

ENO - Department of Small and Local Business Development

Schedule A

Fiscal Year 2026

Posn Stat	Posn Nbr	Title	Vac Stat	If Filled - Hire Date	If Vacant - Last Filled Date	Grade	Step	Salary	Fringe	FTE x Dist %	Reg/Temp/Term	DIFS Fund	DIFS Program	DIFS Cost Center	DIFS Award	DIFS Project
	00005610	BUSINESS CERT SPECIALIST	Filled	7/14/2024		12	2	83,652.73	18,319.95	1.0	Reg	101001	300108	30135	n/a	n/a
	00026040	Staff Assistant	Filled	8/29/2021		09	5	61,294.98	13,423.60	1.0	Reg	101001	300111	30138	n/a	n/a
	00028562	Compliance Specialist	Filled	3/10/2025		12	0	80,784.00	17,691.70	1.0	Term	101001	300105	30137	n/a	n/a
	00028565	Executive Assistant	Filled	6/3/2024		12	5	91,553.29	20,050.17	1.0	Reg	101001	100153	30146	n/a	n/a
	00033010	PROJECT MANAGER	Filled	8/21/2006		14	10	141,707.00	31,033.83	1.0	Reg	101001	300111	30138	n/a	n/a
	00033825	Chief of Staff	Filled	6/6/2025		15	0	157,000.00	34,383.00	1.0	Reg	101001	100153	30146	n/a	n/a
	00035076	PROJECT MANAGER	Filled	7/8/2007		13	10	119,916.00	26,261.60	1.0	Reg	101001	300104	30136	n/a	n/a
	00039801	Business Certification spec	Filled	4/24/2023		12	3	86,830.73	19,015.93	1.0	Reg	101001	300108	30135	n/a	n/a
	00039802	Compliance Specialist	Filled	3/10/2025		12	5	90,805.00	19,886.30	1.0	Term	101001	300105	30137	n/a	n/a
	00040123	IT Specialist (Applications Software)	Filled	10/7/2024		13	0	93,069.00	20,382.11	1.0	Reg	101001	100071	30143	n/a	n/a
	00042487	Business Development Specialist	Filled	2/9/2025		12	5	90,805.00	19,886.30	1.0	Reg	101001	300104	30134	n/a	n/a
	00042889	Staff Assistant	Filled	6/17/2024		09	2	56,365.84	12,344.12	1.0	Term	101001	100153	30146	n/a	n/a
	00042974	Program Manager	Filled	7/17/2011		14	0	136,000.00	29,784.00	1.0	Reg	101001	300108	30135	n/a	n/a
	00043139	General Counsel	Filled	10/13/2019		02	0	185,000.00	40,515.00	1.0	Reg	101001	100092	30141	n/a	n/a
	00043680	Administrative Support Specialist	Filled	3/24/2025		11	2	67,687.63	14,823.59	1.0	Reg	101001	300104	30136	n/a	n/a
	00043982	Dir. Small and Local Business	Filled	10/3/2023		E2	0	193,600.00	42,398.40	1.0	Reg	101001	100153	30146	n/a	n/a
	00045980	Management Liaison Specialist	Filled	1/14/2024		13	4	104,167.25	22,812.63	1.0	Reg	101001	100058	30146	n/a	n/a
	00046437	Compliance Specialist	Filled	4/11/2021		13	3	101,756.39	22,284.65	1.0	Reg	101001	300105	30137	n/a	n/a
	00051178	IT Spec (Application Software)	Filled	12/17/2023		12	3	87,792.03	19,226.46	1.0	Term	101001	100071	30143	n/a	n/a
	00051180	Business Development Specialist	Filled	3/27/2023		12	3	87,022.94	19,058.02	1.0	Reg	101001	300104	30134	n/a	n/a
	00077346	Business Procurement Specialist	Vacant		4/23/2025	12	4	13,299.56	2,912.60	0.2	Reg	101001	300113	30148	n/a	n/a
	00077347	Manager, Small Business Technology & Innovation	Filled	2/24/2025		14	0	142,000.00	31,098.00	1.0	Reg	101001	300111	30138	n/a	n/a
	00077348	Procure. Tech. Asstnce. Spec.	Filled	9/20/2015		13	9	17,539.95	3,841.25	0.2	Reg	101001	300113	30148	n/a	n/a
	00077349	Procure. Tech. Asstnce. Spec.	Filled	6/5/2022		13	5	15,750.15	3,449.28	0.2	Reg	101001	300113	30148	n/a	n/a
	00077350	Procure. Tech. Asstnce. Mgr.	Filled	5/20/2013		14	0	19,288.55	4,224.19	0.2	Reg	101001	300113	30148	n/a	n/a
	00077534	Compliance Specialist	Filled	10/6/2024		13	4	104,968.19	22,988.03	1.0	Reg	101001	300105	30137	n/a	n/a
	00077535	Administrative Support Specialist	Filled	1/29/2023		11	5	75,108.26	16,448.71	1.0	Reg	101001	300105	30137	n/a	n/a
