communications Division	Web Communications Specialist	110,311	25,261	Reg	1	11/13/2017
100011	Website Development	20057	Communications Division	Public Affairs Specialist	126,506	28,970	Reg	1	5/12/2008
100011	Website Development	20057	Communications Division	Graphic Designer	88,792	20,334	Reg	1	vacant
100011	Website Development	20057	Communications Division	Copywriter	88,792	20,334	Reg	1	vacant
200116	Advertising	20056	Office Administration - Marketing	Director, Communications & Mar	162,001	37,099	Reg	1	10/24/2022
200116	Advertising	20056	Office Administration - Marketing	Chief of Marketing	149,496	34,235	Reg	1	vacant
200116	Advertising	20056	Office Administration - Marketing	Market Research Analyst	103,727	23,754	Reg	1	vacant
200116	Advertising	20056	Office Administration - Marketing	Lottery Product Developer	109,031	24,968	Reg	1	6/6/2014
200116	Advertising	20056	Office Administration - Marketing	Chief of Marketing (New Products)	153,233	35,091	Reg	1	7/5/2011
200116	Advertising	20056	Office Administration - Marketing	Events Specialist	120,211	27,529	Reg	1	vacant
200116	Advertising	20056	Office Administration - Marketing	Events and Promotions Coordinator	79,666	18,244	Reg	1	12/27/2016
200116	Advertising	20056	Office Administration - Marketing	Strategic Development Analyst	106,320	24,347	Reg	1	7/13/2015
200116	Advertising	20056	Office Administration - Marketing	Instant Product Manager	100,899	23,106	Reg	1	12/17/2012
200116	Advertising	20056	Office Administration - Marketing	Marketing Assistant	73,240	16,772	Reg	1	vacant
200116	Advertising	20056	Office Administration - Marketing	Sports Wagering Product Manager	92,766	21,244	Reg	1	8/31/2020
200116	Advertising	20056	Office Administration - Marketing	iLottery Product Manager	87,344	20,002	Reg	1	4/26/2021
					<b>1,905,568</b>	<b>436,379</b>		<b>17</b>	
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Director of Sales	148,602	34,030	Reg	1	1/4/2021
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Staff Assistant	61,982	14,194	Reg	1	12/20/2021
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Sales Coordinator	100,899	23,106	Reg	1	8/21/2017
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Sales Coordinator	106,320	24,347	Reg	1	4/27/2008
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Sales Coordinator	100,899	23,106	Reg	1	12/30/2013
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Sales Coordinator	100,899	23,106	Reg	1	12/30/2013

## ATTACHMENT C

Program	Program Description	Cost Center	Cost Center Description	Title	Salary	Fringe	Reg/Temp/ Term	FTE	Hire Date
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Sales Coordinator	103,609	23,727	Reg	1	3/14/2011
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Corporate Accounts Coordinator	111,741	25,589	Reg	1	8/29/2011
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Sales Coordinator	98,188	22,485	Reg	1	1/11/2016
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Sales Coordinator	95,477	21,864	Reg	1	8/7/2017
200135	Retailer Recruiting	20070	Trade Development/ Sales Office	Sales Coordinator	54,508	12,482	PT	0.5	vacant
					<b>1,083,124</b>	<b>248,038</b>		<b>10.5</b>	
150002	Agency Accounting Services	10002	Accounting Division	Budget Analyst	71,693	16,418	Reg	1	8/3/2020
150002	Agency Accounting Services	10002	Accounting Division	Accountant	66,078	15,132	Reg	1	7/6/2021
150002	Agency Accounting Services	10002	Accounting Division	Accountant	106,320	24,347	Reg	1	10/12/2010
150002	Agency Accounting Services	10002	Accounting Division	Accountant	111,741	25,589	Reg	1	8/13/1990
150002	Agency Accounting Services	10002	Accounting Division	Senior Account	119,990	27,478	Reg	1	7/15/2013
150002	Agency Accounting Services	10002	Accounting Division	Accounts Payable Technician	73,564	16,846	Reg	1	8/2/2010
150002	Agency Accounting Services	10002	Accounting Division	Accountant	111,741	25,589	Reg	1	8/15/1989
150002	Agency Accounting Services	10002	Accounting Division	Agency Fiscal Officer	179,869	41,190	Reg	1	2/11/2013
150002	Agency Accounting Services	10002	Accounting Division	Staff Assistant	66,078	15,132	Reg	1	4/7/2014
150002	Agency Accounting Services	10002	Accounting Division	Accounting Officer	142,060	32,532	Reg	1	vacant
150002	Agency Accounting Services	10002	Accounting Division	Inventory Management Specialist	100,899	23,106	Reg	1	8/15/2011
					<b>1,150,033</b>	<b>263,360</b>		<b>11</b>	
					<b>9,803,492</b>	<b>2,244,293</b>		<b>93</b>	

FY 2022 Intra-Districts				ATTACHMENT D	
Agency Name: Office of Lottery and Gaming (DC0)					
<b>A</b>	<b>Amount</b>	<b>FTEs</b>	<b>Sending Agency (Buyer)</b>	<b>Service</b>	<b>Where This is Funded in OLG's FY 2022 Budget</b>
	13,898	n/a	OLG	OCTO IT Assessment	0620-6206-1000-1040-0494
	223,032	n/a	OLG	Telecommunications	0620-6206-1000-1050-0308
	2,716,312	n/a	OLG	Rentals - Land & Structures	0620-6206-1000-1050-0309
	7,013	n/a	OLG	Occupancy Fixed Costs	0620-6206-1000-1050-0310
	745,008	n/a	OLG	Security Services	0620-6206-1000-1050-0440
	55,000	n/a	OLG	Office Support - P-Card	0620-6206-1000-1015-0410
	60,000	n/a	OLG	Office Support - P-Card	0620-6206-1000-1030-0410
	5,500	n/a	OLG	Office Support - P-Card	0620-6206-1000-1060-0410
	25,000	n/a	OLG	Office Support - P-Card	0620-6206-1000-1080-0410
	2,500	n/a	OLG	Office Support - P-Card	0620-6206-1000-130F-0410
	40,000	n/a	OLG	Office Support - P-Card	0620-6206-1000-6200-0410
	5,000	n/a	OLG	Office Support - P-Card	0620-6206-1000-6700-0410
<b>Total</b>	<b>\$3,898,263</b>				
<b>B</b>	<b>Amount</b>	<b>FTEs</b>	<b>Receiving Agency (Seller)</b>	<b>Service</b>	<b>Where This is Funded in Agency FY 2022 Budget</b>
	13,898	n/a	OCTO	OCTO IT Assessment	
	223,032	n/a	OCTO	Telecommunications	
	2,716,312	n/a	DGS	Rentals - Land & Structures	
	7,013	n/a	DGS	Occupancy Fixed Costs	
	745,008	n/a	DGS	Security Services	
	193,000	n/a	OFRM	Office Support - P-Card	
<b>Total</b>	<b>3,898,263</b>				

FY 2023 Intra-Districts			ATTACHMENT D		
Agency Name: Office of Lottery and Gaming (DC0)					
<b>A</b>	<b>Amount</b>	<b>FTEs</b>	<b>Sending Agency (Buyer)</b>	<b>Service</b>	<b>Where This is Funded in OLG's FY 2023 Budget</b>
	107,938	n/a	OLG	IT Software Maintenance	6062001-7131036-100070-20055-400180-6000019
	140,354	n/a	OLG	Telecommunications	6062001-7121009-100070-20055-400182-6000019
	344	n/a	OLG	IT Consulting Contracts	6062001-7132002-100070-20055-400181-6000019
	140,564	n/a	OLG	Electricity	6062001-7121006-150003-10001-400184-6000019
	2,786,201	n/a	OLG	Rentals - Land & Structures	6062001-7121010-150003-10001-400185-6000019
	3,407	n/a	OLG	Occupancy Fixed Costs	6062001-7121011-150003-10001-400186-6000019
	6,770	n/a	OLG	Sustainable DC Fixed Costs	6062001-7121012-150003-10001-400187-6000019
	664,142	n/a	OLG	Security Services	6062001-7131034-150003-10001-400188-6000019
	50,958	n/a	OLG	Maintenance & Auto Repairs	6062001-7131005-100043-20064-400183-6000019
	55,000	n/a	OLG	Office Support - P-Card	6062001-7131011-100151-20065-000000-0000000
	60,000	n/a	OLG	Office Support - P-Card	6062001-7131011-100043-20064-000000-0000000
	5,500	n/a	OLG	Office Support - P-Card	6062001-7131011-100092-20066-000000-0000000
	25,000	n/a	OLG	Office Support - P-Card	6062001-7131011-100011-20057-000000-0000000
	2,500	n/a	OLG	Office Support - P-Card	6062001-7131011-150002-10002-000000-0000000
	40,000	n/a	OLG	Office Support - P-Card	6062001-7131011-200116-20056-000000-0000000
	5,000	n/a	OLG	Office Support - P-Card	6062001-7131011-200126-20061-000000-0000000
<b>Total</b>	<b>4,093,679</b>				
<b>B</b>	<b>Amount</b>	<b>FTEs</b>	<b>Receiving Agency (Seller)</b>	<b>Service</b>	<b>Where This is Funded in Agency FY 2023 Budget</b>
	107,938	n/a	OCTO	IT Software Maintenance	
	140,354	n/a	OCTO	Telecommunications	
	344	n/a	OCTO	IT Consulting Contracts	
	140,564	n/a	DGS	Electricity	
	2,786,201	n/a	DGS	Rentals - Land & Structures	
	3,407	n/a	DGS	Occupancy Fixed Costs	
	6,770	n/a	DGS	Sustainable DC Fixed Costs	
	664,142	n/a	DGS	Security Services	
	50,958	n/a	DGS	Maintenance & Auto Repairs	
	193,000	n/a	OFRM	Office Support - P-Card	
<b>Total</b>	<b>4,093,679</b>				



ATTACHMENT E  
Office of Lottery and Gaming  
Contracts (FY 2023)

Contract #	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	FY'23 Contract Spend	FY'23 Budget	Major Agt	Contract Specialist	Award	COTR	Monitoring Activity	Funding Source	Output/Deliverables	Status of Deliverables	Subcontracting Status	CBE Status	Lottery Division Utilizing Services
CFOPD-19-C-041	Intralot	Sports Wagering, Lottery Gaming Systems and Related Services	07/16/19	base +5	07/15/24	NTE \$215,000,000	\$2,901,546.84	\$17,000,000.00	OLG	Drakus Wiggins	Sole source	Gwen Washington	no issues	Special revenue	provision and management of gaming system	On task	51% to CBE	non-CBE	Entire Agency
CFOPD-20-C-020	F.S. Taylor & Associates	Auditing Daily Lottery Services	5/1/2020	Base + 4 Years	4/30/2023	\$223,435.00	\$3,200.00	\$236,615.00	OLG	Anthony Stover	Set Aside	Anthony Edwards	no issues (CBE)	Special revenue	Auditing Daily Lottery Services	On task	none	current	Draw
CFOPD-20-C-001A	IGT Global	Instant Ticket Manufacturing Services	12/2/2019	Base +4 years	12/1/2023	NTE \$980,000.00	\$0.00	\$980,000.00	OLG	Drakus Wiggins	Exempt	Stephen Cooke	no issues	Special revenue	Instant Ticket Manufacturing Services	On task	none	non-CBE	Sales/Marketing
CFOPD-20-C-001C	Pollard Banknote	Instant Ticket Manufacturing Services	12/13/2019	Base +4 years	12/12/2023	NTE \$980,000.00	\$172,499.50	\$980,000.00	OLG	Drakus Wiggins	Exempt	Stephen Cooke	no issues	Special revenue	Instant Ticket Manufacturing Services	On task	none	non-CBE	Sales/Marketing
CFOPD-20-C-001B	Scientific Games International, Inc	Instant Ticket Manufacturing Services	12/13/2019	Base +4 years	12/12/2023	NTE \$980,000.00	\$155,702.73	\$980,000.00	OLG	Drakus Wiggins	Exempt	Stephen Cooke	no issues	Special revenue	Instant Ticket Manufacturing Services	On task	none	non-CBE	Sales/Marketing
CFOPD-20-C-024	Metropolitan Service	OLG Warehouse Services (warehousing of instant tickets)	3/30/2020	Base + 4 years	3/29/2023	\$297,814.40	\$40,650.47	\$315,910.40	OLG	Anthony Stover	Set Aside	Grant Alexander	no issues (CBE)	Special revenue	OLG Warehouse Services (warehousing of instant tickets)	On task	none	current	Sales, Marketing
CFOPD-21-C-005	Veterans Services Corporation	Lottery Retail Enhancement (storemakeovers)	12/24/2020	Base + 4 years	12/23/2023	\$740,000.00	\$283,293.89	\$740,000.00	OLG	Drakus Wiggins	Set Aside	Gwen Washington	no issues (CBE)	Special revenue	Lottery Retail Enhancement (storemakeovers)	On task	none	current	Sales
CFOPD-20-C-041	CSI Corporation of DC	Security Services for the DC Lottery	9/28/2020	Base +4 years	9/27/2023	\$465,495.10	\$159,700.03	\$705,689.45	OLG	Drakus Wiggins	Set Aside	Scott Miller	refer to the Office of Contracts & Procurement	Special revenue	Security Services for the DC Lottery	On task	none	current	Entire Agency
CFOPD-22-C-002	MS Technologies	Lot-line (dissemination of winning numbers)	10/22/2021	Base +4 years	10/31/2023	\$93,987.00	\$23,496.75	\$93,987.00	OLG	Drakus Wiggins	Competitive	Anthony Samuel	no issues	Special revenue	Lot-line (dissemination of winning numbers)	On task	none	non-CBE	Draw, IT
CFOPD-18-C-002	SmartPlay International Inc.	Computerized Draw of numbers	4/4/2018	Base+4	4/3/2023	\$288,400.00	\$0.00	\$31,000.00	OLG	Anthony Stover	Competitive	Anthony Edwards	no issues	Special revenue	Computerized Draw of numbers	On task	none	non-CBE	Draw
CFOPD-19-C-019	Gaming Laboratories (GLI)	Sports Betting Consultant	3/18/2019	Base + 4 years	3/27/2023	NTE \$250,000.00	\$26,000.00	\$400,000.00	OLG	Drakus Wiggins	Competitive	Antar Johnson	No issues	Special revenue	Sports Betting Consulting	On task	none	non-CBE	Executive Office
CFOPD-20-C-021	Tasti Creative	Website Design, Hosting Services & iLottery Platform	1/28/2020	Base + 4 years	1/27/2024	\$858,070.99	\$87,566.02	\$455,345.00	OLG	Anthony Stover	Set Aside	Melissa Davis	No issues	Special revenue	Website Design, Hosting Services & iLottery Platform	On task	none	current	Marketing/Communications
CFOPD-22-C-004	Tasti Creative	Advertising Services For DCL	01/04/22	Base + 4 Years	01/03/24	\$13,89,400.00	\$1,602,721.73	\$14,000,000.00	OLG	Drakus Wiggins	Set Aside	Jayre Reeves	no issues	Special revenue	Advertising Services for DCL	On task	none	current	Marketing/Communications
CFOPD-22-C-022	District Wharf Community Association LLC	Wharf Sponsorship Agreement	05/02/22	Base + 4 Years	05/01/23	\$112,000.00	\$84,000.00	\$112,000.00	OLG	Anthony Stover	Sole source	Gabrielle Barry	No issues	Special revenue	Promotion and event sales support services	On task	none	non-CBE	Marketing
CFOPD-22-C-025	M Jones Companies, LLC	Mobile vending	05/04/22	Base + 4 Years	05/03/23	\$115,075.70	\$15,050.48	\$115,075.70	OLG	Anthony Stover	Set Aside	Gabrielle Barry	No issues	Special revenue	Mobile Vending	On task	none	current	Marketing

Contract #	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	FY'22 Contract Spend	FY'22 Budget	Major Agt	Contract Specialist	Award	COTR	Monitoring Activity	Funding Source	Output/Deliverables	Status of Deliverables	Subcontracting Status	CBE Status	Lottery Division Utilizing Services
CFOPD-19-C-041	Intralot	Sports Wagering, Lottery Gaming Systems and Related Services	07/16/19	base +5	07/15/24	NTE \$215,000,000	\$13,039,206.03	\$17,000,000.00	OLG	Drakus Wiggins	Sole source	Tracey Cohen	no issues	Special revenue	provision and management of gaming system	On task	51% to CBE	non-CBE	Entire Agency
CFOPD-20-C-020	F.S. Taylor & Associates	Auditing Daily Lottery Services	5/1/2020	Base + 4 Years	4/30/2023	\$223,435.00	\$223,127.00	\$227,380.00	OLG	Anthony Stover	Set Aside	Anthony Edwards	no issues (CBE)	Special revenue	Auditing Daily Lottery Services	On task	none	current	Draw
CFOPD-20-C-001A	RGT Global	Instant Ticket Manufacturing Services	12/2/2019	Base +4 years	\$44,898.00	NTE \$980,000.00	\$0.00	\$980,000.00	OLG	Drakus Wiggins	Exempt	Nicole Jordan	no issues	Special revenue	Instant Ticket Manufacturing Services	On task	none	non-CBE	Sales/Marketing
CFOPD-20-C-001C	Pollard Banknote	Instant Ticket Manufacturing Services	12/13/2019	Base +4 years	12/4/2022	NTE \$980,000.00	\$643,477.89	\$980,000.00	OLG	Drakus Wiggins	Exempt	Nicole Jordan	no issues	Special revenue	Instant Ticket Manufacturing Services	On task	none	non-CBE	Sales/Marketing
CFOPD-20-C-001B	Scientific Games International, Inc	Instant Ticket Manufacturing Services	12/13/2019	Base +4 years	12/4/2022	NTE \$980,000.00	\$582,990.50	\$980,000.00	OLG	Drakus Wiggins	Exempt	Nicole Jordan	no issues	Special revenue	Instant Ticket Manufacturing Services	On task	none	non-CBE	Sales/Marketing
CFOPD-20-C-024	Metropolitan Service	OLG Warehouse Services (warehousing of instant tickets)	3/30/2020	Base + 4 years	3/29/2022	\$297,814.40	\$222,518.41	\$164,000.00	OLG	Anthony Stover	Set Aside	Grant Alexander	no issues (CBE)	Special revenue	OLG Warehouse Services (warehousing of instant tickets)	On task	none	current	Sales, Marketing
CFOPD-21-C-005	Veterans Services Corporation	Lottery Retail Enhancement (storemakeovers)	12/24/2020	Base + 4 years	12/23/2022	\$740,000.00	\$527,723.02	\$740,000.00	OLG	Drakus Wiggins	Set Aside	Gwen Washington	no issues (CBE)	Special revenue	Lottery Retail Enhancement (storemakeovers)	On task	none	current	Sales
CFOPD-16-C-016	MD8 Communications	Advertising Services For DCL	03/03/16	Base +4 years	3/2/2022	\$6,514,000.00	\$3,615,522.52	\$6,000,000.00	OLG	Drakus Wiggins	Set Aside	Nicole Jordan	no issues (CBE)	Special revenue	Advertising Services for DCL	On task	none	current	Marketing/Communications
CFOPD-20-C-041	CSI Corporation of DC	Security Services for the DC Lottery	9/28/2020	Base +4 years	9/27/2022	\$465,495.10	\$478,355.63	\$603,492.96	OLG	Drakus Wiggins	Set Aside	Scott Miller	no issues (CBE)	Special revenue	Security Services for the DC Lottery	On task	none	current	Entire Agency
CFOPD-22-C-002	MS Technologies	Lot-line (dissemination of winning numbers)	10/22/2021	Base +4 years	10/21/2022	\$93,987.00	\$92,967.75	\$100,800.00	OLG	Drakus Wiggins	Competitive	Anthony Samuel	no issues	Special revenue	Lot-line (dissemination of winning numbers)	On task	none	non-CBE	Draw, IT
CFOPD-18-C-002	SmartPlay International Inc.	Computerized Draw of numbers	4/4/2018	Base+4	4/3/2022	\$288,400.00	\$31,000.00	\$31,000.00	OLG	Anthony Stover	Competitive	Anthony Edwards	no issues	Special revenue	Computerized Draw of numbers	On task	none	current	Draw
CFOPD-19-C-019	Gaming Laboratories (GLI)	Sports Betting Consultant	3/18/2019	Base + 4 years	3/27/2022	NTE \$250,000.00	\$483,937.50	\$400,000.00	OLG	Drakus Wiggins	Competitive	Astar Johnson	No issues	Special revenue	Sports Betting Consulting	On task	none	non-CBE	Executive Office
CFOPD-20-C-021	Tacti Creative	Website Design, Hosting Services & iLottery Platform	1/28/2020	Base + 4 years	1/27/2023	\$858,070.99	\$455,315.05	\$455,345.00	OLG	Anthony Stover	Set Aside	Nicole Jordan	No issues	Special revenue	Website Design, Hosting Services & iLottery Platform	On task	none	current	Marketing/Communications
CFOPD-21-C-002	Limbic Systems Inc.	Licensing Portal	12/11/2020	Base + 4 Years	12/10/2022	\$629,370.00	\$417,424.99	\$417,420.00	OLG	Drakus Wiggins	Competitive	Michelle Johnson	no issues	Special revenue	Electronic Licensing Portal	On task	none	CBE	Licensing
CFOPD-22-C-004	Tacti Creative	Advertising Services For DCL	01/04/22	Base + 4 Years	01/03/23	\$13,89,400.00	\$3,587,952.62	\$6,000,000.00	OLG	Drakus Wiggins	Set Aside	Nicole Jordan	no issues	Special revenue	Advertising Services for DCL	On task	none	CBE	Marketing/Communications

ATTACHMENT E  
Office of Lottery and Gaming  
Contracts (FY 2021)

Contract #	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	FY21 Contract Spend	FY21 Budget	Major App	Contract Specialist	Award	COIR	Monitoring Activity	Funding Source	Output/Deliverables	Status of Deliverables	Subcontracting Status	CBE Status	Lottery Division Utilizing Services
CFOPD-19-C-041	Intralot	Sports Wagering, Lottery Gaming Systems and Related Services	07/16/19	base +5	07/15/24	NTE \$21,500,000.00	\$17,992,955.56	\$18,000,000.00	OLG	Drakus Wiggins	Sole source	Trincey Cohen	no issues	Special revenue	provision and management of gaming system	On task	51% to CBE	non-CBE	Entire Agency
CFOPD-20-C-020	F.S. Taylor & Associates	Auditing Daily Lottery Services	5/1/2020	Base + 4 Years	4/30/2022	\$223,435.00	\$201,616.00	\$224,827.09	OLG	Anthony Stover	Set Aside	Anthony Edwards	no issues (CBE)	Special revenue	Auditing Daily Lottery Services	On task	none	current	Draw
CFOPD-20-C-001A	HGT Global	Instant Ticket Manufacturing Services	12/2/2019	Base +4 years	12/3/2021	NTE \$980,000.00	\$161,241.85	\$980,000.00	OLG	Drakus Wiggins	Exempt	Nicole Jordan	no issues	Special revenue	Instant Ticket Manufacturing Services	On task	none	non-CBE	Sales/Marketing
CFOPD-20-C-001C	Pollard Banknote	Instant Ticket Manufacturing Services	12/13/2019	Base +4 years	12/4/2021	NTE \$980,000.00	\$477,854.37	\$980,000.00	OLG	Drakus Wiggins	Exempt	Nicole Jordan	no issues	Special revenue	Instant Ticket Manufacturing Services	On task	none	non-CBE	Sales/Marketing
CFOPD-20-C-001B	Scientific Games International, Inc.	Instant Ticket Manufacturing Services	12/13/2019	Base +4 years	12/4/2021	NTE \$980,000.00	\$155,887.45	\$980,000.00	OLG	Drakus Wiggins	Exempt	Nicole Jordan	no issues	Special revenue	Instant Ticket Manufacturing Services	On task	none	non-CBE	Sales/Marketing
CFOPD-20-C-024	Metropolitan Service	OLG Warehouse Services (warehousing of instant tickets)	3/30/2020	Base + 4 years	3/29/2021	\$297,814.40	\$147,722.87	\$164,000.00	OLG	Anthony Stover	Set Aside	Grant Alexander	no issues (CBE)	Special revenue	OLG Warehouse Services (warehousing of instant tickets)	On task	none	current	Sales, Marketing
CFOPD-21-C-005	Vetmans Services Corporation	Lottery Retail Enhancement (storemakeovers)	12/24/2020	Base + 4 years	12/23/2021	\$740,000.00	\$492,910.40	\$740,000.00	OLG	Drakus Wiggins	Set Aside	Green Washington	no issues (CBE)	Special revenue	Lottery Retail Enhancement (storemakeovers)	On task	none	current	Sales
CFOPD-16-C-016	MDA Communications	Advertising Services For DCI	03/03/16	Base +5 years	3/2/2021	\$6,514,000.00	\$7,396,474.10	\$7,499,056.00	OLG	Drakus Wiggins	Set Aside	Nicole Jordan	no issues (CBE)	Special revenue	Advertising Services For DCI	On task	none	current	Marketing/Communications
CFOPD-20-C-041	CSI Corporation of DC	Security Services for the DC Lottery	9/28/2020	Base +4 years	9/27/2021	\$465,495.10	\$335,905.33	\$465,495.10	OLG	Drakus Wiggins	Set Aside	Scott Miller	no issues (CBE)	Special revenue	Security Services for the DC Lottery	On task	none	current	Entire Agency
CFOPD-17-C-005	MS Technologies	Lot-line (dissemination of winning numbers)	11/1/2016	Base +4 years	10/31/2021	\$265,144.00	\$89,053.40	\$89,053.40	OLG	Drakus Wiggins	Competitive	Anthony Samuel	no issues	Special revenue	Lot-line (dissemination of winning numbers)	On task	none	non-CBE	Draw, IT
CFOPD-18-C-002	SmartPlay International Inc.	Computerized Draw of numbers	4/4/2018	Base+4	4/3/2021	\$288,400.00	\$31,000.00	\$31,000.00	OLG	Anthony Stover	Competitive	Anthony Edwards	no issues	Special revenue	Computerized Draw of numbers	On task	none	current	Draw
CFOPD-20-C-012	Spectrum Gaming	Due Diligence Investigative Services	11/4/2019	Base + 4 Years	11/3/2021	\$994,700.00	\$541,429.65	\$506,421.65	OLG	Drakus Wiggins	Competitive	Michelle Johnson	no issues	Special revenue	Sports Gaming Consulting	On task	none	non-CBE	Executive Office
CFOPD-19-C-019	Gaming Laboratories (GLI)	Sports Betting Consultant	3/18/2019	Base + 4 years	3/27/2022	NTE \$250,000.00	\$114,781.25	\$179,312.50	OLG	Drakus Wiggins	Competitive	Antar Johnson	No issues	Special revenue	Sports Betting Consulting	On task	none	non-CBE	Executive Office
CFOPD-20-C-021	Taoiti Creative	Website Design, Hosting Services & iLottery Platform	1/28/2020	Base + 4 years	1/27/2022	\$858,070.99	\$167,564.04	\$200,000.00	OLG	Anthony Stover	Set Aside	Nicole Jordan	No issues	Special revenue	Website Design, Hosting Services & iLottery Platform	On task	none	current	Marketing/Communications
CFOPD-21-C-002	Limbic Systems Inc.	Licensing Portal	12/11/2020	Base + 4 Years	12/10/2023	\$629,370.00	\$643,384.30	\$998,195.00	OLG	Drakus Wiggins	Competitive	Michelle Johnson	no issues	Special revenue	Electronic Licensing Portal	On task	none	CBE	Licensing

ATTACHMENT F  
Office of Lottery and Gaming  
Procurement  
FY 2022

RequesterAgency	POID	Requester	Ordered Date	Requisition Number	RQSubmittedDate	PoTitle	Supplier	ProcurementMethod	ContractType	FiscalYear	Status	Agency	Appropriation Year	Comptroller Obj	Fund	IndexNumber	Agency-Program	Contract ID	SplitAmount	EPPSWaiverCategory	Commodity Code	CommodityCodeDescription
DC0	PO651418	Grant Alexander	8-Oct-21	RK194240	6-Oct-21	OLG-FY22-Capital Services	CAPITAL SERVICES AND SUPPLIES	SmallPurchase	FirmFixedPrice		Receiving	DC0		0408 - PROF SERVICE FEES AND 22 CONTR	6206 - LOTTERY AND FLEET ADMINISTRATION	91030 - PROPERTY MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	Small Purchase	Not Applicable	5,000	9581539	9581539 : FACILITY MANAGEMENT SERVICES
DC0	PO651867-V3	Gwendolyn Washington	25-Apr-22	RK190129-V3	11-Apr-22	FY2022 OLG MKT DEPT - MDB COMM INC., ADVERTISING	MDB COMMUNICATIONS INC	CompetitiveScaledProposal-RFP	CostReimbursement		Receiving	DC0		0414 - ADVERTISING 22 NG	6206 - LOTTERY ADMINISTRATION	96200 - MARKETING	10620 - MARKETING	CFOPD-16-C-016	Not Applicable	637,758.64	9615342	9615342 : MARKETING SERVICES
DC0	PO651867-V3	Gwendolyn Washington	25-Apr-22	RK190129-V3	11-Apr-22	FY2022 OLG MKT DEPT - MDB COMM INC., ADVERTISING	MDB COMMUNICATIONS INC	CompetitiveScaledProposal-RFP	CostReimbursement		Receiving	DC0		0414 - ADVERTISING 22 NG	6206 - LOTTERY ADMINISTRATION	96200 - MARKETING	10620 - MARKETING	CFOPD-16-C-016	Not Applicable	2,978,031.88	9615342	9615342 : MARKETING SERVICES
DC0	PO652143	Scott Miller	19-Oct-21	RK195086	13-Oct-21	OLG FY-22 MVS Consulting FSA	MVS INC	SmallPurchase	FirmFixedPrice		Received	DC0		0441 - IT HARDWARE MAINTENANCE 22 NCE	6206 - LOTTERY ADMINISTRATION	91075 - SECURITY	10175 - SECURITY	Small Purchase	Not Applicable	3,750	9367372	9367372 : MAINTENANCE AND REPAIR, SECURITY AND ACCESS SYSTEMS
DC0	PO652179-V2	Grant Alexander	17-Aug-22	RK195675-V2	8-Aug-22	OLG-FY22-Pitney Bowes	PITNEY BOWES	ExemptFromCompetition	FirmFixedPrice		Receiving	DC0		0416 - POSTAGE 22	6206 - LOTTERY ADMINISTRATION	91030 - PROPERTY MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	Small Purchase	Not Applicable	1,000	9395245	9395245 : MAINTENANCE AND REPAIR, MAILING EQUIPMENT
DC0	PO652179-V2	Grant Alexander	17-Aug-22	RK195675-V2	8-Aug-22	OLG-FY22-Pitney Bowes	PITNEY BOWES	ExemptFromCompetition	FirmFixedPrice		Receiving	DC0		0416 - POSTAGE 22	6206 - LOTTERY ADMINISTRATION	91030 - PROPERTY MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	Small Purchase	Not Applicable	5,454.72	9395245	9395245 : MAINTENANCE AND REPAIR, MAILING EQUIPMENT
DC0	PO652179-V2	Grant Alexander	17-Aug-22	RK195675-V2	8-Aug-22	OLG-FY22-Pitney Bowes	PITNEY BOWES	ExemptFromCompetition	FirmFixedPrice		Receiving	DC0		0416 - POSTAGE 22	6206 - LOTTERY ADMINISTRATION	91030 - PROPERTY MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	Small Purchase	Not Applicable	4,500	9395245	9395245 : MAINTENANCE AND REPAIR, MAILING EQUIPMENT
DC0	PO652182	Gwendolyn Washington	19-Oct-21	RK194214	5-Oct-21	FY'22 -- Smart Board	MVS INC	SmallPurchase	FirmFixedPrice		Received	DC0		0710 - IT HARDWARE ACQUISITION 22 NS	6206 - LOTTERY ADMINISTRATION	91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	Small Purchase	Not Applicable	8,105.80	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO652183-V2	Gwendolyn Washington	16-Nov-21	RK192611-V2	21-Oct-21	FY'22 - OLG Gambling Compliance Subscription	Gambling Compliance Inc	ExemptFromCompetition	FirmFixedPrice		Received	DC0		0425 - PAYMENT OF MEMBERSHIP DUES 22	6206 - LOTTERY ADMINISTRATION	91015 - EXECUTIVE DIRECTION AND SUPPORT	10115 - EXECUTIVE DIRECTION AND SUPPORT	small purchase	Not Applicable	17,000	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO652183-V2	Gwendolyn Washington	16-Nov-21	RK192611-V2	21-Oct-21	FY'22 - OLG Gambling Compliance Subscription	Gambling Compliance Inc	ExemptFromCompetition	FirmFixedPrice		Received	DC0		0425 - PAYMENT OF MEMBERSHIP DUES 22	6206 - LOTTERY ADMINISTRATION	91015 - EXECUTIVE DIRECTION AND SUPPORT	10115 - EXECUTIVE DIRECTION AND SUPPORT	small purchase	Not Applicable	1,171	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO652496-V2	DIONNE BRYANT	13-Sep-22	RK194276-V2	9-Aug-22	FY22 _OLG Printing Services	THE HAMILTON GROUP	SmallPurchase	FirmFixedPrice		Receiving	DC0		0411 - PRINTING, DUPLICATION, ETC 22 NG, ETC	6206 - LOTTERY ADMINISTRATION	91030 - PROPERTY MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	Small Purchase	Not Applicable	1,982	9667600	9667600:Print-On-Demand Printing Services (Including Print and Distribute Services)
DC0	PO652496-V2	DIONNE BRYANT	13-Sep-22	RK194276-V2	9-Aug-22	FY22 _OLG Printing Services	THE HAMILTON GROUP	SmallPurchase	FirmFixedPrice		Receiving	DC0		0411 - PRINTING, DUPLICATION, ETC 22 NG, ETC	6206 - LOTTERY ADMINISTRATION	91030 - PROPERTY MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	Small Purchase	Not Applicable	7,714	9667600	9667600:Print-On-Demand Printing Services (Including Print and Distribute Services)
DC0	PO652965	Gwendolyn Washington	26-Oct-21	RK191119	18-Oct-21	FY'22 -- OLG -- Sports Wagering & Regulation Fingerprint Machine and Printer	IDEMIA IDENTITY AND SECURITY	ExemptFromCompetition	FirmFixedPrice		Received	DC0		0710 - IT HARDWARE ACQUISITION 22 NS	6206 - LOTTERY ADMINISTRATION	96900 - SPORTS WAGERING	10690 - SPORTS WAGERING	Small Purchase	Not Applicable	12,986	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO652968	DIONNE BRYANT	26-Oct-21	RK195449	14-Oct-21	FY'22 OLG _ Blanket PO _ Office Supplies for the Agency	CAPITAL SERVICES AND SUPPLIES	SmallPurchase	FirmFixedPrice		Receiving	DC0		0201 - OFFICE SUPPLIES 22	6206 - LOTTERY ADMINISTRATION	91030 - PROPERTY MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	Small Purchase	Not Applicable	25,000	6154313	6154313:FOLDERS, HANGING FILE

ATTACHMENT F  
Office of Lottery and Gaming  
Procurement  
FY 2022

RequesterAgency	POId	Requester	Ordered Date	Requisition Number	RQSubmittedDate	PoTitle	Supplier	ProcurementMethod	ContractType	FiscalYear	Status	Agency	Appropriation Year	Comptroller Obj	Fund	IndexNumber	Agency-Program	Contract ID	SplitAmount	EPPS Waiver Category	Commodity Code	Commodity Code Description	
DC0	PO653186	Gwendolyn Washington	27-Oct-21	RK191137	8-Oct-21	FY22 -- DC Lottery -- Gaming system and sports betting management CFOPD-19-C-041	INTRALOT INC.	ExemptFromCompetition	Requirements		Receiving	DC0		22 S	0417 - IT CONSULTANT CONTRACT	6206 - LOTTERY ADMINISTRATION	96600 - INFORMATION TECHNOLOGY (GAMES)	10660 - INFORMATION TECHNOLOGY (GAMES)	CFOPD-19-C-041	17,000,000	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO653444-V2	Grant Alexander	3-Dec-21	RK194879-V2	16-Nov-21	DEOBLIGATE-OLG-FY22-UPS	UPS GROUND FREIGHT INC	ExemptFromCompetition	FirmFixedPrice		Received	DC0		22	0416 - POSTAGE	6206 - ADMINISTRATION	9130F - FINANCIAL OFFICER	1130F - FINANCIAL OFFICER	Small Purchase	3,294.59	Not Applicable	9622438	DELIVERY SERVICES, GROUND, SMALL PARCEL
DC0	PO653748	Scott Miller	3-Nov-21	RK195082	13-Oct-21	FY-22 OLG Morpho/Idemia FSA agreement	IDEMIA IDENTITY AND SECURITY	ExemptFromCompetition	FirmFixedPrice		Received	DC0		22	0441 - IT MAINTENANCE	6206 - ADMINISTRATION	91075 - SECURITY	10175 - SECURITY	Small Purchase	6,665	Not Applicable	9367372	MAINTENANCE AND REPAIR, SECURITY AND ACCESS SYSTEMS
DC0	PO653822-V2	Grant Alexander	17-Aug-22	RK194902-V2	21-Jul-22	OLG-FY22-Metropolitan Services & Maintenance Corp.	Metropolitan Service & Maint	CompetitiveSealedBid-IFB	Requirements		Receiving	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	9130F - FINANCIAL OFFICER	1130F - FINANCIAL OFFICER	CFOPD-20-C-024	100,000	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO653822-V2	Grant Alexander	17-Aug-22	RK194902-V2	21-Jul-22	OLG-FY22-Metropolitan Services & Maintenance Corp.	Metropolitan Service & Maint	CompetitiveSealedBid-IFB	Requirements		Receiving	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	9130F - FINANCIAL OFFICER	1130F - FINANCIAL OFFICER	CFOPD-20-C-024	164,000	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO653854-V2	Gwendolyn Washington	27-Apr-22	RK193751-V2	8-Mar-22	FY22 - DC Lottery - Lottery Draw Auditing Svcs- F.S. Taylor & Associates	F.S. TAYLOR & ASSOCIATES, PC	CompetitiveSealedBid-IFB	Requirements		Receiving	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	96400 - DRAW DIVISION	10640 - DRAW DIVISION	CFOPD-20-C-020	113,690	Not Applicable	9180405	ACCOUNTING/AUDITING/BUDGET CONSULTING SERVICES
DC0	PO653854-V2	Gwendolyn Washington	27-Apr-22	RK193751-V2	8-Mar-22	FY22 - DC Lottery - Lottery Draw Auditing Svcs- F.S. Taylor & Associates	F.S. TAYLOR & ASSOCIATES, PC	CompetitiveSealedBid-IFB	Requirements		Receiving	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	96400 - DRAW DIVISION	10640 - DRAW DIVISION	CFOPD-20-C-020	118,307.50	Not Applicable	9180405	ACCOUNTING/AUDITING/BUDGET CONSULTING SERVICES
DC0	PO653856-V2	Gwendolyn Washington	19-Jan-22	RK190139-V2	8-Dec-21	FY2022 OLG TAOTI CREATIVE - WEBSITE DESGN HOSTING SERVICES & iLOTTERY PLATFORM	TAOTI ENTERPRISES, INC	CompetitiveSealedProposal-RFP	Requirements		Receiving	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	91080 - COMMUNICATIONS	10180 - COMMUNICATIONS	CFOPD-20-C-021	200,000	Not Applicable	2085495	WEBSITE DEVELOPMENT TOOL SOFTWARE
DC0	PO653856-V2	Gwendolyn Washington	19-Jan-22	RK190139-V2	8-Dec-21	FY2022 OLG TAOTI CREATIVE - WEBSITE DESGN HOSTING SERVICES & iLOTTERY PLATFORM	TAOTI ENTERPRISES, INC	CompetitiveSealedProposal-RFP	Requirements		Receiving	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	91080 - COMMUNICATIONS	10180 - COMMUNICATIONS	CFOPD-20-C-021	255,345	Not Applicable	2085495	WEBSITE DEVELOPMENT TOOL SOFTWARE
DC0	PO653857-V3	Gwendolyn Washington	22-Apr-22	RK190190-V3	8-Apr-22	FY2022 - OLG - POLLARD BANKNOTE LIMITED - PRINTING OF INSTANT TICKETS	POLLARD BANKNOTE LIMITED	ExemptFromCompetition	Requirements		Receiving	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-001C	500,000	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO653857-V3	Gwendolyn Washington	22-Apr-22	RK190190-V3	8-Apr-22	FY2022 - OLG - POLLARD BANKNOTE LIMITED - PRINTING OF INSTANT TICKETS	POLLARD BANKNOTE LIMITED	ExemptFromCompetition	Requirements		Receiving	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-001C	300,000	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO653858-V2	Gwendolyn Washington	18-Feb-22	RK190187-V2	15-Nov-21	FY2022 OLG - SCIENTIFIC GAMES, INC. PRINTING OF INSTANT TICKETS	SCIENTIFIC GAMES INTL.	ExemptFromCompetition	Requirements		Receiving	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-001B	300,000	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO653858-V2	Gwendolyn Washington	18-Feb-22	RK190187-V2	15-Nov-21	FY2022 OLG - SCIENTIFIC GAMES, INC. PRINTING OF INSTANT TICKETS	SCIENTIFIC GAMES INTL.	ExemptFromCompetition	Requirements		Receiving	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-001B	300,000	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO653859	Gwendolyn Washington	4-Nov-21	RK190188	27-Sep-21	FY2022 - OLG - IGT GLOBAL SOLUTIONS CORP., - MANUFACTURE OF INSTANT TICKETS	IGT GLOBAL SOLUTIONS CORP	ExemptFromCompetition	Requirements		Ordered	DC0		22	0409 - CONTRACT SERVICES	6206 - ADMINISTRATION	96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-001A	300,000	Not Applicable	9634840	PROFESSIONAL ORGANIZATION



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DC0	PO653926	Scott Miller	5-Nov-21	RK194772		FY22 - OLG - CSI Security - 20-C-8-Oct-21 041 - DC Lottery Security Services	CSI CORPORATION OF DC	CompetitiveSealedProposal-RFP	Requirements		Receiving	DC0		0409 - CONTRACT SERVICES - UAL	6206 - ADMINISTRATION	91075 - SECURITY	10175 - SECURITY	CFOPD_20-C-041	Not Applicable		9904602 : ARMED, UNIFORMED POLICE OFFICER	
DC0	PO654046-V2	Gwendolyn Washington	25-Oct-22	RK196678-V2		FY'22 -- DC Lottery -- DEOBLIGATION -- IVR System	MS TECHNOLOGIES CORP.	CompetitiveSealedProposal-RFP	FirmFixedPrice		Received	DC0		0409 - CONTRACT SERVICES - UAL	6206 - ADMINISTRATION	91040 - TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	CFOPD-17-C-005	Not Applicable		9857400 : Software, Computer, Rental or Lease	
DC0	PO654046-V2	Gwendolyn Washington	25-Oct-22	RK196678-V2		FY'22 -- DC Lottery -- DEOBLIGATION -- IVR System	MS TECHNOLOGIES CORP.	CompetitiveSealedProposal-RFP	FirmFixedPrice		Received	DC0		0409 - CONTRACT SERVICES - UAL	6206 - ADMINISTRATION	91040 - TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	CFOPD-22-C-002	Not Applicable		9857400 : Software, Computer, Rental or Lease	
DC0	PO654248-V2	Gwendolyn Washington	25-Oct-22	RK196040-V2		FY'22 -- DC Lottery -- DEOBLIGATION -- Westlaw Subscription	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice		Received	DC0		0410 - OFFICE SUPPORT	6206 - ADMINISTRATION	91040 - TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	small purchase	Not Applicable		9857400 : Software, Computer, Rental or Lease	
DC0	PO654761	Scott Miller	16-Nov-21	RK194762		8-Oct-21 OLG FY-22 VERITAS FSA	VERITAS CONSULTING GROUP LLC	ExemptFromCompetition	FirmFixedPrice		Received	DC0		0405 - MAINTENANCE AND REPAIRS -	6206 - ADMINISTRATION	91075 - SECURITY	10175 - SECURITY	Small Purchase	Not Applicable		9367372 : ACCESS SYSTEMS	
DC0	PO654842-V2	Gwendolyn Washington	18-Oct-22	RK195238-V2		FY'22 -- DC Lottery -- DEOBLIGATION--Retail Store Enhancement	VETERANS SERVICES CORPORATION	CompetitiveSealedProposal-RFP	Requirements		Received	DC0		0409 - CONTRACT SERVICES - UAL	6206 - ADMINISTRATION	96300 - TRADE DEVELOPMENT	10630 - TRADE DEVELOPMENT	CFOPD-21-C-005	Not Applicable		9150400 : Advertising, Outdoor Billboard, etc.	
DC0	PO654853-V2	DIONNE BRYANT	21-Dec-21	RK196996-V2		21-Dec-21 FY'22_OLG_ Xerox Corporation	XEROX CORPORATION	ExemptFromCompetition	FirmFixedPrice		Receiving	DC0		0706 - RENTALS - MACHINERY AND EQUIPMENT	6206 - ADMINISTRATION	91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	SMALL PURCHASE	Not Applicable		9852691 : RENTAL OF XEROX COPY MACHINE PARTS AND ACCESSORIES (XEROX OR EQUAL)	
DC0	PO655998-V2	Gwendolyn Washington	25-Oct-22	RK196126-V2		FY'22 -- DC Lottery -- DEOBLIGATION -- GPS Subscription and Monitoring	ASSURED TELEMATICS, INC.	ExemptFromCompetition	FirmFixedPrice		Received	DC0		0408 - PROF SERVICE FEES AND	6206 - ADMINISTRATION	91030 - PROPERTY AND FLEET MANAGEMENT	10115 - PROPERTY AND FLEET MANAGEMENT	small purchase	Not Applicable		2204336 : GLOBAL POSITIONING SYSTEM	
DC0	PO656001-V2	Gwendolyn Washington	21-Oct-22	RK197950-V2		FY'22 -- DC Lottery -- DEOBLIGATION -- Translation Services -- MCS	MULTICULTURAL COMMUNITY SERVIC	SmallPurchase	FirmFixedPrice		Received	DC0		0408 - PROF SERVICE FEES AND	6206 - ADMINISTRATION	91015 - EXECUTIVE DIRECTION AND SUPPORT	10115 - EXECUTIVE DIRECTION AND SUPPORT	small purchase	Not Applicable		9634840 : PROFESSIONAL ORGANIZATION	
DC0	PO656188-V2	Gwendolyn Washington	25-Oct-22	RK198408-V2		FY'22 -- DC Lottery -- DEOBLIGATION -- Open Purchase Order for IT Supplies	METROPOLITAN OFFICE PRODUCTS	SmallPurchase	FirmFixedPrice		Received	DC0		0201 - OFFICE SUPPLIES	6206 - ADMINISTRATION	91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	SMALL PURCHASE	Not Applicable		2072526 : CARTRIDGES, CLEANING, TAPE DRIVE	
DC0	PO657451-V2	Gwendolyn Washington	4-Aug-22	RK199985-V2		FY'22--DC Lottery -- Cable 12-Jul-22 Services for the DC Lottery	COMCAST CABLE COMMUNICATIONS	SmallPurchase	FirmFixedPrice		Receiving	DC0		0410 - OFFICE SUPPORT	6206 - ADMINISTRATION	91015 - EXECUTIVE DIRECTION AND SUPPORT	10115 - EXECUTIVE DIRECTION AND SUPPORT	small purchase	Not Applicable		9151500 : Broadcasting Services, Television	
DC0	PO657451-V2	Gwendolyn Washington	4-Aug-22	RK199985-V2		FY'22--DC Lottery -- Cable 12-Jul-22 Services for the DC Lottery	COMCAST CABLE COMMUNICATIONS	SmallPurchase	FirmFixedPrice		Receiving	DC0		0410 - OFFICE SUPPORT	6206 - ADMINISTRATION	91015 - EXECUTIVE DIRECTION AND SUPPORT	10115 - EXECUTIVE DIRECTION AND SUPPORT	small purchase	Not Applicable		9151500 : Broadcasting Services, Television	
DC0	PO657465	Grant Alexander	29-Dec-21	RK199111		17-Nov-21 OLG-FY22-UPS	UPS GROUND FREIGHT INC	ExemptFromCompetition	FirmFixedPrice		Receiving	DC0		0416 - POSTAGE	6206 - ADMINISTRATION	9130F - AGENCY CHIEF	1130F - AGENCY CHIEF	Small Purchase	Not Applicable		9622438 : DELIVERY SERVICES, GROUND, SMALL PARCEL	
DC0	PO657520	Gwendolyn Washington	30-Dec-21	RK197954		FY'22 -- DC Lottery -- Westlaw CLEAR	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice		Receiving	DC0		0408 - PROF SERVICE FEES AND	6206 - ADMINISTRATION	96900 - SPORTS WAGERING	10690 - SPORTS WAGERING	small purchase	Not Applicable		9857400 : Software, Computer, Rental or Lease	

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RequesterAgency	POId	Requester	Ordered Date	Requisition Number	RQSubmittedDate	PoTitle	Supplier	ProcurementMethod	ContractType	FiscalYear	Status	Agency	Appropriation Year	Comptroller Obj	Fund	IndexNumber	Agency-Pea	Contract ID	SplitAmount	EPPSWaiverCategory	Commodity Code	CommodityCodeDescription
DC0	PO657520	Gwendolyn Washington	30-Dec-21	RK197954	4-Nov-21	FY'22 -- DC Lottery -- Westlaw CLEAR	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice		Receiving	DC0	22	0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION	91075 - SECURITY	10175 - SECURITY	small purchase	9,039.96	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO657520	Gwendolyn Washington	30-Dec-21	RK197954	4-Nov-21	FY'22 -- DC Lottery -- Westlaw CLEAR	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice		Receiving	DC0	22	0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION	96900 - SPORTS WAGERING	10690 - SPORTS WAGERING	small purchase	9,039.96	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO657536	Gwendolyn Washington	30-Dec-21	RK199200	17-Nov-21	FY'22 -- OLG -- Adobe Software License Products	MVS INC	SmallPurchase	FirmFixedPrice		Received	DC0	22	0711 - IT SOFTWARE ACQUISITION	6206 - LOTTERY ADMINISTRATION	91040 - TECHNOLOGY	10140 - TECHNOLOGY	SMALL PURCHASE	11,270.40	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO658525-V3	Gwendolyn Washington	18-Jul-22	RK201573-V3	22-Jun-22	FY'22 -- Sports Betting Consultation	GAMING LABORATORIES	CompetitiveScaledProposal-RFP	Requirements		Received	DC0	22	0409 - CONTRACT UAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION	96900 - SPORTS WAGERING	10690 - SPORTS WAGERING	CFOPD-19-C-019	200,000	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO659205-V2	Gwendolyn Washington	4-Aug-22	RK202894-V2	29-Apr-22	FY2022 OLG MARKETING DEPT - TAOTI ENTERPRISES, INC - LOTTERY ADVERTISING SERVICES	TAOTI ENTERPRISES, INC	CompetitiveScaledProposal-RFP	CostReimbursement		Receiving	DC0	22	0414 - ADVERTISING SERVICES - NG	6206 - LOTTERY ADMINISTRATION	96200 - MARKETING	10620 - MARKETING	CFOPD-22-C-004	8,384,000	Not Applicable	9615342	: MARKETING SERVICES
DC0	PO659830	Tashanna Wilkins	10-Feb-22	RK203182	13-Jan-22	FY'22_OLG_Restaurant Association of Metropolitan Washington	RESTAURANT ASSOCIATION OF	ExemptFromCompetition	FirmFixedPrice		Received	DC0	22	0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION	91080 - COMMUNICATIONS	10180 - COMMUNICATIONS	Small Purchase	12,500	Not Applicable	9152200	Communications Marketing Services
DC0	PO660167	Gwendolyn Washington	18-Feb-22	RK204124-V2	17-Oct-22	FY'22 -- DC Lottery -- LexisNexis Services for the Legal Division	RELX Inc.	ExemptFromCompetition	FirmFixedPrice		Canceled	DC0	22	0410 - OFFICE SUPPORT	6206 - LOTTERY ADMINISTRATION	91060 - LEGAL SERVICES	10160 - LEGAL SERVICES	small purchase	616	Not Applicable	9636400	Registration Fees
DC0	PO661435-V2	Luis Rendon	12-Apr-22	RK205339-V2	29-Mar-22	Limbic Systems, Inc. - OLG Licensing Portal FY22	LIMBIC SYSTEMS INC	SoleSource	FirmFixedPrice		Receiving	DC0	22	0417 - IT CONSULTANT CONTRACT	6206 - LOTTERY ADMINISTRATION	96900 - SPORTS WAGERING	10690 - SPORTS WAGERING	21-C-002	313,068.70	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO661435-V2	Luis Rendon	12-Apr-22	RK205339-V2	29-Mar-22	Limbic Systems, Inc. - OLG Licensing Portal FY22	LIMBIC SYSTEMS INC	SoleSource	FirmFixedPrice		Receiving	DC0	22	0417 - IT CONSULTANT CONTRACT	6206 - LOTTERY ADMINISTRATION	96900 - SPORTS WAGERING	10690 - SPORTS WAGERING	21-C-002	104,356.30	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO661507	Tashanna Wilkins	21-Mar-22	RK207055	18-Mar-22	FY'22_OLG_Request For Temporary Services	MIDTOWN PERSONNEL INC.	SmallPurchase	FirmFixedPrice		Receiving	DC0	22	0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION	96200 - MARKETING	10620 - MARKETING	Small Purchase	2,416	Not Applicable	9150340	: PUBLIC RELATIONS SERVICES
DC0	PO661692-V3	Gwendolyn Washington	18-Oct-22	RK201892-V3	17-Oct-22	DEOBLIGATION - IT Consultants (STaR) - FY22 - OLG - Business Systems Analyst (Master) - Local	COMPUTER AID INC	CooperativeAgreements	LaborHour		Ordered	DC0	22	0417 - IT CONSULTANT CONTRACT	6206 - LOTTERY ADMINISTRATION	91040 - TECHNOLOGY	10140 - TECHNOLOGY	CW91684	64,098.99	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO661898	Gwendolyn Washington	29-Mar-22	RK206588	3-Mar-22	FY'22 -- OLG -- SmartPlay -- Draw Machines	SMARTPLAY INTERNATIONAL, INC	CompetitiveScaledProposal-RFP	Requirements		Received	DC0	22	0409 - CONTRACT UAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION	96400 - DRAW DIVISION	10640 - DRAW DIVISION	CFOPD-18-C-002	31,000	Not Applicable	9634840	: PROFESSIONAL ORGANIZATION
DC0	PO661923-V4	Gwendolyn Washington	13-Jul-22	RK202881-V5	6-Jun-22	De-encumbrance - IT Consultants (STaR) - FY22 - OLG Program Manager (Master) - Local	COMPUTER AID INC	CooperativeAgreements	LaborHour		Ordered	DC0	22	0417 - IT CONSULTANT CONTRACT	6206 - LOTTERY ADMINISTRATION	91040 - TECHNOLOGY	10140 - TECHNOLOGY	CW91684	1.44	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO662584	Gwendolyn Washington	12-Apr-22	RK208153	24-Mar-22	FY'22 -- DC Lottery -- Additional Cubicles -- Sales and Sports Wagering	KIMBALL INTERNATIONAL, INC	SmallPurchase	FirmFixedPrice		Receiving	DC0	22	0701 - PURCHASE S - FURNITURE AND FIXTURES	6206 - LOTTERY ADMINISTRATION	91030 - PROPERTY AND FLEET MANAGMENT	10130 - PROPERTY AND FLEET MANAGMENT	small purchase	73,886.88	Not Applicable	9634840	: PROFESSIONAL ORGANIZATION
DC0	PO662586	Luis Rendon	12-Apr-22	RK208443	29-Mar-22	Limbic Systems Inc - reconciliation result from FY21	LIMBIC SYSTEMS INC	SoleSource	FirmFixedPrice		Ordered	DC0	22	0417 - IT CONSULTANT CONTRACT	6206 - LOTTERY ADMINISTRATION	96900 - SPORTS WAGERING	10690 - SPORTS WAGERING	CFOPD-21-C-002	41,742	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING



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DC0	PO662980-V2	Gwendolyn Washington	1-Sep-22	RK209679-V2	31-Aug-22	FY'22 -- DC Lottery -- Westlaw CLEAR - Continuation of PO 657520	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice		Receiving	DC0		0408 - PROF SERVICE FEES AND 22 CONTR	6206 - LOTTERY ADMINISTRAT	96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	small purchase	21,046.88	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO665106	Gwendolyn Washington	3-Jun-22	RK209468	13-Apr-22	OLG FY2022 LOTTERY PROMOTIONS & EVENTS SUPPORT SERVICES	M JONES COMPANIES, LLC	CompetitiveScaledProposal-RFP	Requirements		Receiving	DC0		0409 - CONTRACT SERVICES - UAL 22 OTHER	6206 - LOTTERY ADMINISTRAT	96200 - MARKETING	10620 - MARKETING	CFOPD-22-C-025	115,075.70	Not Applicable	9615342	MARKETING SERVICES
DC0	PO665271	Gwendolyn Washington	7-Jun-22	RK213467	2-Jun-22	FY'22 -- Sports Betting Consultation--Task Order 12	GAMING LABORATORIES	CompetitiveScaledProposal-RFP	Requirements		Receiving	DC0		0409 - CONTRACT SERVICES - UAL 22 OTHER	6206 - LOTTERY ADMINISTRAT	96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	CFOPD-19-C-019	62,500	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO665272-V2	Gwendolyn Washington	18-Oct-22	RK212727-V2	14-Oct-22	FY'22 -- DEOBLIGATION Sports Betting Consultation Task Order 11	GAMING LABORATORIES	CompetitiveScaledProposal-RFP	Requirements		Received	DC0		0409 - CONTRACT SERVICES - UAL 22 OTHER	6206 - LOTTERY ADMINISTRAT	96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	CFOPD-19-C-019	8,312.50	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO665568-V3	Gwendolyn Washington	25-Oct-22	RK213597-V3	17-Oct-22	DEOBLIGATION - IT Consultants (STaR2) - FY22 - OLG - Business System Analyst (Master) - Local	COMPUTER AID INC	CooperativeAgreements	LaborHour		Ordered	DC0		0417 - IT CONSULTANT 22 S	6206 - LOTTERY ADMINISTRAT	91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	CW95481	79,405.20	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO665628	Michelle Johnson	9-Jun-22	RK213026	27-May-22	FY'22 -- DC Lottery -- Michael & Carroll Due Diligence Contract Task Order #2	Michael & Carroll PC	CompetitiveScaledBid-IFB	Requirements		Receiving	DC0		0409 - CONTRACT SERVICES - UAL 22 OTHER	6206 - LOTTERY ADMINISTRAT	96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	CFOPD-20-C-019A	20,040	Not Applicable	9183210	CONSULTING SERVICES (NOT OTHERWISE CLASSIFIED)
DC0	PO665633	Gwendolyn Washington	9-Jun-22	RK211911	13-May-22	FY'22 -- Sports Betting Consultation--Task Order 7--Unpaid Invoice	GAMING LABORATORIES	CompetitiveScaledProposal-RFP	Requirements		Received	DC0		0409 - CONTRACT SERVICES - UAL 22 OTHER	6206 - LOTTERY ADMINISTRAT	96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	CFOPD-19-C-019	97,468.75	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO666525-V2	Gwendolyn Washington	18-Oct-22	RK209686-V2	14-Oct-22	DEOBLIGATION - IT Consultants (STaR2) - FY22 - OLG - Program Manager (Master) - Local	COMPUTER AID INC	CooperativeAgreements	LaborHour		Ordered	DC0		0417 - IT CONSULTANT 22 S	6206 - LOTTERY ADMINISTRAT	91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	CW95481	37,058.56	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO667521	Gwendolyn Washington	20-Jul-22	RK215888	5-Jul-22	FY'22 -- OLG Docu-Sign Envelopes	CARAHSOFT TECHNOLOGY CORP	ExemptFromCompetition	FirmFixedPrice		Received	DC0		0711 - IT SOFTWARE ACQUISITION 22 NS	6206 - LOTTERY ADMINISTRAT	96900 - INFORMATION TECHNOLOGY	10690 - INFORMATION TECHNOLOGY	Small Purchase	5,308.29	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO667719-V3	Gwendolyn Washington	21-Oct-22	RK217145-V3	14-Oct-22	FY'22 -- DC Lottery -- DEOBLIGATION - Sports Betting Consultation--Task Order 13	GAMING LABORATORIES	CompetitiveScaledProposal-RFP	Requirements		Receiving	DC0		0409 - CONTRACT SERVICES - UAL 22 OTHER	6206 - LOTTERY ADMINISTRAT	96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	CFOPD-19-C-019	45,125	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO667719-V3	Gwendolyn Washington	21-Oct-22	RK217145-V3	14-Oct-22	FY'22 -- DC Lottery -- DEOBLIGATION - Sports Betting Consultation--Task Order 13	GAMING LABORATORIES	CompetitiveScaledProposal-RFP	Requirements		Receiving	DC0		0409 - CONTRACT SERVICES - UAL 22 OTHER	6206 - LOTTERY ADMINISTRAT	96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	CFOPD-19-C-019	71,125	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO668984	Gwendolyn Washington	12-Aug-22	RK218586	5-Aug-22	FY'22 -- DC Lottery - Curtis Properties (Sports Betting Cubicles Electrical Installation)	CURTIS PROPERTY MANAGEMENT	SmallPurchase	FirmFixedPrice		Received	DC0		0408 - PROF SERVICE FEES AND 22 CONTR	6206 - LOTTERY ADMINISTRAT	96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	Small Purchase	6,653	Not Applicable	9587800	Property Management Services
DC0	PO669098	Tashanna Wilkins	16-Aug-22	RK218324	2-Aug-22	FY'22_OLG_Community Sponsorship H Street Festival	H STREET MAIN STREET INC.	ExemptFromCompetition	FirmFixedPrice		Received	DC0		0408 - PROF SERVICE FEES AND 22 CONTR	6206 - LOTTERY ADMINISTRAT	96200 - MARKETING	10620 - MARKETING	Small Purchase	7,500	Not Applicable	9150340	PUBLIC RELATIONS SERVICES
DC0	PO669099	Tashanna Wilkins	16-Aug-22	RK218334	2-Aug-22	FY'22_OLG_Community Sponsorship Porchfest DC	PORCHFEST DC	ExemptFromCompetition	FirmFixedPrice		Receiving	DC0		0408 - PROF SERVICE FEES AND 22 CONTR	6206 - LOTTERY ADMINISTRAT	96200 - MARKETING	10620 - MARKETING	Small Purchase	3,000	Not Applicable	9150340	PUBLIC RELATIONS SERVICES
DC0	PO670385	Gwendolyn Washington	31-Aug-22	RK200578	9-Dec-21	FY2022 - OLG MARKETING DEPT DISTRICT WHARF COMMUNITY ASSOCIATION	DISTRICT WHARF COMMUNITY	ExemptFromCompetition	FirmFixedPrice		Ordering	DC0		0408 - PROF SERVICE FEES AND 22 CONTR	6206 - LOTTERY ADMINISTRAT	96200 - MARKETING	10620 - MARKETING	CFOPD-22-C-022	112,000	Not Applicable	9634840	PROFESSIONAL ORGANIZATION



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RequesterAgency	POId	Requester	Ordered Date	Requisition Number	RQSubmittedDate	PoTitle	Supplier	ProcurementMethod	ContractType	FiscalYear	Status	Agency	Appropriation Year	Comptroller Obj	Fund	IndexNumber	Agency-Peak	Contract ID	SplitAmount	EPPSWaiverCategory	Commodity Code	CommodityCodeDescription
DC0	PO672198	Gwendolyn Washington	26-Sep-22	RK220437		New - FY22 - OLG - MSP 7-Sep-22 Program - E001 Marketing Advisor OST, INC.		CompetitiveSealedProposal-RFP	Requirements		Receiving	DC0		0409 - CONTRACT UAL SERVICES - 22 OTHER	6206 - LOTTERY ADMINISTRATION	91015 - EXECUTIVE DIRECTION AND SUPPORT	10115 - EXECUTIVE DIRECTION AND SUPPORT	CFOPD-22-C-021		Not Applicable	9626941	PERSONNEL SERVICES, TEMPORARY
Grand total																			0	34,831,769		

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RequesterAgency	POId	Requester	Ordered Date	Requisition Number	RQSubmittedDate	POTitle	Supplier	ProcurementMethod	ContractType	Fiscal Year	IsCOVID19Purchase	Is COVID19 P-Card Purchase	Is COVID19 WireTransfer Purchase	Agency	Fund Agency	Fund	Program	Cost Center	Account	SplitAmount	Contract ID	EPPSWaiverCategory	Commodity Code	CommodityCodeDescription
DC0	PO674106-V3	Gwendolyn Washington	15-Dec-22	RK223485-V3	13-Dec-22	Modify - FY23 - OLG - MSP Program - E101 Marketing Advisor	OST, INC.	CompetitiveSealedProposal-RFP	Requirement s	No	No	No		DC0	DC0	6062001	100151	20065	7132001	203,392.021	CFOPD-22-C-021	Not Applicable	9626941	PERSONNEL SERVICES, TEMPORARY
DC0	PO674147	Gwendolyn Washington	7-Oct-22	RK221646	5-Oct-22	FY23 -- DC Lottery -- Westlaw CLEAR - Continuation of PO662980	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	200132	20067	7171009	24,766.56	small purchase	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO674148	Gwendolyn Washington	7-Oct-22	RK222576	5-Oct-22	FY23 -- DC Lottery -- Translation Services -- MCS	MULTICULTURAL COMMUNITY SERVIC	SmallPurchase	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100151	20065	7131011	5,000	small purchase	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO674150	Gwendolyn Washington	7-Oct-22	RK222672	5-Oct-22	FY23 -- DC Lottery -- GPS Subscription and Monitoring	ASSURED TELEMATICS, INC.	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100043	20064	7111011	8,520	small purchase	Not Applicable	2204336	GLOBAL POSITIONING SYSTEM
DC0	PO674150	Gwendolyn Washington	7-Oct-22	RK222672	5-Oct-22	FY23 -- DC Lottery -- GPS Subscription and Monitoring	ASSURED TELEMATICS, INC.	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100043	20064	7111011	805	small purchase	Not Applicable	2204336	GLOBAL POSITIONING SYSTEM
DC0	PO674152	Gwendolyn Washington	7-Oct-22	RK221624	1-Oct-22	FY23 -- DC Lottery -- Gaming system and sports betting management CFOPD-19-C-041	INTRALOT INC.	ExemptFromCompetition	Requirement s	No	No	No		DC0	DC0	6062001	200115	20055	7132001	17,000,000.041	CFOPD-19-C-041	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO674574	Gwendolyn Washington	13-Oct-22	RK221635	7-Sep-22	FY23 -- DC Lottery -- IVR System	MS TECHNOLOGIES CORP.	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100070	20055	7132001	93,987.002	CFOPD-22-C-002	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO674804	Scott Miller	18-Oct-22	RK225373	13-Oct-22	OLG FY-23 CSI Security Contract - 20-C-041 - DC Lottery Security Services	CSI CORPORATION OF DC	CompetitiveSealedProposal-RFP	Requirement s	No	No	No		DC0	DC0	6062001	200127	20059	7132001	705,689.45	CFOPD-20-C-041	Not Applicable	9904602	ARMED, UNIFORMED POLICE OFFICER
DC0	PO674805	Scott Miller	18-Oct-22	RK225241	1-Oct-22	OLG FY-23 VERITAS FSA Contract	VERITAS CONSULTING GROUP LLC	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	200127	20059	7131006	48,000	Small Purchase	Not Applicable	9367375	MAINTENANCE SERVICE FOR SECURITY EQUIPMENT
DC0	PO674812	Gwendolyn Washington	18-Oct-22	RK221298	14-Oct-22	FY23 -- OLG -- Gambling Compliance Subscription	Gambling Compliance Inc	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100151	20065	7131011	19,700	small purchase	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO674813	Gwendolyn Washington	18-Oct-22	RK221018	14-Oct-22	FY23--DC Lottery -- Cable Services for the DC Lottery	COMCAST CABLE COMMUNICATIONS	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100151	20065	7131011	7,609.20	small purchase	Not Applicable	9151500	Broadcasting Services, Television
DC0	PO674814-V2	Gwendolyn Washington	15-Dec-22	RK222226-V2	22-Nov-22	FY23 -- DC Lottery -- Westlaw Subscription	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100151	20065	7131011	397	small purchase	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO674814-V2	Gwendolyn Washington	15-Dec-22	RK222226-V2	22-Nov-22	FY23 -- DC Lottery -- Westlaw Subscription	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100151	20065	7131011	5,252.28	small purchase	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO675262	Scott Miller	24-Oct-22	RK225394	23-Sep-22	OLG FY-23 Morpho (Idemia) FSA	IDEMIA IDENTITY AND SECURITY	SmallPurchase	FirmFixedPrice	No	No	No		DC0	DC0	6062001	200127	20059	7131035	6,998	Small Purchase	Not Applicable	9904120	FINGERPRINTING SERVICES
DC0	PO675712	Gwendolyn Washington	27-Oct-22	RK227537	13-Oct-22	FY23 - OLG - Taoti Creative - Website Development and Maintenance	TAOTI ENTERPRISES, INC	CompetitiveSealedProposal-RFP	Requirement s	No	No	No		DC0	DC0	6062001	100012	20057	7132001	200,000.021	CFOPD-20-C-021	Not Applicable	2085495	WEBSITE DEVELOPMENT TOOL SOFTWARE
DC0	PO675798	Gwendolyn Washington	28-Oct-22	RK230043	27-Oct-22	FY23 -- OLG -- Sales Training	ERC SERVICES INC	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	200135	20070	7131020	3,080	Small Purchase	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO675875-V2	Gwendolyn Washington	14-Dec-22	RK228757-V2	9-Dec-22	FY23 -- DC Lottery -- Retail Store Enhancement	VETERANS SERVICES CORPORATION	CompetitiveSealedProposal-RFP	Requirement s	No	No	No		DC0	DC0	6062001	200134	20070	7132001	527,723.02	CFOPD-21-C-005	Not Applicable	9150400	Advertising, Outdoor Billboard, etc.
DC0	PO675875-V2	Gwendolyn Washington	14-Dec-22	RK228757-V2	9-Dec-22	FY23 -- DC Lottery -- Retail Store Enhancement	VETERANS SERVICES CORPORATION	CompetitiveSealedProposal-RFP	Requirement s	No	No	No		DC0	DC0	6062001	200134	20070	7132001	212,276.98	CFOPD-21-C-005	Not Applicable	9150400	Advertising, Outdoor Billboard, etc.
DC0	PO676110	Scott Miller	2-Nov-22	RK225955	26-Sep-22	OLG FY-23 MVS Consulting FSA	MVS INC	SmallPurchase	FirmFixedPrice	No	No	No		DC0	DC0	6062001	200127	20059	7131035	3,750	Small Purchase	Not Applicable	9367375	MAINTENANCE SERVICE FOR SECURITY EQUIPMENT
DC0	PO676237	DIONNE BRYANT	3-Nov-22	RK229881	26-Oct-22	FY23 - OLG - Printing Services	THE HAMILTON GROUP	SmallPurchase	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100043	20064	7131011	8,704	Small Purchase	Not Applicable	9667600	Print-On-Demand Printing Services (Including Print and Distribute Services)
DC0	PO676276	Gwendolyn Washington	3-Nov-22	RK227538	17-Oct-22	FY23 OLG - SCIENTIFIC GAMES, INC. PRINTING OF INSTANT TICKETS	SCIENTIFIC GAMES INTL.	ExemptFromCompetition	Requirement s	No	No	No		DC0	DC0	6062001	200120	20056	7132001	300,000.001B	CFOPD-20-C-01B	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO676277	Gwendolyn Washington	3-Nov-22	RK227540	17-Oct-22	FY23-OLG- IGT GLOBAL SOLUTIONS CORP., MANUFACTURE OF INSTANT TICKETS	IGT GLOBAL SOLUTIONS CORP	ExemptFromCompetition	Requirement s	No	No	No		DC0	DC0	6062001	200120	20056	7132001	300,000.001A	CFOPD-20-C-001A	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO676278	Gwendolyn Washington	3-Nov-22	RK227539	13-Oct-22	FY23 - OLG - POLLARD BANKNOTE LIMITED - PRINTING OF INSTANT TICKETS	POLLARD BANKNOTE LIMITED	ExemptFromCompetition	Requirement s	No	No	No		DC0	DC0	6062001	200120	20056	7132001	300,000.001C	CFOPD-20-C-001C	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO676279	Gwendolyn Washington	3-Nov-22	RK227536	8-Oct-22	FY23 OLG MARKETING DEPT - TAOTI ENTERPRISES, INC - LOTTERY ADVERTISING SERVICES	TAOTI ENTERPRISES, INC	CompetitiveSealedProposal-RFP	Requirement s	No	No	No		DC0	DC0	6062001	200116	20056	7131015	5,475,400.004	CFOPD-22-C-004	Not Applicable	9615342	PERSONNEL SERVICES, MARKETING SERVICES
DC0	PO676965	Gwendolyn Washington	15-Nov-22	RK230637	1-Nov-22	FY23 - DC Lottery - Lottery Draw Auditing Svcs- F.S. Taylor & Associates	F.S. TAYLOR & ASSOCIATES, PC	CompetitiveSealedBid-IFB	Requirement s	No	No	No		DC0	DC0	6062001	200110	20062	7132001	118,307.50	CFOPD-20-C-020	Not Applicable	9180405	ACCOUNTING/AUDITING/BUDGET CONSULTING SERVICES
DC0	PO677562	Gwendolyn Washington	21-Nov-22	RK227535	20-Oct-22	FY23 -- DC Lottery -- Lexis Legal Research	RELX Inc.	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100092	20066	7131011	708	Small Purchase	Not Applicable	9857400	Software, Computer, Rental or Lease
DC0	PO677624-V2	Gwendolyn Washington	19-Dec-22	RK228908-V2	19-Dec-22	NEW FY23 - OLG - MSP Program - Customer Service Specialist	OST, INC.	CompetitiveSealedProposal-RFP	Requirement s	No	No	No		DC0	DC0	6062001	100151	20065	7132001	13,328.021	CFOPD-22-C-021	Not Applicable	9626941	PERSONNEL SERVICES, TEMPORARY
DC0	PO677643	Gwendolyn Washington	22-Nov-22	RK224820	5-Oct-22	FY23--DC Lottery--National Council on Problem Gambling	NATIONAL COUNCIL FOR PROBLEM	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100151	20065	7131025	9,500	small purchase	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO677643	Gwendolyn Washington	22-Nov-22	RK224820	5-Oct-22	FY23--DC Lottery--National Council on Problem Gambling	NATIONAL COUNCIL FOR PROBLEM	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100151	20065	7131025	9,500	small purchase	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO677670	DIONNE BRYANT	22-Nov-22	RK229650	26-Oct-22	FY23 OLG XEROX Corporation - Copier Lease	XEROX CORPORATION	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	100043	20064	7131011	57,964.20	Small Purchase	Not Applicable	9852691	RENTAL OF XEROX COPY MACHINE PARTS AND ACCESSORIES (XEROX OR EQUAL)
DC0	PO678236	Gwendolyn Washington	1-Dec-22	RK231902	22-Nov-22	FY2023 - OLG MARKETING DEPT DISTRICT WHARF COMMUNITY ASSOCIATION--Continuation of	DISTRICT WHARF COMMUNITY	ExemptFromCompetition	FirmFixedPrice	No	No	No		DC0	DC0	6062001	200116	20056	7131009	112,000.022	CFOPD-22-C-022	Not Applicable	9634840	PROFESSIONAL ORGANIZATION
DC0	PO678656	Gwendolyn Washington	7-Dec-22	RK232045	15-Nov-22	FY23 -- DC Lottery -- Sports Betting Consultation--Task Order 13 Continuation of PO667719-V2	GAMING LABORATORIES	CompetitiveSealedProposal-RFP	Requirement s	No	No	No		DC0	DC0	6062001	100151	20065	7132001	28,968.75	CFOPD-19-C-019	Not Applicable	9182810	CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING

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RequesterAgency	POId	Requester	Ordered Date	Requisition Number	RQSubmittedDate	PoTitle	Supplier	ProcurementMethod	ContractType	Fiscal Year	IsCOVID19Purchase	Is COVID19 P-Card Purchase	Is COVID19 WireTransfer Purchase	Agency	Fund Agency	Fund	Program	Cost Center	Account	SplitAmount	Contract ID	EPPSWaiverCategory	Commodity Code	CommodityCodeDescription
DC0	PO678791	Gwendolyn Washington	9-Dec-22	RK233467	30-Nov-22	FY'23 -- OLG -- Sales Training--Copy of PO675798. DIFS will not allow Modification of the PO	ERC SERVICES INC	ExemptFromCompetition	FirmFixedPrice		No	No	No	DC0	DC0	6062001	200135	20070	7131020	1,029.81	Small Purchase	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO678827	Grant Alexander	9-Dec-22	RK225011	22-Nov-22	OLG-FY23-Capital Services	CAPITAL SERVICES AND SUPPLIES	ExemptFromCompetition	FirmFixedPrice		No	No	No	DC0	DC0	6062001	100043	20064	7131009	6,000	Small Purchase	Not Applicable	9581539	9581539 : FACILITY MANAGEMENT SERVICES
DC0	PO679150	Grant Alexander	14-Dec-22	RK230032	28-Nov-22	OLG-FY23-Metropolitan Services & Maintenance Corp.	Metropolitan Service & Maint	CompetitiveSealedBid-IFB	Requirements		No	No	No	DC0	DC0	6062001	150002	10002	7132001	164,000	CFOPD-20-C-024	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO679158	Grant Alexander	14-Dec-22	RK230045	27-Oct-22	OLG-FY23-Pitney Bowes	PITNEY BOWES	ExemptFromCompetition	FirmFixedPrice		No	No	No	DC0	DC0	6062001	100042	20064	7131017	5,454.72	Small Purchase	Not Applicable	9395245	9395245 : MAINTENANCE AND REPAIR, MAILING EQUIPMENT
DC0	PO679158	Grant Alexander	14-Dec-22	RK230045	27-Oct-22	OLG-FY23-Pitney Bowes	PITNEY BOWES	ExemptFromCompetition	FirmFixedPrice		No	No	No	DC0	DC0	6062001	100042	20064	7131017	5,500	Small Purchase	Not Applicable	9395245	9395245 : MAINTENANCE AND REPAIR, MAILING EQUIPMENT
DC0	PO679708	Gwendolyn Washington	22-Dec-22	RK235513	21-Dec-22	FY'23 -- OLG -- Renewal Adobe Software License Products	MVS INC	SmallPurchase	FirmFixedPrice		No	No	No	DC0	DC0	6062001	100070	20055	7171009	11,029.80	SMALL PURCHASE	Not Applicable	9182810	9182810:CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO679710	Gwendolyn Washington	22-Dec-22	RK227541	14-Dec-22	FY'23 -- OLG -- LOTTERY PROMOTIONS & EVENTS SUPPORT SERVICES	M.JONES COMPANIES, LLC	CompetitiveSealedProposal-RFP	Requirements		No	No	No	DC0	DC0	6062001	200119	20056	7132001	98,799.74	CFOPD-22-C-025	Not Applicable	9615342	9615342 : MARKETING SERVICES
DC0	PO679834	Tashanna Wilkins	27-Dec-22	RK234883	20-Dec-22	FY'23 _OLG_Capital Pride Alliance	CAPITAL PRIDE ALLIANCE, INC.	ExemptFromCompetition	FirmFixedPrice		No	No	No	DC0	DC0	6062001	200116	20056	7131009	10,000	Small Purchase	Not Applicable	9150340	9150340 : PUBLIC RELATIONS SERVICES
DC0	PO679915	Gwendolyn Washington	28-Dec-22	RK235032	16-Dec-22	FY'23 -- Sports Betting Consultation Task Order 11	GAMING LABORATORIES	CompetitiveSealedProposal-RFP	Requirements		No	No	No	DC0	DC0	6062001	100151	20065	7132001	20,000	CFOPD-19-C-019	Not Applicable	9182810	9182810:CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO680023	Gwendolyn Washington	29-Dec-22	RK231897	14-Nov-22	FY'23 -- DC Lottery -- IT Supplies	LASER ART INC	SmallPurchase	FirmFixedPrice		No	No	No	DC0	DC0	6062001	100071	20055	7111002	21,801.68	Small Purchase	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO682198	Gwendolyn Washington	27-Jan-23	RK234532	12-Dec-22	FY'23 -- OLG -- Dunn and Bradstreet Financial Services	DUN AND BRADSTREET	SmallPurchase	FirmFixedPrice		No	No	No	DC0	DC0	6062001	200133	20067	7131009	5,000	Small Purchase	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
Grand total																				26,159,943		0		



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Requester Agency	PO Id	Requester	Ordered Date	Requisition Number	RQ Submit Date	PO Title	Supplier	Procurement Method	Contract Type	Fiscal Year	Is COVID 19 Purchase	Status	Agency	Appropriation Year	Comptroller Obj	Fund	Project No	Index Number	Agency - Pea	Contract ID	Split Amount	EPPS Waiver Category	Commodity Code	Commodity Code Description
DC0	PO633239	Gwendolyn Washington	20-Oct-20	RK161649	18-Sep-20	FY2021-OLG-TAOTI CREATIVE-WEBSITE DESIGN, HOSTING SERVICES & iLOTTERY PLATFORM	TAOTI ENTERPRISES, INC	CompetitiveSealedProposal-RFP	Requirements	No	Receiving	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		91080 - COMMUNICATIONS	10180 - COMMUNICATIONS	CFOPD-20-C-021	200,000	Not Applicable	2085495	2085495:WEBSITE DEVELOPMENT TOOL SOFTWARE
DC0	PO633240-V2	Gwendolyn Washington	4-Dec-20	RK162212-V2	2-Dec-20	FY2021-OLG-METROPOLITAN SERVICE and MAINTENANCE CORP. - WAREHOUSE & TICKET DISTRIBUTION	Metropolitan Service & Maint	CompetitiveSealedBid-IFB	Requirements	No	Ordered	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-024	0	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO633321-V4	Gwendolyn Washington	30-Aug-21	RK160939-V4	21-Jul-21	FY2021-OLG-MARKETING DEPT. MDB COMM., INC - ADVERTISING	MDB COMMUNICATIONS INC	CompetitiveSealedProposal-RFP	CostReimbursement	No	Receiving	DC0			21 0414 - ADVERTISING	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-16-C-016	2,525,000	Not Applicable	9615342	9615342 : MARKETING SERVICES
DC0	PO633321-V4	Gwendolyn Washington	30-Aug-21	RK160939-V4	21-Jul-21	FY2021-OLG-MARKETING DEPT. MDB COMM., INC - ADVERTISING	MDB COMMUNICATIONS INC	CompetitiveSealedProposal-RFP	CostReimbursement	No	Receiving	DC0			21 0414 - ADVERTISING	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-C-16-016	2,518,028	Not Applicable	9615342	9615342 : MARKETING SERVICES
DC0	PO633321-V4	Gwendolyn Washington	30-Aug-21	RK160939-V4	21-Jul-21	FY2021-OLG-MARKETING DEPT. MDB COMM., INC - ADVERTISING	MDB COMMUNICATIONS INC	CompetitiveSealedProposal-RFP	CostReimbursement	No	Receiving	DC0			21 0414 - ADVERTISING	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-C-16-016	2,456,028	Not Applicable	9615342	9615342 : MARKETING SERVICES
DC0	PO633324	Gwendolyn Washington	21-Oct-20	RK162237	21-Sep-20	FY'21 - Gambling Compliance Subscription	Gambling Compliance Inc	ExemptFromCompetition	FirmFixedPrice	No	Received	DC0			21 0410 - OFFICE SUPPORT	6206 - LOTTERY ADMINISTRATION		91015 - EXECUTIVE DIRECTION AND SUPPORT	10115 - EXECUTIVE DIRECTION AND SUPPORT	small purchase	13,050	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO634001	Gwendolyn Washington	29-Oct-20	RK168199	23-Oct-20	Copy of FY2021 - OLG - METROPOLITAN SERVICE and MAINTENANCE CORP. - WAREHOUSE & TICKET DISTRIBUTION	Metropolitan Service & Maint	CompetitiveSealedProposal-RFP	FirmFixedPrice	No	Ordered	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-024	0	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO634414	Gwendolyn Washington	4-Nov-20	RK167304	14-Oct-20	FY'21 -- DC Lottery -- GPS Subscription and Monitoring	ASSURED TELEMATICS, INC.	SmallPurchase	FirmFixedPrice	No	Receiving	DC0			0408 - PROF SERVICE FEES	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	9,240	Not Applicable	2204336	2204336:GLOBAL POSITIONING SYSTEM
DC0	PO634508-V2	Gwendolyn Washington	9-Dec-20	RK160638-V2	5-Nov-20	FY'21 -- DC Lottery -- IVR System	MS TECHNOLOGIES CORP.	CompetitiveSealedProposal-RFP	FirmFixedPrice	No	Received	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	CFOPD-17-C-005	7,297.40	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO634508-V2	Gwendolyn Washington	9-Dec-20	RK160638-V2	5-Nov-20	FY'21 -- DC Lottery -- IVR System	MS TECHNOLOGIES CORP.	CompetitiveSealedProposal-RFP	FirmFixedPrice	No	Received	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	CFOPD-17-C-005	81,756	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO634518-V2	DIONNE BRYANT	4-Jun-21	RK167303-V2	19-May-21	FY'21_OLG Printing Services	THE HAMILTON GROUP	SmallPurchase	FirmFixedPrice	No	Receiving	DC0			0411 - PRINTING, DUPLICATING, ETC	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	6,928	Not Applicable	9667600	9667600:Print-On-Demand Printing Services (Including Print and Distribute Services)
DC0	PO634518-V2	DIONNE BRYANT	4-Jun-21	RK167303-V2	19-May-21	FY'21_OLG Printing Services	THE HAMILTON GROUP	SmallPurchase	FirmFixedPrice	No	Receiving	DC0			0411 - PRINTING, DUPLICATING, ETC	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	3,000	Not Applicable	9667600	9667600:Print-On-Demand Printing Services (Including Print and Distribute Services)
DC0	PO635002-V2	Gwendolyn Washington	11-Feb-21	RK161665-V2	3-Feb-21	FY2021-OLG- SCIENTIFIC GAMES INTL, INC. - DEOBLIGATION	SCIENTIFIC GAMES INTL.	ExemptFromCompetition	Requirements	No	Received	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-001B	155,887.45	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO635007-V2	Gwendolyn Washington	11-Feb-21	RK161677-V2	3-Feb-21	FY2021-OLG- POLLARD BANKNOTE LIMITED - PRINTING OF INSTANT TICKETS	POLLARD BANKNOTE LIMITED	ExemptFromCompetition	Requirements	No	Received	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-001C	110,967.43	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO635008-V2	Gwendolyn Washington	3-Feb-21	RK161670-V2	2-Feb-21	FY2021-OLG- IGT GLOBAL SOLUTIONS CORP., MANUFACTURE OF INSTANT TICKETS	IGT GLOBAL SOLUTIONS CORP	ExemptFromCompetition	Requirements	No	Ordered	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-001A	0	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO635130-V4	Gwendolyn Washington	27-Oct-21	RK162229-V4	26-Oct-21	FY'21 -- DC Lottery -- Gaming system and sports betting management	INTRALOT INC.	ExemptFromCompetition	Requirements	No	Receiving	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96600 - INFORMATION TECHNOLOGY (GAMES)	10660 - INFORMATION TECHNOLOGY (GAMES)	CFOPD-19-C-041	18,000,000	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO635139	Grant Alexander	13-Nov-20	RK167392	4-Nov-20	OLG-FY21-Capital Services	CAPITAL SERVICES AND SUPPLIES	SmallPurchase	FirmFixedPrice	No	Receiving	DC0			0408 - PROF SERVICE FEES	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	Small Purchase	6,000	Not Applicable	9581539	9581539 : FACILITY MANAGEMENT SERVICES
DC0	PO635318	Scott Miller	17-Nov-20	RK166485	7-Oct-20	OLG FY-21 CSI Security Contract	CSI CORPORATION OF DC	CompetitiveSealedProposal-RFP	Requirements	No	Receiving	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		91075 - SECURITY	10175 - SECURITY	CFOPD-20-C-041	465,495.10	Not Applicable	9904604	9904604 : SECURITY GUARD SERVICES, BUILDINGS
DC0	PO635323-V2	Gwendolyn Washington	23-Apr-21	RK169043-V2	8-Feb-21	FY21 - DC Lottery - Lottery Draw Auditing Svcs- F.S. Taylor & Associates	F.S. TAYLOR & ASSOCIATES, PC	CompetitiveSealedBid-IFB	FirmFixedPrice	No	Receiving	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96400 - DRAW DIVISION	10640 - DRAW DIVISION	CFOPD-20-C-020	113,690	Not Applicable	9180405	9180405 : ACCOUNTING/AUDITING/BU DGET CONSULTING SERVICES
DC0	PO635323-V2	Gwendolyn Washington	23-Apr-21	RK169043-V2	8-Feb-21	FY21 - DC Lottery - Lottery Draw Auditing Svcs- F.S. Taylor & Associates	F.S. TAYLOR & ASSOCIATES, PC	CompetitiveSealedBid-IFB	FirmFixedPrice	No	Receiving	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96400 - DRAW DIVISION	10640 - DRAW DIVISION	CFOPD-20-C-020	111,137.09	Not Applicable	9180405	9180405 : ACCOUNTING/AUDITING/BU DGET CONSULTING SERVICES
DC0	PO635401-V2	Gwendolyn Washington	7-Dec-20	RK167321-V2	1-Dec-20	FY'21 -- DC Lottery -- Westlaw CLEAR	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice	No	Receiving	DC0			0408 - PROF SERVICE FEES	6206 - LOTTERY ADMINISTRATION		96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	small purchase	3,700	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO635401-V2	Gwendolyn Washington	7-Dec-20	RK167321-V2	1-Dec-20	FY'21 -- DC Lottery -- Westlaw CLEAR	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice	No	Receiving	DC0			0408 - PROF SERVICE FEES	6206 - LOTTERY ADMINISTRATION		96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	small purchase	6,552	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO635401-V2	Gwendolyn Washington	7-Dec-20	RK167321-V2	1-Dec-20	FY'21 -- DC Lottery -- Westlaw CLEAR	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice	No	Receiving	DC0			0408 - PROF SERVICE FEES	6206 - LOTTERY ADMINISTRATION		91075 - SECURITY	10175 - SECURITY	small purchase	6,552	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO635404-V3	Grant Alexander	20-May-21	RK168946-V3	19-May-21	OLG-SS-FY21-Pitney Bowes	PITNEY BOWES	ExemptFromCompetition	FirmFixedPrice	No	Receiving	DC0			0416 - POSTAGE	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	2,500	Not Applicable	6008100	6008100:Postage Stamp Vending Machines, Accessories, and Supplies
DC0	PO635404-V3	Grant Alexander	20-May-21	RK168946-V3	19-May-21	OLG-SS-FY21-Pitney Bowes	PITNEY BOWES	ExemptFromCompetition	FirmFixedPrice	No	Receiving	DC0			0416 - POSTAGE	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	5,454.72	Not Applicable	9395245	9395245 : MAINTENANCE AND REPAIR, MAILING EQUIPMENT
DC0	PO635404-V3	Grant Alexander	20-May-21	RK168946-V3	19-May-21	OLG-SS-FY21-Pitney Bowes	PITNEY BOWES	ExemptFromCompetition	FirmFixedPrice	No	Receiving	DC0			0416 - POSTAGE	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	2,500	Not Applicable	6008100	6008100:Postage Stamp Vending Machines, Accessories, and Supplies
DC0	PO635404-V3	Grant Alexander	20-May-21	RK168946-V3	19-May-21	OLG-SS-FY21-Pitney Bowes	PITNEY BOWES	ExemptFromCompetition	FirmFixedPrice	No	Receiving	DC0			0416 - POSTAGE	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	2,500	Not Applicable	6008100	6008100:Postage Stamp Vending Machines, Accessories, and Supplies
DC0	PO635437	Gwendolyn Washington	19-Nov-20	RK166075	5-Oct-20	DC Lottery	COMCAST CABLE COMMUNICATIONS	SmallPurchase	FirmFixedPrice	No	Receiving	DC0			0410 - OFFICE SUPPORT	6206 - LOTTERY ADMINISTRATION		91015 - EXECUTIVE DIRECTION AND SUPPORT	10115 - EXECUTIVE DIRECTION AND SUPPORT	small purchase	6,837.60	Not Applicable	9151500	9151500:Broadcasting Services, Television
DC0	PO635490-V2	Grant Alexander	27-Jul-21	RK166060-V2	1-Jul-21	OLG-FY21-Metropolitan Service and Maintenance Corporation	Metropolitan Service & Maint	CompetitiveSealedBid-IFB	Requirements	No	Receiving	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		9130F - AGENCY CHIEF FINANCIAL OFFICER	1130F - AGENCY CHIEF FINANCIAL OFFICER	CFOPD-20-C-024	150,000	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO635490-V2	Grant Alexander	27-Jul-21	RK166060-V2	1-Jul-21	OLG-FY21-Metropolitan Service and Maintenance Corporation	Metropolitan Service & Maint	CompetitiveSealedBid-IFB	Requirements	No	Receiving	DC0			0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		9130F - AGENCY CHIEF FINANCIAL OFFICER	1130F - AGENCY CHIEF FINANCIAL OFFICER	CFOPD-20-C-024	164,000	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO635575	Scott Miller	20-Nov-20	RK166474	7-Oct-20	OLG FY-21 Morpho FSA	IDEMIA IDENTITY AND SECURITY	SmallPurchase	FirmFixedPrice	No	Received	DC0			0405 - MAINTENANCE AND REPAIRS - MACH	6206 - LOTTERY ADMINISTRATION		91075 - SECURITY	10175 - SECURITY	small purchase	6,348	Not Applicable	9367370	9367370 : MAINTENANCE OF SECURITY SYSTEM(S) AND ASSOCIATED EQUIPMENT
DC0	PO635798	Scott Miller	24-Nov-20	RK169286	5-Nov-20	OLG FY-21 MVM Consulting FSA.	MVS INC	SmallPurchase	FirmFixedPrice	No	Received	DC0			0441 - IT HARDWARE MAINTENANCE	6206 - LOTTERY ADMINISTRATION		91075 - SECURITY	10175 - SECURITY	small purchase	3,500	Not Applicable	9367372	9367372 : MAINTENANCE AND REPAIR, SECURITY AND ACCESS SYSTEMS



ATTACHMENT F  
Office of Lottery and Gaming  
Procurement  
FY 2021

RequesterAgency	POId	Requester	Ordered Date	Requisition Number	RQSubmittedDate	PoTitle	Supplier	ProcurementMethod	ContractType	Fiscal Year	IsCOVID19Purchase	Status	Agency	Appropriation Year	ComptrollerObj	Fund	Project No	IndexNumber	Agency-Pea	Contract ID	SplitAmount	EPPSWaiver Category	Commodity Code	CommodityCodeDescription
DC0	PO635838	DIONNE BRYANT	25-Nov-20	RK168425	27-Oct-20	FY21_OLG_Xerox Corporation	XEROX CORPORATION	ExemptFromCompetition	FirmFixedPrice	No		Receiving	DC0		0706 - RENTALS - MACHINERY AND EQUIPMENT	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	59,170.20	Not Applicable	9852691	9852691:RENTAL OF XEROX COPY MACHINE PARTS AND ACCESSORIES (XEROX OR EQUAL)
DC0	PO636325	Scott Miller	3-Dec-20	RK169720	10-Nov-20	OLG FY021 VERITAS FSA FY21 -- DC Lottery -- Spectrum Due Diligence Contract -- TO 3 continuation of PO623584	VERITAS CONSULTING GROUP LLC	ExemptFromCompetition	FirmFixedPrice	No		Received	DC0		0405 - MAINTENANCE AND REPAIRS - MACH	6206 - LOTTERY ADMINISTRATION		91075 - SECURITY	10175 - SECURITY	small purchase	36,000	Not Applicable	9367372	9367372 : MAINTENANCE AND REPAIR, SECURITY AND ACCESS SYSTEMS
DC0	PO636589	Michelle Johnson	7-Dec-20	RK170640	20-Nov-20	PO623584 FY21 -- DC Lottery -- Translation Services	SPECTRUM GAMING GROUP LLC	CompetitiveSealedBid-IFB	Requirements	No		Receiving	DC0		0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	CFOPD-20-C-012	100,341.35	Not Applicable	9183210	9183210 : CONSULTING SERVICES (NOT OTHERWISE CLASSIFIED)
DC0	PO636620	Gwendolyn Washington	7-Dec-20	RK167715	19-Oct-20	-- MCS	MULTICULTURAL COMMUNITY SERVICE	SmallPurchase	FirmFixedPrice	No		Receiving	DC0		0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION		91015 - EXECUTIVE DIRECTION AND SUPPORT	10115 - EXECUTIVE DIRECTION AND SUPPORT	small purchase	5,000	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO636707	Gwendolyn Washington	9-Dec-20	RK169540	6-Nov-20	FY21 OLG -- IT Office Supplies BPA	LASER ART INC	SmallPurchase	FirmFixedPrice	No		Receiving	DC0		21 0201 - OFFICE SUPPLIES	6206 - LOTTERY ADMINISTRATION		91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	small purchase	25,000	Not Applicable	2072526	2072526:CARTRIDGES, CLEANING, TAPE DRIVE
DC0	PO637068	Tashanna Wilkins	15-Dec-20	RK170880	1-Dec-20	Step Afrika! Community Sponsorship	STEP AFRIKA USA INC	ExemptFromCompetition	FirmFixedPrice	No		Received	DC0		0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	small purchase	5,000	Not Applicable	9150340	9150340 : PUBLIC RELATIONS SERVICES
DC0	PO637248	Gwendolyn Washington	15-Dec-20	RK169919	13-Nov-20	FY2021 - OLG - IGT GLOBAL SOLUTIONS CORP - MANUFACTURE OF INSTANT TICKETS	IGT GLOBAL SOLUTIONS CORP	ExemptFromCompetition	Requirements	No		Receiving	DC0		0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-01A	300,000	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO637249-V2	Gwendolyn Washington	2-Aug-21	RK169918-V2	9-Jul-21	FY2021 - OLG - POLLARD BANKNOTE LIMITED - PRINTING OF INSTANT TICKETS	POLLARD BANKNOTE LIMITED	ExemptFromCompetition	Requirements	No		Receiving	DC0		0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-001C	380,000	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO637250	Gwendolyn Washington	15-Dec-20	RK169920	13-Nov-20	FY2021-OLG-SCIENTIFIC GAMES INTL. - PRINTING INSTANT TICKETS	SCIENTIFIC GAMES INTL.	ExemptFromCompetition	Requirements	No		Receiving	DC0		0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-20-C-001B	400,000	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO637514	Grant Alexander	18-Dec-20	RK166666	16-Nov-20	OLG-FY21-UPS	UNITED PARCEL SERVICE	ExemptFromCompetition	FirmFixedPrice	No		Receiving	DC0		21 0416 - POSTAGE	6206 - LOTTERY ADMINISTRATION		9130F - AGENCY CHIEF FINANCIAL OFFICER	1130F - AGENCY CHIEF FINANCIAL OFFICER	Small Purchase	60,000	Not Applicable	9622438	9622438 : DELIVERY SERVICES, GROUND, SMALL PARCEL
DC0	PO637515	Gwendolyn Washington	18-Dec-20	RK168361	16-Nov-20	FY21 -- OLG -- Dell Warranty Renewal	DELL MARKETING L.P.	ExemptFromCompetition	FirmFixedPrice	No		Received	DC0		0441 - IT HARDWARE	6206 - LOTTERY ADMINISTRATION		91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	small purchase	14,145.33	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO637537	Gwendolyn Washington	18-Dec-20	RK170182	16-Nov-20	OLG -- Case Management System for Sports Wagering	NETWORKING FOR FUTURE INC	SmallPurchase	FirmFixedPrice	No		Received	DC0		0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION		96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	small purchase	60,694.44	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO637913	Gwendolyn Washington	28-Dec-20	RK169349	5-Nov-20	FY21 -- DC Lottery -- Retail Store Enhancement	VETERANS SERVICES CORPORATION	CompetitiveSealedProposal-RFP	Requirements	No		Receiving	DC0		0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96300 - TRADE DEVELOPMENT	10630 - TRADE DEVELOPMENT	CFOPD-21-C-005	740,000	Not Applicable	9150400	9150400:Advertising, Outdoor Billboard, etc.
DC0	PO638305-V3	Gwendolyn Washington	4-Jun-21	RK170366-V3	1-Jun-21	FY21 -- Sports Betting Consultation	GAMING LABORATORIES	CompetitiveSealedBid-IFB	Requirements	No		Receiving	DC0		0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	CFOPD-19-C-019	119,312.50	Not Applicable	9182810	9182810:CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO638305-V3	Gwendolyn Washington	4-Jun-21	RK170366-V3	1-Jun-21	FY21 -- Sports Betting Consultation	GAMING LABORATORIES	CompetitiveSealedBid-IFB	Requirements	No		Receiving	DC0		0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	CFOPD-19-C-019	20,000	Not Applicable	9182810	9182810:CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO638305-V3	Gwendolyn Washington	4-Jun-21	RK170366-V3	1-Jun-21	FY21 -- Sports Betting Consultation	GAMING LABORATORIES	CompetitiveSealedBid-IFB	Requirements	No		Receiving	DC0		0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	CFOPD-19-C-019	40,000	Not Applicable	9182810	9182810:CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO638427	Gwendolyn Washington	12-Jan-21	RK167662	24-Dec-20	FY21 -- OLG -- Adobe Software License Products	MVS INC	ExemptFromCompetition	FirmFixedPrice	No		Receiving	DC0		0711 - IT SOFTWARE ACQUISITIONS	6206 - LOTTERY ADMINISTRATION		91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	small purchase	9,022.10	Not Applicable	9182810	9182810:CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO638427	Gwendolyn Washington	12-Jan-21	RK167662	24-Dec-20	FY21 -- OLG -- Adobe Software License Products	MVS INC	ExemptFromCompetition	FirmFixedPrice	No		Receiving	DC0		0711 - IT SOFTWARE ACQUISITIONS	6206 - LOTTERY ADMINISTRATION		91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	small purchase	1,079.20	Not Applicable	9182810	9182810:CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO638430	DIONNE BRYANT	12-Jan-21	RK168419	12-Jan-21	FY21_OLG_Office Supplies	MDM OFFICE SYSTEMS INC	SmallPurchase	FirmFixedPrice	No		Receiving	DC0		21 0201 - OFFICE SUPPLIES	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	5,040.50	Not Applicable	6154313	6154313:FOLDERS, HANGING FILE
DC0	PO638657-V4	Luis Rendon	22-Apr-22	RK173249-V5	17-Mar-22	DEOBLIGATION - Limbic Systems, Inc. - OLG Licensing Portal FY21	LIMBIC SYSTEMS INC	SoleSource	FirmFixedPrice	No		Receiving	DC0		0417 - IT CONSULTANT CONTRACTS	6206 - LOTTERY ADMINISTRATION		96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	CFOPD-21-C-002	163,350	Not Applicable	9182810	9182810:CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO638657-V4	Luis Rendon	22-Apr-22	RK173249-V5	17-Mar-22	DEOBLIGATION - Limbic Systems, Inc. - OLG Licensing Portal FY21	LIMBIC SYSTEMS INC	SoleSource	FirmFixedPrice	No		Receiving	DC0		0417 - IT CONSULTANT CONTRACTS	6206 - LOTTERY ADMINISTRATION		96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	21-C-002	104,356.30	Not Applicable	9182810	9182810:CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO638657-V4	Luis Rendon	22-Apr-22	RK173249-V5	17-Mar-22	DEOBLIGATION - Limbic Systems, Inc. - OLG Licensing Portal FY21	LIMBIC SYSTEMS INC	SoleSource	FirmFixedPrice	No		Receiving	DC0		0417 - IT CONSULTANT CONTRACTS	6206 - LOTTERY ADMINISTRATION		96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	21-C-002	417,420	Not Applicable	9182810	9182810:CONSULTANT SERVICES, COMPUTER SYSTEMS/NETWORKING
DC0	PO638985	Gwendolyn Washington	28-Jan-21	RK173982	15-Jan-21	FY21 -- OLG -- Purchase of Folding and Inserter Machine	OFFIX LC	SmallPurchase	FirmFixedPrice	No		Received	DC0		21 0201 - OFFICE SUPPLIES	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	4,863	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO638985	Gwendolyn Washington	28-Jan-21	RK173982	15-Jan-21	FY21 -- OLG -- Purchase of Folding and Inserter Machine	OFFIX LC	SmallPurchase	FirmFixedPrice	No		Received	DC0		21 0201 - OFFICE SUPPLIES	6206 - LOTTERY ADMINISTRATION		91030 - PROPERTY AND FLEET MANAGEMENT	10130 - PROPERTY AND FLEET MANAGEMENT	small purchase	707	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO639107	Gwendolyn Washington	29-Jan-21	RK170000	3-Dec-20	OLG TAOTI CREATIVE - WEBSITE DESIGN AND HOSTING SERVICES	TAOTI ENTERPRISES, INC	CompetitiveSealedProposal-RFP	Requirements	No		Receiving	DC0		0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		91080 - COMMUNICATIONS	10180 - COMMUNICATIONS	CFOPD-20-C-021	255,345	Not Applicable	2085493	2085493 : WEB SITE APPLICATION SOFTWARE
DC0	PO639651	Tashanna Wilkins	12-Feb-21	RK173545	9-Feb-21	OLCG Community Sponsorship	ASSN. FOR THE STUDY OF AFRICAN	ExemptFromCompetition	FirmFixedPrice	No		Received	DC0		0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION		96200 - MARKETING	10620 - MARKETING	small purchase	3,000	Not Applicable	9150340	9150340 : PUBLIC RELATIONS SERVICES
DC0	PO640244	Gwendolyn Washington	2-Mar-21	RK167700	25-Nov-20	OLG -- SmartPlay -- Draw Machines	SMARTPLAY INTERNATIONAL, INC	CompetitiveSealedProposal-RFP	Requirements	No		Received	DC0		0409 - CONTRACTUAL SERVICES - OTHER	6206 - LOTTERY ADMINISTRATION		96400 - DRAW DIVISION	10640 - DRAW DIVISION	CFOPD-18-C-002	31,000	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO641171	Tashanna Wilkins	25-Mar-21	RK176562	22-Mar-21	OLCG Metropolitan Office Products	METROPOLITAN OFFICE PRODUCTS	SmallPurchase	FirmFixedPrice	No		Receiving	DC0		0411 - PRINTING, DUPLICATING, ETC	6206 - LOTTERY ADMINISTRATION		91080 - COMMUNICATIONS	10180 - COMMUNICATIONS	small purchase	1,000	Not Applicable	9150340	9150340 : PUBLIC RELATIONS SERVICES
DC0	PO642316	Gwendolyn Washington	23-Apr-21	RK178338	1-Apr-21	DC Lottery - Chamber of Commerce Membership	DC CHAMBER OF COMMERCE	ExemptFromCompetition	FirmFixedPrice	No		Received	DC0		0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION		91015 - EXECUTIVE DIRECTION AND SUPPORT	10115 - EXECUTIVE DIRECTION AND SUPPORT	small purchase	19,200	Not Applicable	9634840	9634840 : PROFESSIONAL ORGANIZATION
DC0	PO642317	Gwendolyn Washington	23-Apr-21	RK178053	29-Mar-21	DC Lottery -- Westlaw CLEAR	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice	No		Receiving	DC0		0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION		96900 - SPORTS WAGERING REGULATIONS	10690 - SPORTS WAGERING REGULATIONS	small purchase	23,508	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO642317	Gwendolyn Washington	23-Apr-21	RK178053	29-Mar-21	DC Lottery -- Westlaw CLEAR	WEST PUBLISHING CORP	ExemptFromCompetition	FirmFixedPrice	No		Receiving	DC0		0408 - PROF SERVICE FEES AND CONTR	6206 - LOTTERY ADMINISTRATION		91075 - SECURITY	10175 - SECURITY	small purchase	9,403.20	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
DC0	PO647735	Gwendolyn Washington	2-Sep-21	RK188188	24-Aug-21	OLG -- Dell Warranty Renewal for PCs	DELL MARKETING L.P.	ExemptFromCompetition	FirmFixedPrice	No		Received	DC0		0442 - IT SOFTWARE MAINTENANCE	6206 - LOTTERY ADMINISTRATION		91040 - INFORMATION TECHNOLOGY	10140 - INFORMATION TECHNOLOGY	small purchase	11,685.20	Not Applicable	9857400	9857400:Software, Computer, Rental or Lease
Grand total																					0	30,568,592		



# ATTACHMENT G

## SBE Expenditure Report

Type of Expenditure	Purchase Order Number	Business Name	CBE Number	Is SBE?	CBE Status	Expenditure Amount	Payment Date	Fiscal Quarter
PCARD		METROPOLITAN OFFICE	LSDZRE54569042024	Y	Active	196.3	9/5/2022	Q4
PCARD		CAPITAL SERVICES AND S	LSZX79960012026	Y	Active	985	7/29/2022	Q4
PCARD		MVS INC	LSDZXRE33256042024	Y	Active	3703.2	9/26/2022	Q4
PCARD		NEAL R GROSS CO I	LSZX79960012026	Y	Active	862.5	7/7/2022	Q4
PCARD		NEAL R GROSS CO I	LSZX79960012026	Y	Active	862.5	7/14/2022	Q4
PCARD		NEAL R GROSS CO I	LSZX79960012026	Y	Active	862.5	7/7/2022	Q4
PCARD		NEAL R GROSS CO I	LSZX79960012026	Y	Active	862.5	7/7/2022	Q4
PCARD		SQ NELA ENTERPRISES	LSDRE75564062024	Y	Active	1300	8/24/2022	Q4
OCFO	VOL01695	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	56000	7/5/2022	Q4
OCFO	VOL53022	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	350	9/30/2022	Q4
OCFO	VOL52383	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	385	9/30/2022	Q4
OCFO	VOL52374	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	3465	9/30/2022	Q4
OCFO	VOL52364	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	67200	9/30/2022	Q4
OCFO	VOL49517	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	1260	9/30/2022	Q4
OCFO	VOL49513	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	105	9/30/2022	Q4
OCFO	VOL44024	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	56000	9/30/2022	Q4
OCFO	VOL36906	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	56000	9/20/2022	Q4
OCFO	VOL24608	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	56000	8/25/2022	Q4
OCFO	VOL20894	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	525	8/25/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	6938.39	7/25/2022	Q4
Pipeline	666525 L1	NextGen Solutions Corporation	LSZ41609092024	Y	Active	6729.6	9/21/2022	Q4
Pipeline	666525 L1	NextGen Solutions Corporation	LSZ41609092024	Y	Active	5608	9/21/2022	Q4
Pipeline	666525 L1	NextGen Solutions Corporation	LSZ41609092024	Y	Active	5608	8/22/2022	Q4
Pipeline	666525 L1	NextGen Solutions Corporation	LSZ41609092024	Y	Active	5608	8/22/2022	Q4
Pipeline	666525 L1	NextGen Solutions Corporation	LSZ41609092024	Y	Active	5608	8/22/2022	Q4
Pipeline	666525 L1	NextGen Solutions Corporation	LSZ41609092024	Y	Active	4486.4	8/22/2022	Q4
Pipeline	666525 L1	NextGen Solutions Corporation	LSZ41609092024	Y	Active	1121.6	8/22/2022	Q4
Pipeline	666525 L1	NextGen Solutions Corporation	LSZ41609092024	Y	Active	1121.6	8/22/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	4430.54	9/19/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	5266.49	9/19/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	6102.44	9/19/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	4764.92	9/19/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	6018.84	8/22/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	6436.82	8/22/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	7105.58	8/22/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	5684.46	8/22/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	1086.74	7/25/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	7607.15	7/25/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	5015.7	9/7/2022	Q4
Pipeline	665568 L1	CodeIT Inc	LS91078062024	Y	Active	6018.84	7/25/2022	Q4
OCFO	VOL15080	THE HAMILTON GROUP	LSDZRE14014102024	Y	Active	624	8/10/2022	Q4
OCFO	VOL46684	THE HAMILTON GROUP	LSDZRE14014102024	Y	Active	1982	9/30/2022	Q4
OCFO	VOL22617	THE HAMILTON GROUP	LSDZRE14014102024	Y	Active	889	9/6/2022	Q4
OCFO	VOL20489	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	204.35	8/29/2022	Q4
OCFO	VOL49817	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	960.53	9/30/2022	Q4
OCFO	VOL49733	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	3045.94	9/30/2022	Q4
OCFO	VOL49677	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	273.25	9/30/2022	Q4
OCFO	VOL48810	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	1179.72	9/30/2022	Q4
OCFO	VOL34422	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	197.49	9/15/2022	Q4
OCFO	VOL29922	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	1362.36	9/8/2022	Q4
OCFO	VOL26958	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	776.1	8/29/2022	Q4
OCFO	VOL21148	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	1244.9	8/25/2022	Q4
OCFO	VOL21138	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	3153.78	8/25/2022	Q4
OCFO	VOK98794	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	34785.43	7/5/2022	Q4
OCFO	VOL53942	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	34785.25	9/30/2022	Q4
OCFO	VOL30154	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	34785.43	9/30/2022	Q4
OCFO	VOL19729	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	34785.43	9/30/2022	Q4
OCFO	VOL03859	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	34785.43	7/7/2022	Q4
OCFO	VOL15813	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4353.12	8/10/2022	Q4
OCFO	VOL49171	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4600.95	9/30/2022	Q4
OCFO	VOL49161	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5293.53	9/30/2022	Q4
OCFO	VOL43028	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5467.68	9/30/2022	Q4
OCFO	VOL43022	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4056.52	9/30/2022	Q4
OCFO	VOL41739	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5063.57	9/30/2022	Q4
OCFO	VOL41738	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5380.61	9/30/2022	Q4
OCFO	VOL41734	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4192.12	9/30/2022	Q4
OCFO	VOL41732	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5293.53	9/30/2022	Q4
OCFO	VOL41730	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5063.22	9/30/2022	Q4
OCFO	VOL41727	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5176.48	9/30/2022	Q4
OCFO	VOL41723	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3987.72	9/30/2022	Q4
OCFO	VOL41722	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5405.31	9/30/2022	Q4
OCFO	VOL41719	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5303.24	9/30/2022	Q4
OCFO	VOL15856	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4252.64	8/10/2022	Q4
OCFO	VOL15839	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5467.68	8/10/2022	Q4
OCFO	VOL15834	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3416.72	8/10/2022	Q4
OCFO	VOL15825	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4017.25	8/10/2022	Q4
OCFO	VOL15821	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4270.9	8/10/2022	Q4
OCFO	VOL01704	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	890.81	7/5/2022	Q4
OCFO	VOL42188	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	783.11	9/30/2022	Q4
OCFO	VOL39255	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	515	9/22/2022	Q4
OCFO	VOL32042	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	1440	9/9/2022	Q4
OCFO	VOL29816	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	90	9/9/2022	Q4
OCFO	VOL45136	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	1044	9/30/2022	Q4
OCFO	VOL45129	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	747.6	9/30/2022	Q4



**ATTACHMENT G**  
**SBE Expenditure Report**

Type of Expenditure	Purchase Order Number	Business Name	CBE Number	Is SBE?	CBE Status	Expenditure Amount	Payment Date	Fiscal Quarter
OCFO	VOL45126	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	54.9	9/30/2022	Q4
OCFO	VOL42195	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	138	9/30/2022	Q4
OCFO	VOL42174	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	114	9/30/2022	Q4
OCFO	VOL39304	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	759.59	9/22/2022	Q4
OCFO	VOL39262	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	277.88	9/22/2022	Q4
OCFO	VOL37362	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	58.85	9/20/2022	Q4
OCFO	VOL36346	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	270.08	9/20/2022	Q4
OCFO	VOL34843	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	520.32	9/15/2022	Q4
OCFO	VOL28698	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	288.95	9/6/2022	Q4
OCFO	VOL26418	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	3455.02	9/6/2022	Q4
OCFO	VOL23401	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	238.45	9/6/2022	Q4
OCFO	VOL23394	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	58.4	9/6/2022	Q4
OCFO	VOL19859	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	102.24	8/25/2022	Q4
OCFO	VOL19843	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	346.15	8/25/2022	Q4
OCFO	VOL13913	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	57.97	8/10/2022	Q4
OCFO	VOL11835	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	740	8/10/2022	Q4
OCFO	VOL06476	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	131.56	8/10/2022	Q4
OCFO	VOL05449	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	929.39	7/13/2022	Q4
OCFO	VOL05443	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	269.88	7/13/2022	Q4
OCFO	VOL40286	MVS INC	LSDZXRE33256042024	Y	Active	3750	9/23/2022	Q4
OCFO	VOL04317	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	17100	7/15/2022	Q4
OCFO	VOL40444	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	17100	9/30/2022	Q4
OCFO	VOL39644	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	20500	9/30/2022	Q4
OCFO	VOL37071	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	17670	9/20/2022	Q4
OCFO	VOL15233	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	17670	8/3/2022	Q4
OCFO	VOL04324	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	713	7/15/2022	Q4
OCFO	VOL49882	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	79077.06	9/30/2022	Q4
OCFO	VOL45472	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	7860	9/30/2022	Q4
OCFO	VOL37505	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	5853.08	9/20/2022	Q4
OCFO	VOL17192	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	15753.03	8/10/2022	Q4
OCFO	VOL08138	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	33838.2	7/21/2022	Q4
OCFO	YCSB0001	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	21340.19	9/30/2022	Q4
OCFO	VOL63198	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	21340.19	9/30/2022	Q4
OCFO	VOL58847	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	51545.92	9/30/2022	Q4
OCFO	VOL58694	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	20190.53	9/30/2022	Q4
OCFO	VOL58692	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	12785.7	9/30/2022	Q4
OCFO	VOL58677	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	137800	9/30/2022	Q4
OCFO	VOL58670	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	106060.31	9/30/2022	Q4
OCFO	VOL53019	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	465	9/30/2022	Q4
OCFO	VOL53011	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1990.68	9/30/2022	Q4
OCFO	VOL50960	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	3915.09	9/30/2022	Q4
OCFO	VOL50950	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	14242.84	9/30/2022	Q4
OCFO	VOL50936	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	726.44	9/30/2022	Q4
OCFO	VOL50157	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	13063.21	9/30/2022	Q4
OCFO	VOL50143	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	290.57	9/30/2022	Q4
OCFO	VOL50105	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	10932.7	9/30/2022	Q4
OCFO	VOL50052	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1434.4	9/30/2022	Q4
OCFO	VOL50040	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	90	9/30/2022	Q4
OCFO	VOL49958	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	22127.5	9/30/2022	Q4
OCFO	VOL49892	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	65792.08	9/30/2022	Q4
OCFO	VOL13262	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	11394.43	8/1/2022	Q4
OCFO	VOL49859	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	87298.42	9/30/2022	Q4
OCFO	VOL49813	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	95875.94	9/30/2022	Q4
OCFO	VOL49752	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	514	9/30/2022	Q4
OCFO	VOL49680	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	3151.65	9/30/2022	Q4
OCFO	VOL49282	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	97.75	9/30/2022	Q4
OCFO	VOL48831	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1770	9/30/2022	Q4
OCFO	VOL48709	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	909	9/30/2022	Q4
OCFO	VOL48671	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1990.68	9/30/2022	Q4
OCFO	VOL48648	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	22020.4	9/30/2022	Q4
OCFO	VOL48643	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	31119.2	9/30/2022	Q4
OCFO	VOL48624	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2900	9/30/2022	Q4
OCFO	VOL48596	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	664.43	9/30/2022	Q4
OCFO	VOL48581	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	586.86	9/30/2022	Q4
OCFO	VOL48492	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	48333.68	9/30/2022	Q4
OCFO	VOL48471	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2922.59	9/30/2022	Q4
OCFO	VOL48469	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	38493.9	9/30/2022	Q4
OCFO	VOL48146	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	96.46	9/30/2022	Q4
OCFO	VOL47509	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	954	9/30/2022	Q4
OCFO	VOL47506	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	954	9/30/2022	Q4
OCFO	VOL47483	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	189.51	9/30/2022	Q4
OCFO	VOL47482	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	189.4	9/30/2022	Q4
OCFO	VOL47469	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	95.08	9/30/2022	Q4
OCFO	VOL47461	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2120	9/30/2022	Q4
OCFO	VOL47453	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	15732.55	9/30/2022	Q4
OCFO	VOL46145	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	124950	9/30/2022	Q4
OCFO	VOL38729	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	900	9/22/2022	Q4
OCFO	VOL36436	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	395	9/20/2022	Q4
OCFO	VOL36434	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	395	9/20/2022	Q4
OCFO	VOL36348	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1614.38	9/20/2022	Q4
OCFO	VOL34065	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	758.59	9/13/2022	Q4
OCFO	VOL34064	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	3863.16	9/13/2022	Q4
OCFO	VOL33395	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	99	9/13/2022	Q4
OCFO	VOL33393	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	99	9/13/2022	Q4



# ATTACHMENT G

## SBE Expenditure Report

Type of Expenditure	Purchase Order Number	Business Name	CBE Number	Is SBE?	CBE Status	Expenditure Amount	Payment Date	Fiscal Quarter
OCFO	VOL33346	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1460.8	9/13/2022	Q4
OCFO	VOL33345	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1447	9/13/2022	Q4
OCFO	VOL33322	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	832.3	9/13/2022	Q4
OCFO	VOL33296	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	832.3	9/13/2022	Q4
OCFO	VOL32970	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	12084	9/15/2022	Q4
OCFO	VOL29582	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	16213.75	9/8/2022	Q4
OCFO	VOL28214	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	124950	9/30/2022	Q4
OCFO	VOL26982	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	60	9/1/2022	Q4
OCFO	VOL26980	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1876	9/1/2022	Q4
OCFO	VOL26978	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1945.65	9/1/2022	Q4
OCFO	VOL26976	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	835.17	9/1/2022	Q4
OCFO	VOL24910	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1631.34	8/25/2022	Q4
OCFO	VOL24906	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	16165	8/25/2022	Q4
OCFO	VOL21175	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	6201	8/25/2022	Q4
OCFO	VOL15697	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	27785	8/3/2022	Q4
OCFO	VOL14093	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	124950	8/1/2022	Q4
OCFO	VOL01454	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	34054.19	7/5/2022	Q4
OCFO	VOL12526	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2873.56	7/26/2022	Q4
OCFO	VOL10486	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	12971	7/21/2022	Q4
OCFO	VOL10473	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	18252.05	7/21/2022	Q4
OCFO	VOL09990	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	4770	7/21/2022	Q4
OCFO	VOL09982	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	212	7/21/2022	Q4
OCFO	VOL09980	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1818	7/21/2022	Q4
OCFO	VOL09971	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	6307	7/21/2022	Q4
OCFO	VOL09960	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	667975.27	7/21/2022	Q4
OCFO	VOL09933	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	135703.21	7/21/2022	Q4
OCFO	VOL09931	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	111300.01	7/21/2022	Q4
OCFO	VOL07362	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	32.68	7/13/2022	Q4
OCFO	VOL05428	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2964.04	7/13/2022	Q4
OCFO	VOL05414	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	385.8	7/13/2022	Q4
OCFO	VOL04687	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2432.48	7/15/2022	Q4
OCFO	VOL04685	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2950	7/15/2022	Q4
OCFO	VOL04677	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	99	7/15/2022	Q4
OCFO	VOL04672	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	352.73	7/15/2022	Q4
OCFO	VOL04664	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	832.3	7/15/2022	Q4
OCFO	VOL04662	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	395	7/15/2022	Q4
OCFO	VOL04659	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1426	7/15/2022	Q4
OCFO	VOL04656	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	77.56	7/15/2022	Q4
OCFO	VOL04649	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	899	7/15/2022	Q4
OCFO	VOL02505	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	124950	7/5/2022	Q4
OCFO	VOL01534	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	3816	7/5/2022	Q4
OCFO	VOL01520	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1920	7/5/2022	Q4
OCFO	VOL01514	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1878	7/5/2022	Q4
OCFO	VOL01471	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	23400	7/5/2022	Q4
OCFO	VOL23195	CSI CORPORATION OF DC	LSD95618012024	Y	Active	21847.5	8/24/2022	Q4
OCFO	VOL50665	CSI CORPORATION OF DC	LSD95618012024	Y	Active	24016.43	9/30/2022	Q4
OCFO	VOL38129	CSI CORPORATION OF DC	LSD95618012024	Y	Active	22804.4	9/20/2022	Q4
OCFO	VOL32959	CSI CORPORATION OF DC	LSD95618012024	Y	Active	25000.35	9/9/2022	Q4
OCFO	VOL05000	CSI CORPORATION OF DC	LSD95618012024	Y	Active	19039	7/15/2022	Q4
OCFO	VOL16834	CSI CORPORATION OF DC	LSD95618012024	Y	Active	20021.8	8/10/2022	Q4
OCFO	VOL10999	CSI CORPORATION OF DC	LSD95618012024	Y	Active	19680.7	7/26/2022	Q4
OCFO	VOL03422	VERITAS CONSULTING GROUP	LZ96407112025	Y	Active	8000	7/11/2022	Q4
OCFO	VOL47027	M JONES COMPANIES LLC	LSDRE27261012024	Y	Active	4637.74	9/30/2022	Q4
OCFO	VOL47031	M JONES COMPANIES LLC	LSDRE27261012024	Y	Active	11638.22	9/30/2022	Q4
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	3343.8	6/27/2022	Q3
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	1337.52	6/27/2022	Q3
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	5433.68	5/2/2022	Q3
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	5433.68	6/27/2022	Q3
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	7189.17	6/27/2022	Q3
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	7021.98	6/13/2022	Q3
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	6980.18	6/13/2022	Q3
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	6938.39	6/13/2022	Q3
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	5350.08	6/13/2022	Q3
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	7105.58	5/4/2022	Q3
Pipeline	661692 L1	CodeIT	LS91078062024	Y	Active	1337.52	5/4/2022	Q3
OCFO	ZEK81005	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	34785.43	5/17/2022	Q3
OCFO	ZEK75315	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4634.17	4/22/2022	Q3
OCFO	ZEK74534	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	41742	5/17/2022	Q3
OCFO	ZEK70879	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	34785.43	4/19/2022	Q3
OCFO	ZEK68140	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	104356.3	4/14/2022	Q3
OCFO	ZEK68137	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	34785.43	4/14/2022	Q3
OCFO	ZEK68130	LIMBIC SYSTEMS INC	LSD80381112024	Y	Active	34785.43	4/14/2022	Q3
OCFO	ZEK95744	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4353.12	6/20/2022	Q3
OCFO	ZEK95742	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4353.12	6/20/2022	Q3
OCFO	ZEK95739	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4353.12	6/20/2022	Q3
OCFO	ZEK95735	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3416.72	6/20/2022	Q3
OCFO	ZEK95278	CSI CORPORATION OF DC	LSD95618012024	Y	Active	23005.9	6/16/2022	Q3
OCFO	ZEK95039	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	55201.53	6/22/2022	Q3
OCFO	ZEK94290	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	2740	6/16/2022	Q3
OCFO	ZEK93851	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3852.81	6/20/2022	Q3
OCFO	ZEK93775	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	28000	6/13/2022	Q3
OCFO	ZEK93773	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	420	6/13/2022	Q3
OCFO	ZEK92591	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	16957	6/13/2022	Q3
OCFO	ZEK91335	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4077.42	6/13/2022	Q3



**ATTACHMENT G**  
**SBE Expenditure Report**

Type of Expenditure	Purchase Order Number	Business Name	CBE Number	Is SBE?	CBE Status	Expenditure Amount	Payment Date	Fiscal Quarter
OCFO	ZEK91334	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3983.13	6/13/2022	Q3
OCFO	ZEK91332	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4701.81	6/13/2022	Q3
OCFO	ZEK91327	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	607.52	6/13/2022	Q3
OCFO	ZEK91061	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	40690.19	6/3/2022	Q3
OCFO	ZEK90043	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	105	6/3/2022	Q3
OCFO	ZEK90031	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	630	6/3/2022	Q3
OCFO	ZEK89915	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	140	6/3/2022	Q3
OCFO	ZEK89903	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	210	6/3/2022	Q3
OCFO	ZEK87338	CSI CORPORATION OF DC	LSD95618012024	Y	Active	18113.2	5/26/2022	Q3
OCFO	ZEK82639	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	14683	5/13/2022	Q3
OCFO	ZEK82635	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	1727	5/13/2022	Q3
OCFO	ZEK81178	CSI CORPORATION OF DC	LSD95618012024	Y	Active	17734.4	5/11/2022	Q3
OCFO	ZEK77066	CSI CORPORATION OF DC	LSD95618012024	Y	Active	18360.55	4/27/2022	Q3
OCFO	ZEK75320	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5308.56	4/22/2022	Q3
OCFO	ZEK93733	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1432.6	6/13/2022	Q3
OCFO	ZEK75309	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4515.8	4/22/2022	Q3
OCFO	ZEK75307	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5784.05	4/22/2022	Q3
OCFO	ZEK72531	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	59874.07	4/14/2022	Q3
OCFO	ZEK71164	CSI CORPORATION OF DC	LSD95618012024	Y	Active	21374	4/11/2022	Q3
OCFO	ZEK70538	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	16957	4/8/2022	Q3
OCFO	ZEK69369	CSI CORPORATION OF DC	LSD95618012024	Y	Active	20469.4	4/11/2022	Q3
OCFO	ZEK98357	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	17881.45	6/27/2022	Q3
OCFO	ZEK98342	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	6888.29	6/27/2022	Q3
OCFO	ZEK98315	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	82.5	6/23/2022	Q3
OCFO	ZEK98284	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	3735.2	6/23/2022	Q3
OCFO	ZEK98278	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	148.78	6/23/2022	Q3
OCFO	ZEK98275	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	83.78	6/23/2022	Q3
OCFO	ZEK98271	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1005	6/23/2022	Q3
OCFO	ZEK98253	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	22950	6/23/2022	Q3
OCFO	ZEK98133	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	708	6/23/2022	Q3
OCFO	ZEK98016	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	15900	6/23/2022	Q3
OCFO	ZEK97916	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	847.63	6/23/2022	Q3
OCFO	ZEK97871	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1388.27	6/23/2022	Q3
OCFO	ZEK97861	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	11660	6/23/2022	Q3
OCFO	ZEK97831	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	832.3	6/23/2022	Q3
OCFO	ZEK97805	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	899	6/23/2022	Q3
OCFO	ZEK97797	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	395	6/23/2022	Q3
OCFO	ZEK94923	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1426	6/15/2022	Q3
OCFO	ZEK94921	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	395	6/15/2022	Q3
OCFO	ZEK94916	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	84.8	6/15/2022	Q3
OCFO	ZEK93788	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1685.4	6/13/2022	Q3
OCFO	ZEK93741	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2014	6/13/2022	Q3
OCFO	ZEK67123	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	395	4/1/2022	Q3
OCFO	ZEK92732	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2936.2	6/13/2022	Q3
OCFO	ZEK92722	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	339.2	6/13/2022	Q3
OCFO	ZEK92721	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	583	6/13/2022	Q3
OCFO	ZEK92715	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1705.94	6/13/2022	Q3
OCFO	ZEK92712	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	901	6/13/2022	Q3
OCFO	ZEK92705	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	395	6/13/2022	Q3
OCFO	ZEK92693	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	99	6/13/2022	Q3
OCFO	ZEK92687	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	124950	6/13/2022	Q3
OCFO	ZEK90400	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	209.86	6/3/2022	Q3
OCFO	ZEK90387	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	3455	6/3/2022	Q3
OCFO	ZEK90364	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	9112.74	6/3/2022	Q3
OCFO	ZEK89845	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1429.6	6/3/2022	Q3
OCFO	ZEK89766	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	7330.98	6/3/2022	Q3
OCFO	ZEK89733	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	933.6	6/3/2022	Q3
OCFO	ZEK89716	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1878	6/3/2022	Q3
OCFO	ZEK89707	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	349	6/3/2022	Q3
OCFO	ZEK89702	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2814	6/3/2022	Q3
OCFO	ZEK89696	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1500	6/3/2022	Q3
OCFO	ZEK89677	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2130	6/3/2022	Q3
OCFO	ZEK89548	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	675	6/3/2022	Q3
OCFO	ZEK89528	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	275.6	6/3/2022	Q3
OCFO	ZEK89522	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	3586.21	6/3/2022	Q3
OCFO	ZEK89515	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2698.53	6/3/2022	Q3
OCFO	ZEK89475	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1199.1	5/27/2022	Q3
OCFO	ZEK89299	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	899	5/27/2022	Q3
OCFO	ZEK89236	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	11130	5/27/2022	Q3
OCFO	ZEK88986	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	832.3	5/27/2022	Q3
OCFO	ZEK88979	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	919.41	5/27/2022	Q3
OCFO	ZEK88947	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	864.31	5/27/2022	Q3
OCFO	ZEK88916	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	27072.4	5/27/2022	Q3
OCFO	ZEK80560	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	124950	5/11/2022	Q3
OCFO	ZEK79746	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	3816	5/11/2022	Q3
OCFO	ZEK79724	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	99	5/11/2022	Q3
OCFO	ZEK79009	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	8586	5/4/2022	Q3
OCFO	ZEK78982	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	19649.71	5/4/2022	Q3
OCFO	ZEK77658	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1494	4/27/2022	Q3
OCFO	ZEK75996	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	832.3	4/27/2022	Q3
OCFO	ZEK75983	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	127750.14	4/27/2022	Q3
OCFO	ZEK75331	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	903	4/27/2022	Q3
OCFO	ZEK72529	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	8030	4/14/2022	Q3
OCFO	ZEK70322	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	124950	4/8/2022	Q3



# ATTACHMENT G

## SBE Expenditure Report

Type of Expenditure	Purchase Order Number	Business Name	CBE Number	Is SBE?	CBE Status	Expenditure Amount	Payment Date	Fiscal Quarter
OCFO	ZEK69554	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	99	4/8/2022	Q3
OCFO	ZEK69056	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1908	4/6/2022	Q3
OCFO	ZEK67187	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	164834.59	4/1/2022	Q3
OCFO	ZEK67167	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	16753.9	4/1/2022	Q3
OCFO	ZEK67154	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	13099.08	4/1/2022	Q3
OCFO	ZEK67152	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	2882.15	4/1/2022	Q3
OCFO	ZEK67144	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	7930.84	4/1/2022	Q3
OCFO	ZEK67132	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	9458.8	4/1/2022	Q3
OCFO	ZEK67121	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1899	4/1/2022	Q3
OCFO	ZEK67120	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	832.3	4/1/2022	Q3
OCFO	ZEK67116	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	2234	4/1/2022	Q3
OCFO	ZEK67109	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	899	4/1/2022	Q3
OCFO	ZEK67102	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	99	4/1/2022	Q3
OCFO	ZEK91308	THE HAMILTON GROUP	LSDZRE14014102024	Y	Active	369	6/30/2022	Q3
OCFO	ZEK68399	THE HAMILTON GROUP	LSDZRE14014102024	Y	Active	1315	4/6/2022	Q3
OCFO	ZEK74537	MIDTOWN PERSONNEL INC	LSX49937062025	Y	Active	1177.8	4/22/2022	Q3
OCFO	ZEK71298	MIDTOWN PERSONNEL INC	LSX49937062025	Y	Active	817.92	4/13/2022	Q3
OCFO	ZEK70707	VERITAS CONSULTING GROUP	LZ96407112025	Y	Active	8000	4/13/2022	Q3
OCFO	ZEK68750	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	418.43	4/7/2022	Q3
OCFO	ZEK89333	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	132.82	6/23/2022	Q3
OCFO	ZEK83543	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	256.37	6/23/2022	Q3
OCFO	ZEK83046	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	176	5/13/2022	Q3
OCFO	ZEK82332	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	41.27	6/23/2022	Q3
OCFO	ZEK82057	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	184.95	5/13/2022	Q3
OCFO	ZEK81451	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	147.96	5/11/2022	Q3
OCFO	ZEK78920	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	124	5/4/2022	Q3
OCFO	ZEK77836	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	612.3	5/4/2022	Q3
OCFO	ZEK77728	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	311.76	5/4/2022	Q3
OCFO	ZEK76795	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	184.95	4/29/2022	Q3
OCFO	ZEK68807	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	95.08	4/5/2022	Q3
OCFO	ZEK68803	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	472	4/5/2022	Q3
PCARD		MVS INC	LSDZXRE33256042024	Y	Active	1635.9	4/26/2022	Q3
OCFO	ZEK52510	MVS INC	LSDZXRE33256042024	Y	Active	11270.4	2/23/2022	Q2
OCFO	ZEK48405	MVS INC	LSDZXRE33256042024	Y	Active	8105.8	2/4/2022	Q2
OCFO	ZEK64339	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	58946.12	3/25/2022	Q2
OCFO	ZEK60657	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	52626.43	3/23/2022	Q2
OCFO	ZEK59966	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4128.88	3/15/2022	Q2
OCFO	ZEK59964	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3317.2	3/15/2022	Q2
OCFO	ZEK59963	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4226.32	3/15/2022	Q2
OCFO	ZEK59960	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5172.48	3/15/2022	Q2
OCFO	ZEK59959	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3907.04	3/15/2022	Q2
OCFO	ZEK59957	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4206.36	3/15/2022	Q2
OCFO	ZEK59953	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3486.3	3/15/2022	Q2
OCFO	ZEK59685	CSI CORPORATION OF DC	LSD95618012024	Y	Active	15399.4	3/15/2022	Q2
OCFO	ZEK58103	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	15316	3/10/2022	Q2
OCFO	ZEK57258	CSI CORPORATION OF DC	LSD95618012024	Y	Active	20133	3/11/2022	Q2
OCFO	ZEK52688	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	55402.49	2/24/2022	Q2
OCFO	ZEK51361	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	16410	2/23/2022	Q2
OCFO	ZEK51262	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	32185	2/18/2022	Q2
OCFO	ZEK51165	CSI CORPORATION OF DC	LSD95618012024	Y	Active	19017.8	2/22/2022	Q2
OCFO	ZEK46899	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	37914.49	2/7/2022	Q2
OCFO	ZEK45807	CSI CORPORATION OF DC	LSD95618012024	Y	Active	17750.3	2/7/2022	Q2
OCFO	ZEK45129	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	91926.9	2/4/2022	Q2
OCFO	ZEK45125	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	14920	2/4/2022	Q2
OCFO	ZEK43755	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4226.32	1/26/2022	Q2
OCFO	ZEK43754	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3197.47	1/26/2022	Q2
OCFO	ZEK43750	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3027.01	1/26/2022	Q2
OCFO	ZEK43746	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	2949.2	1/26/2022	Q2
OCFO	ZEK41020	CSI CORPORATION OF DC	LSD95618012024	Y	Active	20133	1/19/2022	Q2
OCFO	ZEK40539	VETERANS SERVICES CORPORATION	LSZ13936032024	Y	Active	210	1/18/2022	Q2
OCFO	ZEK39653	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	16957	1/18/2022	Q2
OCFO	ZEK55940	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	88	3/2/2022	Q2
OCFO	ZEK66503	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2500	3/30/2022	Q2
OCFO	ZEK66501	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	901	3/30/2022	Q2
OCFO	ZEK65284	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	6400	3/28/2022	Q2
OCFO	ZEK65280	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	5600	3/28/2022	Q2
OCFO	ZEK64395	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	832.3	3/25/2022	Q2
OCFO	ZEK63776	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	750	3/23/2022	Q2
OCFO	ZEK63767	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	99	3/23/2022	Q2
OCFO	ZEK62301	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1423.44	3/23/2022	Q2
OCFO	ZEK62243	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	2531.28	3/23/2022	Q2
OCFO	ZEK62236	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	1953	3/23/2022	Q2
OCFO	ZEK62230	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	518	3/23/2022	Q2
OCFO	ZEK62225	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	254.4	3/23/2022	Q2
OCFO	ZEK62222	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	4479.05	3/23/2022	Q2
OCFO	ZEK60236	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	5500	3/15/2022	Q2
OCFO	ZEK60235	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	486	3/15/2022	Q2
OCFO	ZEK60225	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	49976.75	3/15/2022	Q2
OCFO	ZEK60219	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	100	3/15/2022	Q2
OCFO	ZEK60213	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	2268	3/15/2022	Q2
OCFO	ZEK60204	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	8616.71	3/15/2022	Q2
OCFO	ZEK60202	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	93350.01	3/15/2022	Q2
OCFO	ZEK60199	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	2268	3/15/2022	Q2
OCFO	ZEK60192	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	24811	3/15/2022	Q2



**ATTACHMENT G**  
**SBE Expenditure Report**

Type of Expenditure	Purchase Order Number	Business Name	CBE Number	Is SBE?	CBE Status	Expenditure Amount	Payment Date	Fiscal Quarter
OCFO	ZEK60188	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	2027	3/15/2022	Q2
OCFO	ZEK60186	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	51051	3/15/2022	Q2
OCFO	ZEK60182	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	11142	3/15/2022	Q2
OCFO	ZEK60179	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	268	3/15/2022	Q2
OCFO	ZEK60175	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	3402.34	3/15/2022	Q2
OCFO	ZEK60171	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1800	3/15/2022	Q2
OCFO	ZEK60165	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	6431.45	3/15/2022	Q2
OCFO	ZEK60161	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	395	3/16/2022	Q2
OCFO	ZEK57565	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	124950	3/11/2022	Q2
OCFO	ZEK56592	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	18723.67	3/4/2022	Q2
OCFO	ZEK55945	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	472656.05	3/8/2022	Q2
OCFO	ZEK55943	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	82173.92	3/8/2022	Q2
OCFO	ZEK39516	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	96306.42	1/13/2022	Q2
OCFO	ZEK55933	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	90	3/2/2022	Q2
OCFO	ZEK55923	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1259.84	3/2/2022	Q2
OCFO	ZEK55921	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1500	3/2/2022	Q2
OCFO	ZEK55917	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	60	3/2/2022	Q2
OCFO	ZEK55916	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	52.9	3/4/2022	Q2
OCFO	ZEK55912	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	20358.22	3/4/2022	Q2
OCFO	ZEK55910	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	899	3/4/2022	Q2
OCFO	ZEK55906	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	360	3/4/2022	Q2
OCFO	ZEK55905	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	832.3	3/4/2022	Q2
OCFO	ZEK55900	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	99	3/4/2022	Q2
OCFO	ZEK54461	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1786.57	3/1/2022	Q2
OCFO	ZEK54460	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	31768	3/1/2022	Q2
OCFO	ZEK54458	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	28651.52	3/1/2022	Q2
OCFO	ZEK54452	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	9276.9	3/1/2022	Q2
OCFO	ZEK54449	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	344268.48	3/1/2022	Q2
OCFO	ZEK54283	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	17348.71	3/1/2022	Q2
OCFO	ZEK54282	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	51051	3/1/2022	Q2
OCFO	ZEK54278	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	6377.95	3/1/2022	Q2
OCFO	ZEK54272	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	17734.6	3/1/2022	Q2
OCFO	ZEK54263	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1800	3/1/2022	Q2
OCFO	ZEK54258	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	4183.7	3/1/2022	Q2
OCFO	ZEK54235	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	20600	3/1/2022	Q2
OCFO	ZEK54230	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	2945	3/1/2022	Q2
OCFO	ZEK54213	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	20000	3/1/2022	Q2
OCFO	ZEK54202	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	136769.54	3/1/2022	Q2
OCFO	ZEK54192	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	724	3/1/2022	Q2
OCFO	ZEK54180	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	53677.62	3/1/2022	Q2
OCFO	ZEK54175	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	50919.72	3/1/2022	Q2
OCFO	ZEK54169	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	3980	3/1/2022	Q2
OCFO	ZEK54165	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1415.28	3/1/2022	Q2
OCFO	ZEK54161	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	15000	3/1/2022	Q2
OCFO	ZEK50167	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	124950	2/14/2022	Q2
OCFO	ZEK49064	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	15000	2/10/2022	Q2
OCFO	ZEK49056	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	790	2/10/2022	Q2
OCFO	ZEK49051	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	240	2/10/2022	Q2
OCFO	ZEK49036	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	310	2/10/2022	Q2
OCFO	ZEK49034	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1420.56	2/10/2022	Q2
OCFO	ZEK49029	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	829.73	2/10/2022	Q2
OCFO	ZEK49026	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	20000	2/10/2022	Q2
OCFO	ZEK49018	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	2265	2/10/2022	Q2
OCFO	ZEK44373	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1600	1/26/2022	Q2
OCFO	ZEK44180	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	201173.82	1/26/2022	Q2
OCFO	ZEK44179	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	18406.48	1/26/2022	Q2
OCFO	ZEK44173	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	9180	1/26/2022	Q2
OCFO	ZEK44168	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	72548	1/26/2022	Q2
OCFO	ZEK44160	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	7737	1/26/2022	Q2
OCFO	ZEK44154	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	3943	1/26/2022	Q2
OCFO	ZEK41327	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	14175	1/14/2022	Q2
OCFO	ZEK39517	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	3595.2	1/12/2022	Q2
OCFO	ZEK39514	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	24737.95	1/13/2022	Q2
OCFO	ZEK39512	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	13878.97	1/12/2022	Q2
OCFO	ZEK39510	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	4815	1/13/2022	Q2
OCFO	ZEK39506	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	32100	1/13/2022	Q2
OCFO	ZEK39505	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	6854.1	1/13/2022	Q2
OCFO	ZEK39501	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	19554.25	1/13/2022	Q2
OCFO	ZEK39497	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	60093.34	1/13/2022	Q2
OCFO	ZEK39496	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	51051	1/13/2022	Q2
OCFO	ZEK39494	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	3424.3	1/13/2022	Q2
OCFO	ZEK39492	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	15000	1/13/2022	Q2
OCFO	ZEK39489	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	899	1/13/2022	Q2
OCFO	ZEK39487	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	20000	1/13/2022	Q2
OCFO	ZEK39483	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	280	1/13/2022	Q2
OCFO	ZEK39482	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	99	1/12/2022	Q2
OCFO	ZEK39481	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	360	1/12/2022	Q2
OCFO	ZEK39479	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	832.3	1/12/2022	Q2
OCFO	ZEK37040	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	2428.34	1/12/2022	Q2
OCFO	ZEK64174	THE HAMILTON GROUP	LSDZRE14014102024	Y	Active	889	3/25/2022	Q2
OCFO	ZEK38479	THE HAMILTON GROUP	LSDZRE14014102024	Y	Active	1124	1/13/2022	Q2
OCFO	ZEK33181	THE HAMILTON GROUP	LSDZRE14014102024	Y	Active	1254	2/7/2022	Q2
OCFO	ZEK39946	VERITAS CONSULTING GROUP	LZ96407112025	Y	Active	8000	1/18/2022	Q2
OCFO	ZEK35962	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	358.63	2/4/2022	Q2



**ATTACHMENT G**  
**SBE Expenditure Report**

Type of Expenditure	Purchase Order Number	Business Name	CBE Number	Is SBE?	CBE Status	Expenditure Amount	Payment Date	Fiscal Quarter
OCFO	ZEK63676	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	21.38	3/24/2022	Q2
OCFO	ZEK61934	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	199.99	3/22/2022	Q2
OCFO	ZEK58173	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	207.35	3/8/2022	Q2
OCFO	ZEK54300	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	2484.08	3/4/2022	Q2
OCFO	ZEK52588	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	595	3/8/2022	Q2
OCFO	ZEK50102	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	304.58	3/8/2022	Q2
OCFO	ZEK46097	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	238.89	2/17/2022	Q2
OCFO	ZEK46090	METROPOLITAN OFFICE PRODUCTS	LSDZRE54569042024	Y	Active	2171.63	2/4/2022	Q2
OCFO	ZEK36105	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	470	2/4/2022	Q2
PCARD		THE HAMILTON GROUP	LSDZRE14014102024	Y	Active	2205.11	2/3/2022	Q2
PCARD		VERITAS CONSULTING GRO	LZ96407112025	Y	Active	611	12/7/2021	Q1
PCARD		STANDARD OFFICE SUPPLY	LSX72534032025	Y	Active	145.1	11/1/2021	Q1
PCARD		VERITAS CONSULTING GRO	LZ96407112025	Y	Active	1533	11/26/2021	Q1
PCARD		CAPITAL SERVICES AND S	LSZX79960012026	Y	Active	4988	11/8/2021	Q1
PCARD		STANDARD OFFICE SUPPLY	LSX72534032025	Y	Active	-145.1	11/8/2021	Q1
PCARD		STANDARD OFFICE SUPPLY	LSX72534032025	Y	Active	-100.71	11/8/2021	Q1
PCARD		VERITAS CONSULTING GRO	LZ96407112025	Y	Active	3020	11/2/2021	Q1
PCARD		LASER ART INC	LSDZ74632112025	Y	Active	486.88	10/29/2021	Q1
PCARD		STANDARD OFFICE SUPPLY	LSX72534032025	Y	Active	100.71	10/28/2021	Q1
PCARD		LASER ART INC	LSDZ74632112025	Y	Active	526.73	10/25/2021	Q1
PCARD		LASER ART INC	LSDZ74632112025	Y	Active	2807.53	10/14/2021	Q1
PCARD		STANDARD OFFICE SUPPLY	LSX72534032025	Y	Active	971.9	10/11/2021	Q1
OCFO	ZEK24445	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	338.53	11/12/2021	Q1
OCFO	ZEK24451	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	1228.14	11/12/2021	Q1
OCFO	ZEK28517	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	216.01	12/8/2021	Q1
OCFO	ZEK29987	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	483.77	12/8/2021	Q1
OCFO	ZEK30053	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	1355.51	12/8/2021	Q1
OCFO	ZEK31700	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	1498	12/16/2021	Q1
OCFO	ZEK31720	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	749	12/16/2021	Q1
OCFO	ZEK27626	VERITAS CONSULTING GROUP	LZ96407112025	Y	Active	8000	12/10/2021	Q1
OCFO	ZEK23804	CAPITAL SERVICES AND SUPPLIES	LSZX79960012026	Y	Active	975	11/12/2021	Q1
OCFO	ZEK28269	THE HAMILTON GROUP	LSDZRE14014102024	Y	Active	572	12/9/2021	Q1
OCFO	ZEK26906	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	19260	12/3/2021	Q1
OCFO	ZEK26910	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	60093.34	12/8/2021	Q1
OCFO	ZEK26913	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1422.32	12/3/2021	Q1
OCFO	ZEK26915	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	20000	12/3/2021	Q1
OCFO	ZEK26916	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1198.4	12/3/2021	Q1
OCFO	ZEK26920	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	25	12/3/2021	Q1
OCFO	ZEK26931	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	15000	12/3/2021	Q1
OCFO	ZEK26947	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	3595	12/3/2021	Q1
OCFO	ZEK26951	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	51051	12/8/2021	Q1
OCFO	ZEK26955	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	595	12/3/2021	Q1
OCFO	ZEK26958	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	6950	12/3/2021	Q1
OCFO	ZEK26961	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	21145.87	12/3/2021	Q1
OCFO	ZEK26965	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	414.43	12/3/2021	Q1
OCFO	ZEK26967	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	4237.65	12/3/2021	Q1
OCFO	ZEK26998	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	16050	12/3/2021	Q1
OCFO	ZEK27005	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	76.19	12/3/2021	Q1
OCFO	ZEK27008	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	4502.02	12/3/2021	Q1
OCFO	ZEK27009	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	66120.82	12/8/2021	Q1
OCFO	ZEK27010	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	13878.97	12/3/2021	Q1
OCFO	ZEK27011	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	23266.94	12/3/2021	Q1
OCFO	ZEK27015	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	16777.6	12/3/2021	Q1
OCFO	ZEK27019	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	139.95	12/3/2021	Q1
OCFO	ZEK27020	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	16777.6	12/3/2021	Q1
OCFO	ZEK27025	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	832.3	12/3/2021	Q1
OCFO	ZEK27028	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	99	12/3/2021	Q1
OCFO	ZEK27030	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	30	12/3/2021	Q1
OCFO	ZEK27037	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1494	12/3/2021	Q1
OCFO	ZEK27041	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	15097.7	12/3/2021	Q1
OCFO	ZEK27043	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	360	12/3/2021	Q1
OCFO	ZEK27050	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	28761.6	12/3/2021	Q1
OCFO	ZEK27051	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	119.4	12/3/2021	Q1
OCFO	ZEK34334	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1081.5	12/25/2021	Q1
OCFO	ZEK34337	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	3753.78	12/25/2021	Q1
OCFO	ZEK34338	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	969.82	12/25/2021	Q1
OCFO	ZEK34340	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	360	12/25/2021	Q1
OCFO	ZEK34343	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	899	12/25/2021	Q1
OCFO	ZEK34345	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	82256.45	12/25/2021	Q1
OCFO	ZEK34349	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	15000	12/25/2021	Q1
OCFO	ZEK34351	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	832.3	12/25/2021	Q1
OCFO	ZEK34353	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	60093.34	12/25/2021	Q1
OCFO	ZEK34354	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	99	12/25/2021	Q1
OCFO	ZEK34357	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	20000	12/25/2021	Q1
OCFO	ZEK34359	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	167098.69	12/25/2021	Q1
OCFO	ZEK34361	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	51051	12/25/2021	Q1
OCFO	ZEK34365	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	8750.24	12/25/2021	Q1
OCFO	ZEK34368	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	16178.4	12/25/2021	Q1
OCFO	ZEK34377	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1422.28	12/25/2021	Q1
OCFO	ZEK34378	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	1781	12/25/2021	Q1
OCFO	ZEK34380	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	4815	12/25/2021	Q1
OCFO	ZEK35024	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	8388.8	12/25/2021	Q1
OCFO	ZEK35026	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	8388.8	12/25/2021	Q1
OCFO	ZEK35027	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	16050	12/25/2021	Q1

**ATTACHMENT G**  
**SBE Expenditure Report**

Type of Expenditure	Purchase Order Number	Business Name	CBE Number	Is SBE?	CBE Status	Expenditure Amount	Payment Date	Fiscal Quarter
OCFO	ZEK35030	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	2728.5	12/25/2021	Q1
OCFO	ZEK35034	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	13878.97	12/25/2021	Q1
OCFO	ZEK35041	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	327.17	12/25/2021	Q1
OCFO	ZEK35045	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	42525	12/25/2021	Q1
OCFO	ZEK35048	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	23555.6	12/25/2021	Q1
OCFO	ZEK35051	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	12460.15	12/25/2021	Q1
OCFO	ZEK35053	MDB COMMUNICATIONS INC	LSX39919062024	Y	Active	11230.46	12/25/2021	Q1
OCFO	ZEK24644	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	57843.57	11/22/2021	Q1
OCFO	ZEK25031	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	16957	11/15/2021	Q1
OCFO	ZEK26438	CSI CORPORATION OF DC	LSD95618012024	Y	Active	18923.1	11/24/2021	Q1
OCFO	ZEK26445	CSI CORPORATION OF DC	LSD95618012024	Y	Active	18134.4	11/24/2021	Q1
OCFO	ZEK26703	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4640.26	11/23/2021	Q1
OCFO	ZEK26707	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	5038	11/23/2021	Q1
OCFO	ZEK26716	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4128.88	11/23/2021	Q1
OCFO	ZEK26718	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4545.6	11/23/2021	Q1
OCFO	ZEK30698	FS TAYLOR ASSOCIATES PC	LSZX64492042024	Y	Active	16410	12/8/2021	Q1
OCFO	ZEK31096	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3907.04	12/10/2021	Q1
OCFO	ZEK31102	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	3410.02	12/10/2021	Q1
OCFO	ZEK31111	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	2418.06	12/10/2021	Q1
OCFO	ZEK31112	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4395.42	12/10/2021	Q1
OCFO	ZEK31560	CSI CORPORATION OF DC	LSD95618012024	Y	Active	19375.4	12/13/2021	Q1
OCFO	ZEK32013	CSI CORPORATION OF DC	LSD95618012024	Y	Active	17440.4	12/28/2021	Q1
OCFO	ZEK32694	METROPOLITAN SERVICE MAINT	LSR45066072025	Y	Active	4186.41	12/25/2021	Q1
OCFO	ZEK34033	TAOTI ENTERPRISES INC	LSXR09244072025	Y	Active	32457.97	12/20/2021	Q1
OCFO	ZEK36037	CSI CORPORATION OF DC	LSD95618012024	Y	Active	20469.4	12/28/2021	Q1

ATTACHMENT II  
Office of Lottery and Gaming  
Contracts: Minority Women Owned Businesses  
FY 2023

Contract #	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	FY'23 Contract Spend	FY'23 Budget	Major Agt	Contract Specialist	Award	COTR	Monitoring Activity	Funding Source	Output/Deliverables	Status of Deliverables	Subcontracting Status	CBE Status	Lottery Division Utilizing Services
CFOPD-20-C-020	F.S. Taylor & Associates	Auditing Daily Lottery Services	5/1/2020	Base + 4 Years	4/30/2023	\$223,435.00	\$3,200.00	\$227,380.00	OLG	Anthony Stover	Set Aside	Anthony Edwards	no issues (CBE)	Special revenue	Auditing Daily Lottery Services	On task	none	current	Draw
CFOPD-20-C-024	Metropolitan Service	OLG Warehouse Services (warehousing of instant tickets)	3/30/2020	Base + 4 years	3/29/2022	\$297,814.40	\$40,650.47	\$164,000.00	OLG	Anthony Stover	Set Aside	Grant Alexander	no issues (CBE)	Special revenue	OLG Warehouse Services (warehousing of instant tickets)	On task	none	current	Sales, Marketing
CFOPD-21-C-005	Veterans Services Corporation	Lottery Retail Enhancement (storemakeovers)	12/24/2020	Base + 4 years	12/23/2022	\$740,000.00	\$283,285.89	\$740,000.00	OLG	Douglas Wiggins	Set Aside	Gwen Washington	no issues (CBE)	Special revenue	Lottery Retail Enhancement (storemakeovers)	On task	none	current	Sales
CFOPD-20-C-041	CSI Corporation of DC	Security Services for the DC Lottery	9/28/2020	Base +4 years	9/27/2022	\$465,495.10	\$159,700.03	\$683,492.96	OLG	Douglas Wiggins	Set Aside	Scott Miller	Refer to the Office of Contracts & Procurement	Special revenue	Security Services for the DC Lottery	On task	none	current	Entire Agency
CFOPD-20-C-021	Tacti Creative	Website Design, Hosting Services & Lottery Platform	1/28/2020	Base + 4 years	1/27/2023	\$858,070.99	\$87,566.02	\$455,345.00	OLG	Anthony Stover	Set Aside	Melissa Davis	No issues	Special revenue	Website Design, Hosting Services & Lottery Platform	On task	none	current	Marketing/Communications
CFOPD-22-C-004	Tacti Creative	Advertising Services For DCL	01/04/22	Base + 4 Years	01/01/23	\$13,89,400.00	\$1,602,721.73	\$6,000,000.00	OLG	Douglas Wiggins	Set Aside	Jyere Reaves	no issues	Special revenue	Advertising Services for DCL	On task	none	CBE	Marketing/Communications
CFOPD-22-C-025	M Jones Companies, LLC	Mobile vending	05/04/22	Base + 4 Years	05/03/23	\$115,075.70	\$15,050.48	\$115,075.70	OLG	Anthony Stover	Set Aside	Gabrielle Barry	No issues	Special revenue	Mobile Vending	On task	none	current	Marketing