	00077537	Manager, Small Business Development	Filled	2/28/2022		14	0	118,650.00	25,984.35	1.0	Reg	101001	300104	30134	n/a	n/a
	00077538	Program Coordinator (Aspire Entrepreneurship)	Filled	10/23/2023		12	5	90,805.00	19,886.30	1.0	Reg	101001	300111	30138	n/a	n/a
	00077658	Deputy General Counsel	Filled	10/8/2023		01	0	133,000.00	29,127.00	1.0	Reg	101001	100092	30141	n/a	n/a
	00077838	Manager, Retail Business Development	Filled	12/17/2023		14	0	118,000.00	25,842.00	1.0	Reg	101001	300104	30136	n/a	n/a
	00078176	Compliance Specialist	Filled	6/20/2016		12	7	96,276.10	21,084.47	1.0	Reg	101001	300105	30137	n/a	n/a
	00078177	Grants Administrator	Filled	12/16/2024		13	0	93,069.00	20,382.11	1.0	Reg	101001	300105	30137	n/a	n/a
	00078273	Business Certification spec	Filled	1/12/2025		12	2	83,460.59	18,277.87	1.0	Reg	101001	300108	30135	n/a	n/a
	00085842	IT Specialist (Applications Software)	Filled	7/15/2024		13	5	105,001.00	22,995.22	1.0	Reg	101001	100153	30146	n/a	n/a
	00086137	Compliance Specialist	Filled	3/10/2025		12	0	80,784.00	17,691.70	1.0	Reg	101001	300105	30137	n/a	n/a
	00088567	Compliance Specialist	Filled	1/3/2022		12	4	90,104.85	19,732.96	1.0	Term	101001	300105	30137	n/a	n/a
	00088568	Manager, Compliance & Enforcement	Filled	3/23/2025		14	0	114,441.00	25,062.58	1.0	Reg	101001	300105	30137	n/a	n/a
	00089119	Business Certification spec	Filled	10/21/2024		12	0	80,784.00	17,691.70	1.0	Term	101001	300108	30135	n/a	n/a
	00089120	Business Certification Analyst	Filled	6/2/2024		13	5	106,006.27	23,215.37	1.0	Reg	101001	300108	30135	n/a	n/a
	00090792	Compliance Specialist	Filled	6/21/2022		12	5	91,457.31	20,029.15	1.0	Reg	101001	300105	30137	n/a	n/a
	00090793	Compliance Specialist	Filled	2/2/2020		12	7	96,372.08	21,105.49	1.0	Reg	101001	300105	30137	n/a	n/a
	00092036	Public Information Officer	Filled	11/21/2021		14	0	118,000.00	25,842.00	1.0	Reg	101001	100003	30146	n/a	n/a
	00092054	Grants Management Specialist	Filled	8/28/2023		13	3	99,239.34	21,733.41	1.0	Reg	101001	300104	30136	n/a	n/a
	00092077	Grants Management Specialist	Filled	4/21/2024		13	2	97,400.61	21,330.74	1.0	Reg	101001	300104	30136	n/a	n/a
	00092192	Data Analyst	Filled	2/24/2025		12	2	83,844.86	18,362.02	1.0	Reg	101001	100153	30146	n/a	n/a
	00094052	Administrative Support Specialist	Filled	8/28/2022		11	6	75,999.07	16,643.80	1.0	Reg	101001	300104	30136	n/a	n/a
	00094186	Public Affairs Specialist	Filled	2/14/2022		12	5	92,322.38	20,218.60	1.0	Reg	101001	100003	30146	n/a	n/a
	00094187	Business Development Specialist	Filled	7/15/2024		12	2	83,748.92	18,341.01	1.0	Reg	101001	300104	30134	n/a	n/a
	00094966	Staff Assistant	Filled	4/2/2018		09	8	10,083.28	2,208.24	0.2	Reg	101001	300113	30148	n/a	n/a
	00097574	PROJECT MANAGER	Filled	5/19/2024		13	3	100,154.52	21,933.84	1.0	Reg	101001	300108	30135	n/a	n/a
	00101857	Legislative Affairs Specialist	Filled	11/4/2024		13	0	93,069.00	20,382.11	1.0	Reg	101001	300104	30134	n/a	n/a
	00102381	Chief Administrative Officer	Filled	6/6/2021		15	0	157,000.00	34,383.00	1.0	Reg	101001	100153	30146	n/a	n/a
	00108291	Compliance Specialist	Filled	10/11/2022		12	5	90,805.00	19,886.30	1.0	Reg	101001	300105	30137	n/a	n/a
	00108292	Attorney Advisor	Filled	11/18/2024		12	0	91,650.00	20,071.35	1.0	Reg	101001	100092	30141	n/a	n/a
	10001221	Budget Analyst	Filled			12	10	115,093.00	25,205.37	1.0	Reg	101001	150003	10001	n/a	n/a
								5,311,385.66	1,163,193.47	51.8						