ATTACHMENT H  
Office of Lottery and Gaming  
Contracts: Minority Women Owned Businesses  
FY 2022

Contract #	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	FY'22 Contract Spend	FY'21 Budget	Major Agt	Contract Specialist	Award	COTR	Monitoring Activity	Funding Source	Output/Deliverables	Status of Deliverables	Subcontracting Status	CBE Status	Lottery Division Utilizing Services
CFOPD-20-C-020	F.S. Taylor & Associates	Auditing Daily Lottery Services	5/1/2020	Base + 4 Years	4/30/2023	\$223,435.00	\$223,127.00	\$227,380.00	OLG	Anthony Stover	Set Aside	Anthony Edwards	no issues (CBE)	Special revenue	Auditing Daily Lottery Services	On task	none	current	Draw
CFOPD-20-C-024	Metropolitan Service	OLG Warehouse Services (warehousing of instant tickets)	3/30/2020	Base + 4 years	3/29/2022	\$297,814.40	\$222,518.41	\$164,000.00	OLG	Anthony Stover	Set Aside	Grant Alexander	no issues (CBE)	Special revenue	OLG Warehouse Services (warehousing of instant tickets)	On task	none	current	Sales, Marketing
CFOPD-21-C-005	Veterans Services Corporation	Lottery Retail Enhancement (storemakeovers)	12/24/2020	Base + 4 years	12/23/2022	\$740,000.00	\$527,723.02	\$740,000.00	OLG	Drakus Wiggins	Set Aside	Gwen Washington	no issues (CBE)	Special revenue	Lottery Retail Enhancement (storemakeovers)	On task	none	current	Sales
CFOPD-16-C-016	MD8 Communications	Advertising Services For DCL	03/03/16	Base +4 years	3/2/2022	\$6,514,000.00	\$3,615,522.52	\$6,000,000.00	OLG	Drakus Wiggins	Set Aside	Nicole Jordan	no issues (CBE)	Special revenue	Advertising Services for DCL	On task	none	current	Marketing/Communications
CFOPD-20-C-041	CSI Corporation of DC	Security Services for the DC Lottery	9/28/2020	Base +4 years	9/27/2022	\$465,495.10	\$478,355.63	\$683,492.96	OLG	Drakus Wiggins	Set Aside	Scott Miller	no issues (CBE)	Special revenue	Security Services for the DC Lottery	On task	none	current	Entire Agency
CFOPD-20-C-021	Taoti Creative	Website Design, Hosting Services & iLottery Platform	1/28/2020	Base + 4 years	1/27/2023	\$858,070.99	\$455,315.05	\$455,345.00	OLG	Anthony Stover	Set Aside	Nicole Jordan	No issues	Special revenue	Website Design, Hosting Services & iLottery Platform	On task	none	current	Marketing/Communications
CFOPD-21-C-002	Limbic Systems Inc.	Licensing Portal	12/11/2020	Base + 4 Years	12/10/2022	\$629,370.00	\$417,424.99	\$417,420.00	OLG	Drakus Wiggins	Competitive	Michelle Johnson	no issues	Special revenue	Electronic Licensing Portal	On task	none	non-CBE	Licensing
CFOPD-22-C-004	Taoti Creative	Advertising Services For DCL	01/04/22	Base + 4 Years	01/03/23	\$13,89,400.00	\$3,587,952.62	\$6,000,000.00	OLG	Drakus Wiggins	Set Aside	Nicole Jordan	no issues	Special revenue	Advertising Services for DCL	On task	none	CBE	Marketing/Communications

ATTACHMENT II  
Office of Lottery and Gaming  
Contracts: Minority Women Owned Businesses  
FY 2021

Contract #	Vendor Name	Description	Exec. Date	Term	Exp. Date	Base Value	FY'21 Contract Spend	FY'21 Budget	Major Agt	Contract Specialist	Award	COTR	Monitoring Activity	Funding Source	Output Deliverables	Status of Deliverables	Subcontracting Status	CBE Status	Lottery Division Utilizing Services
CFOPD-20-C-020	F.S. Taylor & Associates	Auditing Daily Lottery Services	5/1/2020	Base + 4 Years	4/30/2022	\$223,435.00	\$62,365.00	\$227,380.00	OLG	Anthony Stover	Set Aside	Anthony Edwards	no issues (CBE)	Special revenue	Auditing Daily Lottery Services	On task	none	current	Draw
CFOPD-20-C-024	Metropolitan Service	OLG Warehouse Services (warehousing of instant tickets)	3/30/2020	Base + 4 years	3/29/2021	\$297,814.40	\$30,166.10	\$164,000.00	OLG	Anthony Stover	Set Aside	Grant Alexander	no issues (CBE)	Special revenue	OLG Warehouse Services (warehousing of instant tickets)	On task	none	current	Sales, Marketing
CFOPD-21-C-005	Veterans Services Corporation	Lottery Retail Enhancement (storemakeovers)	12/24/2020	Base + 4 years	12/23/2021	\$740,000.00	\$0.00	\$740,000.00	OLG	Drakus Wiggins	Set Aside	Gwen Washington	no issues (CBE)	Special revenue	Lottery Retail Enhancement (storemakeovers)	On task	none	current	Sales
CFOPD-16-C-016	MDR Communications	Advertising Services For DCL	03/03/16	Base +4 years	3/2/2021	\$6,514,000.00	\$1,279,375.49	\$2,525,000.00	OLG	Drakus Wiggins	Set Aside	Nicole Jordan	no issues (CBE)	Special revenue	Advertising Services for DCL	On task	none	current	Marketing/Communications
CFOPD-20-C-041	CSI Corporation of DC	Security Services for the DC Lottery	9/28/2020	Base + 4 years	9/27/2021	\$465,495.10	\$91,899.34	\$465,495.10	OLG	Drakus Wiggins	Set Aside	Scott Miller	no issues (CBE)	Special revenue	Security Services for the DC Lottery	On task	none	current	Entire Agency
CFOPD-20-C-021	Tacti Creative	Website Design, Hosting Services & iLottery Platform	1/28/2020	Base + 4 years	1/27/2022	\$858,070.99	\$167,564.04	\$455,345.00	OLG	Anthony Stover	Set Aside	Nicole Jordan	No issues	Special revenue	Website Design, Hosting Services & iLottery Platform	On task	none	current	Marketing/Communications
CFOPD-21-C-002	Limbic Systems Inc.	Licensing Portal	12/11/2020	Base + 4 Years	12/10/2021	\$629,370.00	\$580,770.00	\$580,770.00	OLG	Drakus Wiggins	Competitive	Michelle Johnson	no issues	Special revenue	Electronic Licensing Portal	On task	none	non-CBE	Licensing



**ATTACHMENT I**  
**Office of Lottery and Gaming**  
**FY 2022 P-CARD TRANSACTIONS LOG**

Date	Expenditure	Amount	General Purpose	Requestor
10/7/2021	LEXISNEXIS PAYMENT CTR	\$52.00	Legal Research	Gwen Washington, Director of ORM
10/8/2021	PROMOTION STORE LLC	\$291.23	Cover for Marketing Machines	Tashanna Wilkins, Events Coordinator
10/11/2021	GK GROUP LLC	\$79.00	Renewal SSL Cert for DC Lottery.com	Anthony Samuel, IT Specialist
10/11/2021	STANDARD OFFICE SUPPLY	\$971.90	Classification folders	Keisha Staples, Program Specialist
10/13/2021	GK GROUP LLC	\$79.00	Renewal - SSL Cert for DCiLottery.com	Anthony Samuel, IT Specialist
10/14/2021	EQUIFAX INC	\$200.64	Monthly Fee---Background Sports Wagering Licensees	Luis Rendon, Investigations & Enforcement Officer
10/14/2021	UPAKNSHIP	\$2,404.55	Poly mailer bags for pick & pack	Grant Alexander, Inventory Manager
10/14/2021	LASER ART INC	\$2,807.53	Agency hand sanitizer	Gwen Washington, Director of ORM
10/18/2021	ACAMS	\$256.70	Membership dues	Peter Alvarado, Director Sports Wagering Regulation
10/18/2021	FEDEX	\$63.16	Marketing Initiatives	Gwen Washington, Director of ORM
10/25/2021	LASER ART INC	\$526.73	Office Supplies	Gwen Washington, Director of ORM
10/28/2021	STANDARD OFFICE SUPPLY	\$100.71	Office Supplies	Gwen Washington, Director of ORM
10/29/2021	LASER ART INC	\$486.88	Office Supplies	Gwen Washington, Director of ORM
10/29/2021	CARASOFT TECHNOLOGY C	\$5,000.00	D&B Finance Analytics for Risk Management	Luis Rendon, Investigations & Enforcement Officer
11/1/2021	STANDARD OFFICE SUPPLY	\$145.10	Office Supplies	Gwen Washington, Director of ORM
11/2/2021	VERITAS CONSULTING GRO	\$3,020.00	Security materials for 4th Floor Office	Scott Miller, Investigator
11/4/2021	LEXISNEXIS PAYMENT CTR	\$52.00	Legal Research	Gwen Washington, Director of ORM
11/8/2021	DMI DELL BUS ONLINE	\$185.45	Ethernet switches for the agency.	Anthony Samuel, IT Specialist
11/8/2021	CAPITAL SERVICES AND S	\$4,988.00	Office Furniture	Gwen Washington, Director of ORM
11/8/2021	MASTER LOCK	\$30.00	Recoding safe lock	Shirley Newman, Events Specialist
11/9/2021	TLF PUBLICATIONS INC	\$1,200.00	Conference Registration Fee	Michelle Johnson, Executive Assistant
11/10/2021	AMERICAN AIRLINES	\$534.80	Frank Suarez Flight LaFleurs 2021 Conference Austin, TX	Michelle Johnson, Executive Assistant
11/11/2021	EQUIFAX INC	\$203.36	Monthly Fee---Background Sports Wagering Licensees	Luis Rendon, Investigations & Enforcement Officer
11/11/2021	SOUTHWEST	\$106.99	Tracey Cohen Flight LaFleurs 2021 Conference Austin, TX	Michelle Johnson, Executive Assistant
11/11/2021	SOUTHWEST	\$491.96	Nicole Jordan Flight LaFleurs 2021 Conference Austin, TX.	Michelle Johnson, Executive Assistant
11/12/2021	FEDEX	\$8.40	Marketing Initiatives	Tashanna Wilkins, Events Coordinator
11/17/2021	IN MULTICULTURAL COMM	\$414.96	Translation of public-facing documents	Gwen Washington, Director of ORM
11/18/2021	ATT HOTEL ROOMS DEQPS	\$582.66	N. Jordan Hotel LaFleurs 2021 Conference Austin, TX	Michelle Johnson, Executive Assistant
11/18/2021	ATT HOTEL ROOMS DEQPS	\$582.66	T. Cohen Hotel LaFleurs 2021 Conference Austin, TX	Michelle Johnson, Executive Assistant
11/19/2021	ATT HOTEL ROOMS DEQPS	\$873.99	Frank Suarez Hotel LaFleurs 2021 Conference Austin, TX	Michelle Johnson, Executive Assistant
11/26/2021	VERITAS CONSULTING GRO	\$1,533.00	Security features for the new Licensing office-4th floor (card reader	Scott Miller, Investigator
11/26/2021	SCHAFER SYSTEMS INC	\$4,978.77	Instant ticket dispensers that will be placed in retail locations	Arthur Page, Sales Director
12/6/2021	LEXISNEXIS PAYMENT CTR	\$52.00	Legal Research	Gwen Washington, Director of ORM
12/7/2021	VERITAS CONSULTING GRO	\$611.00	Manual release button for Executive Director's desk	Gwen Washington, Director of ORM
12/10/2021	EQUIFAX INC	\$201.12	Monthly Fee---Background Sports Wagering Licensees	Luis Rendon, Investigations & Enforcement Officer
12/13/2021	AMZN MKTP US	\$28.75	Office Supplies	Frank Suarez, Executive Director
12/13/2021	STAPLES DIRECT	\$51.40	Office Supplies	Michael Morton, Chief of Customer Service
12/15/2021	US PATENT TRADEMARK	\$500.00	Trademark for GambetDC	Christopher McArthur, Counsel
12/15/2021	RADFORD UNIVERSITY	\$560.00	Intermediate Governmental Accounting Course (Finance employees	Craig Lindsey, AFO
1/5/2022	LEXISNEXIS PAYMENT CTR	\$52.00	Legal Research	Gwen Washington, Director of ORM
1/6/2022	CURTIS PROPERTY MANAGE	\$160.50	Keys made for the Chief of Support Services office	Gwen Washington, Director of ORM
1/6/2022	CURTIS PROPERTY MANAGE	\$2,472.00	Electrical work - Executive Director's office	Gwen Washington, Director of ORM
1/6/2022	FEDEX	\$11.01	Marketing Initiatives	Tashanna Wilkins, Events Coordinator
1/7/2022	SQ NORMAN HAYES	\$1,076.00	Data & Telecom jack install - Executive Director's Office	Gwen Washington, Director of ORM
1/7/2022	GK GROUP LLC	\$79.00	gambetdc.dclottery.com renewal	Anthony Samuel, IT Specialist
1/10/2022	ALM	\$647.06	Subscription renewal	Nuredin Abdella, Marketing Research Analyst
1/11/2022	HOSPITALITY ONLINE INC	\$299.00	External positing of Investigation & Enforcement Agent position	Peter Alvarado, Director Sports Wagering Regulation
1/14/2022	EQUIFAX INC	\$200.64	Monthly Fee---Background Sports Wagering Licensees	Luis Rendon, Investigations & Enforcement Officer
1/25/2022	CAPITAL SERVICES AND S	\$1,591.00	Office Supplies	Tashanna Wilkins, Events Coordinator
1/25/2022	CAPITAL SERVICES AND S	\$1,242.47	Office Supplies	Tashanna Wilkins, Events Coordinator
2/2/2022	SHREDIT USA LLC	\$1,245.00	Shredding of Documents	Gwen Washington, Director of ORM
2/3/2022	THE HAMILTON GROUP	\$2,205.11	Check Stock for Finance	Gwen Washington, Director of ORM
2/4/2022	DMI DELL BUS ONLINE	\$708.94	SmartRack Rack Enclosure Cabinet	Anthony Samuel, IT Specialist
2/11/2022	SQ WILLIAM DALTON	\$200.00	replace battery in safe (Command Center) Security	Scott Miller, Investigator
2/11/2022	ULINE	\$82.90	Zip ties for Marketing Promo events	Shirley Newman, Events Specialist
2/16/2022	LAMINATORCOM	\$102.48	Lamination pouches to protect signage for Marketing events	Tashanna Wilkins, Events Coordinator
3/7/2022	OFFIX	\$749.84	service for folding / inserting machine for prize center	Gwen Washington, Director of ORM
3/10/2022	LEXISNEXIS PAYMENT CTR	\$56.00	Legal Research	Gwen Washington, Director of ORM
3/10/2022	LEXISNEXIS PAYMENT CTR	\$56.00	Legal Research	Gwen Washington, Director of ORM
3/24/2022	AMZN MKTP US	\$119.97	Office Supplies	Tashanna Wilkins, Events Coordinator
3/25/2022	FEDEX	\$226.21	Marketing Initiatives	Tashanna Wilkins, Events Coordinator
3/29/2022	CDW GOVT V052725	\$776.30	Remote licensing	Anthony Samuel, IT Specialist
4/1/2022	HOSPITALITY ONLINE INC	\$299.00	Vacancy announcement	Peter Alvarado, Director Sports Wagering Regulation
4/2/2022	AMZN MKTP US	\$412.23	Office Supplies	Arthur Page, Sales Director
4/4/2022	METRO MOBILE PRESSURE	\$150.00	LLM Car wash	Gwen Washington, Director of ORM
4/13/2022	AMERICAN AIRLINES	\$492.20	Nicole Jordan Flight PGRI Conference MIA	Michelle Johnson, Executive Assistant
4/14/2022	SOUTHWEST	\$277.96	Arthur Page Flight PGRI MIA	Michelle Johnson, Executive Assistant
4/18/2022	HOLIDAY INN MIAMI BEAC	\$351.86	Arthur Page Hotel PGRI MIA	Michelle Johnson, Executive Assistant
4/20/2022	HOLIDAY INN MIAMI BEAC	\$1,065.27	Nicole Jordan Hotel PGRI MIA	Michelle Johnson, Executive Assistant
4/20/2022	HOLIDAY INN MIAMI BEAC	\$351.86	Arthur Page Hotel PGRI MIA	Michelle Johnson, Executive Assistant
4/21/2022	EQUIFAX INC	\$401.12	Monthly Fee---Background Sports Wagering Licensees	Luis Rendon, Investigations & Enforcement Officer
4/21/2022	EQUIFAX INC	\$51.99	Monthly Fee---Background Sports Wagering Licensees	Luis Rendon, Investigations & Enforcement Officer
4/22/2022	IN ASSURED TELEMATICS	\$598.00	GPS Monitoring 3G upgrade for Lottery cellphones	Gwen Washington, Director of ORM
4/25/2022	SOUTHWEST	\$383.95	Ethan Murphy Flight GLI Instant Ticket Security Workshop	Michelle Johnson, Executive Assistant
4/25/2022	SOUTHWEST	\$383.95	Nicole Jordan Flight GLI Instant Ticket Security Workshop	Michelle Johnson, Executive Assistant
4/26/2022	MVS INC	\$1,635.90	Adobe Licenses	Anthony Samuel, IT Specialist
4/28/2022	SQ INTELLIGENT DECISI	\$200.00	Subscription renewal	Luis Rendon, Investigations & Enforcement Officer
4/29/2022	FAIRFIELD INN STE AL	\$236.92	Nicole Jordan Hotel GLI Instant Ticket Security Workshop	Michelle Johnson, Executive Assistant
5/2/2022	FAIRFIELD INN STE AL	\$344.88	Ethan Murphy Hotel GLI Instant Ticket Security	Michelle Johnson, Executive Assistant
5/3/2022	LEXISNEXIS PAYMENT CTR	\$56.00	Legal Research	Gwen Washington, Director of ORM
5/9/2022	FEDEX	\$786.31	Marketing Initiatives	Tashanna Wilkins, Events Coordinator
5/12/2022	LEXISNEXIS PAYMENT CTR	\$56.00	Legal Research	Gwen Washington, Director of ORM
5/16/2022	AMZN MKTP US	\$249.95	Office Furniture	Frank Suarez, Executive Director
5/16/2022	HOSPITALITY ONLINE INC	\$299.00	Vacancy announcement	Peter Alvarado, Director Sports Wagering Regulation
5/18/2022	TLF PUBLICATIONS INC	\$1,470.00	LaFleurs Almanac	Nuredin Abdella, Marketing Research Analyst
5/20/2022	AMAZONCOM1R9QV4I81	\$55.69	Office Supplies	Keisha Paxton, Accounting Officer
5/23/2022	DMI DELL K12GOVT	\$484.74	hardware and maintenance contract	Anthony Samuel, IT Specialist
5/23/2022	DMI DELL K12GOVT	\$566.40	hardware and maintenance contract	Anthony Samuel, IT Specialist
5/25/2022	F A OTOOLE OFFICE SYST	\$1,058.00	Renewal for Licensing files	Sarita Curtis, Program Specialist



**ATTACHMENT I**  
**Office of Lottery and Gaming**  
**FY 2022 P-CARD TRANSACTIONS LOG**

Date	Expenditure	Amount	General Purpose	Requestor
5/25/2022	AMERICAN AIRLINES	\$512.19	Daryl Vann Flight GFOA 2022 Austin, TX	Michelle Johnson, Executive Assistant
5/27/2022	SOUTHWEST	\$563.96	Stephon Bing Flight GFOA 2022 Austin, TX	Michelle Johnson, Executive Assistant
5/27/2022	RICHMOND MARRIOTT	\$300.96	Nicole Jordan Hotel LaFleurs Richmond, VA	Michelle Johnson, Executive Assistant
5/27/2022	SOUTHWEST	\$589.97	Valerie Bryant Brown Flight GFOA 2022 Austin, TX	Michelle Johnson, Executive Assistant
5/27/2022	RICHMOND MARRIOTT	\$541.74	Melissa Davis Hotel LaFleurs Richmond, VA	Michelle Johnson, Executive Assistant
5/27/2022	RICHMOND MARRIOTT	\$265.74	F. Suarez Hotel, Richmond VA	Michelle Johnson, Executive Assistant
5/27/2022	RICHMOND MARRIOTT	\$541.74	R. Paige Hotel LaFleurs Richmond, VA	Michelle Johnson, Executive Assistant
5/27/2022	RICHMOND MARRIOTT	\$541.74	S. Umari Hotel LaFleurs Richmond, VA	Michelle Johnson, Executive Assistant
5/27/2022	RICHMOND MARRIOTT	\$607.46	Carliol Jeff Toliver Hotel LaFleurs Richmond, VA	Michelle Johnson, Executive Assistant
5/30/2022	RICHMOND MARRIOTT	\$541.74	S. Cooke Hotel LaFleurs Richmond, VA	Michelle Johnson, Executive Assistant
5/30/2022	RICHMOND MARRIOTT	\$276.00	Frank Suarez Hotel LaFleurs Richmond, VA	Michelle Johnson, Executive Assistant
6/3/2022	REI 169 WASHINGTON DC	\$249.95	Tent for Charitable Games	Sarita Curtis, Program Specialist
6/6/2022	RICHMOND MARRIOTT	\$265.74	F. Suarez Hotel, Richmond VA	Michelle Johnson, Executive Assistant
6/7/2022	LEXISNEXIS PAYMENT CTR	\$56.00	Legal Research	Gwen Washington, Director of ORM
6/8/2022	FEDEX	\$601.90	Marketing Initiatives	Gwen Washington, Director of ORM
6/10/2022	NATIONAL COUNCIL ON PR	\$192.00	Training--Donna White	Donna White, Program Gambling Specialist
6/10/2022	LINE HOTEL AUSTIN	\$825.72	D. Vann hotel stay. GFOA Conference	Craig Lindsey, AFO
6/16/2022	DMI DELL K12GOVT	\$70.25	Laptop Warranty	Anthony Samuel, IT Specialist
6/22/2022	EQUIFAX INC	\$550.89	Monthly Fee---Background Sports Wagering Licensees	Luis Rendon, Investigations & Enforcement Officer
6/28/2022	SBC SUMMIT NORTH AMERI	\$2,580.00	Conference Fee--Burt Foster, Luis Rendon, Melissa Kiernan, Bridget Peterson	Peter Alvarado, Director Sports Wagering Regulation
7/4/2022	CARAHSOFT TECHNOLOGY C	\$591.13	DSLBD Database Access	Gwen Washington, Director of ORM
7/6/2022	LEXISNEXIS PAYMENT CTR	\$56.00	Legal Research	Gwen Washington, Director of ORM
7/6/2022	HOSPITALITY ONLINE INC	\$299.00	Vacancy announcement online posting	Gwen Washington, Director of ORM
7/7/2022	SQ WILLIAM DALTON	\$465.00	Locksmith Services	Scott Miller, Investigator
7/7/2022	NEAL R GROSS CO I	\$862.50	Transcription services - public roundtable	Ridgely Bennet, Chief Counsel
7/7/2022	NEAL R GROSS CO I	\$862.50	Transcription services - public roundtable	Ridgely Bennet, Chief Counsel
7/7/2022	NEAL R GROSS CO I	\$862.50	Transcription services - public roundtable	Ridgely Bennet, Chief Counsel
7/14/2022	EQUIFAX INC	\$202.56	Monthly Fee---Background Sports Wagering Licensees	Luis Rendon, Investigations & Enforcement Officer
7/14/2022	COURTYARD BY MARRIOTT	\$172.91	Hotel Charge SBC Conference Fee Secaucus, NJ	Michelle Johnson, Executive Assistant
7/14/2022	NEAL R GROSS CO I	\$862.50	Transcription services - public roundtable	Ridgely Bennet, Chief Counsel
7/18/2022	COURTYARD BY MARRIOTT	\$691.64	Burt Foster Hotel SBC Conference Fee Secaucus, NJ	Michelle Johnson, Executive Assistant
7/18/2022	COURTYARD BY MARRIOTT	\$3.25	Melissa Kiernan Hotel Charge SBC Conference Fee Secaucus, NJ	Michelle Johnson, Executive Assistant
7/18/2022	COURTYARD BY MARRIOTT	\$707.20	Melissa Kiernan Hotel Charge SBC Conference Fee Secaucus, NJ	Michelle Johnson, Executive Assistant
7/18/2022	COURTYARD BY MARRIOTT	\$709.60	Bridget Peterson Hotel SBC Conference Fee Secaucus, NJ	Michelle Johnson, Executive Assistant
7/18/2022	COURTYARD BY MARRIOTT	\$691.64	Burt Foster Hotel SBC Conference Fee Secaucus, NJ	Michelle Johnson, Executive Assistant
7/19/2022	HOSPITALITY ONLINE INC	\$525.00	Online post of vacancy announcement	Gwen Washington, Director of ORM
7/20/2022	CURTIS PROPERTY MANAGE	\$880.00	Office Key Replacement	Gwen Washington, Director of ORM
7/20/2022	SCHOOL OUTFITTERS	\$658.56	Office Chair for Chief of Customer Service	Gwen Washington, Director of ORM
7/29/2022	CAPITAL SERVICES AND S	\$985.00	File Cabinet	Stephone Bing, Accountant
8/20/2022	DOMAIN LISTINGS LLC	\$288.00	domain listings for the agency	Anthony Samuel, IT Specialist
8/4/2022	LEXISNEXIS PAYMENT CTR	\$56.00	Legal Research	Gwen Washington, Director of ORM
8/5/2022	FEDEX	\$42.97	Marketing Initiatives	Tashanna Wilkins, Events Coordinator
8/8/2022	AMAZONCOMVA91A5VL3	\$34.98	Office Supplies	Michael Morton, Chief of Customer Service
8/9/2022	IN MULTICULTURAL COMM	\$843.03	Translation of public-facing documents	Gwen Washington, Director of ORM
8/15/2022	SQ NORMAN HAYES	\$2,402.40	4th Floor renovations	Gwen Washington, Director of ORM
8/18/2022	CERBERUS CERBERUS LL	\$1,500.00	License service agreement	Anthony Samuel, IT Specialist
8/19/2022	EQUIFAX INC	\$204.16	Monthly Fee---Background Sports Wagering Licensees	Luis Rendon, Investigations & Enforcement Officer
8/22/2022	AMZN MKTP US	\$47.98	Items for Marketing Event	Tashanna Wilkins, Events Coordinator
8/23/2022	MICHAELS 9490	\$25.71	Items for Marketing Event	Tashanna Wilkins, Events Coordinator
8/24/2022	SQ NELA ENTERPRISES	\$1,300.00	partnership between the DC Lottery and Empower the Community Weekend	Gwen Washington, Director of ORM
8/25/2022	AMZN MKTP US	\$29.13	Events supplies	Tashanna Wilkins, Events Coordinator
9/2/2022	SHERATON	\$331.68	F. Suarez Hotel charge	Michelle Johnson, Executive Assistant
9/5/2022	METROPOLITAN OFFICE	\$196.30	Framing services for artwork for Marketing Department for promotional event	Tashanna Wilkins, Events Coordinator
9/7/2022	LEXISNEXIS PAYMENT CTR	\$56.00	Legal Research	Gwen Washington, Director of ORM
9/9/2022	AMZN MKTP US	\$43.31	Office light for Stephon Bing's office	Stephone Bing, Accountant
9/14/2022	SM3CUSTOMPROMO	\$59.40	customized stickers for SW Department	Jessica Dillon, Staff Assistant
9/15/2022	SQ NORMAN HAYES	\$335.75	Data Plates -- 4th Floor	Gwen Washington, Director of ORM
9/15/2022	SQ NORMAN HAYES	\$1,660.10	4th Floor renovations cable connections	Gwen Washington, Director of ORM
9/15/2022	EQUIFAX INC	\$208.54	Monthly Fee---Background Sports Wagering Licensees	Luis Rendon, Investigations & Enforcement Officer
9/16/2022	DC CHAMBER OF COMMERCE	\$1,700.00	Membership dues	Gabrielle Barry, Chief of Partnerships
9/19/2022	FEDEX	\$41.72	Marketing Initiatives	Tashanna Wilkins, Events Coordinator
9/20/2022	SMK	\$384.00	Unauthorized Charge	
9/26/2022	SP EFAVORMARTCOM	\$93.20	Marketing items for promot event	Tashanna Wilkins, Events Coordinator
9/26/2022	SP WEBPARTYSTORE	\$31.16	Marketing items for promot event	Tashanna Wilkins, Events Coordinator
9/26/2022	AMZN MKTP US	\$40.99	Marketing items for promot event	Tashanna Wilkins, Events Coordinator
9/26/2022	MVS INC	\$3,703.20	License renewal Veeam	Anthony Samuel, IT Specialist
9/27/2022	SM3CUSTOMPROMO	\$192.50	Marketing items for promot event	Tashanna Wilkins, Events Coordinator

**ATTACHMENT I**  
**Office of Lottery and Gaming**  
**FY 2023 P-CARD TRANSACTIONS LOG**

Date	Expenditure	Amount	General Purpose	Requestor
10/18/2022	SQ *EIS GROUP	\$3,120.53	Tent for Promo Event	Gabrielle Barry, Chief of Partnerships
10/18/2022	GK GROUP LLC	\$79.00	ssl renewal_ilotterydc.com	Anthony Samuel, IT Specialist
10/21/2022	International Transaction	\$15.78	International transaction fee for_Hotel_P. Alvarado World Lottery Sum	Michelle Johnson, Executive Assistant
10/21/2022	DELTA VANCOUVER SUITES	\$1,442.08	Hotel_P. Alvarado World Lottery Summit_MUSL Board Meeting-Vancouver, BC	Michelle Johnson, Executive Assistant
10/26/2022	CAPITAL SERVICES AND S	\$3,960.00	Moving Services	Gwen Washington, Director ORM
10/31/2022	GREAT AMERICAN CORP	\$4,998.75	Catering -- 40th Anniversary	Gabrielle Barry, Chief of Partnerships
11/3/2022	FedEx	\$24.20	Mailing of promotional items	Tashanna Wilkins, Events Coordinator
11/2/2022	PRSA	\$267.00	Membership Dues	Melissa Davis, Chief of Communications
11/7/2022	International Transaction	\$3.23	International transaction fee F. Suarez Hotel	Michelle Johnson, Executive Assistant
11/7/2022	DELTA VANCOUVER SUITES	\$292.58	Hotel_F. Suarez World Lottery Summit	Michelle Johnson, Executive Assistant
11/9/2022	HOSPITALITY ONLINE INC	\$299.00	Online posting of vacancy announcement	Peter Alvarado, Director of Sports Regulation
11/15/2022	FedEx	\$56.00	Legal Research	Gwen Washington, Director ORM
11/25/2022	AMERICAN MARKING SYSTE	\$80.75	Notary material for licensing department	Keisha Staples, Program Specialist
11/28/2022	Protech	\$120.00	QSC Amp Repairs	Anthony Samuel, IT Specialist
12/9/2022	YM CAREERS	\$899.00	Vacancy Announcement Online posting	Peter Alvarado, Director of Sports Regulation
12/12/2022	EFX INFO SERVICES LLC	\$404.16	background check for SW applicants	Luis Rendon, Investigation & Enforcement Officer
12/13/2022	Lexis	\$56.00	Legal Research	Gwen Washington, Director ORM
12/15/2022	Office Depot	\$84.14	Office Supplies Sales	Arthur Page, Sales Director
12/15/2022	SPINNINGDESIGNS, INC.	\$102.00	Replacement wheel for Marketing	Tashanna Wilkins, Events Coordinator
12/15/2022	Protech	\$197.90	QCS amp repairs final bill	Anthony Samuel, IT Specialist
12/16/2022	Amazon	\$174.72	Sales promotional material	Arthur Page, Sales Director
12/16/2022	SQ *NORMAN HAYES	\$1,205.94	4th floor data lines	Gwen Washington, Director ORM
12/16/2022	LaserArts	\$62.16	Office Supplies Marketing	Jayre Reaves, Marketing Director
12/16/2022	Office Depot	\$127.07	Office Supplies Sales	Arthur Page, Sales Director
12/16/2022	Office Depot	\$189.56	Office Supplies Sales	Arthur Page, Sales Director
12/16/2022	Office Depot	\$89.64	Office Supplies Sales	Arthur Page, Sales Director
12/16/2022	Office Depot	\$247.85	Office Supplies Sales	Arthur Page, Sales Director
12/16/2022	FedEx	\$25.49	Mailing of promotional items	Tashanna Wilkins, Events Coordinator
12/19/2022	Gaming Laboratories	\$2,500.00	IT Services	Ron King, Jr., IT Director
12/23/2022	GK GROUP LLC	\$79.00	For IT wildcard renewal	Anthony Samuel, IT Specialist
12/26/2022	LaserArts	\$1,306.45	File cabinets Sales	Arthur Page, Sales Director
12/26/2022	Networking for Future	\$1,589.28	IT Firewalls	Anthony Samuel, IT Specialist
12/30/2022	JetBlue	\$277.20	F.Suarez Fligt February TV Shoot Boston	Michelle Johnson, Executive Assistant
12/30/2022	Southwest	\$179.96	Jayre Reaves Flight February TV Shoot Boston, MA	Michelle Johnson, Executive Assistant
1/4/2023	JAM SOFTWARE GMBH	\$55.95	Software to reduce space usage on servers for IT.	Anthony Samuel, IT Specialist
1/5/2023	LaserArts	\$337.90	Office Supplies	Gwen Washington, Director ORM
1/9/2023	COURTYARD BOSTON WESTW	\$501.53	Hotel Jayre Reaves February TV Shoot Boston	Michelle Johnson, Executive Assistant
1/9/2023	COURTYARD BOSTON WESTW	\$501.53	Hotel F. Suarez February TV Shoot Boston	Michelle Johnson, Executive Assistant
1/11/2023	FedEx	\$14.81	Mailing of promotional items	Tashanna Wilkins, Events Coordinator
1/11/2023	Paypal	\$2,500.00	2023 Lunar New Year Sponsorship	Gwen Washington, Director ORM
1/13/2023	Networking for Future	\$2,914.94	Smartnet Renewal	Anthony Samuel, IT Specialist
1/16/2023	LaserArts	\$599.90	Office Supplies	Gwen Washington, Director ORM
1/27/2023	Amazon	\$470.00	Marketing office supplies	Tashanna Wilkins, Events Coordinator

**ATTACHMENT J**  
**Office of Lottery and Gaming**  
**Electronic Databases**

Name	Description	Age in Years	Upgrades	Public Access
Central Gaming System	Contains lottery's players wagers and validations.	13 years	In July 2022 there was a major update on the CGS	Partial public access through self-service terminals
Back Office System (BOS)	Contains the data reporting portion of the Central Gaming System.	13 years	No plans to replace	Not available to public
Back Office System partial backups	Contains partial backup to BOS for data inquiries from outside parties.	11 years	No plans to replace	Partial public access through FOIA
Internal Control System	Contains sales, payments and agent commissions for verification and validation.	13 years	No plans to replace	Not available to public
Interactive Voice Response	Contains winning numbers and jackpot information to public via telephone, website, and SMS texts.	5 year	No plans to replace	Public Access
Agent Management	Contains lottery retailer data.	12 years	No plans to replace	Partial public access provided through website
Sales Rollup - Retailer Sales Analysis	Contains lottery retailer sales and commissions, and lottery sales liability data.	15 years	No plans to replace	Not available to public
Investigations	Contains security incident analysis and investigations data	16 years	No plans to replace	Not available to public
Automated Claims Processing	Contains winning ticket claims data.	16 years	No plans to replace	Not available to public
Agent License	Contains Lottery retailer licensing information.	15 years	No plans to replace	Not available to public
Charitable Game Event data	Contains licensing data for charitable game events.	15 years	No plans to replace	Not available to public
dclottery.com	Contains data including player's club membership information.	15 years	New Website deployed	Not available to public
Time Matters Legal Case Management System	Contains OGC's legal case management data.	16 years	No plan to replace	Not available to public
TrackDB	Contains issues of all gaming products and their status, QA test cases and scripts for IT operation.	3 year	No plan to replace	Not available to public
TrackDoc	Contain OLG product functional requirement specifications as result of splitting from TrackDB	1 year	No plan to replace	Not available to public
GambetDC Orion	Contains the data reporting portion of the Sport Betting System.	3 year	No plan to replace	Not available to public
Limbic Sport Betting Licensing System	Contain regulatory information on Sport Betting licensing	3 year	No plan to replace	Not available to public



**ATTACHMENT K**  
**Office of Lottery and Gaming**

GOVERNMENT OF THE DISTRICT OF  
COLUMBIA OFFICE OF THE CHIEF FINANCIAL  
OFFICER  
OFFICE OF LOTTERY AND GAMING (OLG)



February 19, 2021

**Finding #1 – OLG did not enforce a 5% penalty for late payment of revenue generated through Lottery gameplay.**

**Recommendation:**

OLG should reevaluate their NSF policy to ensure retailers face monetary penalties for reoccurring NSFs.

**Management Response:**

The Lottery does not concur with the finding.

The Lottery has reviewed this issue on several occasions and has concluded that implementing a fee for NSFs is not currently in the best business interest of the District and Lottery.

D.C. Official Code § 36-601.21(a) provides the Lottery with the authority to impose a fine of not more than \$1,000 for any violation of its rules and regulations. In implementing its statutory authority, the Lottery promulgated 30 DCMR § 305.10, which states the following: “The Agency *may* assess a monetary penalty not to exceed one thousand dollars (\$1,000) for failure to comply with the requirements of this section.<sup>1</sup>”

The regulation does not require the assessment of monetary penalties in all cases, but rather provides the Lottery with the discretion to assess monetary penalties where appropriate.

The Lottery has considered the following factors in making the decision not to impose monetary penalties in all cases:

- The Lottery has averaged revenue exceeding \$216 million over the past five years and has amassed over \$1 billion dollars in revenue during that same period. In FY 2019, the Lottery had a total of 63 retailer NSFs, all of which were paid. The Lottery believes that

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<sup>1</sup> Section 305.10 requires that lottery sales agents have sufficient funds available to be transferred to the Lottery on a weekly basis.

**ATTACHMENT K**  
**Office of Lottery and Gaming**

not imposing an additional financial burden upon retailers contributed to the NSF collection rate of 100% and collection within a maximum of 45 days in FY 2019. A significant majority (67%) of NSFs were paid to the Lottery within 24 hours. See Table 1 for a complete breakdown.

**Table 1 – FY 2019 NSFs**

NSF Paid	NSF Quantity	Paid %
Same Day	32	50.79%
Next Day	10	15.87%
<b>Within 24 hours</b>	<b>42</b>	<b>66.67%</b>
2 - 10 Days	13	20.63%
11 - 19 Days	3	4.76%
20 - 44 Days	5	7.94%
<b>Within 45 Days</b>	<b>21</b>	<b>33.33%</b>
<b>Total</b>	<b>63</b>	<b>100.00%</b>

- The Lottery believes that adding an additional financial burden on its retailers does not deter the occurrences, as experienced in the past, nor does it increase the promptness of payment. The primary goal when an NSF occurs is to collect the funds within 24 hours, and a fee assessment may have the undesired consequence of hindering that result and possibly further prolonging receipt of that payment while not yielding any material benefit.
- The Lottery has continually faced challenges with increasing revenue, increasing its retailer base and increased competition from lotteries and casinos in surrounding jurisdictions. The Lottery's retailer partners play a significant role in helping to thwart these challenges. The Lottery believes adding an additional financial barrier (fees for NSFs usually paid within 24 hours) does not assist with retaining or increasing the retailer base.

Finally, the Lottery has a tiered NSF policy that increases the consequence for non-compliant retailers beginning with their third NSF. After the third NSF, retailers are required to attend an administrative hearing to explain the NSFs, and are subsequently required to provide a security deposit, a bond, or overdraft protection in order to remain a retailer. If a retailer incurs four NSFs within a 12-month period, their license is revoked.

**Finding #2 - OLG allowed retailers to deposit outstanding funds owed via in-branch deposit.**

**Recommendation:**

OLG should develop standard operating procedures for when payment is not provided during the weekly electronic funds transfer sweep, which should include acceptable methods of payment.

**ATTACHMENT K**  
**Office of Lottery and Gaming**

**Management Response:**

The Lottery does not concur with the finding.

The Lottery had revenue that exceeded \$213 million dollars in FY 2019 and a collection rate of 100% of funds due. In accordance with 30 DCMR § 305.02, the Lottery collects funds owed by retailers for lottery ticket sales on a weekly basis through Electronic Funds Transfers (weekly sweeps) from retailers' bank accounts. When a retailer does not have the full balance owed to the Lottery at the time their bank account is swept for ticket sales, they incur a Non-Sufficient Funds (NSF) and their lottery terminal is disabled. When an NSF occurs, the Lottery's primary goal is to collect the funds owed within 24 hours, and in the applicable situations, get the retailer's terminal reactivated in order for them to continue selling lottery products and generating revenue for the District. The Lottery allows for retailers to make payment for their NSF by either bringing a certified cashier's check to Lottery headquarters or by making a cash deposit for the amount owed directly into the Lottery's bank account.

OLG believes creating a formal procedure that does not parallel 30 DCMR § 305.02 is not appropriate. However, we realize NSFs may occur and we informally address the collection methods with the retailers in their orientation, and more specifically when they have an occurrence.

Following is the Lottery's rationale for allowing retailers to make cash deposits for NSFs directly into its bank account:

1. **Requiring payments be made at the Lottery's headquarters would create an unnecessary burden on small business owners in the District.** The Lottery's retailer base is primarily made up of small business owners that spend a significant amount of time in their stores running their business. Finding the time to leave their stores, retrieve a cashier's check, and then deliver it to Lottery headquarters during business hours can be challenging in respect to their time and prompt payment of their NSF. Retailers have often expressed the limited time they have to leave their locations. Allowing retailers to make payment for deficient funds owed to the Lottery is the most expedient option for the Lottery to receive NSF funds, and for the retailer to have terminal reactivated so that they may continue selling lottery tickets on behalf of the District and their business.
2. **Providing the option to allow retailers that have incurred an NSF to make payments at Wells Fargo Bank locations is a reasonable option to collect funds owed to the District.** The Lottery has more than 400 retailers located throughout the District; however, Lottery headquarters is located in the Southeast quadrant of the city. Leaving their businesses during working hours and traveling to Lottery headquarters can present challenges for a great number of our small business retailers. There are 34 Wells Fargo bank branches in the District that provide our retailers the flexibility, convenience, and efficiency to make their NSF payments promptly by depositing directly into the Lottery's bank account.

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**Office of Lottery and Gaming**

3. **Providing information to Retailers to make Payment into the Lottery's bank account does not create additional risk.** The Lottery has paid more than \$615 million dollars in prizes over the past five years and has issued thousands of checks to prize winners during that time period. The Lottery checks contain standard information found on most checks – the organization's name, routing number, and account number; the same information used for depositing. In addition, banking activity on the Lottery's bank account is closely monitored by Wells Fargo and Lottery personnel on a daily basis.
4. **The Lottery has procedures in place to closely monitor its banking transactions.** Bank reconciliations are performed monthly by Lottery personnel. Because the Lottery closely monitors its bank account on a daily basis, allowing retailers that have incurred an NSF to deposit funds directly into the Lottery's bank account does not create an increased risk of fraud and allows the Lottery to more efficiently collect funds owed to the District. The Lottery is not aware of any fraudulent banking activity that has occurred by allowing this method of payment.

**Finding #3 - OLG management failed to adequately oversee the process of resolving revenue discrepancies.**

**Recommendation:**

OLG should develop, implement, and monitor adherence to an official policy regarding oversight of the revenue reconciliation process. This policy should include a requirement for OLG to review and approve corrective actions taken, as identified within the incident reports.

**Management Response:**

The Lottery does not concur with the finding.

The Lottery believes it has a more than adequate process for overseeing and resolving Out-of-Balance (OoB) issues occurring within the Back-Office System (BOS). All OoB issues are resolved manually by the gaming system vendor on the same day as the occurrence, not causing any delay in the resolving of revenue or any other affected transactions. In some instances, further research is required by the gaming system vendor to determine the root cause of the issue, and the necessary corrective or preventative action. The gaming system vendor is responsible for promptly providing the Lottery with an Incident Report stating as many details as readily available on the issue. When an OoB occurs, the following actions take place:

- The Lottery's IT Director emails the Lottery's Executive Team notifying them of the OoB issue and requesting authorization from the Executive Director to bypass the OoB. The Executive Director responds to the entire Executive Team providing authorization to bypass to the IT Director.



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**Office of Lottery and Gaming**

- The OoB is initially researched and manually resolved by the gaming system vendor the same day as the occurrence, not causing any delay in resolving revenue recognition or any other affected transactions.
- An initial Incident Report is prepared by the gaming system vendor detailing the incident description and the report is submitted to the Lottery. If a root cause and corrective or preventative action has been immediately determined and implemented, the report will contain all three components at the time of submittal to the Lottery. If the root cause and corrective action has not been identified, the report will indicate that the incident is under research.
- Depending on the incident, a meeting may be called by the Executive Director to include members of the Lottery's Executive Team and the gaming system vendor's team to discuss the details known at the current time of the OoB.
- The Lottery's IT Director and Executive Director communicate regularly with the gaming system vendor's team to get status updates on the Incident Reports that remain open without a determined root cause and implemented corrective or preventative action. Additionally, members of the IT staff and other pertinent Lottery departments meet weekly with the gaming system vendor, among the agenda items are open Incident Report issues.
- In the event it is determined that the corrective or preventative action requires a modification to the gaming system, the change must go through the Lottery's Change Advisory Board (CAB) Review Team for review and approval. After approval, the modification is then added to a system release schedule for implementation.
- Additionally, in October 2019 Lottery management gained access to the gaming system vendor's issue tracking system which allows us to further track the progress of remediation; and the Lottery's IT team is in the process of completing an internal database that details the nature and status of detected issues within the various components of the gaming system.

In conclusion, the Lottery strongly believes the process it has in place to oversee OoB incidents is more than adequate and provides sufficient supervision of the gaming system vendor. The Lottery believes that signing the Incident Reports is not a necessary step. The gaming system contract only requires the vendor notify the Lottery on incidents, it does not require that the Lottery sign or accept the Incident Report. The vendor has the expertise and access to research the functionality of their Back-Office System (BOS) to determine root causes and corrective actions. The Lottery and vendor are in continuous communication to resolve the incidents. In addition, if a corrective or preventative action identified requires a system modification, there is a process that involves approval by the Lottery's Change Advisory Board (CAB).

**ATTACHMENT K**  
**Office of Lottery and Gaming**

**Finding #4 - Instant tickets are not promptly recorded in the Back-Office System (BOS) upon receipt from suppliers.**

**Recommendation:**

OLG should develop SOPs for the timely recording of instant tickets in the BOS.

**Management Response:**

The Lottery does not concur with the finding.

The Lottery has extremely high security measures and internal controls in place that protect the integrity of Instant (Scratcher) ticket inventory. The Lottery sells Instant tickets as part of its lottery products portfolio. Instant tickets are printed by a vendor and shipped to the Lottery on scheduled dates agreed to by the Lottery and the vendor. Prior to Instant tickets being shipped to the Lottery, game specifications are developed by the Lottery and vendor. The specifications include the quantity of tickets that will be printed and shipped. The Lottery uses the industry's three print vendors for its Instant ticket. The security and internal controls employed by the Lottery surrounding the shipment and delivery of Instant tickets are as follows:

- Ticket deliveries are coordinated and scheduled based on the vendor's contracted trucking company schedules; therefore, deliveries will sometimes need to be made further in advance of a game launch than typically received. Instant tickets are shipped under a secure protocol that requires the Lottery's security personnel, who are present at all deliveries, to verify that no tampering occurred during shipping and delivery. There are no other items shipped with the Lottery's Instant ticket deliveries.
- The Bill of Lading (BoL) accompanying the ticket delivery is not seen by the Lottery prior to delivery, and in most cases will include the quantity depending on the vendor; however, as long as the name or number of the games are included, its acceptable to the Lottery. The Lottery has knowledge of, and access to the quantity of each game prior to shipping. The Lottery performs a physical count of the delivery prior to signing the BoL.
- The shipment is verified and accepted by security, warehouse, and support services personnel, and then loaded into a vault that is outfitted with several monitored security cameras, an alarm, and swipe access that only allows for limited personnel to access. The tickets are in boxes, stacked on pallets and sealed with heavy duty plastic wrap until distribution. Distribution preparation begins prior to the scheduled launch date (1<sup>st</sup> day game available to public).
- The Lottery's goal is to have Instant tickets available for sale at retailer locations on the day the game is scheduled to launch. The Lottery's Marketing, Warehouse and IT teams coordinate the schedule to upload the electronic game file(s) that contain game specifics

**ATTACHMENT K**  
**Office of Lottery and Gaming**

(e.g. game name, price point, pack size and weight) that the Warehouse team needs to prepare ticket orders for shipment to retailers.

- As an internal control to prevent Instant tickets from inadvertently being distributed earlier than the launch schedule, the electronic file containing the game details is not uploaded into the Back-Office System (BOS) until the picking and packing process (distribution) is set to begin. The uploading of the electronic file is driven by the game(s) scheduled launch date, not by when the tickets are delivered/received. The tickets remain under tight security in a vault with security cameras, an alarm and swipe access. Instant tickets have no value or financial liability until they are activated at retail.
- The risk of having Instant tickets inadvertently shipped to retailers and sold un-activated to the public prior to the game's scheduled launch date would be greatly increased by uploading the game file into BOS too far in advance of scheduled distribution to retailers. The damage to the integrity of the game and the Lottery brand may be immeasurable.
- Immediately prior to preparing a game for distribution, the electronic file containing the game details for the Instant ticket has to be uploaded into the BOS by an IT team member. The electronic file contains sensitive game details, and as an internal control, only a single Lottery employee has the access to upload the file; however, if ever necessary, access can immediately be granted to another employee with a written request to the gaming system vendor from the IT Director or Executive Director.

In FY 2019, Instant ticket sales made up almost 25% of overall ticket sales. It is the most dynamic product in the Lottery's portfolio. The Lottery believes that the processes it currently has in place surrounding the receiving of Instant tickets are sound, effective and efficient. The processes take into consideration every facet of operations that are required for this activity. The OCFO promotes continuous improvement and the Lottery engages by periodically reviewing all of its processes and adjusting whenever necessary.

**Finding #5 – OLG publishes conflicting Licensing Requirements which makes it unclear what documentation is required to obtain a retailer license.**

**Recommendation:**

OLG should establish and communicate uniform licensing requirements for prospective Lottery retailers.

**Management Response:**

The Lottery concurs with the finding.

The issue was resolved in September 2020 when the recommendation was initially presented.

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**Office of Lottery and Gaming**

The Lottery has established licensing requirements, works diligently, and prides itself on ensuring that potential retailers are well informed as to what documents are required of them to become a retailer. While the criteria for licensure is established, the Lottery periodically reviews and updates this criteria to create greater efficiencies in the licensing process. When these updates occur, the Licensing team works to immediately update all documents distributed to potential applicants, and in the past would work through the third-party vendor that previously maintained the Lottery's website to update content accordingly. Unfortunately, at times the Lottery experienced challenges getting timely updates made to the website with the previous vendor which led to a lag time between updating internally created documents and the posting of updates to the website; however, the updated information is consistently communicated to internal and external stakeholders. This issue has been resolved as the Lottery on-boarded a new website vendor during the audit review process and launched a new web platform that allows for Lottery personnel to access the backend of the web platform to make content updates immediately. The process implemented to ensure uniformity is as follows:

- The Licensing team will submit the necessary change to the Marketing team via email, with a subject of Retailer Information Update and a "read receipt." The email will provide the language and/or a mark-up of the document to be revised.
- The Licensing team will monitor the reading of the email and contact the Marketing team by phone or visit if the email has not been read within 2 working hours.
- The Marketing team will make the update to the website within 2 working hours of the Licensing team's read receipt. When the change has been completed, the Marketing team will reply to the original email, adding a "read receipt," confirming completion of the requested change.
- The Marketing team will monitor the reading of the email and contact the Licensing team by phone or visit if the email has not been read within 1 working hour.
- The Licensing team will go to the website and review the revised language or document for accurate completion of the requested change within 1 working hour. If the change is not accurate, the Licensing team will immediately contact the Marketing team by phone to immediately resolve the discrepancy.
- The Marketing team will send a final email acknowledging the resolution.

As such, OLG no longer anticipates any delay between updating information on paper documents and content posted to the website.

**ATTACHMENT L**

**GOVERNMENT OF THE DISTRICT OF COLUMBIA  
OFFICE OF THE CHIEF FINANCIAL OFFICER**



Office of Lottery and Gaming

**TO:** Timothy Barry, Executive Director  
Office of Integrity and Oversight

**FROM:** Ridgely Bennett, Interim Executive Director  
Office of Lottery and Gaming

**Copy:** Gwen Washington, Director of Resources Management  
Office of Lottery and Gaming

**DATE:** May 7, 2021

**SUBJECT: Managements Responses - Report on the Office of Lottery & Gaming's Fleet Management Program (OIO No. 21-01-01 OLG)**

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Attachment A contains the Office of Lottery and Gaming's (OLG's) responses to the above referenced audit. I would like to thank OIO for its collaborative approach and constructive feedback throughout this Audit engagement. The recommendations offer meaningful opportunities to improve the OLG's oversight of its fleet management program.



## ATTACHMENT L

<b>FINDING 1</b> <b>Oversight of the OLG Fleet Management Program Needs Improvement</b>				
<b>Recommendation</b>	<b>Response</b>	<b>Corrective Action that Will be Implemented</b>	<b>Projection Completion Date for the Implementation</b>	<b>Official Responsible</b>
1. Update procedures to provide comprehensive guidelines on the maintenance and monitoring of the fleet management program including well-defined regulatory compliance oversight roles and enforcement.	The OLG agrees with the recommendation.	The OLG will update procedures to provide comprehensive guidelines on the maintenance and monitoring of the Fleet Management Program including well-defined regulatory compliance oversight roles and enforcement.	August 31, 2021	Director of Resources Management
2. Train all access users on the Geotab system functions and reporting.	The OLG agrees with the recommendation.	The OLG will develop procedures and a training program that will ensure all access users of the Geotab system are trained in its functions and reporting.	<p>Development of procedures and a training program will be completed by July 30, 2021.</p> <p>Training of current Geotab system users will be completed by August 31, 2021. All new users of Geotab will be required to receive training at the time they are given access to the system.</p>	Director of Resources Management

## ATTACHMENT L

Recommendation	Response	Corrective Action that Will be Implemented	Projection Completion Date for the Implementation	Official Responsible
3. Conduct periodic reviews of Authorized Drivers to ensure drivers maintain compliance with requirements, including a periodic briefing of safety requirements.	The OLG agrees with the recommendation.	The OLG will review Geotab records on a monthly basis and DMV's website on a semi-annual basis to capture instances of drivers who are not in compliance with procedures for operating a government vehicle and traffic laws. Instances of non-compliance will be brought to the attention of the employees' manager for appropriate corrective action. Instances of excessive noncompliance (more than five in a fiscal year) will be brought to the attention of the Executive Director for appropriate corrective action.	Monthly review of Geotab records for violations of procedures for operating a government vehicle and traffic laws will begin by May 31, 2021.  Semi-annual reviews of DMV's website for traffic infractions will begin by June 30, 2021.	Director of Resources Management

## ATTACHMENT L

Recommendation	Response	Corrective Action that Will be Implemented	Projection Completion Date for the Implementation	Official Responsible
4. Establish a vehicle operator checklist.	The OLG agrees with the recommendation.	The OLG will establish a checklist that must be completed by the operator prior to use.	A vehicle operator checklist will be developed and implementation of its use will begin by July 30, 2021.	Director of Resources Management
5. Secure payment for the outstanding ticket and going forward, ensure all traffic enforcement violations are paid timely by vehicle operators.	The OLG agrees with the recommendation.	The OLG will develop a procedure that requires the following: (1) That employees provide notification to the Chief of Support Services when they receive a traffic/parking citation while operating an OLG vehicle; (2) Requires that the Chief of Support Services notifies the responsible employee when the OLG receives notice of a traffic/parking citation associated with an OLG vehicle; and (3) Requires that the responsible employee pay or appeal the traffic/parking citation within the allotted timeframe. In instances where the responsible employee is no longer employed by the OCFO, the Director of Resources Management will work with the OCFO's Human Resources Department to attempt to secure payment of the traffic/parking citation.	New procedures will be developed and implemented by July 30, 2021.	Director of Resources Management
6. Implement a process for vehicles returned after hours that ensures access control and proper safeguarding of fleet keys.	The OLG agrees with the recommendation.	The OLG will procure a lock box for employees to place keys in when they return after hours. Only the Chief of Support Services and the Security Division will have a key to the lockbox.	The lock box will be procured and operational by June 30, 2021.	Director of Resources Management

## ATTACHMENT L

<b>FINDING 2</b> <b>Recordkeeping within OLG's Fleet Management Program Requires Improvement</b>				
<b>Recommendation</b>	<b>Response</b>	<b>Corrective Action that Will be Implemented</b>	<b>Projection Completion Date for the Implementation</b>	<b>Official Responsible</b>
7. Develop recordkeeping standards and enforce submission and collection of adequate records and supporting documentation of fleet utilization.	The OLG agrees with the recommendation.	The OLG will require that all employees fully complete vehicle usage logs when using OLG vehicles. On a weekly basis, the Chief of Support Services (or the Chief's designee) will review all vehicle usage logs for completeness and accuracy. In the event an incomplete or inaccurate vehicle usage log is identified, the responsible employee will be required to correctly complete the log.	May 31, 2021	Director of Resources Management
8. Ensure adequate monitoring of Geotab and vehicle utilization logs is maintained by Support Services and Department Heads.	The OLG agrees with the recommendation.	Please see the response to Recommendation 3 for a description of how Geotab records will be reviewed and maintained. Please see the response to Recommendation 7 on how vehicle utilization logs will be reviewed and maintained.	May 31, 2021	Director of Resources Management

## ATTACHMENT L

Recommendation	Response	Corrective Action that Will be Implemented	Projection Completion Date for the Implementation	Official Responsible
<p>9. Implement a process to periodically review and analyze vehicle records and billing statements to ensure accuracy of the costs allocated to OLG.</p>	<p>The OLG agrees with the recommendation.</p>	<p>The OLG will request work orders from DPW Fleet Administration at the time vehicles are picked up after servicing. In instances when DPW Fleet Administration is unable to provide work orders when the vehicles are picked up, the OLG will submit a written request for the work order. On a monthly basis, OLG will reconcile monthly billings for repair services with work orders obtained by the OLG.</p> <p>DPW Fleet Administration has given the OLG access to their database that provides fuel amounts pumped and the associated costs. The OLG will utilize this database to serve as the official record of fuel costs for OLG vehicles. On a monthly basis, OLG will reconcile monthly billings for fuel with the information contained in DPW's fuel management database. The OLG will utilize reports generated from the database or screen shots to document information obtained from the database.</p>	<p>May 31, 2021</p>	<p>Director of Resources Management</p>



# Weakness Cited in Monitoring Lottery Contract CBEs

July 7, 2021

A report by the Office of the District of Columbia Auditor



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# Executive Summary



## What ODCA Found

Neither the Department of Small and Local Business Development (DSLBD) nor the Office of Lottery and Gaming (OLG) monitored actual work performed by Certified Business Enterprises (CBEs) on the OLG contract between OLG and Intralot to provide sports wagering and lottery gaming services. Each agency contends it is the responsibility of the other to ensure CBEs are actively participating on the contract and performing meaningful work. A review of D.C. law revealed a lack of relevant guidance regarding CBE oversight. For the OLG contract, we found that DSLBD allowed Intralot to violate the law by using a subcontractor, DC09, to pay CBEs. DSLBD awarded credit toward the 35% CBE participation goal for work not performed by two CBEs. The CBE compliance rate is less than 1% one year into a five- year contract. We also found that OLG did not require Intralot to provide supporting documentation for CBEs and that invoices are not being reviewed by the Contracting Officer Technical Representative (COTR).

For CBE certifications, we found sufficient and appropriate evidence that DSLBD followed D.C. law in processing and approving same-day self-recertifications. However, DSLBD did not have an appropriate, effectively designed process to validate three CBE certification requirements in the D.C. Code. DSLBD could not provide evidence of how they evaluate and confirm:

- The Local Business Enterprise (LBE) requirement of managerial functions in the principal office.
- The Small Business Enterprise (SBE) requirement of independently owned, operated and controlled.

- The Veteran Owned Business (VOB) requirement of one or more veterans controlled the management and daily operations.

## Why ODCA Did This Audit

We did this audit in response to a request by D.C. Councilmember Elissa Silverman that ODCA review the compliance with District CBE law with regard to the OLG contract, and to review whether the CBEs associated with the OLG contract meet the definition of small, local businesses as defined by the CBE law. A copy of the request from Councilmember Silverman can be found in Appendix A.

## What ODCA Recommends

- The D.C. Council should amend the law to clearly define “managerial functions” and “independently controlled owned and operated”.
- The D.C. Council should amend the law to delineate the responsibility of the contracting agency and the responsibility of DSLBD to ensure CBEs are performing work.
- DSLBD should ensure contract beneficiaries pay CBEs from their own business account, and only award credit toward the 35% CBE goal for payments made by the beneficiary.
- OLG should comply with the contract terms and not approve invoices without supporting documentation for all work performed, including work performed by CBEs.
- OLG should require the assigned COTR to ensure adherence to terms of the contract.

# Background

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Established in 2005, the Department of Small and Local Business Development (DSLBD) is the D.C. government agency responsible for administering the Certified Business Enterprise (CBE) program. This includes:

- Certifying businesses that meet the criteria outlined in D.C. Code.
- Overseeing the recertification process every three years.
- Overseeing compliance of District agencies and beneficiaries of all government assisted contracts.

CBE businesses receive preferred procurement and contracting opportunities with the D.C. government, including proposal points and a bid percentage price reduction for each CBE category. The CBE certification categories include: Local Business Enterprise (LBE), Small Business Enterprise (SBE), Disadvantaged Business Enterprise (DBE), Development Zone Enterprise (DZE), Resident-Owned Business (ROB), Longtime Resident Business (LRB), Veteran-Owned Business Enterprise (VOB), and Local Manufacturing Business Enterprise (LME)<sup>1</sup>.

The mission of DSLBD is to support “...the development, economic growth, and retention of District-based businesses and promote(s) economic development throughout the District’s commercial corridors.” DSLBD provides a variety of services and assistance programs to District-based businesses through several divisions and programs. DSLBD also has statutory goals including to stimulate and expand the District’s tax base and also extending economic prosperity to local business owners, their employees, and the communities they serve<sup>2</sup>. This audit included a review of certain functions of two divisions within DSLBD: the Certification Division and the Compliance and Enforcement Division.

## DSLBD’s Certification Division (Certification Division)

The Certification Division oversees the certification and recertification of businesses. Initially, businesses were certified as CBEs for two years, however the recertification was found to be burdensome for businesses and DSLBD. In 2014, the D.C. Council passed legislation that changed the certification period from two years to three years and also allowed for businesses to receive a second or subsequent recertification on the same day they applied if they were not reporting a material change to their business (known as same-day self-recertification) as ways to simplify the recertification process and documentation necessary for recertification.

The Certification Division implemented a process to confirm continued eligibility by businesses that completed the same-day self-recertification, declaring there was no material change to their business in the past three years. Businesses receive an email from DSLBD staff requesting documentation to verify the continued certification in whichever categories they are certified for. This follow-up is not required by law but was instituted by DSLBD to ensure the continued eligibility of certified businesses.

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<sup>1</sup> An additional certification category, D.C. Code §2-218.77, Equity Impact Enterprise became law after the scope of our audit.

<sup>2</sup> D.C. Code § 2-218.13.

## **DSLBD's Compliance and Enforcement Division (Compliance Division)**

The Compliance Division is responsible for ensuring compliance with the 35% CBE participation requirement and CBE utilization and participation by District agencies. All D.C. government contracts of more than \$250,000 require that at least 35% of the contract award amount goes to small business enterprises, unless a waiver is approved by DSLBD. The Compliance Division accomplishes this task by requiring contract beneficiaries to submit a quarterly report and each CBE that received payment during the quarter must submit a DSLBD designed Vendor Verification Form (VVF) which confirms the amount they were paid and who paid them.

## **OLG's contract with Intralot needed to comply with CBE requirements**

The Office of Lottery and Gaming (OLG), which operates under the Office of the Chief Financial Officer (OCFO), signed a multi-year contract CFOPD-19-C-041 for \$215,000,000 with Intralot for Sports Betting/Wagering, Lottery Gaming Systems and Related Services (OLG contract) on July 16, 2019, after receiving approval by the D.C. Council on July 9, 2019<sup>3</sup>. This contract was exempt, by D.C. Council action, from the Procurement Practices Reform Act of 2010, but is required to meet or exceed CBE requirements of at least 35% of the contract award amount being subcontracted to CBEs<sup>4</sup>. As explained in the D.C. Council Committee report, the procurement exemption authorized the OLG to negotiate for a new contract with Intralot, which was the existing vendor. This new contract with Intralot would maintain and modernize existing functions of D.C.'s lottery and also include sports wagering in the city, which was legalized by the Council of the District of Columbia in January 2019<sup>5</sup>.

The following CBEs were listed in the subcontracting plan that was required to be submitted with Intralot's proposal to OLG:

- Veterans Services Corporation (VSC).
- M Jones & Companies LLC (M Jones).
- Octane LLC (Octane).
- Goldblatt Martin Pozen LLP (GMP).
- SBC Corporation (SBC).
- District Services Management (DSM).
- Potomac Supply Company LLC (PSC).

OLG also approved Intralot's use of additional subcontractors who are not CBEs, including DC09, LLC (DC09), NeoPollard Interactive, and INSPIRED Entertainment as long as the subcontractors are subject to every provision of the contract.

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3 Proposed Resolution 23-361, the "Contract No. CFOPD-19-C-041, Sports Wagering, Lottery Gaming Systems and Related Services Approval Resolution of 2019" R23-177, effective from July 9, 2019; 66 DCR 8293.

4 Bill 23-25, the "Sports Wagering Procurement Practices Reform Exemption Act of 2019", D.C. Law 23-1, effective from April 18, 2019; 66 DCR 5539.

5 Bill 22-1071, the "Sports Wagering Lottery Emergency Amendment Act of 2018", A 22-630, effective from January 30, 2019; 66 DCR 1745. And Bill 22-944, the "Sports Wagering Lottery Amendment Act of 2018", D.C. Law 22-312, effective from May 3, 2019; 66 DCR 5807.

# Objectives, Scope, and Methodology

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## Objectives

The objectives of this audit were to:

- Determine whether the Department of Small and Local Business Development (DSLBD) complied with District law in certifying and recertifying the Certified Business Enterprise (CBE) status of the seven CBEs listed on the OLG contract<sup>6</sup>.
- Determine whether DSLBD complied with District law in assessing the compliance with CBE requirements by the beneficiary, Intralot, and CBEs.
- Evaluate how the OLG/ OCFO monitored Intralot's compliance with the OLG contract requirements.

This audit was performed in response to D.C. Councilmember Silverman's request that ODCA review the compliance with District CBE law of a contract between the OLG and Intralot to provide sports wagering and lottery gaming services, and that ODCA review whether the CBEs associated with the OLG contract meet the definition of small, local businesses as defined by CBE law.

## Scope

The scope of this audit was broken into specific time periods based on the different objectives:

- The audit covers all DSLBD actions related to the most recent certification, recertification and/or same day self-recertification of the seven CBEs, which spans the time period January 1, 2015 through August 31, 2020.
- The audit also covers all DSLBD actions related to assessing the compliance with CBE requirements by the beneficiary, Intralot, and CBEs from July 16, 2019 (contract award date) through August 31, 2020.<sup>7</sup>
- OLG/OCFO audit scope is from July 16, 2019 (contract award date) through August 31, 2020.

## Methodology

For the CBEs listed on the OLG contract subcontracting plan, we:

- Conducted interviews with the Director of the Certification Division.
- Identified the CBE categories that they applied for, as a certification, recertification, material change, and/or same-day self-recertification listed on their applications and noted the year of the application.
- Reviewed applications submitted to DSLBD between January 1, 2015 through August 31, 2020.
- Identified the sections of the D.C. Code, D.C. Municipal Regulations (DCMR) and DSLBD SOPs for each CBE category.

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<sup>6</sup> Contract No. CFOPD-19-C-041, Sports Betting, Lottery Gaming Systems and Related Services.

<sup>7</sup> The OLG contract was signed on July 16, 2019. Intralot did not begin billing for work performed until October 2019.



- Reviewed the supporting documentation that DSLBD collected from the applicants and assessed whether appropriate documentation was collected to show that the applicant was certified in accordance with the applicable D.C. Code, DCMR, and SOP requirements.
- Reviewed DSLBD's CBE Analysis Report and documented how DSLBD made their certification determinations.
- Noted instances when the DCMR or SOPs were silent regarding a section of the D.C. Code.

To determine compliance with the law for CBE requirements on the Intralot contract, we:

- Conducted interviews with the Director of the Compliance Division and staff.
- Identified three sections of the D.C. Code to be reviewed for compliance and monitoring by DSLBD from the contract award date through August 31, 2020.
- Identified any references in the DCMR for DSLBD, references in DSLBD Compliance Division Draft Standard Operating Procedures, and documented any other guidance created and used by DSLBD to conduct compliance and monitoring for each D.C. Code section.
- Identified and reviewed documents that Intralot submitted to DSLBD, including the Subcontracting Plan, Subcontracting Agreements signed by each CBE, Quarterly Reports for the contract, Vendor Verification Forms (VVF) provided by each CBE that was paid, and payment history for each CBE that was paid during each quarter.
- Obtained supporting documentation from Intralot including bank statements and invoices to support work performed by CBEs.
- Identified and reviewed any additional correspondence between DSLBD and the beneficiary, Intralot, to demonstrate DSLBD monitoring and review for compliance with the requirements.
- Obtained quarterly employee reports from the Department of Employment Services (DOES) for all businesses on the OLG contract for the third and fourth quarter of 2019, and the first, second, and third quarters of 2020.
- Determined whether DSLBD was monitoring the contract for compliance with the relevant sections of the D.C. Code.

To evaluate how OLG monitored Intralot's compliance with contract requirements, we:

- Received details of invoices paid by OLG to Intralot via internally generated SOAR inquiries. These reports provided information such as the purchase order number, invoice number, invoice date and payment amount.
- Selected all invoices (23) within the audit period and requested OLG provide evidence of COTR review and supporting documentation for invoices submitted by contractors.
- Reviewed Intralot invoices, PASS review logs, and email correspondence discussing the approval of services and items provided by the beneficiary, Intralot. Invoice amounts and descriptions of items and services provided were also reconciled to SOAR inquiries.
- Conducted additional testing procedures to determine the extent of OLG's monitoring practices for sales invoices submitted by the beneficiary, Intralot. Retailer Activity Sales Summaries were reconciled to monthly sales invoices to confirm the accuracy of reported amounts.
- Recalculated commission earned by Intralot, as evidenced within sample sales invoices.

- Reviewed documentation provided by DSLBD including the beneficiary, Intralot, Quarterly Reports, Vendor Verification Forms, and the payment history for all CBEs paid through the third quarter of FY 2020. CBE payments reported within this documentation were then reconciled to corresponding Intralot invoices.

This report was drafted, reviewed, and approved in accordance with the standards outlined in ODCA's Policies and Procedures.

# Audit Results

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DSLBD did not provide evidence it complied with D.C. law in certifying six of the CBEs listed on the OLG Contract Subcontracting Plan. Specifically, DSLBD did not have an appropriate, effectively designed process to validate three CBE certification requirements in the D.C. Code, including how they evaluate managerial functions performed in the principal office, whether the business is independently owned, operated and controlled, or whether one or more veterans controlled the management and daily operations. Additionally, if a business reports a material change as a part of their recertification, we could not determine if DSLBD complied with the law. However, we did find there was sufficient and appropriate evidence that DSLBD followed D.C. law in processing and approving same-day self-recertifications.

ODCA also found that neither DSLBD nor OLG monitored actual work performed by CBEs which led to CBEs receiving credit for work not performed. OLG did not require the beneficiary, Intralot, to provide supporting documentation for CBEs. In addition, invoices are not being reviewed by the Contracting Officer Technical Representative (COTR). Today D.C. law does not provide adequate relevant guidance regarding CBE oversight. Instead, D.C. law primarily focuses on payment to CBEs.

We are aware of changes DSLBD is currently seeking to implement a result of this audit. This includes proposing legislation to the D.C. Council, and updates to Chapter 8 of Title 27 of the DC Municipal Regulations.

## **DSLBD did not provide evidence they complied with the law in certifying and recertifying six of the seven<sup>8</sup> CBEs on the OLG contract.**

In order to be certified as a CBE, businesses must meet criteria for each certification category found in the D.C. Code. We reviewed the following categories and these specific requirements that the CBEs on the OLG contract applied for (see Appendix B for a complete list of all requirements for each certification category we reviewed).

**Local Business Enterprise (LBE)** certification is required for all applicants. LBE has four D.C. Code requirements<sup>9</sup> a business must meet for certification:

- Has its principal office located physically in the District of Columbia.
- Its chief executive officer and the highest-level managerial employees of the business enterprise perform their managerial functions in their principal office located in the District.
- Owners of more than 50% of the business are residents of the District.
- Is licensed pursuant to D.C.'s General License law.

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8 The seventh CBE (Octane) was only reviewed for same day self-recertification by DSLBD during our scope and had no material changes reported. We reviewed recertifications of three CBEs before the same day self-recertification was available (VSC, M Jones, GMP); and reviewed three CBE certifications (DSM, SBC, PSC).

9 The following D.C. Code sections were reviewed: § 2-218.31(1), § 2-218.31(2), Can demonstrate one of the following: § 2-218.31(2A)(B), Can demonstrate one of the following: § 2-218.31(3)(A). See Appendix B for a complete list of all LBE requirements.

**Small Business Enterprise (SBE)** has three D.C. Code requirements<sup>10</sup> a business must meet for certification:

- Is a Local Business Enterprise.
- Is “independently owned, operated, and controlled”.
- Has had averaged annualized gross receipts for the three years preceding certification not exceeding certain limits.

**Disadvantaged Business Enterprise (DBE)** has two D.C. Code<sup>11</sup> requirements a business must meet for certification:

- Owned, operated, and controlled by economically disadvantaged individuals<sup>12</sup>;
- Is a Local Business Enterprise.

**Development Zone Enterprise (DZE)** has one D.C. Code<sup>13</sup> requirement a business must meet for certification:

- Is a Local Business Enterprise with its principal offices located in an enterprise zone designated by D.C.

**Resident Owned Business (ROB)** has one D.C. Code<sup>14</sup> requirement a business must meet for certification:

- Is a Local Business Enterprise with a majority ownership that is subject to personal income tax solely in the District of Columbia<sup>15</sup>.

**Veteran Owned Business (VOB)** has three D.C. Code<sup>16</sup> requirements a business must meet for certification:

- Is a Local Business Enterprise.
- Is not less than 51% owned and operated by one or more veterans.
- One or more veterans control the management and daily operations.

Specifically, DSLBD could not provide evidence of how the LBE requirement of managerial functions in the principal office is evaluated and confirmed. Because certification as an LBE is required for the other certification categories we reviewed, we could not confirm certification for SBE, DBE, DZE, ROB, and VOB.

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10 The following D.C. Code sections were reviewed: § 2-218.32(a)(1)(A), § 2-218.32(a)(2), Can demonstrate § 2-218.32(a)(3)(A) or (B). See Appendix B for a complete list of all SBE requirements.

11 The following D.C. Code sections were reviewed: § 2-218.33(a)(1), § 2-218.33(a)(2)(A). See Appendix B for a complete list of all DBE requirements.

12 D.C. Code § 2-218.02 (7). “Economically disadvantaged individual” is defined as meaning “an individual whose ability to compete in the free enterprise system is impaired because of diminished opportunities to obtain capital and credit as compared to others in the same line of business where such impairment is related to the individual’s status as socially disadvantaged. An individual is socially disadvantaged if the individual has reason to believe that the individual has been subjected to prejudice or bias because of his or her identify as a member of a group without regard to his or her qualities as an individual.”

13 D.C. Code § 2-218.37.

14 D.C. Code § 2-218.35.

15 Definition of “Resident owned business” D.C. Code § 2-218.02(15).

16 D.C. Code Sections § 2-218.38(1), § 2-218.38(2), § 2-218.38(4). We did not evaluate § 2-218.38(3). See Appendix B for a complete list of all VOB requirements.

Additionally, DSLBD could not provide evidence of how the SBE requirement of independently owned, operated, and controlled was evaluated and confirmed, or how the VOB requirement of one or more veterans controlled the management and daily operations was evaluated and confirmed. Otherwise, DSLBD provided sufficient proof businesses met the other requirements we reviewed. Figure 1 shows the six CBEs, whose certification or recertification we reviewed, where DSLBD did not provide evidence to support compliance with the LBE, SBE and VOB (where applicable) and the reason why we could not confirm the certification.

**Figure 1: CBEs DSLBD Did Not Provide Evidence for Certification**

CBE	LBE	SBE	DBE	DZE	ROB	VOB	DSLBD Did Not Provide Evidence to Support
VSC	✓	✓	✓	✓	✓		LBE: "managerial functions in their principal office located in the District" SBE: LBE status; "independently owned, operated and controlled" DBE: LBE status DZE: LBE status ROB: LBE status
GMP	✓	✓		✓	✓		LBE: "managerial functions in their principal office located in the District" SBE: LBE status; "independently owned, operated and controlled" DZE: LBE status ROB: LBE status
M JONES	✓	✓	✓		✓		LBE: "managerial functions in their principal office located in the District" SBE: LBE status; "independently owned, operated and controlled" DBE: LBE status ROB: LBE status
DSM	✓	✓		✓	✓	✓	LBE: "managerial functions in their principal office located in the District" SBE: LBE status; "independently owned, operated and controlled" DZE: LBE status ROB: LBE status VOB: LBE status; "One or more veterans control the management and daily operations"

CBE	LBE	SBE	DBE	DZE	ROB	VOB	DSLBD Did Not Provide Evidence to Support
SBC	✓	✓	✓	✓	✓		LBE: “managerial functions in their principal office located in the District” SBE: LBE status; “independently owned, operated and controlled” DBE: LBE status DZE: LBE status ROB: LBE status
PSC	✓	✓	✓		✓		LBE: “managerial functions in their principal office located in the District” SBE: LBE status; “independently owned, operated and controlled” DBE: LBE status ROB: LBE status

Source: ODCA analysis

DSLBD determines whether the business qualifies for CBE certification and recertification without validating the information claimed by the business. DSLBD is not concerned with managerial functions being performed in the primary business location if they are reviewing proof of residency to confirm that the owner is located in Washington, D.C. Specifically, the Certification Division SOPs require a site visit prior to certification approval unless the business is applying for ROB. However, DSLBD did not do a site visit prior to certification or recertification for any of the six CBEs we reviewed because they were applying for ROB.

Additionally, the D.C. Code does not define “managerial functions” for LBE certification<sup>17</sup>, and does not define or explain “independently owned, operated and controlled” for SBE certification<sup>18</sup>. The municipal regulations for DSLBD have not been updated since 2009 and do not mention or reference how to evaluate: who is performing managerial functions in the principal office or controlling daily operations, or how the business is “independently owned, operated and controlled”.

Without a process for verifying information claimed by an applicant, businesses could be certified or recertified that are not in compliance with the law and potentially take business away from companies who are in compliance with the law. The managerial functions of the businesses could happen somewhere other than specifically or directly at the principal office, or at another location, including a location outside of D.C., or businesses could have outside ownership or control. These businesses could be part of a winning contract and receive preference points and a bid price reduction when they should not have<sup>19</sup>. The

<sup>17</sup> D.C. Code Sections § 2-218.31(2), § 2-218.31(2A)(B), § 2-218.31(3)(A).

<sup>18</sup> D.C Code §2-218.32(a)(2)

<sup>19</sup> The OLG contract was exempt from Bill 18-610, the “Omnibus Procurement Reform Amendment Act of 2010” the Law 18-371 by Bill 23-25, the “Sports Wagering Procurement Practices Reform Exemption Act of 2019”, Law 23-1, effective April 18, 2019 (66 DCR 5539), so preference points and a bid price reduction were not considered in the awarding of this contract.



risk of non-compliance increases if there is no visual check for businesses applying for ROB.

If businesses that do not comply with the law are certified, DSLBD is not meeting the mission of the agency to support the development, economic growth, and retention of District-based businesses or the agency goal of “extending economic prosperity to local business owners, their employees, and the communities they serve.”<sup>20</sup>

## Recommendations

1. The D.C. Council should amend the law to clearly define “managerial functions” and “independently controlled owned and operated” with language that is measurable and verifiable.<sup>21</sup>
2. DSLBD should clearly identify in DCMR and SOPs how each relevant section of the D.C. Code is examined and reviewed and what supporting documentation is necessary to determine if the business meets the criteria for certification.

### **DSLBD conducted its follow up of same-day self-recertifications late, not following its SOPs of six months.**

Certification Division SOPs state that CBEs approved through the same-day self-recertification process are automatically scheduled for a six-month follow-up by DSLBD: This follow-up could include a telephone call, spot check or site visit. Part of the follow-up verification process is a request for businesses to provide a list of items such as taxes, business license, or lease.

DSLBD did not conduct a follow-up within six months for all five of the CBEs (VSC, M Jones, GMP, DSM, Octane)<sup>22</sup> approved for same-day self-recertification who are on the OLG contract<sup>23</sup>.

Follow-up occurred anywhere from eight to 20 months after the same-day self-recertification was approved as noted in Figure 2.

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20 D.C. Code §2-218.13 (a)(1).

21 The D.C. Council sought to clarify “independently owned, operated and controlled” in emergency legislation passed on September 21, 2020 (Act 23-476) and further define the term in emergency legislation passed on June 28, 2021 (Bill 24-318).

22 Two CBEs listed on the Subcontracting Plan did not apply for a same day self-recertification within the scope of our audit. PSC was certified by DSLBD in 2019 and will expire in 2022. SBC reported a material change that made then ineligible for same day self-recertification. Octane had two same day self-recertifications during our scope.

23 DSLBD issued guidance in January 2019 stating that follow up to same day self-recertification would occur within six weeks of the same day self-recertification. This timeframe did not match the six months referenced in the Certification Division SOPs.

**Figure 2: Number of Months DSLBD was Late for Follow-Up**

CBE	Months Late
VSC	10
M Jones	8
GMP	17
DSM	2
Octane	20
Octane	No follow-up during audit scope

Source: ODCA Analysis

Follow-up is conducted by the Certification and/or Compliance Division, which have 22 FTEs between them<sup>24</sup> to monitor more than 1,900 CBEs<sup>25</sup> as well as D.C. government agencies, and CBE compliance on contracts (i.e. 35%). The resources allocated to these two divisions may not be sufficient to perform all the functions necessary within the timeframes identified.

Follow-up verification for CBEs that completed a same-day self-recertification is done by the Certification division. When asked for documentation supporting follow-up, DSLBD explained follow-up “is not required by law, but is an effort to ensure all active CBEs continue to qualify” but did not provide specifics for why follow-up was not taking place within the specified timeframe. Without follow-up, DSLBD cannot know if businesses that were recertified are in compliance with the law and those businesses could potentially take business away from companies that are in compliance with the law. Businesses could be misrepresenting their eligibility for certain CBE designations (e.g. ROB) and be selected for a government contract over a business that did meet all requirements.

## Recommendation

3. DSLBD should ensure that sufficient resources are allocated to the Certification Division and Compliance Division so that same-day self-recertification eligibility can be checked within the timeframe DSLBD establishes.

## We could not determine if DSLBD complied with the law in recertifying SBC when it reported a material change.

D.C. Code allows for a CBE that has no material change in its business status to be recertified for a three-year period the same day they apply to DSLBD. Material change<sup>26</sup> is defined in the D.C. Code as a

<sup>24</sup> According to the Fiscal Year 2021 Budget and Financial Plan, DSLBD’s Certification Division has 6 FTEs and the Compliance Division has 16 FTEs.

<sup>25</sup> DSLBD database of CBE Certified Contractors, see <https://dslbd.secure.force.com/public/> (showing 1,947 records).

<sup>26</sup> D.C. Code § 2-218. 02(13A) defines “Material Change” to mean a change in a business’: (A) Ownership; (B) Address; or (C) Size, if certified as a small business enterprise as defined in § 2-218. 32.

change in a business's ownership, address, or size. Before D.C. law changed to allow for same-day self-recertification, businesses had to meet criteria for each certification category found in the D.C. Code each time they recertified with DSLBD.

SBC reported a material change and was recertifying for the following categories: LBE, SBE, DBE, DZE and ROB. The D.C. Code requirements for these categories are:

**Local Business Enterprise (LBE)** certification is required for all applicants. LBE has four D.C. Code requirements<sup>27</sup> a business must meet for certification:

- Has its principal office located physically in the District of Columbia.
- Its chief executive officer and the highest-level managerial employees of the business enterprise perform their managerial functions in their principal office located in the District<sup>28</sup>.
- Owners of more than 50% of the business are residents of the District.
- Is licensed pursuant to D.C.'s General License law.

**Small Business Enterprise (SBE)** has three D.C. Code requirements<sup>28</sup> a business must meet for certification:

- Is a Local Business Enterprise.
- Is "independently owned, operated, and controlled".
- Has had averaged annualized gross receipts for the 3 years preceding certification not exceeding certain limits.

**Disadvantaged Business Enterprise (DBE)** has two D.C. Code<sup>29</sup> requirements a business must meet for certification:

- Owned, operated, and controlled by economically disadvantaged individuals.
- Is a Local Business Enterprise.

**Development Zone Enterprise (DZE)** has one D.C. Code<sup>30</sup> requirement a business must meet for certification:

- Is a Local Business Enterprise with its principal offices located in an enterprise zone designated by D.C.

**Resident Owned Business (ROB)** has one D.C. Code<sup>31</sup> requirement a business must meet for certification:

- Is a local business enterprise with a majority ownership that is subject to personal income tax solely in the District of Columbia<sup>32</sup>.

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27 The following D.C. Code sections were reviewed: § 2-218.31(1), § 2-218.31(2), Can demonstrate one of the following: § 2-218.31(2A)(B), Can demonstrate one of the following: § 2-218.31(3)(A). See Appendix B for a complete list of all LBE requirements.

28 The following D.C. Code sections were reviewed: § 2-218.32(a)(1)(A), § 2-218.32(a)(2), Can demonstrate § 2-218.32(a)(3)(A) or (B). See Appendix B for a complete list of all SBE requirements.

29 D.C. Code § 2-218.33(a)(1), § 2-218.33(a)(2)(A). See Appendix B for a complete list of all DBE requirements.

30 D.C. Code § 2-218.37.

31 D.C. Code § 2-218.35.

32 Definition of "Resident owned business" D.C. Code § 2-218.02(15).

We could not determine if DSLBD complied with the law in recertifying SBC, which reported a material change and did not qualify for same-day self-recertification. DSLBD required documentation supporting only the material change reported in order to recertify.

DSLBD disagrees with ODCA's interpretation of the law. DSLBD's interpretation of the law outlined in Certification Divisions SOPs is if there is a material change, the business needs only to provide documentation supporting the material change. The DC Council's intent appears only to amend the law when there is not a material change<sup>33</sup>. This implies that the recertification process prior to the same-day self-recertification becoming law would need to be completed. Neither the D.C. Code nor the DCMR clearly state what is required to be submitted to DSLBD for recertification if there is a material change being reported by the CBE. The D.C. Code defines material change but does not address what should be done if there is a material change.

If businesses that report a material change are not going through a full recertification process, they could be recertified without being in compliance with the law and potentially take business away from companies that are in compliance with the law. A material change could affect compliance with, and eligibility for several CBE certification categories, and if all supporting documentation is not received, DSLBD is not able to confirm continued eligibility.

## Recommendations

4. The D.C. Council should amend the D.C. Code to clearly state what is required when reporting a material change.
5. DSLBD should clearly identify in the DCMR what is required for recertification if the business has a material change to report.

## DSLBD approved and applied credit toward the statutory 35% CBE requirement on the OLG contract for work not performed by two CBEs, VSC and Octane.

D.C. Code requires at least 35% of the dollar volume of the contract be subcontracted to CBEs<sup>34</sup>. D.C. Code also requires the contract beneficiary<sup>35</sup> to provide quarterly reports to DSLBD that include a description of the goods or services provided by each CBE. DSLBD also requires each CBE to submit a VVF<sup>36</sup> acknowledging they were paid.

The OLG contract with the beneficiary, Intralot, states that OLG shall review and approve all prospective employees, contractors, consultants or other person assigned to provide services. The OLG contract with

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33 Legal Sufficiency Determination issued November 3, 2014 by General Counsel, Council of the District of Columbia and included as Attachment H of the Committee Report for Bill 20-892, the "Small and Certified Business Enterprise Waiver and Recertification Amendment Act of 2014".

34 D.C. Code § 2-218.46(a)(2)(A)

35 D.C. Code § 2-218.02(1B) "Beneficiary" means a business enterprise that is the prime contractor or developer on a government-assisted project.

36 DSLBD explained the VVF was created in response to an IG Audit for CBEs to acknowledge performance of work and confirm receipt of payment. There is no mention of the VVF in the D.C. Code or DCMR.

the beneficiary, Intralot, also states that the contractor shall not subcontract any of the Contractor's work or services to any subcontractor without the prior, written consent of the Contracting Officer (CO).

DSLBD awarded \$280,000 in credit to VSC, and \$179,090 in credit to Octane toward the 35% CBE requirement on the OLG contract for work not performed by these two CBEs. A review of invoices<sup>37</sup> and VVFs from VSC and Octane show that these CBEs billed Intralot and received payment for work they did not perform with their own resources. VSC's invoices reference a memorandum of understanding (MOU) with other entities to be paid for work performed on behalf of VSC. Octane's invoice included supporting documentation that showed work performed by other entities<sup>38</sup>.

VSC's subcontracting agreement with the beneficiary, Intralot, states VSC will be paid on a monthly basis 51% of the total payment received by the Contractor up to \$109,650,000 over five years and VSC will provide the function of and serve as operations manager for the OLG contract with responsibilities including: Oversight and management of Central System, Integration and conversion, Field Services, Call Center, Budget; Marketing and Advertising, Gaming Product development and implementation. However, VSC only had two employees<sup>39</sup> reported on a payroll document, and on quarterly reports filed with DOES. A year into a five-year contract, it is clear VSC did not and cannot perform the work outlined in the subcontract agreement with only two employees. However, in Fiscal Year 2021 VSC hired five additional employees. Figure 3 below shows each CBE's subcontracting plan amount and how much they reported to DSLBD as being paid through the third quarter 2020.

**Figure 3: CBE Spending on the OLG Contract**

CBE	Subcontracting Plan Amount	Amount Paid Through 3rd Quarter 2020	% Paid Toward Subcontracting Plan Amount
VSC	\$ 109,650,000	\$ 280,000	0.26%
OCTANE	\$ 3,500,000	\$ 179,090	5.12%
PSC	\$ 3,000,000	\$ 345,086	11.50%
M JONES	\$ 1,250,000	\$ 40,000	3.20%
DSM	\$ 1,200,000	\$ -	0.00%
SBC	\$ 600,000	\$ 66,318	11.05%
GMP	\$ 300,000	\$ 53,704	17.90%
Total	\$ 119,500,000	\$ 964,197	0.81%

Source: ODCA analysis

37 ODCA asked DSLBD to request CBE invoices and any supporting documentation from Intralot. DSLBD has explained to ODCA this is not part of their compliance process.

38 During the course of this audit, ODCA brought these observations to DSLBD's attention and DSLBD has since reduced the amount of credit given towards the CBE goal.

39 Payroll record shows only two employees during our scope. Five employees were added in at the end of 2020 (one in November, four in December).



DSLBD believes monitoring of work performed is a responsibility of the contracting agency, in this case OLG. If DSLBD is made aware of a concern regarding quarterly reporting on a contract, DSLBD would ask the contract beneficiary for cancelled checks for proof of payment but would not ask for copies of invoices or payroll records.

DSLBD relies on the quarterly reports submitted by the beneficiary, Intralot, and VVFs prepared by each CBE indicating they were paid during the quarter. When the Compliance Division receives quarterly reports, they apply credit toward the contract CBE goal without reviewing the scope of subcontractor agreements. They also do not review information filed with DOES to confirm the CBEs have sufficient employees to perform the duties outlined in their subcontractor agreement and for which payment is received.

D.C. Code provisions focus on CBEs receiving payment and do not focus on actual performance of work. Additionally, there is no mention of contract reporting requirements in the DCMR and DSLBD did not have finalized SOPs for the Compliance Division. Without documentation to support work being performed by CBEs, credit is simply awarded without validation. This increases the risk of fraud and abuse of the CBE program. The OLG contract may appear to meet its CBE spend goal based upon CBEs receiving credit for work they did not perform. In addition, the mission of DSLBD and the goal of the CBE program are not being met when CBEs are not performing the work. DSLBD is not supporting the development, economic growth and retention of District-based businesses or extending economic prosperity to local business owners, their employees, and the communities they serve<sup>40</sup>.

## Recommendations

6. The D.C. Council should amend the law to delineate the responsibility of the contracting agency and the responsibility of DSLBD to ensure CBEs are performing work.
7. DSLBD should update the DCMR and finalize their Compliance Division SOPs to include responsibilities for reviewing and monitoring CBE participation on D.C. government contracts.

## DSLBD allowed Intralot to violate the law by using DC09 to pay CBEs on the OLG Contract.

D.C. Code states the contract beneficiary<sup>41</sup> must provide a quarterly report that includes the amount the beneficiary pays to the CBE under the subcontracting plan<sup>42</sup>.

Intralot did not pay five of the six CBEs listed on the quarterly reports<sup>43</sup> submitted to DSLBD<sup>44</sup> (M Jones, GMP, SBC, PSC, Octane). Intralot only paid one CBE, VSC, listed on the quarterly reports. As shown in

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40 D.C. Code §2-218.13 (a)(1).

41 D.C. Code § 2-218.02(1B) "Beneficiary" means a business enterprise that is the prime contractor or developer on a government-assisted project.

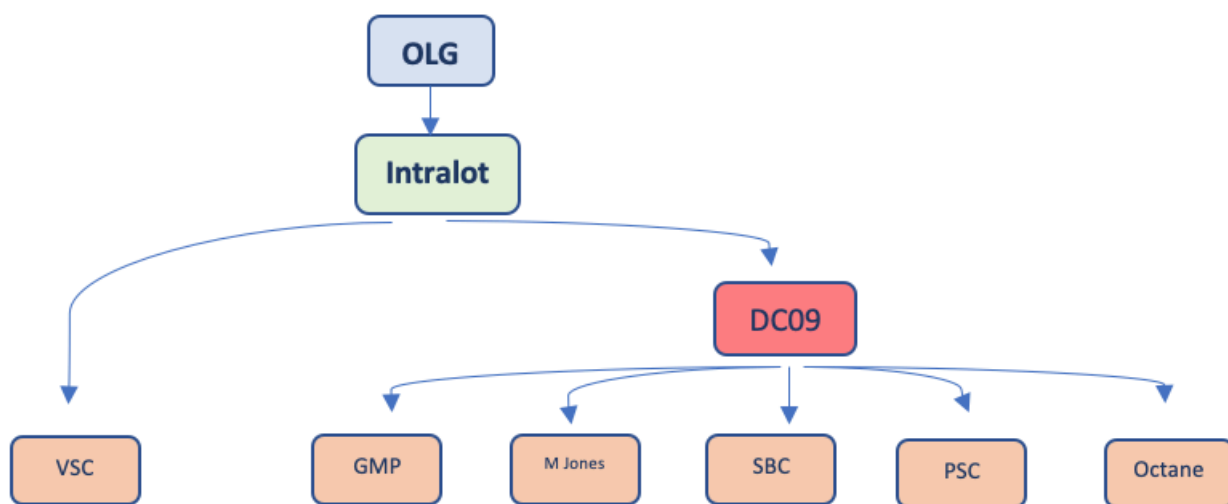
42 D.C. Code § 2-218.46(i)(1)(C).

43 For the FY2020 Quarter 3 Quarterly Report (April, May, June).

44 DSM was not reported as receiving payment during our scope. VSC was paid by Intralot.

Figure 4, an approved subcontractor<sup>45</sup> but not a CBE, DC09, paid the five CBEs listed on the quarterly reports from a DC09 bank account. DC09 is owned 51% by VSC and 49% by Intralot.

**Figure 4: Flow of Money on OLG Contract**



Source: ODCA Analysis

DSLBD believes the law allows Intralot to use DC09 as a fiscal agent to handle the financial aspects of this contract, including paying CBEs. However, DSLBD did not require Intralot to provide the agreement with DC09. ODCA asked DSLBD to request from Intralot a copy of the Fiscal Agent agreement, and also asked OLG, but Intralot refused to provide it because they contend that the agreement is proprietary and confidential.

Without the agreement, we cannot determine Intralot's and DC09's respective responsibilities on the OLG contract. Because VSC is the majority owner of DC09, this makes it hard to track what VSC is responsible for on the contract as a CBE, that is separate from DC09's responsibilities, as a non-CBE.

Since VSC and DC09 are both approved by OLG to be subcontractors, all documents related to the functions and management of the contract should be in the possession of the District agency monitoring contract performance. ODCA understands a contract beneficiary may elect to use an outside entity such as a bookkeeper or accounting firm to manage its finances, but the business contracted by the D.C. government should use its own accounts to pay certified CBEs as directed by law.

## Recommendation

8. DSLBD should ensure contract beneficiaries pay CBEs from their own business account, and only award credit toward the 35% CBE goal for payments made by the beneficiary.

<sup>45</sup> Approved by OLG/OCFO.

## **OLG did not ensure work is being completed by CBEs.**

The OLG contract includes specific terms regarding OLG's oversight of the beneficiary, Intralot and approved subcontractors, as well as the role and responsibilities of the OLG COTR working in conjunction with the assigned CO.

The OLG contract assigns responsibilities for general administration to the COTR which includes reviewing and approving invoices for deliverables to ensure receipt of goods and services, and requires OLG to approve all prospective employees, contractors consultants, or other persons assigned to provide services under this contract to ensure sufficient personnel is employed to carry out functions and services in a manner and time prescribed by the contract.

The contract requires OLG to subcontract at least 35% of the dollar volume to CBEs. This entails CBEs performing at least 35% of the contracting effort with its own organization and resources. As discussed above, Intralot is required to report amounts paid to CBEs quarterly, including a description of the goods and services provided. Furthermore, the beneficiary, Intralot, is not allowed to subcontract any work or services to any subcontractor without the prior, written consent of the CO and COTR. According to the appointment of duties memo from the CO to the COTR assigned to this contract, COTR duties are not delegable and should be performed under the direction of the CO. OLG approved 10 subcontractors, including seven CBEs that are subject to every provision of this contract.

Overall, OLG was unable to provide evidence of COTR review for 15 of the 23 invoices submitted by Intralot for the OLG contract during the audit period. Only eight of the invoices reviewed contained evidence of COTR review. ODCA found that members of OLG management, and not the COTR, reviewed and approved Intralot invoices submitted for payment.

Of the 23 Intralot invoices reviewed, totaling \$6,296,388, OLG did not require Intralot to provide supporting documentation for work reported to have been performed by CBEs. Only one invoice out of the 23 reviewed had supporting documentation that showed a CBE's itemized invoices. However, the itemized supporting documentation showed the work was performed by subcontractors that were not approved by OLG. As noted above, Octane used subcontractors to perform work Octane was contracted to perform.

During the first three quarters of FY 2020, OLG paid Intralot \$4,998,160. According to the quarterly reports for the first three quarters of FY 2020, only \$964,197 of the \$4,998,160 was paid to CBEs. OLG did not require the contract beneficiary, Intralot, to provide supporting documentation for \$944,783 of work reported to have been performed by CBEs. This lack of documentation means OLG was not able to ensure the work was actually performed by the CBEs.

DSLBD and OLG have failed to establish clear lines of communication, which has led to a gap in monitoring compliance with the OLG contract. OLG contends that it is DSLBD's responsibility to ensure that CBEs are performing the work. DSLBD takes a contrary view and contends that the contracting agency, OLG, is responsible for reviewing CBE invoices when reviewing and approving invoices for payment.

D.C. law does not specify the responsibilities of the contracting agency or DSLBD to ensure work is being performed by the CBEs.

Failure to review supporting documentation for work performed by CBEs on the OLG contract has led to approved CBEs receiving credit for work they did not perform. OLG's compliance with the 35% CBE requirement is at risk if unapproved subcontractors are completing tasks on behalf of approved CBEs. Without documentation to support tasks completed by CBEs, OLG simply approves payments without validation. Failure to implement and enforce monitoring procedures, including COTR oversight, increases the likelihood of receiving substandard services from beneficiaries, or additional costs due to inabilities and delays. A lack of cost accountability increases the risk of contractor noncompliance with contract terms, including compliance with CBE requirements. As a result, CBEs may be receiving payment despite nonperformance.

ODCA recommendation #6 addressed updating D.C. Code to include the responsibility of the contracting agency and the responsibility of DSLBD to ensure CBEs are performing work. In addition, ODCA recommends the following.

### **Recommendations**

9. OLG should comply with contract terms and the appointment of duties memo from the CO to the COTR and not approve invoices without supporting documentation for all work performed, including work performed by CBEs.
10. OLG should require the assigned COTR to ensure adherence to terms of the contract or appoint personnel best suited to fulfill COTR duties.

# Conclusion

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This audit reviewed one major District of Columbia government contract for compliance with CBE requirements, and our observations raise significant concerns about the lack of monitoring of CBE participation and review of work performed by CBEs on all such contracts. We believe the recommendations made in this report will improve the integrity of the entire CBE program for all District agencies and contracts that require CBE participation. If the findings and recommendations made in this audit are addressed quickly, including a determination of agency responsibility for monitoring work performed by CBEs, it is possible that the CBE participation requirements for the OLG contract could be achieved.

Similarly, amendments to the D.C. Code, DCMR and SOPs for DSLBD could mitigate the risk of businesses not complying with the law and enable DSLBD to confirm continued eligibility.



## Agency Comments

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On June 10, 2021, we sent a draft copy of this report to the Department of Small and Local Business Development (DSLBD) and the Office of the Chief Financial Officer (OCFO) which oversees the Office of Lottery and Gaming (OLG) for review and written comment. DSLBD and OLG each responded with comments on June 24, 2021. Agency comments are included here in their entirety followed by ODCA's response.



## MEMORANDUM

To: Kathleen Patterson, Auditor, Office of the District of Columbia Auditor (ODCA)

From: Kristi C. Whitfield, Director, Department of Small and Local Business Development (DSLBD)

CC: Ruth Werner, Auditor-in-Charge (ODCA); Julie Lebowitz, Deputy Auditor (ODCA); Lorenzo McRae, General Counsel (DSLBD); Ronnie Edwards, Deputy Director Compliance and Enforcement (DSLBD); Tyrone Hankerson, Compliance and Enforcement Manager (DSLBD); and Melissa Resil, Certifications Manager (DSLBD)

Date: June 24, 2021

Re: DSLBD Response to ODCA's Preliminary Audit Report Concerning Purported "Weakness Cited in Monitoring Lottery Contract CBEs"

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In response to ODCA's draft report ("Preliminary Audit Report")<sup>1</sup> regarding the audit of the Office of the Chief Financial Officer's ("OCFO") Office of Lottery and Gaming's ("OLG") current lottery contract (CFOPD-19-C-041 or "lottery contract"), as it concerns DSLBD's (or the "Department") relevant oversight of certified business enterprise ("CBE") law, the Department appreciates the opportunity to address certain ODCA assertions and findings, amend the record as necessary, and provide a nuanced response with appropriate context. This memorandum, therefore, serves as DSLBD's official response to ODCA's claims, methodology, and recommendations.

### **EXECUTIVE SUMMARY**

DSLBD supports the role and mission of ODCA in assuring accountability among District of Columbia ("D.C." or "District") agencies in their performance and stewardship in upholding laws, regulations, and policies. To that end, the Department is pleased to have cooperated in ODCA's audit by providing all requested information and documentation in the Department's possession. However, in light of ODCA's Preliminary Audit Report, it is

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<sup>1</sup> ODCA provided its draft report to DSLBD on, or about, June 10, 2021. Because the report was in draft form, ODCA advised DSLBD that the report could be revised during the review process. Hence, the Final Audit Report may be different in tone and substance from the Preliminary Audit Report to which DSLBD is hereby responding.



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apparent that ODCA based some assertions, findings, and recommendations on an incomplete record, misunderstanding of agencies' practices (and lottery contract terms), and/or strained interpretations of District laws. Most baseless is ODCA's erroneous and inflammatory assertion that DSLBD allowed the prime contractor (or beneficiary) of OCFO/OLG's lottery contract to violate the law by using a subcontractor as a fiscal agent.

ODCA's claims are misdirected at DSLBD. Foremost, DSLBD has no authority under District law to intervene in OCFO/OLG's contract with the beneficiary (or any other procuring agency contract) whereby DSLBD would dictate who the beneficiary engages as subcontractors and for what purpose. OCFO/OLG accepted the beneficiary's use of a subcontractor to fulfill some of its administrative and fiscal duties, including paying CBEs. Moreover, even if DSLBD had such authority, ODCA provides no evidence of any District law preventing a beneficiary from engaging a subcontractor to act as a fiscal agent and perform accounting services such as to pay the beneficiary's bills. Contrary to ODCA's claim and recommendation, there is ample evidence in District law and case law of fiscal agents being permitted and used, even by D.C. government.<sup>2</sup> DSLBD's role is to monitor the subcontracting plan and CBE agreement, ensuring that CBEs are compliant with the CBE Act and being paid in accordance with the terms of the agreement and compensated for their work.

DSLBD also is concerned with ODCA's misconception that the CBE law requires the Department to monitor onsite work performed by CBEs on thousands of District contracts covering a multitude of types of goods/services (valued at approximately \$3.9 billion)<sup>3</sup> that are procured by eighty-eight (88) monitored District agencies. The District's procuring agencies are the actual managers of their respective contracts, in part, because they have established the necessary performance standards and articulated the expected outcomes of their proposed contracts. DSLBD, on the other hand, works with these subject matter procuring experts to ensure that CBEs are being used and that both CBEs and beneficiaries are complying with CBE law, which the procuring agency is also bound to uphold. Specifically, the CBE Act calls for coordination with the contracting officer (an extension of the subject matter expert procuring agency) in determining whether a CBE is performing a commercially useful function.<sup>4</sup> DSLBD has historically interpreted this law as an acknowledgement that it has to rely on the District's procuring subject matter experts—who are in the field/onsite ensuring that their goods/services are being provided—as a significant Department resource in its CBE monitoring efforts. Moreover, ODCA's premise seems to be that only DSLBD is, or should be, concerned with supporting

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<sup>2</sup> See *infra* Response to Recommendation 8 and FN 28.

<sup>3</sup> This dollar amount is based on the value of all District contracts that DSLBD is currently monitoring, per the QuickBase Management Software application (i.e., a low-code application development platform used by DSLBD).

<sup>4</sup> See D.C. Official Code § 2-218.13(e).



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CBEs and monitoring their District contracts. But in fact, across agencies, the District and its personnel are committed to contracting with and building capacity, expertise, and growth in our local business community as well as ensuring integrity in the CBE program.

Despite these mistaken assumptions and purported findings, and some others that lack nuance or context, DSLBD agrees, in part, with some recommendations, and hopes that ODCA's Final Audit Report reflects corrections to its preliminary findings and that its recommendations result in improvements to District laws and regulations, as needed. The Department addresses this in detail below. As part of DSLBD's ongoing management over the CBE program and initiatives under the Department's stewardship, DSLBD had already identified some areas for refinement and has made efforts toward implementing them. Some of these proposals also are addressed below.

Further, DSLBD's ongoing efforts are incorporated in the Department's day-to-day governance and managerial policies at the agency level without the necessity of amending laws and regulations. The act or manner of governing is not written in exhaustive, minute detail through legislation; or in other words, legislation is not governance. Throughout the Mayor's tenure, DSLBD has strengthened the CBE program, advocated for the CBE community, and found innovative ways to help local District businesses.<sup>5</sup> Moreover, the Mayor's commitment to building capacity among CBEs, bolstered by DSLBD's ongoing refinement of its mission-focused and adept management, has resulted in record annual growth in CBE participation and spend in District contracting over the past five years—from \$476,437,024 in small business enterprise ("SBE") spend in Fiscal Year 2015 to \$1,064,192,244 in Fiscal Year 2020.<sup>6</sup> Thus, contrary to certain claims in ODCA's Preliminary Audit Report, there is ample evidence that DSLBD is meeting its mission to support the development, economic growth, and retention of District-based businesses as

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<sup>5</sup> DSLBD is meeting its mandate with integrity, hard work, and creative thinking. There are a plethora of efforts that support this assertion including, but not limited to: (1) issuing and collecting fines for violations of the CBE law by beneficiaries—which this is the first Mayor to implement this action; (2) establishing requirements to conduct site visits/spot checks for all CBEs at least once per year since 2019 as a means of confirming continuing eligibility; (3) coordinating successfully with procuring agencies to de-bundle large District contracts with, for example, the Office of Lottery and Gaming (for lottery retail enhancement, warehousing of instant tickets, and a mobile vendor), Department on Aging and Community Living (for food related services), and Department of Public Works (vehicle leasing); (4) creating and publishing "The Greenbook," a DSLBD publication (which also includes an online format with an interactive dashboard) which increased transparency and showed where District money was being spent (allowing CBEs to target procurement opportunities and leverage certain data and information to be more competitive); (5) reducing the total dollar value of approved waivers from \$238,232,062 in Fiscal Year 2017 to \$165,161,540 in Fiscal Year 2020; (6) providing fully automated compliance processes which focus, in part, on transparency and accountability; (7) drafting, distributing, and circulating monthly newsletters which highlight opportunities for CBEs (such as grants, training, and local business openings in the District); and (8) publishing revoked CBEs on DSLBD's website.

<sup>6</sup> See The Greenbook publications since 2015.



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well as the Department's goals of extending economic prosperity to local business owners, their employees, and the communities they serve.<sup>7</sup>

ODCA's Executive Summary and Audit Results Sections of its Preliminary Audit Report contain eight preliminary recommendations concerning DSLBD. For ease in tracking DSLBD's comments, the rest of this memorandum is organized by ODCA's recommendations and responds in kind to assumptions and assertions made therein. Regarding the format, DSLBD will restate the recommendation; note whether the Department agrees; and discuss claims that may need clarification, context, or correction. In addition, per ODCA's request, DSLBD will opine on a timeframe for implementation (to the extent this is possible through a unilateral act of DSLBD), and when appropriate, the Department will note whether an alternative solution exists.

## **RECOMMENDATIONS AND RESPONSES**

### **1. The D.C. Council should amend the law to clearly define “managerial functions” and “independently controlled, owned, and operated.”**

DSLBD agrees with this recommendation to the extent that neither phrase is defined in the law presently but acknowledges that both phrases are important. The D.C. Council should amend the law to clearly define the phrase “independently controlled, owned, and operated,” which Council implemented in November 2020. Earlier in 2020, the Mayor took the initiative to strengthen the criteria that business enterprises needed to become local business enterprises (“LBE”) (also known as a CBEs) and, among other actions, proposed a definition for “independently owned and operated” via the Mayor's *Supporting Local Business Enterprises Amendment Act of 2020* (which was introduced in Council Period 23 on September 29, 2020 and then reintroduced as *Supporting Local Business Enterprises Amendment Act of 2021* during Council Period 24 on January 27, 2021).<sup>8</sup>

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<sup>7</sup> See generally D.C. Official Code § 2-218.13(a) (stating the goals, responsibilities, and overall function of the Department).

<sup>8</sup> Following the bill re-introduction in Council Period 24 on January 27, 2021, DSLBD drafted amendments to Council on, or about, April 15, 2021. That draft proposes that “independently owned, operated, and controlled” mean that a business enterprise manages and controls its day-to-day operations without being subject to control, restriction, modification, or limitation by another business enterprise(s) or a not-for-profit business(es) that has or may have ownership and/or financial interest in the business enterprise. A business enterprise shall be rebuttably presumed not to be independently owned, operated, and controlled if another business enterprise(s) or a not-for-profit(s) owns or controls, or has the power to control, 50% or more of the voting stock or interest in the business enterprise.



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As noted, the Council has not defined “managerial functions” either. DSLBD, however, has not suggested a definition in the recent proposed amendments, in part, because “managerial functions” is a quotidian phrase used universally across all industries to mean the planning, staffing, organizing, directing, coordinating, and overall controlling of a business’ activities. Nonetheless, DSLBD does not have an issue with defining this phrase, but critical clarifications or corrections need to be addressed given some ODCA assertions made in the Preliminary Audit Report. Specifically, pursuant to a review of communications from ODCA, DSLBD was not asked to “provide evidence of how the LBE requirement of managerial functions in the principal office is evaluated and confirmed.”<sup>9</sup> DSLBD would have eagerly provided an explanation of how “managerial functions” has been applied. But to be clear, although the law does not define the phrase, and the regulations do not address it to the extent recommended by the ODCA, DSLBD has aptly interpreted its meaning based on prevailing business applications and instituted a process to effectively carry out the Department’s functions.

To that point, in order for DSLBD to approve a business enterprise as an LBE during the application process, the Certification Division must evaluate and confirm the business enterprise’s managerial functions. These methods include, but are not limited to: (1) reviewing the submitted application and supplemental documentation, (2) conducting a site visit whereby a Certification Division Specialist visits the business (or does a virtual visit during the COVID-19 pandemic) and requires the chief executive officer (“CEO”) and/or highest-level managers to demonstrate their respective managerial functions for the business, i.e., the staffing, planning, organizing, directing, coordinating, and overall controlling of the business’ activities. For example, the Certification Division Specialist requests that the CEO and/or highest-level managers demonstrate how records are kept, bills are paid, payroll is conducted, and other managerial functions of the business are performed at the principal office. Certification Division staff would also inquire about the extent of other office locations and the specific functions that are performed at those respective places. Depending on the Certification Division Specialist’s findings, additional analysis is conducted as needed. Further, after application approval, when the Compliance

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<sup>9</sup> Without being asked specifically, on, or about, January 13, 2020—in response to ODCA’s December 20, 2019 engagement letter—DSLBD submitted (in addition to other documents) the Certification Division’s Standard Operating Procedures (“SOP”) which addresses the certification evaluation process. The Department then subsequently provided a working draft of revised SOPs that reflected enhancements to the District Enterprise System (or “DES”). (The DES streamlines the processes within the Department’s business areas—i.e., Certification, Compliance, Grants Management, and Business Opportunities—and integrates collaboration between DSLBD’s external users—i.e., the D.C. government and D.C. community.) In addition, on, or about, July 23, 2020, DSLBD provided ODCA with the training deck and handouts which the manager has provided to Certification Division staff. These materials included information about how DSLBD confirms eligibility for the full LBE category, which includes determining whether the CEO and highest-level managers are performing their managerial functions in the principal office of the business.



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and Enforcement Division (“Compliance Division”) does spot checks—which are typically random, unannounced visits to a certified business’s principal office—Compliance Division staff observe or document proof that the management functions of the business are carried out in the principal office located in the District. This may include re-demonstrating that the CEO’s and/or highest-level manager’s office is in the District, and is supported locally, which would re-confirm the Certification Division Specialist’s findings that the CEO or highest-level manager performs his/her duties in the District.

Of the businesses that ODCA inquired about, only one is a veteran-owned business enterprise (“VOB”), and ODCA made observations about its supposed inability to assess DSLBD’s review process for such enterprises. Again, pursuant to DSLBD’s review of communications from ODCA, DSLBD was not asked to provide evidence of how “the VOB requirement of one or more veterans controlled the management and daily operations was evaluated and confirmed.” To be clear, DSLBD evaluates and confirms the managerial functions of VOBs. In addition to the Certification Division’s review of the application for the minimum LBE threshold, processing of all requisite accompanying documentation, conducting a site visit, and confirming the ownership of the VOB,<sup>10</sup> the Department specifically requires Form DD 214, the complete and thorough verification document of a service member’s proof of military service (or other such document depending on the branch of the military) when evaluating the applicant’s eligibility for the VOB sub-designation. DSLBD examines Form DD 214 to determine if the majority owner(s) of the business have been discharged honorably and meet part of the VOB requirement. The VOB inquired about here, District Services Management (“DSM”), is an LBE that is owned by one individual who is both the highest-level manager, and the veteran responsible for the control and management of daily operations. DSLBD reviewed this documentation for DSM when it was initially certified.

The timeframe to implement the recommended law changes (i.e., defining the aforementioned phrases) depends on Council. As noted, Mayor Bowser proactively introduced amendments to make some important changes in 2020 and DSLBD is awaiting mark-up of the amendments that were reintroduced in 2021. The Department looks forward to working with Council to make prudent changes to the CBE Act.

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<sup>10</sup> The CBE Act requires that the VOB is not less than 51% owned and operated by one or more veterans, in case of any publicly owned business; not less than 51% of the stock of which is owned by one or more veterans; and one or more veterans control the management and daily operations. *See* D.C. Official Code § 2-218.38.



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2. **DSLBD should clearly identify in the DCMR and Standard Operating Procedures (“SOP”) how each relevant section of the D.C. Code is examined and reviewed and what supporting documentation is necessary to determine if the business meets the criteria for certification.**

DSLBD agrees that the DCMR and SOPs could identify and list how relevant sections of the District Code are examined and what supporting documentation is necessary to determine if a business meets the criteria for certification. But it should be noted that changes to the CBE Act are pending, and as a result, changes to the DCMR and SOPs should follow. Also, DSLBD recently made comprehensive updates to the DCMR to reflect the 2014 statutory amendments. These were published in Vol. 67/29 of the D.C. Register on July 10, 2020, and the proposal addressed numerous concerns.<sup>11</sup> Following the publishing of this rulemaking, DSLBD had introduced comprehensive legislation to amend the CBE Act (as discussed as part of DSLBD’s response to ODCA’s Recommendation 1). The changes to the law would require that the 2020 proposed rulemaking undergo further substantive amendments. Hence, as a result, and for procedural efficacy and efficiency, DSLBD prioritized working with Council to make statutory changes first, understanding that rulemaking changes would immediately follow.

Aside from this procedural background concerning what DSLBD has done to push relevant changes, the Department needs to address certain claims in ODCA’s Preliminary Audit Report. In particular, ODCA asserts that DSLBD did not provide evidence that it complied with the law in certifying and recertifying six (6) of the seven (7) CBEs.<sup>12</sup> DSLBD has reviewed communications from ODCA and was not asked to provide evidence to support compliance with SBE, LBE, and VOB (which the latter is discussed above in DSLBD’s response to Recommendation 1).

To be clear, DSLBD does not just rely on information submitted by an applicant to confirm LBE status or that of a sub-designation. Depending on the set of facts unique to an applicant, the validation and evaluation process is multifold whereby DSLBD:

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<sup>11</sup> The proposed rulemaking would extend the certification period from two (2) years to three (3) years, provide guidance on shared work spaces, allow for a sworn affidavit for no material change recertification procedures, provide additional guidance on demonstrating that the CEO and highest-level managers perform functions in the principal office, and provide guidance on how affiliation with another business is reviewed by the Department. In addition, the proposed rulemaking addressed changes to the Small and Local Business Opportunity Commission, subcontracting requirements for government-assisted project and associated subcontracting plans, penalties and enforcement mechanisms, the Small Business Capital Access Fund, equity development participation, and implements Council review procedures under the D.C. Code.

<sup>12</sup> The recertification claim is addressed in DSLBD’s response to Recommendation 3.



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1. reviews the application and supplemental documentation;
2. conducts a site visit;
3. speaks with the CEO, highest-level manager, and other employees on site;
4. visits other business locations in the metropolitan area, if known to exist;
5. conducts research including, but not limited to, on the web for the business name, CEO, highest-level manager, and conflicting certifications in other jurisdictions;
6. consults with the Office of Tax and Revenue regarding tax issues and reviews relevant tax documents; and
7. coordinates with, and/or reviews the online databases and files of, other government agencies such as the Department of Consumer and Regulatory Affairs to confirm licenses, registration, and ownership information reported.

With respect to a timeframe for changes to the regulations and to some extent SOPs, DSLBD is prepared to act as quickly as possible. Any such changes would be contingent on approved amendments to the CBE Act. Once Council approves them, it may realistically take six (6) to nine (9) months for implementation, which entails drafting the revisions, obtaining legal sufficiency, posting proposed rules for notice and comment, digesting and responding to the comments, possibly re-promulgating proposed rules, and getting executive approval.

**3. DSLBD should ensure sufficient resources are allocated to the Certification Division and Compliance Division so that same-day self-recertification eligibility can be checked within the timeframe DSLBD establishes.**

In principal, DSLBD agrees that the Department should have sufficient resources; however, there are issues with the premise of ODCA's recommendation. First, for clarification, recertifications are a matter solely performed within the Certification Division, not within the Compliance and Enforcement Division (i.e., the monitoring and enforcement arm of DSLBD). Second, DSLBD is not statutorily obligated to follow-up same day self-recertification within a particular time period.

With respect to the second point, the Department initially established a six (6) month timeline and input that in its internal SOPs. However, DSLBD is reviewing the timeline and scope of the recertification processes given that only the Certification Division



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is tasked with this responsibility.<sup>13</sup> The Certification Division presently has five (5)<sup>14</sup> full-time employees (including the manager). There are only two staff members (a Senior Business Certification Analyst and a Program Analyst) who handle the desk review processing which concerns the recertification process.<sup>15</sup> In addition to desk reviews, both analysts handle a number of other tasks including, but not limited to, reviewing CBE applications before manager review, responding to applicants' inquiries, making CBE presentations to District agencies, drafting and implementing strategic initiatives, training new staff, monitoring various Certification Division reporting, and performing general administrative tasks for the Certification Division.

Also, the pandemic has required that District agencies become more flexible in how they conduct daily operations – both internally and with the public. DSLBD continues to explore new ways to maximize internal operations to best serve our small and local businesses, which includes reevaluating the allocation of time that staff spend on various tasks. As such, the Department is considering modifying the review period and amending the SOPs accordingly. Notwithstanding these likely internal changes, the Department has the added assurance that the Compliance Division has the ability to perform spot checks and revoke CBEs. The timeframe for this internal review and implementation is three (3) to six (6) months.

#### **4. The D.C. Council should amend the law to clearly state what is required when a business is reporting a material change.**

DSLBD agrees with the recommendation but provides further discussion for context. Presently, the CBE Act defines a material change in a business as being related to

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<sup>13</sup> DSLBD's District Enterprise System has different recertification review times than what is in the Preliminary Audit Report: (1) Veterans Services Corporation's self-recertification was approved on August 7, 2020, and DSLBD completed the desk review on September 9, 2020; (2) M. Jones & Companies LLC's self-recertification was approved on May 4, 2020, and DSLBD completed the desk review on August 3, 2020; (3) Octane LLC's self-recertification was approved on November 11, 2019, and DSLBD completed the desk review on September 30, 2020; (4) Goldblatt Martin Pozen LLP's self-recertification was approved on May 4, 2020, and DSLBD completed the desk review on August 3, 2020; (5) District Services Management's self-recertification was approved on January 7, 2019, and DSLBD completed a desk review on November 25, 2019; (6) Potomac Supply Company LLC's desk review was not required during the audit period as the business was certified as a new CBE on May 20, 2019; and (7) SBC LLC's desk review was not required during the audit period as the business became a CBE in 2016 and recertified on December 17, 2019.

<sup>14</sup> A sixth person is supposed to start on June 21, 2021.

<sup>15</sup> Other Department staff are not trained on desk reviews or the inter-workings of the Certification Division. Further, during the period under audit, there were staff departures in the Certification Division with two (2) leaving and three (3) new employees coming on board. The changes in personnel, which necessitated training and oversight, slowed the desk review process.



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“ownership, address, or size, if certified as a SBE.” As noted previously, DSLBD has been proactive in identifying areas of the CBE Act that should be clarified or improved. The changes to the law that the Mayor provided Council suggested expanding the definition of a material change to include a change in: (1) a business’s ownership; (2) the address of the business’s principal office; (3) the business’s size, if the business is certified as a SBE; and, more expansively, (4) any other characteristic of the business that affects whether the business continues to qualify for certification under a CBE category under which the business enterprise is certified.

Last, a relevant assertion in ODCA’s Preliminary Audit Report needs to be corrected. The CBE Act does not require that more than 50% of an LBE’s owners be District residents. That is merely one of four factors that a business may satisfy to qualify as an LBE under the law.<sup>16</sup>

The timeframe to implement the recommended law changes depends on Council. As noted, DSLBD, through the Mayor, proactively introduced amendments to make some of the recommended changes in 2020, and the Department is awaiting mark-up of the amendments reintroduced in 2021. After Council passes the amendment, it should be effective immediately.

**5. DSLBD should clearly identify in the DCMR what is required for recertification when a business is reporting a material change.**

DSLBD will consider whether this is possible without a statutory change, while continuing to work with Council to strengthen the CBE law by closing any loopholes or ambiguities that exist.

Thus, given the lack of clear legislative intent in this area, DSLBD has not violated any provision of the law<sup>17</sup> nor has it run afoul of the spirit of the law. The Department’s recertification process historically has not been a replica of the certification process, given that such businesses have certain unexpired documentation on file. The Department’s practices require that the CBE report and attest to all material changes, as defined by law,

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<sup>16</sup> Under present CBE law, the LBE applicant can demonstrate one of the following: (1) more than 50% of the employees of the business enterprise are residents of the District; (2) the owners of more than 50% of the business enterprise are residents of the District; (3) more than 50% of the assets of the business enterprise, excluding bank accounts, are located within the District; or (4) more than 50% of the business enterprise’s gross receipts are District gross receipts. *See* D.C. Official Code § 2-218.31.

<sup>17</sup> The Preliminary Audit Report portends that DSLBD erred by limiting documentation to those supporting the material change for the recertification of SBC, but ODCA fails to show how present practices are not supported by the CBE Act.



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and the Department reviews and confirms those changes and supporting documentation. Specifically, the Certification Division checks the submitted application which is assigned to a Business Certification Specialist. The specialist reviews the application and supporting documents to determine what material change has occurred. If the application is deficient (unclear or incomplete), an email is sent to the business that details what items are deficient and/or raises questions the specialist has related to the submitted documents. Once a final determination is rendered by the specialist, the application is reviewed by their assigned analyst and the manager before the application is approved or denied. This process is detailed in the Certification Division's SOPs.

With respect to a timeframe, the Department will consider whether it has the regulatory authority to fill in gaps in the law, or whether Council should provide more clarity, with implementation to follow.

**6. The D.C. Council should amend the law to delineate the respective responsibilities of the contracting agency and DSLBD to ensure CBEs are performing work.**

To the contrary of ODCA's interpretations, DSLBD believes that there is no ambiguity between what the Department's and procuring agencies' respective responsibilities are in ensuring that subcontractors (including CBEs) perform their contractually designated work. DSLBD does not procure and is not the manager of District contracts. The Department coordinates with the procuring subject matter expert who is most knowledgeable about the goods/services it solicited. Before the District pursues any efforts of amending the laws for the reasons espoused by ODCA, the Council and interested parties would need to review current law to weigh the necessity and import of ODCA's recommended changes to the relevant laws. Such changes likely would reach beyond the CBE Act to include other laws affecting procurement practices and impacting numerous District agencies.

The Procurement Practices Reform Act of 2010, effective April 8, 2011 (D.C. Law 18-371; D.C. Official Code § 2-351.01 *et seq.*) ("PPRA") makes clear the responsibilities of an agency with procurement authority subject to the PPRA, even if independent from the Chief Procurement Officer's authority. For example, it is the procuring agency that is responsible for determining performance eligibility for a contractor to perform work on a given project as well as establishing performance standards and expected outcomes of the proposed contract – particularly in this case when the contract is over \$1 million and subject to Council approval.<sup>18</sup> In addition, the PPRA requires a procuring agency to uphold all

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<sup>18</sup> See D.C. Official Code § 2-352.02(c)(5).



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provisions in the CBE Act, including ensuring that all contractors (including CBEs) are performing adequately on a District-funded project.<sup>19</sup> Specifically, it states that the purpose and policy of the PPRA is to “[support] the free enterprise system and the certified business enterprise program as set forth in subchapter IX-A of Chapter 2 of this title [§ 2-218.01 *et seq.*], and its implementing rules.”<sup>20</sup>

Furthermore, by way of supporting and comparative analysis, the District’s Chief Procurement Officer has many noteworthy responsibilities pursuant to District law: these include, in part, to: (1) review, monitor, and audit the procurement activities of the District; (2) prepare, establish, and implement a periodic review process for the evaluation of contractors who provide goods or services to the District; and (3) establish procedures for the inspection, testing, and acceptance of goods, services, and construction.<sup>21</sup> For the lottery contract, OCFO/OLG should be procuring in accordance with these same sensibilities.<sup>22</sup> It should go without saying that the procuring agency, the contracting officer, and the contracting officer’s technical representative are most knowledgeable and informed about the contract and the goods/services required therein.

Accordingly, DSLBD relies on the procuring agency’s subject matter expertise and is informed by its direct working relationship with the beneficiary and subcontractors. Specifically, DSLBD, in coordination with the agency contracting officer, shall have the authority, in reviewing participation by CBEs, to disregard participation by a CBE when it serves no commercially useful function in the performance of a contract.<sup>23</sup> Hence, the CBE Act, at present, demonstrates how DSLBD should glean certain information by “coordinating” with the contracting officer. Given that the contracting agency is “in the field” and literally sees all aspects of the project or contract, it is best able to obtain more information and make observations about the day-to-day inter-workings of the contract.

Further, as an important note, DSLBD’s Compliance Division monitors the lottery contract within its “Agency Compliance” sub-unit. Presently, there are four (4) Compliance Division Specialists that monitor eighty-eight (88) District agencies’ contracts including related CBE expenditures and reporting.<sup>24</sup> The number of contracts per agency range from as little as just a few to hundreds. This is in addition to their other assigned duties such as

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<sup>19</sup> See D.C. Official Code § 2-351.01(2).

<sup>20</sup> See D.C. Official Code § 2-351.01(2).

<sup>21</sup> See D.C. Official Code § 2-352.04 (6)-(7) and (11).

<sup>22</sup> Notwithstanding the creation of the Office of Contracting and Procurement, which shall be administered by the Chief Procurement Officer (“CPO”), the Office of the Chief Financial Officer (as well as some other District agencies) shall not be subject to the authority of the CPO, but shall conduct procurements in accordance with the provisions of this chapter. See D.C. Official Code § 2-352.01(b).

<sup>23</sup> See D.C. Official Code § 2-218.13(e).

<sup>24</sup> Given DSLBD’s constrained personnel budget, the Department is not currently positioned to expand the members of the Compliance Division.



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reviewing and responding to waiver requests, agency budgeting expenditure analysis and review, processing special exception requests, conducting site visits/spot checks, trainings (including across District agencies and with the CBE community), sports wagering analysis and review, data reporting for the Director and in response to Council requests, attending pre-bid/proposal meetings, and monitoring public-private development projects. Specifically, the Compliance Division Specialist who oversees the lottery contract monitors twenty-four (24) agencies and their respective multitude of contracts, processes sports wagering CBE applications, assists in responding to relevant FOIAs, provides trainings related to subcontracting and CBE requirements, and is an advisor on the team building the District Enterprise System (or “DES”). Thus, expanding the role or concept of DSLBD’s involvement in oversight of agency contracts—that is mandating that Compliance Division Specialists are onsite inspecting CBE work and learning the fundamentals of thousands of contracts across just as many industries/disciplines—is infeasible.

Regarding ODCA’s recommendation for further delineation of responsibilities, much more input from all involved and affected is warranted before a timeframe for amended laws could be provided, presuming the Council believes such action is even prudent and necessary.

**7. DSLBD should update the DCMR and finalize the Compliance Division’s SOPs to include responsibilities for reviewing and monitoring CBE participation on District government contracts.**

DSLBD agrees that it should update the DCMR once the Council amends the CBE Act and will consider what clarifications it may undertake even if Council does not act; meanwhile, inter-agency cooperation and coordination is an ongoing process. The Compliance Division continues to work toward finalizing its SOPs. But to be clear, the clarifications made above for Recommendation 6 (concerning delineating responsibilities between DSLBD and the procuring agencies) still stand and are incorporated herein by reference. Further, as the basis for this recommendation, ODCA erroneously asserts that “DSLBD approved and applied credit toward the statutory 35% CBE requirement on the OCFO/OLG contract for work not performed by two CBEs, VSC and Octane.” This does not accurately portray DSLBD’s actions or monitoring of the lottery contract. For completeness, the record regarding this claim is fully corrected below in the last response to Recommendation 8.



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The SOPs should be updated by December 2021.<sup>25</sup> Further, analysis of areas where regulations can be promulgated in advance of legislation will continue to be undertaken by the Department during Council Period 24 pursuant to procedures outlined in section 2372 of the CBE Act; however, it should be noted that any finalized rulemakings, by statute, are still wholly dependent on Council review and approval. For other regulations requiring Council clarification, the timetable is up to the Council.

**8. DSLBD should ensure beneficiaries pay CBEs from their own business account, and only award credit toward the 35% CBE goals for payments made by the beneficiary.**

This recommendation may appear to be innocuous, but it contains inherent misunderstandings. DSLBD is not a party to the procuring agency's contract with the beneficiary, and the Department is not responsible for, nor does it have any authority under the law, to direct beneficiaries on the fiscal management of their respective contracts. The basis for this recommendation is flawed, lacks context, fails to articulate a valid legal basis, and mischaracterizes DSLBD's actions. DSLBD disagrees with the premise of this recommendation and seeks to clarify the record as it relates to ODCA's unfounded claims that DSLBD purportedly: (1) allowed Intralot to violate the law by using DC09 LLC ("DC09") as a fiscal agent to pay CBEs and (2) approved and applied credit toward the CBE requirement for the OCFO/OLG contract for work not performed. These accusations are erroneous and inflammatory and are addressed below accordingly.

Use of a Fiscal Agent (DC09 LLC)

District law states, in part, that a beneficiary must include in the (1) subcontracting plan the "price to be paid by the beneficiary to each subcontractor" and (2) quarterly reporting the "price to be paid by the beneficiary to the subcontractor under the subcontract."<sup>26</sup> However, this does not render a direct obligation for the beneficiary to pay the subcontractor without deviation or without an intermediary from its own account. Such an obligation is not found in District law. District procurement practices permit an intermediary (e.g., a general contractor) to pay the beneficiary's subcontractors. Insinuating that DSLBD allowed a party to violate District law is inaccurate, excessive, and unreasonable.

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<sup>25</sup> The District Enterprise System ("DES") is slated to be completed in September 2021, and the respective SOPs will incorporate some aspects of that system.

<sup>26</sup> See D.C. Official Code §§ 2-218.46(d)(1)(2)(D) and (i)(1)(A).



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In roughly January 2020, Intralot informed DSLBD that DC09 would be its fiscal agent. By that point, DC09 had been added as a non-CBE subcontractor to OCFO/OLG's contract for the purpose of being a fiscal agent.<sup>27</sup> As the fiscal agent, Intralot would provide the relevant monies to DC09, which in turn would pay all the subcontractors, except for VSC, and maintain certain accounting. Further, the Compliance Division reviewed certain bank statements, wire transfer transcripts, and Vendor Verification Forms ("VVF"), among other information, to confirm DC09 payments to the relevant CBE subcontractors. In this review, the records reflected payments to the CBE vendors present on the subcontracting plan (except for VSC who Intralot paid without use of the intermediary).

Government agencies (federal and local) recognize and use fiscal agents, fiscal sponsors, and fiscal intermediaries. ODCA has not identified, nor has DSLBD found, any District law that prohibits vendors on a government contract from using such a tool in the administration of their respective services or programs. In fact, the District has referenced them in some laws.<sup>28</sup> Further, many, if not most, development projects that the District engages with a developer (i.e., the beneficiary) have arrangements whereby the general contractor hires and pays the subcontractors (including CBE subcontractors). Additionally, courts, under the common law of agency, recognize and acknowledge the use of fiscal agents in fiduciary relationships as a standard and accepted practice in the area of commercial law for the handling of accounting, payments, disbursements and other fiscal matters in the course of doing business.<sup>29</sup> Thus, asserting that DSLBD has allowed Intralot to violate the law by using a fiscal agent to pay subcontractors, including CBEs, is a gross misstatement.

Further, ODCA's conclusion concerning the use of fiscal agents does not reflect the lawful governmental and business practices recognized under the common law of agency.

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<sup>27</sup> Interestingly, ODCA has made no finding about DC09 as it relates to OCFO/OLG adding it as a subcontractor for the purpose of being Intralot's fiscal agent, even though it alleges that DSLBD has permitted unlawful activity when Intralot paid the CBE subcontracts through its fiscal agent.

<sup>28</sup> See, e.g., Credit Union Act of 2020" D.C. Code §26-503.01(9) (empowering a District union to act as a fiscal agent for, and receive payments on, share and deposit accounts from a government unit); National Capital Revitalization Corporation (NCRC) Act of 1998, D.C. Act 12-355, Section 16 (7) (empowering the NCRC to use fiscal agents to aid the Corporation in carrying out the purposes of the act); Water and Sewer Authority Establishment and Department of Public Works Reorganization Act of 1996, Title II Sec. 203(4) (empowering the Authority to engage fiscal agents); D.C. Code Division I, Title 10, Subtitle IV, Chapter 12. Washington Convention and Sports Authority, Subchapter I, Part B §10-1202.03(4) (empowering the Authority to engage fiscal agents in carrying out the purposes of the act); and Designated Appropriation Allocations Emergency Amendment Act of 2008, Section 2(e)(1) amending the Fiscal Year 2009 Budget Support Act of 2008, (D.C. Act 17-419) (which required organizations that could not meet the submission requirements for a grant to designate a nonprofit organization which does meet the criteria, "to serve as its fiscal agent or fiscal sponsor").

<sup>29</sup> In *Johnson v. the District of Columbia*, 144 A.3d 1120, at 1124, n4 (D.C. 2016), the D.C. Court of Appeals for the D.C. Circuit recognized the engagement of "fiscal agents" as a valid governmental practice.



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Such agency is defined as “the fiduciary relationship that arises when one person (a “principal”) manifests assent to another person (an “agent”) that the agent shall act on the principal’s behalf and subject to the principal’s control, and the agent manifests assent or otherwise consents so to act.”<sup>30</sup> A “fiscal” agent generally is defined as “[a]n agent acting for a public body in reference to its financial affairs; [or a]n agent invested with the funds and the conduct of the financial affairs of another person, business, association, society, or club.”<sup>31</sup> Moreover, general rules of agency hold that the principal is bound by the acts of its agent and can get the benefit of such acts as if it had done them itself. The acts of the agent shall, for all legal purposes, be considered to be the acts of the principal. Therefore, Intralot’s use of DC09 as its fiscal agent to pay Intralot’s CBE subcontractors is in effect a payment made by Intralot. DSLBD asserts that the CBE Act, in this respect, has not been violated, nor would the Department knowingly permit a violation.

Notwithstanding this, Intralot is in the process of removing DC09 as the fiscal agent.<sup>32</sup>

Ultimately the District wants the CBE subcontractors to receive money (directly or indirectly) from the beneficiary for work performed on the project.<sup>33</sup> DSLBD does not believe any changes to the law are necessary as it relates to beneficiaries paying CBE subcontractors. Beneficiaries should continue to be able to abide by standard business practices and use agents, who act on their behalf, to pay their subcontractors (just as developers use general contractors to pay subcontractors). Preventing this lawful practice may have unintended consequences for a variety of District projects and practices.

#### Only Award CBE Credit for Work Performed by CBEs

The basis of this ODCA recommendation mischaracterizes DSLBD’s actions and processes. DSLBD did not, and does not, provide “credit” for work not performed by CBEs. The audit was conducted in real time while compliance and monitoring efforts were underway by the Department, as opposed to when the project was completed, and the Department’s work was done. DSLBD does not automatically apply “credit” without

<sup>30</sup> See Restatement of the Law, Agency 3d, § 1.01, American Law institute (ALI).

<sup>31</sup> See Ballentine’s Law Dictionary at 478 (3<sup>rd</sup> ed. 1969).

<sup>32</sup> In response to the May 4, 2021 letter from DSLBD to Intralot outlining and reiterating concerns, Intralot has determined that it is best for it to work towards discontinuing the use of DC09 and committed to such in writing.

<sup>33</sup> The Preliminary Audit Report asserts that DSLBD has claimed collecting invoices to validate payments to CBEs is emphatically not a part of the Department’s monitoring process. To be clear, DSLBD does not require invoices to be provided with the submission of the Quarterly Reports, and District law does not require this information either. However, collecting invoices may become a part of the process when there are inconsistencies with the information provided in the VVFs (which require attestation), and DSLBD needs further verification that purported payments are accurate. See, e.g., *infra* FN 34.



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verification, and data collected towards the goal is not finalized until: (i) the project is completed and expenditures are verified through a final report; or (ii) DSLBD reports the data (e.g., via an agency's fiscal year closeout).

While monitoring the lottery contract and providing information to ODCA, DSLBD learned that CBE expenditure for two vendors was misreported.<sup>34</sup> At the close of third quarter of Fiscal Year 2020, Intralot submitted the required Quarterly Report with accompanying VVFs. Upon initial receipt of the information in reports and forms, it was consistent and did not appear to contain discrepancies. Therefore, DSLBD entered the data into the QuickBase Agency Portfolio Management and Subcontracting Compliance System application, which resulted in Intralot trending positively towards meeting its required ~55% CBE expenditure goal. *It is important to note that this entry merely was an accounting of data and information submitted by Intralot; thus, DSLBD did not (and does not) award credit without validation.* Moreover, DSLBD does not provide credit for any expenditures until a project is completed or for an agency's fiscal year closeout. Hence, DSLBD's review was not finalized. This was simply data entry, as the QuickBase Agency Portfolio Management and Subcontracting Compliance System application is not sophisticated software that allows for entries with multiple descriptions. In other words, data is entered as a placeholder until it is vetted in greater detail and/or updates are provided. At this point, the data collected in the QuickBase application is not credited nor finalized. Further, in a letter to Intralot (dated May 4, 2021), DSLBD reiterated to Intralot that "credit [would] only be given for the portion of the subcontract performed, at every tier, by a SBE/CBE using its own organization and resources." DSLBD provided this communication after thoroughly performing due diligence including, but not limited to, (1) the Compliance Division fully vetting materials (such as Quarterly Reports, VVFs, invoices, bank statements, wire confirmations, subcontract agreements, and relevant correspondence), (2) Compliance Division staff engaging in several communications with the beneficiary and relevant subcontractors to discuss the Department's concerns, and (3) DSLBD's Office of the General Counsel conducting discussions with Intralot's counsel.<sup>35</sup>

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<sup>34</sup> ODCA had access to lottery contract invoices through the Procurement Automated Support System (known within the District as "PASS") and provided certain payment information to the Department on, or about, September 16, 2020. Based on this information, DSLBD, in its continued monitoring efforts, cross-referenced and identified discrepancies with information previously submitted to DSLBD. In light of the discrepancies, DSLBD also requested and now receives invoices directly from the beneficiary to support the Quarterly Report submissions. It should be noted that the PASS system is used by District procuring agencies to maintain invoicing and payments to vendors. Given that DSLBD does not have procurement authority, the Department has never been provided access to PASS.

<sup>35</sup> In DSLBD's enforcement work (as with other District agencies) there is often back-and-forth communication with the relevant party before DSLBD has enough evidence and information to make a determination, impose fines or penalties, or make other significant determinations. Subsequent information and data received after a report or form is filed may be clarifying or fill a void and change the status of acknowledged payments.



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To the contrary of the Preliminary Audit Report, as of the third quarter of Fiscal Year 2020, DSLBD only has accounted for \$714,349.82 in CBE expenditure.<sup>36</sup>

Furthermore, the Preliminary Audit Report asserts that it is “clear VSC did not and cannot perform the work outlined in the subcontract agreement with only two employees.” By implication, ODCA appears to claim that DSLBD and OCFO/OLG have not monitored the subcontract. Such an assertion lacks context and seems misguided. To be clear, VSC’s subcontracting agreement is for oversight, supervision, and management of the lottery IT contract for operations.<sup>37</sup> As DSLBD understands it, to date, the contract has roughly twenty-six (26) people.<sup>38</sup> Reportedly, all of these people report to VSC and are being managed by the CBE, even though only six (6) of them are VSC employees. Further, it is important to note that the lottery contract effectively commenced in October 2019,<sup>39</sup> but the app did not launch (i.e., open to receive revenue) until roughly the end of May 2020. Hence, the lottery contract’s revenue was not received until the end of June 2020, and VSC began reporting (via VVFs) in July 2020. The fact that VSC gradually increased its staff after major events is not surprising,<sup>40</sup> and that it staffed up to roughly 25% of the personnel on the contract, in context, appears to be a significant percentage.

Moreover, according to Intralot and based on communications with OLG, COVID-19 and the stop work order issued by D.C. Superior Court negatively impacted the lottery contract and the amount of services needed. The once-in-a-lifetime pandemic, which essentially shrunk aspects of the District’s economy exponentially, impacted sales and the amount of work available. Interestingly, in the Preliminary Audit Report, ODCA notes the percentage paid toward subcontracting plan amounts as a sign of ineffective monitoring. However, the Preliminary Audit Report draws attention to this observation without noting the revenue the lottery contract has generated. Citing the amount paid to subcontractors without examining the lottery contract’s revenue is not a complete and thorough calculation. The lottery contract amount is not a guaranteed sum, but is a not-to-exceed amount, and the subcontracts are percentage-based contracts with not-to-exceed amounts as well. As previously noted, COVID-19 impacted sales, and the lottery contract got off to a slow start (launching in May 2020). Thus, the lottery contract’s revenues are a fraction

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<sup>36</sup> Of the \$714,349.82 that has been accounted for as of the third quarter of Fiscal Year 2020, approximately \$136,090 was paid to Octane and \$73,152.55 was paid to VSC.

<sup>37</sup> Per discussions with OLG, the Department understands that Intralot, on the other hand, handles the development, technical operations of the sports book, and risk management.

<sup>38</sup> Reportedly, the contract is approved for 28 positions and there are two vacancies.

<sup>39</sup> This is when judicial temporary restraining orders were lifted.

<sup>40</sup> DSLBD also provided ODCA communications from January – May 2020 demonstrating that VSC was performing work on the lottery contract while trying to execute a subcontracting agreement and get paid from Intralot. That correspondence, in part, is another example demonstrating that DSLBD supported and pushed for the development, economic growth, and retention of District-based businesses counter to certain claims by ODCA’s Preliminary Audit Report.



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of original projections (reportedly between a third and a half of those projections), which impacts the amount that CBEs can ultimately earn on this contract. Moreover, Intralot has until the fifth year (not the first three quarters of the contract) to meet its goal, adjust, or be fined for failure to meet its goal.



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GOVERNMENT OF THE DISTRICT OF COLUMBIA  
OFFICE OF THE CHIEF FINANCIAL OFFICER

Office of Lottery and Gaming



June 24, 2021

The Honorable Kathleen Patterson  
District of Columbia Auditor  
717 14th St. NW  
Suite 900  
Washington, DC 20005

Re: Weaknesses Cited in Monitoring Lottery Contract CBEs—Management's Responses to  
Recommendations 9 and 10

Dear Ms. Patterson:

Attached are management's responses to recommendations 9 and 10 contained in the above referenced audit report. I would like to thank the Office of the District of Columbia Auditor for its collaborative approach and constructive feedback throughout this Audit engagement. The recommendations offer meaningful opportunities to improve OLG's contract monitoring procedures.

Sincerely,

A handwritten signature in black ink, reading "Ridgely C. Bennett". The signature is fluid and cursive, with the first name being the most prominent.

Ridgely C. Bennett  
Interim Executive Director

Cc: Mr. Gregory Woods, Auditor-in-Charge

Attachment

## **Weaknesses Cited in Monitoring Lottery Contract CBEs Management's Responses to Recommendations 9 and 10**

### **ODCA's Recommendation 9**

OLG should comply with contract terms and the appointment of duties memo from the CO to the COTR and not approve invoices without supporting documentation for all work performed, including work by CBEs.

### **OLG's Response to Recommendation 9**

OLG agrees with the recommendation in part.

**Supporting Documentation.** OLG applied a reasonable standard of "supporting documentation" it believed to be acceptable (as a result of numerous prior audits) when approving invoices for payment. After having several discussions with ODCA, OLG gained insight into what the ODCA considers to be the expectation for "supporting documentation" relating to CBE participation contracts. ODCA is recommending that OLG apply a standard greater than what OLG has used in the past.

OLG was not provided and did not request invoices from Intralot for sub-contractors whose work was not for reimbursable costs. OLG believes we are currently approving invoices appropriately and in accordance with existing CBE law, which does not require monthly CBE vendor invoices to be submitted. OLG is willing to work with DSLBD and other stakeholders to adhere to all updates made to the D.C. Code.

**Invoice Review.** The COTR is involved in the approval of all Intralot invoices, although different internal subject matter experts (SMEs) are required to verify the invoice amounts and confirm the work was performed. To facilitate the process, meetings, discussions, and email correspondence between the COTR and SMEs are routine prior to invoice payment. Since the commencing of the new gaming system contract, the COTR's approval to pay invoices was given in person (pre-pandemic), via email or Microsoft TEAMS; however, OLG has expanded on its process by requiring the COTR to approve all invoices in PASS. The OLG's Director of Resources Management receives the invoices in PASS and shares them with the appropriate internal SMEs and the COTR for a detailed review and approval in PASS. The COTR approves all invoices in PASS.

**Sub Sub-Contractors.** As outlined in the approved CBE Plan, Octane is primarily responsible for providing end-to-end digital marketing and advertising services for sports betting and online (iLottery) products. A contracted monthly retainer fee for professional services is paid by Intralot to Octane and reimbursed to Intralot by OLG. The monthly retainer fee includes costs for high level branding strategy, concept design and execution. Media placement and the actual items (products) needed to fully develop a concept are considered reimbursable expenses. In addition, marketing industry standard practice includes items such as stock photography and still photography costs, animation fees, talent, and production (tv, radio and digital), and are common

reimbursable expenses. The use of these types of services should not be considered sub-contracting, but rather seen as suppliers and supplies required by marketing agencies to create campaigns. Furthermore, these suppliers/supplies are often not obtained from the same place as needs are dependent on creative concepts, outcomes desired, costs and strategic/creative direction. This model of operation is common for most advertising agencies. Cost estimates for all work performed are pre-approved by OLG's Director of Marketing and Communications.

#### **ODCA's Recommendation 10.**

OLG should require the assigned COTR to ensure adherence to terms of the contract or appoint personnel best suited to fulfill COTR duties.

#### **OLG's Response to Recommendation 10**

OLG disagrees with the recommendation because it believes that it has already met this requirement. OLG believes the COTR is adhering to the duties and responsibilities outlined in the official Appointment of the Contracting Officer Technical Representative (COTR) Letter (COTR Letter) for Contract CFOPD-19-C-041 for Sports Betting Lottery Gaming Systems and Related Services with Intralot Inc.

At the Request of OLG, the OCFO's Contracting Officer appointed OLG's Chief Operating Officer (COO) to be the COTR. This was done because the contract is integral to OLG's operations and the COO has a full understanding of the Intralot contract and how it impacts OLG's operations. By July 30, 2021, the COTR will meet with the Contracting Officer to make certain that our interpretation of the COTR's responsibilities, as delineated in the COTR Letter, are correct.



# ODCA's Response to Agency Comments

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ODCA appreciates the responses to the draft report provided by DSLBD and OLG and would like to reiterate our appreciation to DSLBD in particular for their cooperation and timely response to all inquiries and requests throughout the audit.

ODCA is pleased DSLBD and OLG agree with most of our recommendations. We note in the report that DSLBD is updating their regulations and standard operating procedures though the drafts have not been finalized. The District of Columbia Municipal Regulations (DCMR) is the official compilation of the rules and regulations issued by the D.C. government. Agency policies and procedures serve as a guide for employees to meet organizational objectives and provide high-quality services and products to the public. Both documents need periodic revision. ODCA shares the hope that the D.C. Council will move forward with changes to clarify and strengthen CBE law including delineating the responsibilities of the contracting agency and of DSLBD to ensure CBEs are performing work. However, ODCA believes there are instances where DSLBD's response to our report has taken items out of context, and ODCA has ample evidence to support the conclusions found in the report. ODCA's report contains five recommendations directed to DSLBD, three directed to the D.C. Council and two directed to the OLG. As noted in our conclusion ODCA believes our observations raise significant concerns about the lack of monitoring of CBE participation and review of work performed by CBEs on D.C. government contracts.

DSLBD stated in their response that ODCA's claims are misdirected at DSLBD regarding the use of a fiscal agent. They also state that their role is to monitor the contract subcontracting plan and CBE subcontracting agreements, ensuring that CBEs are compliant with the 35% CBE participation requirement and are being paid. ODCA's report does not say a fiscal agent is prohibited, but the contract beneficiary should pay the CBEs from their own bank account. DSLBD's Compliance Division receives quarterly reports and copies of VVFs to apply credit toward the CBE requirement. On this contract, DSLBD also received copies of payment history for each CBE paid indicating an entity other than the contract beneficiary was paying CBEs. DSLBD was made aware Intralot was using another entity and should have notified OLG. CBE law, D.C. Code 2-218.46(i)(1)(C) makes specific reference to, "The amount paid by the beneficiary to the subcontractor under the subcontract", which constitutes a requirement and therefore a responsibility exists to ensure that requirement is met.

ODCA's report does not state that DSLBD has a responsibility to "monitor onsite work performed by CBEs". In reviewing the OLG contract we identify that neither DSLBD nor OLG are monitoring actual work performed by CBEs, including receiving and reviewing invoices of CBEs. Each agency contends it is the responsibility of the other, which has led to a gap in ensuring CBEs are performing meaningful work toward the 35% CBE participation requirement of the contract.

DSLBD claims the agency was not asked to provide evidence for how managerial functions was applied or how one or more veterans controlled the management and daily operations. While DSLBD describes methods they use, they provided no evidence that a site visit occurred during the certification process for the businesses we reviewed which were all resident owned businesses (ROB). DSLBD's Certification Division SOPs exempt ROB from requiring a site visit and ODCA confirmed in a January 2020 interview that this is DSLBD's practice. DSLBD also stated that businesses attest to everything they are submitting

with their application for certification and that they rely on the information submitted by the applicant for determining the certification. Further, included in ODCA's engagement letter was a request for "DSLBD policies and procedures, guidance documents, and other written documents governing DSLBD's processes and criteria for certifying and recertifying vendors as CBEs". DSLBD provided a copy of the existing SOPs that DSLBD's Certification Division was operating under and a condensed version of new SOPs that were in the process of being finalized. Additionally, ODCA requested all DSLBD records related to the review and approval of the certification and recertification for all CBEs listed on the Subcontracting Plan for this OLG contract. DSLBD provided copies of documents the CBEs submitted as well as a copy of DSLBD's records of their review of each CBE's application.

According to DSLBD's response, they are not statutorily obligated to conduct follow-up on same-day self-recertification within a particular timeframe. ODCA's report does not state that follow up is statutorily required. ODCA commends DSLBD for identifying the need to establish a follow-up process for the same-day self-recertification. The follow-up serves as a safeguard for confirming the CBEs that self-certified are in fact compliant with the law. DSLBD took issue with the same-day self-recertification follow-up review timeframes in the report as identified in footnote 13 of DSLBD's response but a recheck confirmed the late follow-up based on documentation dating back to 2017 that DSLBD provided.

Further, the report is correct regarding D.C. Code requirements for LBE certification, identifies specific sections of the D.C. Code in footnotes: 10, 11, 16, 26, 27, 28 and provide a complete list of D.C. Code requirements in Appendix B.

ODCA stands by its finding and recommendation regarding the lack of specificity in the D.C. Code to delineate respective responsibilities of the contracting agency and DSLBD. In their response, DSLBD states that "...the PPRA requires a procuring agency to uphold all provisions in the CBE Act, including ensuring that all contractors (including CBEs) are performing adequately on a District-funded project." DSLBD footnotes this requirement to D.C. Code § 2-351.01(2) but there is no such Code section; and we believe DSLBD means D.C. Code § 2-351.01(b)(2) which simply states the purpose of the procurement laws.

DSLBD suggests ODCA errs in asserting that DSLBD approved and applied credit toward the 35% CBE requirement for work not performed by two CBEs. But DSLBD provided multiple printouts of their Subcontracting Compliance System used to track the 35% CBE participation on the OLG Contract and also met with ODCA on September 16, 2020, to answer questions about their review process. An October 2, 2020, printout provided shows credit to VSC for \$280,000 and Octane for \$179,090. A January 25, 2021, printout reversed the credit to VSC and reduced the credit to Octane by \$43,000. It was only after ODCA informed DSLBD of this issue that DSLBD took appropriate action and adjusted amounts credited in their tracking system, which is noted in footnote 37. This reinforces ODCA's point that neither DSLBD nor OLG believe it is their responsibility to monitor work by CBEs while the contract is being performed.

With regard to DSLBD's belief of "unfounded claims" that it allowed Intralot to violate the CBE law by using DC09 as a fiscal agent to pay CBEs, as mentioned above DSLBD's Compliance Division specifically monitors and ensures compliance with the 35% CBE participation requirement. This includes monitoring payments by contract beneficiaries to CBEs. DSLBD receives quarterly reports from beneficiaries indicating the amount paid to each CBE and VVFs from each CBE confirming they received payment. And,

for the OLG Contract, DSLBD also received copies of payment history indicating DC09, who is not the contract beneficiary, was paying CBEs from a DC09 bank account. ODCA concurs that DSLBD is not the contracting agency, but DSLBD has a responsibility to communicate these observations with OLG and ensure they are corrected.

Further, with regard to the use of a fiscal agent, Intralot's ability to pay one CBE who happens to be the majority owner of DC09 who then paid the other CBEs through a DC09 bank account raises concerns about roles and responsibilities of VSC and DC09 on the contract. Without a copy of the fiscal agent agreement it is difficult to track what work VSC, the CBE, is responsible for doing. Neither DSLBD nor OLG required Intralot to provide a copy of the fiscal agent agreement and when ODCA asked DSLBD to get a copy from Intralot, Intralot declined, stating the agreement was proprietary and confidential.