EN0 - Department of Small and Local Business Development
 Vacancy Savings
 Fiscal Year 2026

OBP Proposed Vacancy Factors		
Number of FTEs	Vacancy Savings Rate	
0-30		0.0%
31-100		1.0%
101-500		2.0%
501-1,000		3.0%
1,001 and greater		5.0%

GN0 FY 2026 Applied Vacancy Savings Rate		
FTEs	Vacancy Savings Rate	
51.8		5.0%

PLEASE PROVIDE THE CALCULATION FOR HOW THE FY26 VANCANCY SAVINGS RATE IS APPLIED ACROSS APPLICABLE PROGRAMS, COST CENTERS, AND/OR ACCOUNTS

Account Group (Parent Level 1) 701100C, 701200C, 701400C

Appropriated Fund 1010

Program	Program Description	Proposed Budget (Before Vacancy Savings)	Vacancy Savings	Proposed Budget (Net Vacancy Savings)	Applied Vacancy Savings Rate	
150003	AGENCY BUDGETING AND FINANCIAL MANAGEMENT SERVICES	115,093.00				
300104	BUSINESS OPPORTUNITY & ACCESS TO CAPITAL SERVICES	471,607.00	5,769.48	465,837.52	0.012233661	5,769.48
300108	CERTIFIED BUSINESS ENTERPRISE CERTIFICATION	589,903.00	7,233.89	582,669.11	0.012262847	7,233.89
300104	BUSINESS OPPORTUNITY & ACCESS TO CAPITAL SERVICES	576,161.00	7,048.78	569,112.22	0.012234046	7,048.78
300105	AGENCY COMPLIANCE	993,414.00	246,802.04	746,611.96	0.248438254	246,802.04
300111	PROGRAM GRANT SERVICES	435,622.00	5,312.49	430,309.51	0.012195183	5,312.49
100092	LEGAL SERVICES - GENERAL	409,650.00	4,993.63	404,656.37	0.012189991	4,993.63
100071	INFORMATION TECHNOLOGY SERVICES - GENERAL	93,069.00	1,134.51	91,934.49	0.012189988	1,134.51
100003	COMMUNICATIONS - GENERAL	208,805.00	2,563.83	206,241.17	0.012278585	2,563.83
100058	HUMAN RESOURCE SERVICES - GENERAL	102,018.00	1,269.80	100,748.20	0.012446823	1,269.80
100153	OPERATIONS MANAGEMENT	751,805.00	9,176.77	742,628.23	0.012206317	9,176.77
300113	PROCUREMENT TECHNICAL ASSISTANCE SERVICES	75,769.55	1,073.68	74,695.87	0.014170336	1,073.68
300105	AGENCY COMPLIANCE	114,441.00	1,395.04	113,045.96	0.012190037	1,395.04
300108	CERTIFIED BUSINESS ENTERPRISE CERTIFICATION	83,289.00	1,017.38	82,271.62	0.012215058	1,017.38
300105	AGENCY COMPLIANCE	88,300.00	1,098.38	87,201.62	0.012439185	1,098.38
100071	INFORMATION TECHNOLOGY SERVICES - GENERAL	85,794.00	1,070.18	84,723.82	0.012473833	1,070.18
100153	OPERATIONS MANAGEMENT	90,805.00	1,116.03	89,688.97	0.012290403	1,116.03
150003	AGENCY BUDGETING AND FINANCIAL MANAGEMENT SERVICES	25,205.37	-	25,205.37	0	
300104	BUSINESS OPPORTUNITY & ACCESS TO CAPITAL SERVICES	103,281.93	-	103,281.93	0	
300108	CERTIFIED BUSINESS ENTERPRISE CERTIFICATION	147,429.05	-	147,429.05	0	
300104	BUSINESS OPPORTUNITY & ACCESS TO CAPITAL SERVICES	126,179.26	-	126,179.26	0	
300105	AGENCY COMPLIANCE	264,794.04	-	264,794.04	0	
300111	PROGRAM GRANT SERVICES	95,401.22	-	95,401.22	0	
100092	LEGAL SERVICES - GENERAL	89,713.35	-	89,713.35	0	
100071	INFORMATION TECHNOLOGY SERVICES - GENERAL	39,171.00	-	39,171.00	0	
100003	COMMUNICATIONS - GENERAL	45,728.29	-	45,728.29	0	
100058	HUMAN RESOURCE SERVICES - GENERAL	22,341.94	-	22,341.94	0	
100153	OPERATIONS MANAGEMENT	184,531.59	-	184,531.59	0	
300113	PROCUREMENT TECHNICAL ASSISTANCE SERVICES	16,593.53	-	16,593.53	0.0%	
Grand Total		6,445,916.12	6,429,322.59	16,593.53		