DSLBD claims that ODCA comments on monitoring the VSC subcontract and number of employees lacks context and seems misguided. Yet, the subcontracting plan submitted by Intralot and the subcontracting agreement between Intralot and VSC both state that VSC serves as the Operations Manager for the Lottery & Sports Betting contract and lists responsibilities of VSC. ODCA recognizes that unique events occurred since the contract was awarded such as the lawsuit and COVID-19 pandemic. Nevertheless, the responsibility for managing aspects of the Lottery that do not involve sports betting did not stop at any time. The Lottery has continuously operated and sold tickets, which demonstrates that responsibilities to be performed by VSC, such as management of central system, field services, or call center, for example, were occurring and being managed. By performing this audit early in this contract, ODCA underscores a District goal of maintaining a CBE program that supports and contributes to job creation, a strong city tax base and a much stronger economy.

ODCA is pleased OLG has stated a willingness to work with DSLBD and other stakeholders on implementing any updates to CBE law, has improved their process by requiring the COTR to approve all invoices in PASS, and will review COTR responsibilities with the Contracting Officer.

# Summary of Report Recommendations

Most of the recommendations in this report can be implemented without any additional costs to the agencies and help to advance the goals of DSLBD and OLG, as seen below.

Recommendation	Is There a Cost to the Agency/ Entity to Implement?	Potential to Generate Revenue or Savings to the District?	Specific Agency/Entity or District-Wide Goal Advanced by Recommendation
The D.C. Council should amend the law to clearly define “managerial functions” and “independently controlled owned and operated” with language that is measurable and verifiable.	No	No	D.C. Council website, About the Council: The D.C. Council has instituted several measures to ensure that the city government works. D.C. Council committees review the performance of government programs and agencies to ensure they are serving their established purposes and operating under pertinent regulations and budget targets. <sup>46</sup>
DSLBD should clearly identify in DCMR and SOPs how each relevant section of the D.C. Code is examined and reviewed and what supporting documentation is necessary to determine if the business meets the criteria for certification.	No	No	DSLBD mission to support the development, economic growth and retention of District-based businesses. DSLBD agency goal of “extending economic prosperity to local business owners, their employees, and the communities they serve.” <sup>47</sup>
DSLBD should ensure that sufficient resources are allocated to the Certification Division and Compliance Division so that same-day self-recertification eligibility can be checked within the timeframe DSLBD establishes.	Yes	No	DSLBD mission to support the development, economic growth and retention of District-based businesses.

<sup>46</sup> About the Council, See: <https://dccouncil.us/about-the-council/>

<sup>47</sup> D.C. Code §2-218.13 (a)(1).

Recommendation	Is There a Cost to the Agency/ Entity to Implement?	Potential to Generate Revenue or Savings to the District?	Specific Agency/Entity or District-Wide Goal Advanced by Recommendation
The D.C. Council should amend the D.C. Code to clearly state what is required when reporting a material change.	No	No	D.C. Council website, About the Council: The D.C. Council has instituted several measures to ensure that the city government works. D.C. Council committees review the performance of government programs and agencies to ensure they are serving their established purposes and operating under pertinent regulations and budget targets. <sup>48</sup>
DSLBD should clearly identify in the DCMR what is required for recertification if the business has a material change to report.	No	No	DSLBD mission to support the development, economic growth and retention of District-based businesses.
The D.C. Council should amend the law to delineate the responsibility of the contracting agency and the responsibility of DSLBD to ensure CBEs are performing work.	No	No	D.C. Council website, About the Council: The D.C. Council has instituted several measures to ensure that the city government works. D.C. Council committees review the performance of government programs and agencies to ensure they are serving their established purposes and operating under pertinent regulations and budget targets. <sup>49</sup>

<sup>48</sup> About the Council, See: <https://dccouncil.us/about-the-council/>

<sup>49</sup> About the Council, See: <https://dccouncil.us/about-the-council/>

Recommendation	Is There a Cost to the Agency/ Entity to Implement?	Potential to Generate Revenue or Savings to the District?	Specific Agency/Entity or District-Wide Goal Advanced by Recommendation
DSLBD should update the DCMR and finalize their Compliance Division SOPs to include responsibilities for reviewing and monitoring CBE participation on D.C. government contracts.	No	No	DSLBD mission to support the development, economic growth and retention of District-based businesses DSLBD agency goal of "extending economic prosperity to local business owners, their employees, and the communities they serve." <sup>50</sup>
DSLBD should ensure contract beneficiaries pay CBEs from their own business account, and only award credit towards the 35% CBE goal for payments made by the beneficiary.	No	No	DSLBD mission to support the development, economic growth and retention of District-based businesses DSLBD agency goal of "extending economic prosperity to local business owners, their employees, and the communities they serve." <sup>51</sup>
OLG should comply with the contract terms and the appointment of duties memo from the CO to the COTR and not approve invoices without supporting documentation for all work performed, including work performed by CBEs.	No	No	OCFO 2017-2021 Strategic Plan, Strategic Initiative #5, which includes ensuring "timely and accurate payment of valid vendor invoices..."
OLG should require the assigned COTR to ensure adherence to terms of the contract or appoint personnel best suited to fulfill COTR duties.	No	No	OCFO 2017-2021 Strategic Plan, Strategic Initiative #4, which includes effectively managing risk to prevent fraud. OCFO 2017-2021 Strategic Plan, Strategic Initiative #7, which is to "Manage a fair and equitable system to Fully Collect District Revenues."

<sup>50</sup> D.C. Code §2-218.13 (a)(1).

<sup>51</sup> D.C. Code §2-218.13 (a)(1).



# Appendix A

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COUNCIL OF THE DISTRICT OF COLUMBIA  
1350 PENNSYLVANIA AVENUE, N.W.  
WASHINGTON, D.C. 20004  
SUITE 408

**Elissa Silverman**  
Councilmember, At-Large  
Chair, Committee on Labor and Workforce Development

Office: (202) 724-7772  
Fax: (202) 724-8087  
esilverman@dccouncil.us

September 20, 2019

Kathleen Patterson  
District of Columbia Auditor  
717 14<sup>th</sup> Street NW  
Suite 900  
Washington, DC 20004

Dear Auditor Patterson:

My understanding is that the Office of the D.C. Auditor has a statutory requirement to review the D.C. Lottery's contract performance and compliance with District laws. I ask that as part of your review you audit the contract between D.C. Lottery and Intralot for compliance with our certified business enterprise (CBE) law. Recent reporting in the *Washington Post* has raised questions about whether DC09, the consortium of CBE vendors, and Veterans Services Corp. (VSC), the prime CBE vendor, meets the definition of a small, local business as defined by the CBE law.

As you likely know, D.C. Lottery contracted with Greek gaming concern Intralot to run our lottery. In order to meet the CBE requirement, Intralot contracted with VSC, which received at least 35 percent of the contract. However, the Post's reporting and prior reporting suggests that VSC has no employees and may be controlled in some part by Intralot. If that is the case, it would mean that VSC might not meet the CBE requirement of being individually controlled and operated. If I understand the reporting, there exists a subcontract between VSC and DC09. DC09 is not a CBE, and, while VSC has ownership interest in DC09, Intralot owns 49 percent of that same company. This complicated structure appears to be an end run around the District's contracting laws so that Intralot can retain as much of the contract as possible.

The Department of Small and Local Business Development (DSLBD) requires all CBEs to also qualify as a Local Small Business Enterprise (LSBE). In order to qualify for the LSBE designation, the company must certify that it is independently owned, operated, and controlled. I question whether that is truly the case given the relationship between VSC and Intralot when the two share

ownership in a third company and Intralot is the primary source of income for VSC.

I asked DSLBD Director Kristi Whitfield if Intralot and VSC are in compliance with the CBE requirements. My understanding from Director Whitfield's answer is that DSLBD monitors whether at least 35 percent of the contract goes to a business certified by the agency as a CBE. It is not concerned that the business may be flouting our CBE law, and DSLBD will not be reviewing whether its certification of VSC was appropriate. I think these issues deserve greater scrutiny, and I hope your audit will examine this. This is not the first time allegations have been made that a business has not legitimately met the local and small business definitions for a CBE. It appears that, as long as the CBE self-certifies that it is in compliance with the law, no further review is necessary. I have attached a copy of Director Whitfield's response.

Thanks very much. If you have any questions, please feel free to contact me.

Sincerely yours,

A handwritten signature in blue ink, appearing to read 'Elissa Silverman', with a stylized flourish at the end.

Elissa Silverman  
Councilmember, At-Large  
Chair, Labor and Workforce Development Committee



September 16, 2019

Elissa Silverman  
Councilmember, At-Large  
Council of the District of Columbia  
1350 Pennsylvania Avenue, NW, Suite 408  
Washington, DC 20004

Dear Councilmember Silverman,

This is in reply to your August 30, 2019 email highlighting your concerns about Veterans Services Corporation (VSC), an Intralot subcontractor on the recently approved sports betting contract. Below please find my responses to your inquiries.

Sincerely,

Kristi C. Whitfield  
Director

**Is the lottery and sports gaming contract with Intralot in compliance with CBE law? As the Post story again inferred, it appears few jobs are created despite DC09's main partner, VSC, receiving more than half the dollars from the lottery contract.**

Yes, the contract is compliant with the District's CBE laws.

Pursuant to DC Code § 2-218.46(a)(1)(a), Intralot is required to subcontract at least 35% of the dollar volume of its contract to CBEs. Veterans Services Corp. (VSC), along with other CBE companies, is the CBE subcontractor on the contract. According to the representations of VSC and Intralot via vendor verification forms and quarterly reports, Intralot is meeting the goals of the CBE law, and all CBEs associated with this contract are currently in good standing.

Although not a procurement agency, DSLBD actively monitors CBE expenditures on the prime contract (Intralot) level. The Washington Post article you referenced notes that Intralot has a subcontracting agreement with DC09, a joint venture between VSC and Intralot; however, DC09 is not a "certified" joint venture prime contractor as defined by the District's CBE law so DSLBD cannot monitor DC09 in any way. Rather, DSLBD monitors Intralot, as the prime contractor, to ensure that the 35% CBE expenditure is met, in compliance with the CBE law.

We wholeheartedly share your desire that District businesses benefit from its CBE laws. DSLBD will continue to diligently safeguard the CBE law, and support the businesses that have been so certified. To report violations, DSLBD has a 24-hour hotline (202) 727-0019, or complaints can be emailed to [DSLBD.CBEFraud@dc.gov](mailto:DSLBD.CBEFraud@dc.gov).



**Is DSLBD re-examining the CBE certifications of the DC09 partners? These are the firms who were listed in the lottery contract.**

Intralot is meeting the goals of the CBE law, and all CBEs associated with this contract are in good standing. DSLBD will continue to monitor the parties – VSC and Intralot – via vendor verification forms, quarterly reports, and spot checks to ensure compliance.



## Appendix B

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D.C. Official Code for Certified Business Enterprises

## **D.C. Official Code for Certified Business Enterprises**

### **§ 2-218.31. Local business enterprises (LBE).**

A business enterprise shall be eligible for certification as a local business enterprise if the business enterprise:

1. Has its principal office located physically in the District of Columbia;
2. Requires that its chief executive officer and the highest-level managerial employees of the business enterprise perform their managerial functions in their principal office located in the District;  
(2A) Can demonstrate one of the following:
  - A. More than 50% of the employees of the business enterprise are residents of the District;
  - B. The owners of more than 50% of the business are residents of the District;
  - C. More than 50% of the assets of the business enterprise, excluding bank accounts, are located in the District; or
  - D. More than 50% of the business enterprise's gross receipts are District gross receipts; and
3. Can demonstrate one of the following:
  - A. The business enterprise is licensed pursuant to Chapter 28 of Title [47];
  - B. The business enterprise is subject to the tax levied under Chapter [18] of Title 47; or
  - C. The business enterprise is a business enterprise identified in § 47-1808.01(1) through (5) and more than 50% of the business is owned by residents of the District.

### **§ 2-218.32. Small business enterprises (SBE).**

(a) A business enterprise shall be eligible for certification as a small business enterprise if the business enterprise:

- (1)(A) Is a Local Business Enterprise;
  - (2) Is independently owned, operated, and controlled; and
  - (3)(A) Is certified by the United States Small Business Administration as a small business concern or meets the definition of a small business concern under the Small Business Act, approved July 18, 1958 (72 Stat. 863; 15 U.S.C. § 631 et seq.); or  
(B) Has had averaged annualized gross receipts for the 3 years preceding certification not exceeding the limits established by rules issued pursuant to § 2-218.72.
- (b) A business enterprise that is affiliated with another business enterprise through common ownership, management, or control shall be eligible for certification as a small business enterprise if:

(1) The business enterprise seeking certification as a small business enterprise is a local business enterprise;

(2) The consolidated financial statements of the affiliated business enterprises do not exceed the average annualized gross receipt limits established by subsection (a)(3)(B) of this section; and

(3) In the event of a parent-subsidary affiliation, the parent company qualifies for certification as a small business enterprise.

(c) If a business enterprise seeking certification as a small business enterprise is affiliated only with one or more business enterprises that are in a different line of business, subsection (b) of this section shall not apply, and the business enterprise shall be eligible for certification as a small business enterprise if it meets the requirements of subsection (a) of this section.

**§ 2-218.33. Disadvantaged business enterprises (DBE).**

(a) A business enterprise shall be eligible for certification as a disadvantaged business enterprise if the business enterprise is:

(1) Owned, operated, and controlled by economically disadvantaged individuals; and

(2)(A) Is a local business enterprise; or

(b) A business enterprise that is affiliated with another business enterprise through common ownership, management, or control shall be eligible for certification as a disadvantaged business enterprise if:

(1) The business enterprise seeking certification as a disadvantaged business enterprise is a local business enterprise;

(2) In the event of a parent-subsidary affiliation, both enterprises meet the requirements of subsection (a) of this section; and

(3) The business enterprise has annualized gross receipts not exceeding limits as enumerated in rules issued pursuant to § 2-218.72.

**§ 2-218.35. Resident-owned businesses (ROB).** A business enterprise shall be eligible for certification as a resident-owned business if it meets the definition of resident-owned business pursuant to § 2-218.02(15)<sup>52</sup>.

**§ 2-218.37. Local business enterprises with principal offices located in an enterprise zone (DZE).**

A local business enterprise shall be eligible for certification as a local business enterprise with principal offices located in an enterprise zone if its principal offices are located in an enterprise zone as defined by § 2-218.02(8).

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<sup>52</sup> D.C. Code § 2-218.05(15) "Resident-owned business" means a local business enterprise owned by an individual who is, or a majority number of individuals who are, subject to personal income tax solely in the District of Columbia.

**§ 2-218.38. Veteran-owned business enterprises (VOB).**

A business enterprise shall be eligible for certification as a veteran-owned business enterprise if the business enterprise:

1. Is a local business enterprise;
2. Is not less than 51% owned and operated by one or more veterans (as defined in 38 U.S.C. § 101(2));
3. In the case of any publicly owned business, not less than 51% of the stock of which is owned by one or more veterans; and
4. One or more veterans control the management and daily operations.

## About ODCA

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The mission of the Office of the District of Columbia Auditor (ODCA) is to support the Council of the District of Columbia by making sound recommendations that improve the effectiveness, efficiency, and accountability of the District government.

To fulfill our mission, we conduct performance audits, non-audit reviews, and revenue certifications. The residents of the District of Columbia are one of our primary customers and we strive to keep the residents of the District of Columbia informed on how their government is operating and how their tax money is being spent.

**Office of the District of Columbia Auditor**  
**717 14th Street N.W.**  
**Suite 900**  
**Washington, DC 20005**

**Call us:** 202-727-3600

**Email us:** [odca.mail@dc.gov](mailto:odca.mail@dc.gov)

**Tweet us:** [https://twitter.com/ODCA\\_DC](https://twitter.com/ODCA_DC)

**Visit us:** [www.dcauditor.org](http://www.dcauditor.org)



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**ATTACHMENT M**  
**Office of Lottery and Gaming**

ATTACHMENT N  
Office of Lottery and Gaming



September 10, 2021

Ridgely Bennett  
Interim Executive Director  
Office of Lottery and Charitable Games  
2235 Shannon Place, S.E.  
Washington, DC 20020-5731

Dear Mr. Bennett:

Attached is our report entitled, D.C. Sports Gambling Fails to Meet Expectations. I greatly appreciate the cooperation and collaboration of you and your team on this and other efforts to improve District services.

Thank you very much.

Sincerely yours,

Kathleen Patterson  
District of Columbia Auditor

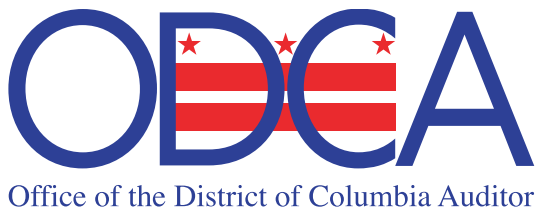
cc: Craig Lindsey, OLG

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# D.C. Sports Gambling Fails to Meet Expectations

September 9, 2021

A report by the Office of the District of Columbia Auditor



**Audit Team**  
Gregory Woods, Auditor-in-Charge  
Toya Harris, Audit Supervisor

Kathleen Patterson, District of Columbia Auditor  
[www.dcauditor.org](http://www.dcauditor.org)

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# Executive Summary

## Why ODCA Did This Audit

ODCA is mandated by D.C. Code § 36–621.11(f)(3), to prepare a study evaluating the performance of sports wagering to determine the level of District revenue generated by mobile and online gaming compared to similar jurisdictions.

## What ODCA Found

- The Office of Lottery and Gaming (OLG) operates GambetDC and regulates the private sportsbook William Hill, located at the Capital One Arena. Delays in establishing GambetDC retail locations adversely affected the platform's performance. The William Hill sportsbook retail location earned more sports wagering revenue than GambetDC, which only offered betting through the GambetDC mobile app during our review.
- In comparison with four states that operate sports wagering, the District allocates 42.5% of gross gaming revenue (GGR) to Intralot. This amount is more favorable to the District than the 49% share of GGR allocated to contractors in support of the respective sports betting platforms in New Hampshire and Rhode Island. Montana also partners with Intralot and distributes only 40% of its GGR.
- The District also pays "other direct operating costs" such as marketing and advertising incurred by the contractor (Intralot) from the District's share of GGR. After paying Intralot their 42.5% share of GGR which totaled more than \$2.34 million, OLG paid an additional \$1.58 million in other direct operating costs incurred by Intralot from May 2020 to March 2021.

- Despite having the smallest total handle (amount wagered) during the review period, GambetDC has the highest GGR margin percentage compared to other states. Although a higher GGR margin would mean that GambetDC retains a larger percentage of wagers, lower GGR margins may incentivize more bets, resulting in more revenue.
- Looking at states that also serve as regulators of sports wagering, the District and Colorado have enacted a 10% tax on privately sponsored sportsbooks GGR. Illinois has a tax rate of 15% of GGR.
- The reduced commuter population due to COVID-19 adversely affected GambetDC's performance during our review as major sporting events were cancelled or postponed.

## Steps D.C. Could Consider to Enhance Revenue

- Building out a GambetDC retail network to increase revenue as authorized by the legislation.
- OLG granting operator licenses to additional privately sponsored sportsbooks to enhance revenue as also authorized by legislation.
- Increasing the 10% tax rate on GGR to enhance total revenue.
- Negotiating terms to eliminate OLG's obligation to cover Intralot's other operating expenses.
- Increasing payouts to further incentivize bettors to place bets with GambetDC and potentially increase overall revenue.
- Improving the GambetDC app's user experience and resolving technical issues experienced by users to attract additional bettors.



# Background

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The Sports Wagering Lottery Amendment Act of 2018 took effect on May 3, 2019.<sup>1</sup> This law legalized sports wagering in the District and designated the Office of Lottery and Gaming (OLG) as both regulator and operator of sports wagering. Sports wagers can now be placed online, through mobile device applications (apps), and at retail locations in the District.

OLG, under the Office of the Chief Financial Officer (OCFO) serves as the regulatory body that oversees sports wagering within the District by adopting rules and regulations that govern sports wagering. These rules include establishing policies and procedures that provide protections for sports bettors.<sup>2</sup> OLG also regulates privately-operated sports wagering by granting licenses to operators and by monitoring gaming operations for compliance with District and federal law.

Privately sponsored operators are required to obtain operator licenses to offer sports wagering in the District. The District issues two types of private operating licenses: Class A and Class B. The more expensive Class A licenses are issued for retail locations located within the District's various sports venues. These locations, as defined by law, include the Capitol One Arena, Audi Field, Nationals Park, and St. Elizabeths East Entertainment and Sports Arena. Class A operators can also accept wagers through mobile apps within two blocks surrounding the retail location.

Alternatively, Class B operator licenses can be granted to retailers throughout the District. However, Class B operators cannot be located within two blocks of Class A facilities. All wagers with Class B operators must be placed within the Class B retail location.<sup>3</sup>

During the scope of our review, the William Hill Sportsbook was the sole licensed Class A operator within the District<sup>4</sup>, and there were no Class B operators. In partnership with Monumental Sports & Entertainment and Caesars Entertainment, the William Hill Sportsbook opened a retail location at the Capital One Arena on August 3, 2020. In addition to operator license fees, the District also collects a 10% tax on operators' monthly gross gaming revenue (GGR).<sup>5</sup>

In addition to regulating privately operated sports wagering sportsbooks, the Sports Wagering Act also permits OLG to be an operator itself and conduct mobile app, online, and retail (i.e., in-person) sports wagering.

Following approval by the D.C. Council on July 16, 2019, OLG negotiated the terms on a sole source contract with Intralot to develop the District's sports wagering platform. Agreed upon terms include a provision that costs associated with providing this platform would not exceed \$215 million. In turn, Intralot Inc developed GambetDC, the District's sports wagering platform that allows users to place bets

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<sup>1</sup> Sports Wagering Lottery Amendment Act of 2018, D.C. Law L22-312, Effective from May 3, 2019.

<sup>2</sup> D.C. Code § 36-621.02.

<sup>3</sup> D.C. Code § 36-621.06.

<sup>4</sup> OLG has issued another Class A license to BetMGM located at Nationals Park in June of 2021.

<sup>5</sup> D.C. Code § 36-621.15.

throughout the city.<sup>6</sup> During our review, OLG had not yet opened any GambetDC retail locations. The only physical location for bettors to place wagers within the District during the scope of this review, was through the privately sponsored William Hill Sportsbook retail location at the Capital One Arena.<sup>7</sup>

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<sup>6</sup> GambetDC users are not able to place wagers within a two-block radius of Class A facilities.

<sup>7</sup> Through the audit period, GambetDC revenue was generated solely from online and mobile wagers.

# Objective, Scope, and Methodology

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## Objectives

The objective of this review was to compare the amount of revenue generated by sports wagering for the District to that of similar jurisdictions in accordance with D.C. Code § 36–621.11 (f)(3):

DC Code § 36–621.11(f)(3) Twenty-four months after May 3, 2019, the Office of the District of Columbia Auditor shall prepare a study evaluating the performance of the sports wagering instituted by this subchapter to determine the level of District revenue generated by mobile and online gaming compared to other similarly situated jurisdictions and submit the completed study to the Mayor and Council.

## Scope

The scope of this review was May 1, 2020 to March 31, 2021.

## Methodology

To conduct this review, we selected five similar jurisdictions for comparison to GambetDC, District’s mobile and online sports wagering platform:

- Rhode Island
- Montana
- New Hampshire
- Illinois
- Colorado

To select similar jurisdictions, ODCA first narrowed the list of states offering sports wagering to only include states that allowed sports wagering on mobile and online platforms, due to the District’s delay in developing a network of licensed retail locations. This allowed ODCA to compare selected states’ online and mobile app performance to GambetDC. Reported data for Montana, Rhode Island, New Hampshire, Colorado, and Illinois reflects results of only mobile sports wagering. Additional revenue has been generated for each of the selected states through in-person wagering but is not discussed for comparison’s sake.

Next, ODCA considered the following factors during the selection process:

- The state’s population.
- The date mobile and online sports wagering was initiated.
- Whether states operated their own sports betting mobile application.

Figure 1 shows the District and the states that ODCA selected.

**Figure 1: District of Columbia and States Selected for Comparison**

<b>Jurisdiction</b>	<b>Types of Wagering Currently Operating with State</b>	<b>Population</b>	<b>Sports Wagering Launch Date</b>	<b>Operator/Regulator</b>
<b>District of Columbia</b>	In-person retail and mobile statewide	689,545	28–May-20	Operator and Regulator
<b>Rhode Island</b>	In-person retail and mobile statewide	1,097,379	26–Nov-18	Operator
<b>New Hampshire</b>	In-person retail and mobile statewide	1,377,529	30–Dec-19	Operator
<b>Illinois</b>	In-person retail and mobile statewide	12,812,508	18–Jun-20	Regulator
<b>Montana</b>	Mobile within Boundary restrictions	1,084,225	Week of 3/9/2020	Operator
<b>Colorado</b>	In-person retail and mobile statewide	5,773,714	1–May-20	Regulator

Rhode Island, New Hampshire, and Montana were selected because they had populations most similar to the District's. Illinois and Colorado were selected for having an online sports betting launch date near the District's launch date of May 28, 2020.

ODCA interviewed the District's Office of Lottery and Gaming (OLG) staff and corresponded with Lottery staff from the comparison states. ODCA also conducted a detailed review of monthly mobile and online sports wagering revenue data for each state. Additionally, ODCA reviewed relevant laws and regulations to understand the structure of sports wagering in each state including review of operator contracts where available.

To compare revenue generated by each state, ODCA used Gross Gaming Revenue (GGR) a key metric used by the gaming industry to measure performance. GGR is the difference between the amount of money players wager (i.e., the handle), minus the amount that they win (i.e., payouts). The equation is this: *handle minus payouts equals GGR*.

# Audit Results

## GambetDC Sports Betting Mobile App

As the operator of GambetDC, OLG's contractual agreement with Intralot to manage the GambetDC app mandates a 42.5% share of GGR, plus payment for "other direct operating costs".

OLG calculates GGR by subtracting GambetDC payouts from total stakes. Total stakes is the amount wagered by bettors, plus GambetDC bonuses issued for promotional purposes. GambetDC bonuses are credited to user accounts to encourage further betting. More than \$1.1 million in bonuses were issued to bettors for promotional purposes during the period. The \$1.1 million in bonuses is factored into Intralot's 42.5% share of GGR which totaled \$2,436,076 between May 2020 and March of 2021.

OLG also agreed to cover other direct operating costs related to the operation of sports betting incurred by Intralot and that fall outside Intralot's contractual responsibilities. Examples of other direct operating costs include bonuses and promotions for bettors, streaming fees, and marketing activities. These costs, which are paid by OLG to Intralot, were more than \$1.58 million.

**Figure 2: Intralot Expenses (in thousands) May 28, 2020–March 2020**

Intralot Expenses	
Intralot % of GGR (42.5%)	\$ (2,346.00)
Intralot Other Direct Operating Costs	\$ (1,588.00)
Total Intralot Expenses	\$ (3,934.00)

## D.C. General Fund Transfer

Between the launch of GambetDC on May 28, 2020, and the end of March 2021, bettors placed \$30.6 million in online and mobile wagers. GambetDC paid out more than \$26.2 million in winnings during the same period. As a result, \$4.37 million remained. This amount is referred to as Net Gaming Revenue (NGR). Unlike GGR, NGR does not include bonuses since these are credits issued by OLG and do not represent actual revenue received from bettors. The \$4.37 million in NGR was further reduced by Intralot expenses totaling more than \$3.93 million (see Figure 2 above). The remaining \$444,398 in sports wagering revenue was transferred to the D.C. General Fund.



**Figure 3: D.C. General Fund Transfer from GambetDC (in thousands) May 28, 2020–March 2021**

Handle	GambetDC Payout	NGR <sup>8</sup>	Total Intralot Expenses	General Fund Transfer
\$30,600	\$ (26,222)	\$4,378	\$ (3,934)	\$444

Source: OLG

### William Hill Sportsbooks

Through the audit period, the William Hill Sportsbook was the lone privately operated sportsbook and thus the lone competitor to GambetDC in the District. The William Hill Sportsbook at the Capital One Arena officially opened on August 3, 2020, and William Hill launched its mobile sports app in December 2020. As an approved Class A sports wagering facility, the William Hill Sportsbook allowed bettors to place wagers in its physical retail facility at the Capital One Arena. Bettors are also allowed to place wagers within two blocks of this location through the William Hill sportsbook mobile app.<sup>9</sup>

Between its August 3, 2020, launch and March of 2021, more than \$94.9 million in bets were placed through the William Hill Sportsbook; \$88.9 million in bets were placed at its Capital One Arena retail location and \$6 million in bets were placed through the William Hill mobile app.

In terms of GGR, the William Hill sportsbook retail location netted over \$13.2 million within the review period, while mobile app earned \$731,000. This resulted in a total of more than \$13.9 million in GGR as shown in Figure 4. The District was entitled to 10% of William Hill's GGR equaling \$1,385,675.54 in tax revenue between August 3, 2020, and March 2021.<sup>10</sup>

**Figure 4: William Hill Sportsbook Handle, GGR, and Tax Revenue (in thousands)  
August 3, 2020–March 31, 2021**

	Retail Location	Mobile App	Total
Handle	\$88,849	\$6,092	\$94,941
GGR	\$13,125	\$731	\$13,856
Tax Revenue	\$1,312	\$73	\$1,385

Source: OLG

<sup>8</sup> Total stakes – Bonuses – GambetDC Payout = NGR

<sup>9</sup> D.C. Code § 36-621.06(e) permits Class A operators to apply to operate sports wagering conducted over the internet, through mobile applications, or through other digital forms, but not through a physical location, outside of the physical confines of its approved sports wagering facility, within 2 blocks of its designated facility; provided, that the sports wagering conducted by a Class A operator over the internet, through mobile applications, or through other digital forms may not function within the physical confines of a different Class A operator's designated facility.

<sup>10</sup> In accordance with DC Code § 36-621.15 an operator shall pay the District 10% of their gross sports wagering revenue.

The retail location for William Hill generated vastly more GGR, and thus tax revenue, than its mobile app, even when taking into account that the app launched 4 months later. This suggests the importance of having retail locations; betters appear to prefer placing traditional in-person wagers instead of through the mobile apps.

### GambetDC and William Hill Comparison

William Hill generated more GGR than GambetDC between May 2020 and March 2021, as shown in Figure 5.

**Figure 5: Total Gross Gaming Revenue (GGR) Generated in District Since Inception of Sports Wagering May 2020–March 2021**

	GambetDC GGR	William Hill Retail GGR	William Hill Mobile App GGR
May-20	(922.00)		
Jun-20	30,885.95		
Jul-20	128,950.63	1,739.95	
Aug-20	258,200.37	1,425,274.70	
Sep-20	417,309.25	1,305,402.56	
Oct-20	767,164.60	2,717,767.60	
Nov-20	882,670.09	2,728,521.75	
Dec-20	807,216.41	1,833,265.73	68,170.71
Jan-21	913,384.35	1,531,451.17	360,657.18
Feb-21	596,045.90	552,587.48	180,126.47
Mar-21	715,244.13	1,029,250.11	122,539.86
<b>Total</b>	<b>5,516,149.68</b>	<b>13,125,261.05</b>	<b>731,494.22<sup>11</sup></b>

The District was set to receive \$1.83 million in revenue generated as a result of sports wagering within the District. William Hill's larger GGR translated to nearly \$1.4 million dollars in sports revenue for the District whereas GambetDC only generated \$444,000, despite being launched two months prior.

<sup>11</sup> William Hill GGR amounts taxed by the District at 10% rate.

Figure 6: Total Sports Wagering Revenue Generated for the District May 2020–March 2021

GambetDC (in thousands)	William Hill Sportsbook (in thousands)	Total
\$ 444	\$1,386	\$1,830

## Comparison to Similar Jurisdictions

### *Population-Based Comparison: Montana, New Hampshire, and Rhode Island*

Montana, New Hampshire, and Rhode Island were selected based on having a population most similar to the District. It is important to note, however, that the District's population is the smallest of the four states as shown in Figure 7.

Figure 7: State Populations

Jurisdiction	Population
District of Columbia	705,749
Rhode Island	1,059,361
Montana	1,068,778
New Hampshire	1,359,711

The District relies on a robust commuter population coming into the city for work and experienced a decrease in commuters with the switch to remote work during the COVID-19 pandemic. This in turn decreased the number of potential bettors, as wagers can only be placed via GambetDC within the District's boundaries.

As well as being relatively small states, Montana, New Hampshire, and Rhode Island also operate their respective sports wagering platforms in partnership with private sportsbooks. Rhode Island partnered with International Game Technology (IGT) and subcontractor William Hill to develop their sportsbook. The District and Montana both worked with Intralot to develop their own online sportsbook, GambetDC and Sports Bet Montana, respectively. However, in Montana, the mobile sports betting application is accessible only within licensed Sports Bet Montana locations.

New Hampshire, which has the highest handle of the comparison states, operates its own sportsbook but partnered with the sportsbook DraftKings to operate online sports wagering.

States that operate sports wagering platforms split revenue at an agreed upon rate with contractors selected to administer sports betting. Montana's agreement allocates 40% of GGR to the contractor which represents the most favorable share of GGR. The District's 42.5% allocation of GGR to Intralot

is the second-best rate of operating states selected for comparison. New Hampshire and Rhode Island have both agreed to distribute 49% of GGR to contractors for operating their respective sports wagering platforms.

The District also agreed to contract terms that cover other direct operating costs such as marketing and advertising by deducting from the District's share of GGR. We reviewed state statutes in each state and operator contracts in Montana and New Hampshire. Rhode Island law permits deduction of marketing costs and some fees prior to dividing revenue between the state and contractor as indicated in Figure 8. Montana, and New Hampshire contracts do not require reimbursement of contractor operating funds.

**Figure 8: Operating Structure of Comparison States**

State	Jurisdictions Revenue Percentage	Contractor Revenue Percentage
<b>District of Columbia</b>	57.5% of Gross Gaming Revenue minus other direct operating costs incurred by the contractor (Intralot).	42.5% of Gross Gaming Revenue plus other direct operating costs
<b>Rhode Island</b>	51% of sports wagering revenue is allocated to the state.	32% of sports wagering revenue is allocated to the authorized vendor.  17% is allocated to the host facilities.
<b>New Hampshire</b>	The New Hampshire Lottery receives 51% of all Gross Gaming Revenue generated from the online platform within the state.	49% of all Gross Gaming Revenue generated from the online platform within the state.
<b>Montana</b>	60% percent of GGR for the Lottery's compensation.	40% percent of GGR for the Contractor's compensation.

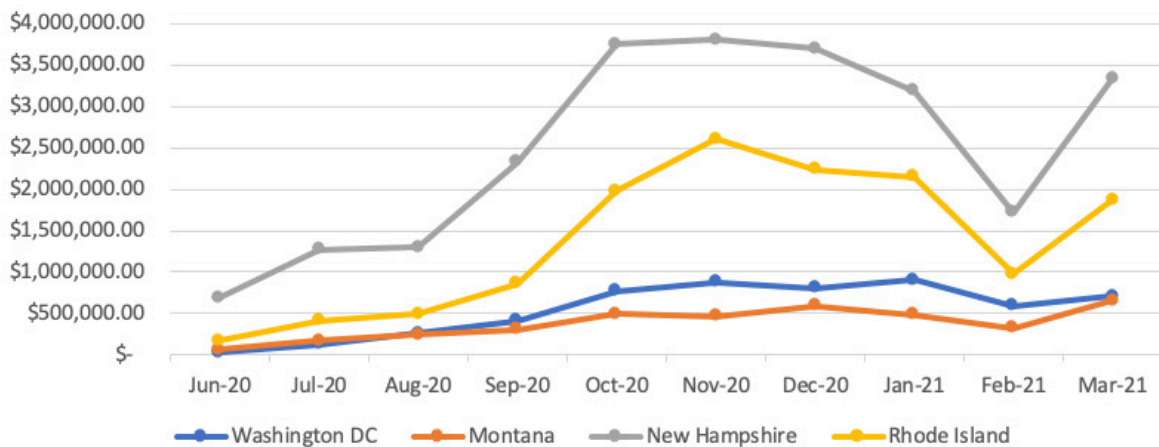
In terms of overall handle, the District had the smallest total mobile handle of the four states. Specifically, since GambetDC's May 28, 2020 launch, the District has handled over \$31.7 million dollars in mobile sports bets. Montana, which also contracts with Intralot, handled a similar amount in mobile bets with a \$32.2 million handle. New Hampshire and Rhode Island's handles totaled \$349.5 million and \$142.8 million respectively. Rhode Island has approximately 50% more residents than the District, while New Hampshire's population is nearly double. However, the increase in total handle is not proportional to the difference in population. For example, despite having nearly twice the number of residents, New Hampshire's total handle during the review period is more than 10 times that of the District.

Figure 9: Total Handle (Mobile) of Comparison States

Jurisdiction	Total Handle	Population
DC	\$31,722,271	705,749
MT	\$32,169,883	1,068,778
RI	\$142,884,827	1,059,361
NH	\$349,536,300	1,359,711

ODCA did find that the monthly changes in GGR within the District followed a similar pattern to the three other states as seen in Figure 10. However, the increase in GGRs is more modest in the District and in Montana than in Rhode Island and New Hampshire.

Figure 10: GGR for Jurisdictions with Similar Population



The low initial GGRs across states can be attributed at least in part to the cancellation or postponement of major sporting events due to the COVID-19 pandemic. For example, the National Basketball Association (NBA) resumed play in late July 2020 after postponing its season due to COVID-related health and safety concerns. Similarly, the Major League Baseball (MLB) season was delayed from its usual March start, to late July 2020.

Overall, states selected for comparison experienced significant increases in GGR as sports resumed or began play. However, the District and Montana did not experience as significant a spike in bets when the National Football League (NFL) began play in September 2020 as New Hampshire and Rhode Island.

### Similar Launch Date Comparison: Illinois and Colorado

Illinois and Colorado were selected for comparison for accepting initial sports wagers within the same period as the District. Specifically, Illinois's start date was June 18, 2020, Colorado on May 1, 2020, while

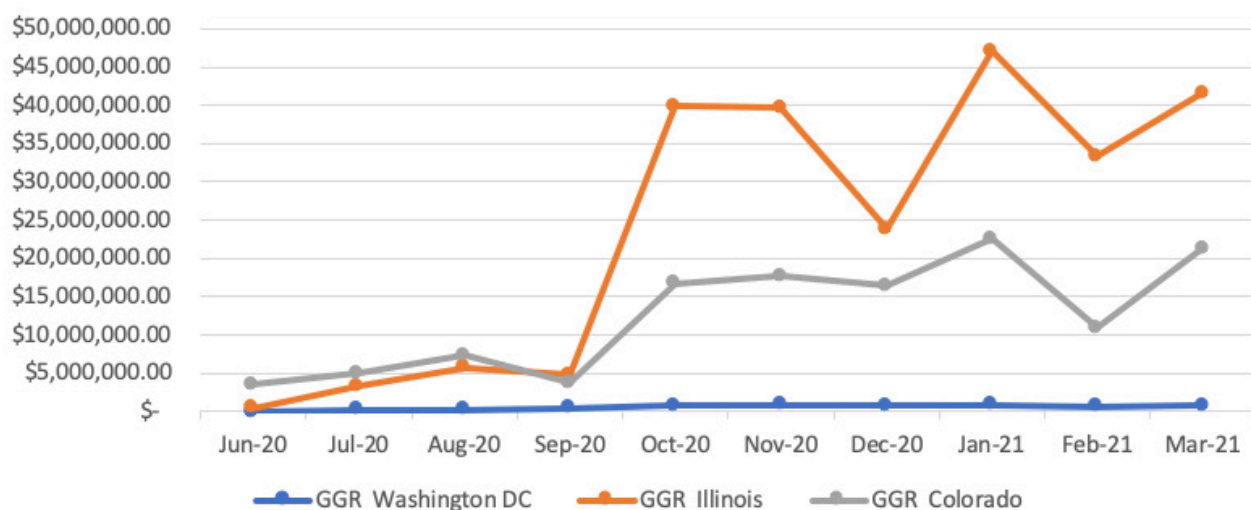


GambetDC was introduced on May 28, 2020.

Illinois and Colorado regulate multiple online licensed sportsbooks including DraftKings, BetMGM, BetRivers, FanDuel, and the William Hill Sportsbook. As a result, bettors are provided with numerous options to place wagers on sports online or through mobile apps throughout the state. In comparison, the District approved sports wagering through the lone privately sponsored sportsbook that applied, the William Hill Sportsbook. However, customers must be within two blocks of the William Hill facility to place mobile sports bets.

In comparing the performance of GambetDC to Colorado and Illinois mobile sports offerings, the District's revenue remained mostly flat, while Illinois and Colorado experienced substantial increases in mobile GGR between September 2020 through October 2020 as displayed in Figure 11. This spike may be attributed to the start of the NCAA and NFL football seasons. Additional revenue was also generated through parlay bets<sup>12</sup> placed in conjunction with the start of the NFL season. The District's performance remained flat and did not show similar growth as the sporting seasons resumed.

**Figure 11: GGR for Jurisdictions with similar launch date: D.C., Colorado, and Illinois**



It may be beneficial for D.C. to attract more private sportsbooks like Illinois and Colorado in order to increase GGR. However, it is difficult to make a conclusive comparison as these states have a much larger population than the District as reflected in Figure above.

<sup>12</sup> Parlay bets are defined as a single sports wager that involves two or more bets combined into one.

Figure 12: Total Handle (Mobile)

Jurisdictions	Total Handle
D.C.	\$37,814,408.11 <sup>13</sup>
Colorado	\$2,039,450,373.25
Illinois	\$3,460,887,961.65

ODCA reviewed user comments on the iOS app store and noted that the GambetDC app received poor ratings by users. The app faced functionality and technical issues including financial institutions declining to process transactions and confusion about geographic restrictions for placing wagers.<sup>14</sup> This further hampered GambetDC's performance in comparison to Illinois and Colorado. Both states have agreements on terms with privately sponsored sportsbooks.

### Regulators - Sports Wagering Tax

Like Illinois and Colorado, the District also regulates privately sponsored sportsbooks such as the William Hill Sports book, thus receiving a percentage of sports wagering revenue at a rate determined by the state. The District and Colorado currently tax private sports wagering operators at 10% of the gross sports wagering revenue whereas Illinois taxes at a higher tax rate of 15%.

Figure 13: State Tax Share for States that Regulate Privately Operated Wagering

State	State Tax Share	
Illinois	15%	A 15% tax is imposed on sports wagering licensee's adjusted gross sports wagering receipts from sports wagering. Adjusted gross sports wagering receipts" means a master sports wagering licensee's gross sports wagering receipts, less winnings paid to wagers in such games.
Colorado	10%	Sports-betting activity is taxed at the rate of 10% of net sports betting proceeds.
District of Columbia	10%	10% tax of sports wagering revenue for licensed operators. (William Hill Sportsbook)

<sup>13</sup> This amount encompasses \$31,722,270.73 and \$6,092,137.38 in mobile sports wagers placed through GambetDC and the William Hill sportsbook respectively.

<sup>14</sup> After 284 reviews, GambetDC has an average rating of 1.5 out of 5 in the iOS app store as of August 3, 2021.

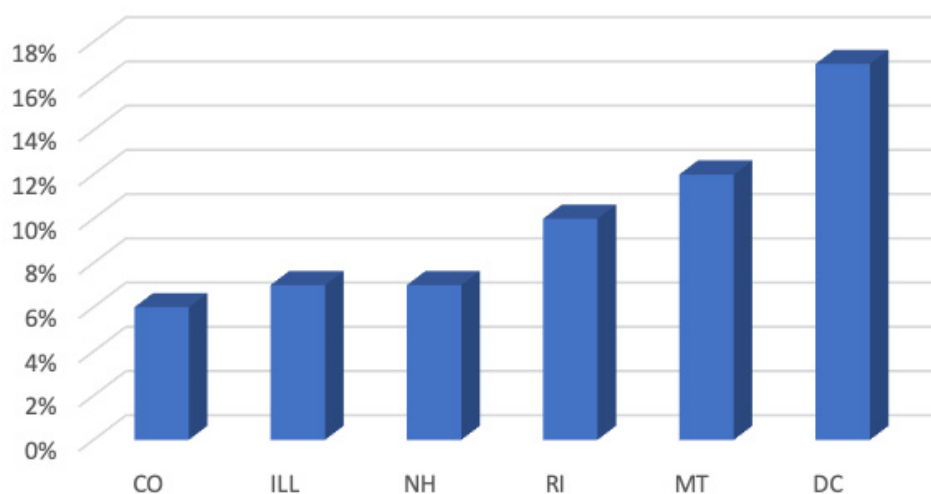
## Mobile Gross Gaming Revenue Margin Comparison– All Jurisdictions

Finally, ODCA calculated the mobile Gross Gaming Revenue (GGR) Margin<sup>15</sup> for all states selected for comparison as depicted in Figure 14. This indicator gauges the degree to which the jurisdictions retain handle after payouts.

The District's GGR Margin outpaced all comparative states by retaining 17% of sports wagers while Montana's 12% margin was second. Rhode Island's 10% margin was the mean of the selected states, while New Hampshire and Illinois retain only 7% of their GGR. Colorado has the smallest GGR margin percentage at 6%.

GambetDC is an outlier in terms of GGR Margin compared to the other states. Although GambetDC currently retains a greater percentage of its handle, the District may benefit from increasing payouts to bettors. This would decrease the District's GGR Margin, but it may further incentivize bettors to use GambetDC if they think they can win more money.

Figure 14: GGR Margin



<sup>15</sup> The GGR Revenue Margin formula is GGR divided by Amount Wagered (Handle)

# Conclusion

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ODCA recognizes the difficulty of making judgments on the performance of GambetDC due to the unforeseen circumstances attributed to the COVID-19 pandemic. Nevertheless, when compared to both William Hill sportsbook in the District and to results in other states, GambetDC did not perform as well.

Based on the strong William Hill retail experience, ODCA did find that delays in establishing a retail network of GambetDC retail locations has likely adversely impacted the platform's performance to date. Increased emphasis on establishing a GambetDC retail network would likely increase revenue and benefit the District. Additionally, OLG may benefit by granting operator licenses to additional privately sponsored sportsbook. Illinois and Colorado have both contracted with multiple private sportsbooks resulting in substantial gains in bets handled and in GGR.

The District's 10% tax on privately sponsored sportsbooks mirrors the rate enacted by Colorado, while Illinois has a 15% tax on GGR. The District could explore whether increasing the 10% tax rate on GGR would increase revenue while keeping strong privately operated sportsbooks.

The District's 42.5% allocation of GGR to Intralot is the second most favorable rate of the states selected for comparison. Montana's 40% allocation (also with Intralot) is the most favorable rate for a state while Rhode Island and New Hampshire have agreed to share 49% of GGR with contractors. OLG also agreed to pay GambetDC's other direct operating costs. The District could consider negotiating terms that eliminate OLG's obligation to cover contractor operating expenses consistent with agreements in New Hampshire and Montana.

Despite having the lowest total handle, the District has the highest GGR margin of all jurisdictions selected for comparison. The District may benefit from incentivizing betters with improved betting odds. Although the District would retain a smaller share of revenue, improved odds may lead to an increase in bets. Improving the GambetDC app's functionality and technical issues experienced by users could also assist in attracting additional betters to GambetDC.

Sports wagering in the District has the potential to generate revenue similar to that received by other states and OLG should consider options reflected in this report. Overall, the future success of GambetDC will be tied not just to the strength of the District's recovery from the pandemic but also to the steps the OLG takes to increase sports wagering revenue.

## Agency Comments

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On August 24, 2021, ODCA sent a draft copy of this report to the Office of Lottery and Gaming (OLG) for review and written comment. OLG responded with comments on September 3, 2021. Agency comments are included here in their entirety.



GOVERNMENT OF THE DISTRICT OF COLUMBIA  
OFFICE OF THE CHIEF FINANCIAL OFFICER



Office of Lottery and Gaming

September 3, 2021

The Honorable Kathleen Patterson  
District of Columbia Auditor  
717 14th St. NW, Suite 900  
Washington, DC 20005

Re: District of Columbia Auditor Report—*D.C. Sports Gambling Fails to Meet Expectations*

Dear Ms. Patterson:

The Office of Lottery and Gaming appreciates the opportunity to address the findings and considerations set forth in the *D.C. Sports Gambling Fails to Meet Expectations* report. OLG management generally accepts the assessment of the sports betting landscape in the District with some exceptions that are further detailed in our responses. Despite the initial negative impact of the COVID 19 pandemic on professional sporting events and the number of commuters and tourists that visit the District, significant progress has been made since launching sports wagering in the District. We are excited about the future and developing a robust and lucrative sports betting business that supports the economic vitality of the District.

The scope of this review was May 1, 2020, to March 31, 2021. Since this time, there have been significant enhancements to the sports betting landscape that we have highlighted. Many of these initiatives align with the recommendations outlined in the report.

Sincerely,

Frank Suarez  
Executive Director

*Attachment*

cc: Mr. Gregory Woods, Auditor-in-Charge

## **D.C. Sports Gambling Fails to Meet Expectations Management’s Responses to the “Steps D.C. Could Consider to Enhance Revenue” Contained in The Report**

### **General Comments**

The Office of Lottery and Gaming appreciates the opportunity to address the findings and considerations set forth in the *D.C. Sports Gambling Fails to Meet Expectations* report. OLG management generally accepts the assessment of the sports betting landscape in the District with some exceptions that are further detailed in our responses. Despite the initial negative impact of the COVID 19 pandemic on professional sporting events and the number of commuters and tourists that visit the District, significant progress has been made since launching sports wagering in the District. We are excited about the future and developing a robust and lucrative sports betting business that supports the economic vitality of the District.

The Office of Lottery and Gaming (OLG) is committed to responsibly developing a robust and sustainable sports betting industry in the District. The model allows businesses, both large and small, as well as the District government to participate as operators in this emerging industry. Therefore, inclusion of the mobile and online sports wagering revenue generated by the District, as well as the tax revenue generated via mobile and online by private operators, may provide a more consistent comparison of the District’s overall sports wagering business when evaluated relative to other jurisdictions that also tax private operators, such as Colorado and Illinois.

In addition, we have also addressed each of the Auditor’s considerations below.

### **ODCA’s Consideration 1**

Building out a GambetDC retail network to increase revenue and benefit the District as authorized by the legislation.

### **OLG’s Response**

OLG’s model was created to include a strong retail presence. The goal was to leverage our existing retail network while expanding into new establishments. The COVID 19 pandemic greatly impacted GambetDC’s retail strategy. Our retail program was scheduled to roll out on the heels of the GambetDC mobile app launch on May 28, 2020, but the public health restrictions that led to limited operation and offerings, and in many cases, closure of social settings along with the significant reduction in commuter traffic caused a shift in direction. OLG made a strategic decision to postpone the launch of retail sports betting in favor of developing and launching the iLottery platform which helped to generate needed revenue during the challenging times.

In July 2021, OLG launched its retail sports betting program with self-service kiosks that allow people interested in sports betting the opportunity to place a wager at their favorite local D.C. businesses. The kiosk features a touch screen, live-updating odds, and can link to GambetDC’s app for players who wish to use digital bet slips. Currently, GambetDC kiosks are licensed to operate at Ben’s Next Door, Lou’s City Bar, Takoma Station Tavern, and Dirty Water. Kiosks will continue to be introduced into small business establishments in the District, including restaurants,

bars, and convenience stores. By early 2022, GambetDC wagers will also be available to be placed at point-of-sale terminals similar to lottery online products which will further expand the product offering.

It is important to note that GambetDC retail provides new revenue streams for local business as they recover from the pandemic. The local businesses offering sports betting via GambetDC will receive a boost in revenue resulting from a 5% commission on all sports betting sales and a 1% commission on the cashing of sports betting tickets.

## **ODCA's Consideration 2**

OLG granting operator licenses to additional privately sponsored sportsbooks to enhance revenue as authorized by legislation.

## **OLG's Response**

OLG has issued two Class A Sports Wagering Operator licenses. Additionally, we have issued 11 Sports Wagering Supplier licenses and 58 Sports Wagering Occupational licenses. William Hill's sportsbook at Capital One Arena recently moved from a temporary location inside the box office area of Capital One Arena to its permanent location inside the area formerly occupied by The Green Turtle restaurant. William Hill is also operating a sports wagering mobile app within the surrounding two-block zone. In June 2021, BetMGM launched its sports wagering mobile app within Nationals Park and the surrounding two blocks. BetMGM is expected to open its physical sportsbook at Nationals Park later this summer. FanDuel recently submitted an application to operate a Class A sportsbook at Audi Field. That application is currently under review by OLG's Regulation and Oversight Division.

In addition to the aforementioned Class A locations, OLG has issued a Class B Operator license to Grand Central LLC, 2447 18th Street. NW, Washington DC 20009.

While, overall, the District financially benefits from the programs that the OLG regulates, including privately operated sports wagering, the cost of licensing and ongoing compliance of private operator licensees has a net impact on the OLG's annual transfer to the General Fund. It is important to note that the District collects tax revenue, assessed at 10% of monthly gross gaming revenue (total amount wagered less prizes paid) from private sports wagering operators. OLG's revenue reports do not reflect the private operator tax revenue because those taxes are collected by the Office of Tax and Revenue and are not accounted for on the OLG's financial statements. As of June 30, 2021, the District has collected \$1,571,997 in GGR taxes from private sports wagering operators.

As noted in the report, the cost of regulating far exceeds the licensing fees collected by license applicants. OLG is using GambetDC revenue to make up the shortfall. The licensing fees collected from private operated sports wagering in 2020 and 2021 as of June 2021 were \$2,069,400 while the anticipated hard costs of the program were \$3,680,385. Licensing and regulatory costs will continue to outpace licensing fees collected even after the startup costs for the regulatory program/division are phased out. Licensing fees are set by statute. OLG will continue to monitor

costs and, if warranted, will provide recommendations to Council for their consideration of any necessary modifications.

### **ODCA's Consideration 3**

Increasing the 10% tax rate on GGR to enhance total revenue.

### **OLG's Response**

The 10% tax rate is set by law. The OLG is aware of the tax rates set in other jurisdictions and will provide such information to the Council and Mayor for their consideration of potential changes to the law that would be beneficial to the District.

### **ODCA's Consideration 4**

Negotiating terms to eliminate OLG's obligation to cover the contractor's other direct operating expenses.

### **OLG's Response**

All of the direct costs contained in the contract are necessary for the successful operation of a sportsbook. The OLG is reviewing the contract to determine if those costs should be added to the percentage of GGR paid to the contractor or if the services covered under the direct costs (e.g. advertising) should be transferred to a separate contract. However, because these are required services, incorporating the costs of these services into the percentage of GGR paid to the contractor or moving them to a different contract will not likely increase revenue to the District.

### **ODCA's Consideration 5**

Increasing payouts in order to further incentivize bettors to place bets with GambetDC to increase overall revenue even though it would reduce the District's GGR margin.

### **OLG's Response**

OLG and its vendor continuously review payouts and will make adjustments as required in order to be competitive in the marketplace and to maximize revenue to the District.

### **ODCA's Consideration 6**

Improving the GambetDC apps user experience and resolving technical issues experienced by users to assist in attracting additional bettors to GambetDC

### **OLG's Response**

GambetDC is continually being improved to meet the needs of its customers. Enhancements that have been implemented since March 2021 include the following:

- Update of the registration process
- Introduction of pre-determined parlay wagers section to promote easy parlays
- Log in with the FaceID
- Daily promotions that incentivize play

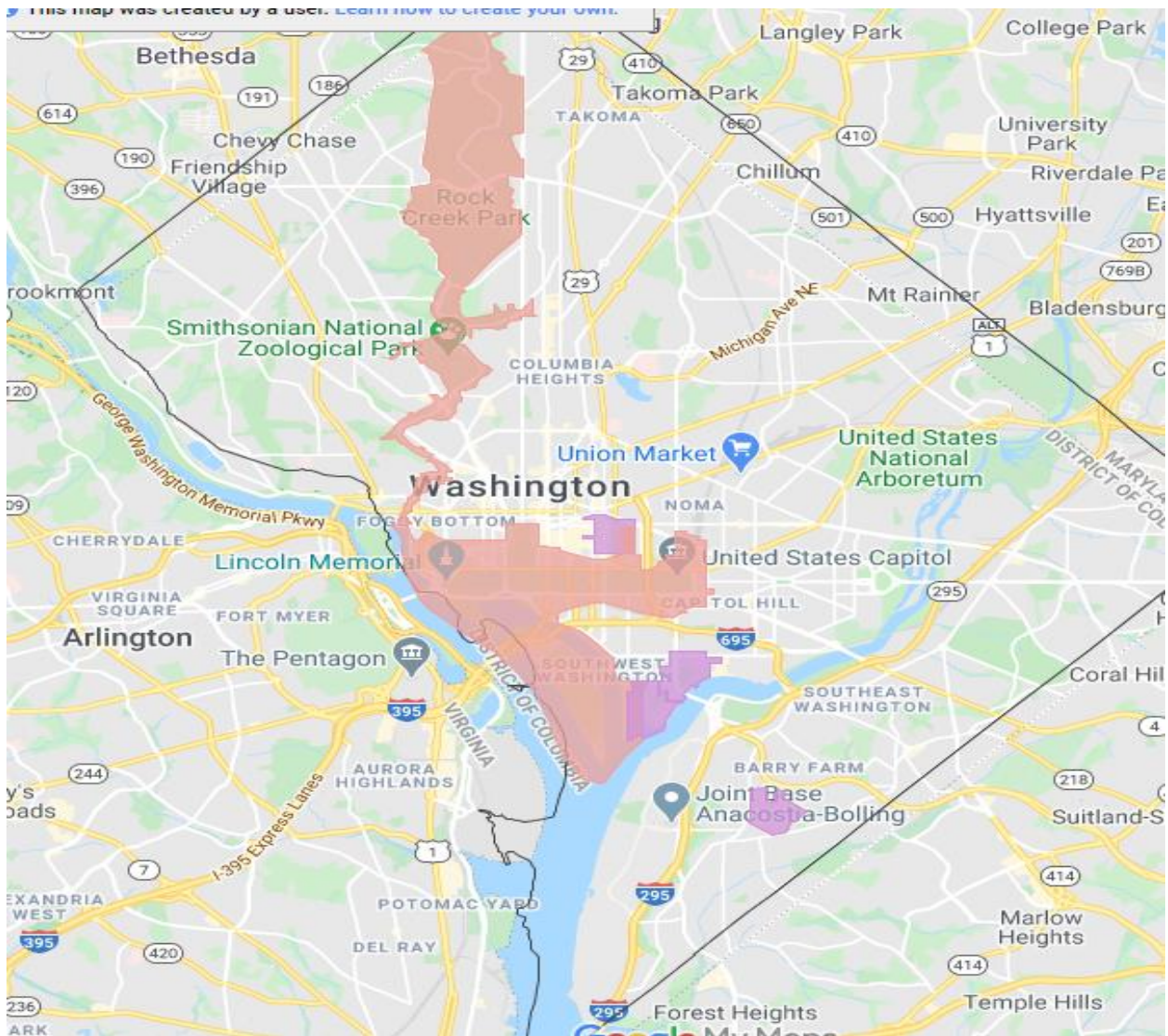
- Ability to locate a GambetDC retailer location without exiting the app
- Inclusion in Google Play store

GambetDC is currently undergoing several key initiatives, including the following:

- Revamp of GambetDC user interface and user experience for easier and faster player navigation
- Betting options enhancements including the introduction of teasers and richer proposition bets
- Evolution of logo and imagery to be more reflective of a sportsbook

Any review of GambetDC must take into account the unique rules, that are specific only to bettors in the District of Columbia due to a long-existing federal law, are likely to be confusing to individuals the first few times they place bets. The appropriations act that established the lottery and its funding source in 1982 also included language that prohibited the advertising and sale of lottery and conducting other forms of gaming within the Federal enclave as geographically defined by the Shipstead-Luce Act. Thirty-nine years later, this prohibition is still in existence, which means that OLG cannot license retailers, sell games, or advertise its games or brand within the monumental and governmental core of the District, along much of the Potomac waterfront, or abutting Rock Creek Park. It should be noted that private sports operators would be subject to the same restriction and would not eliminate consumer frustration. Essentially, OLG and its gaming licensees cannot have any presence in the heart of the District where people go to work, do business, and come to visit.

In addition to the enclave restriction, OLG cannot operate its sports wagering mobile app or license sports wagering retail locations within the 2-blocks surrounding the four designated Class A facilities: Audi Field, Capital One Arena, Nationals Park, and St. Elizabeths East Entertainment Sports Arena. To comply with these restrictions, OLG has instituted buffer zones along the borders of the District and within areas of the District where GambetDC cannot operate. Following is a map of the exclusionary zones:



\*Pink is the area covered by the Shipstead-Luce Act. Purple is are the Class A Operator Zones.

These location-based restrictions are complex to navigate both from a player perspective and from an operational standpoint. While all U.S. jurisdictions must comply with the Federal Wire Act, which requires all wagering to remain within the state's jurisdictional boundaries, and can quite easily relay this law's requirement to players/consumers, OLG through in-app pop-up messages and multi-media marketing campaigns must continuously communicate where the "restricted from play" areas are within the District and precisely why the app or website won't allow them to place a wager even though they are physically within the District. The perception is that the GambetDC platform doesn't work when it is working exactly as required by District and federal laws by not allowing wagers to take place within significant areas within the District.

In order to provide players with clearer information, we have refined in-platform pop-up messages received by players to home in on specific geolocation-related issues. We have also launched communications campaigns to educate players on the complex nature of the location-based restrictions.



A second issue players have encountered relates to financial institutions declining to process sports wagering transactions. Because of the relative newness of legalized online sports betting, many financial institutions still will not process legal sports betting transactions. To address this industry wide issue, we've created campaigns to inform players about the restrictions that some banks and credit card providers have on processing gambling-related transactions (that prevent players from using these bank-issued cards to fund account deposits). The addition of multiple payment options has significantly reduced this issue.

## Appendix A

Figure 15: Total Gross Gaming Revenue Generated in District Since Inception of Sports Wagering

	GambetDC GGR	William Hill Retail GGR	William Hill Mobile App GGR	
May-20	(922.00)			
Jun-20	30,885.95			
Jul-20	128,950.63	1,739.95		
Aug-20	258,200.37	1,425,274.70		
Sep-20	417,309.25	1,305,402.56		
Oct-20	767,164.60	2,717,767.60		
Nov-20	882,670.09	2,728,521.75		
Dec-20	807,216.41	1,833,265.73	68,170.71	
Jan-21	913,384.35	1,531,451.17	360,657.18	
Feb-21	596,045.90	552,587.48	180,126.47	
Mar-21	715,244.13	1,029,250.11	122,539.86	
<b>Total</b>	<b>5,516,149.68</b>	<b>13,125,261.05</b>	<b>731,494.22</b>	<b>19,372,904.95</b>

Figure 16: GGR for Jurisdictions with Similar Populations

	District of Columbia	Montana	New Hampshire	Rhode Island
Mobile Application Launch Date	5/29/2020	3/9/2020	12/30/2019	11/26/2018
Jun-20	\$30,885.95	\$68,714.00	\$691,103.00	\$169,261.00
Jul-20	\$128,950.63	\$171,000.00	\$1,268,688.00	\$407,471.00
Aug-20	\$258,200.37	\$241,000.00	\$1,299,975.00	\$490,601.00
Sep-20	\$417,309.25	\$303,000.00	\$2,320,266.00	\$855,910.00
Oct-20	\$767,164.60	\$491,000.00	\$3,753,726.00	\$1,987,176.00
Nov-20	\$882,670.09	\$465,000.00	\$3,804,994.00	\$2,605,045.00
Dec-20	\$807,216.41	\$595,000.00	\$3,707,069.00	\$2,231,387.00
Jan-21	\$913,384.35	\$487,000.00	\$3,189,485.00	\$2,144,280.00
Feb-21	\$596,045.90	\$312,000.00	\$1,722,897.00	\$975,735.00
Mar-21	\$715,244.13	\$652,000.00	\$3,341,246.00	\$1,870,680.00
<b>Total</b>	<b>\$5,517,071.68</b>	<b>\$3,785,714.00</b>	<b>\$25,099,449.00</b>	<b>\$13,737,546.00</b>

**Figure 17: Mobile App GGR for Jurisdictions with Similar Launch Date**

	District of Columbia	Illinois	Colorado
Mobile Application Launch Date	5/29/2020	6/18/2020	5/1/2020
Population	689,545	12,812,508	5,773,714
Jun-20	\$30,885.95	\$368,651.21	\$3,484,014.61
Jul-20	\$128,950.63	\$3,342,852.88	\$5,031,039.09
Aug-20	\$258,200.37	\$5,711,600.58	\$7,275,869.75
Sep-20	\$417,309.25	\$4,801,699.03	\$3,763,074.91
Oct-20	\$767,164.60	\$39,930,062.42	\$16,724,465.66
Nov-20	\$882,670.09	\$39,660,826.78	\$17,649,017.94
Dec-20	\$807,216.41	\$23,775,236.38	\$16,559,673.95
Jan-21	\$913,384.35	\$47,084,905.55	\$22,663,259.39
Feb-21	\$596,045.90	\$33,286,796.64	\$10,992,246.12
Mar-21	\$715,244.13	\$41,653,710.77	\$21,376,862.43
<b>Total</b>	<b>\$5,517,071.68</b>	<b>\$239,616,342.24</b>	<b>\$125,519,523.85</b>

## About ODCA

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The mission of the Office of the District of Columbia Auditor (ODCA) is to support the Council of the District of Columbia by making sound recommendations that improve the effectiveness, efficiency, and accountability of the District government.

To fulfill our mission, we conduct performance audits, non-audit reviews, and revenue certifications. The residents of the District of Columbia are one of our primary customers and we strive to keep the residents of the District of Columbia informed on how their government is operating and how their tax money is being spent.

**Office of the District of Columbia Auditor**  
**717 14th Street N.W.**  
**Suite 900**  
**Washington, DC 20005**

**Call us:** 202-727-3600

**Email us:** [odca.mail@dc.gov](mailto:odca.mail@dc.gov)

**Tweet us:** [https://twitter.com/ODCA\\_DC](https://twitter.com/ODCA_DC)

**Visit us:** [www.dcauditor.org](http://www.dcauditor.org)



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**ATTACHMENT N**  
**Office of Lottery and Gaming**



<b>D.C. Lottery Needs Standard Procedures to Improve Operations - March 9, 2021</b>				
Recommendation	Last reported status	Agency Action (Choose One)	Action Dates, As Appropriate	Action Description / Explanation
1. OLG should reevaluate their NSF policy to ensure retailers face monetary penalties for reoccurring NSFs.	Not implemented.	No Action Will Be Taken; Management Accepts Risk	10/26/2022	Management believes this action will not produce the intended results and may cause an additional burden to its retailers. Please refer to Management's complete response to Finding #1 (attachment #1) published March 9, 2021. Management does not foresee an associated risk with its decision.
2. OLG should develop standard operating procedures for when payment is not provided during the weekly electronic funds transfer sweep, which should include acceptable methods of payment.	Not implemented.	No Action Will Be Taken; Management Accepts Risk	10/26/2022	Management believes creating a formal process that contradicts 30 DCMR 305.02 is not appropriate. Please refer to Management's complete response to Finding #2 (attachment #1) published March 9, 2021. Management does not foresee an associated risk with its decision, nor does it generate revenue or a savings for the District.

<p>3. OLG should develop, implement, and monitor adherence to an official policy regarding oversight of the revenue reconciliation process. This policy should include a requirement for OLG to review and approve corrective actions taken, as identified within the incident reports.</p>	<p>Not implemented.</p>	<p>No Action Will Be Taken; Management Accepts Risk</p>	<p>10/26/2022</p>	<p>Management believes it has a more than adequate process for overseeing and resolving Out-of-Balance (OoB) issues occurring within the Back-Office System (BOS). All OoB issues are resolved manually by the gaming system vendor on the same day as the occurrence, not causing any delay in the resolving of revenue or any other affected transactions. Please refer to Management's complete response to Finding #3 (attachment #1) published March 9, 2021. Management does not foresee an associated risk with its decision, nor does it generate revenue or a savings for the District.</p>
<p>4. OLG should develop SOPs for the timely recording of instant tickets in the BOS.</p>	<p>Not Implemented.</p>	<p>No Action Will Be Taken; Management Accepts Risk</p>	<p>10/26/2022</p>	<p>The Lottery has <b>extremely</b> high security measures and internal controls in place that protect the integrity of Instant (Scratcher) ticket inventory, distribution, sales and validations. Please refer to Management's complete response to Finding #4 (attachment #1) published March 9, 2021. Management does not foresee an associated risk with its decision, nor does</p>

				it generate revenue or a savings for the District.
5. OLG should establish and communicate uniform licensing requirements for prospective Lottery retailers.	Implemented.	Implemented	9/30/2020	The issue was resolved in September 2020 when the recommendation was initially presented. In addition, implementation of a revised communication process will commence on December 1, 2022 (attachment #2). As such, OLG no longer anticipates any delay between updating information on paper documents and content posted to the website. Please refer to Management's complete response to Finding #5 (attachment #1) published March 9, 2021.
<b>Weakness Cited in Monitoring Lottery Contract CBEs - July 7, 2021</b>				
<b>Recommendation</b>	<b>Last reported status</b>	<b>Agency Action (Choose One)</b>	<b>Action Dates, As Appropriate</b>	<b>Action Description / Explanation</b>
9. OLG should comply with contract terms and the appointment of duties memo from the CO to the COTR and not approve invoices without supporting documentation for all work performed, including work performed by CBEs.	Implemented.	Implemented	7/31/2021	OLG applied a reasonable standard of "supporting documentation" it believed to be acceptable (as a result of numerous prior audits) when approving invoices for payment. After having several discussions with ODCA, OLG gained insight into what the ODCA considers to be the expectation for "supporting documentation" relating to

				CBE participation contracts. ODCA is recommending that OLG apply a standard greater than what OLG has used in the past. However, the adjustment was made. Please refer to Management's complete response to Finding #9 (attachment #3) published July 7, 2021.
10. OLG should require the assigned COTR to ensure adherence to terms of the contract or appoint personnel best suited to fulfill COTR duties.	Not implemented.	No Action Will Be Taken; Management Accepts Risk	10/26/2022	Management believe that it had already met this requirement. We believe the COTR was adhering to the duties and responsibilities outlined in the official Appointment of the Contracting Officer Technical Representative (COTR) Letter (COTR Letter) for Contract CFOPD-19-C-041 for Sports Betting Lottery Gaming Systems and Related Services with Intralot, Inc. As a note of reference, the OLG has assigned a COTR with prior COTR experience on an Intralot, Inc. contract due to the departure of the prior COTR. Please refer to Management's complete response to Finding #10 (attachment #3) published July 7, 2021. Management does

				not foresee an associated risk with its decision.
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GOVERNMENT OF THE DISTRICT OF COLUMBIA  
OFFICE OF THE CHIEF FINANCIAL OFFICER  
OFFICE OF LOTTERY AND GAMING (OLG)



February 19, 2021

**Finding #1 – OLG did not enforce a 5% penalty for late payment of revenue generated through Lottery gameplay.**

**Recommendation:**

OLG should reevaluate their NSF policy to ensure retailers face monetary penalties for reoccurring NSFs.

**Management Response:**

The Lottery does not concur with the finding.

The Lottery has reviewed this issue on several occasions and has concluded that implementing a fee for NSFs is not currently in the best business interest of the District and Lottery.

D.C. Official Code § 36-601.21(a) provides the Lottery with the authority to impose a fine of not more than \$1,000 for any violation of its rules and regulations. In implementing its statutory authority, the Lottery promulgated 30 DCMR § 305.10, which states the following: “The Agency *may* assess a monetary penalty not to exceed one thousand dollars (\$1,000) for failure to comply with the requirements of this section.<sup>1</sup>”

The regulation does not require the assessment of monetary penalties in all cases, but rather provides the Lottery with the discretion to assess monetary penalties where appropriate.

The Lottery has considered the following factors in making the decision not to impose monetary penalties in all cases:

- The Lottery has averaged revenue exceeding \$216 million over the past five years and has amassed over \$1 billion dollars in revenue during that same period. In FY 2019, the Lottery had a total of 63 retailer NSFs, all of which were paid. The Lottery believes that

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<sup>1</sup> Section 305.10 requires that lottery sales agents have sufficient funds available to be transferred to the Lottery on a weekly basis.



not imposing an additional financial burden upon retailers contributed to the NSF collection rate of 100% and collection within a maximum of 45 days in FY 2019. A significant majority (67%) of NSFs were paid to the Lottery within 24 hours. See Table 1 for a complete breakdown.

**Table 1 – FY 2019 NSFs**

NSF Paid	NSF Quantity	Paid %
Same Day	32	50.79%
Next Day	10	15.87%
<b>Within 24 hours</b>	<b>42</b>	<b>66.67%</b>
2 - 10 Days	13	20.63%
11 - 19 Days	3	4.76%
20 - 44 Days	5	7.94%
<b>Within 45 Days</b>	<b>21</b>	<b>33.33%</b>
<b>Total</b>	<b>63</b>	<b>100.00%</b>

- The Lottery believes that adding an additional financial burden on its retailers does not deter the occurrences, as experienced in the past, nor does it increase the promptness of payment. The primary goal when an NSF occurs is to collect the funds within 24 hours, and a fee assessment may have the undesired consequence of hindering that result and possibly further prolonging receipt of that payment while not yielding any material benefit.
- The Lottery has continually faced challenges with increasing revenue, increasing its retailer base and increased competition from lotteries and casinos in surrounding jurisdictions. The Lottery's retailer partners play a significant role in helping to thwart these challenges. The Lottery believes adding an additional financial barrier (fees for NSFs usually paid within 24 hours) does not assist with retaining or increasing the retailer base.

Finally, the Lottery has a tiered NSF policy that increases the consequence for non-compliant retailers beginning with their third NSF. After the third NSF, retailers are required to attend an administrative hearing to explain the NSFs, and are subsequently required to provide a security deposit, a bond, or overdraft protection in order to remain a retailer. If a retailer incurs four NSFs within a 12-month period, their license is revoked.

## **Finding #2 - OLG allowed retailers to deposit outstanding funds owed via in-branch deposit.**

### **Recommendation:**

OLG should develop standard operating procedures for when payment is not provided during the weekly electronic funds transfer sweep, which should include acceptable methods of payment.

## Management Response:

The Lottery does not concur with the finding.

The Lottery had revenue that exceeded \$213 million dollars in FY 2019 and a collection rate of 100% of funds due. In accordance with 30 DCMR § 305.02, the Lottery collects funds owed by retailers for lottery ticket sales on a weekly basis through Electronic Funds Transfers (weekly sweeps) from retailers' bank accounts. When a retailer does not have the full balance owed to the Lottery at the time their bank account is swept for ticket sales, they incur a Non-Sufficient Funds (NSF) and their lottery terminal is disabled. When an NSF occurs, the Lottery's primary goal is to collect the funds owed within 24 hours, and in the applicable situations, get the retailer's terminal reactivated in order for them to continue selling lottery products and generating revenue for the District. The Lottery allows for retailers to make payment for their NSF by either bringing a certified cashier's check to Lottery headquarters or by making a cash deposit for the amount owed directly into the Lottery's bank account.

OLG believes creating a formal procedure that does not parallel 30 DCMR § 305.02 is not appropriate. However, we realize NSFs may occur and we informally address the collection methods with the retailers in their orientation, and more specifically when they have an occurrence.

Following is the Lottery's rationale for allowing retailers to make cash deposits for NSFs directly into its bank account:

1. **Requiring payments be made at the Lottery's headquarters would create an unnecessary burden on small business owners in the District.** The Lottery's retailer base is primarily made up of small business owners that spend a significant amount of time in their stores running their business. Finding the time to leave their stores, retrieve a cashier's check, and then deliver it to Lottery headquarters during business hours can be challenging in respect to their time and prompt payment of their NSF. Retailers have often expressed the limited time they have to leave their locations. Allowing retailers to make payment for deficient funds owed to the Lottery is the most expedient option for the Lottery to receive NSF funds, and for the retailer to have terminal reactivated so that they may continue selling lottery tickets on behalf of the District and their business.
2. **Providing the option to allow retailers that have incurred an NSF to make payments at Wells Fargo Bank locations is a reasonable option to collect funds owed to the District.** The Lottery has more than 400 retailers located throughout the District; however, Lottery headquarters is located in the Southeast quadrant of the city. Leaving their businesses during working hours and traveling to Lottery headquarters can present challenges for a great number of our small business retailers. There are 34 Wells Fargo bank branches in the District that provide our retailers the flexibility, convenience, and efficiency to make their NSF payments promptly by depositing directly into the Lottery's bank account.

3. **Providing information to Retailers to make Payment into the Lottery's bank account does not create additional risk.** The Lottery has paid more than \$615 million dollars in prizes over the past five years and has issued thousands of checks to prize winners during that time period. The Lottery checks contain standard information found on most checks – the organization's name, routing number, and account number; the same information used for depositing. In addition, banking activity on the Lottery's bank account is closely monitored by Wells Fargo and Lottery personnel on a daily basis.
4. **The Lottery has procedures in place to closely monitor its banking transactions.** Bank reconciliations are performed monthly by Lottery personnel. Because the Lottery closely monitors its bank account on a daily basis, allowing retailers that have incurred an NSF to deposit funds directly into the Lottery's bank account does not create an increased risk of fraud and allows the Lottery to more efficiently collect funds owed to the District. The Lottery is not aware of any fraudulent banking activity that has occurred by allowing this method of payment.

**Finding #3 - OLG management failed to adequately oversee the process of resolving revenue discrepancies.**

**Recommendation:**

OLG should develop, implement, and monitor adherence to an official policy regarding oversight of the revenue reconciliation process. This policy should include a requirement for OLG to review and approve corrective actions taken, as identified within the incident reports.

**Management Response:**

The Lottery does not concur with the finding.

The Lottery believes it has a more than adequate process for overseeing and resolving Out-of-Balance (OoB) issues occurring within the Back-Office System (BOS). All OoB issues are resolved manually by the gaming system vendor on the same day as the occurrence, not causing any delay in the resolving of revenue or any other affected transactions. In some instances, further research is required by the gaming system vendor to determine the root cause of the issue, and the necessary corrective or preventative action. The gaming system vendor is responsible for promptly providing the Lottery with an Incident Report stating as many details as readily available on the issue. When an OoB occurs, the following actions take place:

- The Lottery's IT Director emails the Lottery's Executive Team notifying them of the OoB issue and requesting authorization from the Executive Director to bypass the OoB. The Executive Director responds to the entire Executive Team providing authorization to bypass to the IT Director.

- The OoB is initially researched and manually resolved by the gaming system vendor the same day as the occurrence, not causing any delay in resolving revenue recognition or any other affected transactions.
- An initial Incident Report is prepared by the gaming system vendor detailing the incident description and the report is submitted to the Lottery. If a root cause and corrective or preventative action has been immediately determined and implemented, the report will contain all three components at the time of submittal to the Lottery. If the root cause and corrective action has not been identified, the report will indicate that the incident is under research.
- Depending on the incident, a meeting may be called by the Executive Director to include members of the Lottery's Executive Team and the gaming system vendor's team to discuss the details known at the current time of the OoB.
- The Lottery's IT Director and Executive Director communicate regularly with the gaming system vendor's team to get status updates on the Incident Reports that remain open without a determined root cause and implemented corrective or preventative action. Additionally, members of the IT staff and other pertinent Lottery departments meet weekly with the gaming system vendor, among the agenda items are open Incident Report issues.
- In the event it is determined that the corrective or preventative action requires a modification to the gaming system, the change must go through the Lottery's Change Advisory Board (CAB) Review Team for review and approval. After approval, the modification is then added to a system release schedule for implementation.
- Additionally, in October 2019 Lottery management gained access to the gaming system vendor's issue tracking system which allows us to further track the progress of remediation; and the Lottery's IT team is in the process of completing an internal database that details the nature and status of detected issues within the various components of the gaming system.

In conclusion, the Lottery strongly believes the process it has in place to oversee OoB incidents is more than adequate and provides sufficient supervision of the gaming system vendor. The Lottery believes that signing the Incident Reports is not a necessary step. The gaming system contract only requires the vendor notify the Lottery on incidents, it does not require that the Lottery sign or accept the Incident Report. The vendor has the expertise and access to research the functionality of their Back-Office System (BOS) to determine root causes and corrective actions. The Lottery and vendor are in continuous communication to resolve the incidents. In addition, if a corrective or preventative action identified requires a system modification, there is a process that involves approval by the Lottery's Change Advisory Board (CAB).

**Finding #4 - Instant tickets are not promptly recorded in the Back-Office System (BOS) upon receipt from suppliers.**

**Recommendation:**

OLG should develop SOPs for the timely recording of instant tickets in the BOS.

**Management Response:**

The Lottery does not concur with the finding.

The Lottery has extremely high security measures and internal controls in place that protect the integrity of Instant (Scratcher) ticket inventory. The Lottery sells Instant tickets as part of its lottery products portfolio. Instant tickets are printed by a vendor and shipped to the Lottery on scheduled dates agreed to by the Lottery and the vendor. Prior to Instant tickets being shipped to the Lottery, game specifications are developed by the Lottery and vendor. The specifications include the quantity of tickets that will be printed and shipped. The Lottery uses the industry's three print vendors for its Instant ticket. The security and internal controls employed by the Lottery surrounding the shipment and delivery of Instant tickets are as follows:

- Ticket deliveries are coordinated and scheduled based on the vendor's contracted trucking company schedules; therefore, deliveries will sometimes need to be made further in advance of a game launch than typically received. Instant tickets are shipped under a secure protocol that requires the Lottery's security personnel, who are present at all deliveries, to verify that no tampering occurred during shipping and delivery. There are no other items shipped with the Lottery's Instant ticket deliveries.
- The Bill of Lading (BoL) accompanying the ticket delivery is not seen by the Lottery prior to delivery, and in most cases will include the quantity depending on the vendor; however, as long as the name or number of the games are included, its acceptable to the Lottery. The Lottery has knowledge of, and access to the quantity of each game prior to shipping. The Lottery performs a physical count of the delivery prior to signing the BoL.
- The shipment is verified and accepted by security, warehouse, and support services personnel, and then loaded into a vault that is outfitted with several monitored security cameras, an alarm, and swipe access that only allows for limited personnel to access. The tickets are in boxes, stacked on pallets and sealed with heavy duty plastic wrap until distribution. Distribution preparation begins prior to the scheduled launch date (1<sup>st</sup> day game available to public).
- The Lottery's goal is to have Instant tickets available for sale at retailer locations on the day the game is scheduled to launch. The Lottery's Marketing, Warehouse and IT teams

coordinate the schedule to upload the electronic game file(s) that contain game specifics (e.g. game name, price point, pack size and weight) that the Warehouse team needs to prepare ticket orders for shipment to retailers.

- As an internal control to prevent Instant tickets from inadvertently being distributed earlier than the launch schedule, the electronic file containing the game details is not uploaded into the Back-Office System (BOS) until the picking and packing process (distribution) is set to begin. The uploading of the electronic file is driven by the game(s) scheduled launch date, not by when the tickets are delivered/received. The tickets remain under tight security in a vault with security cameras, an alarm and swipe access. Instant tickets have no value or financial liability until they are activated at retail.
- The risk of having Instant tickets inadvertently shipped to retailers and sold un-activated to the public prior to the game's scheduled launch date would be greatly increased by uploading the game file into BOS too far in advance of scheduled distribution to retailers. The damage to the integrity of the game and the Lottery brand may be immeasurable.
- Immediately prior to preparing a game for distribution, the electronic file containing the game details for the Instant ticket has to be uploaded into the BOS by an IT team member. The electronic file contains sensitive game details, and as an internal control, only a single Lottery employee has the access to upload the file; however, if ever necessary, access can immediately be granted to another employee with a written request to the gaming system vendor from the IT Director or Executive Director.

In FY 2019, Instant ticket sales made up almost 25% of overall ticket sales. It is the most dynamic product in the Lottery's portfolio. The Lottery believes that the processes it currently has in place surrounding the receiving of Instant tickets are sound, effective and efficient. The processes take into consideration every facet of operations that are required for this activity. The OCFO promotes continuous improvement and the Lottery engages by periodically reviewing all of its processes and adjusting whenever necessary.

**Finding #5 – OLG publishes conflicting Licensing Requirements which makes it unclear what documentation is required to obtain a retailer license.**

**Recommendation:**

OLG should establish and communicate uniform licensing requirements for prospective Lottery retailers.

**Management Response:**

The Lottery concurs with the finding.



The issue was resolved in September 2020 when the recommendation was initially presented.

The Lottery has established licensing requirements, works diligently, and prides itself on ensuring that potential retailers are well informed as to what documents are required of them to become a retailer. While the criteria for licensure is established, the Lottery periodically reviews and updates this criteria to create greater efficiencies in the licensing process. When these updates occur, the Licensing team works to immediately update all documents distributed to potential applicants, and in the past would work through the third-party vendor that previously maintained the Lottery's website to update content accordingly. Unfortunately, at times the Lottery experienced challenges getting timely updates made to the website with the previous vendor which led to a lag time between updating internally created documents and the posting of updates to the website; however, the updated information is consistently communicated to internal and external stakeholders. This issue has been resolved as the Lottery on-boarded a new website vendor during the audit review process and launched a new web platform that allows for Lottery personnel to access the backend of the web platform to make content updates immediately. The process implemented to ensure uniformity is as follows:

- The Licensing team will submit the necessary change to the Marketing team via email, with a subject of Retailer Information Update and a "read receipt." The email will provide the language and/or a mark-up of the document to be revised.
- The Licensing team will monitor the reading of the email and contact the Marketing team by phone or visit if the email has not been read within 2 working hours.
- The Marketing team will make the update to the website within 2 working hours of the Licensing team's read receipt. When the change has been completed, the Marketing team will reply to the original email, adding a "read receipt," confirming completion of the requested change.
- The Marketing team will monitor the reading of the email and contact the Licensing team by phone or visit if the email has not been read within 1 working hour.
- The Licensing team will go to the website and review the revised language or document for accurate completion of the requested change within 1 working hour. If the change is not accurate, the Licensing team will immediately contact the Marketing team by phone to immediately resolve the discrepancy.
- The Marketing team will send a final email acknowledging the resolution.

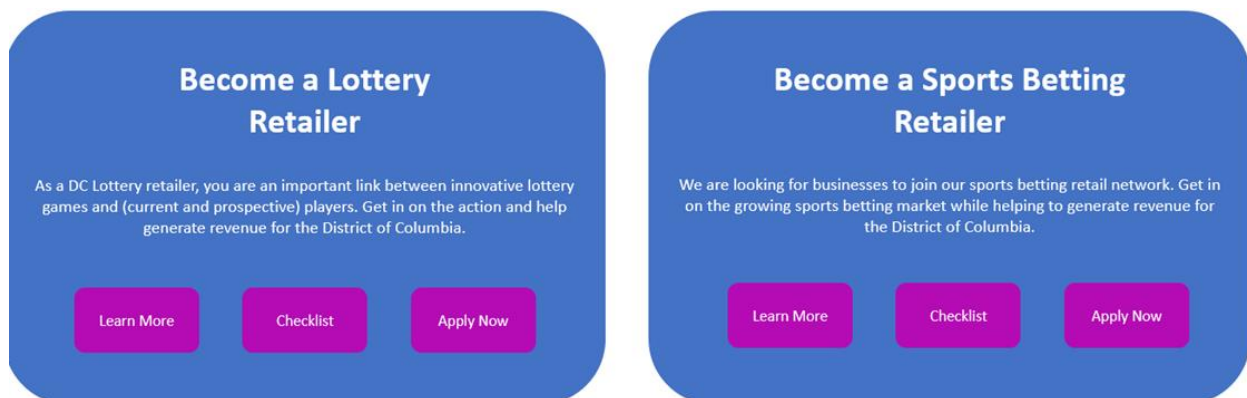
As such, OLG no longer anticipates any delay between updating information on paper documents and content posted to the website.

## ODCA Recommendation Compliance 2022/OLG

**Recommendation #5 - Revised Communication Process:**

The procedures and processes outlined in the original management response were implemented. However, upon further analysis new procedures were developed to better address recommendation #5. The new Lottery website vendor has demonstrated their ability to quickly make updates to the website. Accordingly, minimal, if any, delays have been experienced in requests by Lottery staff for updates to the website. The licensing staff works with the Director of Communication in proposing website changes to the third-party vendor. The following is a summary of the changes being instituted that will provide greater clarity on licensing requirements:

- The link to the licensing requirements webpage is being moved to a prominent location on the lottery's website and the heading will be changed from "For Retailers" to "Become a Retailer."
- As the Lottery licenses both traditional lottery retailers and sports betting retailers the webpage will have two icons to identify the different types of licenses available. The following are screen shots of the new icons that will be posted once the "Become a Retailer" icon is clicked.



- The "Learn More" tab provides a summary of the requirements for licensing. The "Checklist" tab provides the list of documents an applicant will need to submit to the OLG as part of the licensing process.
- The "Apply Now" tab will take the applicant to a new online application page ("Seamless docs"). The online application allows the applicant to fill-out the application electronically and allows for the upload of required documents. Once the applicant completes the application, they click the "submit" button that will send the application with supporting documentation, in a secure manner, to the OLG's licensing staff. The licensing specialist can then begin the due diligence process.
- To provide additional information including answers to frequently asked questions, a "Retailer FAQ's" section will be added to the webpage as follows:

## Retailer FAQ's

How do I become a DC Lottery Retailer?



How much does it cost to become a DC Lottery Retailer?



How long does it take to become a DC Lottery Retailer?



What incentives are available to DC Lottery retailers?



- Internal licensing standard operating procedures (SOPs) have been updated to align with instructions and requirements posted on the website. The SOPs have been further updated to provide for a more consistent and efficient due diligence process.

The combination of updating website content to clarify licensing requirements, updating SOPs to increase efficiency and development of an online application not only makes it easier for those seeking to become lottery or sports betting retailers but improves the overall efficiency of the licensing process.

GOVERNMENT OF THE DISTRICT OF COLUMBIA  
OFFICE OF THE CHIEF FINANCIAL OFFICER

Office of Lottery and Gaming



June 24, 2021

The Honorable Kathleen Patterson  
District of Columbia Auditor  
717 14th St. NW  
Suite 900  
Washington, DC 20005

Re: Weaknesses Cited in Monitoring Lottery Contract CBEs—Management's Responses to  
Recommendations 9 and 10

Dear Ms. Patterson:

Attached are management's responses to recommendations 9 and 10 contained in the above referenced audit report. I would like to thank the Office of the District of Columbia Auditor for its collaborative approach and constructive feedback throughout this Audit engagement. The recommendations offer meaningful opportunities to improve OLG's contract monitoring procedures.

Sincerely,

A handwritten signature in black ink, appearing to read "Ridgely C. Bennett".

Ridgely C. Bennett  
Interim Executive Director

Cc: Mr. Gregory Woods, Auditor-in-Charge

Attachment

## **Weaknesses Cited in Monitoring Lottery Contract CBEs Management's Responses to Recommendations 9 and 10**

### **ODCA's Recommendation 9**

OLG should comply with contract terms and the appointment of duties memo from the CO to the COTR and not approve invoices without supporting documentation for all work performed, including work by CBEs.

### **OLG's Response to Recommendation 9**

OLG agrees with the recommendation in part.

**Supporting Documentation.** OLG applied a reasonable standard of “supporting documentation” it believed to be acceptable (as a result of numerous prior audits) when approving invoices for payment. After having several discussions with ODCA, OLG gained insight into what the ODCA considers to be the expectation for “supporting documentation” relating to CBE participation contracts. ODCA is recommending that OLG apply a standard greater than what OLG has used in the past.

OLG was not provided and did not request invoices from Intralot for sub-contractors whose work was not for reimbursable costs. OLG believes we are currently approving invoices appropriately and in accordance with existing CBE law, which does not require monthly CBE vendor invoices to be submitted. OLG is willing to work with DSLBD and other stakeholders to adhere to all updates made to the D.C. Code.

**Invoice Review.** The COTR is involved in the approval of all Intralot invoices, although different internal subject matter experts (SMEs) are required to verify the invoice amounts and confirm the work was performed. To facilitate the process, meetings, discussions, and email correspondence between the COTR and SMEs are routine prior to invoice payment. Since the commencing of the new gaming system contract, the COTR's approval to pay invoices was given in person (pre-pandemic), via email or Microsoft TEAMS; however, OLG has expanded on its process by requiring the COTR to approve all invoices in PASS. The OLG's Director of Resources Management receives the invoices in PASS and shares them with the appropriate internal SMEs and the COTR for a detailed review and approval in PASS. The COTR approves all invoices in PASS.

**Sub Sub-Contractors.** As outlined in the approved CBE Plan, Octane is primarily responsible for providing end-to-end digital marketing and advertising services for sports betting and online (iLottery) products. A contracted monthly retainer fee for professional services is paid by Intralot to Octane and reimbursed to Intralot by OLG. The monthly retainer fee includes costs for high level branding strategy, concept design and execution. Media placement and the actual items (products) needed to fully develop a concept are considered reimbursable expenses. In addition, marketing industry standard practice includes items such as stock photography and still photography costs, animation fees, talent, and production (tv, radio and digital), and are common

reimbursable expenses. The use of these types of services should not be considered sub-contracting, but rather seen as suppliers and supplies required by marketing agencies to create campaigns. Furthermore, these suppliers/supplies are often not obtained from the same place as needs are dependent on creative concepts, outcomes desired, costs and strategic/creative direction. This model of operation is common for most advertising agencies. Cost estimates for all work performed are pre-approved by OLG's Director of Marketing and Communications.

#### **ODCA's Recommendation 10.**

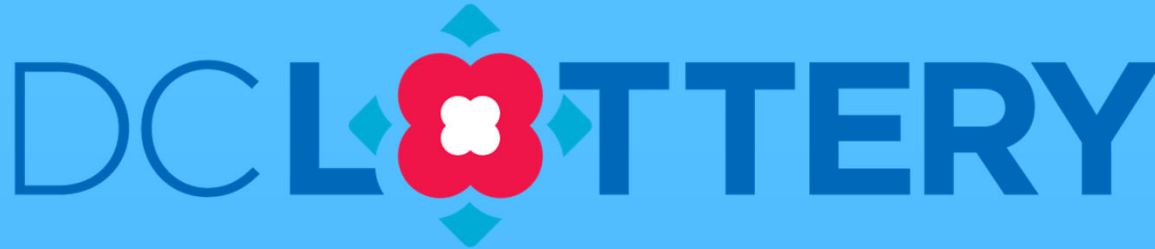
OLG should require the assigned COTR to ensure adherence to terms of the contract or appoint personnel best suited to fulfill COTR duties.

#### **OLG's Response to Recommendation 10**

OLG disagrees with the recommendation because it believes that it has already met this requirement. OLG believes the COTR is adhering to the duties and responsibilities outlined in the official Appointment of the Contracting Officer Technical Representative (COTR) Letter (COTR Letter) for Contract CFOPD-19-C-041 for Sports Betting Lottery Gaming Systems and Related Services with Intralot Inc.

At the Request of OLG, the OCFO's Contracting Officer appointed OLG's Chief Operating Officer (COO) to be the COTR. This was done because the contract is integral to OLG's operations and the COO has a full understanding of the Intralot contract and how it impacts OLG's operations. By July 30, 2021, the COTR will meet with the Contracting Officer to make certain that our interpretation of the COTR's responsibilities, as delineated in the COTR Letter, are correct.





OFFICE OF LOTTERY AND GAMING

# CURRENT RESEARCH – PLAYER AND BRAND STUDY SUMMARIES

PRESENTED BY: SOCIALSPHERE, INC.

[WWW.SOCIALSPHERE.COM](http://WWW.SOCIALSPHERE.COM)

29 SEPTEMBER 2022



# Overview



# Perceptions of the Current State of the Economy

**Compared to other Lotteries, the DC Lottery has some unique features. These features should not be viewed as inherent facts about DC – instead, they are statements about how the Lottery is currently situated.**

1. As a city with no suburbs or rural areas, shopping patterns, commuting patterns and retail patterns are different in DC than they are in some other states. Compared to other states, stores with smaller footprints and liquor stores make up a higher percentage of the retail network.
2. DC-3 and DC-4 are a larger part of DC's regular players play patterns than in many other jurisdictions, where scratch tickets drive play.
3. Smaller population states like DC have some unique challenges in creating compelling instant products. Smaller populations mean smaller top prizes – however many smaller jurisdictions have found methods of overcoming these challenges.



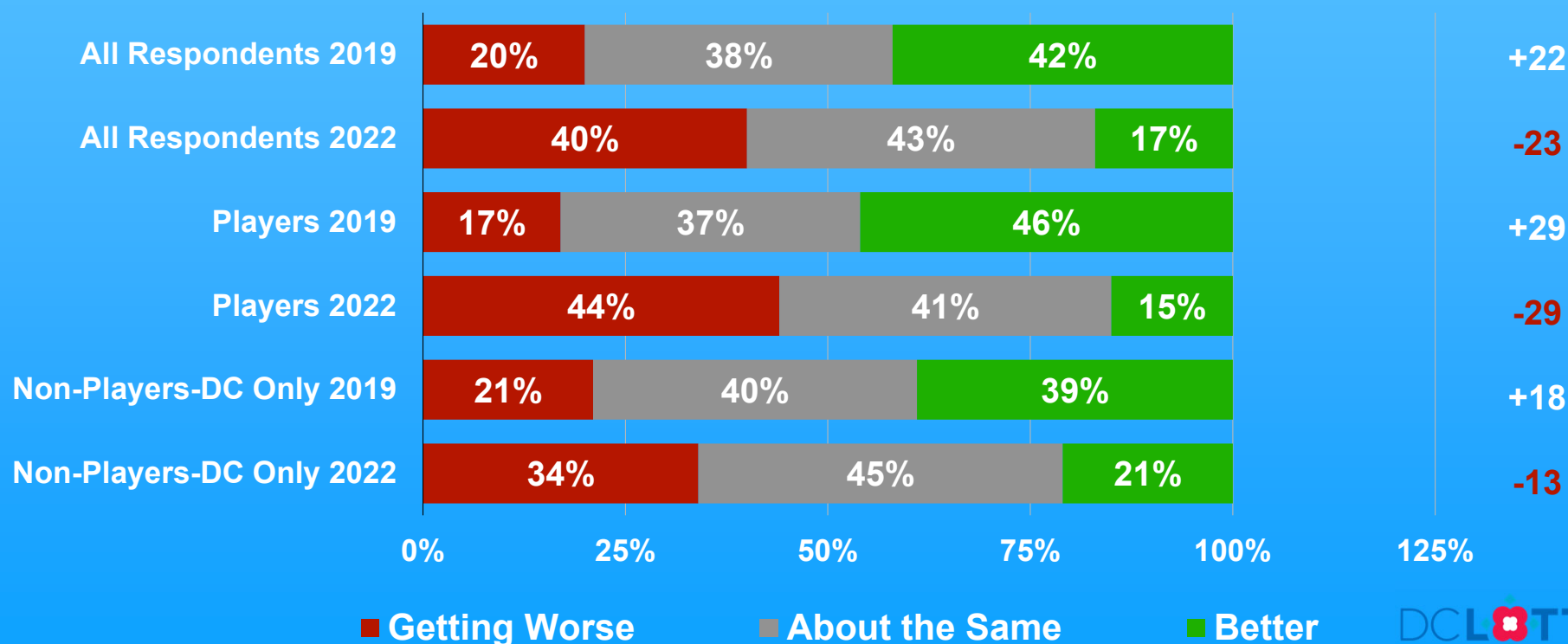
## Player Study



# Perceptions of the Current State of the Economy

Compared to the last two years, how would you rate your family's personal financial situation?

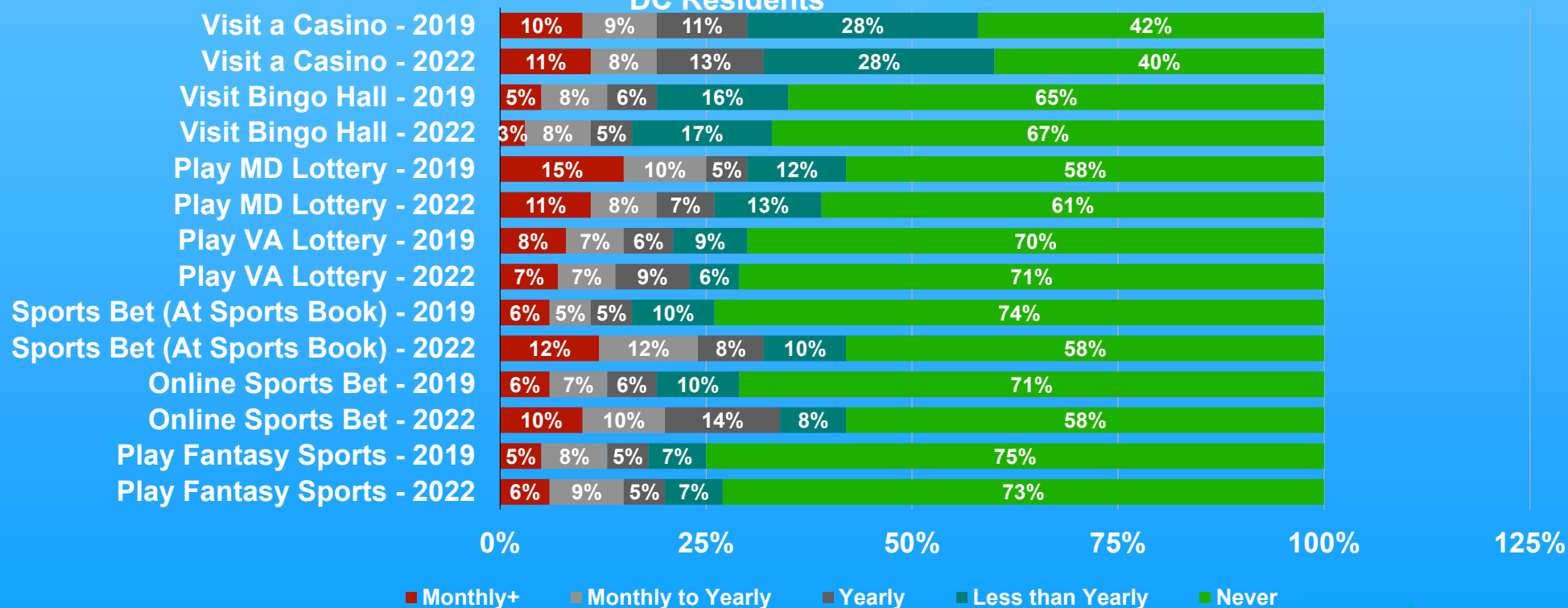
Net: Better - Worse



# Gaming Activities - Frequency DC Residents

How frequently do you engage in each of the following activities:

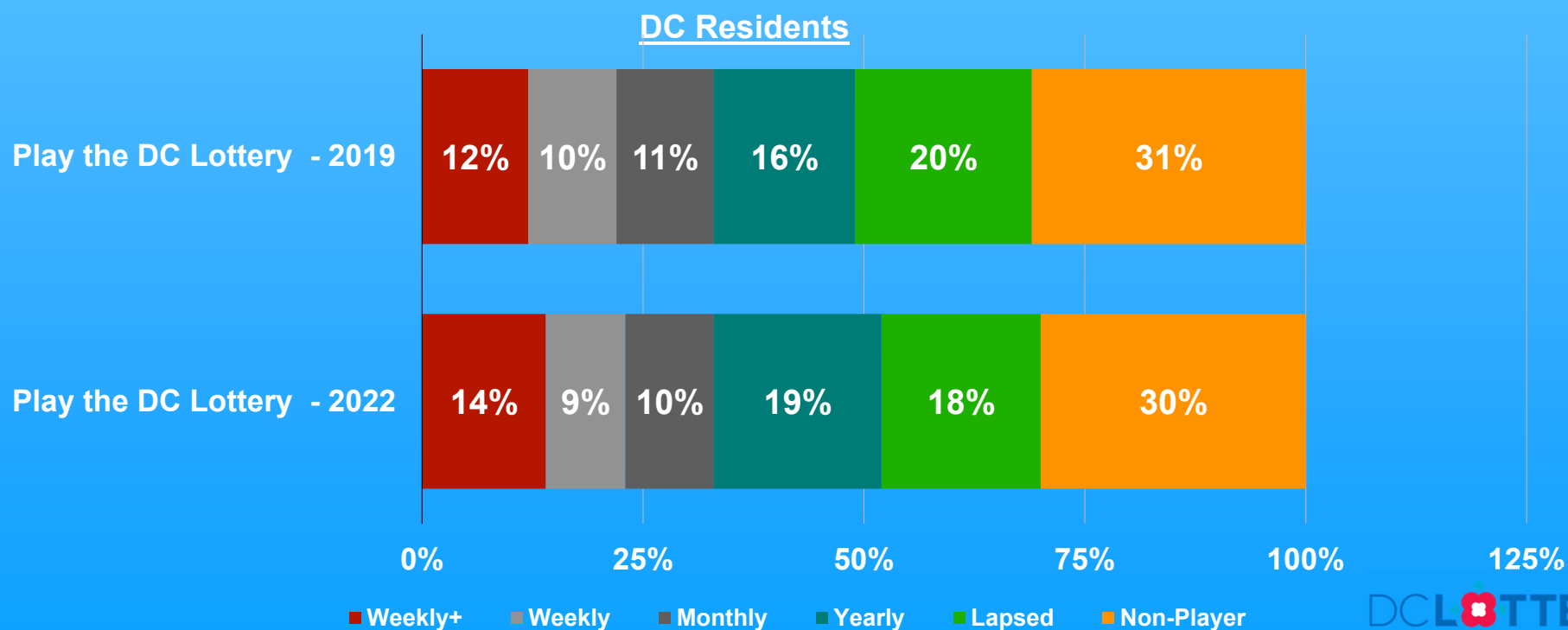
## DC Residents





# Frequency of Lottery Play - DC Residents

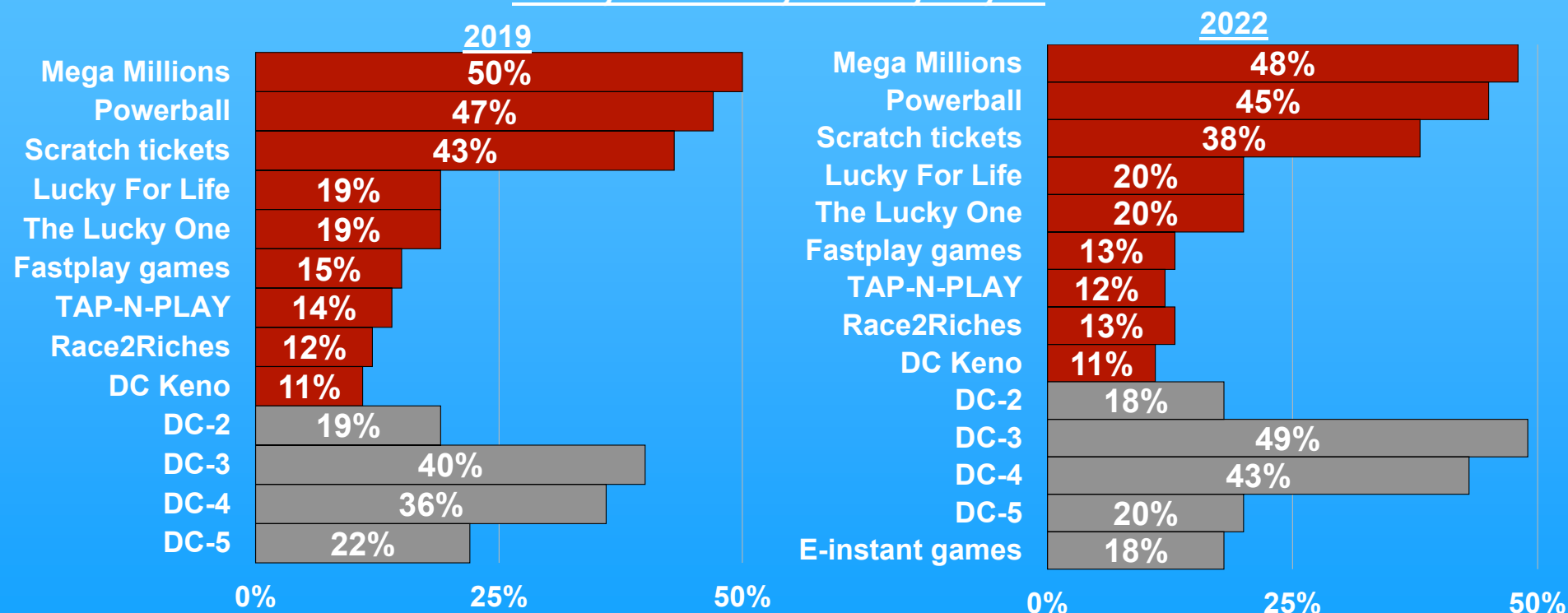
Thinking about the DC Lottery – which includes DC 2, DC 3, DC 4, DC 5, DC Fastplay, Lucky for Life, The Lucky One, Mega Millions and Powerball, scratch tickets, DC Keno, Race2Riches, and TAP-N-PLAY -- which of the following categories best describes your behavior:



# Weekly and Weekly+ Players - Games Played

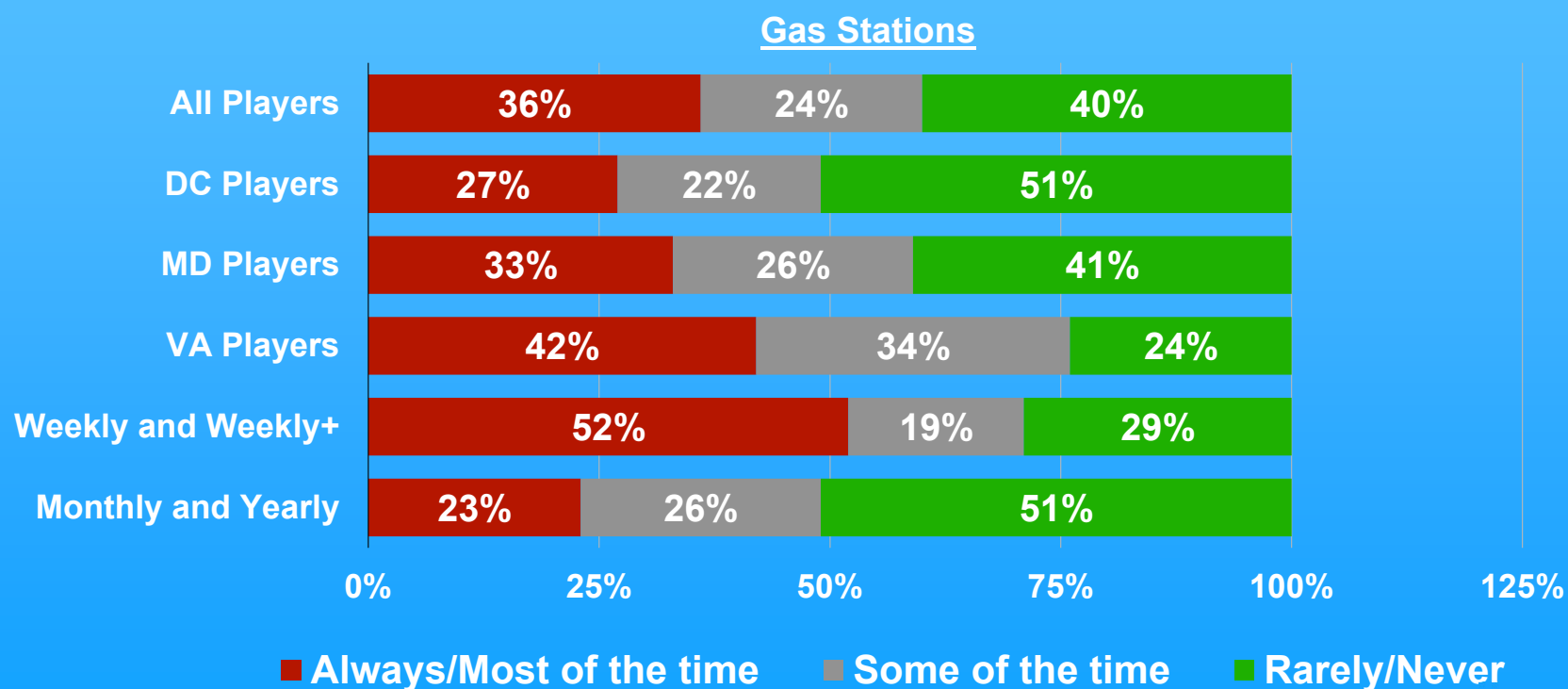
Which of the following Lottery games did you play in the past year?

## Weekly and Weekly+ Lottery Players



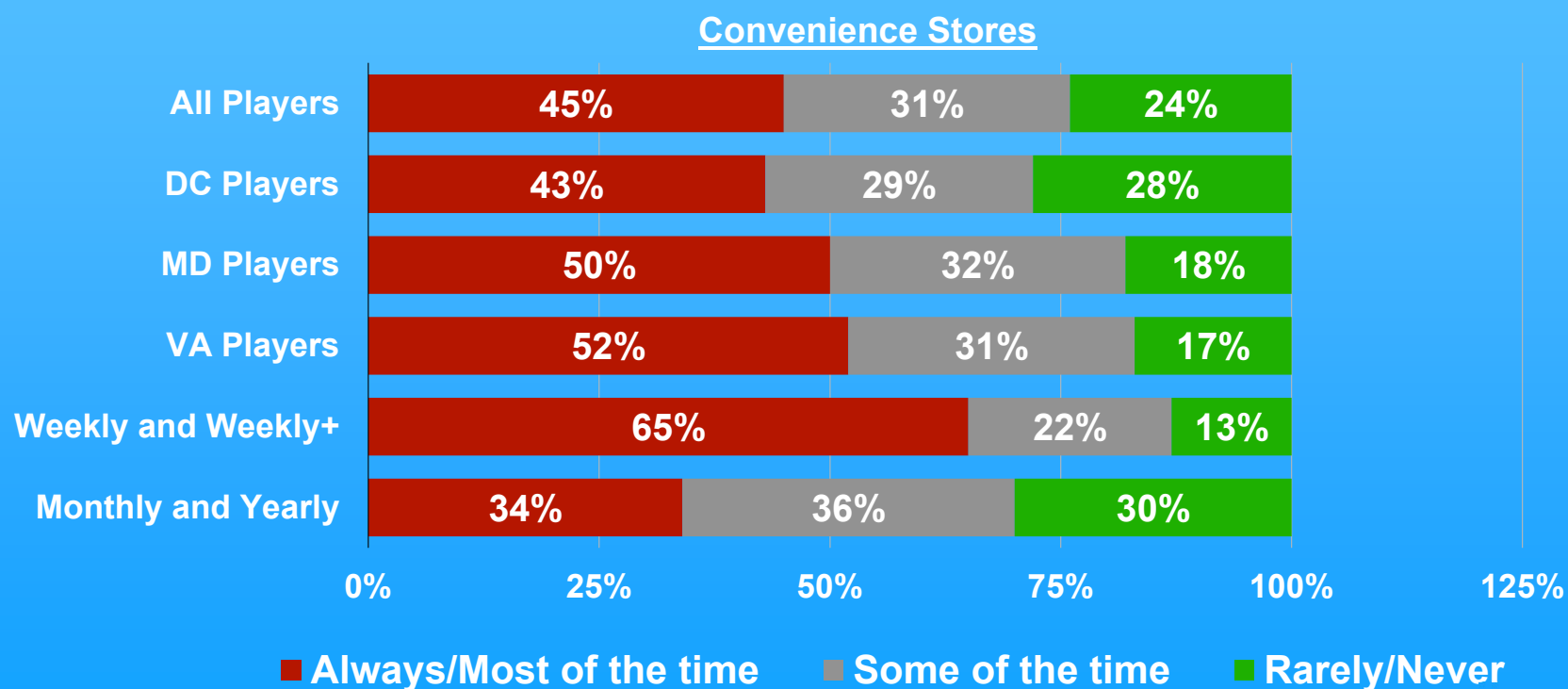
# Play Location - Gas Stations

How often do you purchase DC Lottery tickets at each of the following types of places?



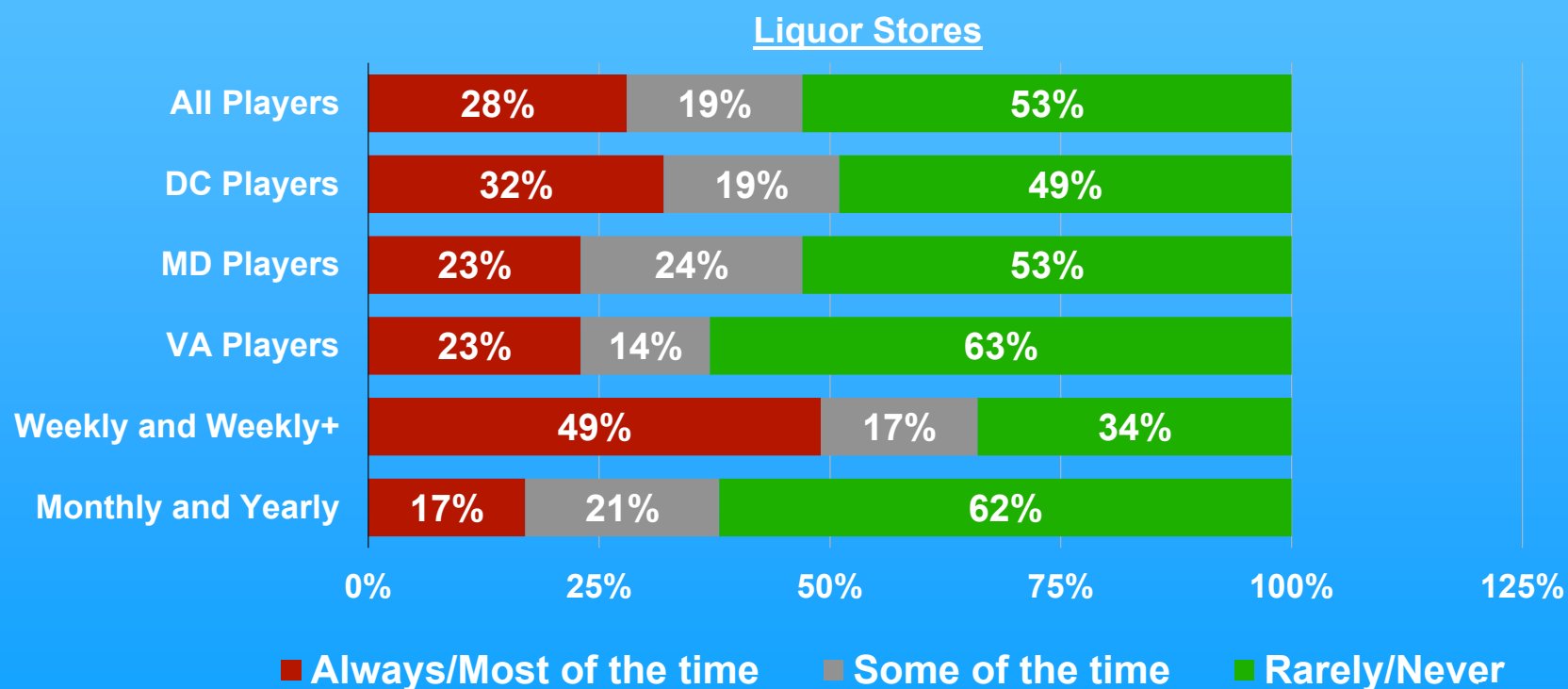
# Play Location - Convenience Stores

How often do you purchase DC Lottery tickets at each of the following types of places?



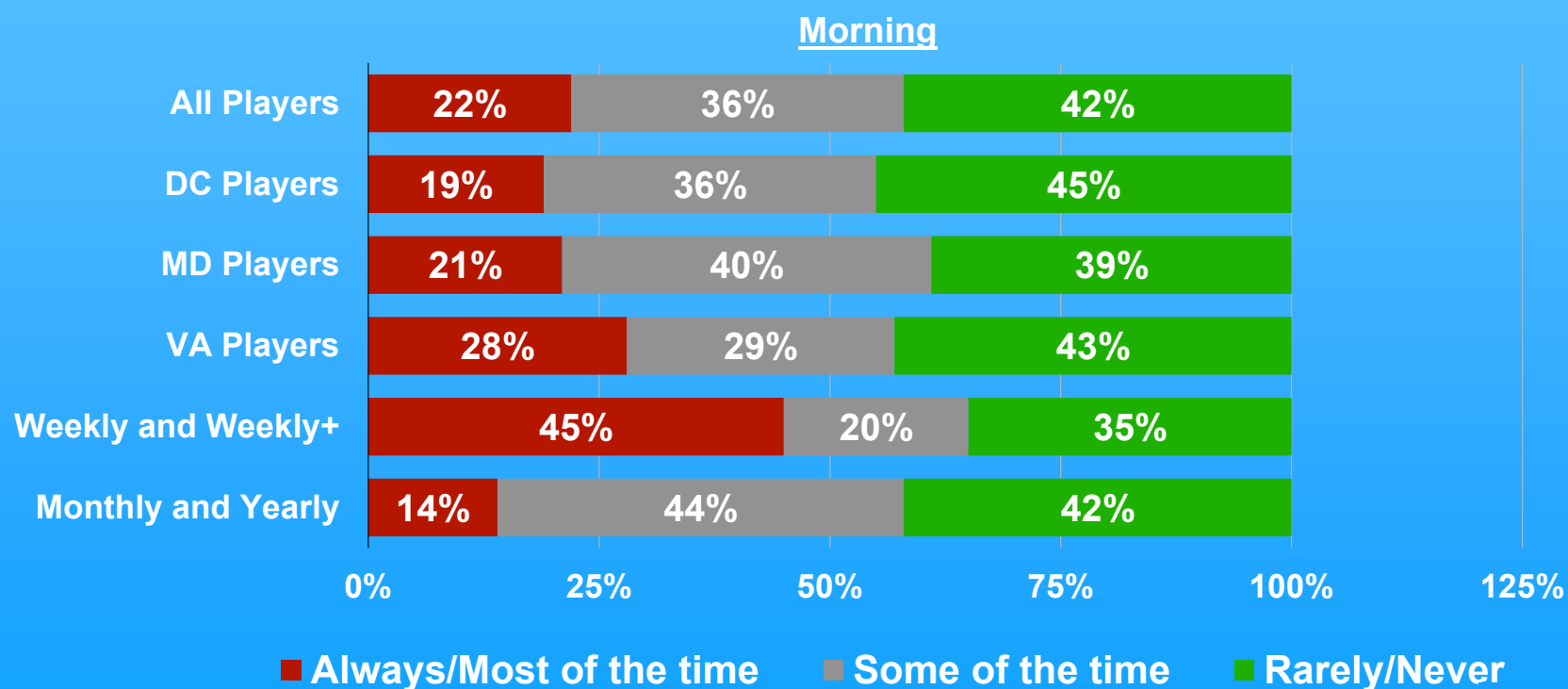
# Play Location - Liquor Stores

How often do you purchase DC Lottery tickets at each of the following types of places?



# Time of Day - Morning

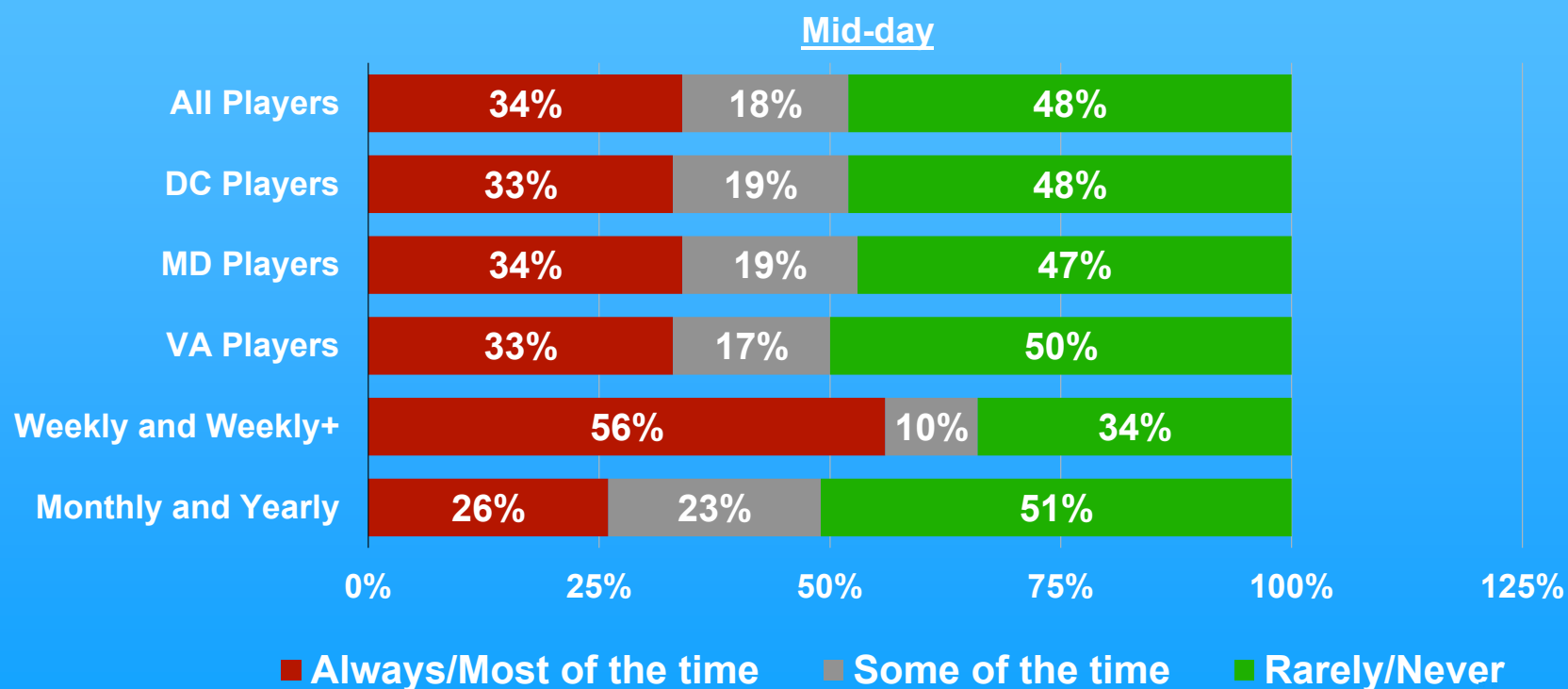
How often do you purchase DC Lottery tickets during each of the following parts of the day?





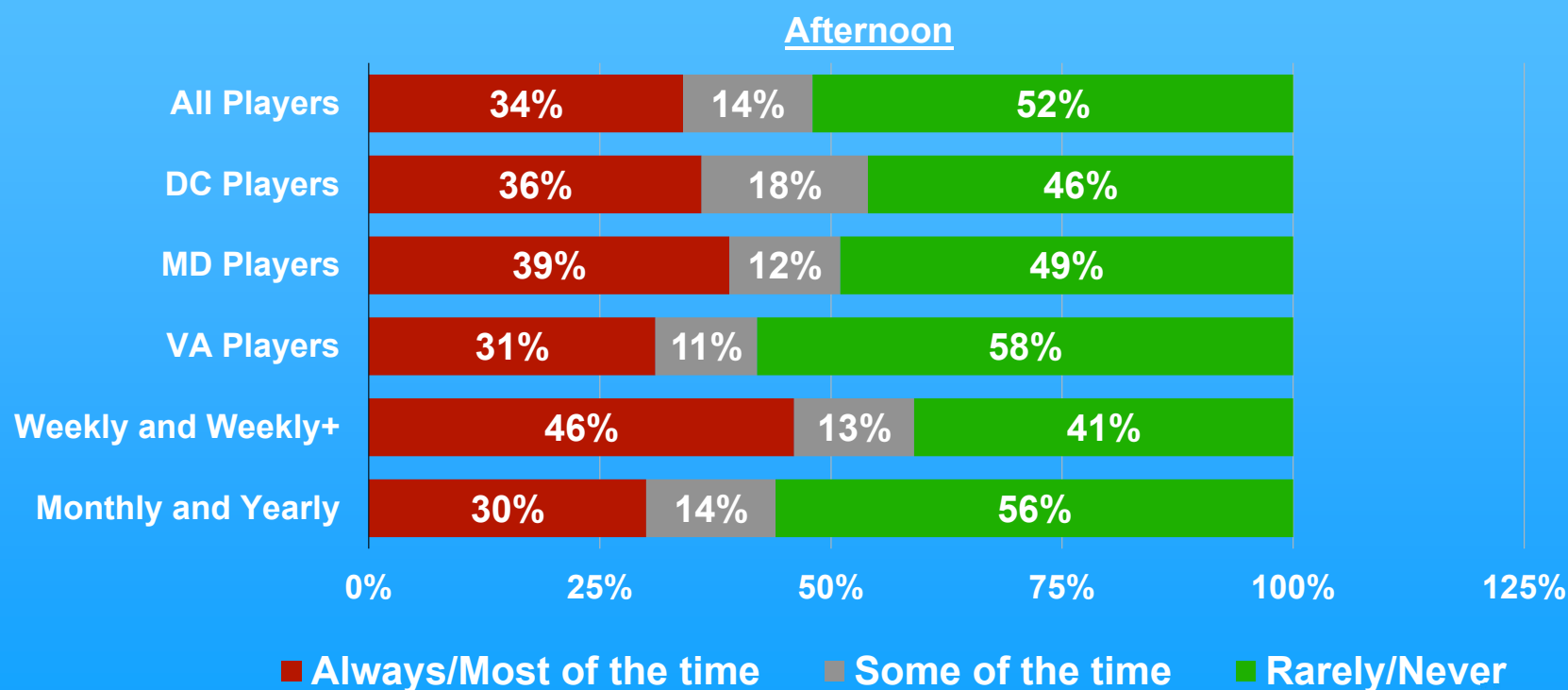
# Time of Day - Mid-Day

How often do you purchase DC Lottery tickets during each of the following parts of the day?



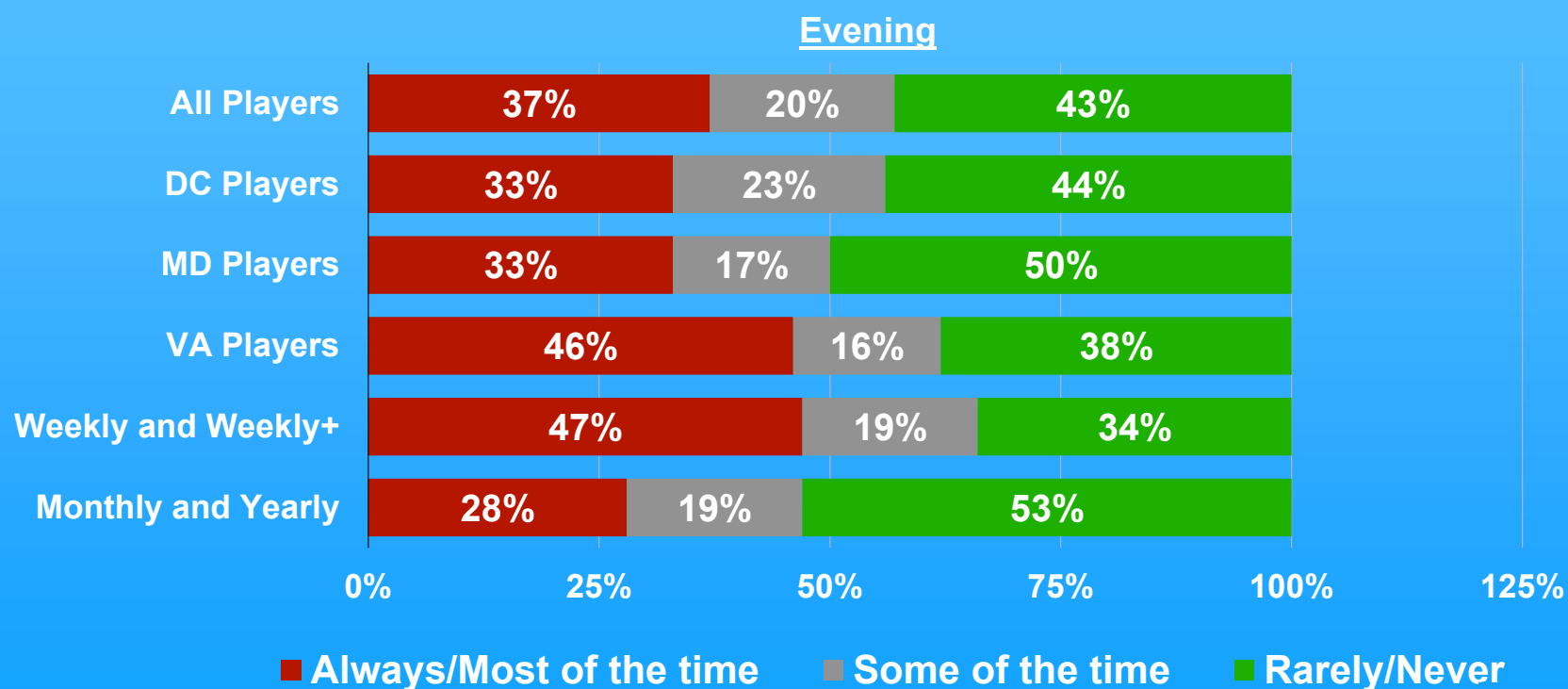
# Time of Day - Afternoon

How often do you purchase DC Lottery tickets during each of the following parts of the day?



# Time of Day - Evening

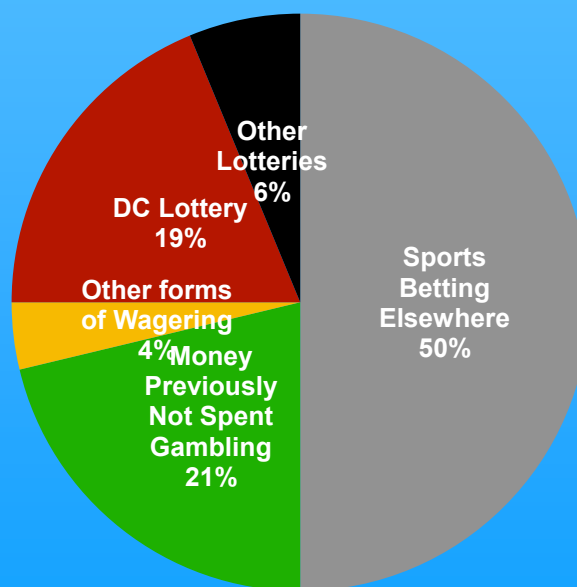
How often do you purchase DC Lottery tickets during each of the following parts of the day?



# Sports Betting: Spending Impact

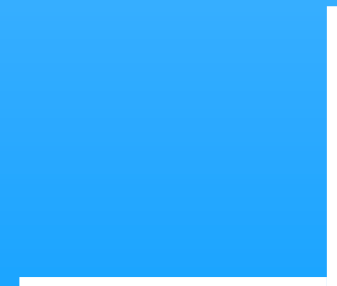
What percent of the money that you are betting on sports in the District of Columbia comes from each of the following categories. Please make sure your responses add up to 100%

## Average





## Brand Study



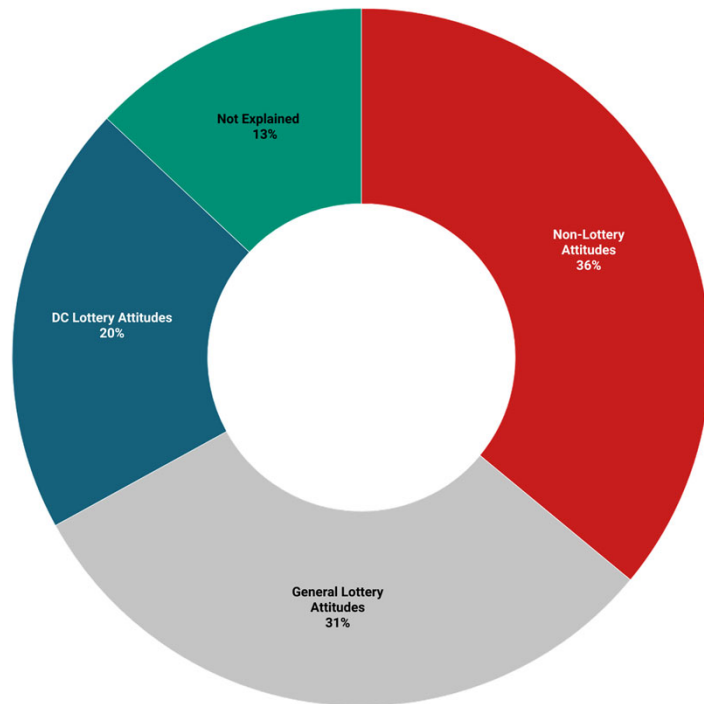
## Key Findings

**A series of fifty-five statements were designed to understand attitudes about the DC Lottery. These statements were used to produce a DC Lottery spending model and a segmentation.**



# Regression – Attitudes and Spending

*Regression analysis is a tool used to uncover the relationship between variables. In this case, it is used to better understand how attitudes impact Lottery spending.*



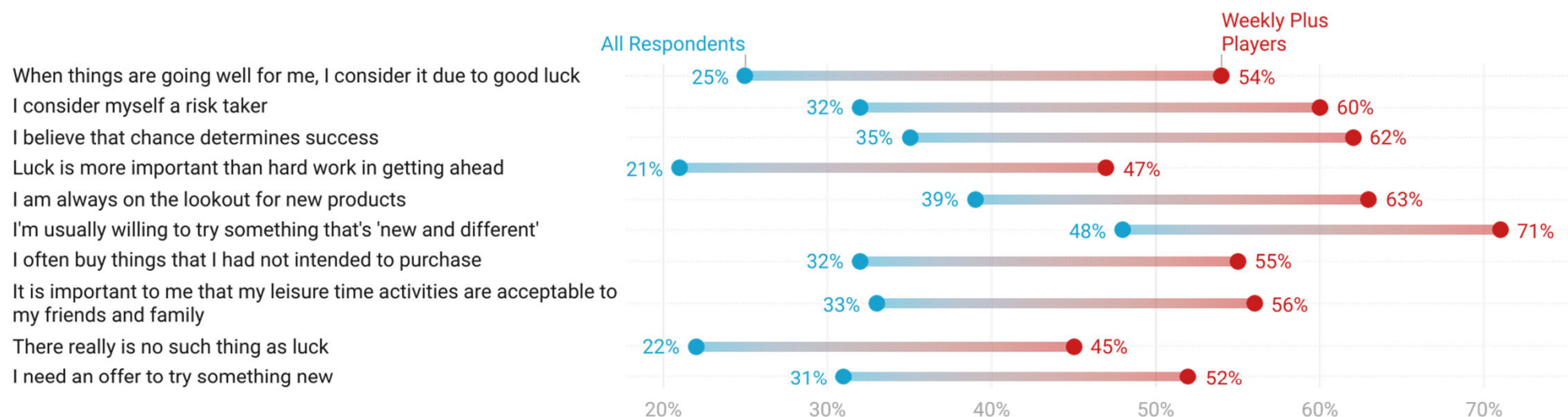
**Non-Lottery attitudes had the highest correlation with lottery spending, followed by general lottery attitudes. DC Lottery specific attitudes explained 20% of spending variance an increase from 14% in 2020.**

DC Lottery Brand Study  
Chart: SocialSphere, Inc. • Source: N=1,092 Respondents • May 2022

# Weekly Players are much more likely to believe in luck and consider themselves risk takers.

## Value Statements - Weekly Players vs. All Respondents

Net: Agree (6 to 7 on a 1-7 scale)



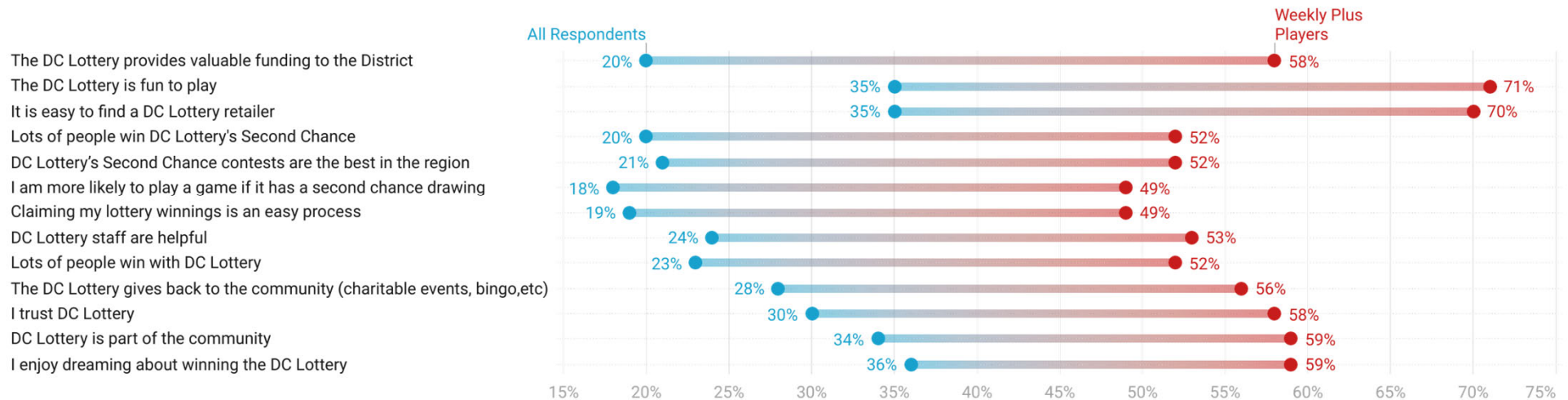
DC Lottery Brand Study

Chart: SocialSphere, Inc. • Source: n=1,092 Respondents - May 2022

# Weekly players much more likely to believe that the Lottery provides valuable funding to the District.

## DC Lottery Statements - Weekly Players vs. All Respondents

Net: Agree (6 to 7 on a 1-7 scale)



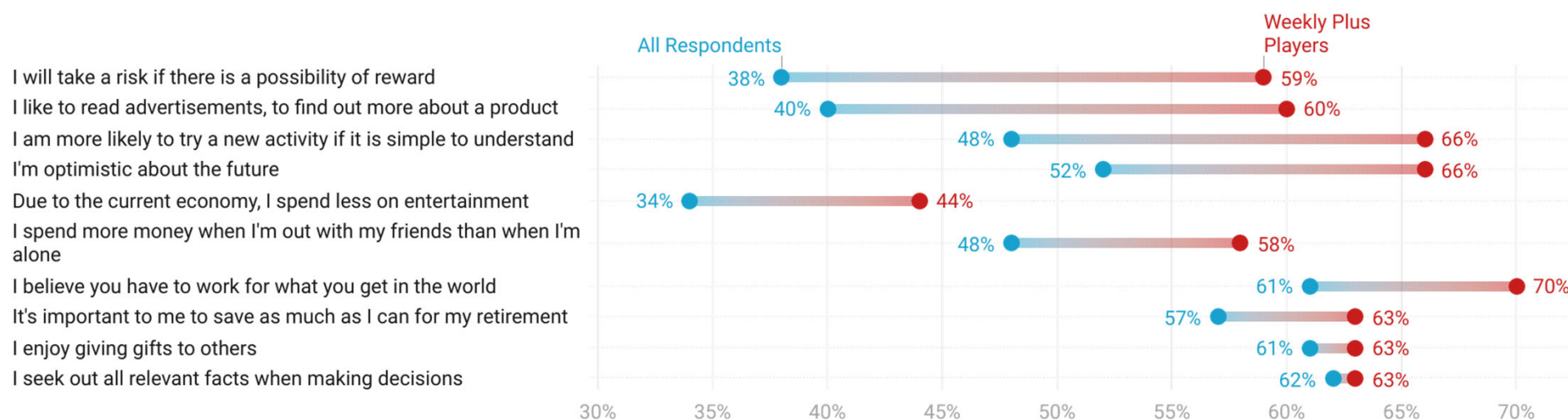
DC Lottery Brand Study

Chart: SocialSphere, Inc. • Source: n=1,092 Respondents - May 2022

# Weekly Players are not more likely to seek out information or enjoy giving gifts.

## Value Statements - Weekly Players vs. All Respondents

Net: Agree (6 to 7 on a 1-7 scale)



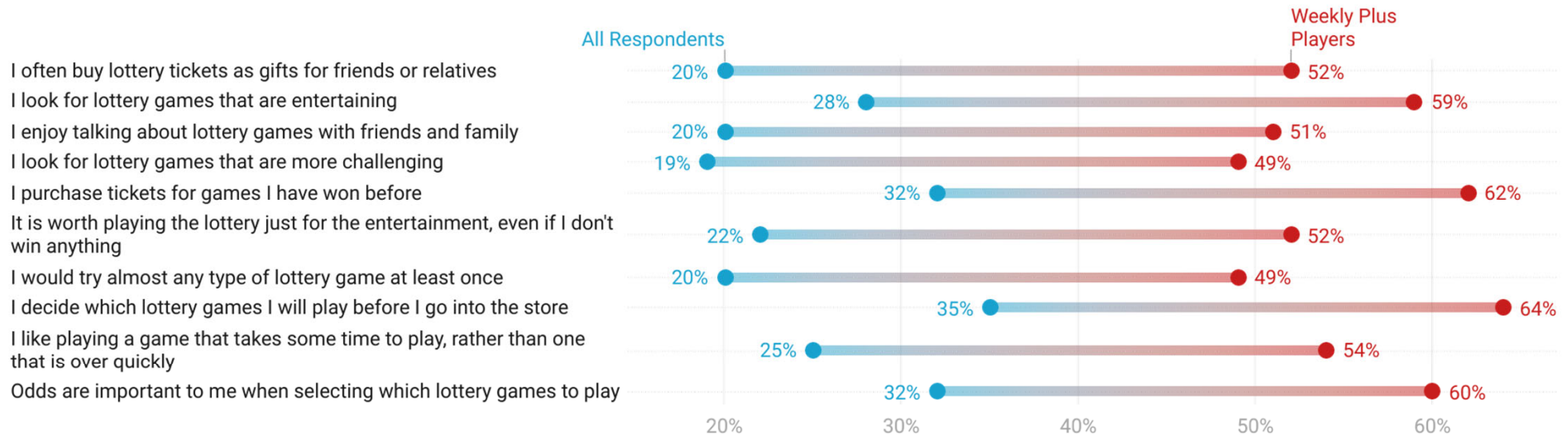
DC Lottery Brand Study

Chart: SocialSphere, Inc. • Source: n=1,092 Respondents - May 2022

# Weekly Players are more likely to buy tickets as gifts and talk about games with family and friends.

## Lottery Statements - Weekly Players vs. All Respondents

Net: Agree (6 to 7 on a 1-7 scale)



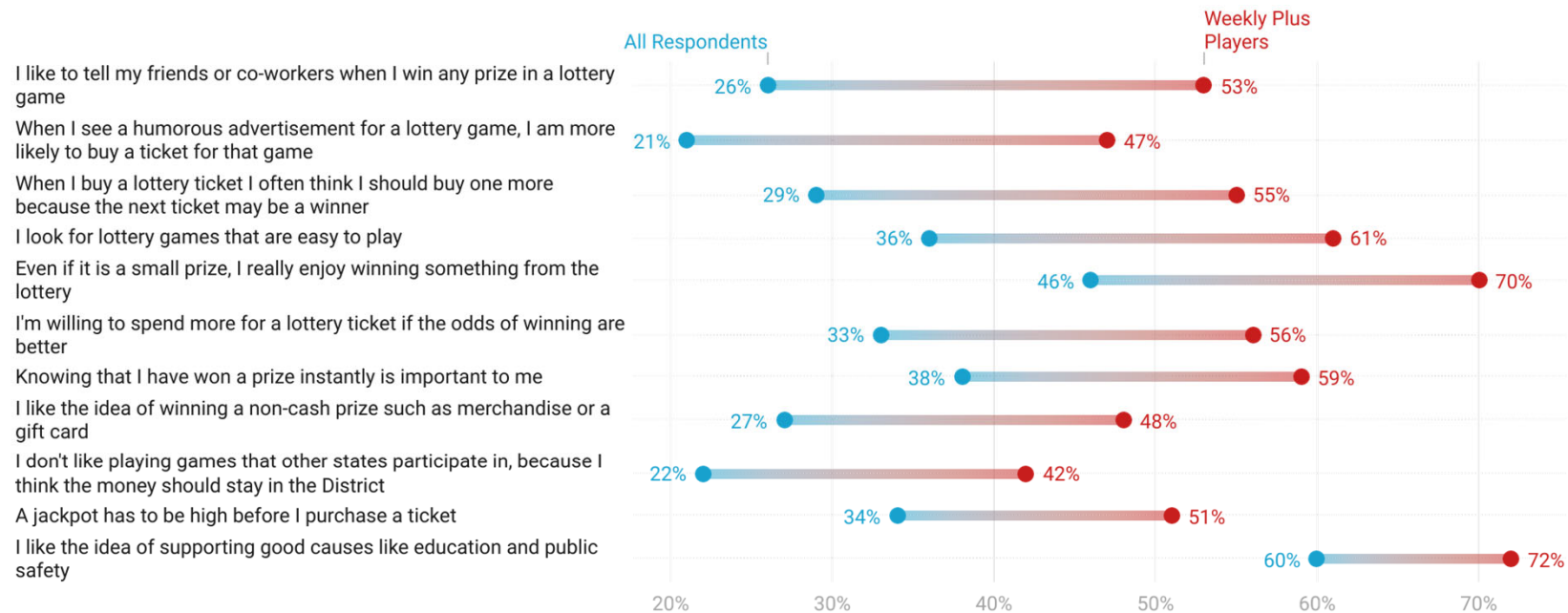
DC Lottery Brand Study

Chart: SocialSphere, Inc. • Source: n=1,092 Respondents - May 2022

# While Weekly Players are more likely than all respondents to be jackpot chasers, the gap is lower than it is on most other attitudes.

## Lottery Statements - Weekly Players vs. All Respondents

Net: Agree (6 to 7 on a 1-7 scale)



DC Lottery Brand Study

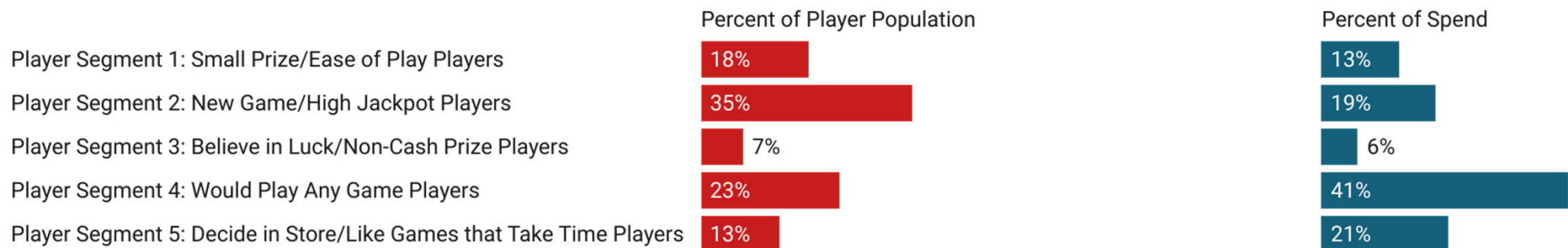
Chart: SocialSphere, Inc. • Source: n=1,092 Respondents - May 2022

# Segmentation Overview

## Segments of Lottery Players

Factor analysis based segmentation

■ Percent of Player Population ■ Percent of Spend



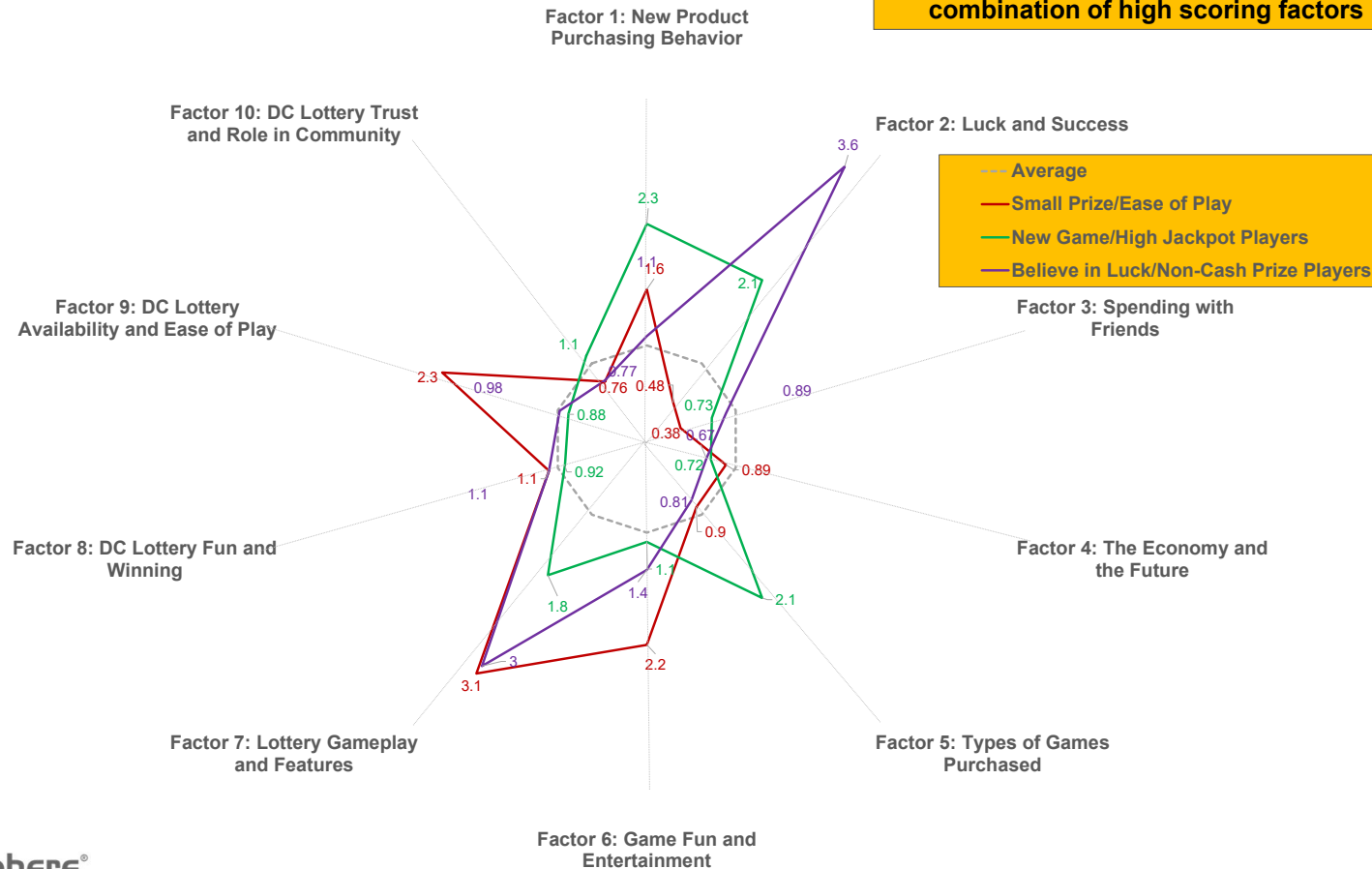
DC Lottery Brand Study

Chart: SocialSphere, Inc. • Source: N=1,092 Respondents - May 2022



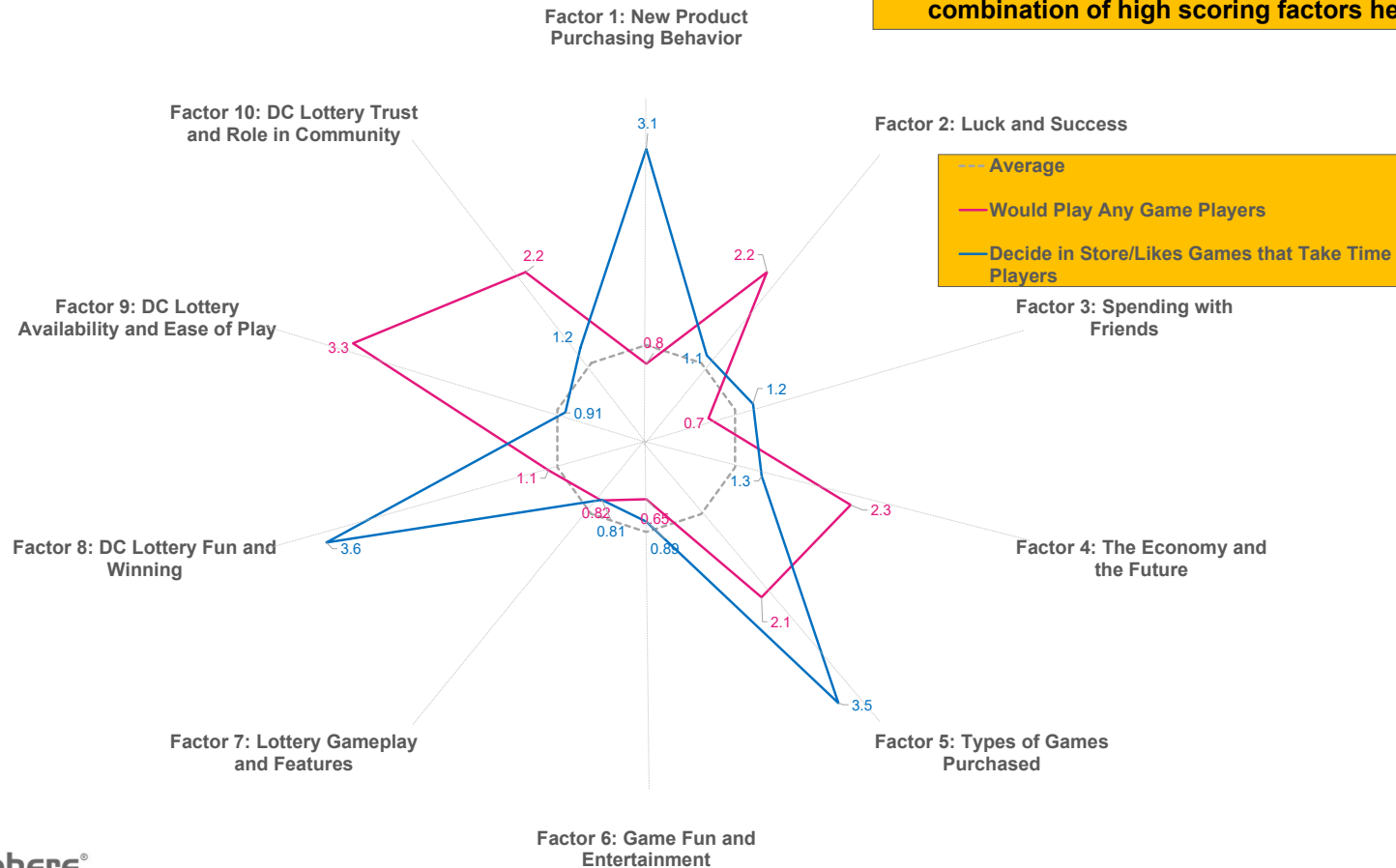
# Segments and Factors – Lower Spending Segments

**How To Read This Chart:** For each factor, each segment has an index score, which benchmarks how important each factor is in differentiating that segment from other. A score of 1.0 (the grey dotted line) is average, meaning that the segment's responses to questions in that factor have average differentiation. Higher numbers indicate that the factor is something that makes the segment unique, so the combination of high scoring factors help define each segment.



# Segments and Factors – Higher Spending Segments

**How To Read This Chart:** For each factor, each segment has an index score, which benchmarks how important each factor is in differentiating that segment from other. A score of 1.0 (the grey dotted line) is average, meaning that the segment's responses to questions in that factor have average differentiation. Higher numbers indicate that the factor is something that makes the segment unique, so the combination of high scoring factors help define each segment.



# Lottery Player Segments

## Small Prize/Ease of Play Players

Eighteen percent of the player population, they account for 13% of Lottery Spending. These players are younger than average (51% under the age of 35), and more likely to be female (52%, compared to 41% of players. The players are enjoy winning, even if it's just a small prize and highly value games that are easy to play

## New Game/High Jackpot Players

At 35% of the player population and accounting for 19% of spending, this segment indicate that are willing to try new games, and that it's important to them for the jackpot to be high in order to try a new game. These players spending is the most “average” of all player segments, though they slightly over-index for playing Powerball and Mega Millions (and under-index for DC-3 and DC-4). They are slightly older than the population as a whole, and their racial and ethnic composition closely matches the overall population of players.

# Lottery Player Segments

## Believe in Luck/Non-Cash Prize Players

The smallest segment at just 7% of the player population, this segment accounts for 6% of sales. They believe luck impacts life outcomes, but they also strongly prefer games that offer no—cash prizes. They primarily play scratch tickets (with some Powerball and Mega Millions).

## Would Play Any Game Players

This segment is the highest spending segment (42% of total spend) representing 23% of the player population. Overwhelmingly male (74%) and between the ages of 40 and 65, this segment has the highest levels of play of most games, but they're levels of play are highest for DC-3 and DC-4. They note they would play any game as long as it's new.

## Decide in Store/Like Games that Take Time Players

The final player segment are players who decide in store who also like to play games that take time. They are a high spending segment as well. Only 13% of the population, they account for 21% of spending. More likely to be male (63%) and under the age of 65, they consider themselves to be risk takers and don't believe in luck.

# Non-Lottery Player Segments

## Spending Less on Entertainment

Budget Watchers are 29% of the population and are the most likely to be concerned about the economy. Compared to the general population, they are more likely to be young (41% under 35) and female (63%). This segment has grown significantly from 2019, when just 20% of the population fell into this segment.

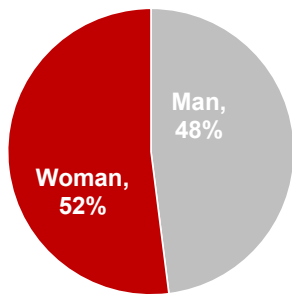
## Spend More When Out With Friends

While Social Butterflies are also young (44% under 35) and female (58%), they are predominantly White (66%). While budget watchers are concerned about the economy, Social Butterflies are more likely to spend money when out with friends and care what their friends think about their spending.

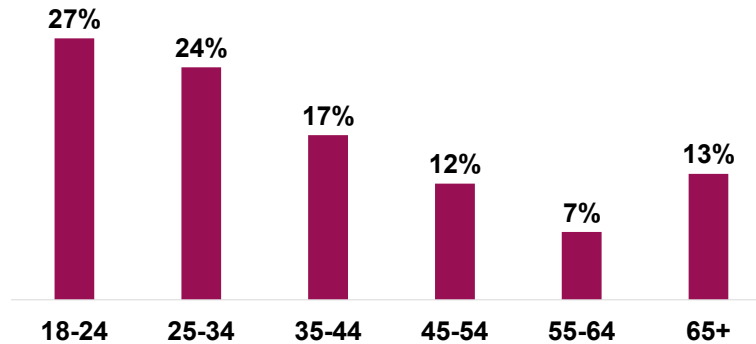
## Player Segmentation Profiles

# Small Prize/Ease of Play – Player Profiles

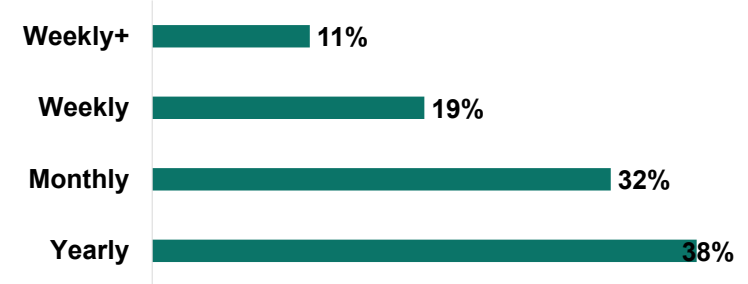
**Gender**



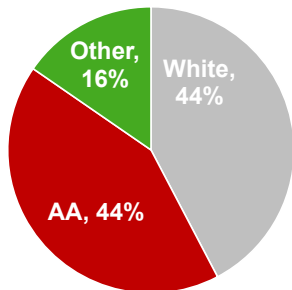
**Age**



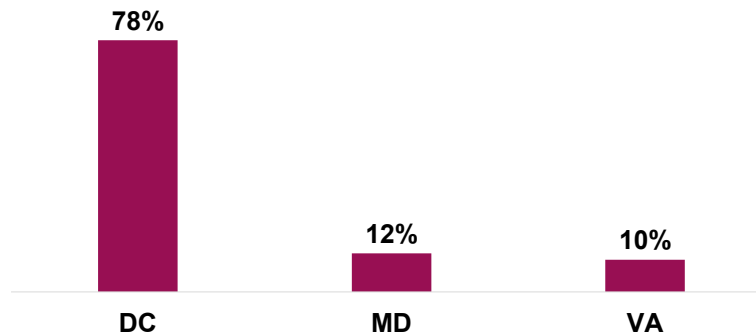
**Play Frequency**



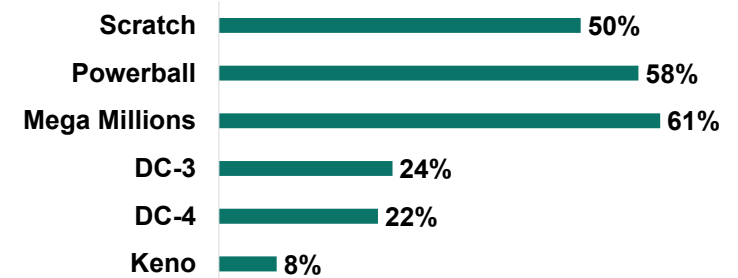
**Race**



**Jurisdiction**



**Games Played (Annually)**



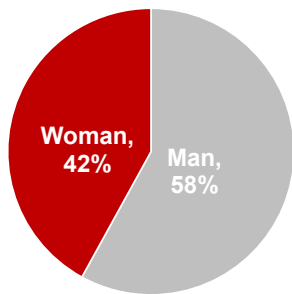


# Small Prize/Ease of Play – Most Distinguishing Attitudes

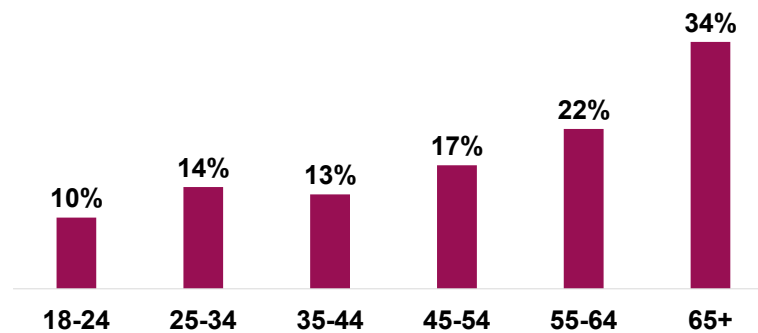
Statement	Index Score (1.0 = Average is in line with the population, while higher scores mean that this segment is more likely to agree with this statement).
When I win a small lottery prize, it makes my day.	2.1
Even if it is a small prize, I really enjoy winning something from the lottery.	1.8
I just want to win one of the smaller prizes.	1.7
I look for lottery games that are easy to play.	1.6
Knowing that I have won a prize instantly is important to me.	1.6

# New Game/High Jackpot Chasers – Player Profiles

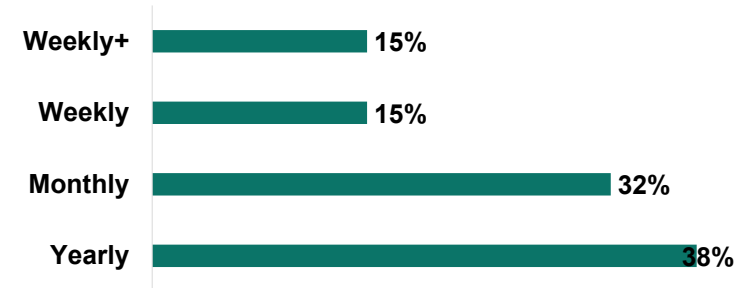
Gender



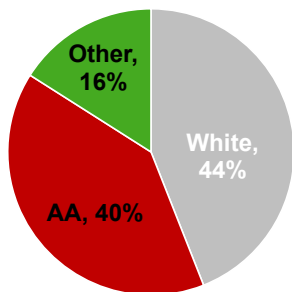
Age



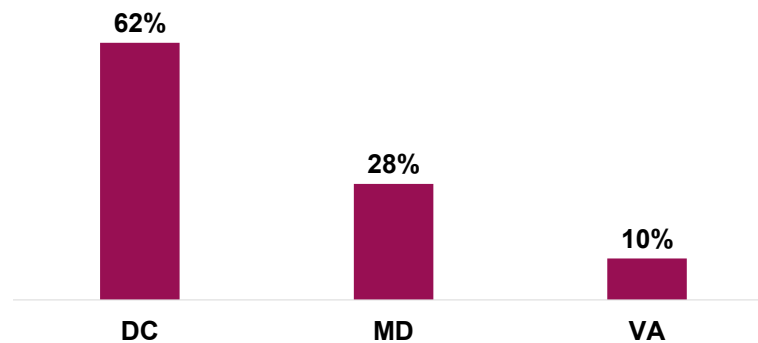
Play Frequency



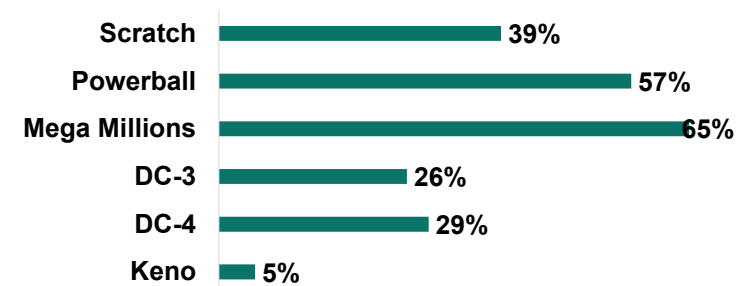
Race



Jurisdiction



Games Played (Annually)

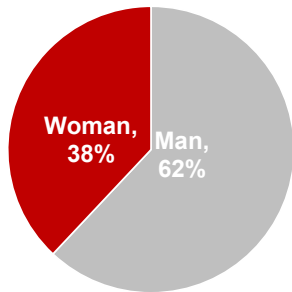


# New Game/High Jackpot Chasers – Most Distinguishing Attitudes

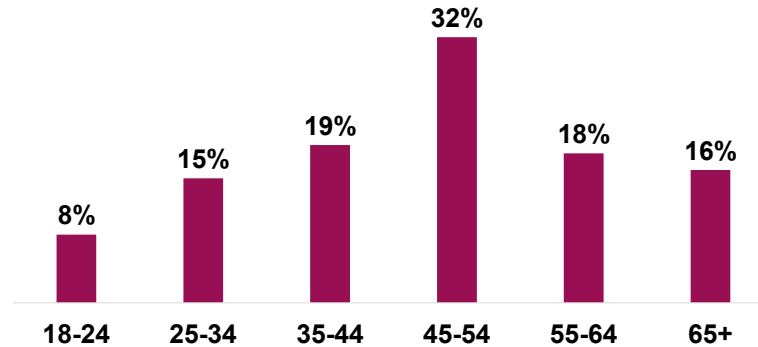
Statement	Index Score (1.0 = Average is in line with the population, while higher scores mean that this segment is more likely to agree with this statement).
A jackpot has to be high before I purchase a ticket.	2.6
I am always on the lookout for new products.	2.1
I'm usually willing to try something that's 'new and different'.	1.9
I often buy things that I had not intended to purchase.	1.7
When I see a humorous advertisement for a lottery game, I am more likely to buy a ticket for that game.	1.7

# Believe in Luck/Non-Cash Prize – Player Profiles

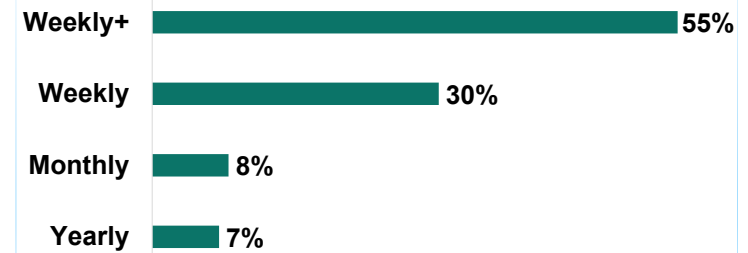
**Gender**



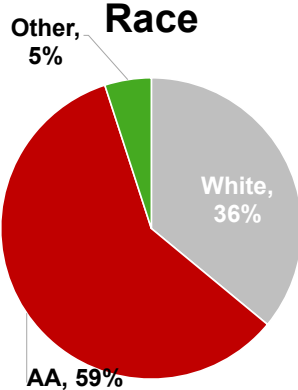
**Age**



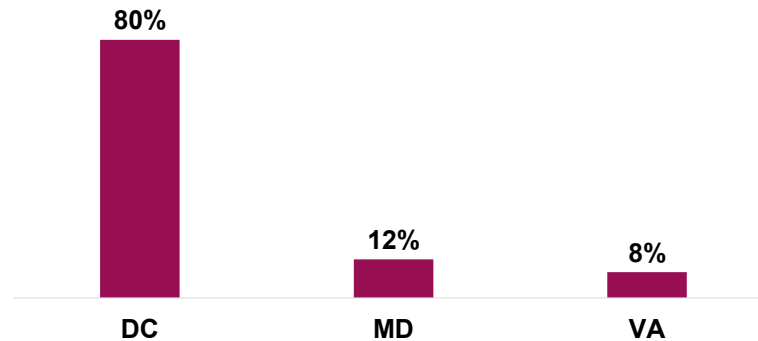
**Play Frequency**



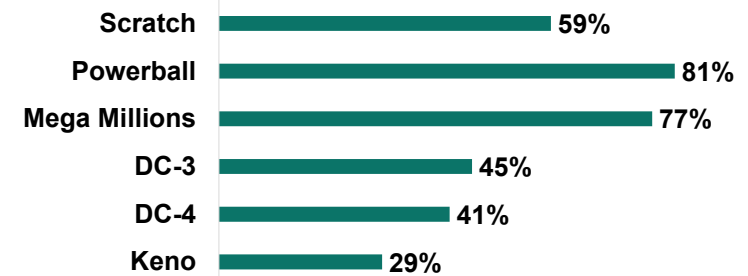
**Race**



**Jurisdiction**



**Games Played (Annually)**

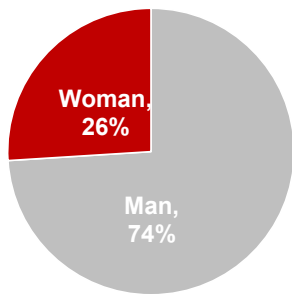


# Believe in Luck/Non-Cash Prize – Most Distinguishing Attitudes

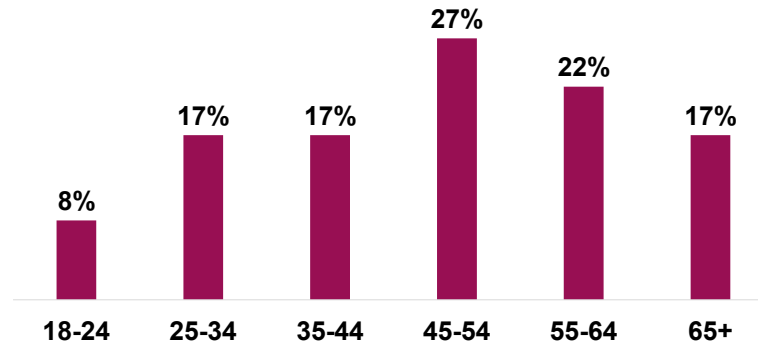
Statement	Index Score (1.0 = Average is in line with the population, while higher scores mean that this segment is more likely to agree with this statement).
I believe that chance determines success.	3.1
Luck is more important than hard work in getting ahead.	2.4
When things are going well for me, I consider it due to good luck.	2.2
I like the idea of winning a non-cash prize such as merchandise or a gift card.	2.1
DC Lottery's Second Chance contest are the best in the region.	1.5

# Would Play Any Game – Player Profiles

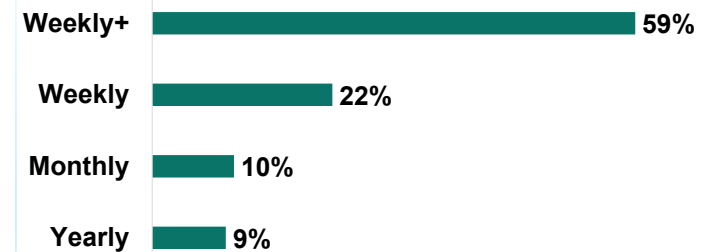
**Gender**



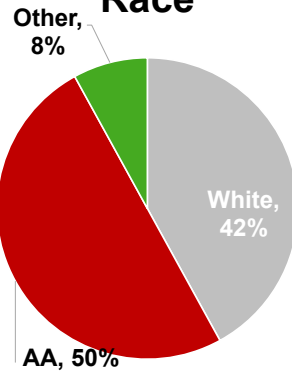
**Age**



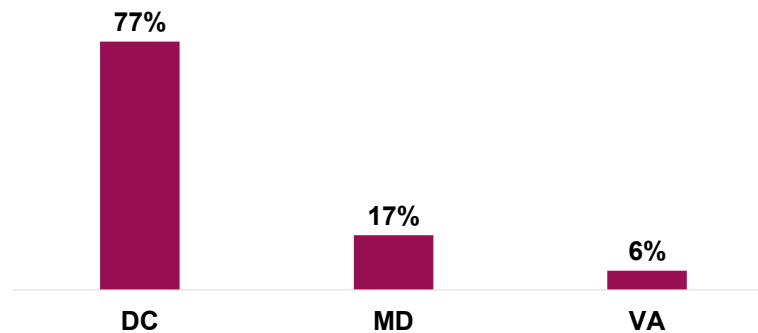
**Play Frequency**



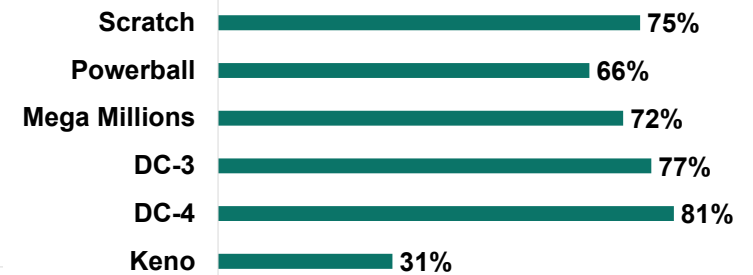
**Race**



**Jurisdiction**



**Games Played (Annually)**



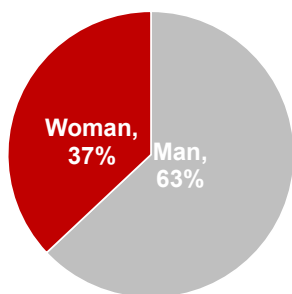
# Would Play Any Game – Most Distinguishing Attitudes

Statement	Index Score (1.0 = Average is in line with the population, while higher scores mean that this segment is more likely to agree with this statement).
I would play almost any type of lottery game.	3.3
It is worth playing the lottery just for the entertainment, even if I don't win anything.	3.1
I enjoy talking about lottery games with friends and family.	2.6
It is easy to find a DC Lottery retailer.	2.2
I trust DC Lottery.	1.8

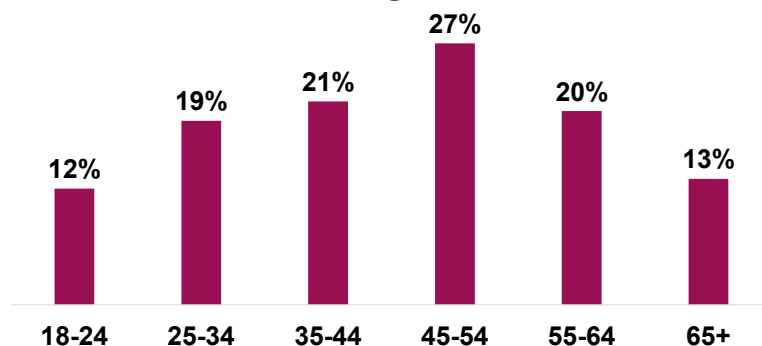


# Decide in Store/Like Games that Take Time – Player Profiles

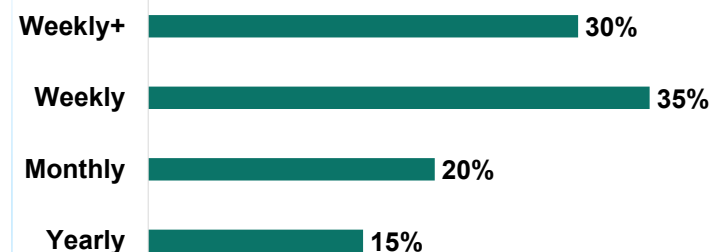
Gender



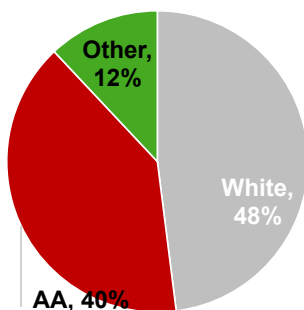
Age



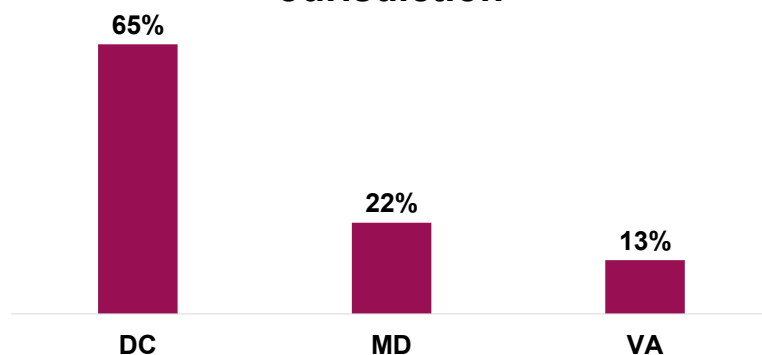
Play Frequency



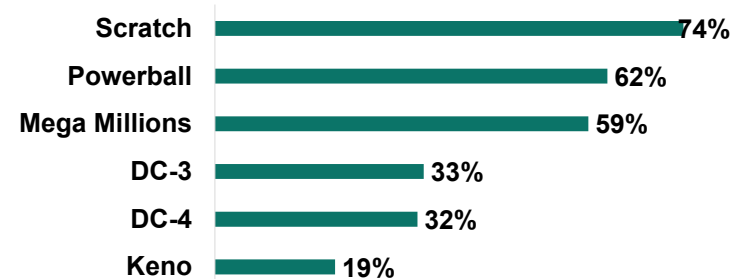
Race



Jurisdiction

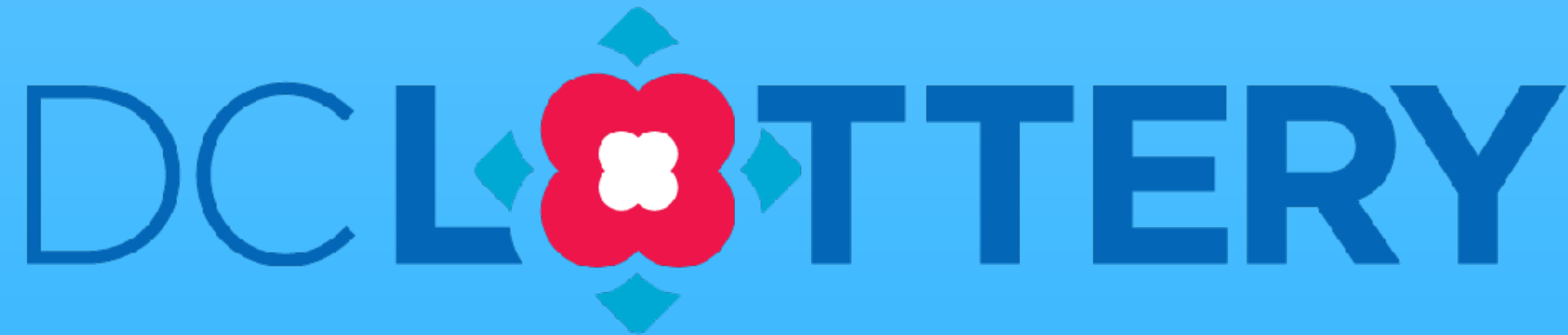


Games Played (Annually)



# Decide in Store/Like Games that Take Time – Most Distinguishing Attitudes

Statement	Index Score (1.0 = Average is in line with the population, while higher scores mean that this segment is more likely to agree with this statement).
I decide which lottery games I will play before I go into the store.	2.7
I look for lottery games that are more challenging.	2.6
I like playing a game that takes some time to play, rather than one that is over quickly.	2.6
I seek out all relevant facts when making decisions.	2.3
I like to read advertisements in order to find out more about a product	2.2



OFFICE OF LOTTERY AND GAMING

# PLAYER BENCHMARK STUDY

PRESENTED BY: SOCIALSPHERE, INC.

[WWW.SOCIALSPHERE.COM](http://WWW.SOCIALSPHERE.COM)

29 JUNE 2022

# Table of Contents

1. Overview and Key Findings
2. The State of the Economy
3. Overall Gambling Activity
4. Play Frequency
5. Play Locations and Times
6. Sports Betting

## Overview and Key Findings

This benchmark study is meant to gain a baseline understanding of DC Lottery players and track their game play, spending, and attribute ratings on factors associated with the DC Lottery.

# Overview and Methodology

Between May 3 and May 18, 2022, SocialSphere used internet-based sampling and telephone surveys to interview N=1,248 Washington D.C. residents and D.C. Lottery players in Maryland and Virginia about their perceptions of the DC Lottery and their play patterns.

The survey is a benchmark study and is designed to establish baselines that will help to better understand play patterns among DC Lottery players.

The survey benchmarks attitudes about general perceptions and attributes associated with playing the DC Lottery.

The main objectives of the survey are to:

- Track a set of core attributes associated with the DC Lottery;
- Understand game spending patterns;
- Measure engagement with the DC Lottery (times played, locations, etc.), and;
- Understand the emerging role of sports betting in DC.

# Key Findings

1. The impact of inflation is being seen in the way that players and DC residents are thinking about their current spending habits on non-Lottery goods. While they are trying to pull back their spending in some areas, like large appliances, they note their transportation spending has increased dramatically.
2. The DC Lottery's most regular players (those who play the Lottery at least once a week) are unique compared to players in many other jurisdictions studies. While in most jurisdictions, the most regular players crossover and play many different games, regular players in DC are largely divided between DC-3 and DC-4 players and scratch ticket players, with nearly half falling into each category and little overlap compared to other lotteries.
3. Another notable exception is that DC has a higher percentage of non-players when compared to other jurisdictions. Nearly one-third (30%) of residents in the District report they have never played the Lottery, while another 18% have not played in the last year. These residents are overwhelmingly young and come from the Northwest.



# Key Findings

4. Most players report little impact from COVID 19 on their Lottery play, however for players from Maryland and Virginia, some noticeable changes did occur. The overall percent of players from outside the District fell compared to 2019.
5. Sports betting's debut in DC has meant that a significant number of Lottery players now say they have placed sports bets, both online and in-person. In 2019, just 19% of DC Lottery players say they had placed a sports bet in-person and 20% said they had placed a bet online at least a few times a year. Now, 30% say they have placed a bet in-person and 28% online.
6. Money being bet on sports betting in DC is largely (50%) coming from money that was being spent on sports betting elsewhere (in other states or through black and grey market sports betting), while just 19% is coming from money that was previously spent on traditional DC Lottery products.

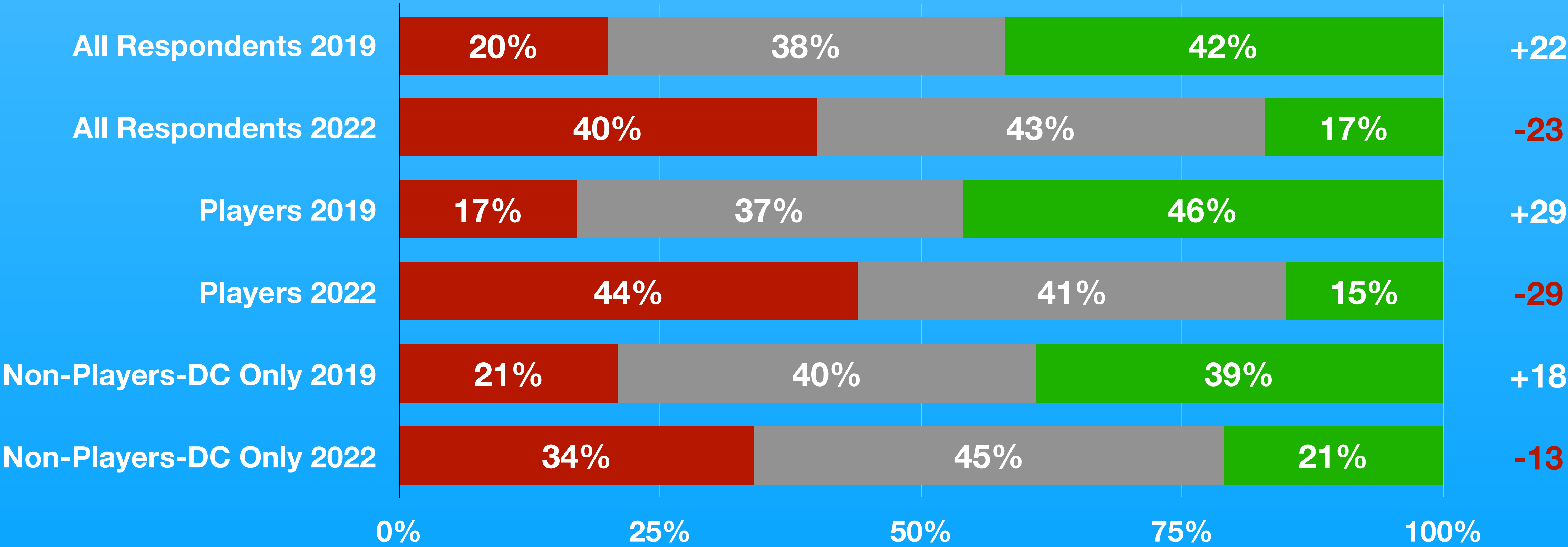
## The State of the Economy

Respondents have turned sharply pessimistic about the economy - acknowledging they are spending more on certain necessities and less on non-essential purchases.

# Perceptions of the Current State of the Economy

Compared to the last two years, how would you rate your family's personal financial situation?

Net: Better - Worse

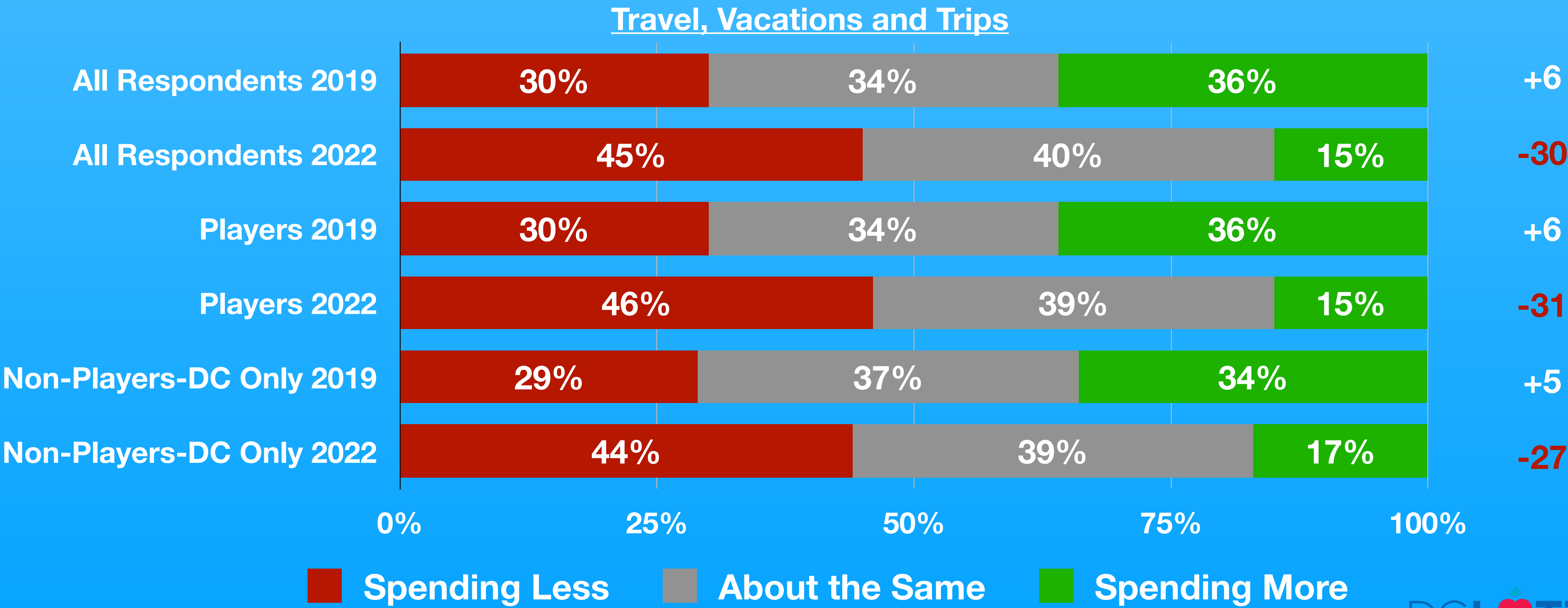


 Getting Worse     About the Same     Better

# Perceptions of the Current State of the Economy - Travel

Compared to the last two years, do you think that in the next 12 months you'll be spending more, less or about the same on:

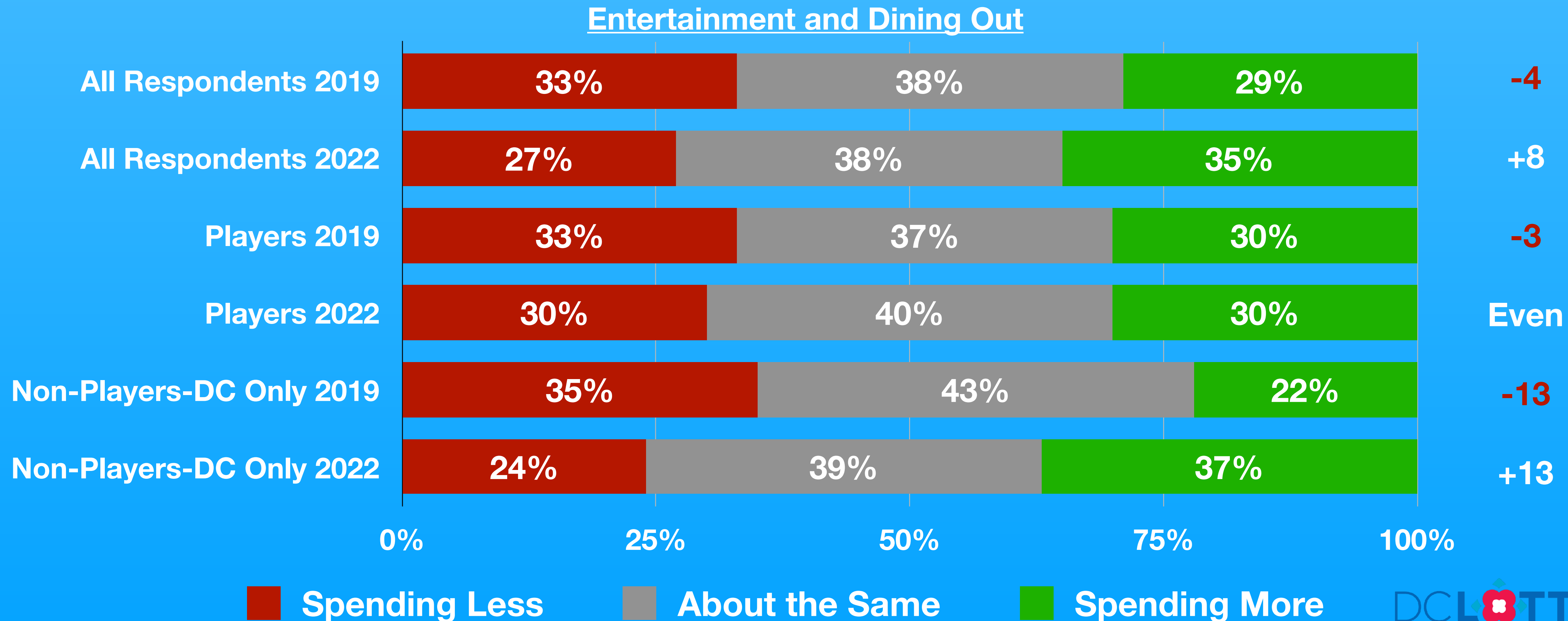
Net: More - Less



# Perceptions of the Current State of the Economy - Entertainment

Compared to the last two years, do you think that in the next 12 months you'll be spending more, less or about the same on:

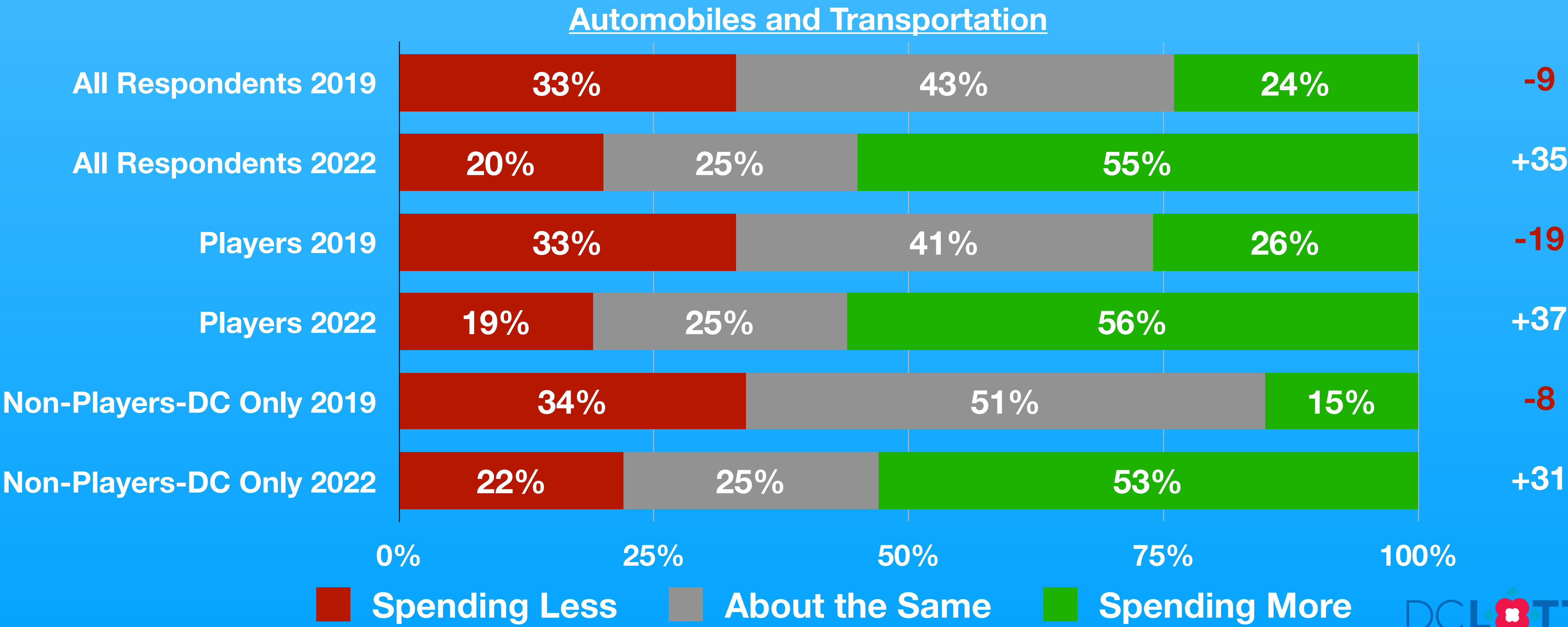
Net: More - Less



# Perceptions of the Current State of the Economy - Transportation

Compared to the last two years, do you think that in the next 12 months you'll be spending more, less or about the same on:

Net: More - Less



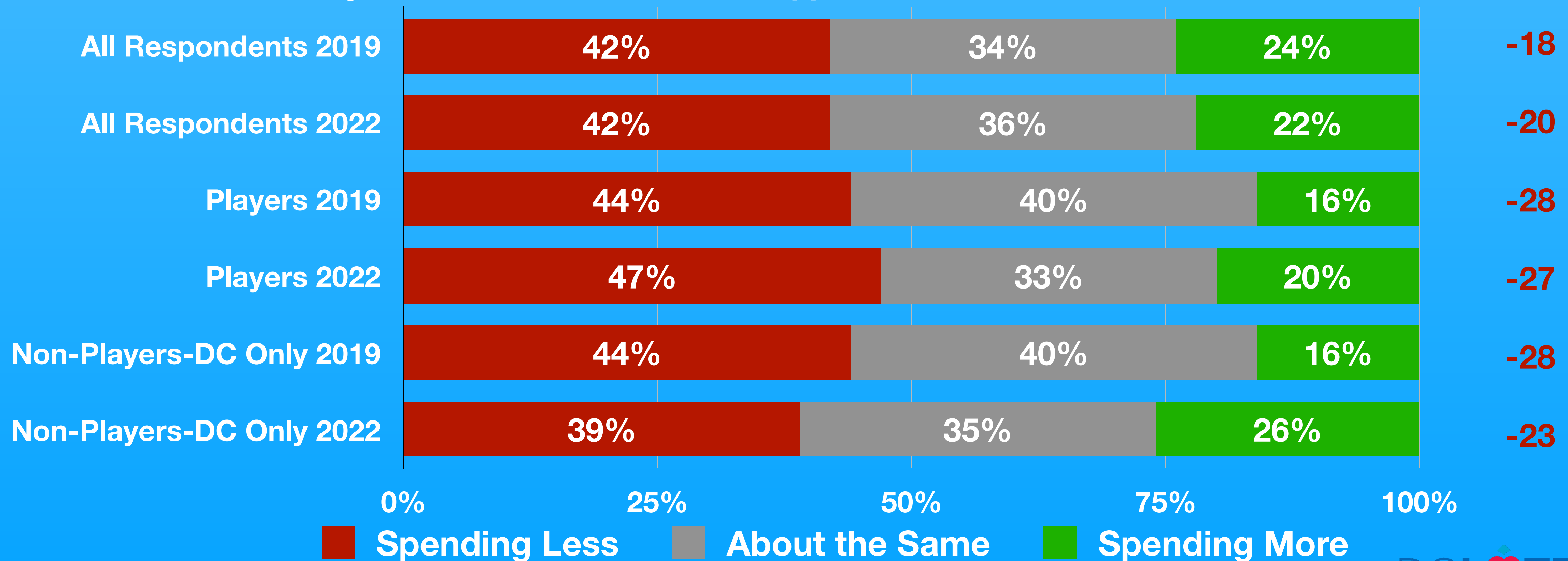


# Perceptions of the Current State of the Economy - Home Purchases

Compared to the last two years, do you think that in the next 12 months you'll be spending more, less or about the same on:

## Large Home Purchases such as Appliances, Furniture and Electronics

Net: More - Less

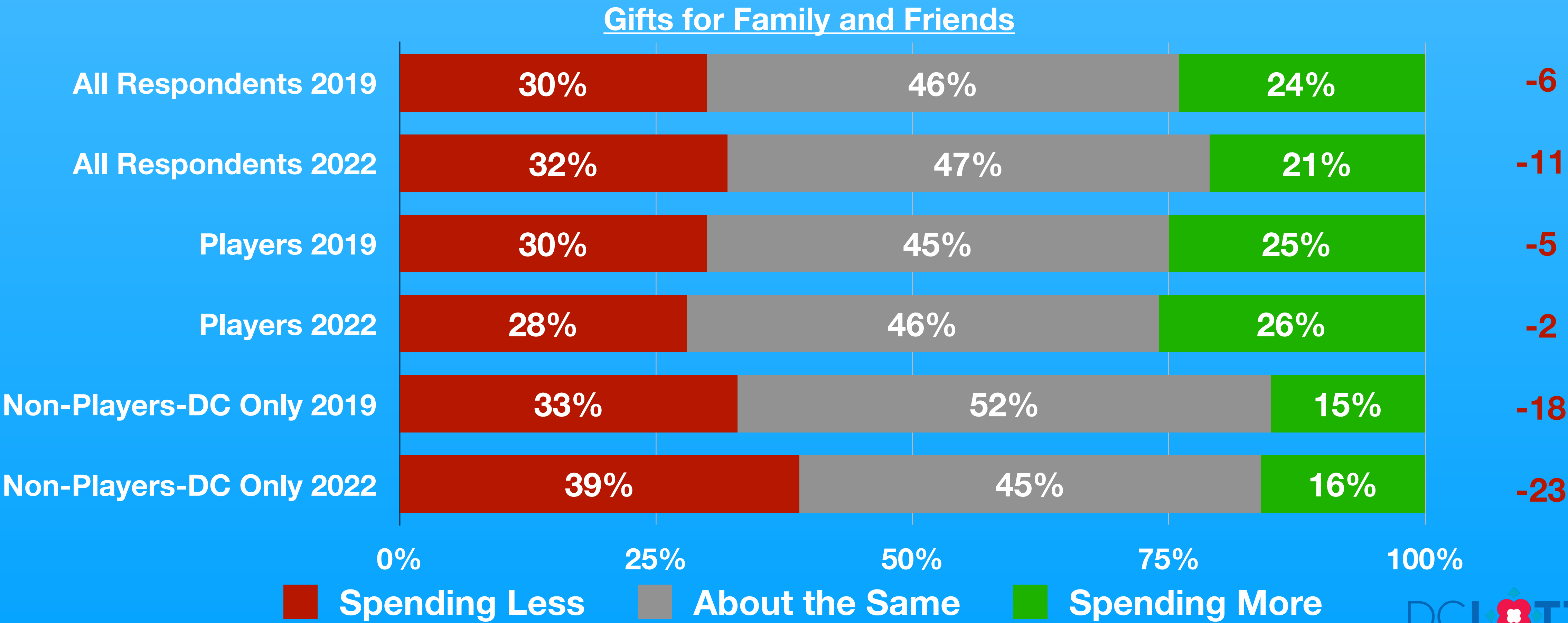




# Perceptions of the Current State of the Economy - Gifts for Friends and Family

Compared to the last two years, do you think that in the next 12 months you'll be spending more, less or about the same on:

Net: More - Less

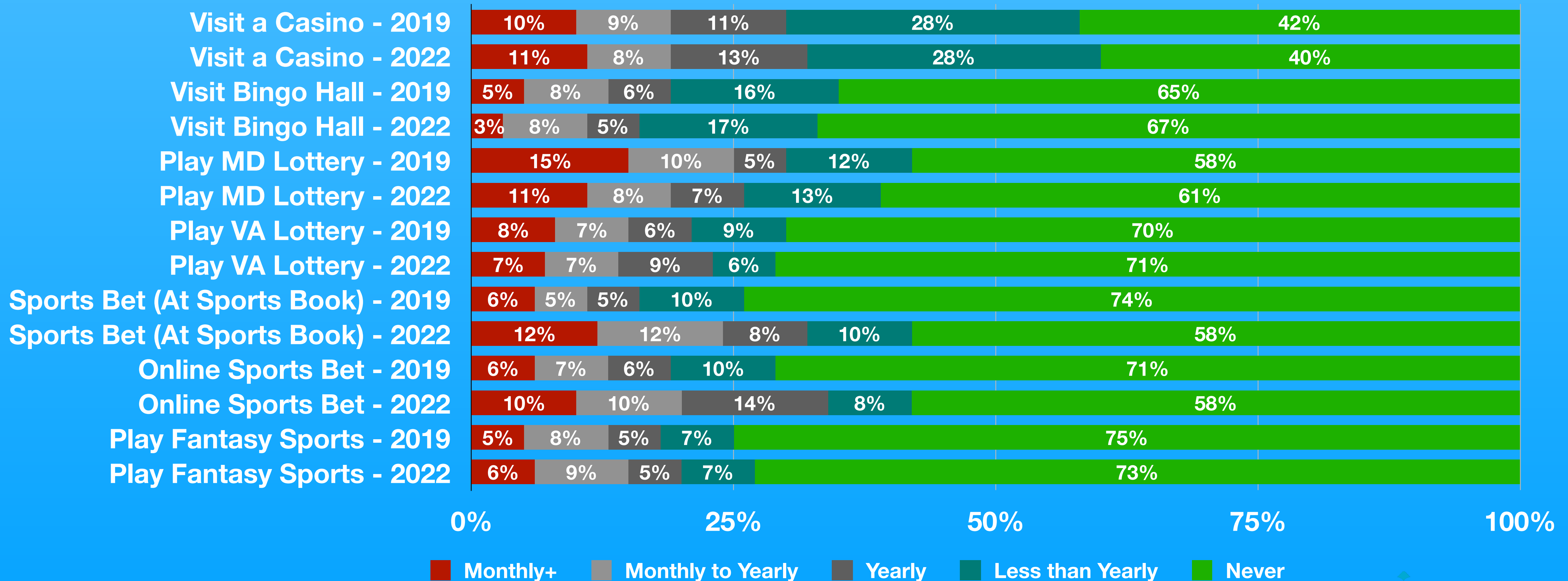


## Overall Gaming Activity

DC Lottery players engage in many forms of gaming outside of playing the Lottery, including most notably playing other lotteries from neighboring states and visiting local casinos. With the launch of sports betting in the region, more players are placing bets on sports both in person and online.

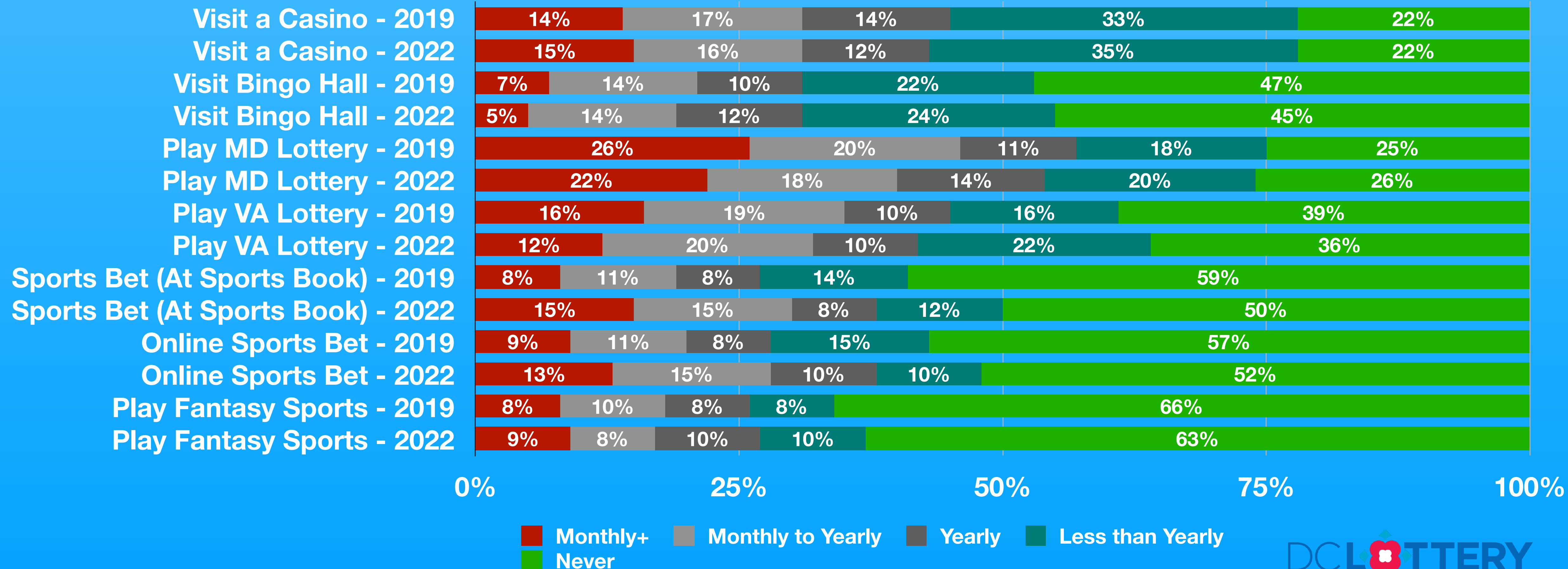
# Gaming Activities - Frequency DC Residents

How frequently do you engage in each of the following activities:  
DC Residents



# Gaming Activities - Frequency DC Lottery Players

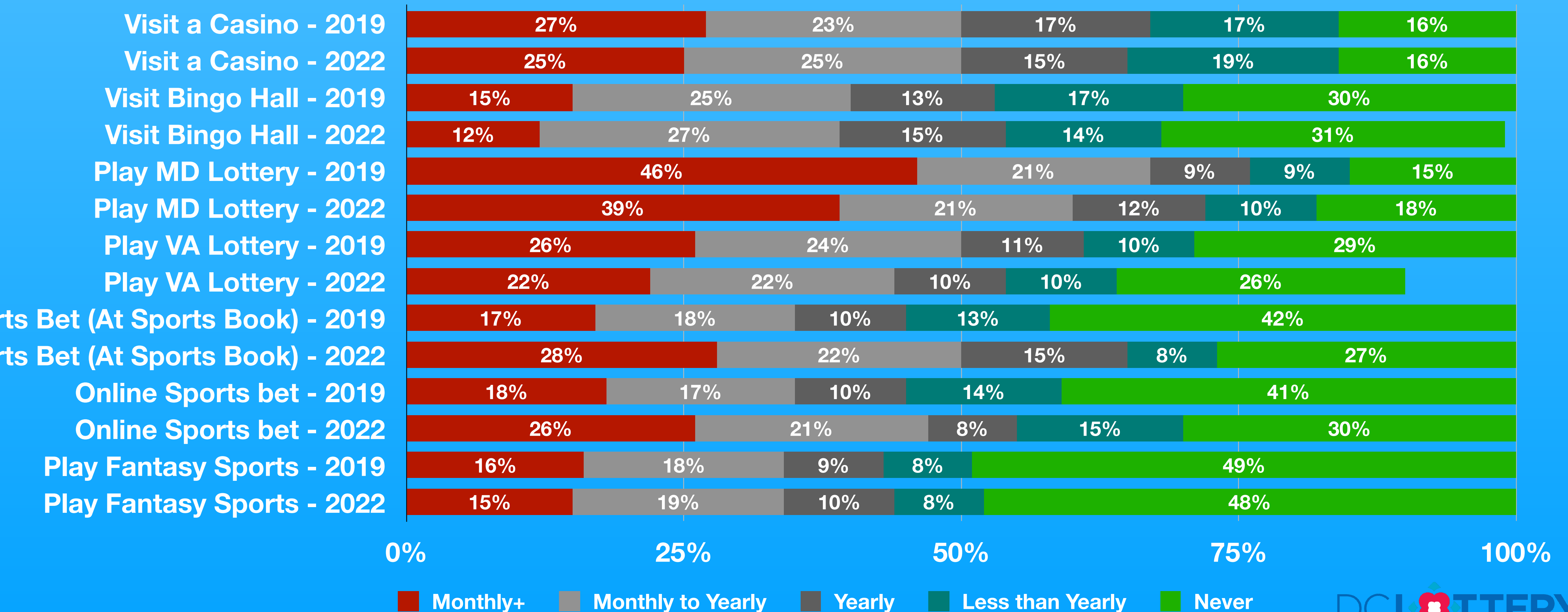
How frequently do you engage in each of the following activities:  
DC Lottery Players



# Gaming Activities - Monthly+ DC Lottery Players

How frequently do you engage in each of the following activities:

## DC Lottery Players (Monthly+)



0% 25% 50% 75% 100%

Monthly+ Monthly to Yearly Yearly Less than Yearly Never

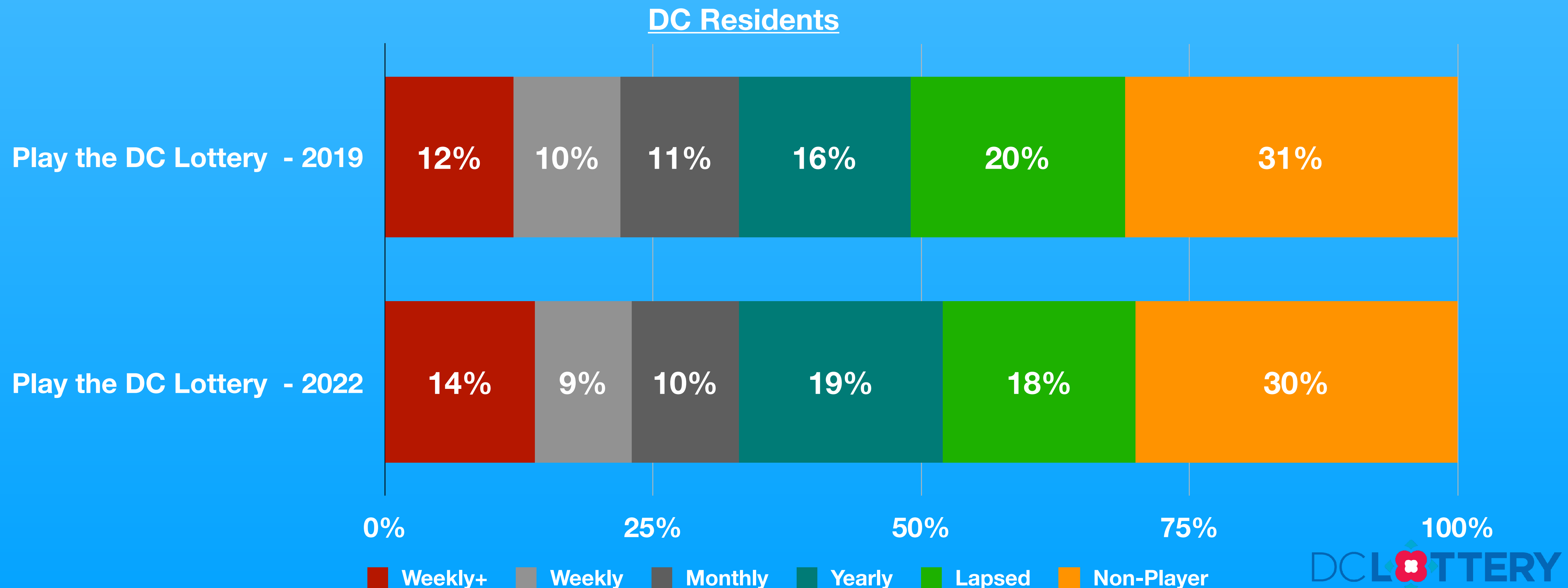
## Play Frequency

Because of the unique geography of DC, directly comparing it to other states for play frequency is a challenge. However, the young and highly educated population of the District proper means that a high percent of its residents have never played the DC Lottery.



# Frequency of Lottery Play - DC Residents

Thinking about the DC Lottery – which includes DC 2, DC 3, DC 4, DC 5, DC Fastplay, Lucky for Life, The Lucky One, Mega Millions and Powerball, scratch tickets, DC Keno, Race2Riches, and TAP-N-PLAY -- which of the following categories best describes your behavior:

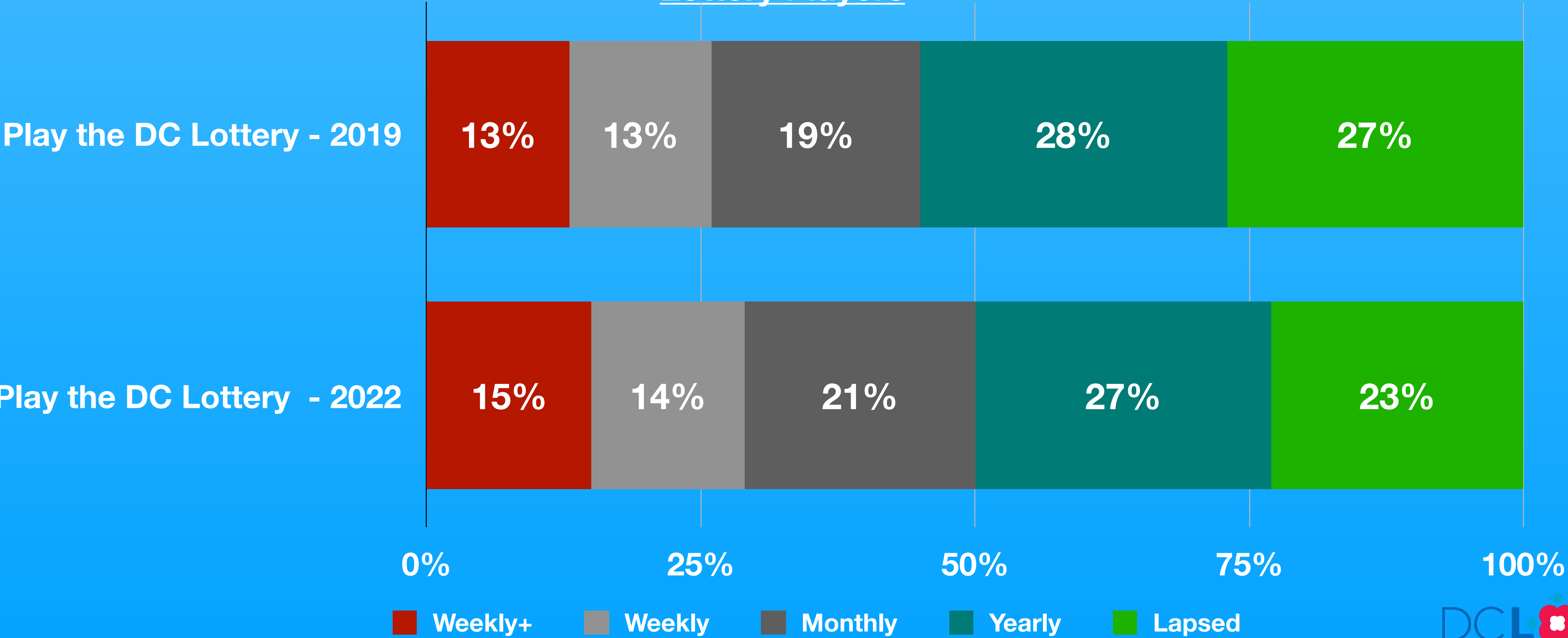




# Frequency of Lottery Play - Lottery Players

Thinking about the DC Lottery – which includes DC 2, DC 3, DC 4, DC 5, DC Fastplay, Lucky for Life, The Lucky One, Mega Millions and Powerball, scratch tickets, DC Keno, Race2Riches, and TAP-N-PLAY -- which of the following categories best describes your behavior:

Lottery Players

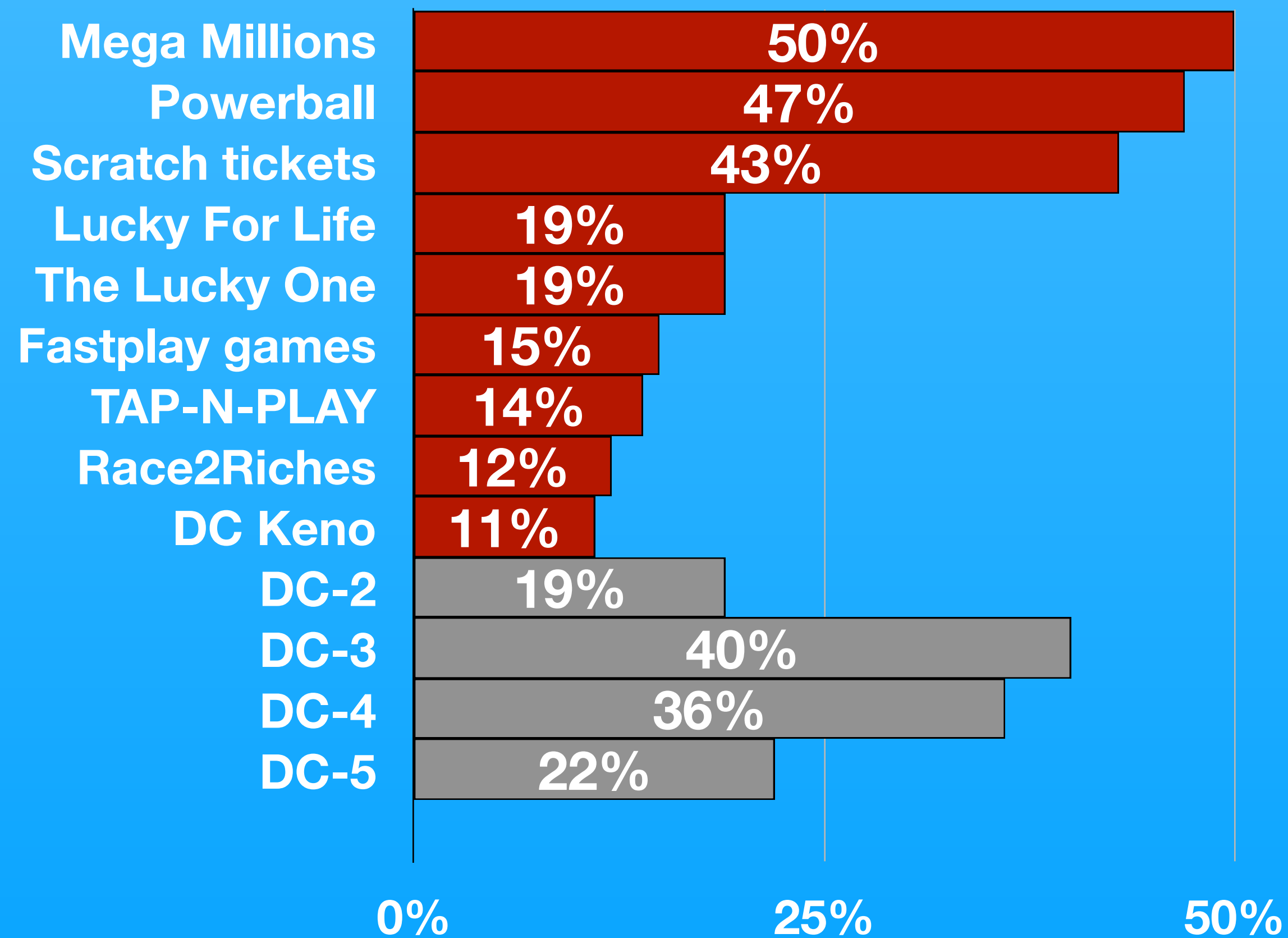


# Weekly and Weekly+ Players - Games Played

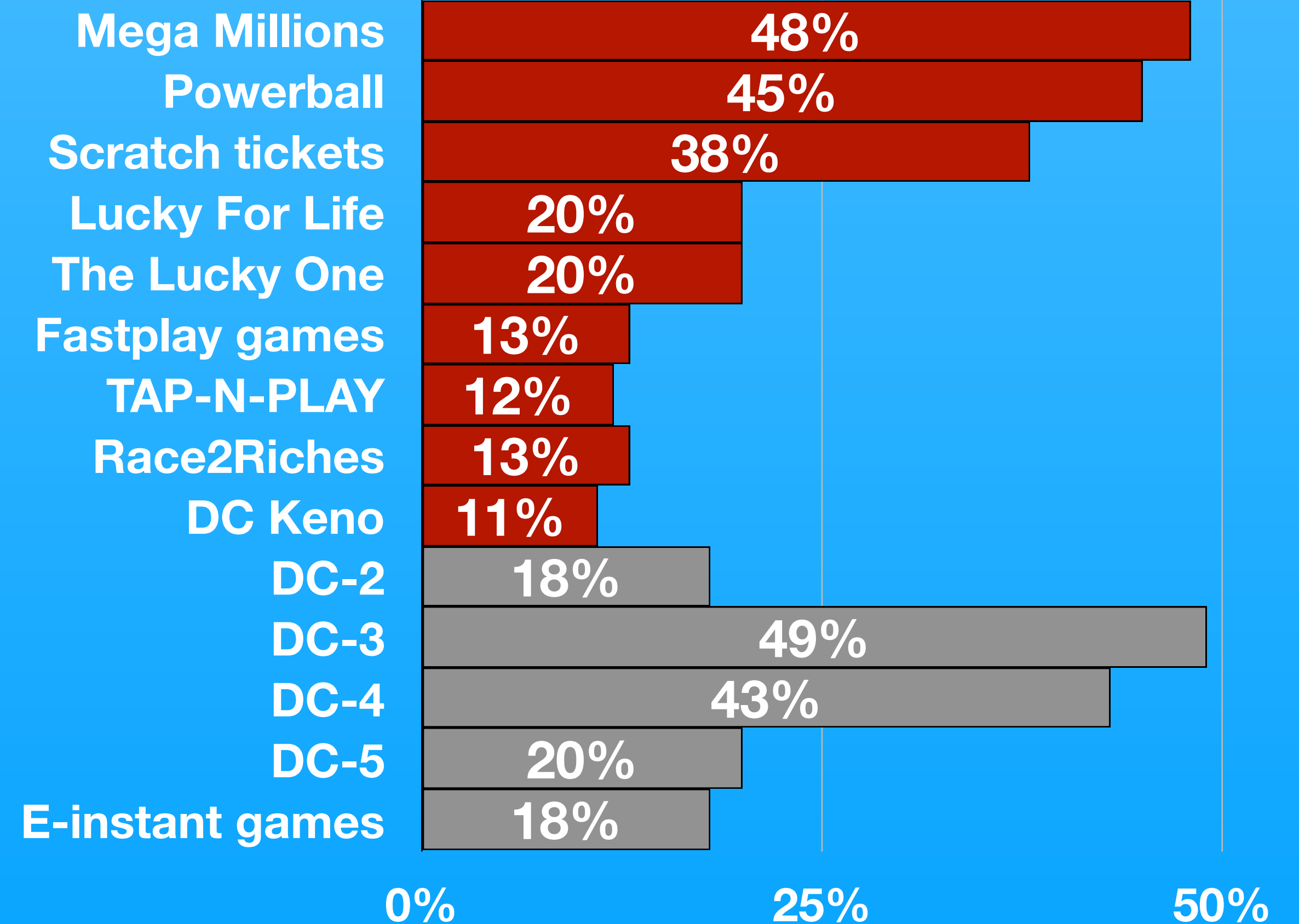
Which of the following Lottery games did you play in the past year?

## Weekly and Weekly+ Lottery Players

2019



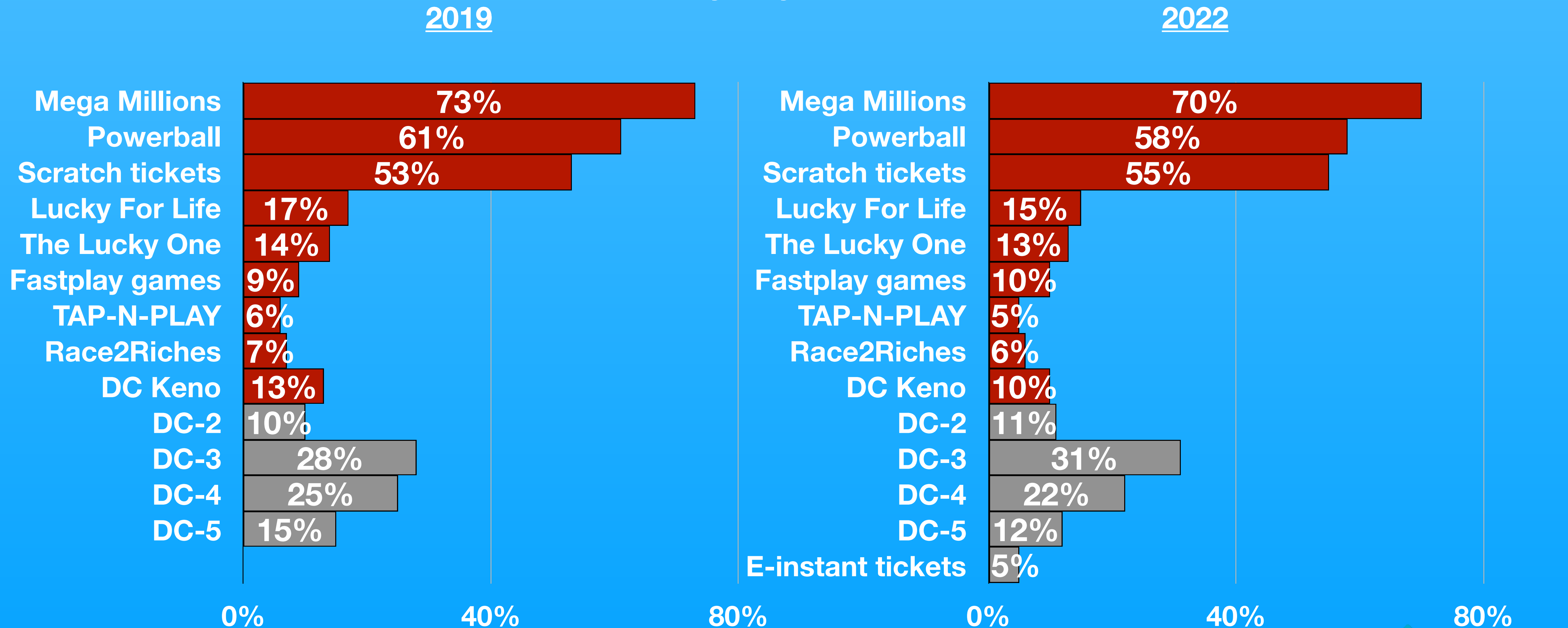
2022



# Monthly Players - Games Played

Which of the following Lottery games did you play in the past year?

## Monthly Players

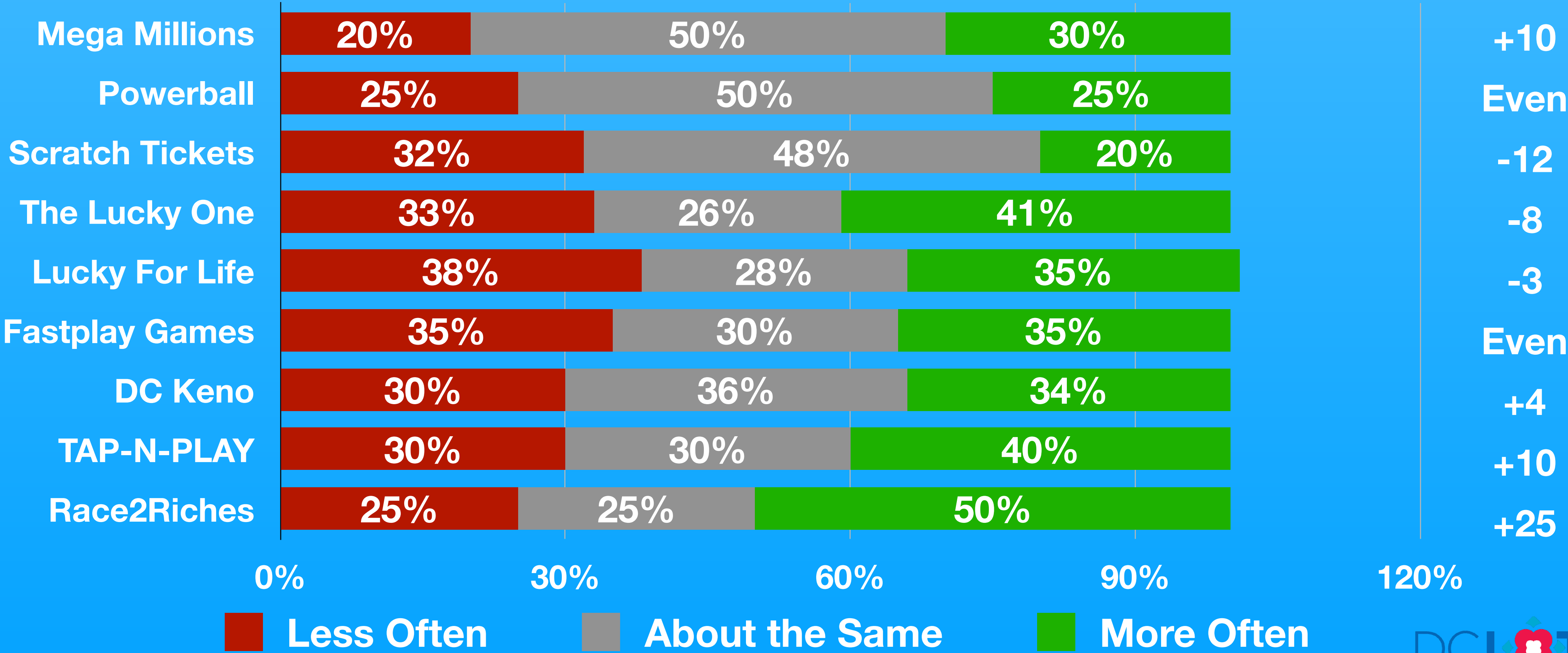


# Lottery Games - Change in Play Frequency

Compared to last year, would you say you are playing:

Weekly+, Weekly and Monthly Players

Net: More Often -  
Less Often

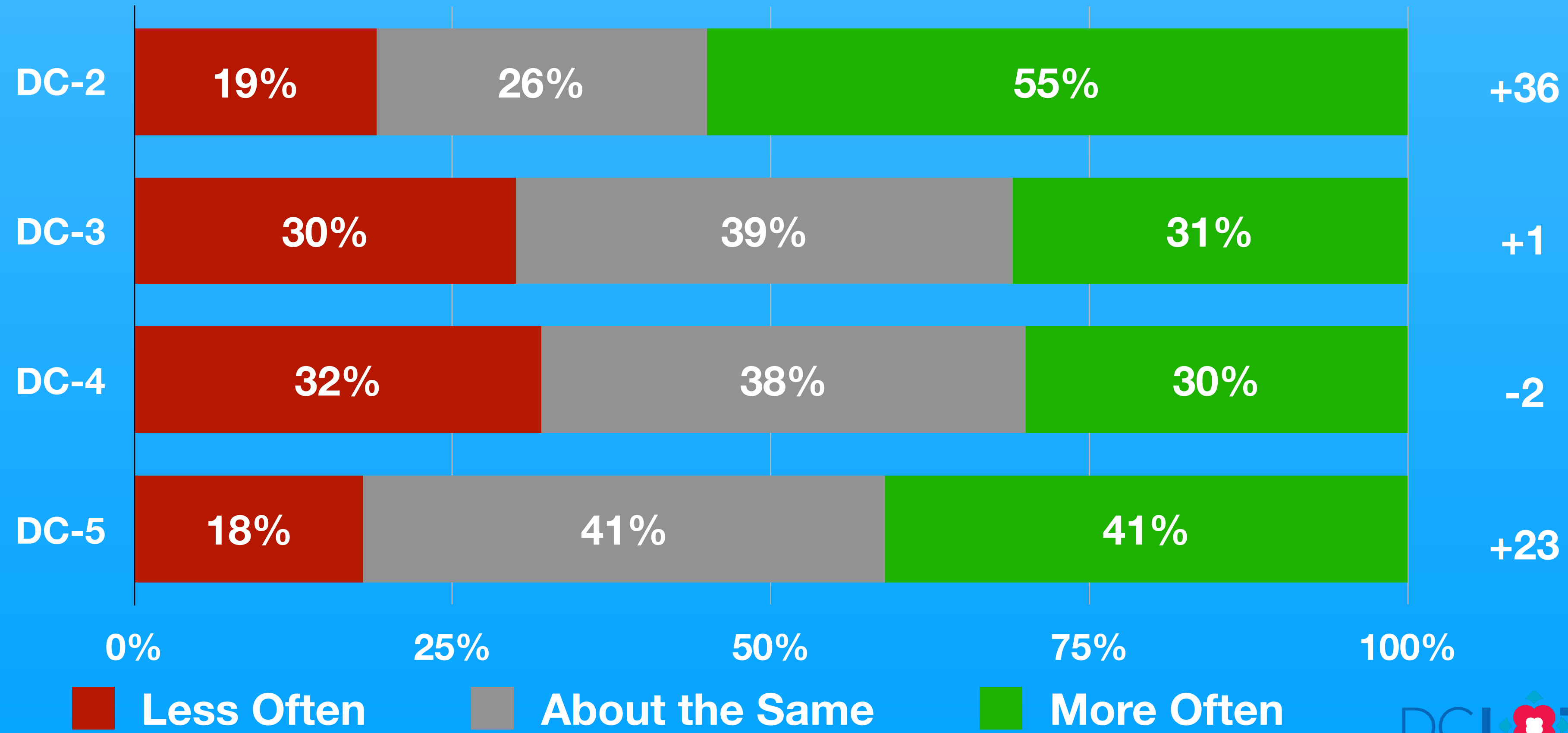


# Lottery Games - Change in Play Frequency

Compared to last year, would you say you are playing:

Weekly+, Weekly and Monthly Players

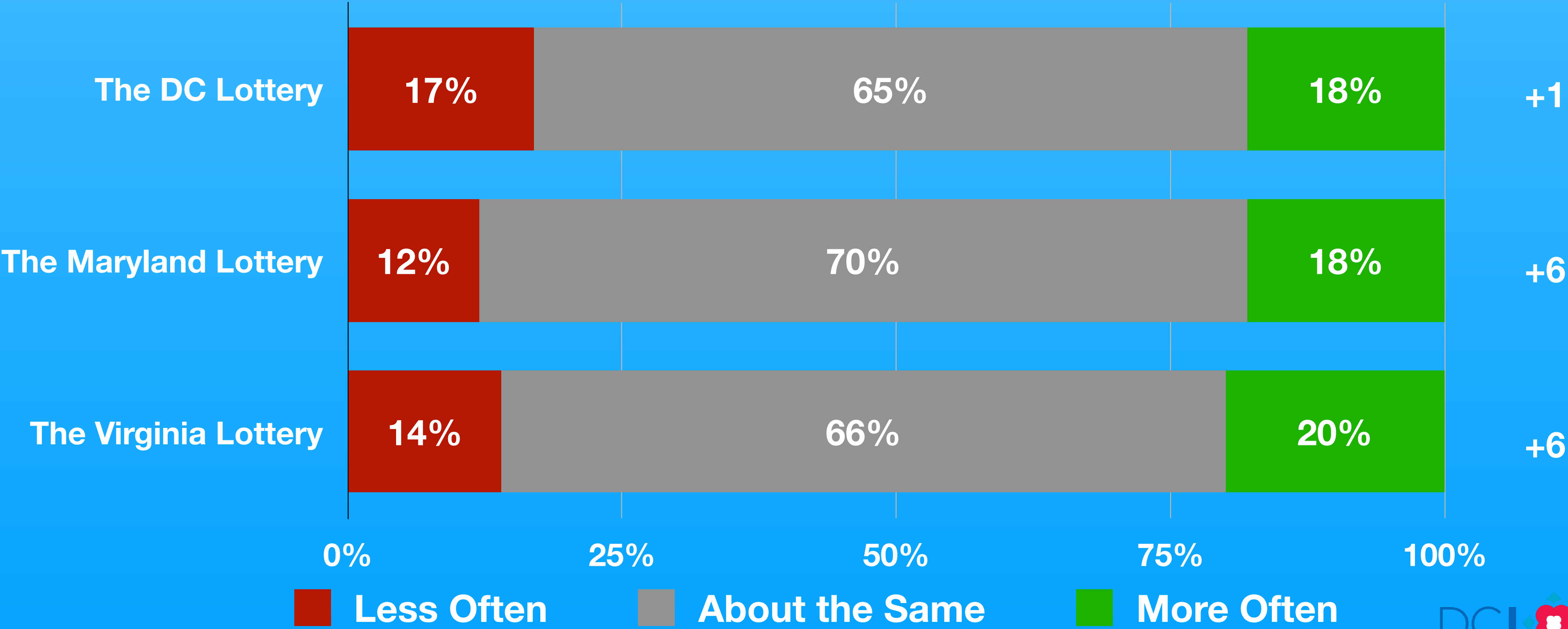
Net: More Often -  
Less Often



# Lottery Games - Change in Play Frequency

Compared to before the COVID-19 Pandemic, are you playing the  
Weekly+, Weekly and Monthly Players

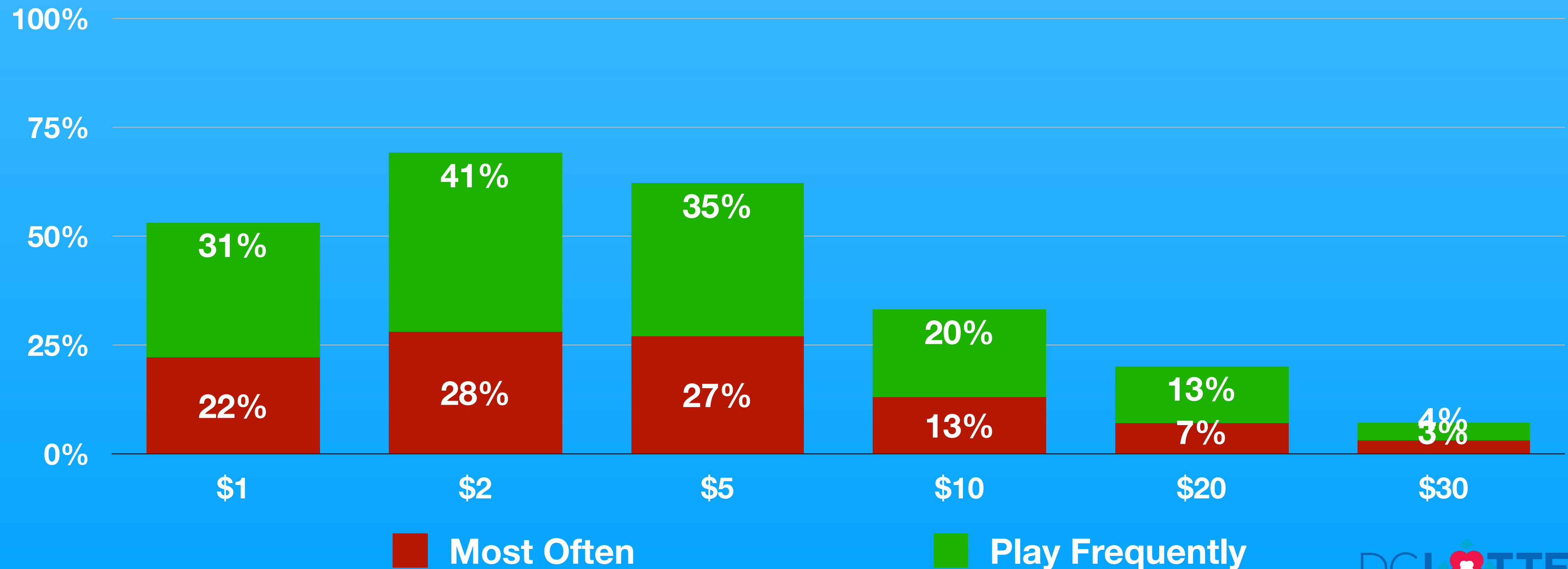
Net: More Often -  
Less Often



# Scratch Tickets: Price Points Played

Which price point of scratch tickets could you say you buy most often?  
Which other price point of scratch ticket(s) do you play on a regular basis?

## Weekly+, Weekly and Monthly Scratch Ticket Players



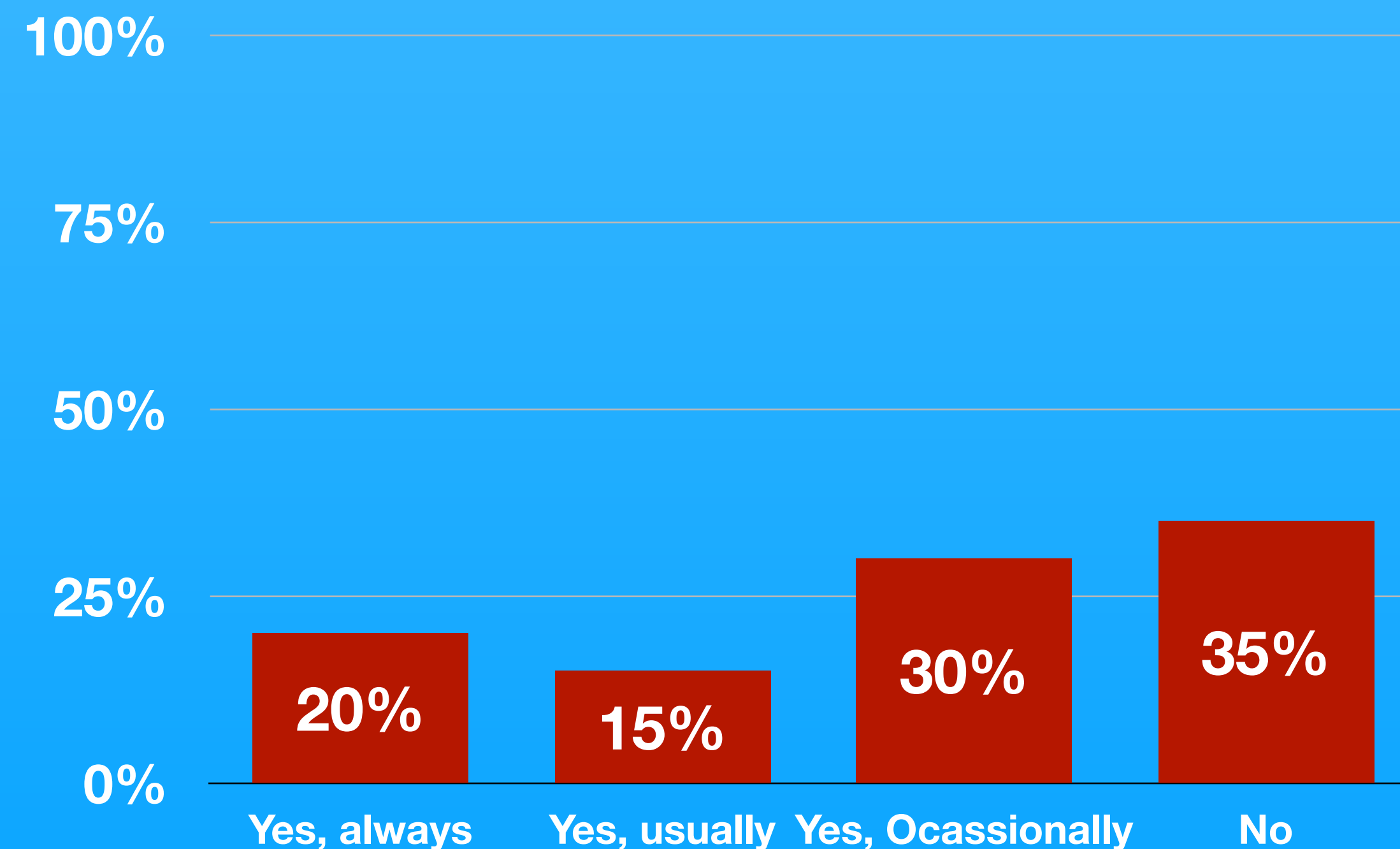


# Extend-Play Tickets: Game Type Preference

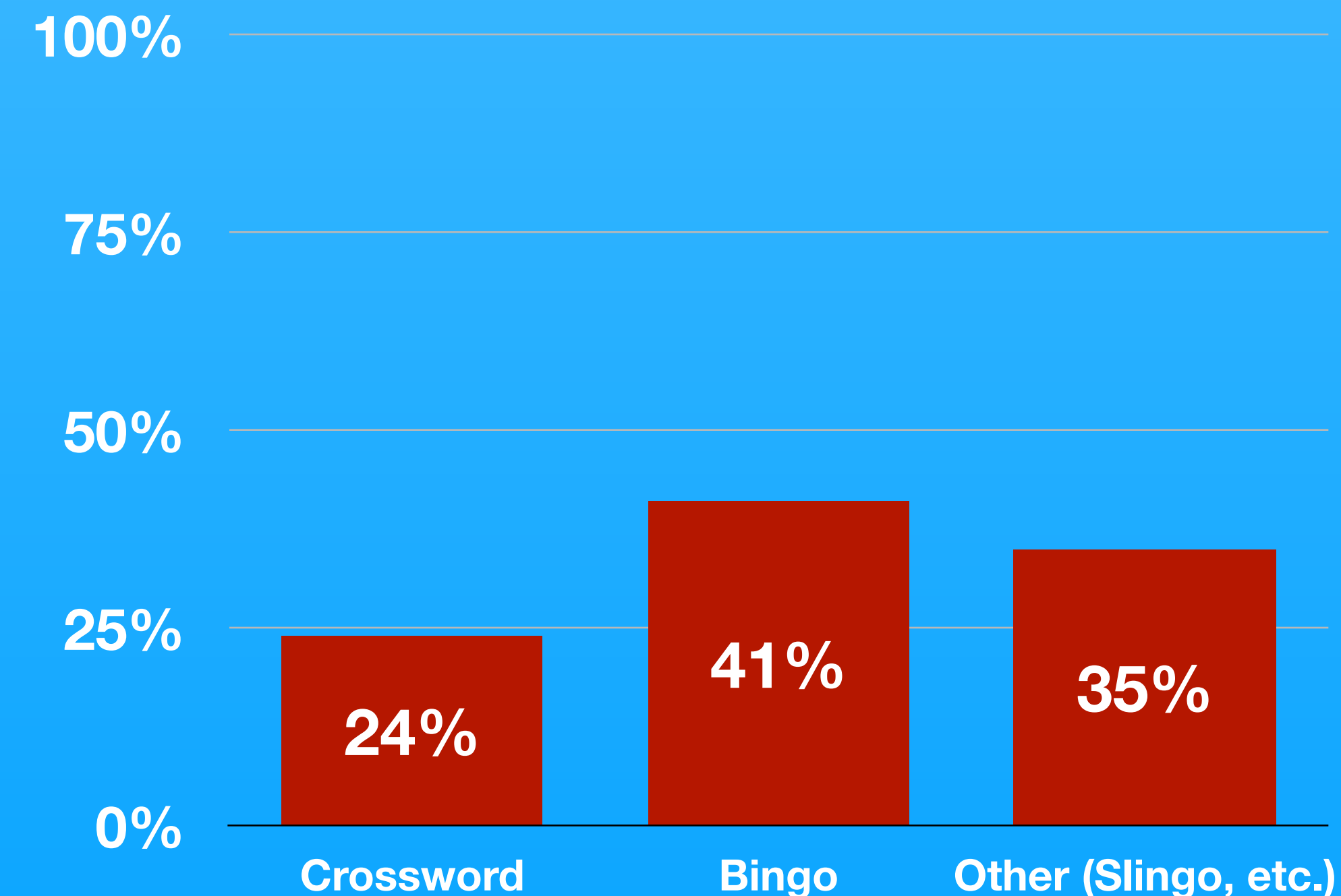
Do you play extended-play scratch ticket games such as crossword-style or bingo?

Do you play extended-play scratch ticket games such as crossword-style or bingo?

## Weekly+, Weekly and Monthly Scratch Ticket Players



## Among Extend Game Players n

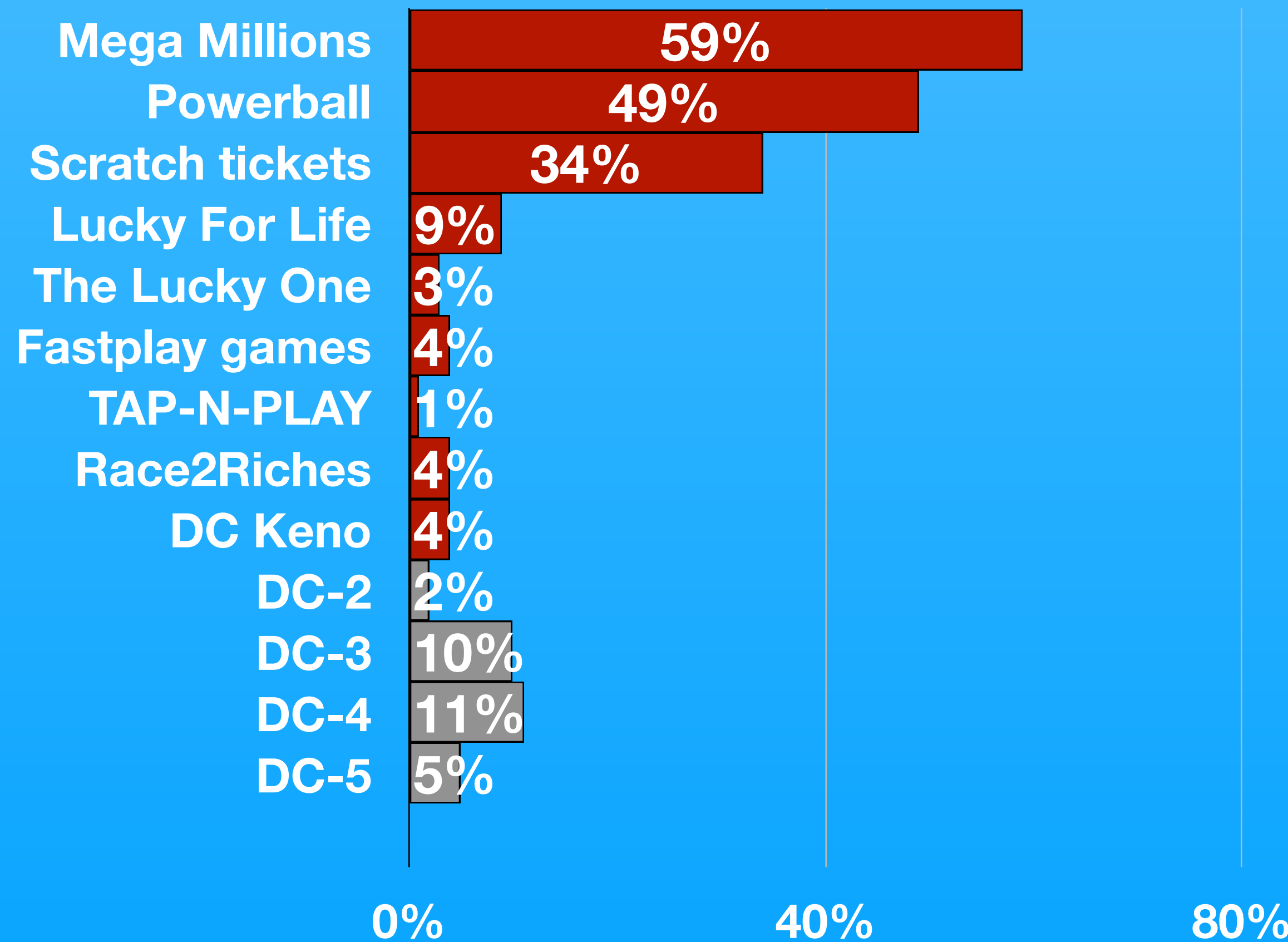


# Yearly Players - Games Played

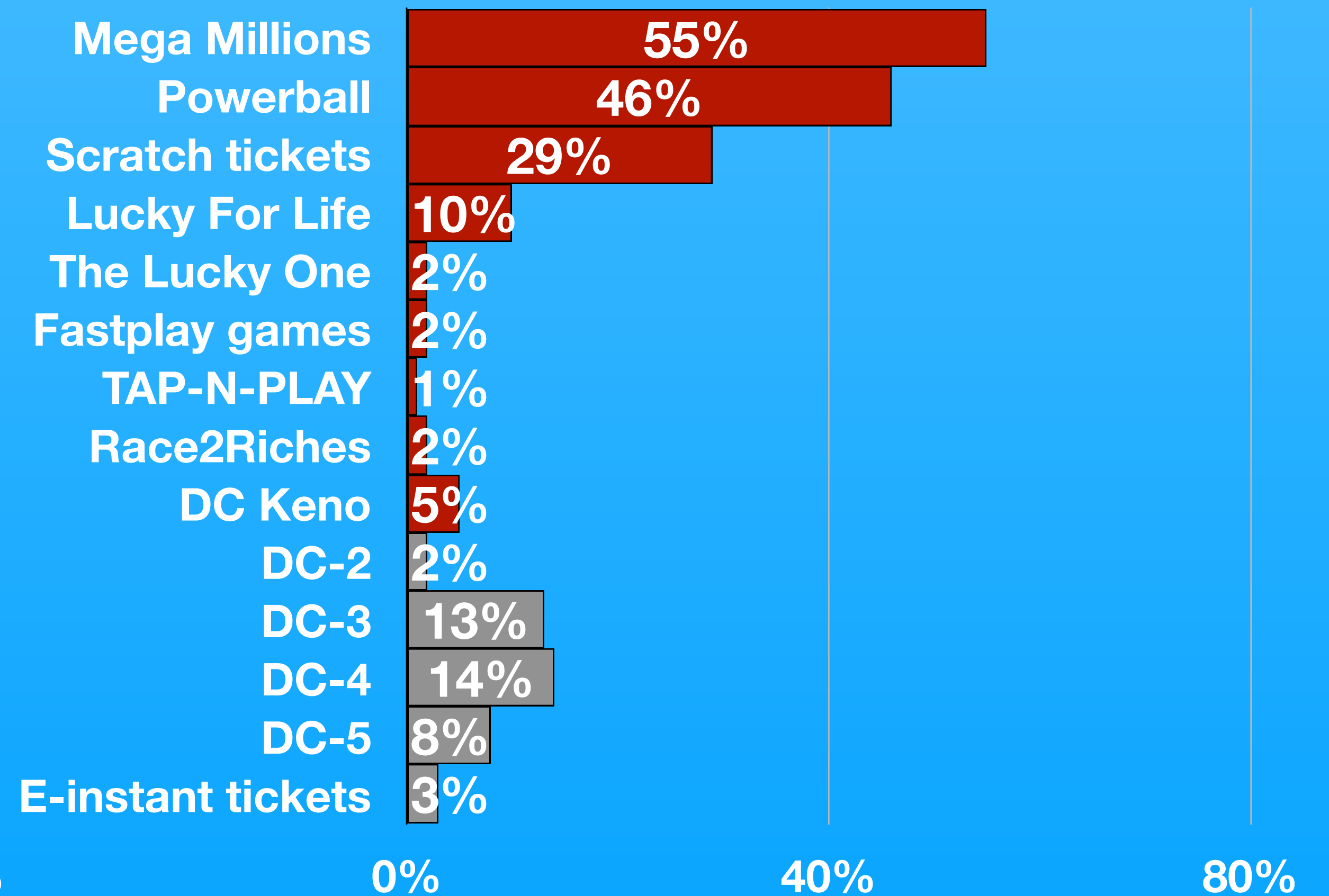
Which of the following Lottery games did you play in the past year?

## Yearly Players

2019



2022



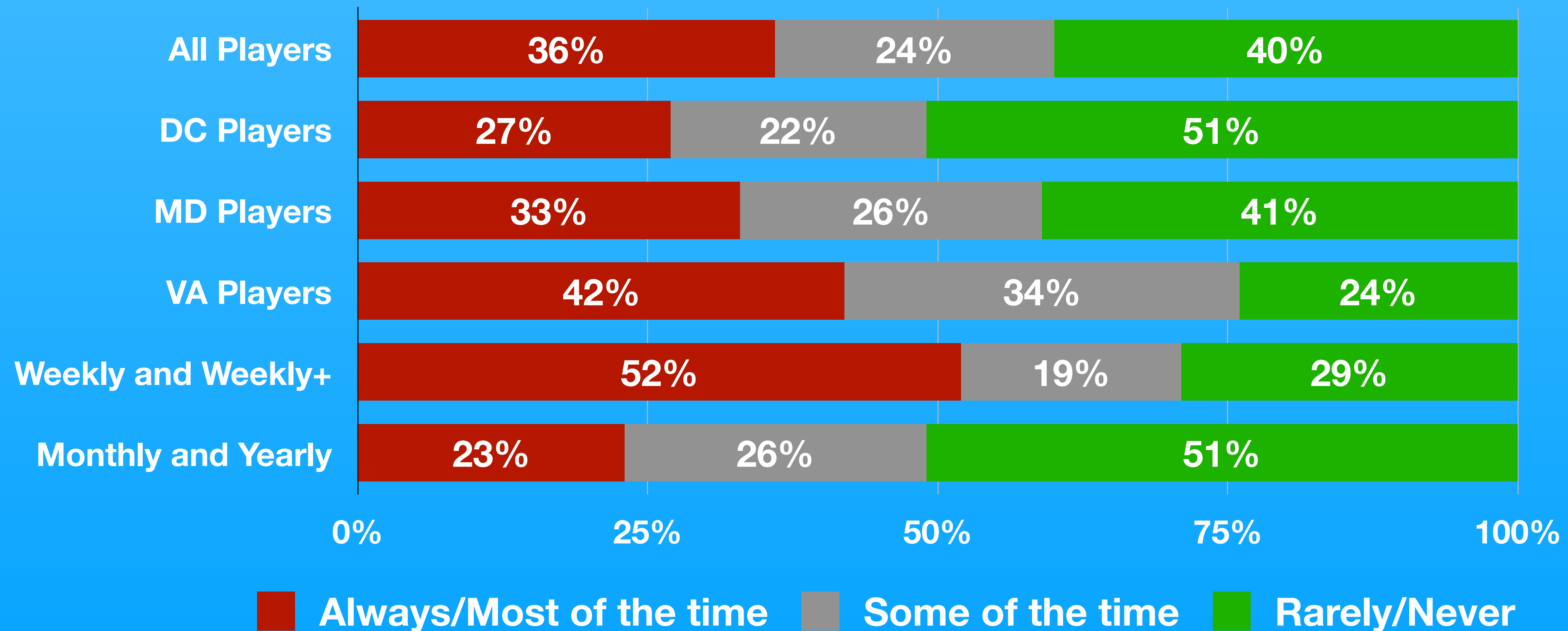
## Play Locations and Times

As would be expected, more frequent players play the Lottery at more locations and throughout the day, however mid-day play is heavily concentrated in Weekly players compared to other times of the day.

# Play Location - Gas Stations

How often do you purchase DC Lottery tickets at each of the following types of places?

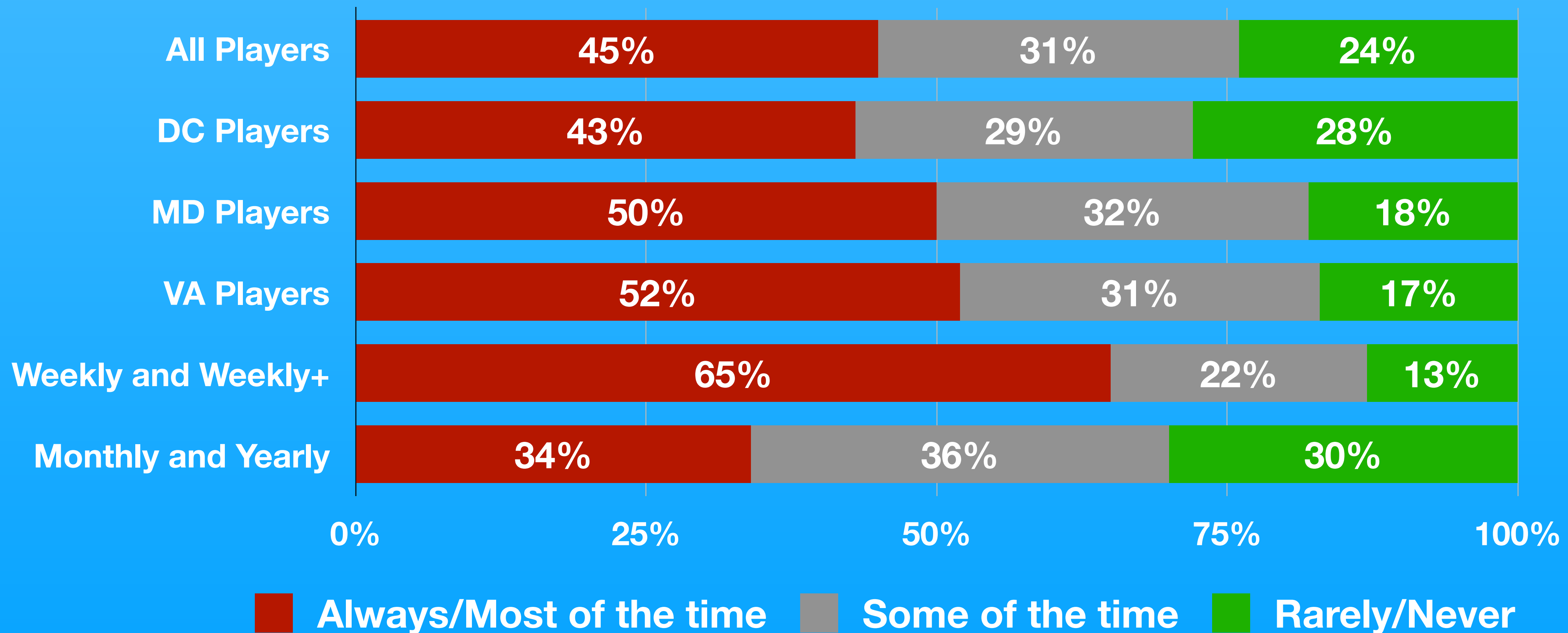
## Gas Stations



# Play Location - Convenience Stores

How often do you purchase DC Lottery tickets at each of the following types of places?

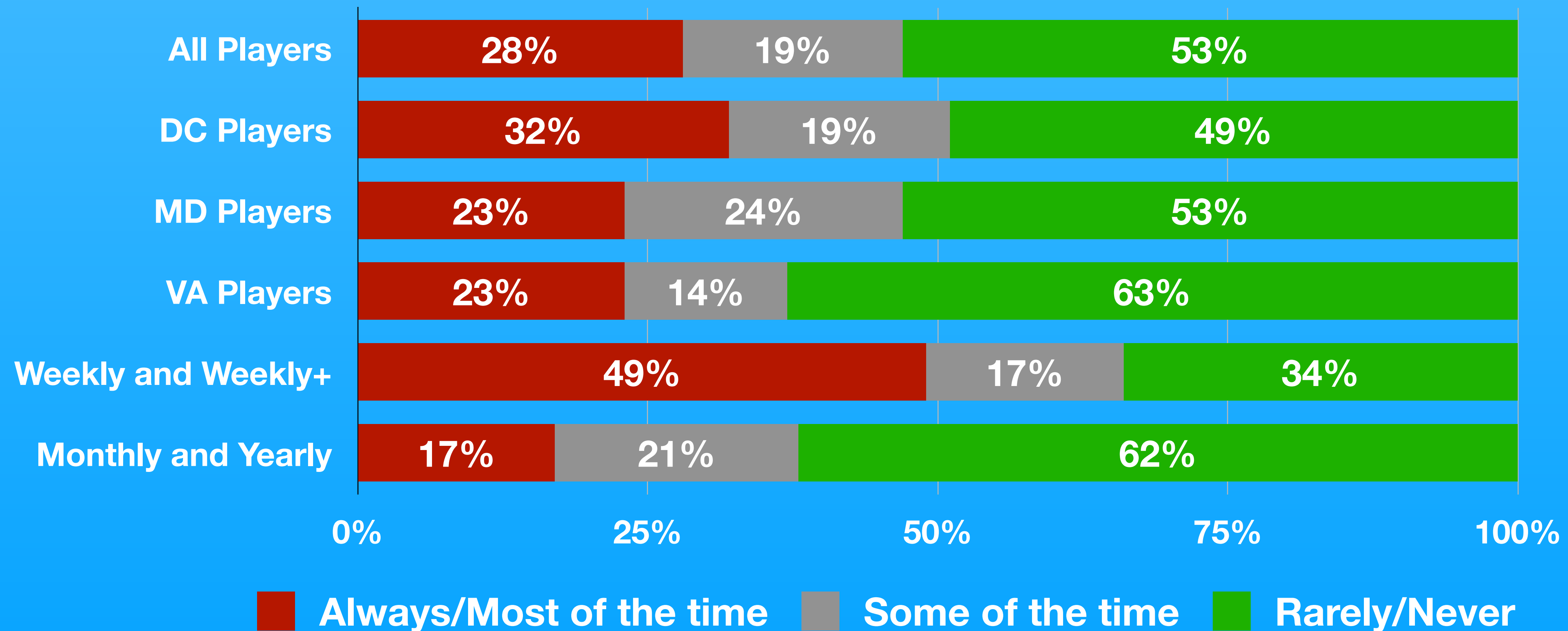
## Convenience Stores



# Play Location - Liquor Stores

How often do you purchase DC Lottery tickets at each of the following types of places?

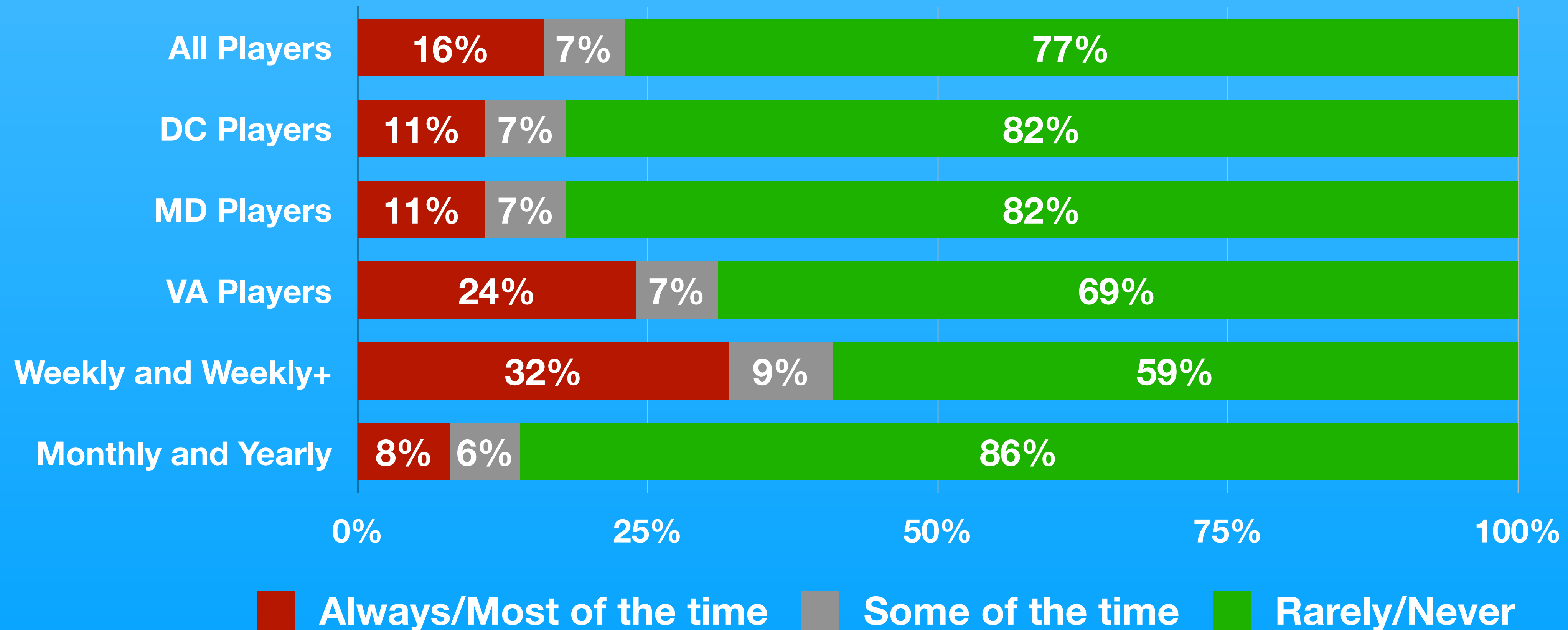
## Liquor Stores



# Play Location - Restaurants and Bars

How often do you purchase DC Lottery tickets at each of the following types of places?

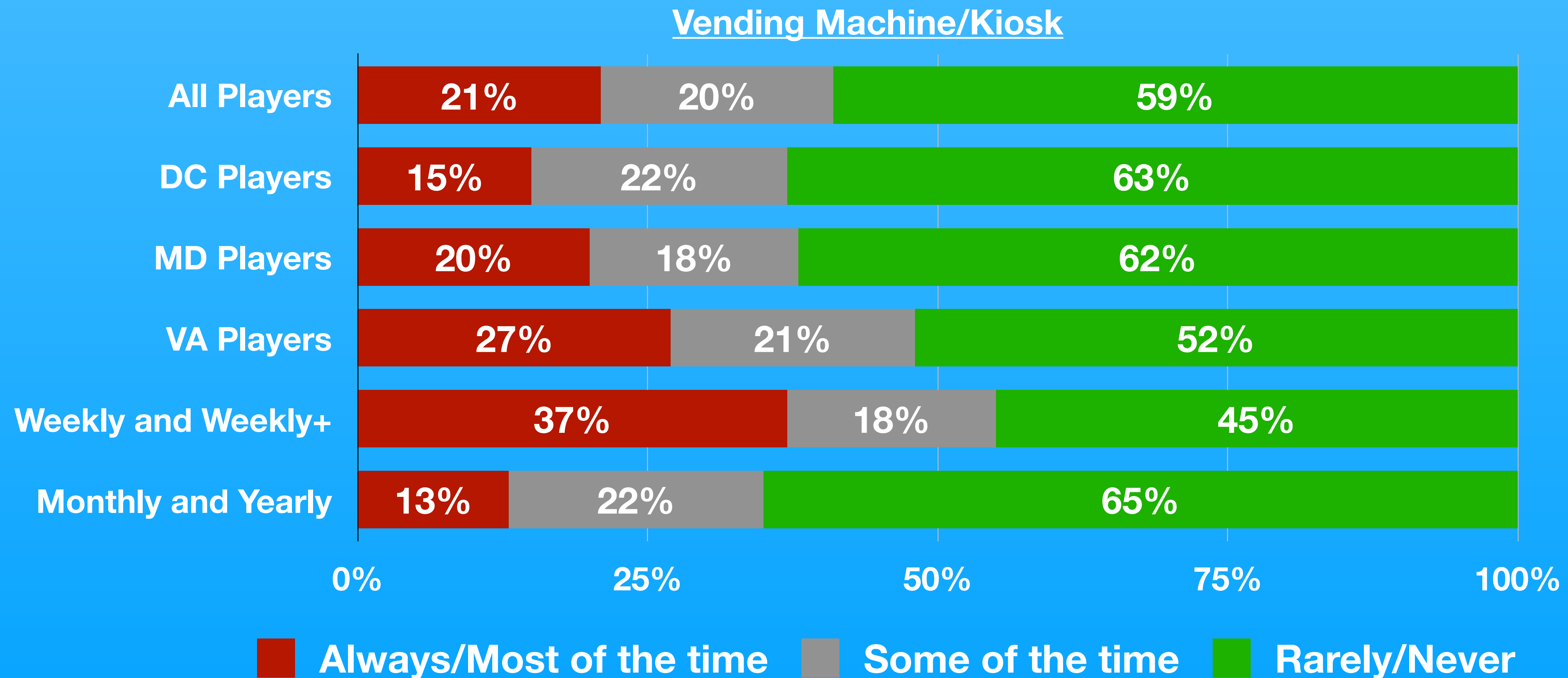
## Restaurants and Bars





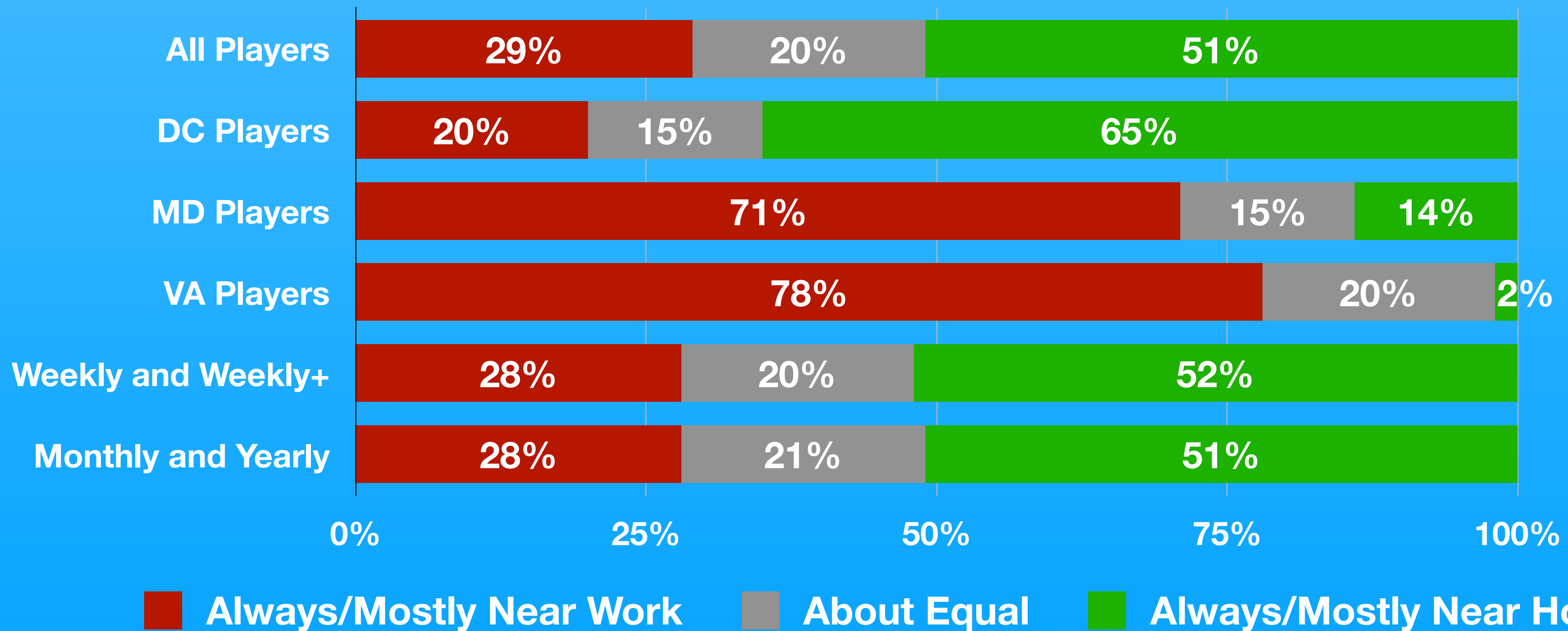
# Play Location - Vending Machine/Kiosk

How often do you purchase DC Lottery tickets at each of the following types of places?



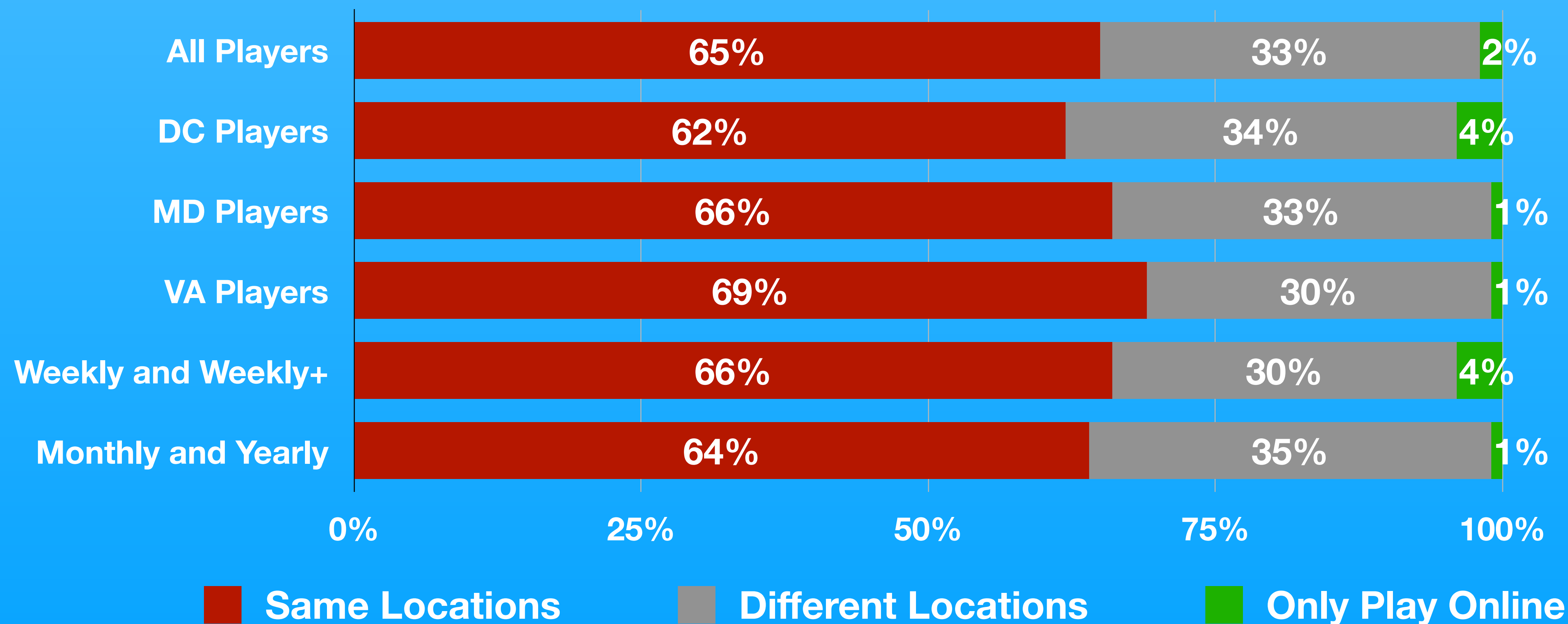
# Location of Play - Home vs Work

Currently do you play the DC Lottery



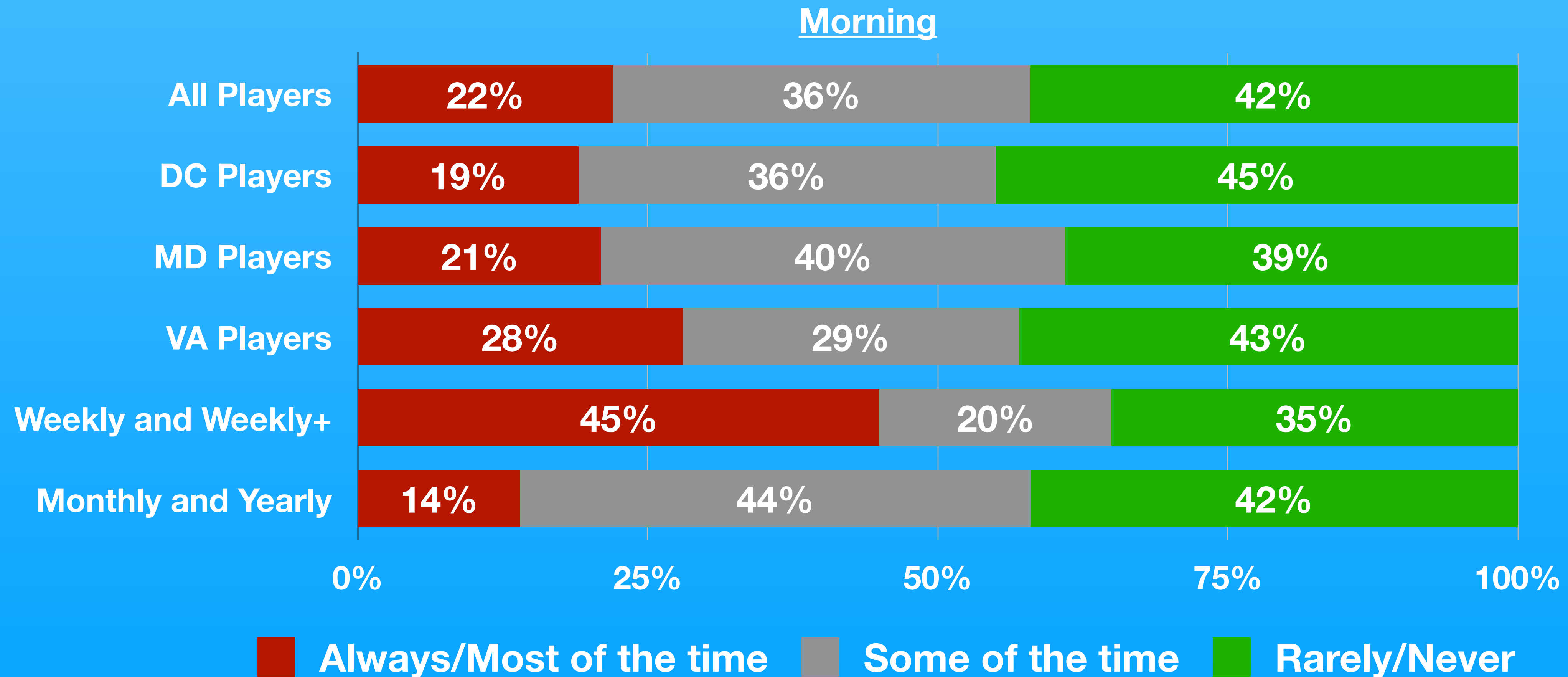
# Location of Play - Change From Pandemic

Compared to before the COVID-19 Pandemic, are you playing the DC Lottery...



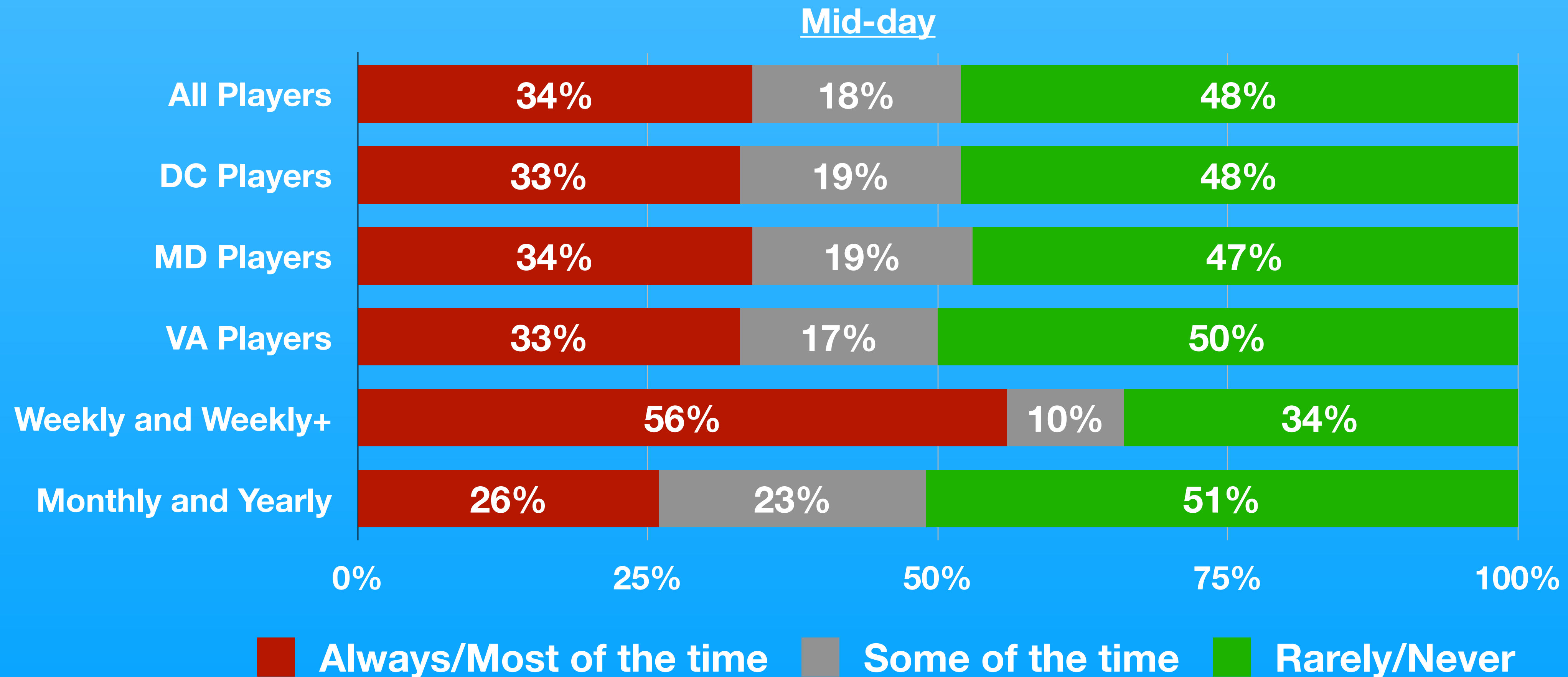
# Time of Day - Morning

How often do you purchase DC Lottery tickets during each of the following parts of the day?



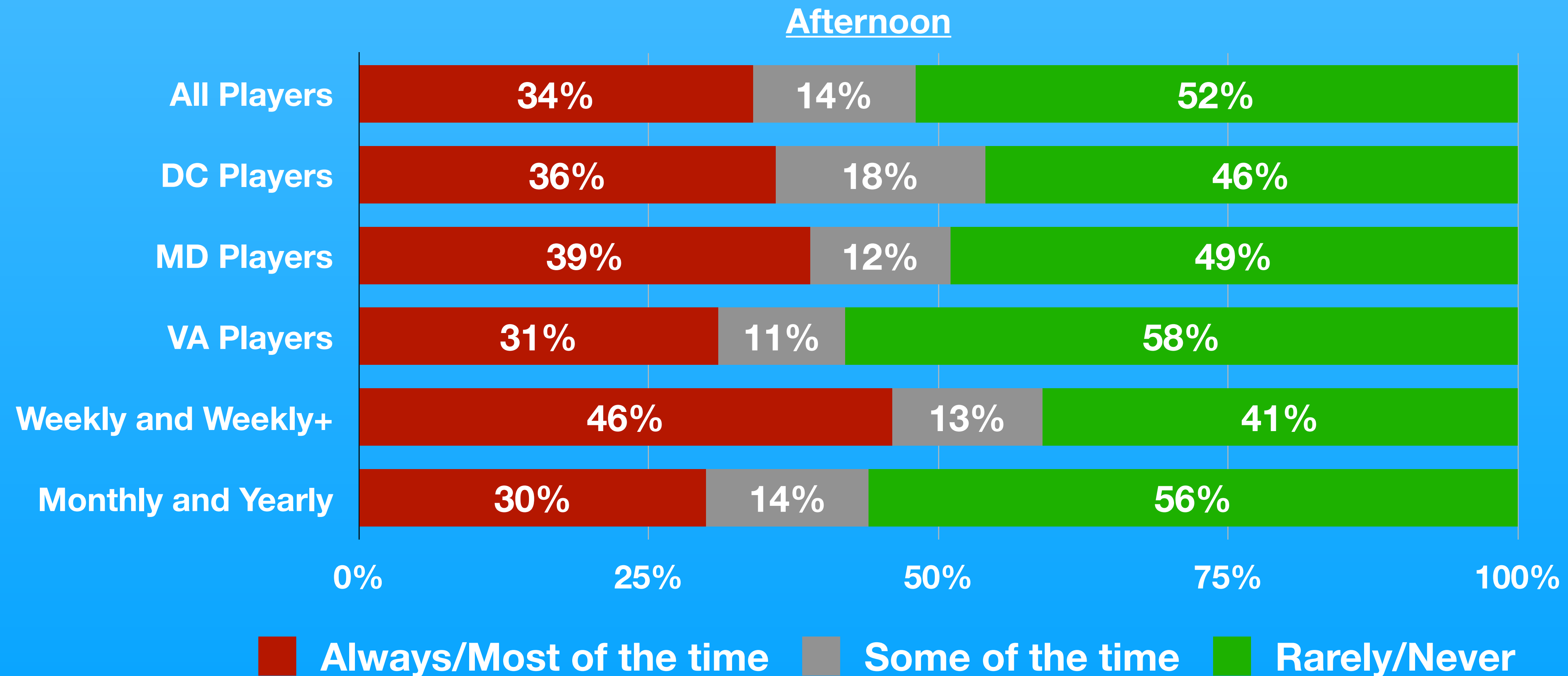
# Time of Day - Mid-Day

How often do you purchase DC Lottery tickets during each of the following parts of the day?



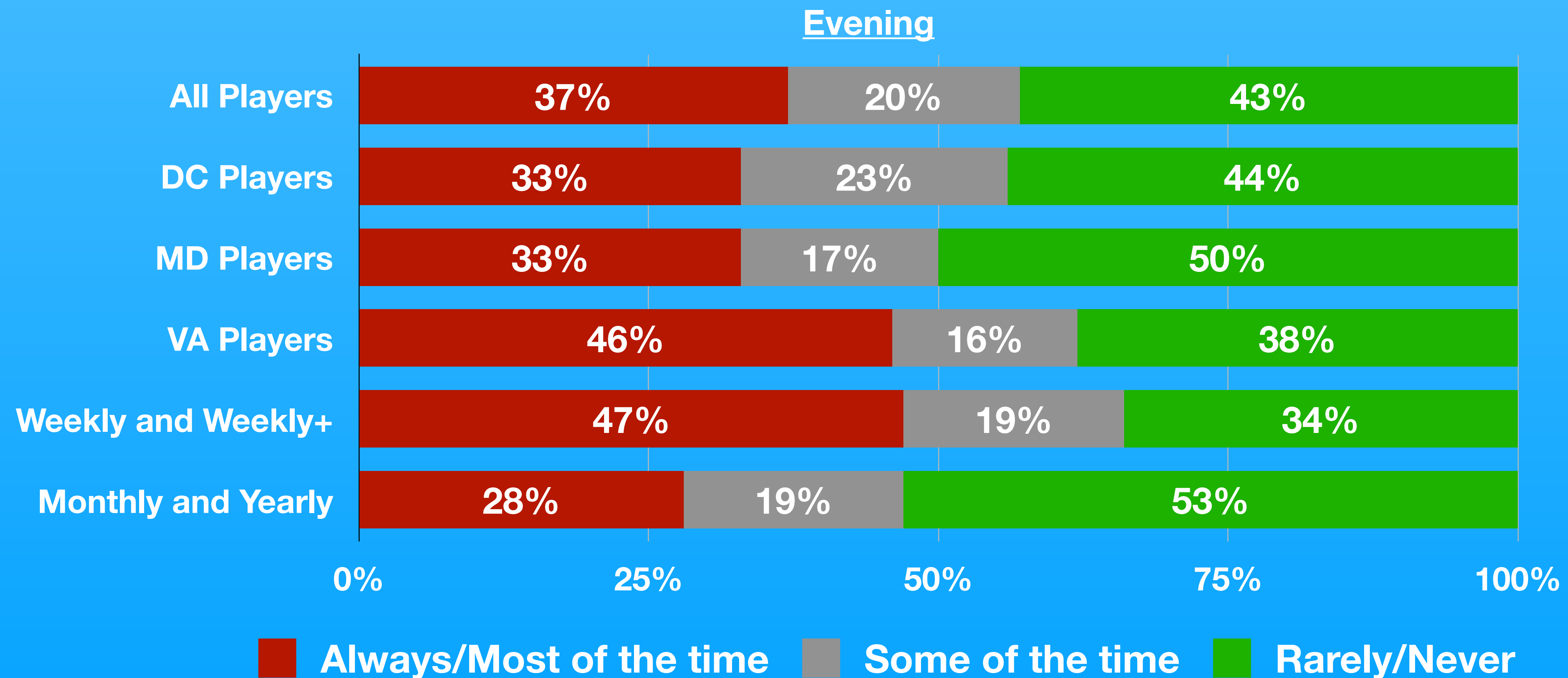
# Time of Day - Afternoon

How often do you purchase DC Lottery tickets during each of the following parts of the day?



# Time of Day - Evening

How often do you purchase DC Lottery tickets during each of the following parts of the day?



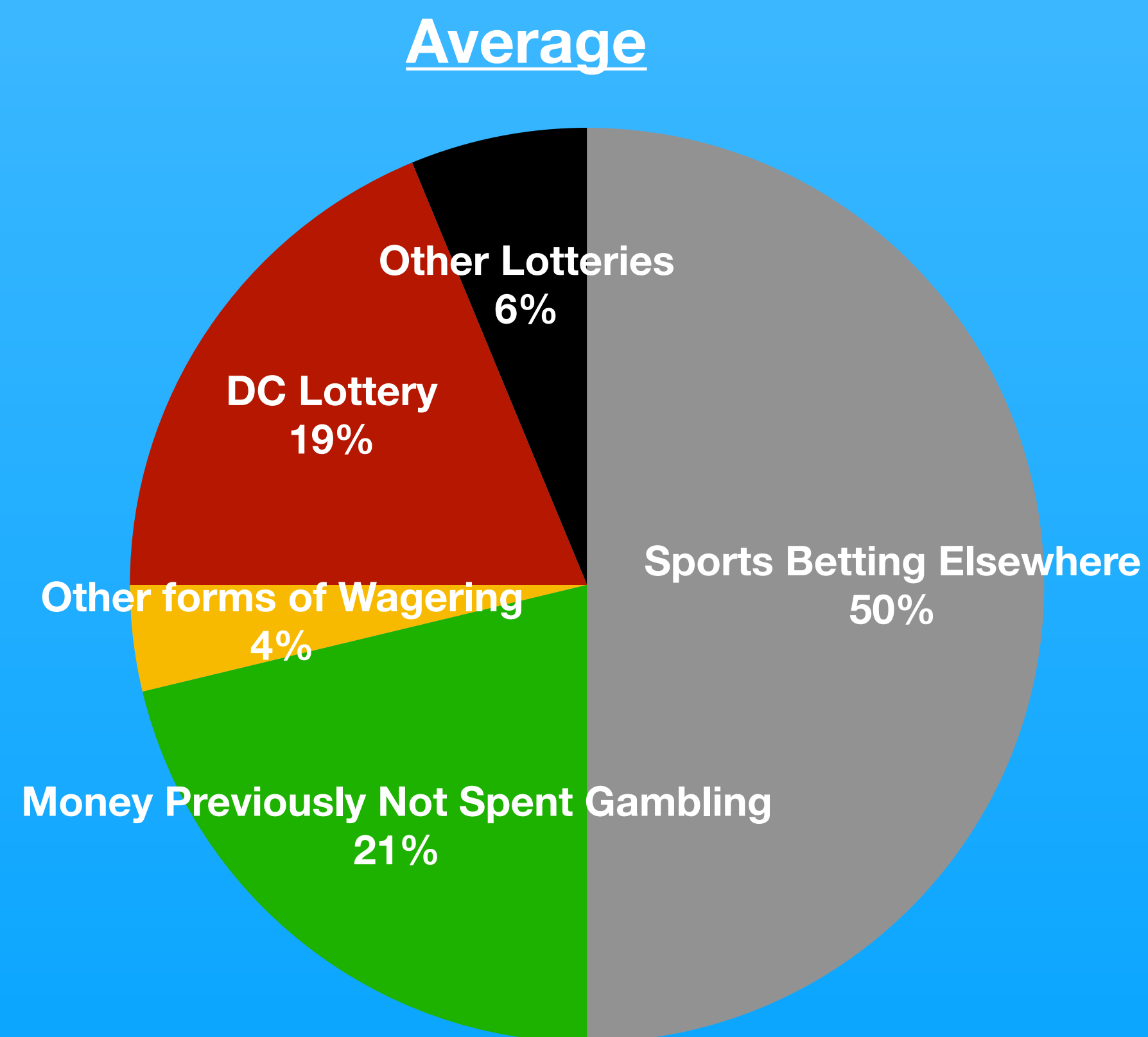


## Sports Betting

Half of all sports betting spending is coming from money that was previously being spent on sports betting elsewhere - including other states and through black and grey market sports betting.

# Sports Betting: Spending Impact

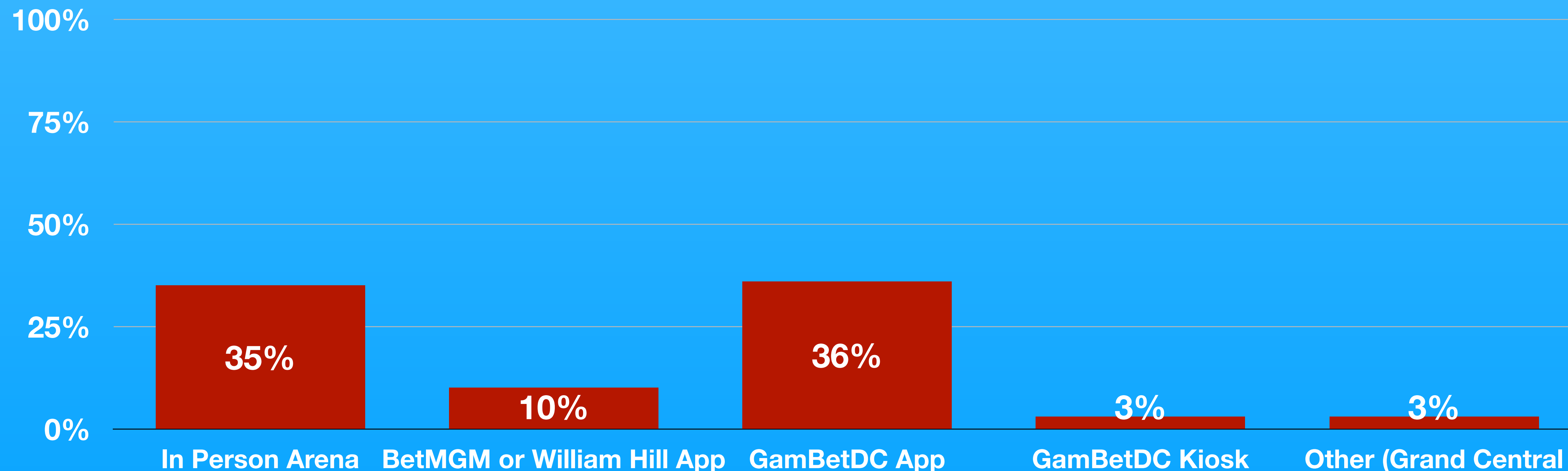
What percent of the money that you are betting on sports in the District of Columbia comes from each of the following categories. Please make sure your responses add up to 100%

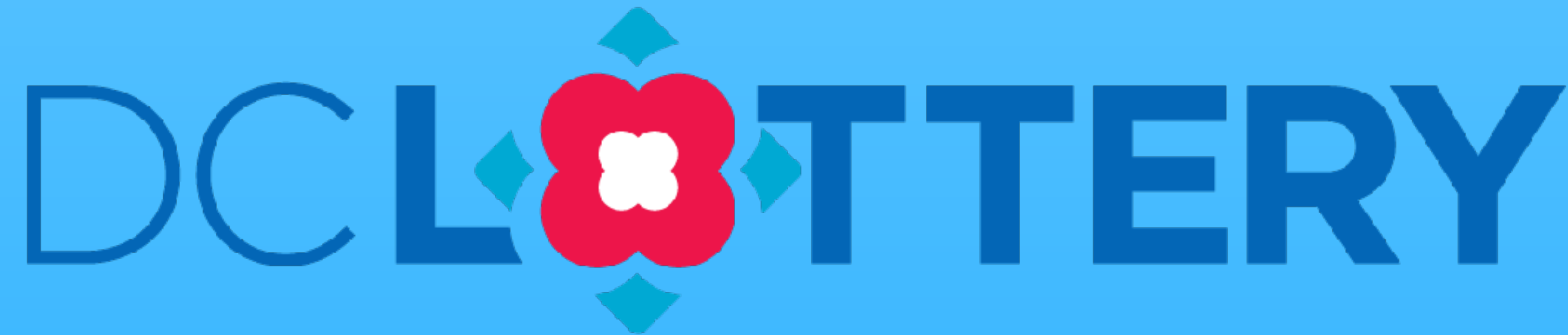


# Sports Betting: Locations and Methods

Of the money that you are currently spend betting on sports in DC, what percent is bet in each of the following ways. Please make sure your responses add up to 100%.

Among Those Who are Interested in Sports Betting n=835





OFFICE OF LOTTERY AND GAMING

# THANK YOU

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29 JUNE 2022

**ATTACHMENT Q**  
**Office of Lottery and Gaming**

ID	Status	Subject	Requester	Requested	Assignee	Assignee updated
183685	Closed	Retailer Complaint/Technical Malfunction	Gwen Washington	1/24/2023 19:50	Gwen Washington	1/24/2023 19:50
183366	Solved	Retailer Complaint/Technical Issue	Gwen Washington	1/23/2023 10:47	Gwen Washington	2/1/2023 16:24
183124	Closed	Unable to connect to VPM	Amie Jaiteh	1/20/2023 8:52		
182324	Closed	Technical Issue	Gwen Washington	1/14/2023 15:28	Gwen Washington	1/23/2023 10:45
181698	Closed	iLottery Complaint/Withdrawal Issue	Gwen Washington	1/11/2023 12:18	Gwen Washington	1/11/2023 12:18
181245	Pending	Retailer Complaint	Gwen Washington	1/9/2023 12:47		
180578	Closed	Retailer Complaint	Gwen Washington	1/3/2023 17:45	Gwen Washington	1/9/2023 12:56
175489	Closed	Retailer Complaint	Gwen Washington	11/16/2022 14:26	Gwen Washington	11/16/2022 14:26
175065	Closed	iLottery Complaint	Gwen Washington	11/14/2022 16:36	Gwen Washington	1/9/2023 12:55
174938	Closed	iLottery Complaint	Gwen Washington	11/14/2022 11:09	Gwen Washington	11/14/2022 11:09
174608	Closed	Ticket -- Not Expired	Gwen Washington	11/9/2022 17:55	Gwen Washington	11/9/2022 17:55
174583	Closed	iLottery Withdrawal Complaint	Gwen Washington	11/9/2022 16:14	Gwen Washington	11/9/2022 16:14
171912	Closed	Retailer Complaint/Theft Allegation	Gwen Washington	10/24/2022 9:27	Gwen Washington	10/25/2022 18:30
171794	Closed	Shipley Super Market & Shipley Liquors #52608 #52684 -- Retailer Complaints	Gwen Washington	10/21/2022 10:59	Gwen Washington	10/21/2022 13:19
170827	Closed	Retailer Complaint/Technical Malfunction	Gwen Washington	10/17/2022 13:17	Gwen Washington	10/17/2022 13:17
168997	Closed	iLottery	Gwen Washington	10/5/2022 16:33	Gwen Washington	10/5/2022 16:33
168573	Closed	Retailer Complaint	Gwen Washington	10/4/2022 12:40	Gwen Washington	10/4/2022 12:40

## Company

M Jones Companies	\$10,000	FY'20, 1Q	\$20,000.00	FY'20, 2Q	\$10,000.00	FY'20, 3Q	\$108,231.20	FY'20, 4Q	Total	\$148,231.20
Goldblatt, Martin Pozen LLP	\$19,302.50	FY'20, 1Q	\$19,401.25	FY'20, 2Q	\$15,000.00	FY'20, 3Q	\$10,000.00	FY'20, 4Q		\$63,703.75
Octane LLC	\$0	FY'20, 1Q	\$61,500.92	FY'20, 2Q	\$117,588.60	FY'20, 3Q	\$193,462.96	FY'20, 4Q		\$372,552.48
Potomac Supply Company	\$0	FY'20, 1Q	\$157,526.00	FY'20, 2Q	\$187,560.00	FY'20, 3Q	\$94,317.00	FY'20, 4Q		\$439,403.00
District Services Management	\$0	FY'20, 1Q	\$0	FY'20, 2Q	\$0	FY'20, 3Q	\$0	FY'20, 4Q		\$0
Shuttle Bus Company	\$0	FY'20, 1Q	\$0	FY'20, 2Q	\$66,317.52	FY'20, 3Q	\$53,240.53	FY'20, 4Q		\$119,558.05
VSC	\$0	FY'20, 1Q	\$0	FY'20, 2Q	\$280,000.00	FY'20, 3Q	\$885,539.35	FY'20, 4Q		\$1,165,539.35
	\$29,303									
TOTAL	\$29,302.50		\$258,428.17		\$676,466.12		\$1,344,791.04			\$2,308,987.83
M Jones Companies	\$105,791	FY'21, 1Q	\$71,801.20	FY'21, 2Q	\$46,960.00	FY'21, 3Q	\$74,351.16	FY'21, 4Q	Total	\$574,553.40
Goldblatt, Martin Pozen LLP	\$20,000.00	FY'21, 1Q	\$15,000.00	FY'21, 2Q	\$15,000.00	FY'21, 3Q	\$10,000.00	FY'21, 4Q		\$60,000.00
Octane LLC	\$754,972	FY'21, 1Q	\$313,520.01	FY'21, 2Q	\$0.00	FY'21, 3Q	\$315,425.42	FY'21, 4Q		\$1,383,917.18
Potomac Supply Company	\$0	FY'21, 1Q	\$14,380.00	FY'21, 2Q	\$93,600.00	FY'21, 3Q	\$28,200.00	FY'21, 4Q		\$136,180.00
District Services Management	\$0	FY'21, 1Q	\$3,840	FY'21, 2Q	\$11,100	FY'21, 3Q	\$10,208	FY'21, 4Q		\$25,148
Shuttle Bus Company	\$65,478	FY'21, 1Q	\$65,798	FY'21, 2Q	\$60,766.19	FY'21, 3Q	\$33,896.09	FY'21, 4Q		\$225,938.92
VSC	\$2,027,046	FY'21, 1Q	\$1,942,493	FY'21, 2Q	\$433,493.00	FY'21, 3Q	\$350,001.00	FY'21, 4Q		\$4,753,033.18
TOTAL	\$2,973,287		\$2,426,832.54		\$660,919.19		\$822,081.67			\$7,158,770.68
M Jones Companies	\$92,640	FY'22, 1Q	\$35,680.00	FY'22, 2Q	\$41,120.00	FY'22, 3rd	\$115,253.12	FY'22, 4th Q	Total	\$284,693.12
Goldblatt, Martin Pozen LLP	\$20,000.00	FY'22, 1Q	\$15,000	FY'22, 2Q	\$15,000.00	FY'22, 3rd	\$15,000.00	FY'22, 4th Q		\$65,000.00
Octane LLC	\$0	FY'22, 1Q	\$181,932.87	FY'22, 2Q	\$91,708.85	FY'22, 3rd	\$56,495.82	FY'22, 4th Q		\$330,137.54
Potomac Supply Company	\$95,712	FY'22, 1Q	\$133,896.00	FY'22, 2Q	\$60,502.00	FY'22, 3rd	\$0	FY'22, 4th Q		\$290,110.00
District Services Management	\$13,920	FY'22, 1Q	\$10,560.00	FY'22, 2Q	\$10,320.00	FY'22, 3rd	\$8,400.00	FY'22, 4th Q		\$43,200.00
Shuttle Bus Company	\$86,561	FY'22, 1Q	\$29,643.31	FY'22, 2Q	\$54,021.22	FY'22, 3rd	\$43,536.97	FY'22, 4th Q		\$213,762.06
VSC	\$710,001	FY'22, 1Q	\$3,039,079.84	FY'22, 2Q	\$2,627,907.24	FY'22, 3rd	\$1,200,000.00	FY'22, 4th Q		\$7,576,988.08
	\$1,018,834		\$3,445,792.02		\$2,900,579.31		\$1,438,685.91			
										\$8,803,890.80
TOTAL										
M Jones Companies	\$67,320.00	FY'23, 1st Q								
Goldblatt, Martin Pozen LLP	\$15,000.00	FY'23, 1st Q								
Octane LLC	\$0	FY'23, 1st Q								
Potomac Supply Company	\$22,272.00	FY'23, 1st Q								
District Services Management	\$18,600.00	FY'23, 1st Q								
Shuttle Bus Company	\$39,401.58	FY'23, 1st Q								
VSC	\$1,568,529.81	FY'23, 1st Q								
	\$1,731,123.39									

**OFFICE OF THE CHIEF FINANCIAL OFFICER  
OFFICE OF LOTTERY & GAMING (OLG)**



**Sports Wagering, iLottery and e-Instants Issues Escalated  
to the Office of Lottery and Gaming  
Standard Operating Procedures (SOP)**

<b>Issue Date:</b> December 17, 2020	<b>Effective Date:</b> December 17, 2020	<b>Process/SOP Owner:</b> Gwen Washington
<b>Staff:</b> Customer Service	<b>Approval:</b> Beth Bresnahan, Executive Director	

**A. Purpose**

**Customer Care for GambetDC, the Office of Lottery and Gaming’s (OLG) sports wagering platform, is handled by OLG’s vendor, Intralot. iLottery customer service is also handled by Intralot. This SOP addresses player issues that cannot be resolved by the vendor and are escalated to the OLG (“the Lottery”).**

**B. Process**

After first contacting Intralot’s Customer Care Call Center with an issue pertaining to GambetDC and iLottery, a player may not be satisfied with the provided resolution. If a player should reach out directly to the Lottery (Customer Service, Executive Director, or other individuals or departments) via phone, chat, text, email or web portal to escalate their issue, the call or correspondence should be forwarded to the Director of Resources Management (ORM) who will work with Intralot’s Customer Care Call Center Manager to resolve the issue.

- The Director of ORM will log the issue into Zendesk.
- The Director of ORM will contact the Customer Care Call Center Manager regarding the issue.
- A resolution will be agreed upon and the Director of ORM will reach back out to the player.
- The issue will be closed out in Zendesk.
- If the Director of ORM cannot come to a resolution that satisfies a player’s issue pertaining to account issues, wagering issues, or payments issues the, the player should be notified that they may have the right to request an administrative hearing through the Office of the General Counsel (OGC). All requests for administrative hearings will be reviewed by OGC for an initial determination on whether the issue is subject to the hearings process.

In order for the OLG to continuously track “hot button” issues that could potentially be escalated to the Director of ORM, Intralot’s Customer Care Manager will send to the Director of ORM a recap and chat



transcripts (if available) of any “hot button” issues/complaints along with the weekly spreadsheet detailing the calls, e-mails and chats that are handled by Intralot’s Customer Care Department.

### **C. Other Considerations**

**The Lottery is not serving as the first POC for sports wagering GambetDC and iLottery-related inquiries and complaints; however, to protect our brand and serve our customers, the Lottery will work to ensure that escalated player issues are resolved.**

**Additionally, all inquiries and complaints pertaining to sports wagering conducted at private operated licensed locations should be directed to the OLG’s Regulation and Oversight Department.**

### **D. Superseded SOPs**

Sports Wagering Issues Escalated to the OLG

### **E. Document Change Control Log**

This table records any changes and the subsequent approvals made to this document.

<b>Original Issue Date</b>	<b>Revision Date</b>	<b>Nature of Revision</b>	<b>Revised by Name and Title</b>
May 14, 2020	7/28/2020	Addition of notification on “hot button” issues to be shared by Intralot and reviewed by Director of ORM	Beth Bresnahan, Executive Director
May 14, 2020	8/5/2020	Expansion of process to include all modes of communication of complaints to Intralot. Addition of language related to sports wagering conducted at private operated licensed locations	Beth Bresnahan, Executive Director
May 14, 2020	12/17/20	Addition of iLottery	Gwen Washington, ORM Director

### **Approval**

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Gwen Washington, Director of Resources Management